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DR. JAMEY NYE
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ANETTE SMITH – Chair
Roth Staffing Companies, L.P.



SACRAMENTOWORKS

**REGULAR MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, May 25, 2022

TIME: 8:00 a.m.

LOCATION:

<https://us02web.zoom.us/j/84233289322?pwd=SUVtQmpYOHJPWmM2ZlVFcHhBU1VGdz09>

In response to the AB361 (Brown Act Section 54953) relating to the COVID-19 Pandemic, the Sacramento Works Inc. Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/84233289322?pwd=SUVtQmpYOHJPWmM2ZlVFcHhBU1VGdz09>. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting on One tap mobile +16699006833,,84233289322# US (San Jose). Meeting ID: 842 3328 9322. Passcode: 724017. Find your local number: <https://us02web.zoom.us/j/84233289322?pwd=SUVtQmpYOHJPWmM2ZlVFcHhBU1VGdz09>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: Monica.Newton@seta.net. Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Monica Newton at (916) 263-3753 or Monica.Newton@seta.net. Please include in your request on which item you would like to participate. Additionally, during the meeting any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Sacramento Works Inc. Board and included in the record.

In the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBER

I. Call to Order/Roll Call

II. Consent Items (2 minutes)

- A. Approval of Minutes of the March 23, 2022 Regular Meeting 2-7

III. Action/Discussion Items

- A. Approval of Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing (Legal Counsel) 8-9
- B. Discussion of Sacramento Works Board Action Plan (Anette Smith) 10-11
- C. Approval of Funding Extension Recommendations for the Workforce Innovation and Opportunity Act (WIOA), Title I, Youth Program, for Program Year 2022-2023 (10 minutes) (Terri Carpenter) 12-18
- D. Approval of the Workforce Innovation and Opportunity Act (WIOA), Sacramento Works, Inc., Resource Allocation Plan for 2022-2023 (5 minutes) 19-20

IV. Information Items

- A. California Workforce Association Article on the Homeless Transition Employment Program (Julie Davis-Jaffe) 21
- B. Dislocated Worker Report (William Walker) 22-23
- C. Employer Recruitment Activity Report (William Walker) 24-34
- D. Unemployment Update/Press Release from the Employment Development Department (Roy Kim) 35-40
- E. Committee Updates 41-42
- ✓ Youth Committee (David Gordon)
 - ✓ Planning/Oversight Committee (Dr. Jamey Nye)
 - ✓ Employer Outreach Committee (Ron Ellis)
 - ✓ Board Development Committee (Lisa Clawson)

V. Other Reports

43

1. Chair
2. Members of the Board
3. Counsel
4. Public Participation

VI. Adjournment

DISTRIBUTION DATE: Wednesday, May 18, 2022

Sacramento Works Board meeting hosted by:
Anette Smith (Chair), Ronald Orr (Vice Chair), Lisa Clawson (Secretary/Treasurer)

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11; updated 5/12/16)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE MARCH 23, 2022 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the March 23 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

Meeting held electronically

Wednesday, March 23, 2022
8:00 a.m.

I. Call to Order/Roll Call

Ms. Smith called the meeting to order at 8:01a.m. The roll was called and a quorum was established at 8:03 a.m.

Members Present: Edward Baker, Lisa Clawson, Ron Ellis, Karl Pineo, Kristin Gibbons, Troy Givans (*joined at 8:18 a.m.*), David Gordon, Lynn Hosokawa, Lisa Hutchinson (*joined at 8:14 a.m.*), Michael Jasso (*joined at 8:04 a.m.*), Gary King, Denise Lee, Matt Lege, Janet Neitzel, Dr. Jamey Nye, Ronald Orr, Johnny Perez, Fabrizio Sasso, Anette Smith

Members Absent: Lynn Conner, Amanda Blackwood, Staci Anderson, Sharon O'Sullivan, Mandi Higley, Kevin Ferreira, Frank Louie

II. Consent Items

A. Approval of Minutes of the January 26, 2022 Regular Meeting

The minutes were reviewed; no questions or comments.

Moved/Clawson, second/Ellis, to approve the January 26, 2022 regular meeting minutes

Roll call vote:

Aye: 17 (Baker, Clawson, Ellis, Pineo, Gibbons, Gordon, Hosokawa, Jasso, King, Lee, Lege, Neitzel, Nye, Orr, Perez, Sasso, Smith)

Nay: 0

Abstention: 0

Absent: 9 (Conner, Blackwood, Anderson, O'Sullivan, Higley, Ferreira, Louie, Givans, Hutchinson)

III. Action/Discussion Items

A. Approval of Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing

Motioned/Smith, second/Orr, to approve the Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing

Roll call vote:

Aye: 17 (Baker, Clawson, Ellis, Pineo, Gibbons, Gordon, Hosokawa, Jasso, King, Lee, Lege, Neitzel, Nye, Orr, Perez, Sasso, Smith)

Nay: 0

Abstention: 0

Absent: 9 (Conner, Blackwood, Anderson, O'Sullivan, Higley, Ferreira, Louie, Givans, Hutchinson)

B. Discussion of Sacramento Works Board Action Plan

Ms. Smith stated the Executive Committee did not have much to review for additional information. There was additional demographic information included in the packet. Committees continue to discuss what qualifies as quality jobs. There were no questions from the Board.

C. Approve of Appointment to the Sacramento Works Executive Board

Mr. Kim reviewed this item is to confirm Ms. Denise Lee to the Executive Committee.

Motioned/Clawson, second/Gibbons, to approve the appointment of Ms. Denise Lee, SETA'S Interim Executive Director, to the Sacramento Works Board, Executive Committee

Roll call vote:

Aye: 17 (Baker, Clawson, Ellis, Pineo, Gibbons, Gordon, Hosokawa, Jasso, King, Lee, Lege, Neitzel, Nye, Orr, Perez, Sasso, Smith)

Nay: 0

Abstention: 0

Absent: 9 (Conner, Blackwood, Anderson, O'Sullivan, Higley, Ferreira, Louie, Givans, Hutchinson)

IV. Information Items

A. Dislocated Worker Report

Mr. Walker reported Emerald Textile is closing their facility in Sacramento and possibly in San Jose. It is impacting 112 employees. SETA is working with the employer and California Labor Federation to place workers in other SEIU or other healthcare laundry facilities.

B. Employer Recruitment Activity Report:

Mr. Walker said most of the activity has been in the public sector. Los Rios Community College requested we post quite a few jobs for them.

C. Unemployment Update/Press Release from the Employment Development Department

Ms. Welch reviewed the report. It is typical for the unemployment rate to go up from December to January. The unemployment insurance claims in February 2022 on average was 812 new claims compared to 873 in February 2020. For job recovery from February to April 2020 there were 139,700 jobs lost in the region. From April 2020 to January 2022 we have recovered 130,300. Typically, the unemployment rate drops from January to February.

D. Committee Updates

✓ Youth Committee

Mr. Gordon reviewed the Youth Committee is working on its goal of ramping up youth participation. He gave recognition to Ms. Terri Carpenter for her work on building the mental health pipeline.

✓ Planning/Oversight Committee:

Mr. Nye reviewed the Planning/Oversight Committee is looking at a tiered approach for defining what is a quality job. The tiered approach depends on the customer's goal, background and aim. The drafted criteria with five categories are data, factors, customer-centered, evolving, and research.

✓ Employer Outreach Committee

Mr. Ellis reviewed he was a co-participant in a February seminar. The EOC is working on defining quality jobs and formed a subcommittee to discuss. Recently had an employer meeting with CalHR. There is continued work with small and medium size businesses to increase representation. Society for the Blind is a new Committee prospect. Ms. Smith was the special guest at the March meeting. At the May meeting the special guest will be Mr. Barry Broome.

Ms. Smith commented the KPI report was included with the Board packet for additional data on employers reached, supported, and jobs posted year over year.

Mr. Ellis said the EOC uses the KPI report to measure success of the committee. The goal column is set by staff.

✓ Board Development Committee: No Report

V. Other Reports

1. Chair:

Ms. Smith recognized this is Mr. King's last Board meeting; he is retiring from SMUD at the end of the month. She thanked him for his continued support and guidance through the years. She stated interviews for the Executive Director position were held on March 18, 2022; the next step is for top candidates to meet with Mr. Howard Chan, City Manager and Ms. Ann Edwards, County Executive.

2. Members of the Board:

Ms. Clawson shared the Board composition analysis, looking at gaps in the Board based on targeted areas. It was asked for Board members to put forth any recommendations to fill the gaps.

Mr. Perez asked if we have a candidate from SMUD.

Mr. King said he has been in talks with the Head of Human Resources at SMUD, who is interested in participating on the Board.

