

**WORKFORCE DEVELOPMENT  
BOARD MEMBERS**

**STACI ANDERSON**  
PRO Youth and Families

**EDWARD W. BAKER**  
Alto Ingredients, Inc.

**AMANDA BLACKWOOD**  
Sacramento Metro Chamber of Commerce

**N. LISA CLAWSON – Secretary/Treasurer**  
Kaiser Permanente

**LYNN R. CONNER**  
Better Business Bureau

**RONALD J. ELLIS**  
2SS.com

**KEVIN FERREIRA**  
Sacramento Sierra's Building & Construction  
Trades Council

**KRISTIN GIBBONS**  
Department of Human Assistance

**TROY GIVANS**  
County of Sacramento, Economic  
Development

**DAVID W. GORDON**  
Sacramento County Office of Education

**MANDI HIGLEY**  
Tri-Tool, Inc.

**LISA M. HUTCHINSON**  
DigiStream Investigations

**MICHAEL JASSO**  
City of Sacramento

**GARY R. KING**  
SMUD

**KATHY KOSSICK**  
Sacramento Employment & Training Agency

**MATT LEGE**  
SEIU – United Healthcare Workers

**FRANK A. LOUIE**  
Sacramento Asian Chamber of Commerce

**JANET NEITZEL**  
Employment Development Department

**DR. JAMEY NYE**  
Los Rios Community College District

**RONALD R. ORR, JR. – Vice Chair**  
VSP, Inc.

**SHARON O'SULLIVAN**  
California Department of Rehabilitation

**JOHNNY PEREZ**  
Clutch Contracts & Consulting

**KARL PINEO**  
Ironworkers Local 118

**FABRIZIO SASSO**  
Sacramento Central Labor Council

**ANETTE SMITH – Chair**  
Roth Staffing Companies, L.P.

**RICK WYLIE**  
Villara Building Systems



**SACRAMENTOWORKS**

**REGULAR MEETING OF THE  
SACRAMENTO WORKS, INC. BOARD**

**DATE:** Wednesday, November 17, 2021

**TIME:** 8:00 a.m.

**LOCATION:**

<https://us02web.zoom.us/j/84774757379?pwd=MzRYWW9ONmZDQkZwQVI1UWRhVFNRdz09>

In response to the AB361 (Brown Act Section 54953) relating to the COVID-19 Pandemic, the Sacramento Works Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/84774757379?pwd=MzRYWW9ONmZDQkZwQVI1UWRhVFNRdz09>. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting on One tap mobile +16699006833,,84774757379# US (San Jose). Meeting ID: 847 7475 7379. Passcode: 141811. Find your local number: <https://us02web.zoom.us/j/84774757379?pwd=MzRYWW9ONmZDQkZwQVI1UWRhVFNRdz09>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: [Monica.Newton@seta.net](mailto:Monica.Newton@seta.net). Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Monica Newton at (916) 263-3753 or [Monica.Newton@seta.net](mailto:Monica.Newton@seta.net). Please include in your request on which item you would like to participate. Additionally, during the meeting any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Governing Board and included in the record.

In the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: [www.seta.net](http://www.seta.net).

# AGENDA

## PAGE NUMBER

- I. **Call to Order/Roll Call**
- II. **Consent Items** (2 minutes)
  - A. Approval of Minutes of the September 22, 2021 Regular Meeting 2-11
- III. **Action/Discussion Items**
  - A. Approval of Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing (Legal Counsel) 12-13
  - B. Approval of the Sacramento Works Board Action Plan for 2022 (Roy Kim) 14-15
- IV. **Information Items**
  - A. Dislocated Worker Report (William Walker) 16-17
  - B. Employer Recruitment Activity Report (William Walker) 18-24
  - C. Unemployment Update/Press Release from the Employment Development Department (Cara Welch) 25-30
  - D. Committee Updates 31-33
    - ✓ Youth Committee (David Gordon)
    - ✓ Planning/Oversight Committee (Dr. Jamey Nye)
    - ✓ Employer Outreach Committee (Ron Ellis)
    - ✓ Board Development Committee (Lisa Clawson)
- V. **Other Reports** 34
  - 1. Chair
  - 2. Members of the Board
  - 3. Counsel
  - 4. Public Participation
- VI. **Adjournment**

**DISTRIBUTION DATE: Wednesday, November 10, 2021**

# Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

## **Vision:**

Building a dynamic workforce for the Sacramento Region.

## **Mission:**

Sacramento Works partners with the workforce community to serve regional employment needs.

## **Goals:**

### **Goal 1 (Planning/Oversight Committee):**

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

### **Goal 2 (Employer Outreach Committee):**

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

### **Goal 3 (Youth Committee):**

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

*(Adopted 5/25/11; updated 5/12/16)*

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE SEPTEMBER 22, 2021 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the September 22 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

## **REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD**

### Minutes/Synopsis

*(The minutes reflect the actual progression of the meeting.)*

Meeting held electronically

Wednesday, September 22, 2021  
8:00 a.m.

#### **I. Call to Order/Roll Call**

Mr. Rick Wylie called the meeting to order at 8:00 a.m.

The roll was called and a quorum was established at 8:03 a.m.

Members Present: Staci Anderson, Lisa Clawson, Troy Givans, David Gordon, Mandi Higley, Lisa Hutchinson, Michael Jasso (*joined at 8:04 a.m.*), Gary King, Kathy Kossick, Frank Louie (*joined at 8:06 a.m.*), Janet Neitzel, Ronald Orr, Anette Smith (*joined at 8:05 a.m.*), Ron Ellis, Edward Baker, Lynn Conner (*joined at 8:11 a.m.*), Dr. Jamey Nye (*joined at 8:03 a.m.*), Karl Pineo (*joined at 8:05 a.m.*), Rick Wylie

Members Absent: Matt Lege, Johnny Perez, Amanda Blackwood, Kevin Ferreira, Kristin Gibbons, Sharon O'Sullivan, Fabrizio Sasso

- Client Success Story: Mr. Karlan Ricks-Chambers  
Mr. Ricks-Chambers was a participant in and graduated from the MC3 program, becoming a bricklaying apprentice. Mr. Ricks-Chambers is currently working on the Natomas Community Center. He has been working on stone and masonry work, including the front entrance wall. Mr. Ricks-Chambers spoke of his appreciation to SETA in helping him through his transition and giving him the opportunity to have a career he enjoys.

Ms. Kossick recognized Ms. Joyce Keith who was Mr. Ricks-Chambers' coach through his program and transition.

Ms. Hutchinson requested that Ms. Keith follow up with the board on Mr. Ricks-Chambers progress in six months' time.

Mr. Walker recognized Ms. Keith's efforts and long career working in the community.

#### **II. Consent Items**

- A. Approval of Minutes of the July 28, 2021 Regular Meeting
- B. Appointment of Youth Committee Members

The consent items were reviewed; no questions or comments.

Moved/Smith, second/Ellis, to approve the consent items as follows:

- A. Approve the July 28, 2021 minutes.
- B. Appointment of Youth Committee Members

Roll call vote:

Aye: 19 (Anderson, Clawson, Givans, Gordon, Higley, Hutchinson, Jasso, King, Kossick, Louie, Neitzel, Orr, Smith, Ellis, Baker, Conner, Nye, Pineo, Wylie)

Nay: 0

Abstentions: 0

Absent: 7 (Lege, Perez, Blackwood, Ferreira, Gibbons, O'Sullivan, Sasso)

### **III. Action/Discussion Items**

#### **A. Election of Officers**

Mr. Wylie reviewed the election of officers, as his term has ended. The nominating committee consisted of Mr. Wylie, Ms. Connor, and Mr. King. Ms. Annette Smith is the new Chair and Mr. Ron Orr is the new Vice Chair. Ms. Lisa Clawson remains the Secretary/Treasurer.

