

AGENDA

Sacramento Employment and Training Agency SACRAMENTO WORKS, INC. BOARD Regular Meeting

Wednesday

March 26, 2025

9:00 a.m.

925 Del Paso Boulevard, Suite 100, Board Room, Sacramento, CA 95815

PUBLIC COMMENT PROCEDURES

In response to AB 2449, the Sacramento Employment and Training Agency (SETA) Sacramento Works Board is conducting this meeting utilizing a hybrid approach, permitting members of the public to participate in person or via Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the members of the Board and included in the record.

In the event of disruption that prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

In-Person Public Comment

Members of the public are encouraged to participate in the meeting by completing a speaker card or submitting written comments by email to SETA's Clerk of the Boards, Anzhelika.Simonenkova@seta.net. Any member of the public who wishes to speak directly to the Board regarding any item on the agenda may contact Anzhelika Simonenkova at (916) 263-3753, or Anzhelika.Simonenkova@seta.net. Please include in your request the item(s) on which you would like to participate.

Zoom Public Comment

Members of the public may participate in the meeting via Zoom by clicking the Zoom link, or listening to the meeting on one tap mobile +16699006833, 84547155914# US (San Jose).

Meeting ID: 845 4715 5914

Passcode: 371451 Find your local number

During the meeting any questions or comments may be submitted via the chat features on Zoom.

Accommodations

Request for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3753. Closed captioning will be available.

This meeting is digitally recorded and available to members of the public upon request.

This document and other Board meeting information may be accessed through the Internet by visiting the SETA webpage: www.seta.net/board/board-agendas.

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Sacramento Works

BOARD MEMBERS

Crystal Bethke

County of Sacramento,

N. Lisa Clawson

Kaiser Permanente

Ronnie L. Cobb

SearchPros Staffing

Ronald J. Ellis

David W. Gordon

Sacramento County Office of Education

Kim Gusman

VICE CHAIR
California Employers
Association

Vivian Hernandez-Obaldia

California Department of Rehabilitation

Lynn Hosokawa

Villara Building Systems

Michael Jasso

City of Sacramento

Frank A. Louie

Sacramento Asian Chamber of Commerce

Anita Maldonado

SECRETARY/TREASURER
Sacramento Employment
and Training Agency

Victor McGee

Sacramento Job Corps Center

Jamey Nye

Los Rios Community College District

Johnny Perez

Clutch Contracts & Consulting

Karl Pineo

Ironworkers Local 118

Jeff Richard

Employment Development Department

Laurie Rodriguez

John Randall Rojas District Council 16 of Northern CA and Nevada

Jennifer Saetern

Department of Human Assistance

Fabrizio Sasso

Sacramento Central Labor

Shelly Valenton Sacramento Regional Transit

	RO	LL TO ORDER LL CALL roduction of New Members	Page #			
I.	_	NSENT ITEM: Approval of Minutes of the January 22, 2025 Regular Board Meeting	4-29			
II.	ACTION/DISCUSSION ITEM: A. Approval of the Appointment of Youth Committee Member (Lauren Mechals)					
	В.	Approval of the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2025-2028, and Authorize SETA's Executive Director to Make Revisions Required by the State (Michelle O'Camb/Renee John)	31-32			
	C.	Approval of Application for Local Area Subsequent Designation and Workforce Development Board Recertification to the California Workforce Development Board (Monica Jackson)	33			
	D.	Board Members Engagement on Committees, Committee Structure and Chair Assignments (Lisa Clawson)	34-37			
	E.	Review and Discussion of Sacramento Works, Inc. Board Action Plan (Anita Maldonado/Roy Kim)	38-42			
III.	INF A. B. C. D. E.	Unemployment Update/Press Release from the Employment Development Department (Cara Welch)	43 44-48 49-60 61-66 67-70			
IV.	OTI A. B. C. D. E.		75			

V. ADJOURNMENT

DISTRIBUTION DATE: Wednesday, March 19, 2025

Sacramento Works Board meeting hosted by: Lisa Clawson (Chair), Kim Gusman (Vice Chair), Anita Maldonado (Secretary/Treasurer)

SACRAMENTO WORKS BOARD MEETING ATTENDANCE FY 2024-2025

(X-present; A-absent; *special meeting)

BOARD MEMBER	Represented Sector	9/25 2024	11/27 2024	1/22 2025	3/26 2025	5/28 2025	7/23 2025	# of meetings attended
Crystal Bethke	Economic Development	X		Α				
Lisa Clawson	Private Business	X		Α				
Ronnie L. Cobb	Private Business			X				
Ronald Ellis	Private Business	X		x				
David Gordon	Adult Education	X		X				
Kim Gusman	Private Business	X		x				
Vivian Hernandez- Obaldia	Vocational Rehabilitation	x		x				
Lynn Hosokawa	Private Business	X		X				
Michael Jasso	Economic Development	Α		Х				
Frank Louie	Private Business	X		A				
Anita Maldonado	Other	X		X				
Victor McGee	Labor/Workforce	Α		Α				
Jamey Nye	Higher Education	Α		Х				
Johnny Perez	Private Business	A		X				
Karl Pineo	Labor	Α		Α				

Jeff Richard	Wagner-Peyser	X	х		
Laurie Rodriguez	Private Business	x	Х		
Randy Rojas	Labor	х	Х		
Jennifer Saetern	Other	х	X		
Fabrizio Sasso	Labor	х	Х		
Shelly Valenton	Private Business	х	Х		
Kristin Gibbons	Other				
Sara Miles	Labor	A			

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

A High-Quality Job:

Is one that 1) includes a sustainable and economically competitive compensation package, 2) offers a safe, thriving, and inclusive environment, and 3) gives employees from diverse backgrounds a path of opportunity and growth.

(Adopted 5/25/11; updated 3/25/23)

CONSENT ITEM I-A Approval of Minutes of the January 22, 2025 Regular Board Meeting

RECOMMENDATION:

That the Board review, modify if necessary, and approve the attached minutes.

BACKGROUND:

Attached are the minutes of the January 22, 2025 regular meeting for review.

MINUTES/SYNOPSIS

Sacramento Works, Inc. BOARD Regular Meeting

Wednesday January 21, 2025 9:00 a.m.
925 Del Paso Boulevard, Suite 100, Board Room,
Sacramento, CA 95815

CALL TO ORDER ROLL CALL

The meeting was called to order at 9:01 a.m. The roll was called and a quorum was established.

Present: Lynn Hosokawa, Ron Ellis, Anita Maldonado, David Gordon, Fabrizio Sasso, Shelly Valenton, Jennifer Saetern, Vivian Hernandez-Obaldia, Jeff Richard, Kim Gusman, Laurie Rodriguez (arrived and seated at 9:04 a.m.), Randy Rojas, Ronnie Cobb, Jamey Nye, Johnny Perez, Michael Jasso (arrived and seated at 9:10 a.m.)

Absent: Karl Pineo, Victor McGee, Lisa Clawson, Frank Louie, Crystal Bethke

Ms. Rodriguez arrived and was seated at 9:04 a.m.

Ms. Gusman welcomed the new member of the Board, Mr. Ronnie Cobb. Mr. Cobb introduced himself and provided some of his professional highlights.

I. CONSENT ITEM:

- A. Approval of Minutes of the September 25, 2024 Board Meeting
- **B.** Approval of Signature Authorization Removal and Addition for Sacramento Works, Inc. Checking Account

Moved/Shelly, second/Ellis, to approve the following consent items:

- A. Approval of Minutes of the September 25, 2024 Board Meeting
- **B.** Approval of Signature Authorization Removal and Addition for Sacramento Works, Inc. Checking Account

Roll call vote:

Aye: 15 (Cobb, Hernandez-Obaldia, Maldonado, Hosokawa, Ellis, Valenton, Sasso, Gordon, Rodriguez, Gusman, Rojas, Richard, Saetern, Nye, Perez)

Nay: 0

Abstention: 0

Absent: 6 (Pineo, McGee, Clawson, Louie, Bethke, Jasso)

II. ACTION/DISCUSSION ITEMS:

A. Board Members Engagement on Committees, Committee Structure and Chair Assignments

Ms. Gusman reviewed the item and encouraged Board members to attend Committee meetings and serve on at least one Committee in their interest.

