

WORKFORCE DEVELOPMENT BOARD MEMBERS

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PRO Youth and Families

EDWARD W. BAKER
Alto Ingredients, Inc.

AMANDA BLACKWOOD
Sacramento Metro Chamber of Commerce

N. LISA CLAWSON – Secretary/Treasurer
Kaiser Permanente

LYNN R. CONNER
Better Business Bureau

RONALD J. ELLIS
2SS.com

KEVIN FERREIRA
Sacramento Sierra's Building & Construction
Trades Council

KRISTIN GIBBONS
Department of Human Assistance

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

MANDI HIGLEY
Tri-Tool, Inc.

LYNN HOSOKAWA
Villara Building Systems

LISA M. HUTCHINSON
DigiStream Investigations

MICHAEL JASSO
City of Sacramento

GARY R. KING
SMUD

DENISE LEE
Sacramento Employment & Training Agency

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

JANET NEITZEL
Employment Development Department

DR. JAMEY NYE
Los Rios Community College District

RONALD R. ORR, JR. – Vice Chair
VSP, Inc.

SHARON O'SULLIVAN
California Department of Rehabilitation

JOHNNY PEREZ
Clutch Contracts & Consulting

KARL PINEO
Ironworkers Local 118

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH – Chair
Roth Staffing Companies, L.P.



SACRAMENTOWORKS

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, March 23, 2022

TIME: 8:00 a.m.

LOCATION:

<https://us02web.zoom.us/j/88204271791?pwd=M284MXdtVm5lUHgxTkNXMExQQjlwUT09>

In response to the AB361 (Brown Act Section 54953) relating to the COVID-19 Pandemic, the Sacramento Works Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/88204271791?pwd=M284MXdtVm5lUHgxTkNXMExQQjlwUT09>. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting on One tap mobile +16699006833,,88204271791# US (San Jose). Meeting ID: 882 0427 1791. Passcode: 789055. Find your local number: <https://us02web.zoom.us/j/88204271791?pwd=M284MXdtVm5lUHgxTkNXMExQQjlwUT09>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: Monica.Newton@seta.net. Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Monica Newton at (916) 263-3753 or Monica.Newton@seta.net. Please include in your request on which item you would like to participate. Additionally, during the meeting any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Governing Board and included in the record.

In the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

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DISTRIBUTION DATE: Tuesday, March 15, 2022

Sacramento Works Board meeting hosted by:
Anette Smith (Chair), Ronald Orr (Vice Chair), Lisa Clawson (Secretary/Treasurer)

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11; updated 5/12/16)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JANUARY 26, 2022 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the January 26 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

Meeting held electronically

Wednesday, January 26, 2022
8:00 a.m.

I. Call to Order/Roll Call

Ms. Smith called the meeting to order at 8:02 a.m. The roll was called and a quorum was established at 8:04 a.m.

Members Present: Staci Anderson, Edward Baker, Lisa Clawson, Ron Ellis, Kristin Gibbons, Troy Givans, David Gordon, Mandi Higley, Lisa Hutchinson, Michael Jasso, Gary King, Matt Lege, Frank Louie, Janet Neitzel, Dr. Jamey Nye, Ronald Orr, Johnny Perez, Fabrizio Sasso, Sharon O'Sullivan, Rick Wylie, Anette Smith

Members Absent: Lynn Conner, Karl Pineo, Kevin Ferreira, Amanda Blackwood

II. Consent Items

A. Approval of Minutes of the November 17, 2021 Special Meeting

The minutes were reviewed; no questions or comments.

Moved/Ellis, second/Clawson, to approve the November 17, 2021 special meeting minutes

Roll call vote:

Aye: 21 (Anderson, Baker, Clawson, Ellis, Gibbons, Givans, Gordon, Higley, Hutchinson, Jasso, King, Lege, Louie, Neitzel, Nye, Orr, Perez, Sasso, O'Sullivan, Wylie, Smith)

Nay: 0

Abstention: 0

Absent: 4 (Conner, Pineo, Ferreira, Blackwood)

B. Appointment of Youth Committee Members

Mr. Gordon reviewed the item; Mr. Shawn O'Briant with SCOE is the applicant.

Moved/Gordon, second/Nye, to approve the appointment of Shawn O'Briant as a member of the Youth Committee.

Roll call vote:

Aye: 21 (Anderson, Baker, Clawson, Ellis, Gibbons, Givans, Gordan, Higley, Hutchinson, Jasso, King, Lege, Louie, Neitzel, Nye, Orr, Perez, Sasso, O'Sullivan, Wylie, Smith)

Nay: 0

Abstention: 0

Absent: 4 (Conner, Pineo, Ferreira, Blackwood)

III. Action/Discussion Items

- A. Approval of Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing

Motioned/Ellis, second/Smith, to approve the Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing

Roll call vote:

Aye: 21 (Anderson, Baker, Clawson, Ellis, Gibbons, Givans, Gordan, Higley, Hutchinson, Jasso, King, Lege, Louie, Neitzel, Nye, Orr, Perez, Sasso, O'Sullivan, Wylie, Smith)

Nay: 0

Abstention: 0

Absent: 4 (Conner, Pineo, Ferreira, Blackwood)

- B. Discussion of Sacramento Works Board Action Plan Target Areas

Ms. Smith reviewed the action plan that was sent to the Sacramento Works Executive Committee (EC) to narrow down assignments to the Sacramento Works committees. The determined priorities are to develop and define quality jobs and livable wages in partnership with the business community; and to review board structure and processes to enable our organization to be creative, agile, dynamic, and equitable.

Mr. Kim reviewed the suggestions made by the EC, listed in the chart below. It was also suggested for all committees to review the chart and see what fits best for them.

Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable.	Develop and define quality jobs and livable wages in partnership with the business community.
Recruit members from high demand industries (BD)	Create a business support network (EO)
Increase program awareness of board members (EX/BD)	Explore possibility of investing in CRM or other tech to support business (PO/EO)
Initiate and complete board member composition review (BD)	Support COVID vaccine mandate deployment – Tabled
Research and ID key industries for pipeline development (EX)	Pair Board members to program areas to leverage individual networks (ALL)
Bring youth voice on the Board (YTH/EX/BD)	Adopt standard toolbox for wants and needs of employers (EO)
Hold summit of select public and private industries (EO)	Develop a standardized definition of “quality” jobs and employers (ALL) – Priority #1
Develop and complete entry level job index report (EO)	Develop a SETA Virtual Bootcamp for employers (EO)
	Conduct and publish a private sector wage and benefit survey (EX/EO)

Ms. Smith noted Ms. Clawson heads the Board Development Committee. Employer Outreach (EO) has already thought about how they can support the target actions. It was asked that Mr. Ellis along with the EO take a look at everything they already have on their plate and pick two to three priorities that will have the most impact. Developing a standard toolbox was a top priority for EC; they would like to see it be a priority for EO too.

Mr. Jasso stated these times are unique as there are new Federal and State funding opportunities being presented monthly/weekly that are job focused. It would be beneficial to be nimble to work with partners as opportunities arise. The resources coming out this year, sets SETA up to be open to those possibilities.

Ms. Smith said it does fit here; it may be more overarching.

Mr. Jasso commented it is more like guiding principles.

Mr. Cunningham suggested to refer that to the EC, Mr. Kim, and Ms. Lee, Interim Executive Director, for how to implement.

Mr. King commented there is quite a bit listed under the two goals. Will this be a standard item, or how will progress be tracked?

Ms. Smith said the plan is to track the items for progress.

Mr. Ellis said the EO has been focusing on seven priorities. If the EO was to narrow down to fewer priorities, what is the direction?

Ms. Smith said the EC is looking to focus on the top two to three priorities. The main goal is to move the needle forward in alignment with the Board's top priorities.

Mr. Wylie commented what the EO is being asked is what the EC and the Board need to decide on regarding what the first two or three priorities will be in the next 90 days.

Ms. Smith agreed. What are the Board's highest priorities in the two columns?

Mr. Kim commented the staff recommendation is to develop the definition of quality jobs and employers.

Ms. Clawson agreed with Mr. Kim. Targeted industries should be addressed. Board member review we can check off. Once the definition of quality jobs and employers is developed, then we can look at recruiting members from high quality industries. Pairing Board members with program areas to leverage individual networks is something we can use to spread the word on SETA services.

Mr. Orr asked for clarification, the top two priorities are to adapt a standard toolbox and develop a definition of quality jobs and employers. Then the rest of Ms. Clawson suggestions would follow?

Ms. Smith replied yes.

Mr. Jasso asked if it would make more sense to make two to three priorities, and give them a ranking high-low priority. They can move up and down as needed.

Ms. Smith stated that for the two or three priority areas chosen, the Board is responsible for ensuring there are results by the end of the fiscal year. These efforts and priorities may continue into 2023. These priorities do not preclude any committee from doing what they are already working on, but are the things the Board will track and focus on with support from the committees.

Mr. Wylie suggested priorities one and two switch. Develop definition of quality jobs becomes number one. Does that become the Board's vision and does it change the Board's actions moving forward? Would having a clear definition of quality jobs effect the strategy or parameters of adopting a standard toolbox? Having a definition of a quality employer can impact the Board structure. How does defining quality jobs and employers impact the other priorities?

Mr. Orr agreed with Mr. Wylie. We need to figure out what they mean. Aspects that could help define a quality employer are pay, hours, and inclusivity.

Ms. Neitzel said the State Board has a definition of quality jobs. There are five to six bullets on what quality employment would mean. It could be helpful to start there and adapt accordingly.

Ms. Smith agreed the number one target is developing a standard definition of quality jobs and employers in Sacramento County.

Mr. Cunningham suggested for a motion to approve assignments for two or three columns and additional requirement the Board is recommending priority item one is to develop a definition of quality jobs and employers, then report back to EC with suggested definitions as soon as possible. Other committees to report back; EC to synthesize and present at the next Board meeting.

Moved/Wylie, second/Ellis, to approve the Executive Committee recommendations on columns two and three of the Sacramento Works Board Action Plan for 2021-2022, the other committees will focus on the number one priority as defined by the Board.