Motioned/Baker, second/Neitzel, to approve the Election of Officers

Aye: 19 (Anderson, Clawson, Givans, Gordon, Higley, Hutchinson, Jasso, King, Kossick, Louie, Neitzel, Orr, Smith, Ellis, Baker, Conner, Nye, Pineo, Wylie)

Nay: 0

Abstention: 0

Absent: 7 (Legé, Perez, Blackwood, Ferreira, Gibbons, O'Sullivan, Sasso)

Ms. Kossick thanked Mr. Wylie for stepping into the Chair position at the beginning of the pandemic in 2020 and his leadership during the last year and a half.

#### **B. Approval to Transfer Workforce Innovation and Opportunity Act Dislocated Worker Funds to Adult Funds, Program Year 2021-2022, and Authorize Staff to Submit a Request to the State of California, Employment Development Department (Michelle O'Camb)**

Ms. Michelle O'Camb reviewed the transfer of dislocated worker funds to the adult program. The request is to transfer up to eighty percent of the dislocated worker funding to the adult program; the amount will be approximately \$2.5 million. If approved by the board, then it will go to the Governing Board in October and submitted to EDD for approval.

Mr. Wylie clarified this is an annual process that allows for money to be shifted from where it is originally allocated to where it is needed.

Moved/Nye, second/Conner, to approve the Transfer of Workforce Innovation and Opportunity Act Dislocated Worker Funds to Adult Funds, Program Year 2021-2022, and Authorize Staff to Submit a Request to the State of California, Employment Development Department

Aye: 19 (Anderson, Clawson, Givans, Gordon, Higley, Hutchinson, Jasso, King, Kossick, Louie, Neitzel, Orr, Smith, Ellis, Baker, Conner, Nye, Pineo, Wylie)

Nay: 0

Abstention: 0

Absent: 7 (Legé, Perez, Blackwood, Ferreira, Gibbons, O'Sullivan, Sasso)

D. Continuing Discussion on Results of the Survey of Sacramento Works Priorities

Mr. Wylie reviewed the online survey taken at the previous board meeting on the areas of focus to be prioritized for the board and its mission. The votes were counted and the programs were listed in order by level of priority. The list will be a part of the discussion at the board retreat in October. One goal of the retreat will be to discuss how the board, as individual board members and a collective, can contribute in the success of the focus areas.

Ms. Smith thanked Mr. Wylie for his leadership over the last year and a half. She spoke on the importance of the retreat and participation. The Executive Director of the California Workforce Association will be the facilitator.

A poll was taken to determine who is available to attend the board retreat in-person.

C. Approval to Submit Workforce Innovation and Opportunity Act Self-Assessment Reports to the California Workforce Development Board for Certification of America's Job Centers

Ms. Monica Barber reviewed the state self-assessment reports. The state policy requires local boards to certify job centers. Local boards that also function as the One Stop operator are unable to self-certify; therefore, the state will certify all of SETA's job centers.

Moved/Clawson, second/Hutchinson, to approve the submission of Workforce Innovation and Opportunity Act Self-Assessment Reports to the California Workforce Development Board for Certification of America's Job Centers

Aye: 19 (Anderson, Clawson, Givans, Gordon, Higley, Hutchinson, Jasso, King, Kossick, Louie, Neitzel, Orr, Smith, Ellis, Baker, Conner, Nye, Pineo, Wylie)

Nay: 0

Abstention: 0

Absent: 7 (Legé, Perez, Blackwood, Ferreira, Gibbons, O'Sullivan, Sasso)

E. Business Implications of COVID-19 on Board Members

Ms. Hutchinson gave an overview of DataStream Investigations. She has been with the company five weeks. DataStream is a worker's compensation insurance investigation company. The company has done well during the pandemic. There are twenty-three affiliates nationwide, and growing. One problem they are facing is a high turnover rate for investigators, which is approximately forty to forty-five percent. Investigators on average are in the position for two years before moving on from the company or moving into another area of the company. Currently there are thirty-two open positions nationwide. A challenge has been unsuccessfully obtaining workers. DataStream is offering the position at the starting wage of \$15 to \$17 per hour, however, they are receiving call backs wanting a minimum of \$20 per hour. This is forcing the company to re-evaluate their budget for the next year.

IV. **Information Items**

A. WIOA Performance Report

Mr. Giddings presented and reviewed the Bamboo report for AJCC performance for the year. A couple of the centers did struggle. Fruitridge was a brand-new center during the pandemic. Mark Sanders was closed for most of the year. Mather was closed and is now working in conjunction with the Franklin Center. The total number of enrollments is 1,860, the previous year was 2,205, the year before that we had 2,495. Comparing the previous years' enrollment numbers to this year, it is clear COVID-19 has had an impact.

Mr. Wylie asked what Mr. Giddings perspective going forward is. Is this simply COVID-19 related? Are we expecting to see the numbers return to some of the prior year results?

Mr. Giddings answered yes, it is expected for the enrollment numbers to increase. In the first two months of the year we had 139 new enrollments.

B. Summary of Youth Initiatives

Ms. Carpenter presented on youth initiatives the Sacramento Works team works on year-round. There are a number of initiatives operated in-house with the Youth Services Development team. Some of those programs serve additional youth in recruiting, preparing them to be successful in internship placement. Work readiness and case management are two areas of work with the youth. The team recruits employers for internship placements and manages each of the programs. Through the Department of Rehabilitation funding, seventy youth with disabilities are served. We were able to increase the funding to serve seventy from fifty the previous year. We have been asked to serve 100 youth next year. It



is a highlight when we are able to place youth in permanent jobs; this year six youth received permanent employment from their internships in this program.

This Way Onward is a program we operate through the Gap Foundation. From this program thirty-six interns were placed; of those, twenty-three received permanent placements. We received notice this program funding will continue for three more years.

The SMUD internship is an in-school program where we prepare the youth for their internship by providing three of five days of intensive work readiness training. During this training they do live and video interviews to be selected for an internship position. This year we served five youth, due to COVID-19. We expect numbers to return to normal next year.

One of the new programs is the Health Educator Partnership with the Health Education Council and funding through the Medical Health Services Act. For this program we serve youth ages eighteen to twenty-four. We prepare them to be peer specialists in mental and behavioral health. They go through a seven-week training program, and receive a stipend of \$300 for completing the training. After the training is complete they are placed in related paid internships of forty hours in mental or behavioral health organizations. To date we have trained seventy youth. There is one more cohort left to complete the program after the first of the year. We are looking for funding to sustain the program and partnership with the Health Education Council. We are actively reaching out to the community and various funding sources in hopes of extending the program beyond the grant end date of December 2022.

Mr. Ellis asked if we have a reporting responsibility to funders.

Ms. Carpenter replied we do have to report on outcomes. We do have to report on how many are enrolled, served, trained, placed, and the number of employers we develop internships for.

C. Dislocated Worker Report

Mr. Wylie commented on the indication Disney stores will be closing.

