

# **AGENDA**

# Sacramento Employment and Training Agency SACRAMENTO WORKS, INC. BOARD **Regular Meeting**

Wednesday

May 28, 2025

9:00 a.m.

925 Del Paso Boulevard, Suite 100, Board Room. Sacramento, CA 95815

# **PUBLIC COMMENT PROCEDURES**

In response to AB 2449, the Sacramento Employment and Training Agency (SETA) Sacramento Works Board is conducting this meeting utilizing a hybrid approach, permitting members of the public to participate in person or via Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the members of the Board and included in the record.

In the event of disruption that prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

# **In-Person Public Comment**

Members of the public are encouraged to participate in the meeting by completing a speaker card or submitting written comments by email to SETA's Clerk of the Boards, ClerkoftheBoards@seta.net. Any member of the public who wishes to speak directly to the Board regarding any item on the agenda may contact Anzhelika Simonenkova at (916) 263-3753, or ClerkoftheBoards@seta.net. Please include in your request the item(s) on which you would like to participate.

## **Zoom Public Comment**

Members of the public may participate in the meeting via Zoom by clicking the Zoom link, or listening to the meeting on one tap mobile + 16699006833, 84476470177# US (San Jose).

Meeting ID: 844 7647 0177

Passcode: 441336 Find your local number

During the meeting any questions or comments may be submitted via the chat features on Zoom.

#### **Accommodations**

Request for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3753. Closed captioning will be available.

This meeting is digitally recorded and available to members of the public upon request.

This document and other Board meeting information may be accessed through the Internet by visiting the SETA webpage: www.seta.net/board/board-agendas.

# Sacramento

#### **BOARD MEMBERS**

#### Crystal Bethke

County of Sacramento, Fronomic Development

#### N. Lisa Clawson

Kaiser Permanente

Ronnie L. Cobb SearchPros Staffing

Ronald J. Ellis

## David W. Gordon

Sacramento County Office of Education

#### Kim Gusman

VICE CHAIR California Employers Association

#### Vivian Hernandez-Obaldia

California Department of Rehabilitation

#### Lvnn Hosokawa

Villara Building Systems

# Michael Jasso

City of Sacramento

#### Frank A. Louie Sacramento Asian Chamber of

# Anita Maldonado

SECRETARY/TREASURER Sacramento Employment and Training Agency

# Jamey Nye

Los Rios Community College District

# Johnny Perez

Clutch Contracts & Consulting

# **Karl Pineo**

Ironworkers Local 118

#### Jeff Richard

**Employment Development** Department

# Laurie Rodriguez

#### John Randall Roias District Council 16 of Northern CA and Nevada

Jennifer Saetern Department of Human

Assistance

**Fabrizio Sasso** Sacramento Central Labor Council

# Shelly Valenton

Sacramento Regional Transit

# May-Va Vang

Sacramento Job Corps Center

|      | RO                                | LL TO ORDER OLL CALL roduction of New Members   | Page #                                 |
|------|-----------------------------------|---|--|
| I.   |                                   | NSENT ITEM: Approval of Minutes of March 26, 2025, Regular Board Meeting  | 3-15                                   |
| II.  |                                   | TION/DISCUSSION ITEM: Approval of the Funding Extension Recommendations for the Workforce Innovation and Opportunity Act (WIOA), Title I, Youth Program, Program Year 2025-2026 (Lauren Mechals)  | 16-20                                  |
|      | В.                                | Approval of WIOA Resource Allocation Plan, Program Year 2025-2026 (Roy Kim)   | 21-22                                  |
|      | C.                                | Board Members Engagement on Committees, Committee Structure and Chair Assignments (Lisa Clawson)  | 23-27                                  |
|      | D.                                | Review and Discussion of Sacramento Works, Inc. Board Action Plan (Anita Maldonado/Roy Kim)   | 28-30                                  |
| III. | INF<br>A.<br>B.<br>C.<br>D.<br>E. | Tormation Items:  1st Quarter Strategic Plan Report (Anita Maldonado) Dislocated Worker Report (William Walker) Employer Recruitment Activity Report (William Walker) Unemployment Update/Press Release from the Employment Development Department (Cara Welch) Committee Updates:  ✓ Youth Committee (David Gordon)  ✓ Planning/Oversight Committee (Jamey Nye)  ✓ Employer Outreach Committee (Ron Ellis) SETA Governing Board Agenda | 31<br>32-37<br>38-50<br>51-56<br>57-58 |
| IV.  | OT<br>A.<br>B.<br>C.<br>D.<br>E.  | HER REPORTS: Chair Members of the Board Counsel Deputy Director Staff Public Participation  | 63                                     |
| V    | ۸۵                                | IOURNMENT   |  |

**DISTRIBUTION DATE:** Thursday, May 22, 2025

Sacramento Works Board meeting hosted by: Lisa Clawson (Chair), Kim Gusman (Vice Chair), and Anita Maldonado (Secretary/Treasurer)

# SACRAMENTO WORKS BOARD MEETING ATTENDANCE FY 2024-2025

(X-present; A-absent; \*special meeting)

| BOARD MEMBER                 | Represented<br>Sector        | 9/25<br>2024 | 11/27<br>2024 | 1/22<br>2025 | 3/26<br>2025 | 5/28<br>2025 | 7/23<br>2025 | # of<br>meetings<br>attended |
|------------------------------|------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|------------------------------|
| Crystal Bethke               | Economic<br>Development      | X            |               | Α            | X            |              |              |                              |
| Lisa Clawson                 | Private Business             | X            |               | Α            | X            |              |              |                              |
| Ronnie L. Cobb               | Private Business             |              |               | x            | Α            |              |              |                              |
| Ronald Ellis                 | Private Business             | X            |               | x            | X            |              |              |                              |
| David Gordon                 | Adult Education              | X            |               | X            | Α            |              |              |                              |
| Kim Gusman                   | Private Business             | x            |               | x            | X            |              |              |                              |
| Vivian Hernandez-<br>Obaldia | Vocational<br>Rehabilitation | X            |               | x            | Α            |              |              |                              |
| Lynn Hosokawa                | Private Business             | x            |               | X            | X            |              |              |                              |
| Michael Jasso                | Economic<br>Development      | Α            |               | X            | Α            |              |              |                              |
| Frank Louie                  | Private Business             | X            |               | A            | A            |              |              |                              |
| Anita Maldonado              | Other                        | x            |               | X            | X            |              |              |                              |
| Jamey Nye                    | Higher<br>Education          | Α            |               | X            | X            |              |              |                              |
| Johnny Perez                 | Private Business             | Α            |               | X            | Α            |              |              |                              |
| Karl Pineo                   | Labor                        | Α            |               | Α            | Α            |              |              |                              |
| Jeff Richard                 | Wagner-Peyser                | x            |               | х            | x            |              |              |                              |

| Laurie Rodriguez | Private Business | X | X | x |  |  |
|------------------|------------------|---|---|---|--|--|
| Randy Rojas      | Labor            | x | Х | Α |  |  |
| Jennifer Saetern | Other            | х | Х | х |  |  |
| Fabrizio Sasso   | Labor            | х | X | Α |  |  |
| Shelly Valenton  | Private Business | х | Х | х |  |  |
| May-Va Vang      | Labor/Workforce  |   |   |   |  |  |
| Kristin Gibbons  | Other            |   |   |   |  |  |
| Sara Miles       | Labor            | A |   |   |  |  |

# CONSENT ITEM I-A Approval of Minutes of March 26, 2025, Regular Board Meeting

# **RECOMMENDATION:**

That the Board review, modify if necessary, and approve the attached minutes.

# **BACKGROUND:**

Attached are the minutes of March 26, 2025, regular meeting for review.

# MINUTES/SYNOPSIS

# Sacramento Works, Inc. BOARD Regular Meeting

Wednesday March 26, 2025 9:00 a.m.
925 Del Paso Boulevard, Suite 100, Board Room,
Sacramento, CA 95815

# CALL TO ORDER ROLL CALL

The meeting was called to order at 9:03 a.m. The roll was called and a quorum was not established and no actions were taken. The quorum was met at 9:35 a.m.

Present: Lynn Hosokawa, Ron Ellis, Anita Maldonado, Shelly Valenton, Jeff Richard, Kim Gusman, Jamey Nye, Lisa Clawson, Crystal Bethke, Jennifer Saetern (arrived and seated at 9:09 a.m.), Laurie Rodriguez (arrived and seated at 9:35 a.m.)

Absent: Karl Pineo, Victor McGee, Frank Louie, Michael Jasso *(present via Zoom)*, Randy Rojas, Ronnie Cobb, David Gordon, Fabrizio Sasso, Vivian Hernandez-Obaldia, Johnny Perez

# II. ACTION/DISCUSSION ITEMS:

**D.** Board Members Engagement on Committees, Committee Structure and Chair Assignments

Ms. Clawson expressed her gratitude to everyone present today and emphasized the importance of meeting the quorum requirements to conduct official business. She reviewed the agenda item and encouraged Board members to participate in Committee meetings, suggesting that they serve on at least one Committee that aligns with their interests. Ms. Clawson also mentioned that the Planning/Oversight Committee is seeking a new Chair, as the current Chair, Mr. Nye, would like to have a rotation.

Ms. Saetern arrived and was seated at 9:09 a.m.

E. Review and Discussion of Sacramento Works, Inc. Board Action Plan

Ms. Maldonado summarized the discussion from the last meeting and compared the Sacramento Works, Inc. Board (SWB) Action Plan and the new SETA Strategic Plan. She recommended merging the SWB Action Plan into the Agency's Strategic Plan to ensure alignment. She proposed adopting the SETA Mission and Vision Statements instead of the current SWB Mission and Vision Statements. The Board agreed with her recommendations and decided to hold a vote on it at the next meeting.

# **III. INFORMATION ITEMS:**

- **A.** SETA's Adjustments Under the New Administration: No questions
- **B.** Dislocated Worker Report

Mr. Walker informed the Board that several stores, including Macy's, Forever 21, JOANN Fabrics and Crafts, and Party City, are closing their locations in the Sacramento area. Additionally, Kohl's has shut down its lowest-performing store at Arden Fair, and Advance Auto Parts closed its California facilities. Mr. Walker noted that the dislocations are consistent with the previous year.

- C. Employer Recruitment Activity Report: No questions
- **D.** Unemployment Update/Press Release from the Employment Development Department: Ms. Welch reviewed the report for January 2025 provided in the packet and mentioned that reports on federal layoffs are pending and will be presented at a future meeting.
- **E.** Committee Updates
  - ✓ Youth Committee:

Ms. Mechals highlighted that the Youth Voice members are very engaged in the Committee. She mentioned they presented at the last Board meeting, sharing their lived experiences and participation in the Workforce Innovation and Opportunity Act (WIOA) Youth Programs. They share this experience with the Youth Committee, contributing to decision-making. The next Committee meeting will focus on recommendations for Youth Program funding.

- ✓ Planning/Oversight Committee: No report
- Employer Outreach Committee: Mr. Ellis provided an overview of the Employer Outreach Committee (EOC) updates included in the packet. He encouraged members to take a seminar survey that will be sent out soon.
- **F.** SETA Governing Board Agenda: No questions

Ms. Rodriguez arrived and was seated at 9:35 a.m. The quorum requirement was met.

# I. CONSENT ITEM:

**A.** Approval of Minutes of January 22, 2025, Board Meeting

There were no amendments to the minutes.

Moved/Ellis, second/Valenton, to approve the minutes from January 22, 2025, meeting as written.

Roll call vote:

Aye: 11 (Clawson, Maldonado, Hosokawa, Ellis, Valenton, Gusman, Bethke, Richard, Saetern, Nye, Rodriguez)

Nay: 0

Abstention: 0

Absent: 10 (Pineo, Cobb, McGee, Hernandez-Obaldia, Louie, Sasso, Gordon, Rojas, Perez, Jasso)

# **II. ACTION/DISCUSSION ITEMS:**

**A.** Approval of the Appointment of Youth Committee Member

Ms. Mechals reviewed the item and advised that Ms. Thanhchi Dzip is recommended for appointment to the Youth Committee. Once approved by SWB, it will be presented to the SETA Governing Board for final approval.

Moved/Gusman, second/Hosokawa, to approve the appointment of Thanhchi Dzip to the Sacramento Works Youth Committee.

Roll call vote:

Aye: 11 (Clawson, Maldonado, Hosokawa, Ellis, Valenton, Gusman, Bethke, Richard, Saetern, Nye, Rodriguez)

Nay: 0

Abstention: 0

Absent: 10 (Pineo, Cobb, McGee, Hernandez-Obaldia, Louie, Sasso, Gordon, Rojas,

Perez, Jasso)

**B.** Approval of the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2025-2028, and Authorize SETA's Executive Director to Make Revisions Required by the State

Ms. O'Camb advised that this item seeks the Board's approval of the local and regional Workforce Development Plans for the Program Year 2025-2028. These plans were developed consistent with the California Workforce Development Board's (CWDB) policy directive, which was issued in December of 2024, that outlines specific instructions on their development and with plan policy objectives that work towards a shared vision of creating comprehensive workforce systems that address poverty, promote income mobility, and ensure equal access to all as a cornerstone of service delivery.

The state's Unified Plan serves as the overarching policy framework guiding Local Workforce Development Boards (LWDBs) and their partners in shaping regional and local plans. The State Plan's policy objectives focus on reducing poverty, promoting income mobility, and embedding equity as a cornerstone of service delivery.

To develop the regional and local plans, the Capital Region's LWDBs facilitated two joint public input meetings with stakeholders from education, labor, business, economic development, and community-based organizations. Input from these hybrid meetings (inperson and virtual) emphasized the need for ongoing communication among service partners and improved service alignment to meet customer needs. Key discussion areas included engagement and outreach to customers, employer education and awareness, strengthening employer relationships, enhancing service delivery, addressing housing and homelessness, youth and community support, poverty alleviation, technology integration, literacy education, mental health and confidence building, and justice-involved re-entry programs.

The drafts of the local and regional plans were made available for a 30-day public input period starting on January 10, 2025. During this time, they were posted on SETA's website, and all required stakeholders, along with more than 400 partners and interested parties, were notified. No public comments were received during the input period.

Ms. Renee John, Managing Director Valley Vision, provided highlights of the Capital Region Workforce Development Plan, which included the unemployment rate, demographic information, in-demand industry sectors, and percentage change, labor

market information as well as information from We Prosper Together's Regional Plan, which is the Sacramento Region's California Jobs First Regional Plan.

Moved/Valenton, second/Nye, to approve the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2024-2028 and authorize SETA's Executive Director to make any state-required revisions.

Roll call vote:

Aye: 11 (Clawson, Maldonado, Hosokawa, Ellis, Valenton, Gusman, Bethke, Richard, Saetern, Nye, Rodriguez)

Nay: 0

Abstention: 0

Absent: 10 (Pineo, Cobb, McGee, Hernandez-Obaldia, Louie, Sasso, Gordon, Rojas, Perez, Jasso)

**C.** Approval of Application for Local Area Subsequent Designation and Workforce Development Board Recertification to the California Workforce Development Board

Ms. Jackson advised that this item is for approval of the required submission of a Local Area Subsequent Designation and Local Board Recertification Application to the California Workforce Development Board, due no later than April 7, 2025.

Moved/Ellis, second/Richard, to approve the submission of an application for Local Area Subsequent Designation and recertification of the local workforce development board, Sacramento Works, Inc., to the California Workforce Development Board.

Roll call vote:

Aye: 11 (Clawson, Maldonado, Hosokawa, Ellis, Valenton, Gusman, Bethke, Richard, Saetern, Nye, Rodriguez)

Nay: 0

Abstention: 0

Absent: 10 (Pineo, Cobb, McGee, Hernandez-Obaldia, Louie, Sasso, Gordon, Rojas, Perez, Jasso)

# IV. OTHER REPORTS:

A. Chair: No report

B. Members of the Board: No report

C. Counsel: No reportD. Deputy Director:

Mr. Kim provided information about private sector vacancies on the Board and asked to refer any interested individuals. He clarified that chambers of commerce and employer associations qualify as private-sector entities. There are no size restrictions, but the employer must hire locally.

#### E. Staff:

Ms. O'Camb shared that SETA recently submitted an application to the Employment Development Department (EDD) for the Department of Rehabilitation's America's Job Center Collaborative Project focusing on disability access, equity, and inclusion and was awarded \$993,000. The project will begin in August 2025.

F. Public Participation: None

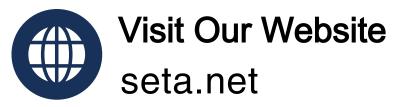
| ٧. | ADJOURNMENT: The meeting adjourned at 10:01 a.m.                 |
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|    | Note: The minutes reflect the actual progression of the meeting. |



# Sacramento Works Board, Inc. Action Plan Review

March 26, 2025

Presented By: Anita Maldonado, Ph.D.



Wednesday, May 28, 20



# Objectives

- Review current Action Plan (2023 -2024)
- Review SETA's Strategic Plan (2025 -2028)
- Discuss Alignment of Both Plans

Sacramento Works, Inc. Board Wednesday, May 28, 2025



# Strategic Plan



# Awareness

We will enhance the clarity of our messaging for external and internal audiences, ensuring that all stakeholders are well informed about SETA's activities, purpose, and strategic direction.



# Cohesion

We will invest in our people and processes to increase internal cohesion and culture, particularly by identifying synergies between teams, strengthening equity programs, and better supporting staff.



# **Partnership**

We will intentionally work to provide the necessary supports and resources for the hundreds of subrecipients SETA works with.