Ms. Rodriguez expressed her desire to join the Planning/Oversight Committee and was appointed by the Committee Chair, Mr. Jamey Nye.

Mr. Jasso arrived and was seated at 9:10 a.m.

III. INFORMATION ITEMS:

A. SETA Strategic Plan

Ms. Maldonado presented the recently approved SETA Strategic Plan. The presentation is attached to these minutes.

Ms. Maldonado expressed that, just as she committed to providing quarterly updates to the SETA Governing Board, she can also share progress updates with the Sacramento Works, Inc. Board.

The Board thanked Ms. Maldonado for the presentation, which effectively communicated and facilitated discussion on aligning the SETA Strategic Plan and the Sacramento Works, Inc. Action Plan.

- **B.** Workforce Innovation and Opportunity Act (WIOA) Reauthorization Update Mr. Kim informed the Board that the packet includes a November 2024 summary of the Stronger Workforce for America Act, a bipartisan and bicameral bill that is making its way through Congress. He highlighted the most significant change in this bill: 50% of the adult and dislocated worker funding is to be moved toward upskilling workers through "individual training accounts", on-the-job learning, and other employer-led and industry-relevant initiatives. Mr. Kim assured the Board that SETA will continue to provide updates on this bill as more information becomes available.
- C. WIOA Annual Performance Report Mr. Kim reviewed the Program Year 2023 WIOA Local Workforce Development Area Performance Report provided in the packet and advised that SETA exceeded all of the performance goals.
- **D.** Certification of the Sacramento Works Job Centers

 Mr. Kim reviewed the certification letter included in the packet.
- E. Youth Voice Committee Members Presentation

 Members of the Youth Voice Committee took the opportunity to share their journeys and insights gained from participating in the Youth Voice initiative. They discussed how this initiative has significantly influenced their professional development, shaping their perspectives and skills in various ways. The presentation is attached to these minutes.
 - Mr. Matthew Rocha-Rosario provided an update on the Youth Voice projects, professional development, and their ongoing involvement with the Sacramento Works Youth Committee, as well as sharing the accomplishments of Youth Voice.
 - Mr. Richard announced that the Employment Development Department he represents has one more Student Assistant position open for youth aged 18-25. He encouraged interested young individuals to apply or share information about this vacancy with prospective candidates.

F. Dislocated Worker Report

Mr. Walker informed the Board that Macy's will be closing three locations, including the Downtown store, which will result in the layoff of over 3,687 workers around March 2025. Additionally, Kohl's will be shutting down its lowest-performing location at Arden Fair, and Advance Auto Parts is closing its facilities in California.

G. Employer Recruitment Activity Report

Mr. Walker reviewed the report in the packet and noted that SETA recently hosted a recruitment event for a private company, resulting in the hiring of approximately 100 individuals.

- **H.** Unemployment Update/Press Release from the Employment Development Department: Ms. Welch reviewed the report for November 2024 provided in the packet. She stated that education and healthcare remain at a record high for November 2024.
- I. Committee Updates
 - ✓ Youth Committee: No report
 - ✓ Planning/Oversight Committee: No report
 - Employer Outreach Committee:

Mr. Ellis provided an overview of the Employer Outreach Committee (EOC) updates included in the packet.

Ms. Gusman proposed organizing a TEDx-like event in Sacramento to promote SETA and enhance visibility for businesses in the area (TED-Technology, Entertainment, Design).

J. SETA Governing Board Agenda:

Ms. Maldonado notified the Board that the SETA Governing Board meetings time was changed from 10:00 a.m. to 9:00 a.m. moving forward.

IV. OTHER REPORTS:

- **A.** Chair: No report
- **B.** Members of the Board:

Mr. Jasso informed the Board that the We Prosper Together Catalyst Request for Proposals, which focuses on pre-development planning projects and is funded by the California Jobs First initiative, has a fast-approaching deadline. The City of Sacramento, in collaboration with SETA and other partners, is preparing to submit their applications.

- **C.** Counsel: No report
- **D.** Deputy Director:

Mr. Kim advised that SETA released WIOA Local and Regional Strategic Development Plans, now available on the SETA website.

E. Staff: No report

F. Public Participation: None

V. ADJOURNMENT: The meeting adjourned at 10:26 a.m.

Note: The minutes reflect the actual progression of the meeting.



SACRAMENTO WORKS, INC. BOARD MEETING

January 22, 2025

Presented by: Anita Maldonado, Ph.D., Executive Director



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STRATEGIC PLANNING



Phase 1
Inception
and kick-off
(2 weeks)

Phase 2
Situation assessment and diagnostic
(7 weeks)

Phase 3
Strategy development
(3 weeks)

Phase 4
Ongoing support
(through end of year)

SETA engaged in a comprehensive 12-week process

Sacramento Works, Inc. Board Wednesday, March 26, 2025



STAKEHOLDER ENGAGEMENT PLAN INVOLVED A MULTIPRONGED APPROACH

Interviews

- 9 meetings with senior management
- 2 delegate agencies
- 3 staff focus groups with 3-5 members each



Benchmarking

- Analogous organizations
- Fresno WFD, LA County Office of Education, NoRTEC
- Augmented by desk research



Staff Survey

- SETA wide survey, does not include delegate agencies or partners
- > 20 question survey
- 255 responses, largely representative of SETA staff



Desk research, document review, analysis

Sacramento Works, Inc. Board Page 10 Wednesday, March 26, 2025



SETA STRATEGY AND DIRECTION



A Sacramento County where all communities facing barriers can achieve their fullest potential in school, work, and life.

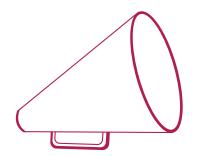


Mission

SETA transforms lives by supporting programs and partners that meet people where they are and helping them thrive.



STRATEGIC INITIATIVE 1



Awareness

We will enhance the clarity of our messaging for external and internal audiences, ensuring that all stakeholders are well-informed about SETA's activities, purpose, and strategic direction.

STRATEGIC INITIATIVE 2



Cohesion

We will invest in our people and processes to increase internal cohesion and culture, particularly by identifying synergies between teams, strengthening equity programs, and better supporting staff²:

STRATEGIC INITIATIVE 3



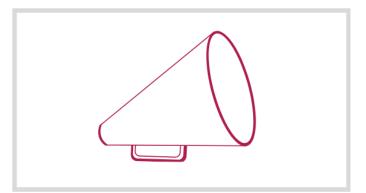
Partnerships

We will intentionally work to provide the necessary supports and resources for the hundreds of subrecipients and partners SETA works with.



STRATEGIC PLAN 2025-2028

IMPROVE AWARENESS



ACTION STEPS

- Develop Messaging and Brand Identity
- Back it up with Metrics and Stories
- Invest in Outgoing Outreach
- Track Efforts and Measure Results

STRENGTHEN COHESION



ACTION STEPS

- **CO** Enhance Communication
- Promote Collaboration
- Mprove Visability Promote Inclusive Culture

Strengthen Accountability

Improve Accessibility of Senior Leadership

Develop Training Program

Deliver Training

Pursue Continuous Improvement

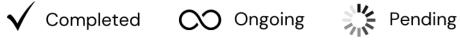
BUILD PARTNERSHIPS



ACTION STEPS

Establish Clear Communication Channels Standardize Information and Processes Facilitate Partner Interactions







THANK YOU!





https://linktr.ee/sac_seta

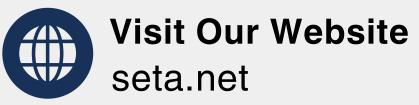
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Youth Voice Program Overview

Presented By:

SETA Youth Unit







Program Background

The Youth Voice Committee Members offer valuable insights and perspectives, particularly for the Career Pathways and WIOA Youth Programs.