Mr. Jasso asked if Board members should do the initial outreach? Or pass the information to Ms. Clawson? Do we have a summary sheet describing SETA and the Board?

Ms. Clawson stated she would appreciate warm introductions, and will send out a Board expectations sheet to all Board members.

Mr. Jasso asked for the table to be shared as well.

Mr. Givans stated he has contacts in the community and will follow up with Ms. Clawson.

Mr. Orr said he talked to Halle Carolo, Director Talent & Engagement at Sacramento Kings, she is very interested in participating on the Board.

Ms. Smith said the farm industry may be challenging. Youth Voice could be filled by a customer.

Mr. Gordon said the Youth Committee is actively working on it.

Ms. Welch said trade, transportation and utilities is part of the warehousing industry which is a new field, such as Amazon.

Ms. Smith responded to Mr. Perez that members can be hand-picked.

Mr. Perez stated the discussion at Leadership Sacramento was there is high interest in people joining the Board. He also has contacts in the financial industry with SAFE and 5 Star Credit Unions.

Mr. Jasso said SETA and the City are working on an ambassador program for Aggie Square. The next step is taking it to the SETA Governing Board to establish the relationship.

Mr. Lege said today is his last meeting. He does have a candidate in mind and will share with Mr. Sasso.

3. Counsel: No Report

4. Public Participation: No Report

VI. Adjournment: The meeting was adjourned at 8:45 a.m.

ITEM III-A- ACTION/DISCUSSION

APPROVAL OF FINDINGS AND AUTHORIZATION TO EXTEND USE OF TELECONFERENCING PROCEDURES FOR BOARD MEETINGS DURING DECLARED STATE OF EMERGENCY AND/OR WHILE STATE OR LOCAL OFFICIALS CONTINUE TO IMPOSE OR RECOMMEND MEASURES TO PROMOTE SOCIAL DISTANCING

BACKGROUND:

California Governor Gavin Newsom has issued the long-existing state of emergency related to COVID-19, which remains in effect. Governor Newsom had previously authorized local agencies, by Executive Order, to conduct meetings under the Brown Act utilizing Zoom or other remote procedures to conduct meeting by modified teleconference procedures. In September 2021, the legislature signed and passed into law AB 361, which amended Section 54953 of the Brown Act to similarly authorize teleconferencing of Board Meetings, provided necessary procedures are followed.

Under AB 361, in the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the legislative body shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

AB 361 also authorizes public agencies to continue to hold subsequent meetings via teleconference procedures during any state of emergency that directly impacts the ability of the members to meet safely in person or while State or local officials continue to impose or recommend measures to promote social distancing. The Governor's declared continuing state of emergency remains active and continues to serve to protect members of the public from unnecessary risk and exposure to COVID-19. In addition, Sacramento County continues to follow recommendations of the federal CDC promoting social distancing outside of the home and especially indoors. Given these circumstances, in order to allow for the next Board meeting to be held by teleconference procedures consistent with AB 361, the Board must make the following findings no later than 30 days after the first teleconferencing meeting and every 30 days thereafter by majority vote:

- a. The legislative body has reconsidered the circumstances of the state of emergency.
- b. Any of the following circumstances exists:
 - i. The state of emergency continues to directly impact the ability of the members to meet safely in person.

ITEM III-A-ACTION/DISCUSSION (continued)

Page 2

- ii. State or local officials continue to impose or recommend measures to promote social distancing.

RECOMMENDATION:

Authorize the continued use of teleconferencing for Sacramento Works Board meetings under AB 361, occasioned by the continuing state of emergency issued by Governor Newsom and the continuation of local and federal recommendations promoting social distancing outside of the home and especially indoors and, based thereon, make the following findings in support of this action:

- a. The Board has reconsidered the circumstances of the state of emergency.
- b. The following circumstances exist:
 - i. The state of emergency continues to directly impact the ability of the members to meet safely in person.
 - ii. State or local officials continue to impose or recommend measures to promote social distancing.

PRESENTER: Legal Counsel

ITEM III-B– ACTION/DISCUSSION

DISCUSSION OF SACRAMENTO WORKS BOARD ACTION PLAN

BACKGROUND:

In late June, a survey was sent out to all Sacramento Works Board members requesting input on the top priority areas for the Sacramento Works Board to focus on in the coming year. Using the results of the survey, the Board engaged in two separate retreat sessions on October 6, 2021 and November 5, 2021.

At the November 17, 2021 Board Meeting, the Board approved the attached Sacramento Works Board Action Plan for 2022, and selected the following categories as the Board's priorities for 2022:

- Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable
- Develop and define quality jobs and livable wages in partnership with the business community

The Executive Committee met on January 24, 2022, and assigned specific action plan tasks to Committees. The assignments were approved by the full Board on January 26, 2022, and each Committee was asked to review the specific action plan tasks and provide feedback on tasks that fall within their respective areas.

In addition, the Board adopted as its top priority - ***develop a standardized definition of quality jobs and employers***, and requested that Committees discuss and respond with potential definitions. Attached is a summary of the Sacramento Works Board Action.

At its February 28, 2022 meeting, the Executive Committee discussed the potential impact on customers with significant barriers to employment, and requested demographic data on participants served through the Job Center network.

At its March 23, 2022 meeting, the Board reviewed demographic data for the most recent program year.

This item provides an opportunity for the Board to continue the discussion.

RECOMMENDATION:

Discuss the Sacramento Works Board Action Plan and take appropriate action.

PRESENTER: Anette Smith

Sacramento Works Board Action Plan 2022

Develop a roadmap of programs to ensure equity and lead to quality jobs	Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable.	Develop and define quality jobs and livable wages in partnership with the business community.	Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community	Seek strategic partnerships that provide targeted populations opportunities to quality jobs and expand and enhance Sac Works capacity.
Adopt Strategies for job readiness curriculum	Recruit members from high demand industries (BD)	Create a business support network (EO)	Research and develop Sacramento Works outcome dashboard	Connect with Sac County homeless leadership
Develop and deploy digital literacy training and tools	Increase program awareness of board members (EX/BD)	Explore possibility of investing in CRM or other tech to support business (PO/EO)	Improve our story telling capability	Implement an Aggie Square partnership
Replicate GSEC Coding Bootcamp	Initiate and complete board member composition review (BD)	Support COVID vaccine mandate deployment – Tabled	Develop and focus on job retention measurements	Coordinate strategic outreach to small and medium size businesses
Increase funding and access to OJT programs	Research and ID key industries for pipeline development (EX)	Pair Board members to program areas to leverage individual networks (ALL)	Develop and publish entry level job index	Create award program with Board initiative funds.
Develop and implement a turnkey internship program	Bring youth voice on the Board (YTH/EX/BD)	Adopt standard toolbox for wants and needs of employers (EO)		Build partnerships around specific projects.
ID and articulate career pathways specifically for youth	Hold summit of select public and private industries (EO)	Develop a standardized definition of “quality” jobs and employers (ALL) – Priority #1		
Coordinate internships leading to employment	Develop and complete entry level job index report (EO)	Develop a SETA Virtual Bootcamp for employers (EO)		
		Conduct and publish a private sector wage and benefit survey (EX/EO)		

NOTE: All Committees to review and provide feedback on tasks that fall within their respective areas.

ITEM III-C – ACTION/DISCUSSION

APPROVAL OF FUNDING EXTENSION RECOMMENDATIONS FOR THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA), TITLE I, YOUTH PROGRAM, PROGRAM YEAR 2022-2023

BACKGROUND:

In 2019, SETA procured WIOA Program Operators to provide In-School Youth and Out-of-School Youth services, which allowed one-year extensions for up to three additional years. Subgrants were extended for two twelve-month periods July 1, 2020 - June 30, 2021, and July 1, 2021 – June 30, 2022. SETA/Sacramento Works has the option to extend subgrants for up to one additional year.

The Sacramento WIOA youth funds are allocated in two categories: Individualized Services for In-School Youth and Individualized Services for Out-of-School Youth.

Individualized Services:

The Workforce Innovation and Opportunity Act identified specific program elements to be incorporated into the delivery of youth services.

1. Secondary School Completion Services
2. Alternative Secondary School Services
3. Paid or unpaid work experience that has academic and occupation education as a component of the work experience
4. Occupational Skills Training that leads to recognized post-secondary credentials that align with in-demand industry occupations
5. Education offered concurrently with and in the same context as workforce activities and training for a specific occupation
6. Leadership development opportunities, including community service and peer-centered activities encouraging responsibility and other positive and civic behaviors
7. Supportive Services
8. Adult Mentoring
9. Comprehensive Guidance and Counseling
10. Follow-up Services for not less than 12 months after program completion
11. Financial literacy education
12. Entrepreneurial skills training
13. Career awareness, career counseling and career exploration services about in-demand industry sectors/occupations
14. Activities that help youth prepare for and transition to post-secondary education and training.