# Sacramento Works Board Action Plan 2023-2024



| Develop a roadmap<br>of programs to<br>ensure equity and<br>lead to quality jobs | Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable. | Develop and define quality<br>jobs and livable wages in<br>partnership with the business<br>community. | Define set of data, goals,<br>outcomes, and success<br>stories that will<br>consistently show ROI to<br>the community | Seek strategic partnerships<br>that provide targeted<br>populations opportunities<br>to quality jobs and expand<br>and enhance Sac Works<br>capacity. |
|--|--|--|---|---|
| Adopt Strategies for<br>job readiness<br>Curriculum                              | Recruit members from high demand industries P  | Create a business support network  | Research and develop<br>Sacramento Works<br>dashboard P   | Connect with Sac County<br>homeless leadership  |
| Develop and deploy<br>digital literacy<br>training and tools                     | Increase awareness of our services P   | Explore possibility of investing in CRM or other tech to support business (EO)                         | Improve our storytelling capability P   | Implement an Aggie<br>Square partnership  |
| Replicate GSEC<br>Coding Bootcamp<br>(ALL)                                       | Initiate and complete board member composition review  | Support COVID vaccine mandate deployment   | Develop and focus on job retention measurements (ALL)   | Coordinate strategic<br>outreach to small and<br>medium size businesses   |
| Increase funding and access to OJT programs                                      | Research and ID key industries for pipeline development P  | Pair Board members to<br>program areas to leverage<br>individual networks (ALL)                        |   | Create award program with Board initiative funds  |
| Develop and implement a turnkey internship program                               | Increase youth voice on the Board P  | Adopt standard toolbox for<br>wants and needs of employers   |   | Build partnerships around<br>specific projects  |
| ID and articulate<br>career pathways<br>specifically for youth                   | Hold summit of select public and private industries P  | Develop a standardized definition of "quality" jobs and employers                                      |   |   |
| Coordinate internships<br>leading to employment                                  | Develop and complete entry level job index report  | Develop a SETA Virtual<br>Bootcamp for employers   |   |   |
|  |  | Conduct and publish a<br>private sector wage and<br>benefit survey (EO)                                |   |   |





# Awareness We will enhance the clarity of our messaging for external and internal audiences, ensuring that all stakeholders are well informed about SETA's activities, purpose, and strategic direction. We will invest in our people and processes to increase internal cohesion and culture, particularly by identifying synergies between teams, strengthening equity programs, and better supporting staff. We will intentionally work to provide the necessary supports and resources for the hundreds of subrecipients SETA works with.

Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community

Develop a roadmap of programs to ensure equity and lead to quality jobs

Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable Seek strategic
partnerships that
provide targeted
populations
opportunities to
quality jobs and
expand and
enhance Sac
Works

Develop and
Define quality
jobs and livable
wages in
partnerships
with the
business
community

# **Mission Statement**

SETA transforms lives by supporting programs and partners that empower people to thrive.

# **Vision Statement**

A Sacramento County where communities facing barriers can achieve their fullest potential in school, work and life.



# Discussion

Sacramento Works, Inc. Board Wednesday, May 28, 2025



# Thank You!

Don't forget to follow us on social media!











@sac\_SETA





# **ACTION/DISCUSSION ITEM II-A**

Approval of the Funding Extension Recommendations for the Workforce Innovation and Opportunity Act (WIOA), Title I, Youth Program, Program Year 2025-2026

Presenter: Lauren Mechals

#### RECOMMENDATION:

Approve the staff funding extension recommendations for the WIOA Title I, Youth Program, Program Year 2025-2026, with the stipulation that all funding recommendations are contingent upon satisfactory year-end program performance.

## BACKGROUND:

In 2023, SETA procured WIOA Program Operators to provide In-School Youth and Out-of-School Youth services. The Request for Proposals allowed one-year extensions for up to three additional years through 2027.

The Sacramento WIOA youth funds are allocated in two categories: Individualized Services for In-School Youth and Individualized Services for Out-of-School Youth.

The identified specific program elements to be incorporated into the delivery of youth services:

- 1. Secondary School Completion Services
- 2. Alternative Secondary School Services
- 3. Paid or unpaid work experience that has academic and occupation education as a component of the work experience
- 4. Occupational Skills Training that leads to recognized post-secondary credentials that align with in-demand industry occupations
- 5. Education offered concurrently with and in the same context as workforce activities and training for a specific occupation
- 6. Leadership development opportunities, including community service and peer-centered activities encouraging responsibility and other positive and civic behaviors
- 7. Supportive Services
- 8. Adult Mentoring
- 9. Comprehensive Guidance and Counseling
- 10. Follow-up Services for not less than 12 months after program completion
- 11. Financial literacy education
- 12. Entrepreneurial skills training
- 13. Career awareness, career counseling and career exploration services about in-demand industry sectors/occupations
- 14. Activities that help youth prepare for and transition to post-secondary education and training.

The WIOA Youth Program requires a comprehensive, community-focused approach that addresses the barriers targeted youth face. Its goal is to prepare them for employment in highwage, high-growth industries, facilitate entry into education or training programs, help them attain degrees or certificates, achieve skill gains, or support their return to secondary or alternative schools.

# ACTION/DISCUSSION ITEM II-A (continued)

Page 2

The Staff is recommending the extension of subgrant awards for an additional year beginning July 1, 2025, and ending June 30, 2026. The funding recommendations are based on actual program enrollment numbers for PY 2024-2025 and documentation of services and performance goals. See the attached WIOA Youth Program Enrollment Summary PY 2025-2026 for enrollment goals/actuals. The providers who met the enrollment goal based on the allowable plan achieving 80% or more of their enrollment goal were funded for additional slots. Those providers that did not meet their planned goals decreased in the number of slots.

SETA staff have monitored and evaluated program providers for the overall past program performance and their ability to meet planned performance levels. Evaluation criteria reviewed for performance include:

- Achievement of planned performance goals
- Ability to enroll and serve target populations
- Achievement of WIOA Adult and Dislocated Worker Performance Outcomes
- Documentation of services and client progress towards goal attainment in the CalJOBS case management system
- Ability to provide required WIOA program elements and adhere to policies and program guidelines.

The WIOA Youth Providers met or exceeded all WIOA Youth core performance measures and from cohort period: 04/01/2023- 03/31/24. System-wide data were as follows: Youth Employment Rate (Q2- 89%): Employment Rate (Q4-92%): Median Earnings (Q2- 102%)

All Youth Provider contracts are recommended for extension.

# **FUNDING ALLOCATIONS:**

SETA has not received the Program Year (PY) 2025-2026 Youth funding allocation. The total youth funding recommendation is \$2,519,206 and contingent upon the receipt of the final WIOA allocation. If the final WIOA allocation is less than the PY 24-25 allocation, then subgrantee contract amounts may be adjusted proportionately. The remaining funds are allocated to program administration, support, monitoring and fiscal management.

The funding recommendation includes support for the "Youth Voice" Committee Initiative. As part of the Sacramento Works Board Action Plan, SETA has incorporated youth voices by appointing youth with experience navigating workforce services to the boards, starting in 2023. The program has engaged seven Youth Voice members in the Sacramento Works Youth Committee. The Youth Voice program is dedicated to empowering young people by providing them with a platform to engage in workforce development activities delivered through the youth providers. This initiative fosters leadership, creates opportunities for personal and professional growth, and allows young voices to influence workforce-related decisions and services in the community.

| Out-of-School Youth Funding               | \$ 2,288,610     |
|---|------------------|
| In-School Youth Funding                   | \$ 180,596       |
| 2025-26 Youth Voice Committee Initiatives | <u>\$ 50,000</u> |
| Total WIOA Youth Funding Recommendations  | \$ 2,519,206     |

# **WIOA Youth Funding Extension Recommendations PY 2025-2026**

| Out of School Youth Provider             | 2024-2025<br>Funding<br>Recommendation | # of Youth<br>PY 24-25 | 2025-2026<br>Funding<br>Recommendation | # of Youth<br>PY 25-26 | Cost Per<br>Participant | Area/Location  |
|--|--|------------------------|--|------------------------|-------------------------|--|
| Elk Grove Unified School District        | \$329,792                              | 50                     | \$329,792                              | 50                     | \$6,596                 | Located at EGACE's Job Center South Sacramento, Sacramento County Jail Facilities, and Elk Grove/Florin.   |
| Sacramento City USD                      | 320,130                                | 50                     | 256,120                                | 40                     | 6,403                   | Located at the Charles A. Jones Career and Education Center in South Sacramento/Meadowview, Fruitridge, Florin, Florin-Perkins, East & North Sacramento, Downtown Sacramento, Rancho Cordova, Arden Arcade, Del Paso Heights and SCUSD AJCC. |
| California Human Development             | 166,000                                | 25                     | 166,000                                | 25                     | 6,640                   | Located at California Human Development AJCC, South-City of Galt and Surrounding Areas, West-Delta River Region (cities of Courtland, Walnut Grove, Isleton), East- City of Herald, and North-City of Wilton.                                |
| Lutheran Social Services                 | 132,000                                | 20                     | 105,600                                | 16                     | 6,600                   | Located throughout Sacramento's Housing Programs, Downtown & East Sacramento, Waking the Village, LGBTQ Center, and Wind Center.   |
| North State Building Industry Foundation | 352,316                                | 35                     | 352,316                                | 35                     | 10,066                  | Foothill Farms, North Highlands, Rancho Cordova, Arden Arcade, Meadowview, South Sacramento, Rosemont, Antelope, and Hillsdale AJCC.   |
| Folsom Cordova Community<br>Partnership  | 139,398                                | 21                     | 165,950                                | 25                     | 6,638                   | Rancho Cordova, Rosemont, Folsom/Folsom Cordova Community Partnership AJCC Mather, Fair Oaks, Gold River, North Highlands and surrounding neighborhoods.   |
| La Familia Counseling Center             | 253,182                                | 32                     | 300,656                                | 38                     | 7,912                   | Downtown, Midtown, South Sacramento/Florin, Franklin Blvd, Maple Neighborhood<br>Center, and La Familia AJCC   |
| Asian Resources, Inc.                    | 281,250                                | 30                     | 337,500                                | 36                     | 9,375                   | Asian Resources AJCC located in Oak Park, Downtown, Midtown, South Sacramento, Citrus Heights, North Highlands, Fair Oaks, Folsom, Arden-Arcade, and Del Paso Heights.   |
| Greater Sacramento Urban League          | 186,648                                | 28                     | 146, 652                               | 22                     | 6,666                   | Del Paso Heights, Oak Park/Greater Sacramento, North Highlands, McClellan Park, Rio Linda, and GSUL AJCC.  |
| Goodwill Industries                      | 118,230                                | 15                     | 141,876                                | 18                     | 7,882                   | Located in Downtown Sacramento at the Wind Center, Midtown/ Mark Sanders AJCC.   |
| Lao Family Community Development         | 112,880                                | 17                     | 132,800                                | 20                     | 6,640                   | Located at Arden Arcade Campus in North Sacramento, South Sacramento/Florin Rd, Highlands Success Center AJCC.   |
|  | \$2,391,826                            | 323                    | \$2,288,610                            | 325                    | \$7,042                 |  |

| In School Youth Provider                    | 2024-2025<br>Funding<br>Recommendation | # of Youth<br>PY 24-25 | 2025-2026<br>Funding<br>Recommendation | # of Youth<br>PY 25-26 | Cost Per<br>Participant | Area/Location   |
|---|--|------------------------|--|------------------------|-------------------------|---|
| City of Sacramento Dept of Parks and<br>Rec | \$222,263                              | 32                     | \$180,596                              | 26                     | \$6,946                 | Co-located at Charles A. Jones Education and Career Center, City of Sacramento includes 12 services areas: Hagginwood, Dixieanne, Noralto, North Sacramento, Del Paso Heights, Gardenland, South Natomas, Oak Park, Avondale, Glen Elder, South East Sacramento, Valley High, North Laguna, Midtown, and South Sacramento/SCUSD AJCC. |
|   | \$222,263                              | 32                     | \$180,596                              | 26                     | \$6,946.00              |   |

**Total WIOA Youth Funding Recommendations** 

\$2,469,206

| Out-of-School Youth      | <u>Overall</u>         | Actual New | <u>Carry</u> | <u>Total</u> | <u>%</u> | <u>Additional</u> |
|--------------------------|------------------------|------------|--------------|--------------|----------|-------------------|
| Provider                 | er <u>Program</u> Enro |            | <u>overs</u> |              |          | <u>slots</u>      |
|                          | Goal                   | 7/1/24-    | <u>from</u>  |              |          |                   |
|                          |                        | 3/31/25    | PY 23-24     |              |          |                   |
|                          |                        |            |              |              |          |                   |
| Lao Family Community     |                        |            |              |              |          |                   |
| Development              | 17                     | 17         | 3            | 20           | 118%     | 3                 |
| Lutheran Social Services | 20                     | 8          | 7            | 15           | 75%      | N/A               |
| Elk Grove Unified School |                        |            |              |              |          |                   |
| District                 | 50                     | 54         | 5            | 59           | 118%     | N/A               |
| Sacramento City USD      | 50                     | 7          | 21           | 28           | 56%      | N/A               |
| California Human         |                        |            |              |              | 100%     | N/A               |
| Development              | 25                     | 25         | 0            | 25           |          |                   |
| Folsom Cordova           |                        |            |              |              |          |                   |
| Community Partnership    | 21                     | 17         | 0            | 17           | 81%      | 4                 |
| Goodwill Industries      | 15                     | 22         | 5            | 27           | 180%     | 3                 |
| La Familia Counseling    |                        |            |              |              |          |                   |
| Center                   | 32                     | 24         | 8            | 32           | 100%     | 6                 |
| Asian Resources, Inc.    | 30                     | 31         | 0            | 31           | 103%     | 6                 |
| North State Building     |                        |            |              |              |          |                   |
| Industry Foundation      | 35                     | 51         | 0            | 51           | 146%     | N/A               |
| Greater Sacramento Urban |                        |            |              |              |          |                   |
| League                   | 28                     | 14         | 0            | 14           | 50%      | N/A               |
| In-School Youth          |                        |            |              |              |          |                   |
| Provider                 | Goal                   | Actual     |              |              |          |                   |
|                          |                        |            |              |              |          |                   |
| City of Sacramento       | 32                     | 14         | 3            | 17           | 53%      | N/A               |
|                          |                        |            |              |              |          |                   |
| TOTAL:                   | 355                    |            |              | 336          | 95%      |                   |

| WIOA Youth Performance | <b>7/1/2023-6/30/2024</b> (Q2) | <b>1/1/2023-12/31/2023</b> (Q4) |
|------------------------|--------------------------------|---------------------------------|
| Employment Rate        | 62.20%                         | 64.77%                          |
| Median Earnings        | \$3,383.22                     | N/A                             |
| Credential Rate        | N/A                            | 63.27%                          |

# ACTION/DISCUSSION ITEM II-B Approval of WIOA Resource Allocation Plan, Program Year 2025-2026

Presenter: Roy Kim

#### RECOMMENDATION:

Approve the WIOA Resource Allocation Plan, Program Year (PY) 2025-2026.

# BACKGROUND:

The Resource Allocation Plan (RAP) establishes how funds, allocated to Sacramento County through the Workforce Innovation and Opportunity Act (WIOA), Adult and Dislocated Worker programs, will support services, activities and functions within the Sacramento Works Job Center (SWJC) System. Funds allocated provide activities and services that assist unemployed and underemployed individuals gain the skills necessary to enter high demand careers in the region and offer employers the services they need to hire qualified candidates. On an annual basis, Sacramento Works, Inc. (SWI) reviews the RAP and approves the funds allocated to each activity for the next fiscal year.

At the May 2024, Sacramento Works Board Meeting, the Board approved an increase of \$500,000 to the Training Services category and a corresponding decrease to the Career Services category. The current RAP categories and percentages as follows:

| 100%        | Total                    |
|-------------|--------------------------|
| <u>1.5%</u> | <b>Board Initiatives</b> |
| 5.6%        | Administration           |
| 6.7%        | Job Center Support       |
| 29.1%       | Training Services        |
| 57.1%       | Career Services          |

In March 2025, Congress passed a continuing resolution extending government funding through September 30, 2025. As the federal government moves forward in the budget reconciliation process, staff are closely monitoring the potential impacts to WIOA and other workforce development programs.

SETA has not received its WIOA allocations for PY2025-2026 but anticipates that the Adult and Dislocated Worker allocation will be approximately equivalent to the current PY2024-2025 allocation of \$7,535,563. Once final WIOA allocations are received, the RAP categories will be adjusted proportionately.

Attached is the recommended RAP chart, along with current definitions of Career Services and Training Services.

# Recommended Resource Allocation Plan, FY 2025-2026

| Job Center Services Activities and Functions   | Allocation %<br>for Fiscal Year<br>2024-2025 | Allocation % for<br>Fiscal Year 2025<br>2026 | WIOA Adult and<br>Dislocated<br>Worker Funding<br>2024-2025 | WIOA Adult and<br>Dislocated Worker<br>Funding 2025-2026 | Increase/<br>Decrease from<br>last year |
|--|--|--|---|--|---|
| Career Services: Costs associated with outreach, intake, orientation, registration, eligibility determination, skill review, initial/vocational assessments, career planning/coaching, short-term pre-vocational services, workforce preparation activities, financial literacy, English language acquisition, referral/coordination, information workshops, labor market information, and technology resources. This activity also includes ongoing comprehensive casemanagement services, business services, and facilities/operational costs. | 57.1%  | 57.1%  | \$ 4,305,987  | \$ 4,305,987   | \$ -                                    |
| <b>Training Services:</b> Costs associated with customers in training activities, including Scholarships/Individual Training Accounts for occupational skills training, On-the-Job Training, pre-apprenticeship and apprenticeship, customized training, incumbent worker training, entrepreneurial training, job readiness training, and ongoing comprehensive case management services for customers in training activities.   | 29.1%  | 29.1%  | \$ 2,189,669  | \$ 2,189,669   | \$ -                                    |
| Job Center Support: Program Monitoring and Quality Control; SacWorks support, Client tracking, reporting and follow-up; capacity building.   | 6.7%   | 6.7%   | \$ 504,883  | \$ 504,883   | \$ -                                    |
| <b>Administration:</b> General Administration, HR, Payroll, Information Systems, Fiscal and Contracts.   | 5.6%   | 5.6%   | \$ 421,992  | \$ 421,992   | \$ -                                    |
| <b>Board Initiatives:</b> Sacramento Works, Inc., Board initiatives, including employer outreach, research, and participation in workforce initiatives.  | 1.5%   | 1.5%   | \$ 113,032  | \$ 113,032   | \$ -                                    |
| Total  | 100.0%                                       | 100.0%                                       | \$ 7,535,563  | \$ 7,535,563   | \$ -                                    |

# ACTION/DISCUSSION ITEM II-C Board Members Engagement on Committees, Committee Structure, and Chair Assignments

Presenter: Lisa Clawson

# **RECOMMENDATION:**

Discuss Board members' engagement on Committees, Committee structure, and Chair assignments, and take appropriate action.