Roll call

Aye: 21 (Anderson, Baker, Clawson, Ellis, Gibbons, Givans, Gordan, Higley, Hutchinson, Jasso, King, Lege, Louie, Neitzel, Nye, Orr, Perez, Sasso, O'Sullivan, Wylie, Smith)

Nay: 0

Abstention: 0

Absent: 4 (Conner, Pineo, Ferreira, Blackwood)

Mr. Wylie encourage Board members to offer support to EO if they have knowledge/perspective to fulfill the item.

C. Approval of Employer Outreach Committee Action Plan 2022

Mr. Ellis reviewed the EO metrics. Reviewed what the EO is doing in alignment with the Sacramento Works Board Action Plan. EO will incorporate what was discussed at this meeting. EO has developed two PowerPoint presentations for employers regarding OJT and SETA services. Outreach is consistently ongoing with newsletters, seminars, employer meetings, and surveys.

Motioned/Ellis, second/Baker, to approve the Employer Outreach Committee Action Plan for 2022 as presented, with all identified priorities to the Sacramento Works Board objective, with a focus on quality jobs and employer definition

Roll call vote:

Aye: 21 (Anderson, Baker, Clawson, Ellis, Gibbons, Givans, Gordan, Higley, Hutchinson, Jasso, King, Lege, Louie, Neitzel, Nye, Orr, Perez, Sasso, O'Sullivan, Wylie, Smith)

Nay: 0

Abstention: 0

Absent: 4 (Conner, Pineo, Ferreira, Blackwood)

IV. Information Items

A. Forbes Article on SETA's Homeless Transition Employment Program

Ms. Davis-Jaffe reviewed the article. Ms. Amy Ruddell enrolled the first 30 clients and walked them through the process. The jobs obtained had career pathways and were sustaining with wages from \$15 to \$20 per hour; many of the clients were in transitional housing. A new cohort was started with 25 individuals enrolled in the second year. Mr. Michael Bernick previously served as California Employment Development Department Director, and works with the California Workforce Association. He brought this funding to SETA through the California Workforce Association, with the ability of private funding. Ms. Ruddell turned one position into four positions at one company.

Ms. Ruddell said she could not do the work she does without mentorship, partnership, and communication. The second group is different than the first. She thanked Ms. Davis-Jaffe.

Ms. Anderson asked where the clients are from?

Ms. Ruddell answered she is working closely with Women's Empowerment. As well as Mather Community Campus.

Mr. Nye asked about work in Plumas County.

Ms. Ruddell said she worked with Nortech for six years, mentored by Barbara Vineyard and others from the Employment Development Department. Had to be creative to help those in Plumas County. Worked with other organizations and Contra Costa County. She has worked from rural to higher jobs.

Ms. Mandi Higley left the meeting at 9:04 a.m.

B. California Workforce Association and California Employment Development Department Report on Job Quality and Local Workforce Development Boards

Mr. Kim provided examples of other workforce boards.

https://cwdb.ca.gov/plans_policies/ link provided by Ms. Neitzel.

C. Dislocated Worker Report

Ms. Hutchinson asked during the layoffs, do we work with rapid response in Placer County.

Mr. Walker replied yes, we do. SETA works with surrounding counties, especially during layoffs.

D. Employer Recruitment Activity Report: No questions

E. Unemployment Update/Press Release from the Employment Development Department – No questions

F. Committee Updates

✓ Youth Committee

Mr. Gordon stated the committee worked on refining priorities for the rest of the year and will continue the work at the next meeting.

Ms. Smith asked for the priorities to be shared at the next Sacramento Works Board meeting.

✓ Planning/Oversight Committee: No Report

✓ Employer Outreach Committee

Mr. Ellis reviewed agenda items for the next meeting. Discussion on working groups to recruit small and medium size employers to the committee. An initiative is underway to do more seminars in 2022, identify those seminars, facilities, and sponsorships. Continuing to monitor results and newsletter. Employer meetings continue; last year we completed seven. Workgroup activity for outreach. Employer toolkit/service-oriented seminars to highlight what SETA is doing.

✓ Board Development Committee

Ms. Clawson asked for referrals to fill vacant positions on the Board.

V. Other Reports

1. Chair: No Report

Introduced Interim Executive Director, Ms. Denise Lee.

Ms. Lee stated she sits on several State and National boards. She is here to support with anything moving forward. Ability to strengthen the bridge between Workforce Development and Head Start.

2. Members of the Board:

Mr. Jasso reminded members of the Board they should have received a recruitment input survey. Deadline for submission is Friday, January 28th at 5 p.m. Received flyer too to distribute.

Mr. Wylie stated it has been a pleasure working with the board. He is resigning from the Board, this being his final Board meeting. Passing the torch to Lynn Hosokawa, whose application is in process and being reviewed to join the Board.

Ms. Smith thanked Mr. Wylie for his years of service to the Board.

3. Counsel:

Mr. Cunningham reminded the Board Form 700 is due. Ethics Training AB1234 will be going out this week to those who are due.

4. Public Participation: No Report

VI. **Adjournment**: The meeting was adjourned at 9:19 a.m.

ITEM III-A- ACTION/DISCUSSION

APPROVAL OF FINDINGS AND AUTHORIZATION TO EXTEND USE OF TELECONFERENCING PROCEDURES FOR BOARD MEETINGS DURING DECLARED STATE OF EMERGENCY AND/OR WHILE STATE OR LOCAL OFFICIALS CONTINUE TO IMPOSE OR RECOMMEND MEASURES TO PROMOTE SOCIAL DISTANCING

BACKGROUND:

California Governor Gavin Newsom has recently extended until March 31 2022 the long-existing state of emergency related to COVID-19. Governor Newsom had previously authorized local agencies, by Executive Order, to conduct meetings under the Brown Act utilizing Zoom or other remote procedures to conduct meeting by modified teleconference procedures. Recently the legislature signed and passed into law AB 361, which amended Section 54953 of the Brown Act to similarly authorize teleconferencing of Board Meetings, provided necessary procedures are followed. The Sacramento Works Board on March 23, 2022 will be the first board meeting conducted utilizing the AB 361 Procedures, which are reflected in the Notice for the Board Agenda.

Under AB 361, in the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the legislative body shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

AB 361 also authorizes public agencies to continue to hold subsequent meetings via teleconference procedures during any state of emergency that directly impacts the ability of the members to meet safely in person or while State or local officials continue to impose or recommend measures to promote social distancing. The Governor's declared continuing state of emergency remains active and continues to serve to protect members of the public from unnecessary risk and exposure to COVID-19. In addition, Sacramento County continues to follow recommendations of the federal CDC promoting social distancing outside of the home and especially indoors. Given these circumstances, in order to allow for the next Board meeting to be held by teleconference procedures consistent with AB 361, the Board must make the following findings no later than 30 days after the first teleconferencing meeting and every 30 days thereafter by majority vote:

- a. The legislative body has reconsidered the circumstances of the state of emergency.
- b. Any of the following circumstances exists:
 - i. The state of emergency continues to directly impact the ability of the members to meet safely in person.

ITEM III-A-ACTION/DISCUSSION (continued)

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- ii. State or local officials continue to impose or recommend measures to promote social distancing.

RECOMMENDATION:

Authorize the continued use of teleconferencing for Sacramento Works Board meetings under AB 361, occasioned by the continuing state of emergency issued by Governor Newsom and the continuation of local and federal recommendations promoting social distancing outside of the home and especially indoors and, based thereon, make the following findings in support of this action:

- a. The Board has reconsidered the circumstances of the state of emergency.
- b. The following circumstances exist:
 - i. The state of emergency continues to directly impact the ability of the members to meet safely in person.
 - ii. State or local officials continue to impose or recommend measures to promote social distancing.

PRESENTER: Legal Counsel

ITEM III-B – ACTION/DISCUSSION

DISCUSSION OF SACRAMENTO WORKS BOARD ACTION PLAN

BACKGROUND:

In late June, a survey was sent out to all Sacramento Works Board members requesting input on the top priority areas for the Sacramento Works Board to focus on in the coming year. Using the results of the survey, the Board engaged in two separate retreat sessions on October 6, 2021 and November 5, 2021.

At the November 17, 2021 Board Meeting, the Board approved the attached Sacramento Works Board Action Plan for 2022, and selected the following categories as the Board's priorities for 2022:

- Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable
- Develop and define quality jobs and livable wages in partnership with the business community

The Executive Committee met on January 24, 2022, and assigned specific action plan tasks to Committees. The assignments were approved by the full Board on January 26, 2022, and each Committee was asked to review the specific action plan tasks and provide feedback on tasks that fall within their respective areas.

In addition, the Board adopted as its top priority - ***develop a standardized definition of quality jobs and employers***, and requested that Committees discuss and respond with potential definitions. Attached is a summary of the Sacramento Works Board Action Plan and a one-page description of the State Workforce Board's definition of job quality.

At its February 28, 2022 meeting, the Executive Committee discussed the potential impact on customers with significant barriers to employment, and requested demographic data on participants served through the Job Center network. Demographic data for the most recent program year is attached.

This item provides an opportunity for the Board to continue the discussion.

RECOMMENDATION:

Discuss the Sacramento Works Board Action Plan and take appropriate action.

PRESENTER: Anette Smith

Sacramento Works Board Action Plan 2022

Develop a roadmap of programs to ensure equity and lead to quality jobs	Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable.	Develop and define quality jobs and livable wages in partnership with the business community.	Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community	Seek strategic partnerships that provide targeted populations opportunities to quality jobs and expand and enhance Sac Works capacity.
Adopt Strategies for job readiness curriculum	Recruit members from high demand industries (BD)	Create a business support network (EO)	Research and develop Sacramento Works outcome dashboard	Connect with Sac County homeless leadership
Develop and deploy digital literacy training and tools	Increase program awareness of board members (EX/BD)	Explore possibility of investing in CRM or other tech to support business (PO/EO)	Improve our story telling capability	Implement an Aggie Square partnership
Replicate GSEC Coding Bootcamp	Initiate and complete board member composition review (BD)	Support COVID vaccine mandate deployment – Tabled	Develop and focus on job retention measurements	Coordinate strategic outreach to small and medium size businesses
Increase funding and access to OJT programs	Research and ID key industries for pipeline development (EX)	Pair Board members to program areas to leverage individual networks (ALL)	Develop and publish entry level job index	Create award program with Board initiative funds.
Develop and implement a turnkey internship program	Bring youth voice on the Board (YTH/EX/BD)	Adopt standard toolbox for wants and needs of employers (EO)		Build partnerships around specific projects.
ID and articulate career pathways specifically for youth	Hold summit of select public and private industries (EO)	Develop a standardized definition of “quality” jobs and employers (ALL) – Priority #1		
Coordinate internships leading to employment	Develop and complete entry level job index report (EO)	Develop a SETA Virtual Bootcamp for employers (EO)		
		Conduct and publish a private sector wage and benefit survey (EX/EO)		

NOTE: All Committees to review and provide feedback on tasks that fall within their respective areas.