Mr. Walker confirmed that Disney will be closing sixty stores throughout the nation, including the one located in the Arden Mall. The intent is to relocate the Disney stores within Target stores.

D. Employer Recruitment Activity Report: No questions

E. Unemployment Update/Press Release from the Employment Development Department

Ms. Cara Welch reported the latest unemployment numbers were released last Friday for August 2021. The unemployment rate was 6.4 percent, which is down from 6.7 percent in July. The rate trend in 2021 has decreased each month, with the exception of June. It is typical to see a rate decline in August as school staff return for the fall session and local government increases. The largest increase was seen in local government jobs, with 5,900 jobs. The job numbers since February 2020 reflect that we are down 34,000 jobs in the region; we have recovered 79 percent in the jobs lost since February 2020. The largest declines are leisure and hospitality, down 21,000 jobs compared to February 2020. Government jobs are down 9,700 jobs, education and health services are down 8,900 jobs since February 2020. Construction is up 9,200 jobs since February 2020. Mining and logging industries had an increase of 100 jobs. Construction, trade, transportation, and utilities have shown growth during the pandemic.

F. Committee Updates

✓ Youth Committee

Mr. Gordon stated there was nothing to report. He gave recognition to Ms. Carpenter for her work with the Youth Committee. He welcomed the new members of the Youth Committee, Ms. Lisa Hutchinson and Ms. Jackie White.

The next Youth Committee meeting will be Thursday, October 12, 2021.

✓ Planning/Oversight Committee: No Report

✓ Employer Outreach Committee

Mr. Ellis reviewed upcoming seminars, agenda items, e-newsletters, and draft action plan for the Employer Outreach Committee for 2022.

Ms. Anderson left the meeting at 8:52 a.m.

Mr. King asked if Ms. Wheeler is a voting member, as his representative.

Mr. Ellis said she will be a voting member starting in November.

Mr. Gordon left the meeting at 9:00 a.m.

✓ Board Development Committee

Ms. Clawson requested the group to look at the board assessment survey, to confirm all members are meeting the board requirements. The vacant board member position will need to be filled.

## V. Other Reports

1. Chair: No Report
2. Members of the Board:

Ms. Kossick recognized that it is Ms. Nancy Hogan's last board meeting. She will be retiring at the end of September. Ms. Kossick thanked Ms. Hogan for her dedicated years of service.

Ms. Kossick reported on misleading claims made by the Greater Sacramento Economic Council (GSEC) at a public meeting regarding the performance outcomes of SETA's Workforce program. Ms. Kossick clarified SETA has been designated as a high performing board. SETA serves people with significant barriers. Our customers come from underserved groups; these are public assistance, individuals with disabilities, homeless, veterans, ex-offenders, basic skills deficient, English language learners, long term unemployed, and low-income individuals. We do not cream by enrolling educated, skilled, and job ready individuals to get successful outcomes. We served 48,000 individuals for the program year 2019-2020. Approximately 69 percent of individuals served were ethnic minorities. For every dollar invested, \$3.26 is returned in earnings. SETA will be meeting with GSEC to discuss what is happening and to communicate more clearly.

Mr. Jasso stated he would like to foster a better relationship between GSEC and SETA. He said although SETA is the primary workforce actor in the region, it is not the only workforce actor in the region. GSEC's observations were unfair to SETA, however they do have a kernel of relevancy to the national method of addressing workforce. SETA is focusing on the requirements of its federal funding. There are other areas of workforce that are being left behind regionally and nationwide. The focus is on those who are most in need, when there is also a need for upskilling, transition to high paying jobs, etc. The federal system is not there. We are looking to better foster a dialog that leads to all of us in Sacramento to a better place on this topic.

Mr. King asked if GSEC reached out to Ms. Kossick for information.

Ms. Kossick replied that GSEC had requested information in July, which Mr. Kim provided to GSEC. There was no further communication.

Mr. Wylie said as the Chair for the board he has not received any request for information from GSEC.

Ms. Neitzel asked for confirmation that the slide read "the board of California" and SETA was targeted.

Ms. Kossick replied the information shown is what was presented and created by GSEC.

Ms. Smith asked where the GSEC presented the information.

Mr. Jasso answered it was presented at the GSEC board retreat.

Ms. Smith stated she would like to be part of the conversation with GSEC, as the chair of the board.

Mr. Wylie commented that it would be beneficial for a representative of GSEC to join the board.

Mr. Cunningham said the Agency in the past has made efforts to include GSEC on the board.

Mr. Ellis commented there is a GSEC employee on the Employer Outreach Committee.

Ms. Higley requested a copy of the data presented in order to share the correct information.

Mr. Kim said we do partner with GSEC when recruiting; at the staff level there is quality collaboration between the agencies.

Ms. Kossick asked for Mr. Givans and Mr. Jasso to give a city and county perspective on the American Rescue Plan status.

Mr. Givans gave an update on the county two-step process. Staff was asked by the board to develop the first stage as a policy question, if the board were to have some of the funds to spend on a district basis still within the requirements of the American Rescue Plan Act (ARPA) and still within the priorities that they established two years ago under a wide variety of topics. The top four of the eight priorities being, housing and homeless, economic response, and health. It will be discussed whether to allocate those funds from a district standpoint at the next board hearing next Tuesday. On October 5, the allocation methodology and recommendations related to the eight priorities consistent with ARPA will be the targeted discussion. These recommendations will be made by staff and the consultant company. Once the board comes to a consensus on funding allocations, the selected priorities will be rolled out in the fourth quarter and into the first quarter of next year. This will allow the County to coordinate services with SETA and the City.

Mr. Jasso said the city adopted a framework for spending based on categories, similar to what was done with the CARES Act, which was based on a letter of recommendation from the Mayor. The areas of focus are workforce development,

youth, and reopening small businesses. The City will be preparing to do solicitations for ARPA funding. The earliest release of funds to agencies is estimated to be late in the fourth quarter. The City is examining their ability to use some of the ARPA funds to offset lost revenue. Additionally, focusing on businesses, and low- and moderate-income individuals most affected by COVID-19.

Ms. Kossick gave an update on the process of hiring a new Executive Director. The Governing Board will address the updated job specification next month. The County will be taking the lead on recruitment.

Mr. Givans said he could follow up to get a better timeline.

3. Counsel: No Report
4. Public Participation: No Report

Mr. Wylie congratulated Ms. Nancy Hogan and thanked her for her years of service. Mr. Wylie also thanked Ms. Smith and Mr. Orr for stepping up as the new Chair and Vice Chair, and Ms. Clawson for her continued efforts.

- VI. **Adjournment:** The meeting was adjourned at 9:25 a.m.

## ITEM III-A- ACTION

### APPROVAL OF FINDINGS AND AUTHORIZATION TO EXTEND USE OF TELECONFERENCING PROCEDURES FOR BOARD MEETINGS DURING DECLARED STATE OF EMERGENCY AND/OR WHILE STATE OR LOCAL OFFICIALS CONTINUE TO IMPOSE OR RECOMMEND MEASURES TO PROMOTE SOCIAL DISTANCING

#### BACKGROUND:

California Governor Gavin Newsom has recently extended until December 31, 2021 the long-existing state of emergency related to COVID-19. Governor Newsom had previously authorized local agencies, by Executive Order, to conduct meetings under the Brown Act utilizing Zoom or other remote procedures to conduct meeting by modified teleconference procedures. Recently the legislature signed and passed into law AB 361, which amended Section 54953 of the Brown Act to similarly authorize teleconferencing of Board Meetings, provided necessary procedures are followed. The Sacramento Works Board on November 17, 2021 will be the first board meeting conducted utilizing the AB 361 Procedures, which are reflected in the Notice for the Board Agenda.