# BACKGROUND:

This item provides an opportunity to discuss Board members' engagement on Committees, Committee structure, and Chair assignments.

# SACRAMENTO WORKS, INC. BOARD

| Board member   | Sector Represented  | Committee                                     |
|--|---|---|
| Crystal Bethke Director of Economic Development                    | Economic Development County of Sacramento                         | Represented at Employer Outreach              |
| Lisa Clawson<br>Human Resources Leader                             | <u>Private Business</u><br>Kaiser Permanente                      | Planning, Executive, Youth                    |
| Ronnie Cobb Director of Employee Relations                         | <u>Private Business</u><br>SearchPros Staffing                    | Employer Outreach                             |
| Ronald J. Ellis Managing Director/Owner                            | Private Business<br>2SS.com LLC                                   | Employer Outreach, Executive                  |
| David W. Gordon Superintendent                                     | Adult Education Sacramento County Office of Education             | Youth, Executive                              |
| Vivian Hernandez-Obaldia<br>Regional Director                      | Vocational Rehabilitation California Department of Rehabilitation | Represented at Employer Outreach              |
| Kim Gusman<br>President  | Private Business California Employers Association                 | Executive                                     |
| <b>Lynn Hosokawa</b><br>HR Manager                                 | Private Business Villara Corporation                              | Employer Outreach                             |
| Michael Jasso Assistant City Manager                               | Economic Development City of Sacramento                           | Represented at Employer Outreach,<br>Planning |
| Frank A. Louie Chief Operating Officer                             | Private Business Sacramento Asian Chamber of Commerce             | Planning                                      |
| Anita Maldonado<br>Executive Director                              | Other Sacramento Employment and Training Agency                   | Executive                                     |
| Jamey Nye<br>Deputy Chancellor                                     | <u>Higher Education</u> Los Rios Community College District       | Planning, Executive                           |
| Johnny Perez Director of Client Services                           | <u>Private Business</u><br>Clutch                                 | Youth   |
| <b>Karl Pineo</b> Business Manager, Financial Secretary, Treasurer | <u>Labor</u><br>Ironworkers Local 118, JATC Member                | Planning                                      |
| Jeff Richard Deputy Division Chief                                 | <u>Wagner-Peyser</u><br>Employment Development Department         | Employer Outreach                             |
| Laurie Rodriguez Director of People Services & Strategies          | Private Business<br>SMUD  | Represented at Employer Outreach,<br>Planning |

| Board member  | Sector Represented  | Committee                        |
|---|---|----------------------------------|
| John Randall "Randy" Rojas Business Representative  | <u>Labor</u><br>District Council 16 of Northern CA and Nevada | Planning                         |
| Jennifer Saetern<br>Human Services Division Manager | Other County Department of Human Assistance                   |                                  |
| Fabrizio Sasso Executive Director                   | <u>Labor</u><br>Sacramento Central Labor Council              |                                  |
| Shelly Valenton Deputy General Manager/CEO          | <u>Private Business</u><br>Sacramento Regional Transit        | Planning                         |
| May-Va Vang<br>Business Engagement Manager          | <u>Labor/Workforce</u><br>Sacramento Job Corps<br>Center      | Represented at Employer Outreach |

# **COMMITTEES OVERVIEW**

| Board/Committee<br>Name              | Description  | Composition  | Terms  | Meeting Dates  |
|--------------------------------------|--|--|--|--|
| Sacramento Works Executive Committee | Consists of the Sacramento Works Board leadership. Develops policies and operational procedures of the Sacramento Works Board. | 7 Members: Chair Vice Chair Secretary/Treasurer 3 Subcommittee Chairs 1 At-Large Member appointed by the Chair and confirmed by the SWB (All members must be SWB members)  There are currently 6 members due to one member holding Secretary/Treasurer and Other position. | No time limit<br>as long as<br>they are<br>members of<br>the SWB, hold<br>an office, or<br>appointed At-<br>Large<br>Member. | Every other month,<br>2 <sup>nd</sup> Thursday at 4 p.m.<br>Jan, Mar, May, July,<br>Sep, Nov |

| Board/Committee<br>Name                                   | Description   | Composition   | Terms                                       | Meeting Dates  |
|---|---|---|---|--|
| Sacramento Works<br>Youth Committee<br>(YC)               | The Sacramento Works, Inc. Board has an active federally mandated Youth Committee which is responsible for WIOA youth funds for Sacramento County. YC coordinates and recommends to the Board the strategic planning process for youth employment programs. It recommends the process to select youth providers and makes funding recommendations. The YC conducts oversight and evaluation of youth providers, and coordinates with youth education and workforce development initiatives in the region. | Members of the YC are appointed by the SWB and SETA Governing Board. Members of YC may, but are not required to be members of the SWB.  There are currently 13 voting members.                                    | No time limit,<br>annual chair<br>rotation. | Every other month,<br>2 <sup>nd</sup> Thursday at 2:45<br>p.m.<br>Jan, Mar, May, July,<br>Sep, Nov |
| Sacramento Works<br>Planning/Oversight<br>Committee (POC) | POC coordinates WIOA planning process; identifies critical industries and occupations in the region; provides a forum for identifying and responding to community issues, as well as developing and recommending career pathways; coordinates oversight and evaluation of the Job Center System; develops partnerships and MOUs for the Job Center System.  | Members of POC shall be appointed by the Committee Chair in such number as the Committee Chair deems advisable. Members of POC may but are not required to be members of the SWB.  There are currently 8 members. | No time limit,<br>annual chair<br>rotation. | Every other month, 3 <sup>rd</sup> Wednesday at 8:30 a.m. Jan, Mar, May, July, Sep, Nov            |

| Board/Committee<br>Name                                     | Description  | Composition   | Terms                                 | Meeting Dates  |
|---|--|---|---------------------------------------|--|
| Sacramento Works<br>Employer<br>Outreach<br>Committee (EOC) | employers, including demand occupations, skill gaps, and training needs. Increases employer involvement and satisfaction. Increases visibility in the business community. Develops a public relations plan to reach out to employers. Quantifies and promotes success of employer involvement. Develops strategic alliances with business associations. Supports efforts to coordinate employer symposiums regionally. | Members of EOC shall be appointed by the Committee Chair in such number as the Committee Chair deems advisable. Members of EOC may, but are not required to be members of the SWB.  There are currently 12 members. | No time limit, annual chair rotation. | Quarterly, 2 <sup>nd</sup> Tuesday at 3 p.m. Jan, Apr, July, Oct |

# ACTION/DISCUSSION ITEM II-D Review and Discussion of Sacramento Works, Inc. Board Action Plan

Presenter: Anita Maldonado/Roy Kim

# **RECOMMENDATION:**

Discuss the Sacramento Works Board Action Plan and take appropriate action.

# BACKGROUND:

This item provides an opportunity for the Sacramento Works, Inc. Board to review and discuss the updated Action Plan attached.



# Sacramento Works, Inc. Board Action Plan Alignment with SETA Strategic Plan

# **Awareness**



# **Cohesion**



# **Partnerships**



We will enhance the clarity of our messaging for external and internal audiences, ensuring that all stakeholders are well informed about SETA's activities, purpose, and strategic direction.

We will invest in our people and processes to increase internal cohesion and culture, particularly by identifying synergies between teams, strengthening equity programs, and better supporting staff.

We will intentionally work to provide the necessary support and resources for the hundreds of subrecipients SETA works with.

Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community

Develop a roadmap of programs to ensure equity and lead to quality jobs

Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable Seek strategic partnerships that provide targeted populations opportunities to quality jobs and expand and enhance Sac Works

Develop and define quality jobs and livable wages in partnerships with the business community

# **Mission Statement**

SETA transforms lives by supporting Programs and partners that empower people to thrive.

# **Vision Statement**

A Sacramento County where communities Facing barriers can achieve their fullest potential in school, work and life.

# Sacramento Works, Inc. Board Action Plan

| Develop a roadmap of programs to ensure equity and lead to quality jobs | Review Board structure<br>and processes to enable<br>our organization to be<br>creative, agile, dynamic,<br>and equitable | Develop and define<br>quality jobs and livable<br>wages in partnership<br>with the business<br>community | Define set of data,<br>goals, outcomes, and<br>success stories that<br>will consistently<br>show ROI to the<br>community | Seek strategic partnerships<br>that provide targeted<br>populations opportunities to<br>quality jobs and expand and<br>enhance Sac Works<br>capacity |
|---|---|--|--|--|
| Increase funding and access to OJT programs                             | Recruit members from high demand industries - <b>P</b>  | Explore possibility of investing in CRM or other tech to support business (EO)                           | Research and develop<br>Sacramento Works<br>dashboard - <b>P</b>   | Coordinate strategic outreach to small and medium  |
| Develop and implement<br>a turnkey internship<br>program                | Increase awareness of our services - <b>P</b>   | Pair Board members to program areas to leverage individual networks (ALL)                                | Improve our storytelling capability -  | Implement an Aggie<br>Square partnership   |
| ID and articulate career pathways specifically for youth                | Research and ID key industries for pipeline development - <b>P</b>  | Conduct and publish a private sector wage and benefit survey (EO)  | Develop and focus on job retention measurements (ALL)  | Build partnerships around specific projects.   |
| Coordinate internships leading to employment                            | Hold summit of select public and - <b>P</b>   | Create a business support network  |  | Create an award program with Board initiative funds.   |
| Replicate GSEC Coding<br>Bootcamp (ALL)                                 | Increase youth voice on the Board - <b>P</b>  | Adopt standard toolbox for wants and needs of employers  |  | Connect with Sac County homeless leadership  |
| Adopt Strategies for job readiness curriculum                           | Develop and complete entry level job index report   | Develop a standardized definition of "quality" jobs and employers  |  |  |
| Develop and deploy digital literacy training and tools                  | Initiate and complete board member composition review   | Develop a SETA Virtual<br>Bootcamp for employers   |  |  |

On-going

Pending

Completed

P = Priority Area

# INFORMATION ITEM III-A 1st Quarter Strategic Plan Report

Presenter: Anita Maldonado

# BACKGROUND:

This item allows the Executive Director to provide the 1st Quarter Strategic Plan Report to the Board.

# INFORMATION ITEM III-B Dislocated Worker Report

# BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

# **Dislocated Worker Information PY 2024/2025**

The following is an update of information as of April 15, 2025

| EMPLOYER   | SECTOR/INDUSTRY         | DATE OF LAYOFF | STATUS    | NO. OF<br>AFFECTED<br>WORKERS | REGION/ LOCATION | Official WARN<br>Notice | Contacted |
|--|-------------------------|----------------|-----------|-------------------------------|------------------|-------------------------|-----------|
| California Communication Access<br>Foundation<br>1300 Ethan Way, Suite 105<br>Sacramento, CA 95825 | Communications          | 7/1/2024       | Permanent | 7                             | Sacramento, CA   | Yes                     | Yes       |
| Off Duty Services<br>6600 Bruceville Rd.<br>Sacramento, CA 95823                                   | Security                | 7/28/2024      | Permanent | 10                            | Sacramento, CA   | Yes                     | Yes       |
| VSP Vision<br>151 Blue Ravine Rd.<br>Folsom, CA 95630  | Healthcare              | 8/2/2024       | Permanent | 57                            | Sacramento, CA   | Yes                     | Yes       |
| Agilent Technologies, Inc.<br>91 & 110 Blue Ravine Rd.<br>Folsom, CA 95630                         | Laboratory Technologies | 8/9/2024       | Permanent | 4                             | Folsom, CA       | Yes                     | Yes       |
| Construction Innovations<br>10630 Mather Blvd. Suite 200<br>Mather, CA 95655                       | Construction            | 8/20/2024      | Permanent | 165                           | Sacramento, CA   | Yes                     | Yes       |
| Coach USA<br>7701 Wilbur Way<br>Sacramento, CA 95828   | Transportation          | 9/3/2024       | Permanent | 59                            | Sacramento, CA   | Yes                     | Yes       |
| Big Lots<br>6630 Valley Hi Drive<br>Sacramento, CA 95823   | Retail                  | 8/1/2024       | Closure   | 12                            | Sacramento, CA   | No                      | Yes       |
| Big Lots<br>8700 Rivera Drive<br>Sacramento, CA 95826  | Retail                  | 8/1/2024       | Closure   | 20                            | Sacramento, CA   | No                      | Yes       |
| Big Lots<br>9500 Greenback Lane<br>Folsom, CA 95630  | Retail                  | 8/1/2024       | Closure   | 22                            | Folsom, CA       | No                      | Yes       |
| Bucca di Beppo<br>1249 Howe Ave.<br>Sacramento, CA 95825   | Restaurant              | 8/2/2024       | Closure   | 48                            | Sacramento, CA   | Yes                     | Yes       |
| Sunpower<br>3200 Dwight Road Suite 900<br>Elk Grove, CA 95758                                      | Transportation          | 9/3/2024       | Permanent | 16                            | Elk Grove, CA    | Yes                     | Yes       |

# **Dislocated Worker Information PY 2024/2025**

The following is an update of information as of April 15, 2025

| EMPLOYER  | SECTOR/INDUSTRY                     | DATE OF LAYOFF | STATUS    | NO. OF<br>AFFECTED<br>WORKERS | REGION/ LOCATION | Official WARN<br>Notice | Contacted |
|---|-------------------------------------|----------------|-----------|-------------------------------|------------------|-------------------------|-----------|
| Big Lots<br>3615 Elkhorn Blvd<br>North Highlands , CA 95660   | Retail                              | 10/27/2024     | Permanent | 15                            | Sacramento, CA   | No                      | Yes       |
| Big Lots<br>8539 Elk Grove Blvd<br>Elk Grove, CA 95624  | Retail                              | 10/27/2024     | Permanent | 16                            | Sacramento, CA   | No                      | Yes       |
| LL Flooring<br>8777 Elk Grove Blvd<br>Elk Grove, CA 95625   | Retail                              | 9/15/2024      | Permanent | 3                             | Sacramento, CA   | No                      | Yes       |
| Garcia's Restaurant<br>6049 Madison Ave<br>Carmichael, CA 95608                                     | Restaurant                          | 9/27/2024      | Permanent | 51                            | Sacramento, CA   | No                      | Yes       |
| Cisco<br>Rancho Cordova, CA 95670   | IT                                  | 11/15/2024     | Permanent | 69                            | Sacramento, CA   | Yes                     | Yes       |
| Intel<br>1900 Prairie City Rd,<br>Folsom, CA 95630  | IT                                  | 11/15/2024     | Permanent | 273                           | Sacramento, CA   | Yes                     | Yes       |
| Foundation for California<br>Community Colleges<br>1102 Q Street Suite 4800<br>Sacramento, CA 95811 | Education                           | 11/15/2024     | Permanent | 368                           | Sacramento, CA   | Yes                     | No        |
| VSP Vision<br>151 Blue Ravine Rd.<br>Folsom, CA 95630   | Healthcare                          | 1/2/2025       | Permanent | 186                           | Sacramento, CA   | Yes                     | Yes       |
| Blue Shield of California<br>3300 Zinfandel Dr. Builing A<br>Rancho Cordova, CA                     | Healthcare                          | 1/27/2025      | Permanent | 3                             | Sacramento, CA   | Yes                     | Yes       |
| Hunts & Sons, LLC<br>5725 Alder Avenue<br>Sacramento, Ca 95828                                      | Trade, Transportation and Utilities | 1/2/2025       | Permanent | 24                            | Sacramento, CA   | Yes                     | Yes       |

#### **Dislocated Worker Information PY 2024/2025**

The following is an update of information as of April 15, 2025

| EMPLOYER  | SECTOR/INDUSTRY | DATE OF LAYOFF | STATUS    | NO. OF<br>AFFECTED<br>WORKERS | REGION/ LOCATION | Official WARN<br>Notice | Contacted |
|---|-----------------|----------------|-----------|-------------------------------|------------------|-------------------------|-----------|
| Advanced Auto Parts<br>2500 Arden Way, Unit 101<br>Sacramento, CA 95825 | Retail          | 3/9/2025       | Permanent | 9                             | Sacramento, CA   | Yes                     | Yes       |
| Advanced Auto Parts<br>5135 Auburn Blvd<br>Sacramento, CA 95841         | Retail          | 3/9/2025       | Permanent | 19                            | Sacramento, CA   | Yes                     | Yes       |
| Advanced Auto Parts<br>955 Fee Dr.<br>Sacramento, CA 95815              | Retail          | 3/9/2025       | Permanent | 13                            | Sacramento, CA   | Yes                     | Yes       |
| Advanced Auto Parts<br>10899 Folsom Blvd.<br>Rancho Cordova, CA 95670   | Retail          | 3/9/2025       | Permanent | 10                            | Sacramento, CA   | Yes                     | Yes       |
| Advanced Auto Parts<br>9304 Greenback Lane<br>Orangevale, CA 95662      | Retail          | 3/9/2025       | Permanent | 6                             | Sacramento, CA   | Yes                     | Yes       |
| Advanced Auto Parts<br>3538 Northgate Blvd<br>Sacramento, CA 95834      | Retail          | 3/9/2025       | Permanent | 8                             | Sacramento, CA   | Yes                     | Yes       |
| Advanced Auto Parts<br>5885 47th Ave.<br>Sacramento, CA 95841           | Retail          | 3/9/2025       | Permanent | 13                            | Sacramento, CA   | Yes                     | Yes       |
| Macy's<br>6000 Sunrise Mall<br>Citrus Heights, CA 95610                 | Retail          | 3/18/2025      | Permanent | 71                            | Sacramento, CA   | Yes                     | Yes       |
| Macy's<br>414 K Street<br>Sacramento, CA 95814                          | Retail          | 3/18/2025      | Permanent | 71                            | Sacramento, CA   | Yes                     | Yes       |