The Sacramento Works, Inc. Youth Committee has focused on including youth voices, which fosters inclusivity, enhances leadership, and ensures solutions impact those served. Their lived experiences and understanding of challenges youth face play a critical role in sharing programs.

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Meet the Advocates



KIMBERLY MARQUEZ

My Entry Into the Program:

I first learned about the program through work as my office works closely with SETA. They encouraged one of the youth specialist to apply so I volunteered.



My Experience with Youth Voice:

Overall I have had such a positive experience with Youth Voice. I've gotten to meet and work with new people and expand my connections. I loved having more youth around the ideas and being able to ask for their input.

Thoughts Moving Forward:

Going forward I would like to continue working with YV and the committee as it has been an interesting new experience. I want to be able to truly make a change and feel I could use my position to do so.



What I Learned from Youth Voice:

Through YV I was able to learn how to teach others about my position and incorporate them in daily activities. It was great practice on making connections with others and collaborating with them. (EX)

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Changed my life dramatically:

- Improve communication skills
- · Teamwork, time management, and planning
- · Understand the specific steps to take to achieve my goals in my studies and career
- I feel my maturity and self-worth through supporting others

I Min did you apply for Touth Volen?

- · Contribute my voice to solve young people's problems.
- Create positive changes for the community while spreading good values.
- Great chance to push my limits, practice leadership, and learn from passionate youth.
- · The ideal bridge to turn my aspirations for change into practical and meaningful actions.

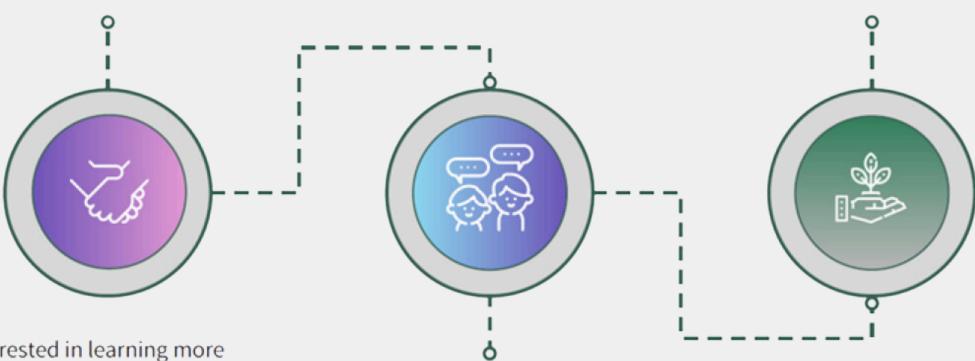
Frime goals for this program

- Continuing to learn, hone my leadership skills, and become a motivation for other young people.
- Contribute to projects to help young people struggling to find their way and feel the companionship and support I have experienced.





Maura Carolina Perez-Lima



I am interested in learning more about ways to advocate & bring change to combat injustices amongst my community. In recent years, I have become more involved with civic engagement. I have been a participant of youth programs and also worked directly with the youth. Through these experiences, I am reminded of the importance of our voices.

In the future, I would like to continue helping others through my career. I am interested in working in the government field to help bring change in my community through policy. However, I am very flexible and open to continue working one on one with clients like youth to help bring forward opportunities.

Through this committee and the work experience that I have gained, I have learned more about the programs that are offered throughout Sacramento. I have also learned the importance of networking and how to help others advance in their career goals through resume building, interviewing skills, and soft skills in the office.



17

Jazlyn



Before S.E.T.A

I was interning at the Creation District as a peer mentor. Midway through the program, I started looking for another internship so that when Project Heal ended, I would have employment. That's when I was first introduced to SETA. I was working with the employment specialist going over my options, when I discovered the youth voices flyer with the Opportunity to Serve on the Youth Commitee.

Why Youth Voice?

I have always found advocacy important. I tend to find myself defending and helping people wherever I go, even if I don't know them. Youth Voices called to me because not only have I been struggling with employment but so have many others around me. I wanted to learn as much about the workforce as possible to help myself and others.

My Experience Serving on the Youth Committee

I have learned how to utilize my greatest skills to my advantage. Most importantly, I have acknowledged skills that require improvement and how to develop them through serving on the Youth Commitee. During Youth Voice, I had the opportunity to be involved in making leadership decision by attending board meetings and conferences. My time at SETA has exposed me to an entire field of possibilities and opportunities that were not on my radar prior. Attending the California Workforce Association, Youth Workforce Summit in Long Beach was a highlight.

Future Goals

Currently my top goals- get my driver's license and go to college. Attending CRC!





Sacramento Works

Youth Committee

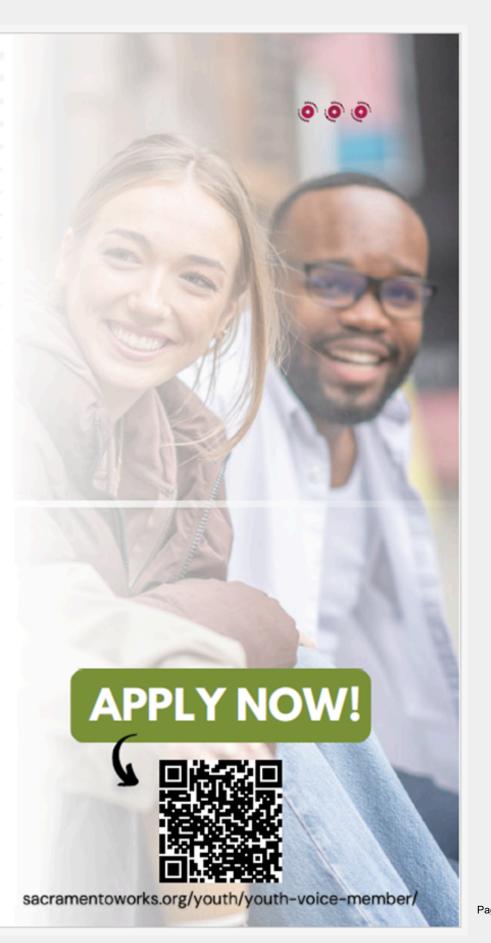
Become a leader and advocate by making a difference in your community!

WHY JOIN?

- Learn about youth challenges
- Become involved in the solutions
- Build your professional network
- Increase youth representation and ideas

ELIGIBILITY

- Be between the ages of 16-24 years old
- Previous participation in a SETA youth program



Call to Service

"Why was I drawn to this program?"

Kimberly: "I learned of this program through EDD partners and volunteered to participate. I felt this program would be a good opportunity to improve my skills and make connections."

Ivan: "It spoke to me personally. I wanted to learn about new that I wished I knew when I was younger."

Jazlyn: "Youth Voices called to me because not only have I been struggling with employment but so have many others around me. I wanted to learn as much about the work force as possible to help myself and others."

Maura: "I am interested in learning of more ways to advocate and bring change to my community. I want to become more involved and remember the importance of having a voice."