Under AB 361, in the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the legislative body shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

AB 361 also authorizes public agencies to continue to hold subsequent meetings via teleconference procedures during any state of emergency that directly impacts the ability of the members to meet safely in person or while State or local officials continue to impose or recommend measures to promote social distancing. The Governor's declared continuing state of emergency remains active and continues to serve to protect members of the public from unnecessary risk and exposure to COVID-19. In addition, Sacramento County continues to follow recommendations of the federal CDC promoting social distancing outside of the home and especially indoors. Given these circumstances, in order to allow for the next Board meeting to be held by teleconference procedures consistent with AB 361, the Board must make the following findings no later than 30 days after the first teleconferencing meeting and every 30 days thereafter by majority vote:

- a. The legislative body has reconsidered the circumstances of the state of emergency.
- b. Any of the following circumstances exists:
  - i. The state of emergency continues to directly impact the ability of the members to meet safely in person.

- ii. State or local officials continue to impose or recommend measures to promote social distancing.

RECOMMENDATION:

Authorize the continued use of teleconferencing for Sacramento Works Board meetings under AB 361, occasioned by the continuing state of emergency issued by Governor Newsom and the continuation of local and federal recommendations promoting social distancing outside of the home and especially indoors and, based thereon, make the following findings in support of this action:

- a. The Board has reconsidered the circumstances of the state of emergency.
- b. The following circumstances exist:
  - i. The state of emergency continues to directly impact the ability of the members to meet safely in person.
  - ii. State or local officials continue to impose or recommend measures to promote social distancing.

PRESENTER: Legal Counsel

ITEM III-B - ACTION/DISCUSSION

APPROVAL OF THE SACRAMENTO WORKS BOARD ACTION PLAN FOR 2022

BACKGROUND:

In late June, a survey was sent out to all Sacramento Works Board members requesting input on the top priority areas for the Sacramento Works Board to focus on in the coming year.

Using the results of the survey, Board members engaged in two separate Board retreat sessions on October 6, 2021 and November 5, 2021 to answer the following question:

What are practical actions the Sacramento Works Board can take over the next 12 months to demonstrate impact on the community through talent pipeline/career pathway efforts that are both equitable and accessible while resulting in livable wage jobs?

The Board members developed the attached draft Sacramento Works Board Action Plan for 2022 for action at the next full board meeting.

RECOMMENDATION:

Review and discuss the action plan, and approve the plan for 2022.

PRESENTER: Roy Kim



## Sacramento Works Board Action Plan 2022

Develop a roadmap of programs to ensure equity and lead to quality jobs	Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable.	Develop and define quality jobs and livable wages in partnership with the business community.	Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community	Seek strategic partnerships that provide targeted populations opportunities to quality jobs and expand and enhance Sac Works capacity.
Adopt Strategies for job readiness curriculum	Recruit members from high demand industries	Create a business support network	Research and develop Sacramento Works outcome dashboard	Connect with Sac County homeless leadership
Develop and deploy digital literacy training and tools	Increase program awareness of board members	Explore possibility of investing in CRM or other tech to support business	Improve our story telling capability	Implement an Aggie Square partnership
Replicate GSEC Coding Bootcamp	Initiate and complete board member composition review	Support COVID vaccine mandate deployment	Develop and focus on job retention measurements	Coordinate strategic outreach to small and medium size businesses
Increase funding and access to OJT programs	Research and ID key industries for pipeline development	Pair Board members to program areas to leverage individual networks	Develop and publish entry level job index	Create award program with Board initiative funds.
Develop and implement a turnkey internship program	Bring youth voice on the Board	Adopt standard toolbox for wants and needs of employers		Build partnerships around specific projects.
ID and articulate career pathways specifically for youth	Hold summit of select public and private industries	Develop a standardized definition of “quality” jobs and employers		
Coordinate internships leading to employment	Develop and complete entry level job index report	Develop a SETA Virtual Bootcamp for employers		
		Conduct and publish a private sector wage and benefit survey		

ITEM IV-A - INFORMATION

DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

### Dislocated Worker Information PY 2021/2022

The following is an update of information as of October 19, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Sacramento Mattress King</b> 4160 14th Avenue Sacramento, CA 95820	Manufacturing/Distribution	7/4/2021	Temporary	30	Sacramento, CA	Yes	N
<b>Bag King</b> 230 Palladio Parkway #1217 Folsom, CA 95630	Retail	7/12/2021	Permanent	12	Folsom, CA	Yes	N
<b>Manuel Joseph Appliance Center</b> 4711 Northgate Blvd. Sacramento, CA 958348/04	Retail	8/4/2021	Permanent	14	Sacramento, CA	Yes	N
<b>Disney Store</b> 1689 Arden Way Sacramento, CA 95815	Retail	9/30/2021	Permanent	20	Sacramento, CA	Yes	N
<b>TOTAL</b>				<b>76</b>			

ITEM IV-B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

# SETA- Employer Activity Report

The following is an update of information as of October 19, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
Adecco	9	Quality Inspector	20
AlSCO, inc	9	Delivery Driver	5
	9	Office Clerk	1
	9	Production Associate	1
City Of Elk Grove	9	Associate Civil Engineer	1
	9	Community Center Attendant	1
	9	Dispatcher	1
	9	Events Duty Person	1
	9	Finance (Budget) Analyst I	1
	9	Forensic Investigator	1
	9	Human Resources Specialist	1
	9	Maintenance Specialist-Irrigation	1
	9	Police Officer	2
	9	Police Recruit	1
	9	Purchasing Specialist	1
	3	Senior Civil Engineer	1
City of Sacramento	9	Administrative Officer	1
	9	Administrative Technician	1
	9	Animal Care Technician	1
	9	Aquatics Recreation Coordinator	1
	9	Aquatics Specialist	1
	9	Arts Program Coordinator	1
	9	Assistant Camp Caretaker	1
	9	Assistant Camp Chef	2
	9	Assistant Code Enforcement Officer	1
	3	Associate Civil Engineer	1

# SETA- Employer Activity Report

The following is an update of information as of October 19, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Sacramento	3	Associate Electrical Engineer	1
	9	Building Monitor	1
	9	Camp Aide	2
	9	Camp Chef	1
	9	Camp Host	1
	9	Camp Program Director	1
	9	Camp Recreation Leader	1
	9	Cashier - Aquatics	1
	9	Community Service Officer I	1
	9	Crew Leader, Landscape and Learning	1
	9	Customer Service Representative	1
	9	Development Services Technician I	1
	9	Development Services Technician II	1
	9	Dispatcher II	1
	9	Dispatcher Recruit	1
	6	Environmental Health & Safety Officer	1
	9	Equipment Mechanic I	1
	9	Equipment Mechanic II	1
	9	Events Duty Person	1
	9	Events Services Supervisor	1
	9	Events Services Supervisor -Asst Performing Arts & Auditorium Manager	1
	9	Events Services Supervisor -Guest Service Manager	1
	7	Information Technology Manager	1
	9	Instrument Technician I	1
	9	Instrument Technician Trainee	1
	9	Junior Planner	1