#### **Dislocated Worker Information PY 2024/2025**

The following is an update of information as of April 15, 2025

| EMPLOYER  | SECTOR/INDUSTRY          | DATE OF LAYOFF | STATUS    | NO. OF<br>AFFECTED<br>WORKERS | REGION/ LOCATION | Official WARN<br>Notice | Contacted |
|---|--------------------------|----------------|-----------|-------------------------------|------------------|-------------------------|-----------|
| Party City<br>6302 Sunrise Blvd.<br>Citrus Heights, CA 95610                  | Retail                   | 2/28/2025      | Permanent | 10                            | Sacramento, CA   | No                      | Yes       |
| Party City<br>2780 E. Bidwell St. #100<br>Folsom, CA 95630                    | Retail                   | 2/28/2025      | Permanent | 12                            | Sacramento, CA   | No                      | Yes       |
| Party City<br>1703 Arden Way<br>Sacramento, CA 95815                          | Retail                   | 2/28/2025      | Permanent | 15                            | Sacramento, CA   | No                      | Yes       |
| 1 Click Logistics<br>7461 Metro Air Parkway, Ste. 100<br>Sacramento, CA 95837 | Logistics/Transportation | 3/31/2025      | Permanent | 12                            | Sacramento, CA   | Yes                     | Yes       |
| Intel<br>1900 Prairie City Rd,<br>Folsom, CA 95630                            | IΤ                       | 3/31/2025      | Permanent | 58                            | Sacramento, CA   | Yes                     | Yes       |
| Kohl's<br>1703 Arden Way<br>Sacramento, CA 95815                              | Retail                   | 3/30/2025      | Permanent | 60                            | Sacramento, CA   | Yes                     | Yes       |
| JOANN Fabric and Crafts<br>3130 Arden Way<br>Sacramento, CA 95825             | Retail                   | 3/31/2025      | Permanent | 21                            | Sacramento, CA   | Yes                     | Yes       |
| JOANN Fabric and Crafts<br>1010 E. Bidwell St.<br>Folsom, CA 95630            | Retail                   | 3/31/2025      | Permanent | 20                            | Folsom, CA       | Yes                     | Yes       |
| JOANN Fabric and Crafts<br>8509 Bond Rd.<br>Elk Grove, CA 95624               | Retail                   | 3/31/2025      | Permanent | 20                            | Elk Grove, CA    | Yes                     | Yes       |

#### **Dislocated Worker Information PY 2024/2025**

The following is an update of information as of April 15, 2025

| EMPLOYER   | SECTOR/INDUSTRY        | DATE OF LAYOFF | STATUS    | NO. OF<br>AFFECTED<br>WORKERS | REGION/ LOCATION   | Official WARN<br>Notice | Contacted |
|--|------------------------|----------------|-----------|-------------------------------|--------------------|-------------------------|-----------|
| JOANN Fabric and Crafts<br>5489 Sunrise Blvd.<br>Citrus Heights, CA 95610          | Retail                 | 3/31/2025      | Permanent | 25                            | Citrus Heights     | Yes                     | Yes       |
| Sacramento Motorcars LLC<br>8590 Laguna Grove Dr.<br>Elk Grove, CA 95757           | Retail                 | 3/31/2025      | Permanent | 199                           | Sacramento, CA     | Yes                     | Yes       |
| Macy's Fulfillment Center<br>6200 Franklin Blvd.<br>Sacramento, CA 95824           | Retail                 | 9/27/2025      | Permanent | 78                            | Sacramento, CA     | Yes                     | Yes       |
| Forever 21<br>1689 Arden Way<br>Sacramento, CA 95815                               | Retail                 | 5/31/2025      | Permanent | 10                            | Sacramento, CA     | Yes                     | Yes       |
| Forever 21<br>13000 Folsom Blvd. Suite 607<br>Folsom, CA 95630                     | Retail                 | 5/31/2025      | Permanent | 10                            | Folsom, CA         | Yes                     | Yes       |
| SKhynixAmerica, Inc.<br>10951 White Rock Rd.<br>Rancho Cordova, CA 95670           | Manufactoring          | 5/19/2025      |           | 67                            | Rancho Cordova, CA | Yes                     | Yes       |
| Jones Lang LaSalle Americas, Inc.<br>4900 W. Elkhorn Blvd.<br>Sacramento, CA 95835 | Real Estate Investment | 6/14/2025      |           | 77                            | Rancho Cordova, CA | Yes                     | Yes       |
|  |                        |                |           | 2,342                         |                    |                         |           |

### INFORMATION ITEM III-C Employer Recruitment Activity Report

#### BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

| EMPLOYER  | CRITICAL<br>CLUSTER          | JOBS  | # of<br>Positions |
|---|------------------------------|---|-------------------|
| Regional Industry/Occupational (<br>4=Education and Knowledge Cre | Cluster Keys<br>ation; 5=Foo | : 1=Advanced Manufacturing; 2=Clean Economy;3=Construct<br>od and Agriculture; 6=Health Services; 7=Information and | on;               |
| Atlas Disposal  | 9                            | Front Load Driver   | 1                 |
|   | 9                            | Heavy Duty Mechanic   | 1                 |
|   | 9                            | Residential Driver  | 1                 |
|   | 9                            | Roll Off Driver   | 1                 |
| Amazon  | 9                            | Amazon Fresh Grocery Associate  | 5                 |
| Back on Course Educational Services LLC                           | 4                            | Administrative Specialist   | 1                 |
| LLO   | 4                            | Educational Support Specialist  | 1                 |
|   | 4                            | Operations Specialist   | 1                 |
| City of Elk Grove   | 9                            | Administrative Assistant I/II   | 1                 |
|   | 9                            | Administrative Fiscal Analyst   | 1                 |
|   | 9                            | Animal Services Officer   | 1                 |
|   | 9                            | Fleet Supervisor  | 1                 |
|   |                              | Finance and Budget Analyst I/II   | 1                 |
|   | 6                            | Mental Health Clinician   | 1                 |
|   |                              | Mental Health Clinician   | 1                 |
|   |                              | Police Records Technician I/II  | 1                 |
|   | 9                            | Purchasing Coordinator  | 1                 |
|   |                              | Red Light Enforcement Technician  | 1                 |
|   | 9                            | Senior Management Analyst   | 1                 |
|   | 9                            | Traffic Control and Street Lighting Supervisor  | 1                 |
|   |                              | Victim/Witness Advocate   | 1                 |
| City of Sacramento  | 9                            | Administrative Analyst  | 1                 |
|   | 9                            | Administrative Analyst -Cannabis Policy and Enforcement   | 1                 |
|   | 9                            | Administrative Analyst-Emergency Preparedness   | 1                 |
|   | 9                            | Administrative Analyst- Fiscal  | 1                 |
|   | 9                            | Administrative Analyst-Regulatory Public Outreach   | 1                 |
|   | 9                            | Administrative Officer  | 1                 |
|   | 9                            | Administrative Technician   | 2                 |
|   | 9                            | Animal Care Technician  | 1                 |
|   | 9                            | Animal Control Officer I  | 1                 |
|   | 9                            | Animal Control Officer II   | 1                 |
|   | 7                            | Applications Developer  | 1                 |
|   | 3                            | Assistant Civil Engineer  | 2                 |
|   | 3                            | Building Inspector I  | 1                 |
|   | 9                            | Building Maintenance Worker   | 1                 |

| EMPLOYER   | CRITICAL<br>CLUSTER                      | JOBS   | # of<br>Positions |
|--|--|--|-------------------|
| Regional Industry/Occupati<br>4=Education and Knowledo | ional Cluster Keys<br>ge Creation; 5=Foo | : 1=Advanced Manufacturing; 2=Clean Economy;3=Cons<br>od and Agriculture; 6=Health Services; 7=Information and | truction;         |
| City of Sacramento                                     | 3  | Carpenter  | 1                 |
|  | 9  | Code Enforcement Officer   | 2                 |
|  | 9  | Customer Service Specialist  | 1                 |
|  | 9  | Development Project Manager  | 1                 |
|  | 9  | Development Services Technician I  | 1                 |
|  | 9  | Development Services Technician II   | 1                 |
|  | 9  | Dispatcher I   | 1                 |
|  | 9  | Equal Employment Manager   | 1                 |
|  | 9  | Equipment Mechanic II  | 1                 |
|  | 9  | Events Associate   | 1                 |
|  | 9  | Events Coordinator   | 1                 |
|  | 9  | Events Services Supervisor   | 1                 |
|  | 9  | Executive Director Water Forum   | 1                 |
|  | 9  | General Intern   | 2                 |
|  | 7  | Information Technology Trainee   | 1                 |
|  | 9  | Instrument Technician II   | 2                 |
|  | 3  | Junior Engineer  |                   |
|  | 9  | Labor Relations Analyst  | 1                 |
|  | 9  | Marina Aide  | 1                 |
|  | 9  | Neighborhood Services Area Manager   | 1                 |
|  | 9  | Office Specialist  | 1                 |
|  | 9  | Park Safety Ranger   | 1                 |
|  | 9  | Park Safety Ranger Supervisor  | 1                 |
|  | 9  | Parking Enforcement Officer  | 1                 |
|  | 9  | Parking Lot Attendant  | 1                 |
|  | 9  | Personnel Technician   | 1                 |
|  | 9  | Planning Director Mobility and Sustainability Manager  | 1                 |
|  | 9  | Police Officer   | 1                 |
|  | 9  | Police Officer Recruit   | 1                 |
|  | 9  | Police Records Specialist I  | 1                 |
|  | 9  | Police Records Specialist III  | 1                 |
|  | 9  | Principal Budget Analyst   | 1                 |
|  | 9  | Principal Planner  | 1                 |
|  | 7  | Principal Systems Engineer   | 1                 |

| EMPLOYER  | CRITICAL<br>CLUSTER                      | JOBS  | # of<br>Positions |
|---|--|---|-------------------|
| Regional Industry/Occupat<br>4=Education and Knowledo | ional Cluster Keys<br>ge Creation; 5=Foo | : 1=Advanced Manufacturing; 2=Clean Economy;3=Constructed and Agriculture; 6=Health Services; 7=Information and | tion;             |
| City of Sacramento                                    | 9  | Process Control Systems Specialist  | 1                 |
|   | 9  | Program Manager-Community Outreach  | 1                 |
|   | 9  | Program Specialist  | 2                 |
|   | 9  | Program Supervisor  | 1                 |
|   | 9  | Recreation Aide   | 1                 |
|   | 9  | Recreation Aide-Youth Workforce Development   | 1                 |
|   | 9  | Senior Accounting Technician  | 1                 |
|   | 7  | Senior Applications Developer DOU/CCB   | 1                 |
|   | 9  | Senior Applications Developer Enterprise Applications   | 1                 |
|   | 9  | Senior Code Enforcement Officer   | 1                 |
|   | 9  | Senior Office Specialist  | 1                 |
|   | 9  | Senior Personnel Analyst  | 1                 |
|   | 9  | Senior Recreation Aide  | 1                 |
|   | 9  | Senior Staff Assistant  | 1                 |
|   | 9  | Senior Tree Pruner  | 1                 |
|   | 9  | Staff Assistant   | 1                 |
|   | 3  | Street Construction Equipment Operator  | 1                 |
|   | 9  | Student Trainee Police Department   | 1                 |
|   | 9  | Supervising Code Enforcement Officer  | 1                 |
|   | 3  | Supervising Construction Inspector  | 1                 |
|   | 7  | Telecommunications Engineer II  | 1                 |
|   | 9  | Ticket Seller   | 1                 |
|   | 9  | Traffic Worker I  | 1                 |
|   | 9  | Tree Pruner Trainee   | 1                 |
|   | 9  | Utilities Operations and Maintenance Leadworker Wastewater  | 1                 |
|   | 9  | Collection Youth Aide   | 1                 |
|   |  |   |                   |

| EMPLOYER             | CRITICAL<br>CLUSTER | JOBS  | # of<br>Positions |
|----------------------|---------------------|---|-------------------|
|                      |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Constr<br>d and Agriculture; 6=Health Services; 7=Information and | ruction;          |
| County of Sacramento | 9                   | Assistant Planner   | 1                 |
|                      | 9                   | Accounting Manager  | 1                 |
|                      | 4                   | Accounting Technician   | 1                 |
|                      | 9                   | Administrative Services Officer I   | 1                 |
|                      | 9                   | Airport Manager   | 1                 |
|                      | 9                   | Assistant Auditor-Controller  | 1                 |
|                      | 9                   | Assistant Chief Criminal Investigator   | 1                 |
|                      | 7                   | Assistant Chief Information Officer   | 1                 |
|                      | 9                   | Assistant Director of Airports  | 1                 |
|                      | 3                   | Associate Electrical Engineer   | 1                 |
|                      | 9                   | Associate Real Property Appraiser   | 1                 |
|                      | 9                   | Automotive Technician   | 1                 |
|                      | 9                   | Behavioral Health Peer Specialist Program Manager   | 1                 |
|                      | 9                   | Chief Assistant Public Defender   | 1                 |
|                      | 9                   | Chief Financial and Administrative Officer  | 1                 |
|                      | 9                   | Chief of Shelter Medicine   | 1                 |
|                      | 9                   | Chief, Division of Water Resources  | 1                 |
|                      | 9                   | Child Support Officer Level I/II  | 1                 |
|                      | 9                   | Clerk/Recorder Supervisor   | 1                 |
|                      | 9                   | Collection Equipment Operator II  | 1                 |
|                      | 9                   | Collection Equipment Operator III   | 1                 |
|                      | 9                   | Collection Services Program Manager   | 1                 |
|                      | 3                   | Construction Inspector  | 1                 |
|                      | 3                   | Construction Management Supervisor  | 1                 |
|                      | 9                   | Coroner Technician Level I/II   | 1                 |
|                      | 9                   | County Executive Office Management Analyst III  | 1                 |
|                      | 9                   | Crime and Intelligence Analyst  | 1                 |
|                      | 9                   | Criminal Investigator Level I/II  | 1                 |
|                      | 9                   | Deputy Clerk, Board of Supervisors Level I/II   | 1                 |
|                      | 9                   | Deputy Director, Airport Operations and Maintenance   | 1                 |
|                      | 9                   | Deputy Sheriff Recruit  | 1                 |
|                      | 3                   | Electrician   | 1                 |
|                      | 9                   | Electronics Technician  | 1                 |
|                      | 9                   | Emergency Medical Services Administrator  | 1                 |

| EMPLOYER             | CRITICAL<br>CLUSTER | JOBS  | # of<br>Positions |
|----------------------|---------------------|---|-------------------|
|                      |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Constructed and Agriculture; 6=Health Services; 7=Information and | tion;             |
| County of Sacramento | 9                   | Engineering Aide Land Surveying   | 1                 |
|                      | 9                   | Engineering Technician Level I/II   | 1                 |
|                      | 9                   | Environmental Specialist Level I/II   | 1                 |
|                      | 9                   | Epidemiologist  | 1                 |
|                      | 9                   | Estate Inventory Specialist   | 1                 |
|                      | 9                   | Facilities Manager  | 1                 |
|                      | 9                   | Facilities Trades Operations Supervisor   | 1                 |
|                      | 9                   | Family Service Supervisor   | 1                 |
|                      | 9                   | Family Service Worker Level I/II  | 1                 |
|                      | 4                   | Fleet Service Worker  | 1                 |
|                      | 9                   | Fleet Supervisor  | 1                 |
|                      | 9                   | Food Service Cook   | 1                 |
|                      | 9                   | Food Service Worker   | 1                 |
|                      | 9                   | Highway Maintenance Worker  | 1                 |
|                      | 9                   | Human Resources Manager I   | 1                 |
|                      | 9                   | Human Services Division Manager   | 1                 |
|                      | 9                   | Human Services Program Integrity Specialist   | 1                 |
|                      | 9                   | Human Services Program Specialist   | 1                 |
|                      | 9                   | Human Services Supervisor   | 1                 |
|                      | 9                   | Industrial Hygienist  | 1                 |
|                      | 7                   | Information Technology Applications Analyst III   | 1                 |
|                      | 7                   | Information Technology Business Systems Analyst III   | 1                 |
|                      | 9                   | Information Technology Division Chief   | 1                 |
|                      | 7                   | Information Technology Systems Support Specialist Level I/II  | 1                 |
|                      | 9                   | Investigative Assistant   | 1                 |
|                      | 6                   | Lactation Consultant  | 1                 |
|                      | 3                   | Landfill Equipment Operator I   | 1                 |
|                      | 9                   | Landfill Equipment Operator II  | 1                 |
|                      | 9                   | Landfill Equipment Operator III   | 1                 |
|                      | 3                   | Lead Electrician  | 1                 |
|                      | 9                   | Legal Secretary I   | 1                 |
|                      | 6                   | Medical Assistant Level I/II  | 1                 |
|                      | 6                   | Nutrition Assistant Level I/II  | 1                 |
|                      | 9                   | Office Assistant Level I/II   | 1                 |