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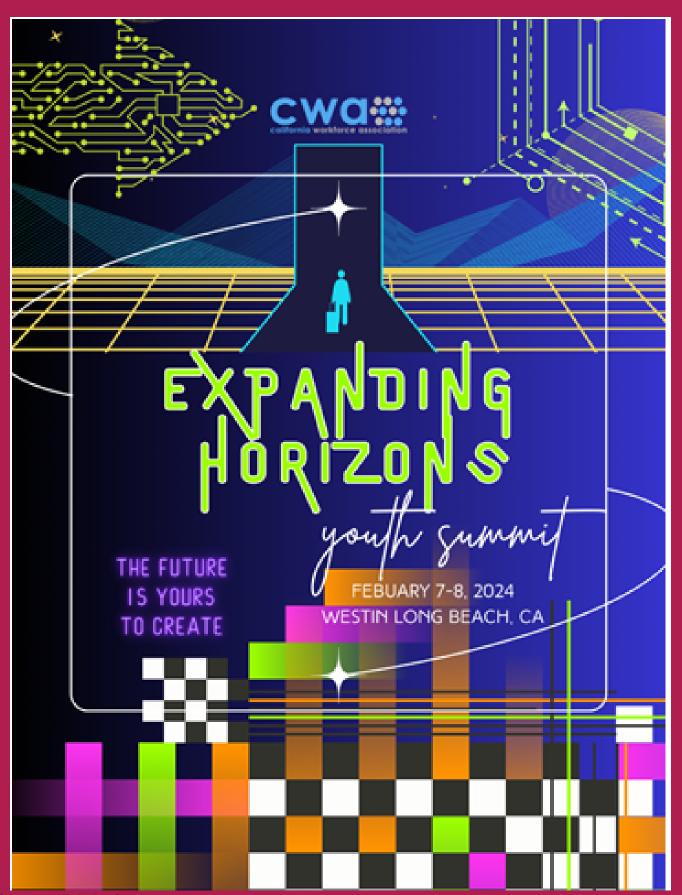
Youth Voice Impact

Marketing & Outreach

- Youth Voice Participants asist with marketing and promoting youth programs by:
 - Provide input on updating marketing materials used for youth outreach. Youth Commitee Mentor provided training on Marketing, Branding, and flyer design.
 - Participate in outreach to schools and community partners to promote youth services (deliver flyers, emails to the community, participate in tabling events.

Youth Voice Impact





Professional Development

- Meet with SETA staff on developing new skills and gain knowledge on ways to serve youth in the community.
 Example topics include Workshop Facilitation, Networking, Marketing, etc.
- Gain a better understanding of WIOA and Local Workforce Boards and youth services
- Collaborate with Committee Members/Community leaders on mentoring
- California Workforce Association's Annual Youth Conference (YOUTH SUMMIT 2024)

Youth Voice Impact



Youth Committee

- Youth Committee Members are experienced in accessing Youth programs and serving on the Youth Committee.
- Voting members participated in WIOA Youth Funding Recommendations and Extensions (2023 - 2024)
- Site tours to other provider locations (Lutheran Social Services, Elk Grove Unified, Hillsdale AJCC, Asian Resources.

Community Practice

- Participation in WIOA Strategic Plan Input Sessions (October & September 2024)
- SCOE Presentation (April 2024)
- PRIDE Industries Career Hub Site Tour (July 2024)







UPCOMING WORKFORCE DEVELOPMENT

REGIONAL PLAN

COMMUNITY & STAKEHOLDER

DISCUSSION

The Capital Region Workforce Boards invite you to join the discussion. Your participation and input is critical to developing a plan that is responsive to the needs of our communities.

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Accomplishments

Marketing **Workshop Facilitation Civic Engagement** Advocates coordinate with Gaining skills in workshop Participation in program facilitation and developing outreach to local schools and community professionals and program staff on curriculum for youth other community partners developing new strategies for promoting youth services Creating new workshops to YEOP Youth Resource Fair use for training youth planning Utilizing social media platforms, revamping youth Developing a network for program flyers community outreach

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SACRAMENTOWORKS.ORG

Flyer Redesign-Input from Youth Voices



AN EMPLOYMENT AND TRAINING PROGRAM FOR YOUTH AND YOUNG ADULTS AGES 16-24.

This program provides a variety of services to prepare you for continued education or training that will lead to employment in high demand occupations with career and promotional opportunities. Services offered include:

- Career Awareness, Career Counseling and Career Exploration
- Workplace Readiness Skills Training
- Paid Work Experience
- Occupational Skills Training
- Comprehensive Guidance and Counseling
- Financial Literacy Education
- Support and Preparation for Post-Secondary Education and Training

Contact one of the Sacramento Works for Youth providers for program details - see reverse side.



Brought to you by:

Asian Resources, Inc.

City of Sacramento

Elk Grove Unified School District

Folsom Cordova Community

Sacramento Valley & Northern Nevada

Greater Sacramento Urban League

International Rescue Committee

Juma Ventures

La Familia Counseling Center, Inc.

Lao Family Community Development

North State Building Industry

Sacramento City Unified School District Adult Education

Waking The Village: Creation District Site



A 925 Del Paso Boulevard, Suite 100, Sacramento CA, 95815 0 (916) 263-3800

FOR PROGRAM DETAILS (SEE REVERSE SIDE)

Brought To You By:

Sacramento Works, Inc. Board Page 27 Wednesday, March 26, 2025



The Future of Youth Voice

- Community Outreach, Recruitment and Marketing
 - Social media presence to advertise services/events/programs
 - Ongoing committee participation to provide valuable input on youth services
- Mentoring
 - Having current/past advocates mentor future advocates
 - Build rapport with each advocate through group projects and team-building activities
 - More opportunities to interact with board members outside of committee meetings

Sacramento Works, Inc. Board Page 28 Wednesday, March 26, 2025



Thank You!



- www.seta.net
- 925 Del Paso Blvd., Sacramento CA, 95815



ACTION/DISCUSSION ITEM II-A Approval of the Appointment of Youth Voice Committee Member

Presenter: Lauren Mechals

RECOMMENDATION:

Approve the Appointment of Thanhchi Dzip to the Sacramento Works Youth Committee.

BACKGROUND:

The Youth Committee has developed the following plan to engage youth in all Sacramento Works activities, including the Youth Committee.

Action Plan:

- 1. Prioritize the need to pay youth for taking on a leadership role.
- 2. Focus on engaging younger individuals, 16-24, to help with program design, community outreach, and committee planning of activities.
- 3. Provide youth voice and expertise, power, and share in decision-making with adults.
- 4. Redesigned the Youth Committee Application and the marketing materials.
- 5. Compensate youth for time worked at approximately 40 hours per month. The California Community College Foundation will be the employer of record.
- 6. The goal is to provide paid work-based learning opportunities.
- 7. Funded by WIOA Youth Committee Initiatives \$50,000

In February 2023, staff launched the application for the Youth Voice – Youth Committee. The application remains open through June 2025. Application <u>link</u>.

The Youth Committee introduced a new applicant for Youth Voice, Thanhchi Dzip, at its meeting on November 13, 2024.

Youth Committee Chair, Dave Gordon, recommended appointing Thanhchi Dzip, and the Youth Committee approved this appointment at their meeting on January 22, 2025.

The Operating Agreement for the Implementation of the Workforce Innovation and Opportunity Act between Sacramento Works, Inc. and the Governing Board of the Sacramento Employment and Training Agency requires that both parties approve appointments of Youth Committee members. The original application for Youth Committee membership will be sent under separate cover.

ACTION/DISCUSSION ITEM II-B

Approval of the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2025-2028, and Authorize SETA's Executive Director to Make Revisions Required by the State

Presenters: Michelle O'Camb and Renee John

RECOMMENDATION:

Approve the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2024-2028 and authorize SETA's Executive Director to make any state-required revisions.

BACKGROUND:

In July 2014, Congress passed the Workforce Innovation and Opportunity Act (WIOA). The WIOA requires local workforce areas and regional planning units (RPUs) to submit comprehensive workforce development plans to state workforce boards. The Capital Region's RPU is comprised of four workforce development areas: Golden Sierra Job Training Agency (GSJTA), North Central Counties Consortium (NCCC), Sacramento Employment and Training Agency (SETA), and Yolo County. Together, they represent nine counties: Alpine, Colusa, El Dorado, Glenn, Placer, Sacramento, Sutter, Yolo, and Yuba.

The initial regional and local plans for Program Years (PY) 2017–2021 were approved by the California Workforce Development Board (CWDB) in 2017, and new plans approved in 2021. Regional and local biennial updates were approved by the CWDB in 2019 and 2023.

In December 2024, the CWDB issued policy guidance for the development of new regional and local plans for PY 2025–2028. This guidance ensures plans remain current and account for evolving labor market and economic conditions. The CWDB acknowledges that these plans will be developed during a period of economic fluctuation, therefore, goals, strategies, and objectives may need future adjustments.