The WIOA Youth Program requires that these elements be part of a comprehensive and community-focused program design providing an age continuum of services to the target population. Program services address the barriers of the targeted youth and prepare them to obtain employment in a high wage/high growth industry or in an occupation with future career advancement opportunities, enter an education or training program, attain a degree/certificate, achieve measurable skill gains or return/remain in secondary/alternative secondary school.

Funding Recommendations

SETA is recommending the extension of subgrant awards for an additional year beginning July 1, 2022, and ending June 30, 2023. The funding recommendations are based on actual program enrollment numbers for PY 2021-2022 and the attainment of the state-negotiated performance goal of at least 68% in employment/education placement. See the attached WIOA Youth Program Performance Summary PY 2021-2022 for enrollment goals/actuals and percentages in employment/placement achieved by each provider. Those providers who met or exceeded their enrollment goals but did not meet the 68% placement in education/employment goal were recommended for one additional slot over their enrollment goal. The providers who met or exceeded their enrollment goals and met or exceeded the 68% placement in education/employment goal were recommended for two additional slots over the enrollment goal. Those providers who met the enrollment goal based on the allowable plan deviation of 15% (achieving 85% of their enrollment goal), were not funded for additional slots.

One provider that achieved less than 85% of their enrollment goal is not being recommended for funding:

Since Folsom Cordova Community Partnership is at 50% of their enrollment goal with 12 out of 24 youth enrolled for PY 2021-2022, they are not being recommended for continued funding.

The funding recommendations are contingent upon satisfactory year-end program performance on numbers achieved in employment and education placement, the 20% WEX expenditure requirement, the percentage of participants who achieved measurable skills gain, and the percentage of participants who obtain a credential or diploma.

Program Enrollment Numbers

Defined as the number of participants to be served in the program year including enrollment of target groups.

Placement in Employment or Education

Defined as employment, military service, enrolled in post-secondary education and/or advanced training or occupational skills training.

Attainment of 20% WEX Expenditures for Paid or Unpaid Work Experience

Defined as employment opportunities such as work experiences during the summer and throughout the school year; pre-apprenticeship programs; internships and job shadowing; and on-the-job training.

Measurable Skills Gain

Defined as the percentage of participants who, during a program year, are in an education or training program that leads to a recognized postsecondary credential or employment and who are achieving measurable skills gains, defined as documented academic, technical, occupational, or other forms of progress, towards a credential or employment.

Credential Rate

Defined as the percentage enrolled in education or training program who attain a recognized postsecondary credential or secondary school diploma within 1 year after program exit.

FUNDING ALLOCATIONS

SETA has not received the Program Year (PY) 2022-2023 Youth funding allocation. The total youth funding recommendation for PY 22-23 is \$1,945,397 and is contingent upon the receipt of the final WIOA allocation. If the final WIOA allocation is less than the projected PY 22-23 allocation, then subgrantee contract amounts will be adjusted proportionately. Should the final WIOA allocation increase or additional funds be made available, service providers may be augmented based on program performance.

Additionally, the funding recommendation includes funding to support the “Youth Voice” Committee Initiative.

Out-of-School Youth Funding	\$ 1,806,181
In-School Youth Funding	\$ 89,216
2023 Youth Voice Committee Initiative	<u>\$ 50,000</u>
Total WIOA Youth Funding Recommendations	\$1,945,397

ITEM III-C – ACTION/DISCUSSION (continued)
Page 4

See the attached funding recommendation chart for details.

The Sacramento Works Youth Committee approved these recommendations at their May 12 meeting.

RECOMMENDATION:

Review and approve the staff funding extension recommendations for the WIOA Title I, Youth Program, PY 2022-2023. Approve with the stipulation that all funding recommendations are contingent upon satisfactory year-end program performance reviews and the final WIOA Youth funding allocation for PY 2022-2023. Forward this recommendation to the SETA Governing Board for agreement.

PRESENTER: Terri Carpenter

WIOA Youth Program PY 21-22 Performance Summary Report

Out-of-School Youth Provider	Goal	Actual	Employment/ Education	Additional Slots Recommended
Lao Family Community Development	20	20	80%	Plus 2
Waking the Village	21	21	47.62%	Plus 1
Elk Grove Unified School District	42	39	40.48%	0
Sacramento City USD	25	26	58.33%	Plus 1
California Human Development	20	22	77.78%	Plus 2
Folsom Cordova Community Partnership	24	12	29.17%	Not recommended
JUMA Ventures	17	17	29.41%	Plus 1
International Rescue Committee	20	19	89.47%	0
Goodwill Industries	18	18	58.82%	Plus 1
La Familia Counseling Center	24	23	71.43%	0
Asian Resources, Inc.	17	17	64.71%	Plus 1
North State Building Industry Foundation	24	30	100%	Plus 2
Greater Sacramento Urban League	16	17	68.75%	Plus 2
In-School Youth Provider	Goal	Actual		
City of Sacramento	15	16	64.29%	Plus 1

Met or exceeded enrollment goal and less than the 68% placement in education/employment goal = Plus 1

Met or exceeded enrollment goal and greater or equal to the 68% placement in education/employment goal = Plus 2

**WIOA Youth Funding Extension Recommendations
PY 2022-2023**

Out of School Youth Provider	2021-2022 Funding	# of Youth PY 21-22	2022-2023 Funding	# of Youth PY 22-23	Cost Per Participant	Area/Location
Lao Family Community Development	\$ 120,680	20	\$ 132,748	22	\$6,034	North Sacramento, Foothill Farms, Del Paso Heights, Arden-Arcade, Oak Park, South Sacramento, Meadowview, Florin/Hillsdale, EGACE, SCUUSD, Galt, Mark Sanders and Franklin AJCCs
Waking the Village	122,493	21	128,326	22	5,833	Foothill Farms, Rio Linda, Del Paso Heights, Arden-Arcade, North Sacramento, Oak Park, Florin, Meadowview/South Sacramento, Downtown/Franklin and Asian Resources AJCCs
Elk Grove Unified School District	232,512	42	215,904	39	5,536	South Sacramento, Elk Grove/Franklin and Galt AJCCs
Sacramento City USD	165,950	25	172,588	26	6,638	South Sacramento, Meadowview, Fruitridge, Florin, Florin-Perkins, North Sacramento, Rancho Cordova, Arden Arcade, Del Paso Heights/SCUUSD AJCC
California Human Development	120,000	20	132,000	22	6,000	Galt/Franklin and Galt AJCCs
JUMA Ventures	100,827	17	106,758	18	5,931	Oak Park, Meadowview, Del Paso Heights, Mather Field/Hillsdale and Asian Resources AJCCs
International Rescue Committee	116,500	20	110,675	19	5,825	Arden-Arcade/Hillsdale AJCC
Goodwill Industries	141,336	18	149,188	19	7,852	Downtown, Midtown/ Mark Sanders AJCC
La Familia Counseling Center	189,888	24	181,976	23	7,912	Downtown, Midtown, South Sacramento/Franklin and La Familia AJCCs
Asian Resources, Inc.	148,019	17	156,726	18	8,707	Downtown, Midtown, South Sacramento, Rancho Cordova, North Highlands, Arden-Arcade, South Natomas, Del Paso Heights/Asian Resources, Franklin and Mark Sanders AJCCs
North State Building Industry Foundation	176,712	24	191,438	26	7,363	Foothill Farms, North Highlands, Rancho Cordova, Arden Arcade, Meadowview, South Sacramento, Rosemont, Antelope/Hillsdale, Mather, Crossroads and Greater Sacramento Urban League AJCCs
Greater Sacramento Urban League	113,648	16	127,854	18	7,103	Del Paso Heights, Oak Park/Greater Sacramento Urban League and Hillsdale AJCCs
Folsom Cordova Community Partnership	141,888	24	-	-	-	Rancho Cordova, Rosemont, Folsom and Mather AJCCs
	\$ 1,890,453	288	\$ 1,806,181	272	\$6,640	

**WIOA Youth Funding Extension Recommendations
PY 2022-2023**

In School Youth Provider	2021-2022 Funding	# of Youth PY 21-22	2022-2023 Funding	# of Youth PY 22-23	Cost Per Participant	Area/Location
City of Sacramento Dept of Parks and Rec	83,640	15	89,216	16	5,576	South Natomas, North Sacramento, Del Paso Heights, Midtown, South Sacramento/SCUSD AJCC
	\$83,640	15	\$89,216	16	\$5,576	

Total WIOA Youth Funding	\$ 1,895,397
Youth Committee Initiatives	50,000
Total WIOA Youth Funding Recommendations	\$ 1,945,397

ITEM III-D-ACTION

APPROVAL OF THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA), SACRAMENTO WORKS, INC., RESOURCE ALLOCATION PLAN FOR 2022-2023

BACKGROUND:

The Resource Allocation Plan (RAP) establishes how funds, allocated to Sacramento County through the Workforce Innovation and Opportunity Act (WIOA), Adult and Dislocated Worker programs, will support services, activities and functions within the Sacramento Works Job Center System (SWJC). Funds that are allocated provide activities and services that assist unemployed and underemployed individuals gain the skills necessary to enter high demand careers in the region and offer employers the services they need to hire qualified candidates. On an annual basis, Sacramento Works, Inc. (SWI) reviews the RAP and approves the percentage of funds that will be allocated to each activity for the next fiscal year.