| EMPLOYER             | CRITICAL<br>CLUSTER | JOBS  | # of<br>Positions |
|----------------------|---------------------|---|-------------------|
|                      |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Constru<br>od and Agriculture; 6=Health Services; 7=Information and | uction;           |
| County of Sacramento | 9                   | Park Ranger   | 1                 |
|                      | 9                   | Park Ranger Recruit   | 1                 |
|                      | 9                   | Personnel Analyst   | 1                 |
|                      | 9                   | Pharmacist  | 1                 |
|                      | 9                   | Planning Technician   | 1                 |
|                      | 3                   | Plumber   | 1                 |
|                      | 9                   | Principal Engineering Technician  | 1                 |
|                      | 9                   | Principal Planner   | 1                 |
|                      | 9                   | Printing Services Operator Level I/II   | 1                 |
|                      | 9                   | Process Server  | 1                 |
|                      | 9                   | Real Property Appraiser Level I/II  | 1                 |
|                      | 9                   | Recreation Aide   | 1                 |
|                      | 9                   | Recreation Leader   | 1                 |
|                      | 9                   | Retirement Services Supervisor  | 1                 |
|                      | 6                   | Safety Specialist   | 1                 |
|                      | 9                   | Sanitation District Mechanic III  | 1                 |
|                      | 9                   | Scale Attendant I   | 1                 |
|                      | 9                   | Secretary to Member of Board of Supervisors   | 1                 |
|                      | 4                   | Senior Administrative Analyst Range A/B   | 1                 |
|                      | 9                   | Senior Airport Manager  | 1                 |
|                      | 9                   | Senior Airport Planner  | 1                 |
|                      | 9                   | Senior Airport Operations Dispatcher  | 1                 |
|                      | 9                   | Senior Airport Operations Worker  | 1                 |
|                      | 3                   | Senior Construction Inspector   | 1                 |
|                      | 9                   | Senior Contract Services Officer  | 1                 |
|                      | 9                   | Senior Economic Development and Marketing Specialist  | 1                 |
|                      | 9                   | Senior Election Assistant   | 1                 |
|                      | 9                   | Senior Engineering Technician   | 1                 |
|                      | 9                   | Senior Landscape Architect  | 1                 |
|                      | 9                   | Senior Highway Maintenance Worker   | 1                 |
|                      | 9                   | Senior Natural Resource Specialist  | 1                 |
|                      | 9                   | Senior Nutrition Assistant  | 2                 |
|                      | 9                   | Senior Office Specialist  | 1                 |
|                      | 9                   | Senior Personnel Specialist   | 1                 |
|                      | 9                   | Senior Planner  | 1                 |

| EMPLOYER                            | CRITICAL<br>CLUSTER | JOBS  | # of<br>Positions |
|-------------------------------------|---------------------|---|-------------------|
|                                     |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Constructed and Agriculture; 6=Health Services; 7=Information and | ion;              |
| County of Sacramento                | 9                   | Senior Retirement Benefits Specialist   | 1                 |
|                                     | 9                   | Senior Sheriff's Records Specialist   | 1                 |
|                                     | 9                   | Senior Traffic Signal and Lighting Technician   | 2                 |
|                                     | 9                   | Senior Transportation Engineer  | 1                 |
|                                     | 9                   | Senior Utility Billing Services Representative  | 1                 |
|                                     | 9                   | Sheriff's Captain   | 1                 |
|                                     | 9                   | Sheriff's Records Officer I   | 1                 |
|                                     | 9                   | Special Assistant Board of Supervisors  | 1                 |
|                                     | 9                   | Storekeeper - Fleet Services  | 2                 |
|                                     | 9                   | Stormwater Utility Manager  | 1                 |
|                                     | 9                   | Supervising Animal Control Officer  | 1                 |
|                                     | 3                   | Supervising Building Inspector  | 1                 |
|                                     | 9                   | Supervising Deputy Clerk, Board of Supervisors  | 1                 |
|                                     | 9                   | Supervising Probation Officer   | 1                 |
|                                     | 9                   | Supervising Waste Management Specialist   | 1                 |
|                                     | 9                   | Traffic Signs Maintenance Worker II   | 1                 |
|                                     | 9                   | Veterans Claims Representative  | 1                 |
|                                     | 9                   | Waste Management Program Assistant  | 1                 |
|                                     | 9                   | Waste Management Program Manager II   | 1                 |
|                                     | 9                   | Waste Management Superintendent   | 1                 |
|                                     | 9                   | Workforce Coordinator   | 1                 |
| Los Rios Community College District | 4                   | Account Clerk I   | 1                 |
|                                     | 4                   | Account Clerk II  | 1                 |
|                                     | 4                   | Account Clerk III   | 1                 |
|                                     | 4                   | Accountant  | 2                 |
|                                     | 4                   | Accounting Specialist   | 1                 |
|                                     | 4                   | Adapted Physical Education Adjunct Assistant Professor Pool   | 1                 |
|                                     | 4                   | Administration of Justice Adjunct Assistant Professor Pool  | 1                 |
|                                     | 4                   | Administrative Assistant I  | 1                 |
|                                     | 4                   | Administrative Assistant III  | 1                 |
|                                     | 4                   | Administrative Services Analyst   | 2                 |
|                                     | 4                   | Admissions/Records Technician II  | 1                 |
|                                     | 4                   | Alternate Media Design Specialist   | 1                 |
|                                     | 4                   | Anthropology Adjunct Assistant Professor  | 1                 |

| EMPLOYER                            | CRITICAL<br>CLUSTER | JOBS   | # of<br>Positions |
|-------------------------------------|---------------------|--|-------------------|
|                                     |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Construction and Agriculture; 6=Health Services; 7=Information and | n;                |
| Los Rios Community College District | 4                   | Art 2D Adjunct Assistant Professor   | 1                 |
|                                     | 4                   | Art Adjunct Assistant Professor  | 2                 |
|                                     | 4                   | Art Adjunct Assistant Professor Pool   | 1                 |
|                                     | 4                   | Art History Adjunct Assistant Professor Pool   | 1                 |
|                                     | 4                   | Athletic Trainer   | 1                 |
|                                     | 4                   | Automotive Mechanics Technology Assistant Professor  | 1                 |
|                                     | 4                   | Aviation Adjunct Assistant Professor Pool  | 2                 |
|                                     | 4                   | Aviation Assistant Professor   | 1                 |
|                                     | 4                   | Biology Adjunct Assistant Professor  | 1                 |
|                                     | 4                   | Building Inspection Technology Assistant Professor   | 1                 |
|                                     | 4                   | Campus Operations Supervisor   | 1                 |
|                                     | 4                   | Chemistry Assistant Professor  | 1                 |
|                                     | 4                   | Child Development Center Teacher   | 1                 |
|                                     | 4                   | Classified Recruit Training Officer  | 1                 |
|                                     | 4                   | Clerk III  | 3                 |
|                                     | 4                   | College Nurse Clinician  | 1                 |
|                                     | 4                   | Commercial Music Adjunct Assistant Professor   | 2                 |
|                                     | 4                   | Computer Information Science Assistant Professor   | 1                 |
|                                     | 4                   | Confidential Human Resources Generalist  | 2                 |
|                                     | 4                   | Confidential Human Resources Specialist II   | 1                 |
|                                     | 4                   | Confidential Human Resources Specialist III  | 2                 |
|                                     | 4                   | Counseling Clerk I   | 1                 |
|                                     | 4                   | Culinary Arts Management Adjunct Assistant Professor Pool  | 1                 |
|                                     | 4                   | Custodian  | 1                 |
|                                     | 4                   | Deaf Culture and Sign Language Studies Adjunct Assistant   | 1                 |
|                                     | 4                   | Professor Pool Dean of Arts  | 1                 |
|                                     | 4                   | Dean of Business, Computer Information Science, and Distance   | 1                 |
|                                     |                     | Learning   |                   |
|                                     | 4                   | Dean of Career Education   | 1                 |
|                                     | 4                   | Dean of Humanities and Fine Arts   | 1                 |
|                                     | 4                   | Diagnostic Medical Sonography Adjunct Assistant Professor Pool   | 1                 |
|                                     | 4                   | Director I of Human Resources  | 1                 |
|                                     | 4                   | Director VI of Training Source   | 1                 |
|                                     | 4                   | Director VII of the Apprenticeship Grants Project  | 1                 |
|                                     | 4                   | Director X for TRIO Project & Student Support Services   | 1                 |

| EMPLOYER                           | CRITICAL<br>CLUSTER | JOBS   | # of<br>Position |
|------------------------------------|---------------------|--|------------------|
|                                    |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Construction and Agriculture; 6=Health Services; 7=Information and | on;              |
| os Rios Community College District | 4                   | Donor Relations Specialist   | 1                |
|                                    | 4                   | Early Childhood Education Adjunct Assistant Professor  | 2                |
|                                    | 4                   | Educational Center Clerk   | 1                |
|                                    | 4                   | Educational Center Supervisor  | 1                |
|                                    | 4                   | Electrician Trainee Assistant Professor  | 1                |
|                                    | 4                   | Emergency Medical Technician Paramedic Adjunct Assistant Professor   | 1                |
|                                    | 4                   | Employer Engagement Specialist - Special Projects  | 1                |
|                                    | 4                   | Engineering Adjunct Assistant Professor  | 1                |
|                                    | 4                   | Engineering Adjunct Assistant Professor Pool   | 1                |
|                                    | 4                   | English Adjunct Assistant Professor Pool   | 1                |
|                                    | 4                   | English as a Second Language Adjunct Assistant Professor Pool  | 1                |
|                                    | 4                   | Facilities Steward   | 1                |
|                                    | 4                   | Fashion Adjunct Assistant Professor  | 1                |
|                                    | 4                   | Film and Media Adjunct Assistant Professor Pool  | 1                |
|                                    | 4                   | Financial Aid Technician   | 2                |
|                                    | 4                   | Fire Technology Adjunct Assistant Professor Pool   | 1                |
|                                    | 4                   | Fire Technology Coordinator  | 1                |
|                                    | 4                   | Geography Assistant Adjunct Professor  | 1                |
|                                    | 4                   | Geology Adjunct Assistant Professor Pool   | 1                |
|                                    | 4                   | Grant Coordination Clerk   | 1                |
|                                    | 4                   | Groundskeeper  | 1                |
|                                    | 4                   | Hmong Adjunct Assistant Professor Pool   | 1                |
|                                    | 4                   | Human Development Adjunct Assistant Professor  | 1                |
|                                    | 4                   | Humanities Adjunct Assistant Professor Pool  | 1                |
|                                    | 4                   | Information Tech Specialist II-Audio/Video Media Support   | 1                |
|                                    | 4                   | Information Technology Application Systems Supervisor  | 1                |
|                                    | 4                   | Information Technology Specialist I - Help Desk Support  | 1                |
|                                    | 4                   | Information Technology Technician II - Help Desk   | 1                |
|                                    | 4                   | Instructional Assistant - Anthropology   | 1                |
|                                    | 4                   | Instructional Assistant - Campus Computer Laboratory   | 1                |
|                                    | 4                   | Instructional Assistant - Cosmetology  | 1                |
|                                    | 4                   | Instructional Assistant - Costuming and Makeup   | 1                |

| EMPLOYER                           | CRITICAL<br>CLUSTER | JOBS  | # of<br>Position |
|------------------------------------|---------------------|---|------------------|
|                                    |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Constructed and Agriculture; 6=Health Services; 7=Information and | tion;            |
| os Rios Community College District | 4                   | Instructional Assistant - Disabled Student Program & Services   | 1                |
|                                    | 4                   | Instructional Assistant - Foreign Language  | 1                |
|                                    | 4                   | Instructional Assistant - Learning Resources  | 1                |
|                                    | 4                   | Instructional Assistant - Photography   | 1                |
|                                    | 4                   | Instructional Assistant - Writing/English/Reading   | 1                |
|                                    | 4                   | Instructional Assistant-Mathematics   | 1                |
|                                    | 4                   | Laboratory Technician - Science   | 2                |
|                                    | 4                   | Lead Maintenance Painter  | 1                |
|                                    | 4                   | Legal Assisting Assistant Adjunct Professor   | 1                |
|                                    | 4                   | Maintenance HVAC Mechanic   | 1                |
|                                    | 4                   | Maintenance Technician I  | 1                |
|                                    | 4                   | Maintenance Technician II   | 1                |
|                                    | 4                   | Mathematics Adjunct Assistant Professor Pool  | 1                |
|                                    | 4                   | Media Systems/Resources Technician II   | 1                |
|                                    | 4                   | Mental Health Advocate  | 2                |
|                                    | 4                   | Maintenance Plumber   | 1                |
|                                    | 4                   | Music Adjunct Assistant Professor   | 1                |
|                                    | 4                   | Nursing Assistant ProfessorMedical Surgical, Simulation & Clinical Liaison                                      | 1                |
|                                    | 4                   | Nursing Assistant Professor - Psychology  | 2                |
|                                    | 4                   | Outreach Specialist Limited Term  | 1                |
|                                    | 4                   | Payroll Accountant  | 2                |
|                                    | 4                   | Personal Activity Adjunct Assistant Professor Pool  | 1                |
|                                    | 4                   | Philosophy Adjunct Assistant Professor  | 1                |
|                                    | 4                   | Philosophy Adjunct Assistant Professor Pool   | 1                |
|                                    | 4                   | Photography Adjunct Assistant Professor Pool  | 2                |
|                                    | 4                   | Physics/Astronomy Adjunct Assistant Professor Pool  | 1                |
|                                    | 4                   | Police Captain  | 1                |
|                                    | 4                   | Police Officer  | 1                |
|                                    | 4                   | Project Director (X) for TRIO Educational Talent Search   | 1                |

| EMPLOYER                           | CRITICAL<br>CLUSTER | JOBS   | # of<br>Positions |
|------------------------------------|---------------------|--|-------------------|
|                                    |                     | : 1=Advanced Manufacturing; 2=Clean Economy;3=Construction and Agriculture; 6=Health Services; 7=Information and | on;               |
| os Rios Community College District | 4                   | Psychology Assistant Professor   | 1                 |
|                                    | 4                   | Radio, TV and Film Adjunct Assistant Professor Pool  | 2                 |
|                                    | 4                   | Real Estate Adjunct Assistant Professor  | 1                 |
|                                    | 4                   | Recruit Training Officer   | 1                 |
|                                    | 4                   | Senior Information Technology Technician - Lab/Area<br>Microcomputer Support                                     | 1                 |
|                                    | 4                   | Special Projects - Education Coach II  | 1                 |
|                                    | 4                   | Special Projects - Open Educational Resources Specialist   | 1                 |
|                                    | 4                   | Special Projects-Sustainability Coordinator  | 1                 |
|                                    | 4                   | Student Support Assistant  | 4                 |
|                                    | 4                   | Student Support Specialist   | 2                 |
|                                    | 4                   | Student Support Supervisor   | 1                 |
|                                    | 4                   | Surgical Technologist Assistant Professor  | 1                 |
|                                    | 4                   | Theater Arts Film Adjunct Assistant Professor Pool   | 1                 |
|                                    | 4                   | Theatre Arts Adjunct Assistant Professor   | 1                 |
|                                    | 4                   | Theatre Arts Technical Adjunct Assistant Professor Pool  | 1                 |
|                                    | 4                   | Tutoring Adjunct Coordinator Pool  | 1                 |
|                                    | 4                   | Veterinary Animal Health Technology Adjunct Assistant Professor Pool   | 1                 |
|                                    | 4                   | Veterinary Technology Adjunct Assistant Professor Pool   | 1                 |
|                                    | 4                   | Vice President of Instruction  | 2                 |
|                                    | 4                   | Vice President of Student Services   | 1                 |
|                                    | 4                   | Vice President of Student Services & Equity  | 1                 |
|                                    | 4                   | Vietnamese Adjunct Assistant Professor Pool  | 1                 |
|                                    | 4                   | Welding Technology Assistant Professor   | 1                 |
|                                    | 4                   | Women and Gender Studies Adjunct Assistant Professor Pool  | 1                 |
|                                    | 4                   | Women's Basketball Adjunct Head Coach  | 1                 |

| EMPLOYER                                     | CRITICAL<br>CLUSTER | JOBS  | # of<br>Positions |
|--|---------------------|---|-------------------|
|  |                     | s: 1=Advanced Manufacturing; 2=Clean Economy;3=Constructi<br>od and Agriculture; 6=Health Services; 7=Information and | on;               |
| Morrison Chopping LLC                        | 9                   | Farmworker - Combine, Harvest, Equipment Operator - Multiple Commodities  | 9                 |
| Resource Staffing Group                      | 9                   | Call Center - Customer Service Representative   | 1                 |
|  | 9                   | Data Entry Clerk  | 1                 |
|  | 9                   | Document Management Clerk   | 1                 |
|  | 9                   | Office Clerk  | 1                 |
| TTEC Government Solutions, LLC               | 9                   | Bilingual Healthcare Customer Service Representative - Remote   | 2                 |
| Total Maintenance Management                 | 9                   | Airport Custodians  | 10                |
|  | 9                   | Airport Porters   |                   |
|  | 9                   | Overnight Custodian   | 10                |
| UAW Center for Manufacturing a Green Economy | 9                   | CMGE Community Director   | 1                 |
| ,  | 9                   | CMGE Workforce Development Director   | 1                 |
| Total  |                     | 1   | 424               |

#### **INFORMATION ITEM III-D**

#### **Unemployment Update/Press Release from the Employment Development Department**

#### BACKGROUND:

The unemployment rate for the Sacramento County for the month of April was 4.4%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

State of California May 16, 2025

### EMPLOYMENT DEVELOPMENT DEPARTMENT Labor Market Information Division

Contact: Cara Welch (916) 530-1700

# SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA) (EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES) Total employment up 8,600 over the month; up 10,500 over the year

The unemployment rate in the Sacramento-Roseville-Folsom MSA was 4.4 percent in April 2025, down from a revised 4.7 percent in March 2025, and above the year-ago estimate of 4.2 percent. This compares with an unadjusted unemployment rate of 5.0 percent for California and 3.9 percent for the nation during the same period. The unemployment rate was 4.5 percent in El Dorado County, 3.8 percent in Placer County, 4.5 percent in Sacramento County, and 5.2 percent in Yolo County.

**Between March 2025 and April 2025,** combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 8,600 to total 1,105,500 jobs.

- Most major industry sectors reported employment growth from March to April. Construction led the expansion with a seasonal gain of 2,300 jobs. Within the industry, specialty trade contractors expanded by 1,900 jobs while construction of buildings added 300 jobs.
- Employment in private education and health services continued to trend up in April, with an increase of 1,400 jobs. Healthcare and social assistance (up 1,200 jobs) accounted for 86 percent of the gain. Private educational services picked up 200 jobs.
- Government payrolls rose by 1,100 jobs, with gains concentrated in state government (up 1,100 jobs). Federal and local government remained unchanged.
- Over the month, six other major industry sectors experienced job growth: leisure and hospitality (up 1,100 jobs), professional and business services (up 1,100 jobs), farm (up 900 jobs), trade, transportation, and utilities (up 300 jobs), other services (up 200 jobs), and financial activities (up 200 jobs).