# SETA- Employer Activity Report

The following is an update of information as of October 19, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Sacramento	9	Legal Secretary - Litigation	1
	9	Legal Staff Assistant	1
	9	Lifeguard	1
	9	Office Specialist	1
	9	Park Maintenance Manager	1
	9	Park Maintenance Superintendent	1
	9	Personnel Analyst	1
	9	Police Chief	1
	9	Police Officer	2
	9	Police Officer Recruit	2
	9	Pool Manager	1
	7	Principal Applications Developer	1
	9	Principal Budget Analyst	1
	9	Principal Building Inspector	1
	9	Program Coordinator	1
	9	Program Developer	2
	9	Program Manager	1
	7	Program Specialist	1
	7	Program Specialist -Senior IT Business Analyst	1
	9	Recreation Aide	2
	9	Registrar	1
	9	Security Officer	1
	9	Senior Animal Control Officer	1
	7	Senior Applications Developer	1
	7	Senior Applications Developer -PeopleSoft	1
	9	Senior Deputy City Attorney	1
9	Senior Lifeguard	1	

# SETA- Employer Activity Report

The following is an update of information as of October 19, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Sacramento	9	Senior Recreation Aid	2
	7	Senior Systems Engineer	1
	9	Stationary Engineer	1
	3	Street Construction Laborer	1
	9	Utilities Operations & Maintenance Service Worker Wastewater & Drainage	1
	9	Utility Worker	1
	2	Water Conservation Representative	1
Cordova Recreation & Parks District	9	Golf Course Maintenance Worker Aide	2
	9	Office Assistant/Clerical II	1
	9	Park Maintenance II	3
	9	Program Facilitator-Senior Center	1
	9	Recreation Leader I - Teen Center	3
Department of Housing and Community Development	9	Housing Elements, Planning Grants & Incentives Manager	1
Food 4 Less	5	Assistant Manager	1
	5	Deli Clerk	1
	5	Floor General Clerk	1
	5	Loss Prevention Agent	1
	5	Meat Department Clerk	1
	5	Night Crew General Clerk	1
	9	Security Officer	1
Hagginwood Academy, LLC	4	Lead Toddler/2s Teacher	1
HR TO GO	9	Administrative Assistant	1
Integrity Support Services Inc. DBA Employment Screening Resources	9	Verification Specialist	1



# SETA- Employer Activity Report

The following is an update of information as of October 19, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
Legacy Wireless Services	7	Top Lead/Top Hand II	1
Los Rios Community College District	4	Accountant	1
	4	Administrative Assistant I	1
	4	Athletic Trainer	1
	4	Associate Vice President of Equity, Institutional Effectiveness and Innovation	1
	4	Biology -Anatomy and Physiology- Assistant Professor	1
	4	Building Inspection Technology Adjunct Assistant Professor	1
	4	Chemistry Assistant Professor	2
	4	Child Development Center Lead Teacher	1
	4	Clerk III	1
	4	Confidential Human Resources Officer	1
	4	Counseling Clerk II	1
	4	Dean of Counseling & Student Services	1
	4	Dean of Language and Literature	1
	4	Director IV of Workforce Development	1
	4	Director V of Degree Planning Initiatives	1
	4	Early Childhood Education Assistant Professor	1
	4	EMT/Instructional Assistants	1
	4	Ethnic Studies Assistant Professor	1
	4	Financial Aid Officer	1
	4	Fire Technology Adjunct Assistant Professor	1
	9	Head Groundskeeper	1
	4	Instructional Assistant - Music	1
	4	Instructional Assistant-Arts, Media, and Entertainment	1

# SETA- Employer Activity Report

The following is an update of information as of October 19, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
Los Rios Community College District	4	Instructional Services Assistant II	1
	4	Maintenance HVAC Mechanic	1
	4	Nursing RN Assistant Professor -Medical Surgical Focus	1
	4	Outreach Specialist	1
	4	Police Communication Dispatcher	1
	4	Police Officer	1
	4	Project Director (X) for TRIO Educational Talent Search (ETS)	1
	4	Psychology Assistant Professor	3
	4	Senior Information Technology Business/Technical Analyst	1
	4	Special Projects External Events Coordinator	1
	4	Special Projects - Work-Based Learning and Job Readiness Specialist	1
	4	Student Personnel Assistant - Contract Education	1
	4	Student Personnel Assistant - Counseling	1
	4	Student Personnel Assistant - Internship Developer	1
	4	Student Personnel Assistant - Student Services	1
	4	Student Support Specialist	1
4	Student Support Supervisor	1	
Milgard Manufacturing	1	Warehouse Worker	20
Modern Waste Solutions	9	Warehouse	3
New Beginnings for Exceptional People	6	In-Home Attendant	1
Pacful, Inc.	9	Deliver Driver	1
	9	Order Puller/ Warehouse Associate	1
Packaging Corporation of America	1	Assistant Machine Operator	1
	1	General Labor Helper	5
	1	Machine Operator	1
Sacramento LGBT Community Center	9	Chief Development & External Affairs Officer	1
Walmart	9	Power Equipment Operator	1
	9	Warehouse Associate	20
Women's Empowerment	9	Safety Monitor	1
<b>Total</b>			<b>238</b>

ITEM IV-C – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT  
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of September, 2021 was 5.5%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT  
Labor Market Information Division  
2901 50th Street  
Sacramento, CA 95817

Contact: Cara Welch  
(916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**  
**Education and health services registered the largest month-over growth**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 5.5 percent in September 2021, down from a revised 6.4 percent in August 2021, and below the year-ago estimate of 9.1 percent. This compares with an unadjusted unemployment rate of 6.4 percent for California and 4.6 percent for the nation during the same period. The unemployment rate was 4.9 percent in El Dorado County, 4.3 percent in Placer County, 6.1 percent in Sacramento County, and 4.7 percent in Yolo County.

**Between August 2021 and September 2021**, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 1,600 to total 1,006,600 jobs.

- Education and health services reported the largest employment gain in September, adding 1,700 jobs. Employment rose in health care and social assistance (up 1,300 jobs) and educational services (up 400 jobs).
- Government continued to gain employment from August to September, with the addition of 1,500 jobs. State government (up 1,400 jobs) and federal government (up 200 jobs) were responsible for the growth.
- Employment in trade, transportation, and utilities grew by 700 jobs with continued job growth in transportation, warehousing, and utilities (up 600 jobs). Retail trade employment was up 300 jobs. These gains were partially offset by a loss in wholesale trade (down 200 jobs).
- Meanwhile, leisure and hospitality led the region in job declines, dropping 1,800 jobs. Accommodation and food services (down 1,600 jobs) accounted for 89 percent of the decrease.