The allocation for Program Year (PY) 2022-2023 for the WIOA Adult and Dislocated Worker program is pending and is anticipated to be approximately equivalent to the current PY 2021-2022 allocation of \$6,309,397.

For 2022-23, staff is recommending maintaining the current RAP categories and percentages as follows:

63.8%	Career Services
22.4%	Training Services
6.7%	Job Center Support
5.6%	Administration
<u>1.5%</u>	<u>Board Initiatives</u>
100%	Total

The proposed RAP chart and definitions are attached for your review.

RECOMMENDATION:

Review and approve the Resource Allocation Plan for 2022-2023.

PRESENTER: Roy Kim

Recommended Resource Allocation Plan for FY 2021-2022

Job Center Services Activities and Functions	Allocation % for Fiscal Year 2021-2022	Allocation % for Fiscal Year 2022 2023	WIOA Adult and Dislocated Worker Funding 2021-2022	WIOA Adult and Dislocated Worker Funding 2022-2023	Increase/ Decrease from last year
Career Services: Costs associated with outreach, intake, orientation, registration, eligibility determination, skill review, initial/vocational assessments, career planning/coaching, short-term pre-vocational services, workforce preparation activities, financial literacy, English language acquisition, referral/coordination, information workshops, labor market information, and technology resources. This activity also includes ongoing comprehensive casemanagement services, business services, and facilities/operational costs.	63.8%	63.8%	\$ 4,023,970	\$ 4,023,970	\$ -
Training Services: Costs associated with customers in training activities, including Scholarships/Individual Training Accounts for occupational skills training, On-the-Job Training, pre-apprenticeship and apprenticeship, customized training, incumbent worker training, entrepreneurial training, job readiness training, and ongoing comprehensive case management services for customers in training activities.	22.4%	22.4%	\$ 1,414,730	\$ 1,414,730	\$ -
Job Center Support: Program Monitoring and Quality Control; SacWorks support, Client tracking, reporting and follow-up; capacity building.	6.7%	6.7%	\$ 422,730	\$ 422,730	\$ 0
Administration: General Administration, HR, Payroll, Information Systems, Fiscal and Contracts.	5.6%	5.6%	\$ 353,326	\$ 353,326	\$ (0)
Board Initiatives: Sacramento Works, Inc., Board initiatives, including employer outreach, research, and participation in workforce initiatives.	1.5%	1.5%	\$ 94,641	\$ 94,641	\$ 0
Total	100.02%	100.02%	\$ 6,309,397	\$ 6,309,397	\$ 0

ITEM IV-A-INFORMATION

CALIFORNIA WORKFORCE ASSOCIATION ARTICLE ON THE HOMELESS TRANSITION EMPLOYMENT PROGRAM

BACKGROUND:

Included is web-link to an article published by the California Workforce Association regarding SETA's Homeless Transition Employment Program.

<https://calworkforce.org/cwa-news/making-a-difference-together-how-the-california-workforce-association-built-a-public-private-coalition-to-fight-homelessness-and-unemployment/>

PRESENTER: Julie Davis-Jaffe

ITEM IV-B - INFORMATION

DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Dislocated Worker Information PY 2021/2022

The following is an update of information as of April 19, 2022

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Sacramento Mattress King 4160 14th Avenue Sacramento, CA 95820	Manufacturing/Distribution	7/4/2021	Temporary	30	Sacramento, CA	Yes	N
Bag King 230 Palladio Parkway #1217 Folsom, CA 95630	Retail	7/12/2021	Permanent	12	Folsom, CA	Yes	N
Manuel Joseph Appliance Center 4711 Northgate Blvd. Sacramento, CA 958348/04	Retail	8/4/2021	Permanent	14	Sacramento, CA	Yes	N
Disney Store 1689 Arden Way Sacramento, CA 95815	Retail	9/30/2021	Permanent	20	Sacramento, CA	Yes	N
Fortuna BMC 3140 Peace Keeper Way McClellan, CA 95652	Payroll Management	11/20/2021	Rescinded	217	Sacramento, CA	Yes	N
Central Freight Lines, Inc. 3610 52nd Avenue Sacramento, CA 95823	Transportation	12/17/2021	Permanent	8	Sacramento, CA	Yes	N
VSP 3333 Quality Dr. Rancho Cordova, CA 95670	Health Insurance	12/31/2021	Permanent	13	Sacramento, CA	Yes	N
United States Cold Storage of California 3100 52nd Avenue Sacramento, CA 95823	Warehouse	1/31/2022	Permanent	18	Sacramento, CA	Yes	N
JOON Café 5401 H Street Sacramento, CA 95814	Restaurant	2/11/2022	Permanent	8	Sacramento, CA	Yes	N
Hospital Couriers LLC dba Service Contract Facilities 2500 Marconi Ave. Ste. 212 Sacramento, CA 95821	Transportation	2/28/2022	Permanent	8	Sacramento, CA	Yes	N
Rite Aid 831 K Street Sacramento, CA 95811 2211 F Street Sacramento, CA 95811	Pharmacy and Wellness Retailer	3/4/2022	Permanent	20	Sacramento, CA	Yes	N
Emerald Textiles, LLC 8360 Belvedere Ave. Sacramento, CA 95826	Healthcare Laundry	3/27/2022	Permanent	112	Sacramento, CA	Yes	N
Charming Charlie 330 Palladio Pkwy Folsom, CA 95630	Jewelry and Clothing Retailer	3/30/2022	Permanent	22	Sacramento, CA	Yes	N
Party Concierge 601 North 10th Street Sacramento, CA 95814	Event Décor and Design	4/30/2022	Permanent	12	Sacramento, CA	Yes	N
Meriliz Inc. dba Dome Printing 2031 Dome Lane Sacramento, CA 95652	Commerical Design and Printer	5/1/2022	Rescinded	-31	Sacramento, CA	Yes	N
Vestra Labs Serna Center. 5735 47th Avenue Sacramento, CA 95824	Healthcare	30/5/2022	Permanent	72	Sacramento, CA	No	N
TOTAL				555			

ITEM IV-C - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report

The following is an update of information as of March 28, 2022

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Above and Beyond Logistics LLC	9	Delivery Route Driver	10
Adecco	9	Quality Inspector	20
Alsco,inc	9	Delivery Driver	5
	9	Office Clerk	1
	9	Production Associate	1
California Department of Social Services	9	Administrative Law Judge II Department of Social Services	1
City Of Elk Grove	9	Animal Services Officer	1
	9	Associate Civil Engineer	1
	9	Capital Improvement Program Manager	1
	9	Community Center Attendant	1
	9	Community Engagement and Government Relations Manager	1
	9	Dispatcher	1
	9	Events Duty Person	1
	9	Finance (Budget) Analyst I	1
	9	Forensic Investigator	1
	9	Human Resources Specialist	1
	9	Maintenance Specialist-Irrigation	1
	9	Management Analyst	1
	9	Multimedia Specialist	1
	9	Police Officer	2
	9	Police Records Technician I	1
	9	Police Recruit	1
	9	Property and Evidence Technician I	1
	9	Purchasing Specialist	1
	3	Senior Civil Engineer	1
	0	Senior Customer Service Specialist-Animal Services	1
	9	Senior Transportation Planner	1
City of Sacramento	9	311 Customer Service Specialist	1
	9	Accountant Auditor	1
	9	Accounting Technician	2
	9	Administrative Analyst	2
	9	Administrative Analyst (Community Engagement/Economic Development Analyst)	1
	9	Administrative Assistant I	1
	9	Administrative Officer	1
	9	Administrative Technician	1
	9	Animal Care Technician	1
	9	Animal Services Coordinator	1