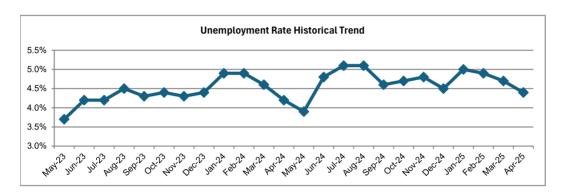
Between April 2024 and April 2025, total jobs in the region increased by 10,500 or 1.0 percent.

- Over the year, private education and health services payrolls advanced by 11,400 jobs. Healthcare
  and social assistance reported an additional 11,000 jobs, while private educational services picked
  up 400 jobs.
- Government employment expanded by 2,400 jobs when compared to last April. Local government was responsible for the growth, adding 2,800 jobs. Job declines in state government (down 200 jobs) and federal government (down 200 jobs) offset the industry gains.
- Professional and business services recorded the largest year-over decline, decreasing by 2,300 jobs. Job losses in professional, scientific, and technical services (down 3,000 jobs) were partially offset by growth in administrative and support and waste services (up 400 jobs) and management of companies and enterprises (up 300 jobs).
- Financial activities fell by 700 jobs since last April. Within the industry sector, job reductions
  occurred in real estate and rental and leasing (down 600 jobs) and finance and insurance (down
  100 jobs).

Cara Welch 916-530-1700

# IMMEDIATE RELEASE SACRAMENTO-ROSEVILLE-FOLSOM METROPOLITAN STATISTICAL AREA (MSA) (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Roseville-Folsom MSA was 4.4 percent in April 2025, down from a revised 4.7 percent in March 2025, and above the year-ago estimate of 4.2 percent. This compares with an unadjusted unemployment rate of 5.0 percent for California and 3.9 percent for the nation during the same period. The unemployment rate was 4.5 percent in El Dorado County, 3.8 percent in Placer County, 4.5 percent in Sacramento County, and 5.2 percent in Yolo County.



| Industry          | Mar-2025                                | Apr-2025  | Change | Apr-2024  | Apr-2025  | Change  |
|-------------------|---|-----------|--------|-----------|-----------|---------|
| illudatiy         | Revised                                 | Prelim    | Change | Apr-2024  | Prelim    | Change  |
|                   |   |           |        |           |           |         |
| Total, All        |   |           |        |           |           |         |
| Industries        | 1,096,900                               | 1,105,500 | 8,600  | 1,095,000 | 1,105,500 | 10,500  |
| Total Farm        | 7,700                                   | 8,600     | 900    | 8,600     | 8,600     | 0       |
| Total Nonfarm     | 1,089,200                               | 1,096,900 | 7,700  | 1,086,400 | 1,096,900 | 10,500  |
| Mining, Logging,  |   |           |        |           |           |         |
| and Construction  | 73,800                                  | 76,100    | 2,300  | 76,400    | 76,100    | (300)   |
| Mining and        |   |           |        |           |           |         |
| Logging           | 400                                     | 400       | 0      | 400       | 400       | 0       |
| Construction      | 73,400                                  | 75,700    | 2,300  | 76,000    | 75,700    | (300)   |
| Manufacturing     | 39,400                                  | 39,400    | 0      | 39,600    | 39,400    | (200)   |
| Trade,            |   |           |        |           |           |         |
| Transportation,   |   |           |        |           |           |         |
| and Utilities     | 165,000                                 | 165,300   | 300    | 164,900   | 165,300   | 400     |
| Information       | 9,000                                   | 9,000     | 0      | 9,400     | 9,000     | (400)   |
| Financial         |   |           |        |           |           |         |
| Activities        | 45,400                                  | 45,600    | 200    | 46,300    | 45,600    | (700)   |
| Professional and  |   |           |        |           |           |         |
| Business Services | 131,900                                 | 133,000   | 1,100  | 135,300   | 133,000   | (2,300) |
| Private Education | 101,000                                 | 100,000   | 1,100  | 100,000   | 100,000   | (2,000) |
| and Health        |   |           |        |           |           |         |
| Services          | 207,300                                 | 208,700   | 1,400  | 197,300   | 208,700   | 11,400  |
| Leisure and       | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,         | ,      | ,,,,,,,   |           | ,       |
| Hospitality       | 112,600                                 | 113,700   | 1,100  | 113,100   | 113,700   | 600     |
| Other Services    | 39,000                                  | 39,200    | 200    | 39,600    | 39,200    | (400)   |
| Government        | 265,800                                 | 266,900   | 1,100  | 264,500   | 266,900   | 2,400   |
|                   |   |           |        |           |           |         |

Notes: Data not adjusted for seasonality. Data may not add due to rounding

#### Sacramento-Roseville-Folsom MSA

(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2024 Benchmark

Data Not Seasonally Adjusted

|                            | Apr 24    | Feb 25    | Mar 25    | Apr 25    | Percent | Change |
|----------------------------|-----------|-----------|-----------|-----------|---------|--------|
|                            |           |           | Revised   | Prelim    | Month   | Year   |
| Civilian Labor Force (1)   | 1,172,500 | 1,195,000 | 1,207,800 | 1,202,300 | -0.5%   | 2.5%   |
| Civilian Employment        | 1,123,400 | 1,137,100 | 1,151,000 | 1,149,000 | -0.2%   | 2.3%   |
| Civilian Unemployment      | 49,100    | 58,000    | 56,800    | 53,400    | -6.0%   | 8.8%   |
| Civilian Unemployment Rate | 4.2%      | 4.9%      | 4.7%      | 4.4%      |         |        |
| (CA Unemployment Rate)     | 4.8%      | 5.5%      | 5.3%      | 5.0%      |         |        |
| (U.S. Unemployment Rate)   | 3.5%      | 4.5%      | 4.2%      | 3.9%      |         |        |