THE CALIFORNIA HIGH ROAD: A ROAD MAP TO JOB QUALITY

California's economy is the fifth-largest in the world and generates tremendous wealth and prosperity. At the same time, income inequality continues to rise, and people of color are overrepresented in low-wage, dead-end jobs. In 2017, the median wage was \$11.05 per hour, and one in three California workers earned less than \$15 per hour. The decline in economic opportunity and upward mobility exacerbates income inequalities that prevent workers—especially people of color and those who are historically marginalized—from thriving and achieving economic prosperity.

For these workers, simply connecting to a job is not enough. English-language proficiency, immigration status, criminal background, transportation, and childcare challenges prevent workers of color from accessing training and quality employment opportunities. Furthermore, systemic barriers, such as geographic segregation, discrimination, and hiring bias limit opportunities for people of color to achieve economic prosperity. Employers also use practices such as misclassification and subcontracting to increase profits, resulting in an increase in the number of working poor—those who work full-time but cannot earn enough to make ends meet.

High road training partnerships (HRTPs) are raising industry standards by building partnerships that connect workers and communities to safer, healthier, and more highly skilled jobs and a supportive workforce development infrastructure to reach socio-economic success. HRTPs increase the capacity of firms and workers to adapt and compete by addressing industry challenges like mass retirement and the effects of technological advances on the fundamental nature of work.

WHAT IS A QUALITY JOB?

Quality jobs provide family-sustaining wages, health benefits, a pension, worker advancement opportunities, and collective worker input and are stable, predictable, safe and free of discrimination. Quality jobs have the potential to transform workers' lives and create resilient, thriving firms and communities and a more just and equitable economy.

LOW-WAGE WORKER PROFILE

- 76%** are workers of color
- 40%** are immigrants
- 47%** have some college experience

Compared to the total California workforce, low-wage workers are:

- **twice** as likely to work part-time;
- **less** likely to be members of a union;
- **less** likely to receive employer-provided health insurance or retirement benefits;
- **more** likely to live in households with incomes below the federal poverty line; and
- **more** likely to experience high blood pressure, obesity, other chronic illnesses, and premature death.

Source: Low-Wage Work in California Data Explorer

CREATING A WORKFORCE DEVELOPMENT SYSTEM THAT ENSURES JOB QUALITY

Family-Sustaining Wages

Family-supporting wages include healthcare, a pension, and paid sick leave and ensure that workers can procure basic necessities such as housing and food for themselves and their families in any location.

Career Pathways

Clearly defined career ladder opportunities lead to family-sustaining wages for workers. Workers must have access to quality education, training, and support services that provide the skills to access opportunities to enter and advance within a specific occupation.

Stable and Predictable Schedules

Work schedules are reliable, predictable, and stable and include enough hours to ensure a family-sustaining income. Workers receive reasonable advance notice of their schedules, clearly defined shifts, and a consistent number of hours.

Worker Voice and Agency

Worker knowledge and expertise is valued and respected. Worker expertise is necessary to the development, design, and implementation of training programs to adequately address industry demand and workforce needs. Workers should also have the right to organize and join unions and other organizations to protect their interests.

Healthy Work Environment

A safe and healthy work environment is key to improving worker relations, morale, job satisfaction and productivity. Adequate training and protection reduce the risk of on-the-job injuries, prevent fatalities, and lessen the impact of long-term health conditions. Socially conscious training that incorporates racial equity practices in a community context helps employers make workplaces safer and meet environmental sustainability standards that improve public health.

Job quality has significant social and economic benefits. Quality jobs can lead to economic stability and better physical and mental health outcomes for workers. A worker with a quality job is less likely to experience stress and anxiety, scheduling instability, or economic insecurity and more likely to experience job and overall life satisfaction, and good physical and mental health.

THE H RTP APPROACH CREATES AN ECOSYSTEM OF ECONOMIC PROSPERITY



Workers

Quality jobs would lead to economic mobility and positively affect workers' and their families' physical and mental health and well-being, relationships, and social and household lives.



Employers

Quality jobs would reduce absenteeism, lower turnover rates, and increase productivity and profits, resulting in the ability to thrive and compete in a high road economy.



Worker Organizations

Quality jobs would improve worker satisfaction, increase membership, strengthen worker power in the workplace, and create a more competitive workforce that lifts industry standards.



Communities

Quality jobs would increase the spending power of workers and help circulate money through local economies to support businesses, increase the number of jobs, create healthy, environmentally sustainable, thriving communities, and grow the economy.

WIOA Targeted Population Summary

Target Group	Total Enrolled	New Enrolled	Received Career Services	Received Training/ Educ Svcs	Total Exited	With Credential	Empl at Exit	Avg Wage at Exit	Training Related at Exit	Emp Qtr 1	Emp Qtr 2	Emp Qtr 3	Emp Qtr 4	Training Related Qtr 1	Training Related Qtr 2	Training Related Qtr 3	Training Related Qtr 4
Total	2,020	1,405	1,960	587	1,825	268	632	\$18.17	74	214	188	51	29	30	30	14	9
Gender																	
Female	1,096	748	1,070	301	985	126	287	\$17.84	33	100	84	27	16	17	17	10	7
	54.26%	53.24%	54.59%	51.28%	53.97%	47.01%	45.41%	98.18%	44.59%	46.73%	44.68%	52.94%	55.17%	56.67%	56.67%	71.43%	77.78%
Male	915	650	881	283	831	140	339	\$18.42	40	113	104	24	13	13	13	4	2
	45.30%	46.26%	44.95%	48.21%	45.53%	52.24%	53.64%	101.35%	54.05%	52.80%	55.32%	47.06%	44.83%	43.33%	43.33%	28.57%	22.22%
NA	9	7	9	3	9	2	6	\$23.00	1	1	0	0	0	0	0	0	0
	0.45%	0.50%	0.46%	0.51%	0.49%	0.75%	0.95%	126.58%	1.35%	0.47%							
Age																	
18 and Under	104	98	85	56	102	15	37	\$14.81	0	41	35	1	0	1	1	0	0
	5.15%	6.98%	4.34%	9.54%	5.59%	5.60%	5.85%	81.53%		19.16%	18.62%	1.96%		3.33%	3.33%		
19 to 24	417	361	378	169	402	39	145	\$15.72	9	114	99	9	7	11	11	2	2
	20.64%	25.69%	19.29%	28.79%	22.03%	14.55%	22.94%	86.49%	12.16%	53.27%	52.66%	17.65%	24.14%	36.67%	36.67%	14.29%	22.22%
25 to 54	1,237	793	1,235	321	1,094	197	387	\$18.85	60	56	51	39	20	18	18	12	7
	61.24%	56.44%	63.01%	54.68%	59.95%	73.51%	61.23%	103.76%	81.08%	26.17%	27.13%	76.47%	68.97%	60.00%	60.00%	85.71%	77.78%
55 and Older	262	153	262	41	227	17	63	\$20.26	5	3	3	2	2	0	0	0	0
	12.97%	10.89%	13.37%	6.98%	12.44%	6.34%	9.97%	111.48%	6.76%	1.40%	1.60%	3.92%	6.90%				
Race/Ethnicity																	
White	634	424	616	173	577	71	236	\$18.04	21	65	57	15	7	10	10	5	4
	31.39%	30.18%	31.43%	29.47%	31.62%	26.49%	37.34%	99.26%	28.38%	30.37%	30.32%	29.41%	24.14%	33.33%	33.33%	35.71%	44.44%
African American/Black	473	361	456	145	424	66	96	\$19.07	16	44	38	11	7	2	2	2	1
	23.42%	25.69%	23.27%	24.70%	23.23%	24.63%	15.19%	104.98%	21.62%	20.56%	20.21%	21.57%	24.14%	6.67%	6.67%	14.29%	11.11%
American Indian/Alaskan Native	65	48	60	20	63	13	20	\$17.59	5	9	7	2	1	1	1	1	1
	3.22%	3.42%	3.06%	3.41%	3.45%	4.85%	3.16%	96.79%	6.76%	4.21%	3.72%	3.92%	3.45%	3.33%	3.33%	7.14%	11.11%
Asian	331	236	324	117	297	52	111	\$18.07	19	46	41	13	8	17	17	9	6
	16.39%	16.80%	16.53%	19.93%	16.27%	19.40%	17.56%	99.45%	25.68%	21.50%	21.81%	25.49%	27.59%	56.67%	56.67%	64.29%	66.67%
Hawaiian/Other Pacific Islander	37	26	33	12	34	5	9	\$21.20	0	3	4	2	0	0	0	0	0
	1.83%	1.85%	1.68%	2.04%	1.86%	1.87%	1.42%	116.66%		1.40%	2.13%	3.92%					
Hispanic	493	339	472	150	455	64	164	\$17.17	17	73	58	14	11	5	5	1	1
	24.41%	24.13%	24.08%	25.55%	24.93%	23.88%	25.95%	94.52%	22.97%	34.11%	30.85%	27.45%	37.93%	16.67%	16.67%	7.14%	11.11%