SETA- Employer Activity Report

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Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	7	Applications Developer	1
	9	Aquatics Recreation Coordinator	1
	9	Aquatics Specialist	1
	9	Arborist/Urban Forester	1
	9	Arts Program Coordinator	1
	9	Assistant Camp Caretaker	1
	9	Assistant Camp Chef	2
	9	Assistant Code Enforcement Officer	1
	3	Associate Civil Engineer	2
	3	Associate Electrical Engineer	1
	9	Booking Coordinator	1
	3	Building Inspector III	1
	9	Building Monitor	1
	9	Camp Aide	2
	9	Camp Chef	1
	9	Camp Host	1
	9	Camp Program Director	1
	9	Camp Recreation Leader	1
	9	Cashier - Aquatics	1
	3	Code Enforcement Officer	1
	9	Community Service Officer I	1
	9	Community Service Officer I-Limited-Term	1
	9	Crew Leader, Landscape and Learning	1
	9	Customer Service Representative	1
	9	Deputy City Attorney I -Community Advocacy and Public Safety Division	1
	9	Deputy Director	1
	9	Development Project Manager	1
	9	Development Services Technician I	1
	9	Development Services Technician II	1
	9	Dispatcher II	2
	9	Dispatcher Recruit	1
	6	Environmental Health & Safety Officer	1
	9	Environmental Program Manager	1
	9	Equipment Mechanic I	1
	9	Events Associate	1
	9	Events Coordinator	1

SETA- Employer Activity Report

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Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Events Duty Person	2
	9	Events Services Supervisor	1
	9	Events Services Supervisor -Asst Performing Arts & Auditorium Manager	1
	9	Events Services Supervisor -Guest Service Manager	1
	9	Finance Manager	1
	9	Finance Program Manager	1
	9	Geographic Information Systems Program Manager	1
	9	Geographic Information Systems Specialist III	1
	3	HVAC Systems Mechanic	1
	7	Information Technology Manager	1
	9	Instrument Technician I	1
	9	Instrument Technician II	1
	9	Instrument Technician Trainee	1
	9	Integrated Waste Equipment Operator	1
	9	Integrated Waste Supervisor	1
	9	Junior Landscape Assistant	1
	9	Junior Planner	1
	9	Landscape Assistant	1
	9	Legal Secretary - Litigation	1
	9	Legal Staff Assistant	1
	9	Lifeguard	1
	9	Maintenance Worker	1
	9	Marina Aide	1
	9	Media and Communications Specialist	1
	6	Nurse Adaptive Recreation	1
	9	Office Assistant	1
	9	Office Specialist	1
	3	Painter	1
	9	Park Maintenance Manager	1
	9	Park Maintenance Superintendent	1
	9	Parking Enforcement Supervisor	1
	9	Parking Meter Repair Worker	1
	9	Parks Supervisor	1
	9	Personnel Analyst	1
	9	Personnel Analyst -Employment, Classification & Development	1
	9	Personnel Technician-Benefit Services	1

SETA- Employer Activity Report

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Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Personnel Transaction Coordinator	1
	9	Police Chief	1
	9	Police Clerk II	1
	9	Police Officer	3
	9	Police Officer Recruit	2
	9	Police Records Specialist I	1
	9	Pool Manager	1
	7	Principal Applications Developer	1
	9	Principal Budget Analyst	1
	9	Principal Building Inspector	1
	9	Principal Planner	1
	9	Process Control Systems Specialist	1
	9	Program Coordinator	1
	9	Program Developer	2
	9	Program Manager	1
	7	Program Specialist	2
	7	Program Specialist -Senior IT Business Analyst	1
	9	Recreation Aide	2
	9	Recreation General Supervisor	1
	9	Recreation Leader Adaptive Recreation	1
	9	Recreation Superintendent-Older Adults-Access Leisure	1
	9	Registrar	1
	9	Security Officer	1
	9	Senior Animal Control Officer	1
	7	Senior Applications Developer	1
	7	Senior Applications Developer -PeopleSoft	1
	4	Senior Applications Developer-IT Oracle CC&B	1
	3	Senior Architect	1
	9	Senior Budget Analyst	1
	9	Senior Deputy City Attorney	1
	9	Senior Development Project Manager	1
	3	Senior Engineer	2
	9	Senior Engineering Technician-Wastewater	1
	9	Senior Lifeguard	1
	9	Senior Maintenance Worker	1
	3	Senior Painter	1

SETA- Employer Activity Report

The following is an update of information as of March 28, 2022

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Senior Planner	1
	9	Senior Plant Operator-Water Division	1
	9	Senior Recreation Aid	2
	7	Senior Systems Engineer	1
	9	Staff Assistant-Mayor Council	1
	9	Stationary Engineer	1
	3	Street Construction Laborer	1
	9	Street Maintenance Supervisor	1
	3	Supervising Engineer-Electrical Engineer	1
	3	Supervising Engineer-Water Policy & Regional Planning	1
	7	Systems Engineer	1
	7	Telecommunications Technician I	1
	9	Traffic Worker I	1
	9	Traffic Worker III	1
	9	Traffic Worker Trainee	1
	9	Tree Maintenance Worker	1
	9	Tree Pruner II	1
	9	Utilities Operations & Maintenance Service Worker-Wastewater & Drainage	1
	9	Utilities Operations and Maintenance Division Manager	1
	9	Utilities Operations and Maintenance Superintendent	1
	9	Utility Worker	1
	9	Veterinarian	1
	2	Water Conservation Representative	1
	9	Youth Aide	1
Clement Law Group PC	9	Legal Assistant	1
Cordova Recreation & Parks District	9	Golf Course Maintenance Worker Aide	2
	9	Office Assistant/Clerical II	1
	9	Park Maintenance Worker I	1
	9	Park Maintenance II	3
	9	Program Facilitator-Senior Center	1
	9	Recreation Leader I - Teen Center	3
Department of Housing and Community Development	9	Housing Elements, Planning Grants & Incentives Manager	1
EliteHR Logistics	9	CDL Drivers	10

SETA- Employer Activity Report

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Food 4 Less/Rancho San Miguel	5	Assistant Manager	1
	5	Deli Clerk	1
	5	Floor General Clerk	1
	5	Loss Prevention Agent	1
	5	Meat Department Clerk	1
	5	Night Crew General Clerk	1
	9	Security Officer	1
Gateway Community Charters	4	ASES Para Educator	8
	4	Business Technician @ GCC Central Office	1
	4	CTE Teacher -Manufacturing	1
	4	Custodian @ Gateway Community Charters	1
	4	Independent Study Teacher @ SAVA EGUSD	1
	4	Math Specialist @ CCCS Firehouse	1
	4	Para Educator	15
	4	Register Behavior Technician @ COA Elementary	1
	4	RSP Specialist @ SAVA SCUSD	1
	4	School Nurse @ Gateway Community Charters	1
	4	School Psychologist Intern @ Gateway Community Charters	1
	4	School Social Worker @ COA Elementary	1
	4	Spanish Teacher @ Futures High School	1
	4	Speech, Language, & Hearing Pathologist @ GCC Central Office	1
	4	Substitute ASES Supervisor	1
	4	Substitute ASES/ASP Para Educator	1
	4	Substitute Clerical Pool	1
Hagginwood Academy, LLC	4	Lead Toddler/2s Teacher	1
HR TO GO	9	Administrative Assistant	1
Integrity Support Services Inc. DBA Employment Screening Resources	9	Verification Specialist	1
Legacy Wireless Services	7	Top Lead/Top Hand II	1
Los Rios Community College District	4	Administration of Justice Adjunct Assistant Professor	1
	9	Account Clerk III	1
	4	Accountant	1
	4	Accountant	1
	4	Administrative Assistant I	2
	4	Admissions/Records Clerk II	1
	4	Admissions/Records Clerk III	1

SETA- Employer Activity Report

The following is an update of information as of March 28, 2022

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Los Rios Community College District	4	Admissions/Records Evaluator/Degree Auditor	1
	4	Agriculture Adjunct Assistant Professor	1
	4	Alternate Media Design Specialist	1
	4	Animal Science Adjunct Assistant Professor	1
	4	Anthropology Adjunct Assistant Professor	1
	4	Arabic Adjunct Assistant Professor	1
	4	Architecture Adjunct Assistant Professor	1
	4	Art History Adjunct Assistant Professor	1
	4	Associate Vice President of Equity, Institutional Effectiveness and Innovation	1
	4	Administrative Assistant I	1
	4	Administrative Assistant II	1
	4	Administrative Assistant III	1
	4	Art New Media Adjunct Assistant Professor Pool	1
	4	Asian American, Native American Pacific Islander Serving Institution (AANAPISI) Grant Project Director	1
	4	Associate Vice President of Equity, Institutional Effectiveness and Innovation	1
	4	Athletic Trainer	1
	4	Automotive Collision Technology Adjunct Professor	1
	4	Biological Sciences Adjunct Assistant Professor	1
	4	Biology -Anatomy and Physiology- Assistant Professor	2
	4	Building Inspection Technology Adjunct Assistant Professor	1
	4	Business Services Supervisor	1
	4	Cantonese Adjunct Assistant Professor	1
	4	Chemistry Adjunct Assistant Professor	1
	4	Chemistry Assistant Professor	3
	4	Child Development Center Lead Teacher	1
	4	Child Development Center Teacher	1
	4	Clerk III	1
	4	College Nurse Adjunct	1
	4	College Nurse Clinician Adjunct	1
	4	College Safety Officer	1
	4	Communication Media Adjunct Assistant Professor	1
	4	Computer Science Programming Adjunct Assistant Professor	1
	4	Confidential Human Resources Officer	1
	4	Confidential Human Resources Specialist I	1