The state's Unified Plan serves as the overarching policy framework guiding Local Workforce Development Boards (LWDBs) and their partners in shaping regional and local plans. The State Plan's policy objectives focus on reducing poverty, promoting income mobility, and embedding equity as a cornerstone of service delivery.

To develop the regional and local plans, the Capital Region's LWDBs facilitated two joint public input meetings with stakeholders from education, labor, business, economic development, and community-based organizations. Input from these hybrid meetings (in-person and virtual) emphasized the need for ongoing communication among service partners and improved service alignment to meet customer needs. Key areas of discussion included engagement and outreach to customers, employer education and awareness, strengthening employer relationships, enhancing service delivery, addressing housing and homelessness, youth and community support, poverty alleviation, technology integration, literacy education, mental health and confidence building, and justice-involved re-entry programs.

Drafts of the regional and local plans, including attachments, are available online at www.seta.net under the Public Notices & RFPs tab. These documents comply with state policy

ACTION/DISCUSSION ITEM II-B (continued) Page 2

guidance and were posted for a 30-day public input period beginning January 10, 2025. Links to the drafts were shared with all required stakeholders, as well as over 400 partners and interested parties. Special efforts were made to notify organizations serving historically disadvantaged populations, including the Sacramento County Department of Human Assistance, California Human Development, California Department of Rehabilitation, Crossroads Diversified Services, Inc., AARP, Vietnam Veterans of California, the California Indian Manpower Consortium, Alta Regional, and the NorCal Center on Deafness. No public comments were received during the input period.

Unsigned drafts of the regional and local plans will be submitted to the State by the April 27, 2025, deadline. Signed drafts will be submitted once approval by the SETA Governing Board at its special meeting in April, 2025. Once submitted, the State will work with SETA and the RPU to address any deficiencies. To facilitate this process, staff is seeking approval for SETA's Executive Director to make any necessary revisions to the plans as required by the State.

ACTION/DISCUSION ITEM II-C

Approval of Application for Local Area Subsequent Designation and Workforce Development Board Recertification to the California Workforce Development Board

Presenter: Monica Jackson

RECOMMENDATION:

Approve the submission of an application for local area subsequent designation and recertification of the local workforce development board, Sacramento Works, Inc., to the California Workforce Development Board.

BACKGROUND:

On behalf of the Governor, the California Workforce Development Board is responsible for the subsequent designation of local workforce development areas and recertifying Local Workforce Development Boards under the Workforce Innovation and Opportunity Act (WIOA) and requires the submission of a Local Area Subsequent Designation and Local Board Recertification Application no later than April 7, 2025.

The Local Area Subsequent Designation and Local Board Recertification Application has been sent under separate cover.

Staff will be available to answer questions.

ACTION/DISCUSSION ITEM II-D

Board Members Engagement on Committees, Committee Structure, and Chair Assignments

Presenter: Lisa Clawson

RECOMMENDATION:

Discuss Board members' engagement on Committees, Committee structure, and Chair assignments, and take appropriate action.

BACKGROUND:

This item provides an opportunity to discuss Board members' engagement on Committees, Committee structure, and Chair assignments.

SACRAMENTO WORKS, INC. BOARD

Board member	Sector Represented	Committee
Crystal Bethke	Economic Development	Represented at Employer Outreach
Director of Economic Development	County of Sacramento	Troprocented at Employer Gallodon
Lisa Clawson	<u>Private Business</u> Kaiser Permanente	Planning, Executive, Youth
Human Resources Leader		
Ronnie Cobb Director of Employee Relations	<u>Private Business</u> SearchPros Staffing	Employer Outreach
Ronald J. Ellis	Private Business	
Managing Director/Owner	2SS.com LLC	Employer Outreach, Executive
David W. Gordon	Adult Education	Youth, Executive
Superintendent	Sacramento County Office of Education	foull, Executive
Vivian Hernandez-Obaldia	Vocational Rehabilitation	Represented at Employer Outreach
Regional Director	California Department of Rehabilitation	Trepresented at Employer Outreach
Kim Gusman	Private Business	Executive
President	California Employers Association	EXCOUNT
Lynn Hosokawa	Private Business	Employer Outreach
HR Manager	Villara Corporation	• •
Michael Jasso	Economic Development	Represented at Employer Outreach,
Assistant City Manager Frank A. Louie	City of Sacramento Private Business	Planning
Chief Operating Officer	Sacramento Asian Chamber of Commerce	Planning
Anita Maldonado	Other	
Executive Director	Sacramento Employment and Training Agency	Executive
Victor McGee	Labor/Workforce	
Center Director	Sacramento Job Corps Center	Represented at Employer Outreach
Jamey Nye	Higher Education	Diamina Everytive
Deputy Chancellor	Los Rios Community College District	Planning, Executive
Johnny Perez	Private Business	Youth
Director of Client Services	Clutch	1 Outi1
Karl Pineo	Labor	
Business Manager, Financial Secretary,	Ironworkers Local 118, JATC Member	Planning
Treasurer	·	
Jeff Richard	<u>Wagner-Peyser</u>	Employer Outreach
Deputy Division Chief	Employment Development Department	•
Laurie Rodriguez Director of People Services & Strategies	Private Business	Represented at Employer Outreach,
Director of People Services & Strategies	SMUD	Planning

Board member	Sector Represented	Committee
John Randall "Randy" Rojas Business Representative	<u>Labor</u> District Council 16 of Northern CA and Nevada	Planning
Jennifer Saetern Human Services Division Manager	Other County Department of Human Assistance	
Fabrizio Sasso Executive Director	<u>Labor</u> Sacramento Central Labor Council	
Shelly Valenton Deputy General Manager/CEO	<u>Private Business</u> Sacramento Regional Transit	Planning

COMMITTEES OVERVIEW

Board/Committee Name	Description	Composition	Terms	Meeting Dates
Sacramento Works Executive Committee	Consists of the Sacramento Works Board leadership. Develops policies and operational procedures of the Sacramento Works Board.	7 Members: Chair Vice Chair Secretary/Treasurer 3 Subcommittee Chairs 1 At-Large Member appointed by the Chair and confirmed by the SWB (All members must be SWB members) There are currently 6 members due to one member holding Secretary/Treasurer and Other position.	No time limit as long as they are members of the SWB, hold an office, or appointed At- Large Member.	Every other month, 2 nd Thursday at 4 p.m. Jan, Mar, May, July, Sep, Nov
Sacramento Works Youth Committee (YC)	The Sacramento Works, Inc. Board has an active federally mandated Youth Committee which is responsible for WIOA youth funds for Sacramento County. YC coordinates and recommends to the Board the strategic planning process for youth employment programs. It recommends the process to select youth providers	Members of the YC are appointed by the SWB and SETA Governing Board. Members of YC may, but are not required to be members of the SWB. There are currently 13 voting members.	No time limit, annual chair rotation.	Every other month, 2 nd Thursday at 2:45 p.m. Jan, Mar, May, July, Sep, Nov

Board/Committee	Description	Composition	Terms	Meeting Dates
Name				
	and makes funding recommendations. The YC conducts oversight and evaluation of youth providers, and coordinates with youth education and workforce development initiatives in the region.			
Sacramento Works Planning/Oversight Committee (POC)	POC coordinates WIOA planning process; identifies critical industries and occupations in the region; provides a forum for identifying and responding to community issues, as well as developing and recommending career pathways; coordinates oversight and evaluation of the Job Center System; develops partnerships and MOUs for the Job Center System.	Members of POC shall be appointed by the Committee Chair in such number as the Committee Chair deems advisable. Members of POC may, but are not required to be members of the SWB. There are currently 8 members.	No time limit, annual chair rotation.	Every other month, 3 rd Wednesday at 8:30 a.m. Jan, Mar, May, July, Sep, Nov
Sacramento Works Employer Outreach Committee (EOC)	EOC identifies the needs of local employers, including demand occupations, skill gaps, and training needs. Increases employer involvement and satisfaction. Increases visibility in the business community. Develops a public relations plan to reach out to employers. Quantifies and promotes success of employer involvement. Develops strategic alliances with business associations. Supports efforts to coordinate employer symposiums regionally.	Members of EOC shall be appointed by the Committee Chair in such number as the Committee Chair deems advisable. Members of EOC may, but are not required to be members of the SWB. There are currently 12 members.	No time limit, annual chair rotation.	Quarterly, 2 nd Tuesday at 3 p.m. Jan, Apr, July, Oct

ACTION/DISCUSSION ITEM II-E

Review and Discussion of Sacramento Works, Inc. Board Action Plan

Presenter: Anita Maldonado/Roy Kim

RECOMMENDATION:

Discuss the Sacramento Works Board Action Plan and take appropriate action.