Educational Status																	
In-school; Secondary School or less	21 1.04%	19 1.35%	21 1.07%	16 2.73%	21 1.15%	12 4.48%	5 0.79%	\$15.10 83.10%	0	5 2.34%	3 1.60%	0	0	0	0	0	0
In-school, Alternative School	14 0.69%	14 1.00%	13 0.66%	6 1.02%	11 0.60%	0	3 0.47%	\$14.78 81.34%	0	3 1.40%	1 0.53%	0	0	0	0	0	0
In-school; post Secondary School	84 4.16%	46 3.27%	84 4.29%	26 4.43%	70 3.84%	7 2.61%	26 4.11%	\$18.77 103.31%	2 2.70%	8 3.74%	7 3.72%	5 9.80%	3 10.34%	0	0	0	0
Not attending school or Secondary School Dropout	196 9.70%	162 11.53%	175 8.93%	55 9.37%	181 9.92%	9 3.36%	62 9.81%	\$15.46 85.07%	2 2.70%	26 12.15%	25 13.30%	2 3.92%	2 6.90%	1 3.33%	1 3.33%	1 7.14%	1 11.11%
Not attending school; Secondary School Graduate or has a recognized equivalent	1,701 84.21%	1,160 82.56%	1,664 84.90%	481 81.94%	1,538 84.27%	240 89.55%	534 84.49%	\$18.49 101.75%	70 94.59%	170 79.44%	150 79.79%	43 84.31%	24 82.76%	29 96.67%	29 96.67%	13 92.86%	8 88.89%
Not attending school; within age of compulsory school attendance	4 0.20%	4 0.28%	3 0.15%	3 0.51%	4 0.22%	0	2 0.32%	\$14.00 77.05%	0	2 0.93%	2 1.06%	1 1.96%	0	0	0	0	0
UC Status																	
Eligible claimant referred by WPRS	1 0.05%	0	1 0.05%	1 0.17%	1 0.05%	0	1 0.16%	\$24.00 132.08%	1 1.35%	0	0	0	0	0	0	0	0
Eligible claimant not referred by WPRS	2 0.10%	0	2 0.10%	1 0.17%	2 0.11%	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Exhaustee	1 0.05%	0	1 0.05%	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Neither claimant or exhaustee	13 0.64%	0	13 0.66%	9 1.53%	8 0.44%	6 2.24%	6 0.95%	\$17.11 94.18%	3 4.05%	1 0.47%	1 0.53%	1 1.96%	1 3.45%	1 3.33%	1 3.33%	1 7.14%	1 11.11%
Veteran																	
All Veterans	48 2.38%	21 1.49%	48 2.45%	14 2.39%	35 1.92%	7 2.61%	15 2.37%	\$19.23 105.84%	2 2.70%	1 0.47%	2 1.06%	1 1.96%	1 3.45%	0	0	0	0
Eligible Veteran Status	48 2.38%	21 1.49%	48 2.45%	14 2.39%	35 1.92%	7 2.61%	15 2.37%	\$19.23 105.84%	2 2.70%	1 0.47%	2 1.06%	1 1.96%	1 3.45%	0	0	0	0
Other Eligible Person/Veteran Spouse	0	0	0	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Campaign Veteran	17 0.84%	8 0.57%	17 0.87%	6 1.02%	13 0.71%	2 0.75%	7 1.11%	\$20.88 114.89%	0	0	0	0	0	0	0	0	0
Disabled Veteran	21 1.04%	8 0.57%	21 1.07%	9 1.53%	14 0.77%	3 1.12%	6 0.95%	\$23.63 130.06%	0	0	0	0	0	0	0	0	0
Transitioning Service Member	0	0	0	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Recently Separated Veteran	5 0.25%	1 0.07%	5 0.26%	2 0.34%	4 0.22%	1 0.37%	1 0.16%	\$17.00 93.56%	0	0	1 0.53%	0	0	0	0	0	0
Active Duty Military Spouse	0	0	0	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0

Barriers																	
Total With Significant Barriers to Employment	1,817	1,293	1,758	527	1,642	234	549	\$18.00	64	201	178	47	26	30	30	14	9
	89.95%	92.03%	89.69%	89.78%	89.97%	87.31%	86.87%	99.05%	86.49%	93.93%	94.68%	92.16%	89.66%	100.00%	100.00%	100.00%	100.00%
Individuals with Disability	260	177	243	52	232	17	68	\$17.25	4	34	28	0	0	2	2	0	0
	12.87%	12.60%	12.40%	8.86%	12.71%	6.34%	10.76%	94.91%	5.41%	15.89%	14.89%			6.67%	6.67%		
Displaced Homemaker	9	6	9	1	9	0	4	\$15.29	0	2	1	0	0	0	0	0	0
	0.45%	0.43%	0.46%	0.17%	0.49%		0.63%	84.15%		0.93%	0.53%						
Underemployed	248	160	246	92	211	39	79	\$17.76	10	38	38	13	6	13	13	8	5
	12.28%	11.39%	12.55%	15.67%	11.56%	14.55%	12.50%	97.75%	13.51%	17.76%	20.21%	25.49%	20.69%	43.33%	43.33%	57.14%	55.56%
Dislocation Event	0	0	0	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Within 2 Years of Exhausting TANF	3	1	3	2	1	0	0	\$14.75	0	0	0	0	0	0	0	0	0
	0.15%	0.07%	0.15%	0.34%	0.05%			81.18%									
Hawaiian Native	0	0	0	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Single Parent	159	91	157	55	134	19	33	\$19.21	3	15	14	8	3	5	5	5	3
	7.87%	6.48%	8.01%	9.37%	7.34%	7.09%	5.22%	105.73%	4.05%	7.01%	7.45%	15.69%	10.34%	16.67%	16.67%	35.71%	33.33%
Facing Substantial Cultural Barriers	47	22	47	21	41	13	15	\$15.90	3	6	6	4	2	5	5	4	2
	2.33%	1.57%	2.40%	3.58%	2.25%	4.85%	2.37%	87.50%	4.05%	2.80%	3.19%	7.84%	6.90%	16.67%	16.67%	28.57%	22.22%
Eligible Migrant and Seasonal Farmworker	0	0	0	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Meets Governors Special Barrier	10	10	10	1	9	4	1	\$32.88	1	3	2	0	0	0	0	0	0
	0.50%	0.71%	0.51%	0.17%	0.49%	1.49%	0.16%	180.95%	1.35%	1.40%	1.06%						
English Language Learner	230	148	228	64	198	28	85	\$16.36	9	21	24	6	3	6	6	3	2
	11.39%	10.53%	11.63%	10.90%	10.85%	10.45%	13.45%	90.06%	12.16%	9.81%	12.77%	11.76%	10.34%	20.00%	20.00%	21.43%	22.22%
Basic Skills Deficient	381	285	368	153	341	34	138	\$16.26	12	72	61	9	3	9	9	3	2
	18.86%	20.28%	18.78%	26.06%	18.68%	12.69%	21.84%	89.49%	16.22%	33.64%	32.45%	17.65%	10.34%	30.00%	30.00%	21.43%	22.22%
Offender	137	97	131	32	126	36	43	\$18.64	5	21	17	6	4	0	0	0	0
	6.78%	6.90%	6.68%	5.45%	6.90%	13.43%	6.80%	102.59%	6.76%	9.81%	9.04%	11.76%	13.79%				
Homeless	140	115	131	35	133	10	31	\$16.70	2	29	19	0	0	1	1	0	0
	6.93%	8.19%	6.68%	5.96%	7.29%	3.73%	4.91%	91.89%	2.70%	13.55%	10.11%			3.33%	3.33%		
Runaway Youth	1	1	1	0	1	0	0	\$0.00	0	0	0	0	0	0	0	0	0
	0.05%	0.07%	0.05%		0.05%												
Foster Care (All)	36	35	24	11	36	0	8	\$14.50	0	7	8	0	0	0	0	0	0
	1.78%	2.49%	1.22%	1.87%	1.97%		1.27%	79.80%		3.27%	4.26%						
In Foster Care	6	6	4	4	6	0	3	\$14.67	0	2	3	0	0	0	0	0	0
	0.30%	0.43%	0.20%	0.68%	0.33%		0.47%	80.72%		0.93%	1.60%						
Aged Out of Foster Care	30	29	20	7	30	0	5	\$14.40	0	5	5	0	0	0	0	0	0
	1.49%	2.06%	1.02%	1.19%	1.64%		0.79%	79.25%		2.34%	2.66%						
Pregnant or Parenting Youth	35	34	28	17	35	2	10	\$14.43	0	10	9	1	0	0	0	0	0
	1.73%	2.42%	1.43%	2.90%	1.92%	0.75%	1.58%	79.39%		4.67%	4.79%	1.96%					
Out of Home Placement	1	1	1	1	1	0	1	\$15.00	0	1	1	0	0	0	0	0	0
	0.05%	0.07%	0.05%	0.17%	0.05%		0.16%	82.55%		0.47%	0.53%						
Eligible Under Section 477	18	18	12	0	18	0	3	\$14.00	0	3	3	0	0	0	0	0	0
	0.89%	1.28%	0.61%		0.99%		0.47%	77.05%		1.40%	1.60%						
Youth Requires Additional Assistance	266	262	221	143	264	20	108	\$15.14	3	111	103	4	0	8	8	0	0
	13.17%	18.65%	11.28%	24.36%	14.47%	7.46%	17.09%	83.30%	4.05%	51.87%	54.79%	7.84%		26.67%	26.67%		
Long-Term Unemployed	397	273	388	98	344	42	106	\$18.35	17	25	20	6	2	3	3	1	1
	19.65%	19.43%	19.80%	16.70%	18.85%	15.67%	16.77%	100.97%	22.97%	11.68%	10.64%	11.76%	6.90%	10.00%	10.00%	7.14%	11.11%