SETA- Employer Activity Report

The following is an update of information as of March 28, 2022

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Los Rios Community College District	4	Construction Management Technology Adjunct Assistant Professor	1
	4	Cosmetology Adjunct Assistant Professor	1
	4	Counseling Clerk II	1
	4	Counseling Supervisor	1
	4	Counselor Adjunct	2
	4	Dance Adjunct Assistant Professor	1
	4	Data Communications Security Specialist	1
	4	Dean of Counseling & Student Services	1
	4	Dean of Language and Literature	1
	4	Dental Assisting Adjunct Assistant Professor	1
	4	Diesel Mechanics Technology Adjunct Assistant Professor	1
	4	Director (I) of Application Services	1
	4	Director IV of Workforce Development	1
	4	Director V of Degree Planning Initiatives	2
	4	Drafting (CADD) Adjunct Assistant Professor	1
	4	Early Childhood Education Assistant Professor	1
	4	Educational Center Clerk	1
	4	EMT/Instructional Assistants	1
	4	English as a Second Language Adjunct Assistant Professor	1
	4	Ethnic Studies Assistant Professor	1
	4	Facilities Maintenance-Transportation Supervisor	1
	4	Financial Aid Clerk II	1
	4	Financial Aid Officer	1
	4	Fire Technology Adjunct Assistant Professor	1
	4	Grant Coordination Clerk	1
	4	Head Groundskeeper	1
	4	Information Technology Business/Technical Analyst I	1
	4	Information Technology Business/Technical Analyst II	1
	4	Instructional Assistant - Music	1
	4	Instructional Assistant-Art	1
	4	Instructional Assistant-Arts, Media, and Entertainment	1
	4	Instructional Assistant-Chemistry	1
	4	Instructional Assistant-Learning Resources-Writing Center	1
	4	Instructional Services Assistant II	1
	4	Laboratory Technician-Construction	1

SETA- Employer Activity Report

The following is an update of information as of March 28, 2022

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Los Rios Community College District	4	Laboratory Technician-Science	3
	4	Librarian Adjunct Assistant Professor	1
	4	Maintenance Electrician	1
	4	Maintenance HVAC Mechanic	2
	4	Maintenance Plumber	1
	4	Music Assistant Professor-Instrumental	1
	4	Nursing RN Assistant Professor -Medical Surgical Focus	2
	4	Outreach Specialist	1
	4	Philosophy Assistant Professor	1
	4	Physical Education Adjunct Assistant Professor	1
	4	Physics/Astronomy Adjunct Assistant Professor	1
	4	Police Cadet to Officer Program	1
	4	Police Communication Dispatcher	1
	4	Police Officer	2
	4	Project Director for TRIO Educational Talent Search	1
	4	Psychology Assistant Professor	3
	4	Purchasing Supervisor	1
	4	Research Analyst	1
	4	Senior Information Technology Business/Technical Analyst	1
	4	Special Projects External Events Coordinator	1
	4	Special Projects - Open Educational Resources Specialist	1
	4	Special Projects - Work-Based Learning and Job Readiness Specialist	1
	4	Special Projects-Education Coach II	1
	4	Student Personnel Assistant - Contract Education	1
	4	Student Personnel Assistant - Counseling	1
	4	Student Personnel Assistant - Internship Developer	1
	4	Student Personnel Assistant - Student Services	1
	4	Student Personnel Assistant-Career & Job Opportunity Services	1
	4	Student Personnel Assistant-Disabled Student Programs and Services	1
	4	Student Personnel Assistant-Outreach Services	1
	4	Student Support Specialist	1
	4	Student Support Supervisor	1
	4	Sustainability Projects Coordinator	1
Milgard Manufacturing	1	Warehouse Worker	20
Modern Waste Solutions	9	Warehouse	3
More Than A Mailbox	9	Sales Associate	2

SETA- Employer Activity Report

The following is an update of information as of March 28, 2022

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
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New Beginnings for Exceptional People	6	In-Home Attendant	1
Pacful, Inc.	9	Deliver Driver	1
	9	Order Puller/ Warehouse Associate	1
Packaging Corporation of America	1	Assistant Machine Operator	1
	1	General Labor Helper	5
	1	Machine Operator	1
Rite Aid Headquarters Corp	9	Shift Supervisor	1
Sacramento LGBT Community Center	9	Chief Development & External Affairs Officer	1
Safety Center Inc	6	ADP Counselor	1
	9	Program Staff	1
	4	WPS Instructor	1
Soesbe Financial	9	Administrative Assistant	1
Southgate Recreation & Park District	9	Senior Recreation Leader	3
United Rentals	4	Power & HVAC Mechanic	1
Walmart	9	Power Equipment Operator	1
	9	Warehouse Associate	20
Women's Empowerment	9	Safety Monitor	1
Total			478

ITEM IV-D – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of March was 3.7%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT
Labor Market Information Division
2901 50th Street
Sacramento, CA 95817

Contact: Cara Welch
(916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**
Most major industry sectors posted month-over and year-over job growth

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.7 percent in March 2022, down from a revised 4.4 percent in February 2022, and below the year-ago estimate of 7.6 percent. This compares with an unadjusted unemployment rate of 4.2 percent for California and 3.8 percent for the nation during the same period. The unemployment rate was 3.3 percent in El Dorado County, 2.8 percent in Placer County, 4.0 percent in Sacramento County, and 3.7 percent in Yolo County.

Between February 2022 and March 2022, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 9,600 to total 1,050,500 jobs.

- Employment in leisure and hospitality continued to increase from February to March, adding 2,300 jobs. Accommodation and food services (up 2,100 jobs) posted the largest gain for the industry. Arts, entertainment, and recreation picked up 200 jobs.
- Government added 1,900 jobs in March with job growth in local government (up 1,800 jobs) and state government (up 200 jobs). Meanwhile, federal government lost 100 jobs.
- Trade, transportation, and utilities reported a month-over increase of 1,200 jobs. Retail trade (up 1,100 jobs) was responsible for a majority of the growth, while wholesale trade picked up 300 jobs. These gains were partially offset by a decline in transportation, warehousing, and utilities (down 200 jobs), following a large increase in the previous month.
- Additional employment gains of 500 jobs or more occurred in professional and business services (up 1,000 jobs), construction (up 1,000 jobs), education and health services (up 700 jobs), other services (up 600 jobs), and farm (up 500 jobs).

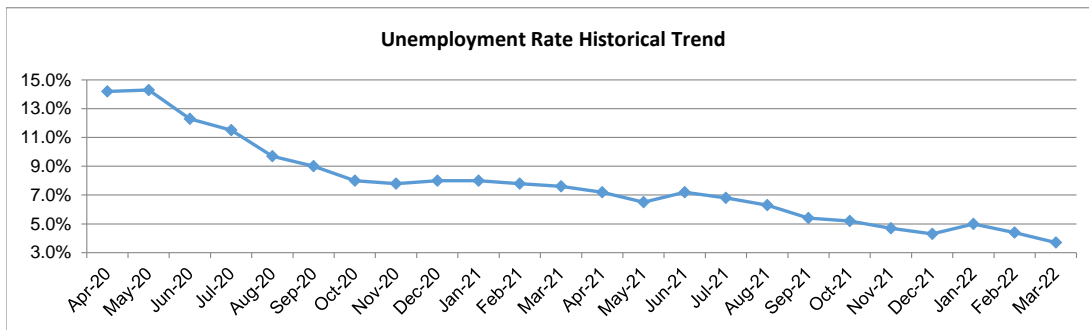
Between March 2021 and March 2022, total jobs in the region increased by 53,100, or 5.3 percent.

- Leisure and hospitality continued to lead year-over gains for the region, adding 17,600 jobs. Accommodation and food services added 13,900 jobs. Arts, entertainment, and recreation picked up 3,700 jobs.
- Trade, transportation, and utilities employment rose by 7,300 jobs since last March. Employment gains were reported in transportation, warehousing, and utilities (up 3,400 jobs), retail trade (up 3,200 jobs), and wholesale trade (up 700 jobs).
- Government payrolls expanded by 6,600 jobs with job growth in local government (up 4,900 jobs) and state government (up 1,700 jobs).