BACKGROUND:

In late June, a survey was sent out to all Sacramento Works Board members requesting input on the top priority areas for the Sacramento Works Board to focus on in the coming year. Using the results of the survey, the Board engaged in two separate retreat sessions on October 6, 2021 and November 5, 2021.

At the November 17, 2021 Board Meeting, the Board approved the attached Sacramento Works Board Action Plan for 2022, and selected the following categories as the Board's priorities for 2022:

- Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable
- Develop and define quality jobs and livable wages in partnership with the business community

The Executive Committee met on January 24, 2022, and assigned specific action plan tasks to Committees. The assignments were approved by the full Board on January 26, 2022, and each Committee was asked to review the specific action plan tasks and provide feedback on tasks that fall within their respective areas.

In addition, the Board adopted as its top priority - **develop a standardized definition of quality jobs and employers**, and requested that Committees discuss and respond with potential definitions. Attached is a summary of the Sacramento Works Board Action Plan.

At its February 28, 2022 meeting, the Executive Committee discussed the potential impact on customers with significant barriers to employment, and requested demographic data on participants served through the Job Center network. At its March 23, 2022 meeting, the Board reviewed demographic data for the most recent program year. At its September 28, 2022 meeting, the Board created an Ad Hoc Committee comprised of the Chairs (or their designees) of the Youth, Employer Outreach, and Planning/Oversight Committees.

At its January 25, 2023 meeting, the Board approved the following definition:

A High-Quality Job is one that 1) includes a sustainable and economically competitive compensation package, 2) offers a safe, thriving, and inclusive environment, and 3) gives employees from diverse backgrounds a path of opportunity and growth.

At its March 20, 2023 meeting, the Executive Committee reviewed the Action Plan and selected the following priority areas:

ACTION/DISCUSSION ITEM II-E (continued)

Page 2

- 1) Increasing youth voice on the Board
- 2) Improve our storytelling capability
- 3) Increase awareness of our services among employers

In addition, the Committee discussed holding a summit to increase awareness among employers, partners, and other stakeholders. The full Board confirmed the priority areas at its March 22, 2023 meeting.

At its November 27, 2023 meeting, the Board reviewed accomplishments, revisited the Action Plan, and selected new priority areas including:

- 1) Recruit members from high demand industries
- 2) Research and ID key industries for pipeline development
- 3) Hold summit of select public and private industries
- 4) Research and develop Sacramento Works dashboard

At its January 22, 2025 meeting, the Board reviewed SETA's Strategic Plan. Members expressed a need to review the Sacramento Works, Inc. Action Plan to ensure alignment with SETA's Strategic Plan. This item provides an opportunity for the Board to continue to discuss the Action Plan and ensure alignment with SETA's Strategic Plan.



Strategic Plan



Awareness

We will enhance the clarity of our messaging for external and internal audiences, ensuring that all stakeholders are well informed about SETA's activities, purpose, and strategic direction.



Cohesion

We will invest in our people and processes to increase internal cohesion and culture, particularly by identifying synergies between teams, strengthening equity programs, and better supporting staff.



Partnership

We will intentionally work to provide the necessary supports and resources for the hundreds of subrecipients SETA works with.



Sacramento Works Board Action Plan 2023-2024



Develop a roadmap of programs to ensure equity and lead to quality jobs	Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable.	Develop and define quality jobs and livable wages in partnership with the business community.	Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community	Seek strategic partnerships that provide targeted populations opportunities to quality jobs and expand and enhance Sac Works capacity.
Adopt Strategies for job readiness Curriculum	Recruit members from high demand industries P	Create a business support network	Research and develop Sacramento Works dashboard P	Connect with Sac County homeless leadership
Develop and deploy digital literacy training and tools	Increase awareness of our services P	Explore possibility of investing in CRM or other tech to support business (EO)	Improve our storytelling capability P	Implement an Aggie Square partnership
Replicate GSEC Coding Bootcamp (ALL)	Initiate and complete board member composition review	Support COVID vaccine mandate deployment	Develop and focus on job retention measurements (ALL)	Coordinate strategic outreach to small and medium size businesses
Increase funding and access to OJT programs	Research and ID key industries for pipeline development P	Pair Board members to program areas to leverage individual networks (ALL)		Create award program with Board initiative funds
Develop and implement a turnkey internship program	Increase youth voice on the Board P	Adopt standard toolbox for wants and needs of employers		Build partnerships around specific projects
ID and articulate career pathways specifically for youth	Hold summit of select public and private industries P	Develop a standardized definition of "quality" jobs and employers		
Coordinate internships leading to employment	Develop and complete entry level job index report	Develop a SETA Virtual Bootcamp for employers		
		Conduct and publish a private sector wage and benefit survey (EO)		

Pending Ongoing Completed N/A P = Priority Area

Sacramento Works, Inc. Board

Wednesday, March 26, 202





Awareness We will enhance the clarity of our messaging for external and internal audiences, ensuring that all stakeholders are well informed about SETA's activities, purpose, and strategic direction. We will invest in our people and processes to increase internal cohesion and culture, particularly by identifying synergies between teams, strengthening equity programs, and better supporting staff. We will intentionally work to provide the necessary supports and resources for the hundreds of subrecipients SETA works with.

Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community

Develop a roadmap of programs to ensure equity and lead to quality jobs

Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable Seek strategic partnerships that provide targeted populations opportunities to quality jobs and expand and enhance Sac Works

Develop and
Define quality
jobs and livable
wages in
partnerships
with the
business
community

Mission Statement

SETA transforms lives by supporting programs and partners that empower people to thrive.

Vision Statement

A Sacramento County where communities facing barriers can achieve their fullest potential in school, work and life.

INFORMATION ITEM III-A SETA's Adjustments Under the New Administration

Presenter: Roy Kim

BACKGROUND:

This item allows the Executive Director to update on SETA's adjustments under the new administration.

INFORMATION ITEM III-B Dislocated Worker Report

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

The following is an update of information as of February 21, 2025

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Official WARN Notice	Contacted
California Communication Access Foundation 1300 Ethan Way, Suite 105 Sacramento, CA 95825	Communications	7/1/2024	Permanent	7	Sacramento, CA	Yes	Yes
Off Duty Services 6600 Bruceville Rd. Sacramento, CA 95823	Security	7/28/2024	Permanent	10	Sacramento, CA	Yes	Yes
VSP Vision 151 Blue Ravine Rd. Folsom, CA 95630	Healthcare	8/2/2024	Permanent	57	Sacramento, CA	Yes	Yes
Agilent Technologies, Inc. 91 & 110 Blue Ravine Rd. Folsom, CA 95630	Laboratory Technologies	8/9/2024	Permanent	4	Folsom, CA	Yes	Yes
Construction Innovations 10630 Mather Blvd. Suite 200 Mather, CA 95655	Construction	8/20/2024	Permanent	165	Sacramento, CA	Yes	Yes
Coach USA 7701 Wilbur Way Sacramento, CA 95828	Transportation	9/3/2024	Permanent	59	Sacramento, CA	Yes	Yes
Big Lots 6630 Valley Hi Drive Sacramento, CA 95823	Retail	8/1/2024	Closure	12	Sacramento, CA	No	Yes
Big Lots 8700 Rivera Drive Sacramento, CA 95826	Retail	8/1/2024	Closure	20	Sacramento, CA	No	Yes
Big Lots 9500 Greenback Lane Folsom, CA 95630	Retail	8/1/2024	Closure	22	Folsom, CA	No	Yes
Bucca di Beppo 1249 Howe Ave. Sacramento, CA 95825	Restaurant	8/2/2024	Closure	48	Sacramento, CA	Yes	Yes
Sunpower 3200 Dwight Road Suite 900 Elk Grove, CA 95758	Transportation	9/3/2024	Permanent	16	Elk Grove, CA	Yes	Yes
Big Lots 3615 Elkhorn Blvd North Highlandscraft 1560 rks, Inc. Bo	Retail	10/27/2024	Permanent Page 45	15	Sacramento, CA	No ednesday, March 26,	Yes 2025