Public Assistance																	
TANF	177 8.76%	106 7.54%	175 8.93%	73 12.44%	141 7.73%	32 11.94%	52 8.23%	\$17.55 96.60%	12 16.22%	13 6.07%	10 5.32%	5 9.80%	3 10.34%	3 10.00%	3 10.00%	2 14.29%	1 11.11%
SNAP	473 23.42%	299 21.28%	469 23.93%	147 25.04%	408 22.36%	64 23.88%	130 20.57%	\$17.45 96.04%	22 29.73%	49 22.90%	40 21.28%	14 27.45%	8 27.59%	11 36.67%	11 36.67%	5 35.71%	3 33.33%
Social Security Disability Insurance (SSDI)	33 1.63%	15 1.07%	33 1.68%	4 0.68%	25 1.37%	0	6 0.95%	\$16.28 89.61%	0	0	0	0	0	0	0	0	0
Supplemental Security Income (SSI)	46 2.28%	23 1.64%	46 2.35%	7 1.19%	37 2.03%	0	10 1.58%	\$17.61 96.93%	0	0	0	0	0	0	0	0	0
General Assistance	30 1.49%	19 1.35%	30 1.53%	6 1.02%	26 1.42%	7 2.61%	5 0.79%	\$18.68 102.78%	2 2.70%	4 1.87%	4 2.13%	1 1.96%	1 3.45%	1 3.33%	1 3.33%	1 7.14%	1 11.11%
Living in the High Poverty Area	80 3.96%	78 5.55%	74 3.78%	44 7.50%	80 4.38%	7 2.61%	43 6.80%	\$15.84 87.17%	1 1.35%	41 19.16%	41 21.81%	2 3.92%	0	2 6.67%	2 6.67%	0	0
Free or Reduced Lunch	19 0.94%	19 1.35%	18 0.92%	18 3.07%	19 1.04%	9 3.36%	7 1.11%	\$14.75 81.18%	0	8 3.74%	4 2.13%	0	0	0	0	0	0
Low Income	1,587 78.56%	1,169 83.20%	1,528 77.96%	462 78.71%	1,444 79.12%	207 77.24%	478 75.63%	\$17.67 97.27%	54 72.97%	192 89.72%	169 89.89%	44 86.27%	21 72.41%	26 86.67%	26 86.67%	11 78.57%	6 66.67%
Green Training																	
Received Green Training	0	0	0	0	0	0	0	\$0.00	0	0	0	0	0	0	0	0	0
Target Group	Total Enrolled	New Enrolled	Received Career Services	Received Training/ Educ Svcs	Total Exited	With Credent	Empl at Exit	Avg Wage at Exit	Training Related at Exit	Emp Qtr 1	Emp Qtr 2	Emp Qtr 3	Emp Qtr 4	Training Related Qtr 1	Training Related Qtr 2	Training Related Qtr 3	Training Related Qtr 4
Total Rows: 67																	

ITEM III-C-ACTION/DISCUSSION

APPROVAL OF APPOINTMENT TO THE SACRAMENTO WORKS BOARD EXECUTIVE COMMITTEE

BACKGROUND:

Historically, SETA's Executive Director has served as a board member on the Sacramento Works WDB and its Executive Committee in the "Other" member category. Ms. Denise Lee, SETA's Interim Executive Director, was recently appointed to the Board, and staff is recommending her appointment to the Board's Executive Committee.

RECOMMENDATION:

Approve the appointment of Ms. Denise Lee, SETA's Interim Executive Director, to the Sacramento Works Board, Executive Committee.

PRESENTER: Roy Kim

ITEM IV-A - INFORMATION

DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Dislocated Worker Information PY 2021/2022

The following is an update of information as of February 18, 2022

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
Sacramento Mattress King 4160 14th Avenue Sacramento, CA 95820	Manufacturing/Distribution	7/4/2021	Temporary	30	Sacramento, CA	Yes	N
Bag King 230 Palladio Parkway #1217 Folsom, CA 95630	Retail	7/12/2021	Permanent	12	Folsom, CA	Yes	N
Manuel Joseph Appliance Center 4711 Northgate Blvd. Sacramento, CA 958348/04	Retail	8/4/2021	Permanent	14	Sacramento, CA	Yes	N
Disney Store 1689 Arden Way Sacramento, CA 95815	Retail	9/30/2021	Permanent	20	Sacramento, CA	Yes	N
Fortuna BMC 3140 Peace Keeper Way McClellan, CA 95652	Payroll Management	11/20/2021	Rescinded	217	Sacramento, CA	Yes	N
Central Freight Lines, Inc. 3610 52nd Avenue Sacramento, CA 95823	Transportation	12/17/2021	Permanent	8	Sacramento, CA	Yes	N
VSP 3333 Quality Dr. Rancho Cordova, CA 95670	Health Insurance	12/31/2021	Permanent	13	Sacramento, CA	Yes	N
United States Cold Storage of California 3100 52nd Avenue Sacramento, CA 95823	Warehouse	1/31/2022	Permanent	18	Sacramento, CA	Yes	N
JOON Café 5401 H Street Sacramento, CA 95814	Restaurant	2/11/2022	Permanent	8	Sacramento, CA	Yes	N
Hospital Couriers LLC dba Service Contract Facilities 2500 Marconi Ave. Ste. 212 Sacramento, CA 95821	Transportation	2/28/2022	Permanent	8	Sacramento, CA	Yes	N
Emerald Textiles, LLC 8360 Belvedere Ave. Sacramento, CA 95826	Healthcare Laundry	3/27/2022	Permanent	112	Sacramento, CA	Yes	N
TOTAL				460			

ITEM IV-B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report

The following is an update of information as of February 18, 2022

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
Above and Beyond Logistics LLC	9	Delivery Route Driver	10
Adecco	9	Quality Inspector	20
AlSCO,inc	9	Delivery Driver	5
	9	Office Clerk	1
	9	Production Associate	1
California Department of Social Services	9	Administrative Law Judge II Department of Social Services	1
City Of Elk Grove	9	Animal Services Officer	1
	9	Associate Civil Engineer	1
	9	Capital Improvement Program Manager	1
	9	Community Center Attendant	1
	9	Community Engagement and Government Relations Manager	1
	9	Dispatcher	1
	9	Events Duty Person	1
	9	Finance (Budget) Analyst I	1
	9	Forensic Investigator	1
	9	Human Resources Specialist	1
	9	Maintenance Specialist-Irrigation	1
	9	Management Analyst	1
	9	Multimedia Specialist	1
	9	Police Officer	2
	9	Police Records Technician I	1
	9	Police Recruit	1
	9	Property and Evidence Technician I	1
	9	Purchasing Specialist	1
	3	Senior Civil Engineer	1
	0	Senior Customer Service Specialist-Animal Services	1
	9	Senior Transportation Planner	1
City of Sacramento	9	311 Customer Service Specialist	1
	9	Accountant Auditor	1
	9	Administrative Analyst	2
	9	Administrative Analyst (Community Engagement/Economic Development Analyst)	1
	9	Administrative Assistant I	1
	9	Administrative Officer	1
	9	Administrative Technician	1
	9	Animal Care Technician	1
	9	Animal Services Coordinator	1
	7	Applications Developer	1

SETA- Employer Activity Report

The following is an update of information as of February 18, 2022

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Aquatics Recreation Coordinator	1
	9	Aquatics Specialist	1
	9	Arborist/Urban Forester	1
	9	Arts Program Coordinator	1
	9	Assistant Camp Caretaker	1
	9	Assistant Camp Chef	2
	9	Assistant Code Enforcement Officer	1
	3	Associate Civil Engineer	2
	3	Associate Electrical Engineer	1
	9	Booking Coordinator	1
	3	Building Inspector III	1
	9	Building Monitor	1
	9	Camp Aide	2
	9	Camp Chef	1
	9	Camp Host	1
	9	Camp Program Director	1
	9	Camp Recreation Leader	1
	9	Cashier - Aquatics	1
	3	Code Enforcement Officer	1
	9	Community Service Officer I	1
	9	Community Service Officer I-Limited-Term	1
	9	Crew Leader, Landscape and Learning	1
	9	Customer Service Representative	1
	9	Deputy City Attorney I -Community Advocacy and Public Safety Division	1
	9	Deputy Director	1
	9	Development Project Manager	1
	9	Development Services Technician I	1
	9	Development Services Technician II	1
	9	Dispatcher II	2
	9	Dispatcher Recruit	1
	6	Environmental Health & Safety Officer	1
	9	Environmental Program Manager	1
	9	Equipment Mechanic I	1
	9	Events Associate	1
	9	Events Duty Person	2

SETA- Employer Activity Report

The following is an update of information as of February 18, 2022

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations			
City of Sacramento	9	Events Services Supervisor	1
	9	Events Services Supervisor -Asst Performing Arts & Auditorium Manager	1
	9	Events Services Supervisor -Guest Service Manager	1
	9	Finance Program Manager	1
	9	Geographic Information Systems Specialist III	1
	3	HVAC Systems Mechanic	1
	7	Information Technology Manager	1
	9	Instrument Technician I	1
	9	Instrument Technician II	1
	9	Instrument Technician Trainee	1
	9	Integrated Waste Equipment Operator	1
	9	Integrated Waste Supervisor	1
	9	Junior Planner	1
	9	Legal Secretary - Litigation	1
	9	Legal Staff Assistant	1
	9	Lifeguard	1
	9	Marina Aide	1
	9	Maintenance Worker	1
	9	Media and Communications Specialist	1
	9	Office Assistant	1
	9	Office Specialist	1
	3	Painter	1
	9	Park Maintenance Manager	1
	9	Park Maintenance Superintendent	1
	9	Parking Enforcement Supervisor	1
	9	Parking Meter Repair Worker	1
	9	Parks Supervisor	1
	9	Personnel Analyst	1
	9	Personnel Analyst -Employment, Classification & Development	1
	9	Personnel Technician-Benefit Services	1
	9	Personnel Transaction Coordinator	1
	9	Police Chief	1
	9	Police Clerk II	1
	9	Police Officer	3
	9	Police Officer Recruit	2

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City of Sacramento	9	Police Records Specialist I	1
	9	Pool Manager	1
	7	Principal Applications Developer	1
	9	Principal Budget Analyst	1
	9	Principal Building Inspector	1
	9	Principal Planner	1
	9	Process Control Systems Specialist	1
	9	Program Coordinator	1
	9	Program Developer	2
	9	Program Manager	1
	7	Program Specialist	2
	7	Program Specialist -Senior IT Business Analyst	1
	9	Recreation Aide	2
	9	Recreation Superintendent-Older Adults-Access Leisure	1
	9	Registrar	1
	9	Security Officer	1
	9	Senior Animal Control Officer	1
	7	Senior Applications Developer	1
	7	Senior Applications Developer -PeopleSoft	1
	4	Senior Applications Developer-IT Oracle CC&B	1
	3	Senior Architect	1
	9	Senior Deputy City Attorney	1
	9	Senior Development Project Manager	1
	3	Senior Engineer	2
	9	Senior Lifeguard	1
	9	Senior Maintenance Worker	1
	3	Senior Painter	1
	9	Senior Planner	1
	9	Senior Plant Operator-Water Division	1
	9	Senior Recreation Aid	2
	7	Senior Systems Engineer	1
	9	Stationary Engineer	1
	3	Street Construction Laborer	1
	9	Street Maintenance Supervisor	1
	3	Supervising Engineer-Electrical Engineer	1
	3	Supervising Engineer-Water Policy & Regional Planning	1