IMMEDIATE RELEASE

SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.7 percent in March 2022, down from a revised 4.4 percent in February 2022, and below the year-ago estimate of 7.6 percent. This compares with an unadjusted unemployment rate of 4.2 percent for California and 3.8 percent for the nation during the same period. The unemployment rate was 3.3 percent in El Dorado County, 2.8 percent in Placer County, 4.0 percent in Sacramento County, and 3.7 percent in Yolo County.



Industry	Feb-2022	Mar-2022	Change		Mar-2021	Mar-2022	Change
	Revised	Prelim				Prelim	

Total, All Industries	1,040,900	1,050,500	9,600		997,400	1,050,500	53,100
Total Farm	7,600	8,100	500		8,000	8,100	100
Total Nonfarm	1,033,300	1,042,400	9,100		989,400	1,042,400	53,000
Mining, Logging, and Construction	75,700	76,700	1,000		71,900	76,700	4,800
Mining and Logging	700	700	0		600	700	100
Construction	75,000	76,000	1,000		71,300	76,000	4,700
Manufacturing	37,700	37,900	200		36,600	37,900	1,300
Trade, Transportation & Utilities	167,900	169,100	1,200		161,800	169,100	7,300
Information	10,200	10,200	0		9,800	10,200	400
Financial Activities	51,900	52,100	200		51,500	52,100	600
Professional & Business Services	139,600	140,600	1,000		135,500	140,600	5,100
Educational & Health Services	173,200	173,900	700		167,700	173,900	6,200
Leisure & Hospitality	99,900	102,200	2,300		84,600	102,200	17,600
Other Services	34,400	35,000	600		31,900	35,000	3,100
Government	242,800	244,700	1,900		238,100	244,700	6,600

Notes: Data not adjusted for seasonality. Data may not add due to rounding

Labor force data are revised month to month

Sacramento--Roseville--Arden-Arcade MSA are available on line at www.laborinfo.edd.ca.gov

Tuesday, May 24, 2022

April 15, 2022

Employment Development Department
Labor Market Information Division
(916) 262-2162

Sacramento--Roseville--Arden-Arcade MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2021 Benchmark

Data Not Seasonally Adjusted

	Mar 21	Jan 22	Feb 22 Revised	Mar 22 Prelim	Percent Change Month	Year
Civilian Labor Force (1)	1,097,100	1,110,300	1,122,500	1,130,200	0.7%	3.0%
Civilian Employment	1,014,200	1,054,800	1,073,500	1,088,200	1.4%	7.3%
Civilian Unemployment	82,900	55,500	49,000	41,900	-14.5%	-49.5%
Civilian Unemployment Rate	7.6%	5.0%	4.4%	3.7%		
(CA Unemployment Rate)	8.6%	5.5%	4.9%	4.2%		
(U.S. Unemployment Rate)	6.2%	4.4%	4.1%	3.8%		

Total, All Industries (2)	997,400	1,026,900	1,040,900	1,050,500	0.9%	5.3%
Total Farm	8,000	7,100	7,600	8,100	6.6%	1.3%
Total Nonfarm	989,400	1,019,800	1,033,300	1,042,400	0.9%	5.4%
Total Private	751,300	777,300	790,500	797,700	0.9%	6.2%
Goods Producing	108,500	110,700	113,400	114,600	1.1%	5.6%
Mining, Logging, and Construction	71,900	73,200	75,700	76,700	1.3%	6.7%
Mining and Logging	600	700	700	700	0.0%	16.7%
Construction	71,300	72,500	75,000	76,000	1.3%	6.6%
Construction of Buildings	14,500	15,000	15,900	16,200	1.9%	11.7%
Specialty Trade Contractors	49,600	48,800	50,100	50,800	1.4%	2.4%
Building Foundation & Exterior Contractors	13,900	13,300	13,800	14,000	1.4%	0.7%
Building Equipment Contractors	20,500	19,800	20,400	20,500	0.5%	0.0%
Building Finishing Contractors	10,500	10,500	10,800	10,900	0.9%	3.8%
Manufacturing	36,600	37,500	37,700	37,900	0.5%	3.6%
Durable Goods	22,800	23,400	23,500	23,600	0.4%	3.5%
Computer & Electronic Product Manufacturing	4,500	4,400	4,400	4,400	0.0%	-2.2%
Nondurable Goods	13,800	14,100	14,200	14,300	0.7%	3.6%
Food Manufacturing	5,200	5,400	5,400	5,400	0.0%	3.8%
Service Providing	880,900	909,100	919,900	927,800	0.9%	5.3%
Private Service Providing	642,800	666,600	677,100	683,100	0.9%	6.3%
Trade, Transportation & Utilities	161,800	166,500	167,900	169,100	0.7%	4.5%
Wholesale Trade	26,100	26,200	26,500	26,800	1.1%	2.7%
Merchant Wholesalers, Durable Goods	15,400	15,500	15,700	15,900	1.3%	3.2%
Merchant Wholesalers, Nondurable Goods	9,300	9,500	9,500	9,600	1.1%	3.2%
Retail Trade	99,400	101,500	101,500	102,600	1.1%	3.2%
Motor Vehicle & Parts Dealer	14,300	14,500	14,600	14,800	1.4%	3.5%
Building Material & Garden Equipment Stores	9,400	8,600	8,800	9,100	3.4%	-3.2%
Grocery Stores	20,800	19,600	19,700	19,900	1.0%	-4.3%
Health & Personal Care Stores	5,300	6,100	6,000	6,000	0.0%	13.2%
Clothing & Clothing Accessories Stores	5,400	6,500	6,300	6,400	1.6%	18.5%
Sporting Goods, Hobby, Book & Music Stores	3,500	3,900	3,800	3,900	2.6%	11.4%
General Merchandise Stores	20,000	21,000	20,800	20,600	-1.0%	3.0%
Transportation, Warehousing & Utilities	36,300	38,800	39,900	39,700	-0.5%	9.4%
Information	9,800	10,200	10,200	10,200	0.0%	4.1%
Publishing Industries (except Internet)	2,200	2,100	2,100	2,100	0.0%	-4.5%
Telecommunications	2,900	2,700	2,700	2,700	0.0%	-6.9%
Financial Activities	51,500	52,000	51,900	52,100	0.4%	1.2%
Finance & Insurance	34,800	34,500	34,500	34,700	0.6%	-0.3%
Credit Intermediation & Related Activities	10,800	10,600	10,500	10,500	0.0%	-2.8%
Depository Credit Intermediation	5,600	5,400	5,400	5,400	0.0%	-3.6%
Nondepository Credit Intermediation	2,600	2,600	2,600	2,600	0.0%	0.0%
Insurance Carriers & Related	20,600	20,500	20,600	20,600	0.0%	0.0%
Real Estate & Rental & Leasing	16,700	17,500	17,400	17,400	0.0%	4.2%
Real Estate	13,700	14,500	14,400	14,300	-0.7%	4.4%
Professional & Business Services	135,500	136,600	139,600	140,600	0.7%	3.8%
Professional, Scientific & Technical Services	59,500	59,400	60,400	60,900	0.8%	2.4%
Architectural, Engineering & Related Services	10,200	10,700	10,900	10,900	0.0%	6.9%
Management of Companies & Enterprises	13,600	13,000	13,200	13,400	1.5%	-1.5%
Administrative & Support & Waste Services	62,400	64,200	66,000	66,300	0.5%	6.3%
Administrative & Support Services	59,400	60,900	62,700	62,900	0.3%	5.9%
Employment Services	20,600	22,300	23,100	23,100	0.0%	12.1%

Sacramento--Roseville--Arden-Arcade MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2021 Benchmark

