



Sacramento
Employment and
Training
Agency

GOVERNING BOARD

LARRY CARR
Councilmember
City of Sacramento

PATRICK KENNEDY
Board of Supervisors
County of Sacramento

DON NOTTOLI
Board of Supervisors
County of Sacramento

SOPHIA SCHERMAN
Public Representative

JAY SCHENIRER
Councilmember
City of Sacramento

KATHY KOSSICK
Executive Director

**925 Del Paso Blvd., Suite 100
Sacramento, CA 95815**

**Main Office
(916) 263-3800**

**Head Start
(916) 263-3804**

Website: <http://www.seta.net>

February 10, 2017

To: Project Slingshot – Capital Region RFP Applicants

RE: FUNDING RECOMMENDATIONS

Attached are the funding recommendations for Project Slingshot – Capital Region which will be presented to the SETA Governing Board for approval on March 2, 2017.

The RFP Evaluation Team was pleased with the overall quality and competitiveness of the proposals and would like to express its thanks to all the applicants who participated in the process.

Applicants who have questions or would like additional information may contact Roy Kim at (916) 263-3814.

“Preparing People for Success: in School, in Work, in Life”

**PROJECT SLINGSHOT - CAPITAL REGION
FUNDING RECOMMENDATIONS**

Score (Max 95)	Applicant	Category	Workforce Development Area	Amount Requested	Number to be Served	Cost per Customer	FUNDING RECOMMENDATION
87.6	Sac Metro Chamber	Business Mentorship	Capital Region	\$ 147,170	1,000	\$ 147	\$ 125,000
81.7	Hacker Lab	Business Mentorship	Sacramento/Golden Sierra	147,772	300	493	-
80.7	California Capital	Business Mentorship	Sacramento	100,000	400	250	100,000
75.6	Entrepreneurs Showcase	Business Mentorship	Sacramento	100,000	100	1,000	-
72.5	E49 Corporation	Business Mentorship	Sacramento	107,550	150	717	-
72.1	Glenn County	Business Mentorship	North Central Counties	100,000	40	2,500	-
Total				\$ 702,492	1,990	\$ 353	\$ 225,000

Score (Max 95)	Applicant	Category	Workforce Development Area	Amount Requested	Number to be Served	Cost per Customer	FUNDING RECOMMENDATION
85.8	Hacker Lab	Maker Space/Incubator	Sacramento/Golden Sierra	\$ 147,710	200	\$ 739	\$ 125,000
81.1	CSUS-University Enterprises**	Maker Space/Incubator	Sacramento	99,998	550	182	82,498
77.7	Glenn County*	Maker Space/Incubator	North Central Counties	100,000	20	5,000	100,000
75.0	Center for Land Based Learning*	Maker Space/Incubator	Yolo	91,844	20	4,592	91,844
74.5	Agtech Innovation Alliance*	Maker Space/Incubator	Yolo	94,984	440	216	75,658
74.4	Health Education Council	Maker Space/Incubator	Golden Sierra	100,000	100	1,000	-
73.9	With Purpose, Inc.	Maker Space/Incubator	Sacramento	117,220	200	586	-
72.8	Sac Asian Pacific Chamber	Maker Space/Incubator	Sacramento	75,000	4	18,750	-
Total				\$ 826,756	1,534	\$ 539	\$ 475,000

* Up to 5% of the funding recommendation may be set aside for local workforce development board administrative costs

** CSUS-University Enterprises - funding recommendation excludes unallowable prizes/awards

Score (Max. 70)	Applicant	Category	Workforce Development Area	Amount Requested	Number to be Served	Cost per Customer	FUNDING RECOMMENDATION
63.5	I/O Labs, SARTA, Fullstack	E-Resource Database	Capital Region	\$ 50,000-75,500	N/A	N/A	\$ 50,000
62.0	Univ. of Missouri - SourceLink	E-Resource Database	Capital Region	49,018	N/A	N/A	-
48.4	Apptology	E-Resource Database	Capital Region	44,763	N/A	N/A	-
Total				\$ 169,281			\$ 50,000

In addition to overall score, funding recommendations are based on the following key factors emphasized by the Evaluation Team:

- Applicants are funded in only one category: Maker Space or Business Mentorship
- A greater need for Maker Spaces/Incubators exists throughout the region and funding is prioritized for Maker Spaces/Incubators
- Funding ensures that geographic coverage exists throughout the Capital Region's Workforce Development Areas

GRAND TOTAL	\$ 750,000
--------------------	-------------------