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City of Sacramento	7	Systems Engineer	1
	7	Telecommunications Technician I	1
	9	Traffic Worker I	1
	9	Traffic Worker III	1
	9	Tree Maintenance Worker	1
	9	Tree Pruner II	1
	9	Utilities Operations & Maintenance Service Worker-Wastewater & Drainage	1
	9	Utilities Operations and Maintenance Superintendent	1
	9	Utility Worker	1
	9	Veterinarian	1
	2	Water Conservation Representative	1
	9	Youth Aide	1
Clement Law Group PC	9	Legal Assistant	1
Cordova Recreation & Parks District	9	Golf Course Maintenance Worker Aide	2
	9	Office Assistant/Clerical II	1
	9	Park Maintenance Worker I	1
	9	Park Maintenance II	3
	9	Program Facilitator-Senior Center	1
	9	Recreation Leader I - Teen Center	3
Department of Housing and Community Development	9	Housing Elements, Planning Grants & Incentives Manager	1
Food 4 Less/Rancho San Miguel	5	Assistant Manager	1
	5	Deli Clerk	1
	5	Floor General Clerk	1
	5	Loss Prevention Agent	1
	5	Meat Department Clerk	1
	5	Night Crew General Clerk	1
	9	Security Officer	1
Gateway Community Charters	4	ASES Para Educator	8
	4	Business Technician @ GCC Central Office	1
	4	CTE Teacher -Manufacturing	1
	4	Custodian @ Gateway Community Charters	1
	4	Independent Study Teacher @ SAVA EGUSD	1
	4	Math Specialist @ CCCS Firehouse	1
	4	Para Educator	11
	4	Register Behavior Technician @ COA Elementary	1

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Gateway Community Charters	4	RSP Specialist @ SAVA SCUSD	1
	4	School Nurse @ Gateway Community Charters	1
	4	School Psychologist Intern @ Gateway Community Charters	1
	4	School Social Worker @ COA Elementary	1
	4	Spanish Teacher @ Futures High School	1
	4	Speech, Language, & Hearing Pathologist @ GCC Central Office	1
	4	Substitute ASES Supervisor	1
	4	Substitute ASES/ASP Para Educator	1
	4	Substitute Clerical Pool	1
Hagginwood Academy, LLC	4	Lead Toddler/2s Teacher	1
HR TO GO	9	Administrative Assistant	1
Integrity Support Services Inc. DBA Employment Screening Resources	9	Verification Specialist	1
Legacy Wireless Services	7	Top Lead/Top Hand II	1
Los Rios Community College District	4	Administration of Justice Adjunct Assistant Professor	1
	9	Account Clerk III	1
	4	Accountant	1
	4	Accountant	1
	4	Administrative Assistant I	2
	4	Admissions/Records Clerk II	1
	4	Admissions/Records Clerk III	1
	4	Admissions/Records Evaluator/Degree Auditor	1
	4	Agriculture Adjunct Assistant Professor	1
	4	Alternate Media Design Specialist	1
	4	Animal Science Adjunct Assistant Professor	1
	4	Anthropology Adjunct Assistant Professor	1
	4	Arabic Adjunct Assistant Professor	1
	4	Architecture Adjunct Assistant Professor	1
	4	Art History Adjunct Assistant Professor	1
	4	Associate Vice President of Equity, Institutional Effectiveness and Innovation	1

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Los Rios Community College District	4	Administrative Assistant I	1
	4	Administrative Assistant II	1
	4	Administrative Assistant III	1
	4	Art New Media Adjunct Assistant Professor Pool	1
	4	Asian American, Native American Pacific Islander Serving Institution (AANAPISI) Grant Project Director	1
	4	Associate Vice President of Equity, Institutional Effectiveness and Innovation	1
	4	Athletic Trainer	1
	4	Automotive Collision Technology Adjunct Professor	1
	4	Biological Sciences Adjunct Assistant Professor	1
	4	Biology -Anatomy and Physiology- Assistant Professor	2
	4	Building Inspection Technology Adjunct Assistant Professor	1
	4	Business Services Supervisor	1
	4	Cantonese Adjunct Assistant Professor	1
	4	Chemistry Adjunct Assistant Professor	1
	4	Chemistry Assistant Professor	3
	4	Child Development Center Lead Teacher	1
	4	Child Development Center Teacher	1
	4	Clerk III	1
	4	College Nurse Adjunct	1
	4	College Nurse Clinician Adjunct	1
	4	College Safety Officer	1
	4	Communication Media Adjunct Assistant Professor	1
	4	Computer Science (Programming Adjunct Assistant Professor	1
	4	Confidential Human Resources Officer	1
	4	Construction Management Technology Adjunct Assistant Professor	1
	4	Cosmetology Adjunct Assistant Professor	1
	4	Counseling Clerk II	1
	4	Counselor Adjunct	2
	4	Dance Adjunct Assistant Professor	1
	4	Data Communications Security Specialist	1
	4	Dean of Counseling & Student Services	1
	4	Dean of Language and Literature	1
	4	Dental Assisting Adjunct Assistant Professor	1
	4	Diesel Mechanics Technology Adjunct Assistant Professor	1
	4	Director (I) of Application Services	1

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Los Rios Community College District	4	Director IV of Workforce Development	1
	4	Director V of Degree Planning Initiatives	2
	4	Drafting (CADD) Adjunct Assistant Professor	1
	4	Early Childhood Education Assistant Professor	1
	4	EMT/Instructional Assistants	1
	4	English as a Second Language Adjunct Assistant Professor	1
	4	Ethnic Studies Assistant Professor	1
	4	Facilities Maintenance-Transportation Supervisor	1
	4	Financial Aid Clerk II	1
	4	Financial Aid Officer	1
	4	Fire Technology Adjunct Assistant Professor	1
	4	Grant Coordination Clerk	1
	4	Head Groundskeeper	1
	4	Information Technology Business/Technical Analyst I	1
	4	Information Technology Business/Technical Analyst II	1
	4	Instructional Assistant - Music	1
	4	Instructional Assistant-Art	1
	4	Instructional Assistant-Arts, Media, and Entertainment	1
	4	Instructional Assistant-Chemistry	1
	4	Instructional Assistant-Learning Resources-Writing Center	1
	4	Instructional Services Assistant II	1
	4	Laboratory Technician-Construction	1
	4	Laboratory Technician-Science	3
	4	Librarian Adjunct Assistant Professor	1
	4	Maintenance Electrician	1
	4	Maintenance HVAC Mechanic	2
	4	Maintenance Plumber	1
	4	Nursing RN Assistant Professor -Medical Surgical Focus	2
	4	Outreach Specialist	1
	4	Physical Education Adjunct Assistant Professor	1
	4	Physics/Astronomy Adjunct Assistant Professor	1
	4	Police Cadet to Officer Program	1
	4	Police Communication Dispatcher	1
	4	Police Officer	2
	4	Project Director for TRIO Educational Talent Search	1
	4	Psychology Assistant Professor	3
	4	Research Analyst	1

SETA- Employer Activity Report

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Los Rios Community College District	4	Senior Information Technology Business/Technical Analyst	1
	4	Special Projects External Events Coordinator	1
	4	Special Projects - Open Educational Resources Specialist	1
	4	Special Projects - Work-Based Learning and Job Readiness Specialist	1
	4	Special Projects-Education Coach II	1
	4	Student Personnel Assistant - Contract Education	1
	4	Student Personnel Assistant - Counseling	1
	4	Student Personnel Assistant - Internship Developer	1
	4	Student Personnel Assistant - Student Services	1
	4	Student Personnel Assistant-Career & Job Opportunity Services	1
	4	Student Personnel Assistant-Disabled Student Programs and Services	1
	4	Student Personnel Assistant-Outreach Services	1
	4	Student Support Specialist	1
	4	Student Support Supervisor	1
	4	Sustainability Projects Coordinator	1
Milgard Manufacturing	1	Warehouse Worker	20
Modern Waste Solutions	9	Warehouse	3
More Than A Mailbox	9	Sales Associate	2
New Beginnings for Exceptional People	6	In-Home Attendant	1
Pacful, Inc.	9	Deliver Driver	1
	9	Order Puller/ Warehouse Associate	1
Packaging Corporation of America	1	Assistant Machine Operator	1
	1	General Labor Helper	5
	1	Machine Operator	1
Sacramento LGBT Community Center	9	Chief Development & External Affairs Officer	1
Safety Center Inc	6	ADP Counselor	1
	9	Program Staff	1
	4	WPS Instructor	1
Soesbe Financial	9	Administrative Assistant	1
Walmart	9	Power Equipment Operator	1
	9	Warehouse Associate	20
Women's Empowerment	9	Safety Monitor	1
Total			438

ITEM IV-C – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of January was 5.0 %.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT
Labor Market Information Division
2901 50th Street
Sacramento, CA 95817

Contact: Cara Welch
(916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**

Sacramento region total jobs drop 12,700 over the month; up 51,200 over the year

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 5.0 percent in January 2022, up from a revised 4.3 percent in December 2021, and below the year-ago estimate of 8.0 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 4.4 percent for the nation during the same period. The unemployment rate was 4.4 percent in El Dorado County, 3.7 percent in Placer County, 5.4 percent in Sacramento County, and 4.9 percent in Yolo County.

NOTE: Labor Force and Industry data contained in this release differ from previous information due to the U.S. Department of Labor's annual revision process.

Between December 2021 and January 2022, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo, decreased by 12,700 to total 1,025,900 jobs.

- Trade, transportation, and utilities registered the largest month-over decrease with a loss of 6,000 jobs, with nearly two-thirds of the decline in retail trade (down 3,800 jobs). Job reductions also occurred in transportation, warehousing, and utilities (down 1,900 jobs) and wholesale trade (down 300 jobs).
- Leisure and hospitality reported a drop of 2,000 jobs from December to January. Job losses were concentrated in accommodation and food services (down 2,100 jobs). Arts, entertainment, and recreation reported a slight gain of 100 jobs.
- Employment in professional and business services fell by 1,500 jobs. Administrative and support and waste services (down 1,200 jobs) was responsible for 80 percent of the decline.
- On the upside, employment gains occurred in other services (up 500 jobs) and education and health services (up 300 jobs).