The following is an update of information as of February 21, 2025

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Official WARN Notice	Contacted
Big Lots 8539 Elk Grove Blvd Elk Grove, CA 95624	Retail	10/27/2024	Permanent	16	Sacramento, CA	No	Yes
LL Flooring 8777 Elk Grove Blvd Elk Grove, CA 95625	Retail	9/15/2024	Permanent	3	Sacramento, CA	No	Yes
Garcia's Restaurant 6049 Madison Ave Carmichael, CA 95608	Restaurant	9/27/2024	Permanent	51	Sacramento, CA	No	Yes
Cisco Rancho Cordova, CA 95670	IT	11/15/2024	Permanent	69	Sacramento, CA	Yes	Yes
Intel 1900 Prairie City Rd, Folsom, CA 95630	IT	11/15/2024	Permanent	273	Sacramento, CA	Yes	Yes
Foundation for California Community Colleges 1102 Q Street Suite 4800 Sacramento, CA 95811	Education	11/15/2024	Permanent	368	Sacramento, CA	Yes	No
VSP Vision 151 Blue Ravine Rd. Folsom, CA 95630	Healthcare	1/2/2025	Permanent	186	Sacramento, CA	Yes	Yes
Blue Shield of California 3300 Zinfandel Dr. Builing A Rancho Cordova, CA	Healthcare	1/27/2025	Permanent	3	Sacramento, CA	Yes	Yes
Hunts & Sons, LLC 5725 Alder Avenue Sacramento, Ca 95828	Trade, Transportation and Utilities	1/2/2025	Permanent	24	Sacramento, CA	Yes	Yes
Advanced Auto Parts 2500 Arden Way, Unit 101 Sacramento, CA 95825	Retail	3/9/2025	Permanent	9	Sacramento, CA	Yes	Yes
Advanced Auto Parts 5135 Auburn Blvd Sacramento, CA 95841 Sacramento Works, Inc. B	Retail pard	3/9/2025	Permanent Page 46	19	Sacramento, CA	Yes ednesday, March 26,	Yes 2025

The following is an update of information as of February 21, 2025

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Official WARN Notice	Contacted
Advanced Auto Parts 955 Fee Dr. Sacramento, CA 95815	Retail	3/9/2025	Permanent	13	Sacramento, CA	Yes	Yes
Advanced Auto Parts 10899 Folsom Blvd. Rancho Cordova, CA 95670	Retail	3/9/2025	Permanent	10	Sacramento, CA	Yes	Yes
Advanced Auto Parts 9304 Greenback Lane Orangevale, CA 95662	Retail	3/9/2025	Permanent	6	Sacramento, CA	Yes	Yes
Advanced Auto Parts 3538 Northgate Blvd Sacramento, CA 95834	Retail	3/9/2025	Permanent	8	Sacramento, CA	Yes	Yes
Advanced Auto Parts 5885 47th Ave. Sacramento, CA 95841	Retail	3/9/2025	Permanent	13	Sacramento, CA	Yes	Yes
Macy's 6000 Sunrise Mall Citrus Heights, CA 95610	Retail	3/18/2025	Permanent	71	Sacramento, CA	Yes	Yes
Macy's 414 K Street Sacramento, CA 95814	Retail	3/18/2025	Permanent	71	Sacramento, CA	Yes	Yes
Party City 6302 Sunrise Blvd. Citrus Heights, CA 95610	Retail	2/28/2025	Permanent	10	Sacramento, CA	No	Yes
Party City 2780 E. Bidwell St. #100 Folsom, CA 95630	Retail	2/28/2025	Permanent	12	Sacramento, CA	No	Yes
Party City 1703 Arden Way Sacramento, CA 95815	Retail	2/28/2025	Permanent	15	Sacramento, CA	No	Yes
Sacramento Works, Inc.	Board		Page 47		VVe	l ednesday, March 26,	2025

The following is an update of information as of February 21, 2025

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Official WARN Notice	Contacted
1 Click Logistics 7461 Metro Air Parkway, Ste. 100 Sacramento, CA 95837	Logistics/Transportation	3/31/2025	Permanent	12	Sacramento, CA	Yes	Yes
Intel 1900 Prairie City Rd, Folsom, CA 95630	IT	3/31/2025	Permanent	58	Sacramento, CA	Yes	Yes
Kohl's 1703 Arden Way Sacramento, CA 95815	Retail	3/30/2025	Permanent	60	Sacramento, CA	Yes	Yes
Sacramento Motorcars LLC 8590 Laguna Grove Dr. Elk Grove, CA 95757	Retail	3/31/2025	Permanent	199	Sacramento, CA	Yes	Yes
Macy's Fulfillment Center 6200 Franklin Blvd. Sacramento, CA 95824	Retail	9/27/2025	Permanent	78	Sacramento, CA	Yes	Yes
				2,092			

INFORMATION ITEM III-C Employer Recruitment Activity Report

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
		: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction and Agriculture; 6=Health Services; 7=Information and	tion;
Atlas Disposal	9	Front Load Driver	1
	9	Heavy Duty Mechanic	1
	9	Residential Driver	1
	9	Roll Off Driver	1
Amazon	9	Amazon Fresh Grocery Associate	5
Back on Course Educational Services LLC	4	Administrative Specialist	1
	4	Educational Support Specialist	1
	4	Operations Specialist	1
City of Elk Grove	9	Administrative Assistant I/II	1
	9	Animal Services Officer	1
		Finance and Budget Analyst I/II	1
	6	Mental Health Clinician	1
		Mental Health Clinician	1
		Police Records Technician I/II	1
	9	Purchasing Coordinator	1
		Red Light Enforcement Technician	1
	9	Senior Management Analyst	1
	9	Traffic Control and Street Lighting Supervisor	1
		Victim/Witness Advocate	1
City of Sacramento	9	Administrative Analyst	1
	9	Administrative Analyst -Cannabis Policy and Enforcement	1
	9	Administrative Analyst Emergency Preparedness	1
	9	Administrative Analyst-Regulatory Public Outreach	1
	9	Administrative Officer	1
	9	Administrative Technician	2
	9	Animal Care Technician	1
	9	Animal Control Officer I	1
	9	Animal Control Officer II	1
	7	Applications Developer	1
	3	Assistant Civil Engineer	2
	3	Building Inspector I	1
	9	Building Maintenance Worker	1
	3	Carpenter	1

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupationa 4=Education and Knowledge C	al Cluster Keys: reation; 5=Foo	1=Advanced Manufacturing; 2=Clean Economy;3=Construit and Agriculture; 6=Health Services; 7=Information and	ıction;
City of Sacramento	9	Code Enforcement Officer	2
	9	Customer Service Specialist	1
	9	Development Project Manager	1
	9	Development Services Technician I	1
	9	Development Services Technician II	1
	9	Dispatcher I	1
	9	Equal Employment Manager	1
	9	Events Associate	1
	9	Events Services Supervisor	1
	9	Executive Director Water Forum	1
	9	General Intern	1
	7	Information Technology Trainee	1
	9	Instrument Technician II	2
	3	Junior Engineer	
	9	Labor Relations Analyst	1
	9	Neighborhood Services Area Manager	1
	9	Office Specialist	1
	9	Park Safety Ranger	1
	9	Park Safety Ranger Supervisor	1
	9	Parking Enforcement Officer	1
	9	Parking Lot Attendant	1
	9	Personnel Technician	1
	9	Planning Director Mobility and Sustainability Manager	1
	9	Police Officer	1
	9	Police Officer Recruit	1
	9	Police Records Specialist I	1
	9	Police Records Specialist III	1
	9	Principal Budget Analyst	1
	9	Principal Planner	1
	7	Principal Systems Engineer	1
	9	Program Manager-Community Outreach	1
	9	Program Specialist	2