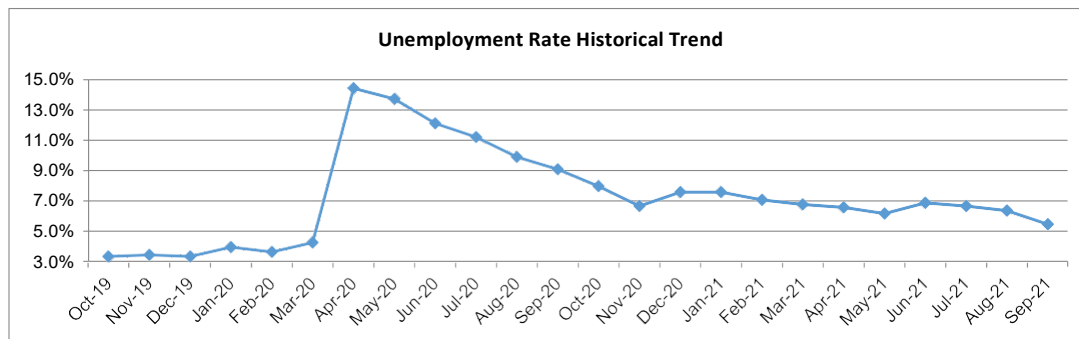
**Between September 2020 and September 2021**, total jobs in the region increased by 36,400 or 3.8 percent.

- Construction led the region in year-over growth, adding 9,000 jobs.
- Leisure and hospitality grew by 8,800 jobs since last September. Accommodation and food services gained 6,100 jobs. Arts, entertainment, and recreation was up 2,700 jobs.
- Trade, transportation, and utilities increased by 4,600 jobs. Employment gains were reported in transportation, warehousing, and utilities (up 3,000 jobs) and retail trade (up 1,900 jobs).
- Additional year-over employment gains of over 1,000 jobs occurred in the following sectors: other services (up 4,100 jobs), professional and business services (up 3,400 jobs), education and health services (up 1,700 jobs), farm (up 1,600 jobs), and financial activities (up 1,300 jobs).

#####

IMMEDIATE RELEASE  
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 5.5 percent in September 2021, down from a revised 6.4 percent in August 2021, and below the year-ago estimate of 9.1 percent. This compares with an unadjusted unemployment rate of 6.4 percent for California and 4.6 percent for the nation during the same period. The unemployment rate was 4.9 percent in El Dorado County, 4.3 percent in Placer County, 6.1 percent in Sacramento County, and 4.7 percent in Yolo County.



Industry	Aug-2021	Sep-2021	Change		Sep-2020	Sep-2021	Change
	Revised	Prelim				Prelim	
Total, All Industries	1,005,000	1,006,600	1,600		970,200	1,006,600	36,400
Total Farm	10,500	10,900	400		9,300	10,900	1,600
Total Nonfarm	994,500	995,700	1,200		960,900	995,700	34,800
Mining, Logging, and Construction	80,800	80,500	(300)		71,500	80,500	9,000
Mining and Logging	600	600	0		600	600	0
Construction	80,200	79,900	(300)		70,900	79,900	9,000
Manufacturing	38,100	37,700	(400)		36,800	37,700	900
Trade, Transportation & Utilities	161,100	161,800	700		157,200	161,800	4,600
Information	9,900	9,900	0		9,700	9,900	200
Financial Activities	51,900	52,400	500		51,100	52,400	1,300
Professional & Business Services	135,600	135,300	(300)		131,900	135,300	3,400
Educational & Health Services	162,500	164,200	1,700		162,500	164,200	1,700
Leisure & Hospitality	89,000	87,200	(1,800)		78,400	87,200	8,800
Other Services	34,100	33,700	(400)		29,600	33,700	4,100
Government	231,500	233,000	1,500		232,200	233,000	800

Notes: Data not adjusted for seasonality. Data may not add due to rounding

Labor force data are revised month to month

Additional data are available on line at [www.labormarketinfo.edd.ca.gov](http://www.labormarketinfo.edd.ca.gov)

Data Not Seasonally Adjusted

	Sep 20	Jul 21	Aug 21 Revised	Sep 21 Prelim	Percent Change Month	Year
Civilian Labor Force (1)	1,077,500	1,102,700	1,098,900	1,098,000	-0.1%	1.9%
Civilian Employment	979,500	1,028,800	1,028,200	1,037,300	0.9%	5.9%
Civilian Unemployment	98,000	74,000	70,700	60,700	-14.1%	-38.1%
Civilian Unemployment Rate (CA Unemployment Rate)	9.1%	6.7%	6.4%	5.5%		
(U.S. Unemployment Rate)	10.5%	7.9%	7.5%	6.4%		
	7.7%	5.7%	5.3%	4.6%		

Total, All Industries (2)	970,200	996,600	1,005,000	1,006,600	0.2%	3.8%
Total Farm	9,300	10,500	10,500	10,900	3.8%	17.2%
Total Nonfarm	960,900	986,100	994,500	995,700	0.1%	3.6%
Total Private	728,700	759,800	763,000	762,700	0.0%	4.7%
Goods Producing	108,300	116,900	118,900	118,200	-0.6%	9.1%
Mining, Logging, and Construction	71,500	80,200	80,800	80,500	-0.4%	12.6%
Mining and Logging	600	600	600	600	0.0%	0.0%
Construction	70,900	79,600	80,200	79,900	-0.4%	12.7%
Construction of Buildings	14,700	15,100	15,100	15,300	1.3%	4.1%
Specialty Trade Contractors	48,700	56,200	56,500	55,900	-1.1%	14.8%
Building Foundation & Exterior Contractors	13,000	15,500	15,700	15,500	-1.3%	19.2%
Building Equipment Contractors	20,300	21,600	21,700	21,800	0.5%	7.4%
Building Finishing Contractors	10,300	11,700	11,800	11,600	-1.7%	12.6%
Manufacturing	36,800	36,700	38,100	37,700	-1.0%	2.4%
Durable Goods	22,700	22,800	22,900	22,600	-1.3%	-0.4%
Computer & Electronic Product Manufacturing	4,500	4,500	4,600	4,600	0.0%	2.2%
Nondurable Goods	14,100	13,900	15,200	15,100	-0.7%	7.1%
Food Manufacturing	5,700	4,800	5,700	5,800	1.8%	1.8%
Service Providing	852,600	869,200	875,600	877,500	0.2%	2.9%
Private Service Providing	620,400	642,900	644,100	644,500	0.1%	3.9%
Trade, Transportation & Utilities	157,200	160,100	161,100	161,800	0.4%	2.9%
Wholesale Trade	26,400	26,300	26,300	26,100	-0.8%	-1.1%
Merchant Wholesalers, Durable Goods	15,700	15,400	15,400	15,300	-0.6%	-2.5%
Merchant Wholesalers, Nondurable Goods	9,300	9,500	9,500	9,500	0.0%	2.2%
Retail Trade	96,000	97,500	97,600	97,900	0.3%	2.0%
Motor Vehicle & Parts Dealer	13,500	14,300	14,400	14,300	-0.7%	5.9%
Building Material & Garden Equipment Stores	8,800	9,400	9,100	9,100	0.0%	3.4%
Grocery Stores	20,400	19,800	19,900	19,600	-1.5%	-3.9%
Health & Personal Care Stores	5,300	5,200	5,200	5,300	1.9%	0.0%
Clothing & Clothing Accessories Stores	6,100	7,700	7,900	7,800	-1.3%	27.9%
Sporting Goods, Hobby, Book & Music Stores	3,300	3,100	3,200	3,300	3.1%	0.0%
General Merchandise Stores	18,500	18,500	18,400	18,700	1.6%	1.1%
Transportation, Warehousing & Utilities	34,800	36,300	37,200	37,800	1.6%	8.6%
Information	9,700	9,900	9,900	9,900	0.0%	2.1%
Publishing Industries (except Internet)	2,100	2,100	2,100	2,100	0.0%	0.0%
Telecommunications	2,900	2,800	2,800	2,800	0.0%	-3.4%
Financial Activities	51,100	52,200	51,900	52,400	1.0%	2.5%
Finance & Insurance	34,500	35,400	35,000	35,300	0.9%	2.3%
Credit Intermediation & Related Activities	10,500	11,600	11,500	11,300	-1.7%	7.6%
Depository Credit Intermediation	5,900	6,000	5,900	5,800	-1.7%	-1.7%
Nondepository Credit Intermediation	2,400	3,000	2,900	2,900	0.0%	20.8%
Insurance Carriers & Related	20,300	19,100	18,900	19,400	2.6%	-4.4%
Real Estate & Rental & Leasing	16,600	16,800	16,900	17,100	1.2%	3.0%
Real Estate	13,400	13,700	13,800	13,900	0.7%	3.7%
Professional & Business Services	131,900	134,600	135,600	135,300	-0.2%	2.6%
Professional, Scientific & Technical Services	57,400	59,700	61,200	61,300	0.2%	6.8%
Architectural, Engineering & Related Services	10,200	10,600	10,800	10,800	0.0%	5.9%
Management of Companies & Enterprises	13,400	13,500	13,600	13,500	-0.7%	0.7%
Administrative & Support & Waste Services	61,100	61,400	60,800	60,500	-0.5%	-1.0%
Administrative & Support Services	58,100	58,400	57,800	57,500	-0.5%	-1.0%
Employment Services	20,400	20,400	20,600	20,700	0.5%	1.5%