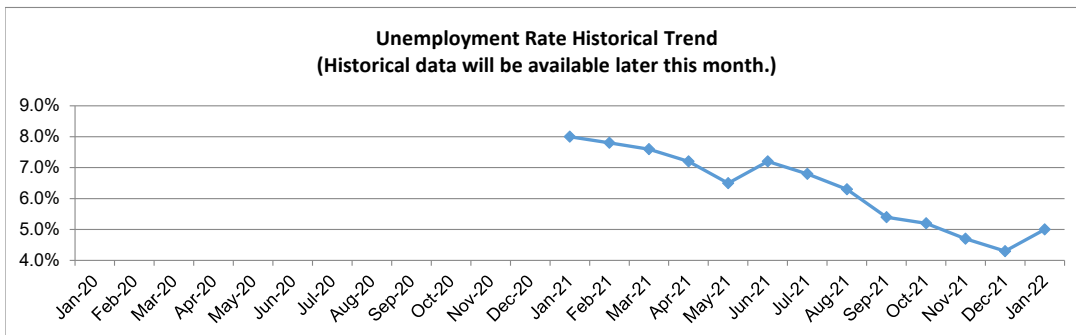
Between January 2021 and January 2022, total jobs in the region increased by 51,200 or 5.3 percent.

- Leisure and hospitality led the region in year-over growth with the addition of 22,000 jobs. Accommodation and food services added 17,800 jobs. Arts, entertainment, and recreation picked up 4,200 jobs.
- Government reported a year-over increase of 7,500 jobs. Over half of the growth was in local government (up 4,100 jobs), while state government expanded by 3,400 jobs. Federal government remained unchanged.
- Additional year-over employment gains of two-thousand jobs or more occurred in the following sectors: education and health services (up 4,900 jobs), trade, transportation, utilities (up 4,400 jobs), other services (up 3,800 jobs), professional and business services (up 2,800 jobs), manufacturing (up 2,100 jobs), and construction (up 2,000 jobs).

IMMEDIATE RELEASE

SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 5.0 percent in January 2022, up from a revised 4.3 percent in December 2021, and below the year-ago estimate of 8.0 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 4.4 percent for the nation during the same period. The unemployment rate was 4.4 percent in El Dorado County, 3.7 percent in Placer County, 5.4 percent in Sacramento County, and 4.9 percent in Yolo County.



Industry	Dec-2021	Jan-2022	Change		Jan-2021	Jan-2022	Change
	Revised	Prelim				Prelim	
Total, All Industries	1,038,600	1,025,900	(12,700)		974,700	1,025,900	51,200
Total Farm	8,000	7,100	(900)		6,900	7,100	200
Total Nonfarm	1,030,600	1,018,800	(11,800)		967,800	1,018,800	51,000
Mining, Logging, and Construction	73,300	72,700	(600)		70,600	72,700	2,100
Mining and Logging	700	700	0		600	700	100
Construction	72,600	72,000	(600)		70,000	72,000	2,000
Manufacturing	37,900	37,700	(200)		35,600	37,700	2,100
Trade, Transportation & Utilities	173,100	167,100	(6,000)		162,700	167,100	4,400
Information	10,300	10,000	(300)		9,600	10,000	400
Financial Activities	52,900	52,000	(900)		51,000	52,000	1,000
Professional & Business Services	137,700	136,200	(1,500)		133,400	136,200	2,800
Educational & Health Services	170,300	170,600	300		165,700	170,600	4,900
Leisure & Hospitality	99,400	97,400	(2,000)		75,400	97,400	22,000
Other Services	32,200	32,700	500		28,900	32,700	3,800
Government	243,500	242,400	(1,100)		234,900	242,400	7,500

Notes: Data not adjusted for seasonality. Data may not add due to rounding

Labor force data are revised month to month

Sacramento and Yolo Counties are available on line at www.labormarketinfo.edd.ca.gov

Sacramento--Roseville--Arden-Arcade MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2021 Benchmark

Data Not Seasonally Adjusted

	Jan 21	Nov 21	Dec 21 Revised	Jan 22 Prelim	Percent Change Month Year	
Civilian Labor Force (1)	1,090,100	1,106,400	1,102,400	1,108,700	0.6%	1.7%
Civilian Employment	1,002,600	1,054,700	1,055,000	1,053,400	-0.2%	5.1%
Civilian Unemployment	87,500	51,600	47,400	55,200	16.5%	-36.9%
Civilian Unemployment Rate	8.0%	4.7%	4.3%	5.0%		
(CA Unemployment Rate)	9.2%	5.2%	4.8%	5.5%		
(U.S. Unemployment Rate)	6.8%	3.9%	3.7%	4.4%		
Total, All Industries (2)	974,700	1,039,900	1,038,600	1,025,900	-1.2%	5.3%
Total Farm	6,900	7,800	8,000	7,100	-11.3%	2.9%
Total Nonfarm	967,800	1,032,100	1,030,600	1,018,800	-1.1%	5.3%
Total Private	732,900	787,200	787,100	776,400	-1.4%	5.9%
Goods Producing	106,200	113,700	111,200	110,400	-0.7%	4.0%
Mining, Logging, and Construction	70,600	75,600	73,300	72,700	-0.8%	3.0%
Mining and Logging	600	700	700	700	0.0%	16.7%
Construction	70,000	74,900	72,600	72,000	-0.8%	2.9%
Construction of Buildings	14,400	14,400	14,500	14,700	1.4%	2.1%
Specialty Trade Contractors	48,600	52,000	49,400	48,700	-1.4%	0.2%
Building Foundation & Exterior Contractors	13,400	14,600	13,600	13,100	-3.7%	-2.2%
Building Equipment Contractors	20,500	21,200	20,200	20,000	-1.0%	-2.4%
Building Finishing Contractors	10,200	11,100	10,700	10,400	-2.8%	2.0%
Manufacturing	35,600	38,100	37,900	37,700	-0.5%	5.9%
Durable Goods	22,600	23,600	23,500	23,500	0.0%	4.0%
Computer & Electronic Product Manufacturing	4,500	4,600	4,500	4,500	0.0%	0.0%
Nondurable Goods	13,000	14,500	14,400	14,200	-1.4%	9.2%
Food Manufacturing	4,800	5,500	5,500	5,500	0.0%	14.6%
Service Providing	861,600	918,400	919,400	908,400	-1.2%	5.4%
Private Service Providing	626,700	673,500	675,900	666,000	-1.5%	6.3%
Trade, Transportation & Utilities	162,700	170,800	173,100	167,100	-3.5%	2.7%
Wholesale Trade	25,900	26,300	26,400	26,100	-1.1%	0.8%
Merchant Wholesalers, Durable Goods	15,200	15,400	15,500	15,600	0.6%	2.6%
Merchant Wholesalers, Nondurable Goods	9,200	9,500	9,600	9,300	-3.1%	1.1%
Retail Trade	99,900	105,200	106,000	102,200	-3.6%	2.3%
Motor Vehicle & Parts Dealer	14,100	14,800	14,700	14,500	-1.4%	2.8%
Building Material & Garden Equipment Stores	8,800	9,100	9,100	8,600	-5.5%	-2.3%
Grocery Stores	20,800	20,400	20,300	19,900	-2.0%	-4.3%
Health & Personal Care Stores	5,400	6,000	6,100	6,100	0.0%	13.0%
Clothing & Clothing Accessories Stores	5,600	6,900	7,200	6,600	-8.3%	17.9%
Sporting Goods, Hobby, Book & Music Stores	3,700	4,100	4,100	4,000	-2.4%	8.1%
General Merchandise Stores	20,800	22,500	22,900	21,200	-7.4%	1.9%
Transportation, Warehousing & Utilities	36,900	39,300	40,700	38,800	-4.7%	5.1%
Information	9,600	10,200	10,300	10,000	-2.9%	4.2%
Publishing Industries (except Internet)	2,200	2,100	2,100	2,100	0.0%	-4.5%
Telecommunications	2,900	2,700	2,700	2,600	-3.7%	-10.3%
Financial Activities	51,000	52,000	52,900	52,000	-1.7%	2.0%
Finance & Insurance	34,500	34,200	35,100	34,700	-1.1%	0.6%
Credit Intermediation & Related Activities	10,700	10,500	10,700	10,700	0.0%	0.0%
Depository Credit Intermediation	5,700	5,300	5,400	5,400	0.0%	-5.3%
Nondepository Credit Intermediation	2,500	2,500	2,600	2,600	0.0%	4.0%
Insurance Carriers & Related	20,400	20,300	20,900	20,700	-1.0%	1.5%
Real Estate & Rental & Leasing	16,500	17,800	17,800	17,300	-2.8%	4.8%
Real Estate	13,600	14,700	14,700	14,300	-2.7%	5.1%
Professional & Business Services	133,400	138,100	137,700	136,200	-1.1%	2.1%
Professional, Scientific & Technical Services	58,700	59,100	59,500	59,400	-0.2%	1.2%
Architectural, Engineering & Related Services	10,300	10,800	10,800	10,700	-0.9%	3.9%
Management of Companies & Enterprises	13,500	13,400	13,200	13,000	-1.5%	-3.7%
Administrative & Support & Waste Services	61,200	65,600	65,000	63,800	-1.8%	4.2%
Administrative & Support Services	58,300	62,300	61,700	60,500	-1.9%	3.8%
Employment Services	19,900	23,100	23,000	22,200	-3.5%	11.6%

Sacramento--Roseville--Arden-Arcade MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2021 Benchmark