Data Not Seasonally Adjusted

	Mar 21	Jan 22	Feb 22 Revised	Mar 22 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	18,100	18,600	19,100	19,200	0.5%	6.1%
Educational & Health Services	167,700	170,500	173,200	173,900	0.4%	3.7%
Education Services	11,900	12,300	12,700	12,700	0.0%	6.7%
Health Care & Social Assistance	155,800	158,200	160,500	161,200	0.4%	3.5%
Ambulatory Health Care Services	56,000	57,900	59,200	59,900	1.2%	7.0%
Hospitals	25,700	25,500	25,900	26,000	0.4%	1.2%
Nursing & Residential Care Facilities	16,700	16,600	17,000	17,000	0.0%	1.8%
Leisure & Hospitality	84,600	98,100	99,900	102,200	2.3%	20.8%
Arts, Entertainment & Recreation	11,900	15,000	15,400	15,600	1.3%	31.1%
Accommodation & Food Services	72,700	83,100	84,500	86,600	2.5%	19.1%
Accommodation	6,400	7,700	7,800	8,000	2.6%	25.0%
Food Services & Drinking Places	66,300	75,400	76,700	78,600	2.5%	18.6%
Restaurants	63,800	71,400	72,700	74,600	2.6%	16.9%
Full-Service Restaurants	24,800	30,800	30,700	31,900	3.9%	28.6%
Limited-Service Eating Places	39,000	40,600	42,000	42,700	1.7%	9.5%
Other Services	31,900	32,700	34,400	35,000	1.7%	9.7%
Repair & Maintenance	10,400	10,500	10,900	11,000	0.9%	5.8%
Government	238,100	242,500	242,800	244,700	0.8%	2.8%
Federal Government	14,300	14,300	14,400	14,300	-0.7%	0.0%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	223,800	228,200	228,400	230,400	0.9%	2.9%
State Government	126,200	127,600	127,700	127,900	0.2%	1.3%
State Government Education	30,400	30,100	29,900	30,200	1.0%	-0.7%
State Government Excluding Education	95,800	97,500	97,800	97,700	-0.1%	2.0%
Local Government	97,600	100,600	100,700	102,500	1.8%	5.0%
Local Government Education	53,100	56,100	56,000	57,400	2.5%	8.1%
Local Government Excluding Education	44,500	44,500	44,700	45,100	0.9%	1.3%
County	19,200	19,000	19,200	19,200	0.0%	0.0%
City	9,400	9,500	9,500	9,700	2.1%	3.2%
Special Districts plus Indian Tribes	15,900	16,000	16,000	16,200	1.3%	1.9%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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REPORT 400 C
Monthly Labor Force Data for Counties
March 2022 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,374,100	18,551,100	823,000	4.2%
ALAMEDA	9	832,800	805,900	26,800	3.2%
ALPINE	40	560	530	30	5.3%
AMADOR	27	14,520	13,860	660	4.5%
BUTTE	26	93,000	88,900	4,100	4.4%
CALAVERAS	14	21,700	20,940	770	3.5%
COLUSA	58	10,850	9,490	1,350	12.5%
CONTRA COSTA	14	556,700	537,400	19,300	3.5%
DEL NORTE	38	9,390	8,920	480	5.1%
EL DORADO	11	93,900	90,800	3,100	3.3%
FRESNO	49	453,900	422,800	31,100	6.9%
GLENN	36	12,690	12,050	640	5.0%
HUMBOLDT	20	59,900	57,800	2,200	3.7%
IMPERIAL	57	70,300	61,600	8,700	12.3%
INYO	18	8,310	8,010	300	3.6%
KERN	53	380,100	351,000	29,200	7.7%
KINGS	51	56,600	52,400	4,300	7.5%
LAKE	36	28,790	27,340	1,450	5.0%
LASSEN	27	8,840	8,440	400	4.5%
LOS ANGELES	35	5,072,300	4,824,600	247,700	4.9%
MADERA	47	63,600	59,500	4,100	6.4%
MARIN	2	132,000	128,800	3,100	2.4%
MARIPOSA	42	6,360	6,000	360	5.7%
MENDOCINO	22	37,600	36,150	1,460	3.9%
MERCED	54	116,800	107,100	9,700	8.3%
MODOC	46	3,170	2,980	190	5.9%
MONO	18	9,550	9,200	350	3.6%
MONTEREY	52	207,700	191,900	15,800	7.6%
NAPA	9	70,100	67,900	2,300	3.2%
NEVADA	11	48,120	46,510	1,600	3.3%
ORANGE	8	1,597,500	1,547,700	49,800	3.1%
PLACER	5	194,400	189,000	5,400	2.8%
PLUMAS	56	6,980	6,380	600	8.6%
RIVERSIDE	24	1,165,800	1,116,200	49,600	4.3%
SACRAMENTO	23	732,300	702,900	29,400	4.0%
SAN BENITO	40	32,700	31,000	1,700	5.3%
SAN BERNARDINO	24	1,020,200	976,200	44,100	4.3%
SAN DIEGO	13	1,596,800	1,542,100	54,700	3.4%
SAN FRANCISCO	3	572,100	557,600	14,500	2.5%
SAN JOAQUIN	42	339,200	319,900	19,200	5.7%
SAN LUIS OBISPO	5	139,000	135,100	3,900	2.8%
SAN MATEO	1	452,600	442,200	10,400	2.3%
SANTA BARBARA	14	221,700	213,900	7,800	3.5%
SANTA CLARA	3	1,047,800	1,022,100	25,700	2.5%
SANTA CRUZ	39	134,700	127,600	7,100	5.2%
SHASTA	29	74,100	70,700	3,400	4.6%
SIERRA	33	1,320	1,260	60	4.8%
SISKIYOU	48	16,070	15,030	1,040	6.5%
SOLANO	29	202,600	193,300	9,200	4.6%
SONOMA	7	249,100	241,700	7,400	3.0%
STANISLAUS	42	241,900	228,200	13,700	5.7%
SUTTER	50	45,900	42,700	3,200	7.0%
TEHAMA	33	25,340	24,130	1,210	4.8%
TRINITY	31	4,320	4,120	200	4.7%
TULARE	55	203,600	186,500	17,100	8.4%
TUOLUMNE	31	20,010	19,080	930	4.7%
VENTURA	14	414,700	400,300	14,400	3.5%
YOLO	20	109,500	105,500	4,100	3.7%
YUBA	42	31,500	29,700	1,800	5.7%

Notes

1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

2) Labor force data for all geographic areas now reflect the March 2021 benchmark and Census Vintage 2021 population controls at the state level.

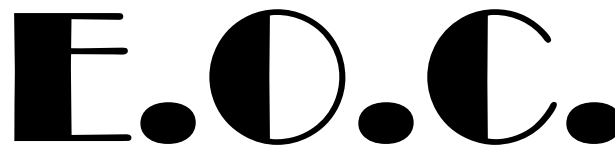
ITEM IV-E - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson



Prepared Especially for the SETA/Sacramento Works Board meeting on May 25, 2022

RECENT UPDATES & UPCOMING AGENDA ITEMS		ANNUAL PROGRAM 2022	
<ul style="list-style-type: none"> ▪ 'Quality Jobs' (Three sessions) ▪ Seminars <ul style="list-style-type: none"> - 2 or 3 topical seminars in planning for 2022 with a 'Request for Interest' to vendors - Special E.O.C. meeting to approve 6-14-2022 - Traditional Service & Subsidized Employ. Seminars ▪ 2022 E.O.C. Action Plan, (See ratings below) ▪ Employer Meetings - continue. One was just held with 'Old Navy' ▪ E.O.C. membership - Small & medium-sized employer membership progress Society for the Blind • Working Groups - current & prospective: <ul style="list-style-type: none"> ○ Surveys ○ Seminars ○ Key Performance Indicators ○ E.O.C. Membership (Small & Medium-sized Employers) ○ Quality Jobs initiative ○ Sponsor Solicitation ○ Subsidized Employment Progs. 		May <ul style="list-style-type: none"> • E.O.C. meeting 5-10 • BARRY BROOME • e-Newsletters • Employer Meeting • SETA/SWI Traditional Services Seminar. 	
		Jun. <ul style="list-style-type: none"> • E.O.C. meeting 6-14 for Seminar approval • e-Newsletters • Employer Meeting 	
		Jul. <ul style="list-style-type: none"> • E.O.C. meeting 7-12 • DAVID LICHTMAN • e-Newsletters • Employer Meeting • SETA/SWI Subsidized Employment Seminar. 	
		Aug. <ul style="list-style-type: none"> • No E.O.C. meeting • e-Newsletters • Employer Meeting 	
		Sep <ul style="list-style-type: none"> • E.O.C. meeting 9-13 • e-Newsletters • Employer Meeting 	
MEMBERSHIP STATUS	2022 OBJECTIVES	OUTREACH INITIATIVES	
Now 12 members one small-medium prospect identified and courted.	Develop a standard definition of 'Quality' jobs and employers 3.3	1. Employer Meetings 2. e-Newsletter every 2 weeks 3. Three types of Seminars/Workshops 4. Regular surveys	
Recent Changes at the Metro Chamber affecting the E.O.C.	Secure one or more 'PAID' sponsorships - topical Sem. 2.6		
We continue a focused search for un-represented employers	Develop and integrate an annual Subsidized Employment plan [Consider soliciting one or more (probably 'name') sponsors] 3.3		
<input type="checkbox"/> Small (25 to 49) and	Find 2 or 3 'small-' and 'med.-' sized company reps. for EOC 3.6		
<input type="checkbox"/> Medium (50 to 149)	Begin using routine KPI info. to evaluate success & opportunities to improve 3.9		
	Institutionalize 2021 gains (Employer Meetings, Newsletter, Surveys) 3.9		

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.