Data Not Seasonally Adjusted

	Sep 20	Jul 21	Aug 21 Revised	Sep 21 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	17,900	18,800	18,900	18,800	-0.5%	5.0%
Educational & Health Services	162,500	162,500	162,500	164,200	1.0%	1.0%
Education Services	10,600	10,300	10,600	11,000	3.8%	3.8%
Health Care & Social Assistance	151,900	152,200	151,900	153,200	0.9%	0.9%
Ambulatory Health Care Services	53,500	53,700	53,900	53,900	0.0%	0.7%
Hospitals	25,000	25,200	25,200	25,400	0.8%	1.6%
Nursing & Residential Care Facilities	16,900	16,800	16,800	16,800	0.0%	-0.6%
Leisure & Hospitality	78,400	89,200	89,000	87,200	-2.0%	11.2%
Arts, Entertainment & Recreation	8,800	12,200	11,700	11,500	-1.7%	30.7%
Accommodation & Food Services	69,600	77,000	77,300	75,700	-2.1%	8.8%
Accommodation	6,000	6,900	7,200	7,100	-1.4%	18.3%
Food Services & Drinking Places	63,600	70,100	70,100	68,600	-2.1%	7.9%
Restaurants	61,400	67,100	67,600	66,100	-2.2%	7.7%
Full-Service Restaurants	23,700	29,700	30,000	29,200	-2.7%	23.2%
Limited-Service Eating Places	37,700	37,400	37,600	36,900	-1.9%	-2.1%
Other Services	29,600	34,400	34,100	33,700	-1.2%	13.9%
Repair & Maintenance	10,000	10,700	10,600	10,600	0.0%	6.0%
Government	232,200	226,300	231,500	233,000	0.6%	0.3%
Federal Government	16,100	14,700	14,500	14,700	1.4%	-8.7%
Department of Defense	1,800	1,800	1,800	1,800	0.0%	0.0%
State & Local Government	216,100	211,600	217,000	218,300	0.6%	1.0%
State Government	120,700	120,400	120,100	121,500	1.2%	0.7%
State Government Education	25,800	24,400	23,600	24,500	3.8%	-5.0%
State Government Excluding Education	94,900	96,000	96,500	97,000	0.5%	2.2%
Local Government	95,400	91,200	96,900	96,800	-0.1%	1.5%
Local Government Education	50,000	44,900	50,200	52,200	4.0%	4.4%
Local Government Excluding Education	45,400	46,300	46,700	44,600	-4.5%	-1.8%
County	19,600	19,100	19,000	19,000	0.0%	-3.1%
City	9,400	10,400	10,800	9,500	-12.0%	1.1%
Special Districts plus Indian Tribes	16,400	16,800	16,900	16,100	-4.7%	-1.8%

**Notes:**

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

#####

**REPORT 400 C**  
**Monthly Labor Force Data for Counties**  
**September 2021 - Preliminary**  
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	---	<b>19,041,600</b>	<b>17,825,000</b>	<b>1,216,600</b>	<b>6.4%</b>
ALAMEDA	22	805,200	763,000	42,200	5.2%
ALPINE	51	480	440	40	8.0%
AMADOR	29	14,710	13,870	840	5.7%
BUTTE	29	93,800	88,400	5,400	5.7%
CALAVERAS	12	21,840	20,810	1,040	4.7%
COLUSA	55	11,240	10,300	940	8.4%
CONTRA COSTA	25	537,400	507,600	29,800	5.5%
DEL NORTE	36	9,530	8,950	590	6.1%
EL DORADO	16	91,500	87,000	4,500	4.9%
FRESNO	50	445,000	410,400	34,600	7.8%
GLENN	29	12,870	12,140	730	5.7%
HUMBOLDT	18	60,700	57,600	3,100	5.0%
IMPERIAL	58	68,200	55,900	12,300	18.1%
INYO	16	8,250	7,840	410	4.9%
KERN	56	385,100	351,500	33,600	8.7%
KINGS	51	56,300	51,900	4,500	8.0%
LAKE	39	29,260	27,440	1,820	6.2%
LASSEN	8	9,810	9,350	450	4.6%
LOS ANGELES	53	5,034,500	4,621,500	413,000	8.2%
MADERA	47	62,600	58,100	4,500	7.3%
MARIN	1	133,900	129,100	4,800	3.6%
MARIPOSA	29	7,730	7,290	440	5.7%
MENDOCINO	20	36,960	35,060	1,900	5.1%
MERCED	53	118,300	108,600	9,800	8.2%
MODOC	20	3,390	3,220	170	5.1%
MONO	25	8,420	7,950	460	5.5%
MONTEREY	29	225,400	212,600	12,800	5.7%
NAPA	8	71,300	68,000	3,300	4.6%
NEVADA	8	47,730	45,510	2,220	4.6%
ORANGE	18	1,582,000	1,502,200	79,800	5.0%
PLACER	5	186,800	178,800	8,000	4.3%
PLUMAS	44	7,990	7,460	530	6.7%
RIVERSIDE	42	1,114,900	1,041,500	73,400	6.6%
SACRAMENTO	36	712,400	669,300	43,100	6.1%
SAN BENITO	35	31,600	29,700	1,900	6.0%
SAN BERNARDINO	42	978,700	914,000	64,700	6.6%
SAN DIEGO	27	1,534,700	1,448,600	86,100	5.6%
SAN FRANCISCO	4	558,800	535,700	23,100	4.1%
SAN JOAQUIN	49	333,100	308,200	24,900	7.5%
SAN LUIS OBISPO	8	131,000	125,000	6,000	4.6%
SAN MATEO	2	439,400	422,600	16,800	3.8%
SANTA BARBARA	12	221,400	211,100	10,300	4.7%
SANTA CLARA	3	1,027,100	986,800	40,300	3.9%
SANTA CRUZ	24	134,200	127,100	7,200	5.4%
SHASTA	27	75,000	70,800	4,200	5.6%
SIERRA	5	1,410	1,350	60	4.3%
SISKIYOU	39	17,240	16,160	1,080	6.2%
SOLANO	41	202,600	189,700	12,800	6.3%
SONOMA	7	249,600	238,400	11,200	4.5%
STANISLAUS	45	244,900	227,900	17,000	6.9%
SUTTER	46	46,200	42,900	3,300	7.1%
TEHAMA	34	26,260	24,720	1,540	5.9%
TRINITY	12	4,740	4,510	220	4.7%
TULARE	57	200,500	181,800	18,700	9.3%
TUOLUMNE	36	19,900	18,680	1,220	6.1%
VENTURA	23	410,200	388,600	21,600	5.3%
YOLO	12	107,300	102,200	5,100	4.7%
YUBA	47	30,300	28,100	2,200	7.3%

**Notes**

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all counties in this report now reflect the March 2020 benchmark and Census 2010 population controls at the state level.