Data Not Seasonally Adjusted

	Jan 21	Nov 21	Dec 21 Revised	Jan 22 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	17,800	18,800	18,500	18,200	-1.6%	2.2%
Educational & Health Services	165,700	170,500	170,300	170,600	0.2%	3.0%
Education Services	11,300	12,500	12,500	12,400	-0.8%	9.7%
Health Care & Social Assistance	154,400	158,000	157,800	158,200	0.3%	2.5%
Ambulatory Health Care Services	55,300	57,800	57,600	57,800	0.3%	4.5%
Hospitals	25,400	25,400	25,500	25,500	0.0%	0.4%
Nursing & Residential Care Facilities	16,600	16,600	16,700	16,600	-0.6%	0.0%
Leisure & Hospitality	75,400	98,000	99,400	97,400	-2.0%	29.2%
Arts, Entertainment & Recreation	10,600	13,900	14,700	14,800	0.7%	39.6%
Accommodation & Food Services	64,800	84,100	84,700	82,600	-2.5%	27.5%
Accommodation	6,200	7,300	7,900	7,700	-2.5%	24.2%
Food Services & Drinking Places	58,600	76,800	76,800	74,900	-2.5%	27.8%
Restaurants	56,900	72,800	72,700	70,900	-2.5%	24.6%
Full-Service Restaurants	19,300	31,400	31,200	30,600	-1.9%	58.5%
Limited-Service Eating Places	37,600	41,400	41,500	40,300	-2.9%	7.2%
Other Services	28,900	33,900	32,200	32,700	1.6%	13.1%
Repair & Maintenance	10,200	10,500	10,600	10,500	-0.9%	2.9%
Government	234,900	244,900	243,500	242,400	-0.5%	3.2%
Federal Government	14,300	14,700	14,600	14,300	-2.1%	0.0%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	220,600	230,200	228,900	228,100	-0.3%	3.4%
State Government	124,100	128,900	128,600	127,500	-0.9%	2.7%
State Government Education	29,300	30,500	30,900	30,000	-2.9%	2.4%
State Government Excluding Education	94,800	98,400	97,700	97,500	-0.2%	2.8%
Local Government	96,500	101,300	100,300	100,600	0.3%	4.2%
Local Government Education	52,400	56,500	55,600	56,100	0.9%	7.1%
Local Government Excluding Education	44,100	44,800	44,700	44,500	-0.4%	0.9%
County	19,100	19,000	18,900	19,100	1.1%	0.0%
City	9,300	9,600	9,600	9,500	-1.0%	2.2%
Special Districts plus Indian Tribes	15,700	16,200	16,200	15,900	-1.9%	1.3%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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REPORT 400 C
Monthly Labor Force Data for Counties
January 2022 - Preliminary
Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,150,000	18,104,900	1,045,100	5.5%
ALAMEDA	9	820,400	784,700	35,700	4.3%
ALPINE	38	580	540	40	6.4%
AMADOR	29	14,280	13,440	840	5.9%
BUTTE	27	92,000	86,800	5,200	5.7%
CALAVERAS	14	21,360	20,360	1,010	4.7%
COLUSA	57	10,580	9,010	1,570	14.8%
CONTRA COSTA	14	549,000	523,300	25,700	4.7%
DEL NORTE	33	9,240	8,670	570	6.1%
EL DORADO	10	92,100	88,000	4,100	4.4%
FRESNO	49	448,900	412,700	36,200	8.1%
GLENN	39	12,450	11,640	810	6.5%
HUMBOLDT	19	58,700	55,900	2,800	4.8%
IMPERIAL	58	71,000	59,900	11,100	15.6%
INYO	19	8,180	7,790	390	4.8%
KERN	51	386,000	352,200	33,800	8.8%
KINGS	52	56,800	51,700	5,100	8.9%
LAKE	41	28,100	26,210	1,890	6.7%
LASSEN	23	8,860	8,380	480	5.4%
LOS ANGELES	33	5,040,000	4,732,000	308,000	6.1%
MADERA	47	63,500	58,600	4,900	7.7%
MARIN	1	130,000	125,900	4,100	3.1%
MARIPOSA	46	6,260	5,790	470	7.5%
MENDOCINO	22	36,940	35,050	1,890	5.1%
MERCED	55	115,800	104,700	11,200	9.7%
MODOC	45	3,110	2,880	230	7.4%
MONO	13	9,540	9,100	440	4.6%
MONTEREY	53	202,200	184,000	18,200	9.0%
NAPA	12	68,000	64,900	3,100	4.5%
NEVADA	10	47,600	45,520	2,080	4.4%
ORANGE	8	1,572,100	1,505,900	66,200	4.2%
PLACER	5	190,100	183,100	7,000	3.7%
PLUMAS	56	6,700	5,990	710	10.6%
RIVERSIDE	26	1,152,800	1,087,900	64,800	5.6%
SACRAMENTO	23	719,500	680,600	38,900	5.4%
SAN BENITO	39	32,400	30,300	2,100	6.5%
SAN BERNARDINO	27	1,008,800	951,000	57,800	5.7%
SAN DIEGO	14	1,572,900	1,499,600	73,300	4.7%
SAN FRANCISCO	4	564,200	544,800	19,400	3.4%
SAN JOAQUIN	44	335,500	311,200	24,300	7.3%
SAN LUIS OBISPO	6	135,600	130,500	5,100	3.8%
SAN MATEO	1	445,900	432,100	13,800	3.1%
SANTA BARBARA	14	215,600	205,400	10,200	4.7%
SANTA CLARA	3	1,034,100	1,000,400	33,700	3.3%
SANTA CRUZ	36	132,400	124,200	8,200	6.2%
SHASTA	29	73,500	69,100	4,300	5.9%
SIERRA	23	1,280	1,210	70	5.4%
SISKIYOU	48	16,010	14,730	1,280	8.0%
SOLANO	31	200,100	188,100	12,000	6.0%
SONOMA	7	245,200	235,400	9,800	4.0%
STANISLAUS	42	239,100	222,100	17,000	7.1%
SUTTER	50	45,000	41,200	3,800	8.5%
TEHAMA	36	25,160	23,610	1,550	6.2%
TRINITY	31	4,230	3,980	250	6.0%
TULARE	54	204,600	185,100	19,500	9.5%
TUOLUMNE	33	19,690	18,490	1,200	6.1%
VENTURA	14	408,000	388,600	19,300	4.7%
YOLO	21	107,000	101,800	5,300	4.9%
YUBA	43	31,100	28,900	2,200	7.2%

Notes

1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

2) Labor force data for all geographic areas now reflect the March 2021 benchmark and Census Vintage 2021 population controls at the state level.

Wednesday, March 23, 2022

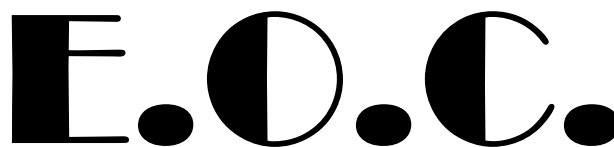
ITEM IV-D - INFORMATION

COMMITTEE UPDATES


BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson



Prepared Especially for the SETA/Sacramento Works Board meeting on March 23, 2022

RECENT UPDATES & UPCOMING AGENDA ITEMS	
<ul style="list-style-type: none">▪ 'Quality Jobs' workgroup forming▪ Seminars<ul style="list-style-type: none">- Co-sponsor participation on 2-4-22 "Expand Your Talent Pipeline!",- 2 or 3 topical seminars in-planning for 2022 with a 'Request for Interest' to vendors- Traditional Service & OJT Seminars <i>interspersed</i>▪ Employer Meetings - continue. One was just held with longtime SETA/SWI client employer 'Cal HR'▪ E.O.C. membership - Small & medium sized employer membership progress Society for the Blind▪ 2022 E.O.C. Action Plan, 1st evaluation point by E.O.C. members and staff• Working Groups - current & prospective:<ul style="list-style-type: none">○ <i>Surveys</i>○ <i>Seminars</i>○ <i>Key Performance Indicators</i>○ <i>E.O.C. Membership (Small & Medium sized Employers)</i>○ <i>Sponsor Solicitation</i>○ <i>OJT Support & Promotion</i>○ <i>Quality Jobs initiative</i>	
ANNUAL PROGRAM 2022	
Mar.	<ul style="list-style-type: none">• E.O.C. meeting 3-8 ANETTE SMITH• e-Newsletter & annual survey• Employer Meeting
Apr.	<ul style="list-style-type: none">• NO E.O.C. mtg.• e-Newsletter• Employer Meeting• Survey results
May	<ul style="list-style-type: none">• E.O.C. meeting 5-10 BARRY BROOME• e-Newsletter• Employer Meeting• SETA/SWI Services seminar.
Jun.	<ul style="list-style-type: none">• NO E.O.C. meeting• e-Newsletter• Employer Meeting• Topical seminar
Jul.	<ul style="list-style-type: none">• E.O.C. meeting 7-12• e-Newsletter• Employer Meeting• SETA/SWI Services seminar (OJT)
OUTREACH INITIATIVES	
<ol style="list-style-type: none">1. Monthly Employer Meetings2. Every 2 weeks e-Newsletter3. 3 types of Seminars & Workshops4. Regular surveys	
E.O.C. MEMBERSHIP STATUS	
<ul style="list-style-type: none">• Now 12 members two small-medium prospects identified and courting.• We've begun a focused search for currently un-represented employers<ul style="list-style-type: none"><input type="checkbox"/> Small (25 to 49) and<input type="checkbox"/> Medium (50 to 149) ...	
SETA/SACRAMENTO WORKS INTRODUCTORY PACKET	
<p>Visit https://www.seta.net/board-operations/sacramento-works-inc/</p>  <p>On the above web page look for the link at bottom-right under the 'Twitter' symbol</p>	

<u>Employer/Business Services</u>	PY 2020- 2021	Total Prev 3 Years	Oct 2021	Nov 2021	Dec 2021	Qtr Total	Jan 2022	Progress To Date	Goal	% of Goal
Virtual Customized Recruitments/Job Fairs	9	71	3	2	3	8	0	20	15	133%
Virtual Customized Recruitment Attendees	140	2,920	436	21	800	1257	0	1611	2,500	64%
Customized Recruitment/Job Fairs	4	5	2	1	2	5	0	9	60	15%
Customized Recruitment Event Attendees	1,838	1,844	47	40	0	87	0	441	2,000	22%
Employer Marketing Leads (CALJOBS)	26	141	27	0	1	28	1	52	41	127%
Total Employer Served	N/A	N/A	12	60	29	101	10	182	150	121%
New Employer Registrations	29	201	47	71	12	130	17	214	75	285%
Jobs Posted	321	1,389	25	43	147	215	105	531	250	212%
Job Posting Hires	165	342	2	5	5	12	5	48	200	24%
Avg. Wage of Jobs Posted	\$26.7 4	\$22.14	\$25.5 2	\$28.2 6	\$29.7 0	\$27.8 3	\$27.04	\$26.31	\$22.50	117%
<u>Size of Employer</u>										
Small 25-49			2	8	21	31	10	59	25	236%
Medium 50-149			3	6	1	10	4	28	20	140%
Large 150-499			2	3	0	5	6	16	15	107%
Very Large 500-999			3	6	0	9	1	24	10	240%
Employer Newsletter Responses			20	15	3	38	3	94	15	627%
Screened Applications				10	1	11	21	32	50	64%

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.