| Total All Industries (2)   | (U.S. Unemployment Rate)   | 3.5%      | 4.5%      | 4.2%      | 3.9%      |       |       |
|--|--|-----------|-----------|-----------|-----------|-------|-------|
| Total Farm 1,086,00 1,7500 1,098,000 1,070 0,077 1,000 Total Nonfarm 1,086,00 1,086,00 1,098,00 0 1 | Takal All la doctria a (O)   | 4 005 000 | 4 000 500 | 4 000 000 | 4 405 500 | 0.00/ | 4.00/ |
| Total Private   82190   822-700   823-400   830,000   0.8%   1.0%  | , ,  |           |           |           |           |       |       |
| Total Private   821,900   822,700   823,400   830,000   0.8%   1.9%   Goods Producing   116,000   113,300   113,200   115,000   2.0%   0.4%   Mining, Logging, and Construction   76,400   74,000   73,800   76,100   3.1%   0.4%   Mining and Logging   400   400   400   400   0.0%   0.0%   Construction   76,000   73,800   73,800   75,700   3.1%   0.4%   0.0%   Construction of Buildings   52,000   47,000   47,400   75,700   3.1%   0.4%   0.0%   |  |           |           |           |           |       |       |
| Geods Producing   116,000  |  |           |           |           |           |       |       |
| Mining, Logging, and Construction         76,400         74,000         73,800         76,100         3.1%         J.4%           Mining and Logging         400         400         400         400         0.0%         0.0%           Construction of Buildings         15,400         15,100         15,200         2.0%         -1.7%           Specialty Trade Contractors         15,200         12,900         12,200         12,200         13,100         7.4%         -6.4%           Foundation, Structure, and Building Exterio         14,000         12,200         12,500         22,100         2.8%         -0.5%           Building Equipment Contractors         10,800         10,700         10,600         11,100         4.7%         -6.4%           Building Equipment Contractors         10,800         10,700         10,600         11,100         4.7%         -6.4%           Building Equipment Contractors         10,800         10,700         10,600         11,100         4.7%         -6.4%           Computer and Electronic Product Manufactu         4,400         4,200         4,100         4,100         4,100         4,100         4,100         4,100         4,100         4,100         6,100         0.9%         6,80         6,100 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>   |  |           |           |           |           |       |       |
| Mining and Logging   | _  | · ·       |           |           | -         |       |       |
| Construction   Fig. 000  |  |           |           |           |           |       |       |
| Specialty Trade Contractors   52,300   49,700   49,500   51,400   3.8%   -1.7%   52,300   49,700   49,500   51,400   3.8%   -1.7%   50,400   51,400   3.8%   -1.7%   50,400   51,400   3.8%   -1.7%   50,400   51,400   3.8%   -1.7%   50,400   51,400   3.8%   -1.7%   50,400   51,400   3.8%   -1.7%   50,400   51,400   3.8%   -1.7%   50,400   51,4   |  |           |           |           |           |       |       |
| Specialty Trade Contractors   52,300   49,700   49,500   51,400   3.8%   -1.7%   Foundation, Structure, and Building Exterio   14,000   12,200   12,200   22,100   2.8%   -6.4%   Building Equipment Contractors   10,800   10,700   10,600   11,100   4.7%   2.8%   Building Einishing Contractors   10,800   10,700   10,600   11,100   4.7%   2.8%   Building Einishing Contractors   10,800   10,700   10,600   11,100   4.7%   2.8%   Building Einishing Contractors   10,800   10,700   10,600   11,100   4.7%   2.8%   Building Einishing Contractors   25,500   25,300   25,400   25,400   0.0%   -0.5%   Computer and Electronic Product Manufactu   4,400   4,200   4,100   4,100   0.0%   -6.8%   Non-Durable Goods   14,100   14,000   14,000   14,000   0.0%   -0.7%   Food Manufacturing   5,700   6,200   6,100   6,100   0.0%   7.0%   Service-Providing   970,400   972,700   976,000   981,400   0.6%   1.1%   Private Service Providing   705,900   709,400   710,200   714,500   0.6%   1.2%   Wholesale Trade   28,200   27,900   27,900   28,400   1.8%   0.7%   Merchant Wholesalers, Durable Goods   16,100   15,900   15,900   16,100   1.3%   0.0%   Merchant Wholesalers, Nondurable Goods   10,700   10,800   10,800   11,000   14,000   1,0%   2.2%   Motor Vehicle & Parts Dealer   14,200   14,000   14,000   14,000   0.0%   -1.2%   Building Material and Garden Equipment and Grocery and Convenience Retailers   20,300   21,000   20,700   20,300   0.0%   2.0%   General Merchandise Retailers   20,300   21,000   20,000   20,000   0.0%   2.0%   General Merchandise Retailers   20,300   21,000   20,000   20,000   0.0%   2.0%   Financial Activities   46,300   41,700   46,600   46,000   40,000   |  |           |           |           |           |       |       |
| Foundation, Structure, and Building Exterio   14,000   12,200   12,200   22,100   2.8%   -0.5%   Building Equipment Contractors   22,200   21,600   22,100   2.8%   -0.5%   Amoutacturing   39,600   39,300   39,400   39,400   0.0%   -0.5%   Computer and Electronic Product Manufactu   4,400   4,200   4,100   4,100   0.0%   -0.5%   Computer and Electronic Product Manufactu   4,400   4,200   4,100   4,100   0.0%   -0.5%   Computer and Electronic Product Manufactu   4,400   4,200   4,100   4,100   0.0%   -0.5%   Computer and Electronic Product Manufactu   4,400   4,200   4,100   4,100   0.0%   -0.5%   Computer and Electronic Product Manufacturing   5,700   6,200   6,100   6,100   6,100   0.0%   -0.7%   Computer and Electronic Product Manufacturing   5,700   6,200   6,100   6,100   0.0%   -0.7%   Computer and Electronic Product Manufacturing   970,400   972,700   976,000   981,400   0.6%   1.1%   Private Service Providing   705,900   709,400   710,200   714,500   0.6%   1.2%   Trade, Transportation, and Utilities   164,900   166,600   165,000   165,300   0.2%   0.2%   Wholesaler Trade   28,200   27,900   27,900   28,400   1.8%   0.7%   0.0%   Merchant Wholesalers, Nondurable Goods   10,700   10,800   10,800   11,000   1,9%   2.8%   Retail Trade   96,400   97,000   96,500   96,200   0.0%   -0.2%   General Merchandise Retailers   14,200   14,000     |  | -         |           |           |           |       |       |
| Building Equipment Contractors   22,200   21,600   21,500   22,100   4.7%   2.8%   Manufacturing   39,600   39,300   39,400   39,400   0.0%   0.5%    |  |           | •         |           |           |       |       |
| Building Finishing Contractors   10,800   10,700   10,600   11,100   4,7%   2.8%   Manufacturing   39,600   39,300   39,400   39,400   0.0%   0.0%   0.0%   Computer and Electronic Product Manufactu   4,400   4,200   4,100   4,100   0.0%   0.6%   0.8%   Non-Durable Goods   14,000   14,000   14,000   0.0%   0.7%   6,200   6,100   6,100   0.0%   7.0%   6,200   6,100   6,100   0.6%   1.1%   70,590   70,400   710,200   714,500   0.6%   1.1%   72,700   70,400   710,200   714,500   0.6%   1.2%   1.2%   1.2%   1.2%   1.2%   1.2%   1.2%   1.2%   1.2%   1.2%     |  |           |           |           |           |       |       |
| Manufacturing  |  |           |           |           | •         |       |       |
| Durable Goods   Computer and Electronic Product Manufactu   Non-Durable Goods   4,400   4,400   4,100   4,100   0,0%   6,8%   6,80%   Food Manufacturing   5,700   6,200   6,100   6,100   0,0%   7,   |  |           |           |           |           |       |       |
| Computer and Electronic Product Manufactu Non-Durable Goods   14,100   14,000   14,000   14,000   0.0%   -0.7%   -0.   | _  |           |           |           |           |       |       |
| Non-Durable Goods  |  |           |           |           |           |       |       |
| Food Manufacturing   |  |           |           |           |           |       |       |
| Service-Providing  |  |           |           |           |           |       |       |
| Private Service Providing         705,900         709,400         710,200         714,500         0.6%         1.2%           Trade, Transportation, and Utilities         164,900         166,600         165,000         165,300         0.2%         0.2%           Wholesale Trade         28,200         27,900         28,400         1.8%         0.7%           Merchant Wholesalers, Durable Goods         16,100         15,900         16,100         1.3%         0.0%           Metriant Wholesalers, Nondurable Goods         10,700         10,800         10,800         11,000         1.9%         2.8%           Retail Trade         96,400         97,000         96,500         96,200         -0.3%         -0.2%           Motor Vehicle & Parts Dealer         14,200         14,000   | •  |           |           |           |           |       |       |
| Trade, Transportation, and Utilities         164,900         166,600         165,300         0.2%         0.2%           Wholesale Trade         28,200         27,900         27,900         28,400         1.8%         0.7%           Merchant Wholesalers, Nondurable Goods         16,100         15,900         15,900         16,100         1.3%         0.0%           Retail Trade         96,400         97,000         96,500         96,200         -0.3%         -0.2%           Motor Vehicle & Parts Dealer         14,200         14,000         14,000         14,000         14,000         10,00         1.2%         -2.2%           Grocery and Convenience Retailers         19,900         20,400         20,300         20,300         0.0%         2.0%           General Merchandise Retailers         20,300         21,000         20,700         20,700         0.0%         2.0%           Health and Personal Care Retailers         5,100         4,900         4,900         4,900         -0.0%         2.0%           Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities         10,300         10,500         10,400         10,300         -1.5%         4.8%           Information         9,400         9,100         9,000   | _  |           |           |           |           |       |       |
| Wholesale Trade         28,200         27,900         28,400         1.8%         0.7%           Merchant Wholesalers, Durable Goods         16,100         15,900         16,100         1,3%         0.0%           Retail Trade         96,400         97,000         96,500         96,200         -0.3%         -0.2%           Motor Vehicle & Parts Dealer         14,200         14,000         14,000         14,000         0.0%         -0.2%           Building Material and Garden Equipment and Grocery and Convenience Retailers         8,900         8,400         8,600         8,700         1.2%         -2.2%           General Merchandise Retailers         20,300         20,400         20,300         20,300         0.0%         2.0%           Health and Personal Care Retailers         5,100         4,900         4,900         4,900         0.0%         -3.9%           Clothing, Clothing Accessories, Shoe, and John Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities         10,300         10,500         10,400         10,300         -1.5%         4.8%           Information         9,400         9,100         9,000         9,000         -0.0%         -0.0%         -0.0%           Publishing Industries         2,200         2,200         2,  |  |           |           |           |           |       |       |
| Merchant Wholesalers, Durable Goods         16,100         15,900         15,900         16,100         1.3%         0.0%           Merchant Wholesalers, Nondurable Goods         10,700         10,800         10,800         11,000         1.9%         2.8%           Retail Trade         96,400         97,000         96,500         96,200         -0.3%         -0.2%           Motor Vehicle & Parts Dealer         14,200         14,000         14,000         14,000         0.0%         -1.4%           Building Material and Garden Equipment and Grocery and Convenience Retailers         19,900         20,400         20,300         20,300         0.0%         -2.2%           General Merchandise Retailers         20,300         21,000         20,700         20,700         20,700         2.0         2.0           Health and Personal Care Retailers         5,100         4,900         4,900         4,900         0.0%         -3.9%           Clothing, Clothing Accessories, Shoe, and Jean Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities         10,300         11,400         10,400         10,300         -1.5%         4.8%           Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities         40,300         41,700         40,600         40,600   | The state of the s |           |           |           |           |       |       |
| Merchant Wholesalers, Nondurable Goods Retail Trade         10,700         10,800         11,800         11,000         1,9%         2.8%           Motor Vehicle & Parts Dealer         14,200         14,000         14,000         14,000         0.0%         -0.2%           Building Material and Garden Equipment and Grocery and Convenience Retailers         8,900         8,400         8,600         8,700         1.2%         -2.2%           General Merchandise Retailers         19,900         20,400         20,300         20,300         0.0%         2.0%           Health and Personal Care Retailers         5,100         4,900         4,900         4,900         0.0%         -3.9%           Clothing, Clothing Accessories, Shoe, and Jd. Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities         10,300         10,500         10,400         10,300         -1.0%         0.0%           Information         9,400         9,100         9,000         9,000         0.0%         -3.9%           Financial Activities         2,200         2,200         2,200         2,200         2,200         0.0%         -4.3%           Finance and Insurance         28,500         28,400         28,300         28,400         28,300         28,400         0.0%         -2.5% <td></td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td></td>  |  |           |           |           | •         |       |       |
| Retail Trade   96,400   97,000   96,500   96,200   -0.3%   -0.2%   Motor Vehicle & Parts Dealer   14,200   14,000   14,000   14,000   0.0%   -1.4%   Building Material and Garden Equipment and Grocery and Convenience Retailers   19,900   20,400   20,300   20,300   0.0%   2.0%   General Merchandise Retailers   20,300   21,000   20,700   20,700   0.0%   2.0%   General Merchandise Retailers   5,100   4,900   4,900   4,900   0.0%   -3.9%   Clothing, Clothing Accessories, Shoe, and Jentific Sporting Goods, Hobby, Musical Instrument, 10,300   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500     |  |           |           |           |           |       |       |
| Motor Vehicle & Parts Dealer         14,200         14,000         14,000         0.0%         -1.4%           Building Material and Garden Equipment and Grocery and Convenience Retailers         19,900         20,400         20,300         20,300         1.2%         -2.2%           General Merchandise Retailers         19,900         20,400         20,700         20,700         0.0%         2.0%           Health and Personal Care Retailers         5,100         4,900         4,900         4,900         0.0%         -3.9%           Clothing, Clothing Accessories, Shoe, and Jet Sporting Goods, Hobby, Musical Instrument, Indian Information         10,300         10,500         10,400         10,300         -1.5%         4.8%           Sporting Goods, Hobby, Musical Instrument, Indian Information         40,300         41,700         40,600         40,700         0.0%         -1.5%         4.8%           Information         9,400         9,100         9,000         9,000         9,000         9,000         0.0%         -4.3%           Telecommunications         2,300         2,200         2,200         2,200         2,200         0.0%         -1.5%           Finance and Insurance         28,500         28,400         28,300         28,400         45,700         45,600 <t< td=""><td></td><td>,</td><td></td><td></td><td></td><td></td><td></td></t<>   |  | ,         |           |           |           |       |       |
| Building Material and Garden Equipment and Grocery and Convenience Retailers   19,900   20,400   20,300   20,300   0.0%   2.0%   General Merchandise Retailers   20,300   21,000   20,700   20,700   20,700   0.0%   2.0%   General Merchandise Retailers   20,300   21,000   20,700   20,700   0.0%   2.0%   General Merchandise Retailers   5,100   4,900   4,900   4,900   0.0%   -3.9%   General Merchandise Retailers   5,100   4,900   4,900   4,900   0.0%   -3.9%   General Merchandise Retailers   5,100   4,900   4,900   4,900   0.0%   -3.9%   General Merchandise Retailers   5,100   4,900   4,900   0.0%   -3.9%   General Merchandise Retailers   5,100   4,900   4,900   0.0%   -3.9%   General Merchandise Retailers   5,100   6,600   6,500   -1.5%   4.8%   Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities   40,300   41,700   40,600   40,700   0.2%   1.0%   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   0.0%   10,500   10,400   10,300   -1.0%   10,000   10,000   0.0%   -2.0%   10,000   |  | -         |           |           |           |       |       |
| Grocery and Convenience Retailers         19,900         20,400         20,300         20,300         0.0%         2.0%           General Merchandise Retailers         20,300         21,000         20,700         20,700         0.0%         2.0%           Health and Personal Care Retailers         5,100         4,900         4,900         4,900         0.0%         -3.9%           Clothing, Clothing Accessories, Shoe, and Josporting Goods, Hobby, Musical Instrument, Tarnsportation, Warehousing, and Utilities         10,300         10,500         10,400         10,300         -1.0%         0.0%           Information         9,400         9,100         9,000         9,000         0.0%         -4.3%           Publishing Industries         2,200         2,000         2,000         2,000         0.0%         -4.3%           Telecommunications         2,300         2,200         2,000         2,000         0.0%         -4.3%           Finance and Insurance         28,500         28,400         28,300         28,400         0.4%         -0.4%           Credit Intermediation and Related Activities in Depository Credit Intermediation including   |  |           |           |           |           |       |       |
| General Merchandise Retailers         20,300         21,000         20,700         20,700         0.0%         2.0%           Health and Personal Care Retailers         5,100         4,900         4,900         4,900         0.0%         -3.9%           Clothing, Clothing Accessories, Shoe, and Je         6,200         6,700         6,600         6,500         -1.5%         4.8%           Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities         10,300         10,400         10,300         -1.0%         0.0%           Information         9,400         9,100         9,000         9,000         0.2%         1.0%           Publishing Industries         2,200         2,000         2,000         2,000         2,000         0.0%         -4.3%           Telecommunications         2,300         2,200         2,200         2,200         0.0%         -9.1%           Telecommunications         2,300         2,200         2,200         2,200         0.0%         -4.3%           Finance and Insurance         28,500         28,400         45,400         45,600         0.4%         -1.5%           Credit Intermediation and Related Activities in Depository Credit Intermediation including in Nondepository Credit Intermediation including in Nondepository Credit Int  |  |           |           |           |           |       |       |
| Health and Personal Care Retailers   5,100   4,900   4,900   4,900   0.0%   -3.9%   Clothing, Clothing Accessories, Shoe, and Jeta Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities   40,300   41,700   40,600   40,700   0.2%   1.0%   | - I  |           |           |           |           |       |       |
| Clothing, Clothing Accessories, Shoe, and Je Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities   |  |           |           |           |           |       |       |
| Sporting Goods, Hobby, Musical Instrument, Transportation, Warehousing, and Utilities         10,300         10,500         10,400         10,300         -1.0%         0.0%           Information Publishing Industries         9,400         9,100         9,000         9,000         0.0%         -4.3%           Telecommunications         2,200         2,000         2,000         2,000         0.0%         -9.1%           Financial Activities         2,300         2,200         2,200         2,200         0.0%         -4.3%           Finance and Insurance         28,500         28,400         45,700         45,400         45,600         0.4%         -1.5%           Credit Intermediation and Related Activities in Depository Credit Intermediation including in Insurance Carriers and Related Activities         5,000         5,000         4,900         4,900         0.0%         -2.5%           Nondepository Credit Intermediation Including in Insurance Carriers and Related Activities         17,200         1,700         1,700         1,700         0.0%         -2.5%           Real Estate and Rental and Leasing Real Estate         17,800         17,300         17,100         17,200         0.6%         -3.4%           Professional, Scientific, and Technical Service Architectural, Engineering, and Related Ser Management of Companies and Enterprises         <  |  |           |           |           |           |       |       |
| Transportation, Warehousing, and Utilities         40,300         41,700         40,600         40,700         0.2%         1.0%           Information         9,400         9,100         9,000         9,000         0.0%         -4.3%           Publishing Industries         2,200         2,000         2,000         2,000         0.0%         -9.1%           Telecommunications         2,300         2,200         2,200         2,200         0.0%         -9.1%           Financial Activities         46,300         45,700         45,400         45,600         0.4%         -1.5%           Finance and Insurance         28,500         28,400         28,300         28,400         0.4%         -0.4%           Credit Intermediation and Related Activities in Including Includi  |  |           | •         |           |           |       |       |
| Information  |  |           |           |           |           |       |       |
| Publishing Industries         2,200         2,000         2,000         2,000         2,000         -9.1%           Telecommunications         2,300         2,200         2,200         2,200         0.0%         -4.3%           Financial Activities         46,300         45,700         45,400         45,600         0.4%         -1.5%           Finance and Insurance         28,500         28,400         28,300         28,400         0.4%         -0.4%           Credit Intermediation and Related Activities is Depository Credit Intermediation including includi  |  |           |           |           |           |       |       |
| Telecommunications         2,300         2,200         2,200         2,200         0.0%         -4.3%           Financial Activities         46,300         45,700         45,400         45,600         0.4%         -1.5%           Finance and Insurance         28,500         28,400         28,300         28,400         0.4%         -0.4%           Credit Intermediation and Related Activities in Depository Credit Intermediation including in Nondepository Credit Intermediation including in Insurance Carriers and Related Activities in Insurance Carriers and Related   |  |           |           |           |           |       |       |
| Financial Activities         46,300         45,700         45,400         45,600         0.4%         -1.5%           Finance and Insurance         28,500         28,400         28,300         28,400         0.4%         -0.4%           Credit Intermediation and Related Activities in Depository Credit Intermediation including in Nondepository Credit Intermediation including in Insurance Carriers and Related Activities i  |  |           |           |           |           |       |       |
| Finance and Insurance         28,500         28,400         28,300         28,400         0.4%         -0.4%           Credit Intermediation and Related Activities in Depository Credit Intermediation including in Nondepository Credit Intermediation         5,000         5,000         4,900         4,900         0.0%         -2.5%           Nondepository Credit Intermediation         1,800         1,700         1,700         1,700         0.0%         -2.0%           Nondepository Credit Intermediation         1,800         1,700         1,700         1,700         0.0%         -2.6%           Insurance Carriers and Related Activities         17,200         17,400         17,300         17,300         0.0%         0.6%           Real Estate and Rental and Leasing         17,800         17,300         17,100         17,200         0.6%         -3.4%           Real Estate         13,700         13,700         13,600         13,700         0.7%         0.0%           Professional and Business Services         135,300         131,400         131,900         133,000         0.8%         -1.7%           Professional, Scientific, and Technical Service         62,400         58,500         58,700         59,400         1.2%         -4.8%           Management of Companies and Enterprises   |  |           |           |           |           |       |       |
| Credit Intermediation and Related Activities i Depository Credit Intermediation including in Depository Credit Intermediation including in Section 1,800         7,900   |  |           |           |           |           |       |       |
| Depository Credit Intermediation including Nondepository Credit Intermediation         5,000         5,000         4,900         4,900         0.0%         -2.0%           Nondepository Credit Intermediation         1,800         1,700         1,700         1,700         0.0%         -5.6%           Insurance Carriers and Related Activities         17,200         17,400         17,300         17,300         0.0%         0.6%           Real Estate and Rental and Leasing         17,800         17,300         17,100         17,200         0.6%         -3.4%           Real Estate         13,700         13,700         13,600         13,700         0.0%         0.0%           Professional and Business Services         135,300         131,400         131,900         133,000         0.8%         -1.7%           Professional, Scientific, and Technical Service         62,400         58,500         58,700         59,400         1.2%         -4.8%           Architectural, Engineering, and Related Ser         10,500         10,800         10,800         10,900         0.9%         3.8%           Management of Companies and Enterprises         15,400         15,600         15,700         15,700         0.7%         0.7%           Administrative and Support Services         54,200   |  |           |           |           |           |       |       |
| Nondepository Credit Intermediation         1,800         1,700         1,700         1,700         0.0%         -5.6%           Insurance Carriers and Related Activities         17,200         17,400         17,300         17,300         0.0%         0.6%           Real Estate and Rental and Leasing         17,800         17,300         17,100         17,200         0.6%         -3.4%           Real Estate         13,700         13,700         13,600         13,700         0.7%         0.0%           Professional and Business Services         135,300         131,400         131,900         133,000         0.8%         -1.7%           Professional, Scientific, and Technical Service         62,400         58,500         58,700         59,400         1.2%         -4.8%           Architectural, Engineering, and Related Ser         10,500         10,800         10,800         10,900         0.9%         3.8%           Management of Companies and Enterprises         15,400         15,600         15,700         15,700         0.0%         1.9%           Administrative and Support and Waste and Reservices         54,200         53,900         54,000         54,300         0.6%         0.2%  |  |           |           |           |           |       |       |
| Insurance Carriers and Related Activities   17,200   17,400   17,300   17,300   0.0%   0.6%   Real Estate and Rental and Leasing   17,800   17,300   17,100   17,200   0.6%   -3.4%   17,000   13,700   13,600   13,700   13,700   13,700   13,700   13,700   13,700   13,700   0.7%   0.0%   0   | _ · · · · · · · · · · · · · · · · · · ·  |           |           |           |           |       |       |
| Real Estate and Rental and Leasing       17,800       17,300       17,100       17,200       0.6%       -3.4%         Real Estate       13,700       13,700       13,600       13,700       0.7%       0.0%         Professional and Business Services       135,300       131,400       131,900       133,000       0.8%       -1.7%         Professional, Scientific, and Technical Service       62,400       58,500       58,700       59,400       1.2%       -4.8%         Architectural, Engineering, and Related Ser       10,500       10,800       10,800       10,900       0.9%       3.8%         Management of Companies and Enterprises       15,400       15,600       15,700       15,700       0.0%       1.9%         Administrative and Support and Waste and Research       57,500       57,300       57,500       57,900       0.7%       0.7%         Administrative and Support Services       54,200       53,900       54,000       54,300       0.6%       0.2%   | · · · · · · · · · · · · · · · · · · ·  |           |           |           |           |       |       |
| Real Estate       13,700       13,700       13,600       13,700       0.7%       0.0%         Professional and Business Services       135,300       131,400       131,900       133,000       0.8%       -1.7%         Professional, Scientific, and Technical Service       62,400       58,500       58,700       59,400       1.2%       -4.8%         Architectural, Engineering, and Related Ser       10,500       10,800       10,800       10,900       0.9%       3.8%         Management of Companies and Enterprises       15,400       15,600       15,700       15,700       0.0%       1.9%         Administrative and Support and Waste and Research       57,500       57,300       57,500       57,900       0.7%       0.7%         Administrative and Support Services       54,200       53,900       54,000       54,300       0.6%       0.2%   |  |           |           |           |           |       |       |
| Professional and Business Services       135,300       131,400       131,900       133,000       0.8%       -1.7%         Professional, Scientific, and Technical Service       62,400       58,500       58,700       59,400       1.2%       -4.8%         Architectural, Engineering, and Related Ser       10,500       10,800       10,800       10,900       0.9%       3.8%         Management of Companies and Enterprises       15,400       15,600       15,700       15,700       0.0%       1.9%         Administrative and Support and Waste and Real Administrative and Support Services       54,200       53,900       54,000       54,300       0.6%       0.2%   | ı  | -         |           | -         |           |       |       |
| Professional, Scientific, and Technical Service Architectural, Engineering, and Related Ser Management of Companies and Enterprises Administrative and Support and Waste and Response Administrative and Support Services       62,400 58,500 58,700 59,400 1.2% -4.8% 59,400 50.9% 3.8% 50.2% 50.2%         10,500 Management of Companies and Enterprises Administrative and Support and Waste and Response Administrative and Support Services       15,400 57,500 57,300 57,500 57,900 57,900 57,900 57,900 54,300 54,300 54,300 54,300 54,300 54,300 54,300 54,300 54,300 54,300  |  | ,         | •         |           |           |       |       |
| Architectural, Engineering, and Related Ser       10,500       10,800       10,800       10,900       0.9%       3.8%         Management of Companies and Enterprises       15,400       15,600       15,700       15,700       0.0%       1.9%         Administrative and Support and Waste and Read Administrative and Support Services       57,500       57,300       57,500       57,900       0.7%       0.7%         Administrative and Support Services       54,200       53,900       54,000       54,300       0.6%       0.2%  |  |           |           |           |           |       |       |
| Management of Companies and Enterprises       15,400       15,600       15,700       15,700       0.0%       1.9%         Administrative and Support and Waste and Readministrative and Support Services       57,500       57,300       57,500       57,900       0.7%       0.7%         54,200       53,900       54,000       54,300       0.6%       0.2%   |  | ,         |           |           |           |       |       |
| Administrative and Support and Waste and Read Administrative and Support Services       57,500       57,300       57,500       57,900       0.7%       0.7%         Administrative and Support Services       54,200       53,900       54,000       54,300       0.6%       0.2%  |  |           |           |           |           |       |       |
| Administrative and Support Services         54,200         53,900         54,000         54,300         0.6%         0.2%  |  |           |           |           |           |       |       |
| •  |  |           |           |           |           |       |       |
|  |  |           | 55,900    | 54,000    | -         |       |       |

#### Sacramento-Roseville-Folsom MSA

(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2024 Benchmark

Data Not Seasonally Adjusted

| Buta Het Godoonany Hajastoa               | Apr 24  | Feb 25  | Mar 25  | Apr 25  | Percent | Change |
|---|---------|---------|---------|---------|---------|--------|
|   |         |         | Revised | Prelim  | Month   | Year   |
| Employment Services                       | 16,700  | 15,700  | 15,600  | 15,400  | -1.3%   | -7.8%  |
| Services to Buildings and Dwellings       | 18,600  | 18,600  | 18,800  | 19,100  | 1.6%    | 2.7%   |
| Private Education and Health Services     | 197,300 | 206,200 | 207,300 | 208,700 | 0.7%    | 5.8%   |
| Private Educational Services              | 17,300  | 17,400  | 17,500  | 17,700  | 1.1%    | 2.3%   |
| Health Care and Social Assistance         | 180,000 | 188,800 | 189,800 | 191,000 | 0.6%    | 6.1%   |
| Ambulatory Health Care Services           | 63,600  | 66,100  | 66,000  | 66,300  | 0.5%    | 4.2%   |
| Hospitals                                 | 27,400  | 29,000  | 29,200  | 29,300  | 0.3%    | 6.9%   |
| Nursing and Residential Care Facilities   | 19,500  | 21,000  | 21,100  | 21,300  | 0.9%    | 9.2%   |
| Leisure and Hospitality                   | 113,100 | 111,800 | 112,600 | 113,700 | 1.0%    | 0.5%   |
| Arts, Entertainment, and Recreation       | 21,800  | 21,900  | 22,300  | 22,300  | 0.0%    | 2.3%   |
| Accommodation and Food Services           | 91,300  | 89,900  | 90,300  | 91,400  | 1.2%    | 0.1%   |
| Accommodation                             | 9,000   | 9,100   | 9,100   | 9,000   | -1.1%   | 0.0%   |
| Food Services and Drinking Places         | 82,300  | 80,800  | 81,200  | 82,400  | 1.5%    | 0.1%   |
| Restaurants and Other Eating Places       | 77,800  | 76,600  | 77,100  | 78,300  | 1.6%    | 0.6%   |
| Full-Service Restaurants                  | 33,500  | 33,100  | 33,600  | 34,100  | 1.5%    | 1.8%   |
| Limited-Service Restaurants and Other Ea  | 44,300  | 43,500  | 43,500  | 44,200  | 1.6%    | -0.2%  |
| Other Services                            | 39,600  | 38,600  | 39,000  | 39,200  | 0.5%    | -1.0%  |
| Repair and Maintenance                    | 11,700  | 10,700  | 10,900  | 11,000  | 0.9%    | -6.0%  |
| Government                                | 264,500 | 263,300 | 265,800 | 266,900 | 0.4%    | 0.9%   |
| Federal Government                        | 14,700  | 14,500  | 14,500  | 14,500  | 0.0%    | -1.4%  |
| Department of Defense                     | 1,700   | 1,700   | 1,700   | 1,700   | 0.0%    | 0.0%   |
| Total State and Local Government          | 249,800 | 248,800 | 251,300 | 252,400 | 0.4%    | 1.0%   |
| State Government                          | 137,600 | 135,400 | 136,300 | 137,400 | 0.8%    | -0.1%  |
| State Government Educational Services     | 28,400  | 26,600  | 27,300  | 27,800  | 1.8%    | -2.1%  |
| State Government Excluding Education      | 109,200 | 108,800 | 109,000 | 109,600 | 0.6%    | 0.4%   |
| Local Government                          | 112,200 | 113,400 | 115,000 | 115,000 | 0.0%    | 2.5%   |
| Local Government Educational Services     | 61,300  | 61,700  | 63,400  | 63,100  | -0.5%   | 2.9%   |
| Local Government excluding Educational Se | 50,900  | 51,700  | 51,600  | 51,900  | 0.6%    | 2.0%   |
| County Government                         | 20,400  | 19,900  | 19,900  | 20,000  | 0.5%    | -2.0%  |
| City Government                           | 10,900  | 11,300  | 11,300  | 11,400  | 0.9%    | 4.6%   |
| Special Districts plus Tribes             | 19,600  | 20,500  | 20,400  | 20,500  | 0.5%    | 4.6%   |

#### Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike.

Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike.

Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-530-1700 or Alyssa Bonillas 916-982-9257

These data, as well as other labor market data, are available via the Internet at http://www.labormarketinfo.edd.ca.gov. If you need assistance, please call (916) 262-2162.

#### **REPORT 400 C Monthly Labor Force Data for Counties** April 2025 - Preliminary

Data Not Seasonally Adjusted

| COUNTY          | RANK BY<br>RATE | LABOR FORCE | EMPLOYMENT | UNEMPLOYMENT     | RATE  |
|-----------------|-----------------|-------------|------------|------------------|-------|
| STATE TOTAL     | RAIE<br>        | 19,812,900  | 18,824,000 | 988,900          | 5.0%  |
| ALAMEDA         | 12              | 868,600     | 832,500    | 36,100           | 4.2%  |
| ALPINE          | 36              | 490         | 460        | 30               | 6.1%  |
| AMADOR          | 28              | 15,220      | 14,400     | 830              | 5.4%  |
| BUTTE           | 30              | 93,900      | 88,600     | 5,300            | 5.6%  |
| CALAVERAS       | 34              | 17,860      | 16,800     | 1,060            | 6.0%  |
| COLUSA          | 57              | 11,660      | 10,010     | 1,650            | 14.2% |
| CONTRA COSTA    | 15              | 584,100     | 559,200    | 25,000           | 4.3%  |
| DEL NORTE       | 32              | 9,090       | 8,560      | 530              | 5.8%  |
| EL DORADO       | 18              | 92.000      | 87,800     | 4,200            | 4.5%  |
| FRESNO          | 51              | 481,800     | 441.400    | 40,400           | 8.4%  |
| GLENN           | 44              | 12,190      | 11,360     | 840              | 6.8%  |
| HUMBOLDT        | 20              | 61,100      | 58,200     | 2,900            | 4.8%  |
| IMPERIAL        | 58              | 71,800      | 60,300     | 11,500           | 16.0% |
| INYO            | 12              | 8,400       | 8,050      | 350              | 4.2%  |
| KERN            | 53              | 410,700     | 374,000    | 36,700           | 8.9%  |
| KINGS           | 54              | 58,900      | 53,400     | 5,500            | 9.3%  |
| LAKE            | 44              | 26,540      | 24.730     | 1,820            | 6.8%  |
| LASSEN          | 34              | 8,210       | 7,720      | 490              | 6.0%  |
| LOS ANGELES     | 25              |             | 4,833,200  |                  | 5.1%  |
|                 | 49              | 5,095,200   |            | 262,000<br>5,600 |       |
| MADERA          |                 | 71,100      | 65,500     | ,                | 7.9%  |
| MARIN           | 4               | 126,500     | 121,800    | 4,600            | 3.7%  |
| MARIPOSA        | 32              | 7,110       | 6,690      | 420              | 5.8%  |
| MENDOCINO       | 29              | 36,940      | 34,900     | 2,040            | 5.5%  |
| MERCED          | 56              | 123,400     | 110,600    | 12,800           | 10.4% |
| MODOC           | 42              | 3,190       | 2,980      | 220              | 6.7%  |
| MONO            | 1               | 9,200       | 8,910      | 300              | 3.2%  |
| MONTEREY        | 48              | 232,100     | 214,200    | 17,900           | 7.7%  |
| NAPA            | 6               | 76,400      | 73,500     | 2,900            | 3.8%  |
| NEVADA          | 17              | 47,940      | 45,820     | 2,130            | 4.4%  |
| ORANGE          | 4               | 1,641,200   | 1,581,100  | 60,100           | 3.7%  |
| PLACER          | 6               | 208,500     | 200,500    | 8,000            | 3.8%  |
| PLUMAS          | 50              | 7,630       | 7,020      | 620              | 8.1%  |
| RIVERSIDE       | 23              | 1,193,000   | 1,134,700  | 58,300           | 4.9%  |
| SACRAMENTO      | 18              | 789,000     | 753,700    | 35,300           | 4.5%  |
| SAN BENITO      | 42              | 34,800      | 32,500     | 2,300            | 6.7%  |
| SAN BERNARDINO  | 20              | 1,039,400   | 989,400    | 50,000           | 4.8%  |
| SAN DIEGO       | 10              | 1,675,400   | 1,607,600  | 67,800           | 4.0%  |
| SAN FRANCISCO   | 3               | 511,200     | 492,900    | 18,400           | 3.6%  |
| SAN JOAQUIN     | 39              | 373,200     | 349,600    | 23,600           | 6.3%  |
| SAN LUIS OBISPO | 6               | 134,300     | 129,100    | 5,200            | 3.8%  |
| SAN MATEO       | 2               | 418,500     | 404,100    | 14,400           | 3.4%  |
| SANTA BARBARA   | 12              | 226,000     | 216,400    | 9,500            | 4.2%  |
| SANTA CLARA     | 6               | 1,029,500   | 990,100    | 39,400           | 3.8%  |
| SANTA CRUZ      | 40              | 138,200     | 129,200    | 9,000            | 6.5%  |
| SHASTA          | 25              | 81,300      | 77,100     | 4,200            | 5.1%  |
| SIERRA          | 30              | 1,350       | 1,270      | 80               | 5.6%  |
| SISKIYOU        | 44              | 16,900      | 15,760     | 1,150            | 6.8%  |
| SOLANO          | 20              | 217,600     | 207,100    | 10,500           | 4.8%  |
| SONOMA          | 10              | 249,500     | 239,500    | 10,000           | 4.0%  |
| STANISLAUS      | 44              | 259,700     | 242,000    | 17,800           | 6.8%  |
| SUTTER          | 52              | 46,900      | 42,800     | 4,200            | 8.8%  |
| TEHAMA          | 37              | 27,180      | 25,500     | 1,680            | 6.2%  |
| TRINITY         | 37              | 5,560       | 5,210      | 340              | 6.2%  |
|                 |                 |             |            |                  |       |
| TULARE          | 55<br>24        | 225,900     | 202,700    | 23,200           | 10.3% |
| TUOLUMNE        |                 | 22,390      | 21,260     | 1,120            | 5.0%  |
| VENTURA         | 15              | 428,100     | 409,800    | 18,300           | 4.3%  |
| YOLO            | 27              | 112,800     | 107,000    | 5,900            | 5.2%  |
| YUBA            | 41              | 36,300      | 33,900     | 2,400            | 6.6%  |

Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
 Labor force data for all geographic areas now reflect the March 2024 benchmark and Census Vintage 2023 population controls at the state level. Sacramento Works, Inc. Board Page 56 Wednesday, May 28, 2025

## INFORMATION ITEM III-E Committee Updates

#### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- ➤ Youth Committee David Gordon
- Planning/Oversight Committee Jamey Nye
- > Employer Outreach Committee Ron Ellis





Prepared Especially for the SETA/Sacramento Works Board Meeting: May 28. 2025

#### TOP UPCOMING AGENDA ITEMS

- Staffing Firms initiative
  - Resources for Counselors
  - Advise to SETA/SWI
- Monthly Newsletters continue

Sacramento
Works

SETA Sacramento Works Employer Newsletter, June 2024

- KPI's
- Promoting Employer Services
- Housekeeping?
  - Eager for 13
  - o Quorum Mgmt.
  - Bus. Dev. Groups (2 of 5)

| ANNU         | JAL PROG. 2025  |
|--------------|---|
| Apr.         | <u>Seminar</u> -How Employers<br>can Access Subsidized<br>Employment. Opps (22) |
| May          | No EOC Meeting  |
| ividy        | • <u>eNewsletter</u>  |
|              | <ul> <li>Employer Meeting</li> </ul>  |
|              | <ul> <li>EOC Topical Seminar</li> </ul>   |
| Jun.         | No EOC Meeting  |
| oarr.        | <ul> <li><u>eNewsletter</u></li> </ul>  |
|              | • <u>Seminar</u> -How to access   |
|              | and use SETA/SWI  |
|              | services (3 of 4).  |
| Jul.         | <ul> <li>EOC 7-8-25 meeting</li> </ul>  |
| our.         | <ul> <li><u>eNewsletter</u></li> </ul>  |
|              | <ul> <li>Employer Meeting</li> </ul>  |
|              | EOC Topical Seminar   |
| Aug.         | <ul> <li><u>No</u> EOC Meeting</li> </ul>                                       |
| , ag.        | <ul> <li><u>eNewsletter</u></li> </ul>  |
| Sep.         | <ul> <li>No EOC Meeting</li> </ul>  |
| COP.         | <ul> <li><u>eNewsletter</u></li> </ul>  |
|              | <ul> <li>Employer Meeting</li> </ul>  |
|              | <ul> <li>EOC Topical Seminar</li> </ul>   |
| Oct.         | • EOC <b>10-14-25</b> meeting   |
| <b>J</b> UL. | <ul> <li>2026 Objectives</li> </ul>   |
|              | • <u>eNewsletter</u>  |

#### E.O.C. ENDORSED - 2025 PLAN

- **1** Develop and integrate plan to Promote Employer Services.
- **2** Find 1 or 2 'small- 'and 'medium-' sized company representatives as EOC members & board prospects
- **3** Begin reaching out to staffing firms in an effort to help them work with SETA/SWI *(A win-win)*
- **4** Institutionalize gains (Annual Prg. calendar, Employer meetings, KPI reporting, eNewsletter, Seminars & Surveys)

#### E.O.C. MEMBERSHIP

#### 12 members - 3 on SETA board

- Micro >10 to 24 (1, 2SS.Com)
- Small 25 to 49 (0)
- Medium 50 to 149 (2)
- Labor & State of CA (2)
- Large 150 to 499 (2)
   Digistream & Edges Electrical
- Very Large 500 to 999+ (3) Sac Job Corps, SMUD, Villara
- Economic Develop. (2 among 5)
   Sac City, Sac County,
   (Missing Valley Vision Metro
   Changer and GSEC.)

#### **OUTREACH INITIATIVES**

- Employer Meetings
- eNewsletter.



SETA Sacramento Works Employer Newsletter, February 2025



NW Staffing Resources

- Pursuing 3 Types of Seminars
- 'After-Service' Surveys

## INFORMATION ITEM III-F SETA Governing Board Agenda

#### BACKGROUND:

Attached for your information is a copy of the most recent SETA Governing Board agenda.

SETA Governing Board agenda packet

Staff will be available to answer questions.

NOTES:



#### **AGENDA**

### Sacramento Employment and Training Agency **GOVERNING BOARD Special Meeting**

4:00 p.m. Monday April 21, 2025,

925 Del Paso Boulevard, Suite 100, Board Room, Sacramento, CA 95815

#### PUBLIC COMMENT PROCEDURES

In response to AB 2449, the Sacramento Employment and Training Agency (SETA) Governing Board is conducting this meeting utilizing a hybrid approach, permitting members of the public to participate in person or via Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the members of the Board and included in the record.

In the event of disruption that prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

#### **In-Person Public Comment**

Members of the public are encouraged to participate in the meeting by completing a speaker card or submitting written comments by email to SETA's Clerk of the Boards, ClerkoftheBoards@seta.net. Any member of the public who wishes to speak directly to the Board regarding any item on the agenda may contact Clerk of the Board at (916) 263-3753, or ClerkoftheBoards@seta.net. Please include in your request the item(s) on which you would like to participate.

#### **Zoom Public Comment**

Members of the public may participate in the meeting via Zoom by clicking the Zoom link, or listening to the meeting on one tap mobile +16699006833, 82193882601 # US (San Jose).

Meeting ID: 821 9388 2601 Passcode: 199773 Find your local number

During the meeting any questions or comments may be submitted via the chat features on Zoom.

#### **Accommodations**

Request for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3753. Closed captioning will be available.

This meeting is digitally recorded and available to members of the public upon request.

This document and other Board meeting information may be accessed through the Internet by visiting the SETA webpage: www.seta.net/board/board-agendas.

GOVERNING BOARD

#### **Rich Desmond**

BOARD OF SUPERVISORS County of Sacramento

#### **Eric Guerra**

MAYOR PRO TEM City of Sacramento

#### **Patrick Kennedy BOARD OF SUPERVISORS**

County of Sacramento

PUBLIC REPRESENTATIVE

#### Mai Vang

COUNCILMEMBER City of Sacramento

|     |    |   |   | Page # |  |  |
|-----|----|---|---|--------|--|--|
|     | RO | LL CAL  | ORDER<br>LL<br>OF ALLEGIANCE  |        |  |  |
| l.  | _  | ONSENT ITEMS: Approval of Minutes of April 9, 2025, Special Board Meeting (Anita Maldonado) |   |        |  |  |
|     | В. | Approv  | val of Claims and Warrants (Anita Maldonado)  | 20     |  |  |
|     | C. | Found<br>Any D  | val to Accept Public Workforce Capacity Funds from the James Irvine ation, and Authorize SETA's Executive Director to Sign the Agreement, ocuments Pertaining to the Agreement, and Obtain City/County Approval ew Funding Source (Roy Kim) | 21     |  |  |
| II. |    | TION IT<br>Gener<br>1.  | ral Administration  | 22-23  |  |  |
|     | В. | Gener<br>One S<br>Comm  | force Development Department ral/Discretionary: No items Stop Services: No items nunity Services Block Grant: No items jee Services: No items   |        |  |  |
|     | C. |   | ren And Family Services Department: Approval of Annual Self-Assessment for 2024-2025 and Resulting Program Improvement Plan for the SETA-Operated Program (Karen Griffith)  | 24-56  |  |  |
|     |    | 2.  | Approval of Program Year 2025-2026 Head Start and Early Head Start Refunding Applications (Karen Griffith)  | 57-58  |  |  |
|     |    | 3.  | Approval of the SETA Head Start and Early Head Start Budgets for Program Year 2025-2026 (Karen Griffith)  | 59     |  |  |
|     |    | 4.  | Approval of the 2025-2026 Head Start and Early Head Start Program Options and Center Locations for Sacramento County (Karen Griffith)   | 60-64  |  |  |
|     |    | 5.  | Approval of 2025-2026 Training/Technical Assistance Plan for the SETA Head Start and Early Head Start Program, as Aligned with Established Five-Year Goals and Objectives (Karen Griffith)  | 65-79  |  |  |
|     |    | 6.  | Approval of the Budget Modification Request for Program Year 2024-2025 Head Start and Early Head Start Basic (09CH012795) (Karen Griffith)  | 80-82  |  |  |

|      |                | 7.                                 | Approval of Budget Modification Request for the Program 2023-2024<br>Head Start and Early Head Start Basic (09CH011763) (Karen Griffith)   | 83-85                                  |
|------|----------------|------------------------------------|--|--|
| III. | INF            | _                                  | Monitoring Reports (Karen Mora) Asian Resources, Inc. Bach Viet Association, Inc. Folsom Cordova Unified School District Lao Family Community Development, Inc. North Central Counties Consortium River City Food Bank The Salvation Army Waking the Village | 86-104                                 |
|      | C.<br>D.       | Disloca<br>Unemp<br>Develo         | ated Worker Update (William Walker)  bloyment Update/Press Release from the Employment  pment Department (Roy Kim/Cara Welch)  | 105-117<br>118-123<br>24-129<br>30-136 |
| IV.  | PUE            | BLIC CO                            | DMMENTS RELATING TO MATTERS NOT ON THE POSTED AGENDA   | 137                                    |
| V.   | A.<br>B.<br>C. | Chair<br>Execut<br>Deputy<br>Couns | TO THE BOARD:  ive Director  Directors el ers of the Board   | 138                                    |
| VI.  | AD.            | JOURN                              | MENT   |  |

**DISTRIBUTION DATE:** Tuesday, April 15, 2025

#### OTHER REPORTS ITEM IV

#### A. Chair

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

#### B. Members of the Board

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be places on the next agenda.

#### C. Counsel

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities.

#### D. Deputy Director

This item provides an opportunity for Mr. Roy Kim, Workforce Development Deputy Director, to provide an oral report on issues not included in the agenda packet.

#### E. Staff

This item provides an opportunity for SETA staff to provide oral report on issues not included in the agenda packet.

#### F. Public Participation

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.