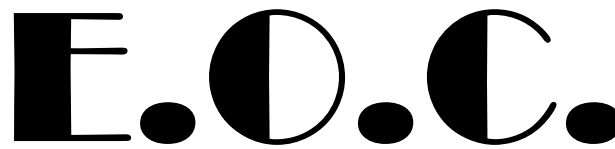
## ITEM IV-D - INFORMATION

### COMMITTEE UPDATES

#### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson



Prepared Especially for the SETA/Sacramento Works Board meeting on: November 17, 2021

TOP UPCOMING AGENDA ITEMS

E.O.C. OBJECTIVES for 2022

- 1. Secure one or more 'PAID' sponsorships for topical Seminars
2. Develop and integrate an annual OJT promotion plan [Consider soliciting one or more (probably 'name') sponsors]
3. Find 2 or 3 'small' and 'medium'-sized company representatives as EOC members
4. Begin using routine KPI info. to evaluate success and opportunities to improve.
5. Institutionalize 2021 gains (Employer Meetings, Newsletter, Surveys)

ANNUAL PROGRAM 2022

- 6 E.O.C. meetings, 3 topical Seminars,
5 SETA/SWI services Seminars,
10-12 Employer Meetings,
monthly e-newsletters (1 Employer success and 2 on services).
Regular 'Special Guests'

RECENT SEMINARS

Oct - Conducting an Effective Virtual Meeting (23/15),

Nov - Disability Awareness Webinar with Dept of Rehabilitation (243)

E.O.C. OBJECTIVES

In June 2020 we established several 'Acton Plan' items for each board committee. These are the plan points for the E.O.C.

Table with 2 columns: Plan Point, Rating. Rows include: Conduct regular Employer Outreach activities (3.5) with rating 4.2, Curate the committee's membership (3.8) with rating 4.1, Develop an annual E.O.C. Program calendar (3.5) with rating 4.0, Pursue Employer Program sponsorships (3.3) with rating 3.2, Be responsive to 'in-place' or new Employer-based Internship programs (2.9) with rating 3.2.

The above ratings are an average of individual E.O.C. member and staff assessments.

REVIEW OF THE YEAR 2020-2021 (1 OF 2)



- Committee members grew from 5 to 11 with 2 in-process
We began to successfully launch five working groups that made progress on their respective objectives.
We began to hold monthly meetings with employers leading to a growing list of 'Featured Employers' that we've worked with staff and EMRL to make a part of the SETA/Sacramento Works story, and our future story telling too! (here)
We helped launch a routine newsletter/bulletin that has begun to generate new employer connections
We devised and began using three (3) surveys for recently contacted, out-of-contact, and prospective employers.

(See next page)



**E.O.C. MEMBERSHIP REPORT** | **REVIEW OF THE YEAR 2020-2021 (2 OF 2)**

- Two new members were added in October (*now 12*).
- We are beginning to create a focused search for currently un-represented small (*25 to 49*) and medium (*50 to 149*) size employers

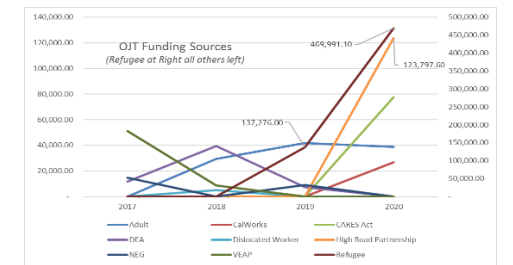
- We developed a process to find, select and conduct topical seminars/workshops aimed at employers and sponsored by SETA/Sacramento Works. (**243** attended our 10-21-2021 'Disability Awareness Webinar')
- We pretty clearly analyzed and communicated the sporadic nature of OJT funding. (*See chart below*)
- We evaluated ourselves as improving with regard to our E.O.C. objectives.

**OUTREACH INITIATIVES**

1. Monthly Employer Meetings
2. Regular surveys
3. Every 2 weeks EMail Newsletter/Bulletin
4. Three types of Seminars & Workshops

**OJT FUNDING SOURCES**

They vary widely in time and source.



**SETA/SACRAMENTO WORKS INTRODUCTORY PACKET**

Visit <https://www.seta.net/board-operations/sacramento-works-inc/>

On the above web page look for the link at bottom-right under the 'Twitter' symbol

**Industry Analysis**

SETA/SWI has targeted the seven (7) major industry groups listed below. An analysis of companies that SETA/SWI has served over the last five years lead to the list of seventeen (17) industries (See *bullets*) that it is actually serving day-to-day.

<ol style="list-style-type: none"> <li>1. Administrative and Support Services <ul style="list-style-type: none"> <li><input type="checkbox"/> Business Services</li> <li><input type="checkbox"/> Education</li> <li><input type="checkbox"/> Government</li> <li><input type="checkbox"/> Personal Services</li> <li><input type="checkbox"/> Publicity PR</li> <li><input type="checkbox"/> Retail</li> <li><input type="checkbox"/> Security</li> <li><input type="checkbox"/> Social Services</li> <li><input type="checkbox"/> Staffing</li> </ul> </li> </ol>	<ol style="list-style-type: none"> <li>2. Agriculture, Food and Hospitality <ul style="list-style-type: none"> <li><input type="checkbox"/> Food Services</li> <li><input type="checkbox"/> Hospitality</li> </ul> </li> <li>3. Construction and Clean Energy Technology <ul style="list-style-type: none"> <li><input type="checkbox"/> Construction</li> <li><input type="checkbox"/> Housing</li> </ul> </li> <li>4. Health Services and Life Sciences <ul style="list-style-type: none"> <li><input type="checkbox"/> Health Care</li> <li><input type="checkbox"/> Medical Supplies</li> </ul> </li> </ol>	<ol style="list-style-type: none"> <li>5. Information and Communications Technology <ul style="list-style-type: none"> <li><input type="checkbox"/> ?</li> </ul> </li> <li>6. Installation, Maintenance and Repair <ul style="list-style-type: none"> <li><input type="checkbox"/> ?</li> </ul> </li> <li>7. Transportation, Production and Manufacturing <ul style="list-style-type: none"> <li><input type="checkbox"/> Manufacturing</li> <li><input type="checkbox"/> Transportation</li> </ul> </li> </ol>
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## ITEM V - OTHER REPORTS

### 1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

### 2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

### 3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

### 4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.