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupatio 4=Education and Knowledge	nal Cluster Keys: Creation; 5=Foo	1=Advanced Manufacturing; 2=Clean Economy;3=Constructid and Agriculture; 6=Health Services; 7=Information and	on;
City of Sacramento	9	Program Supervisor	1
	9	Recreation Aide	1
	9	Recreation Aide-Youth Workforce Development	1
	9	Senior Accounting Technician	1
	7	Senior Applications Developer DOU/CCB	1
	9	Senior Applications Developer Enterprise Applications	1
	9	Senior Code Enforcement Officer	1
	9	Senior Office Specialist	1
	9	Senior Personnel Analyst	1
	9	Senior Recreation Aide	1
	9	Senior Staff Assistant	1
	9	Senior Tree Pruner	1
	9	Staff Assistant	1
	3	Street Construction Equipment Operator	1
	9	Supervising Code Enforcement Officer	1
	3	Supervising Construction Inspector	1
	7	Telecommunications Engineer II	1
	9	Ticket Seller	1
	9	Traffic Worker I	1
	9	Tree Pruner Trainee	1
	9	Utilities Operations and Maintenance Leadworker Wastewater	1
County of Sacramento	9	Collection Assistant Planner	1
	9	Accounting Manager	1
	4	Accounting Technician	1
	9	Administrative Services Officer I	1
	9	Airport Manager	1
	9	Assistant Auditor-Controller	1
	7	Assistant Chief Information Officer	1

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Regional Industry/Occupationa 4=Education and Knowledge C	al Cluster Keys: reation; 5=Foo	1=Advanced Manufacturing; 2=Clean Economy;3=Construded and Agriculture; 6=Health Services; 7=Information and	ıction;
County of Sacramento	9	Assistant Director of Airports	1
	3	Associate Electrical Engineer	1
	9	Associate Real Property Appraiser	1
	9	Behavioral Health Peer Specialist Program Manager	1
	9	Chief Assistant Public Defender	1
	9	Chief Financial and Administrative Officer	1
	9	Chief of Shelter Medicine	1
	9	Chief, Division of Water Resources	1
	9	Child Support Officer Level I/II	1
	9	Clerk/Recorder Supervisor	1
	9	Collection Equipment Operator II	1
	9	Collection Equipment Operator III	1
	9	Collection Services Program Manager	1
	3	Construction Inspector	1
	3	Construction Management Supervisor	1
	9	Coroner Technician Level I/II	1
	9	County Executive Office Management Analyst III	1
	9	Crime and Intelligence Analyst	1
	9	Deputy Clerk, Board of Supervisors Level I/II	1
	9	Deputy Director, Airport Operations and Maintenance	1
	9	Deputy Sheriff Recruit	1
	3	Electrician	1
	9	Electronics Technician	1
	9	Emergency Medical Services Administrator	1
	9	Emergency Medical Services Administrator	1
	9	Engineering Aide Land Surveying	1
	9	Engineering Technician Level I/II	1
	9	Environmental Specialist Level I/II	1
	9	Epidemiologist	1
	9	Estate Inventory Specialist	1
	9	Facilities Manager	1
	9	Facilities Trades Operations Supervisor	1
	9	Family Service Supervisor	1
	9	Family Service Worker Level I/II	1

	1=Advanced Manufacturing; 2=Clean Economy;3=Construct d and Agriculture; 6=Health Services; 7=Information and Fleet Service Worker Fleet Supervisor Food Service Cook Food Service Worker Highway Maintenance Worker Human Resources Manager I	1 1 1 1 1 1 1
9 9 9 9 9	Fleet Supervisor Food Service Cook Food Service Worker Highway Maintenance Worker	1
9 9 9	Food Service Cook Food Service Worker Highway Maintenance Worker	1
9 9 9	Food Service Worker Highway Maintenance Worker	•
9 9	Highway Maintenance Worker	1
9		1
9	Human Resources Manager I	1
		1
9	Human Services Division Manager	1
	Human Services Division Manager Range A/B	1
9	Human Services Program Integrity Specialist	1
9	Human Services Program Specialist	1
9	Human Services Supervisor	1
9	Industrial Hygienist	1
7	Information Technology Applications Analyst III	1
7	Information Technology Business Systems Analyst III	1
9	Information Technology Division Chief	1
7 Information Technology Systems Support Specialist Level I/II		1
9	Investigative Assistant	1
6	Lactation Consultant	1
3	Landfill Equipment Operator I	1
9	Landfill Equipment Operator II	1
3	Lead Electrician	1
9	Legal Secretary I	1
6	Medical Assistant Level I/II	1
9	Office Assistant Level I/II	1
9	Park Ranger	1
9	Park Ranger Recruit	1
9	Personnel Analyst	1
9	Pharmacist	1
9	Planning Technician	1
3	Plumber	1
9	Principal Engineering Technician	1
9	Principal Planner	1
	7 9 7 9 6 3 9 3 9 6 9 9 9 9 9 9 9	7 Information Technology Business Systems Analyst III 9 Information Technology Division Chief 7 Information Technology Systems Support Specialist Level I/II 9 Investigative Assistant 6 Lactation Consultant 3 Landfill Equipment Operator I 9 Landfill Equipment Operator II 3 Lead Electrician 9 Legal Secretary I 6 Medical Assistant Level I/II 9 Office Assistant Level I/II 9 Park Ranger 9 Park Ranger Recruit 9 Personnel Analyst 9 Pharmacist 9 Planning Technician 3 Plumber 9 Principal Engineering Technician

EMPLOYER CRITICAL CLUSTER		JOBS	# of Positions
		1=Advanced Manufacturing; 2=Clean Economy;3=Cons d and Agriculture; 6=Health Services; 7=Information and	
County of Sacramento	9	Process Server	1
	9	Real Property Appraiser Level I/II	1
	9	Recreation Aide	1
	9	Recreation Leader	1
	9	Retirement Services Supervisor	1
	6	Safety Specialist	1
	9	Sanitation District Mechanic III	1
	9	Scale Attendant I	1
	9	Secretary to Member of Board of Supervisors	1
	4	Senior Administrative Analyst Range A/B	1
	9	Senior Airport Operations Dispatcher	1
	9	Senior Airport Operations Worker	1
	3	Senior Construction Inspector	1
	9	Senior Contract Services Officer	1
	9	Senior Election Assistant	1
	9	Senior Engineering Technician	1
	9	Senior Highway Maintenance Worker	1
	9	Senior Natural Resource Specialist	1
	9	Senior Nutrition Assistant	2
	9	Senior Office Specialist	1
	9	Senior Personnel Specialist	1
	9	Senior Planner	1
	9	Senior Retirement Benefits Specialist	1
	9	Senior Sheriff's Records Specialist	1
	9	Senior Traffic Signal and Lighting Technician	2
	9	Senior Transportation Engineer	1
	9	Senior Utility Billing Services Representative	1
	9	Sheriff's Captain	1
	9	Sheriff's Records Officer I	1
	9	Special Assistant Board of Supervisors	1
	9	Storekeeper - Fleet Services	2
	9	Storekeeper-Fleet Services	1
	3	Supervising Building Inspector	1
	9	Supervising Deputy Clerk, Board of Supervisors	1

EMPLOYER CRITICAL CLUSTER		JOBS	# of Positions
		1=Advanced Manufacturing; 2=Clean Economy;3=Construct d and Agriculture; 6=Health Services; 7=Information and	ion;
Coounty of Sacramento	9	Supervising Probation Officer	1
	9	Supervising Waste Management Specialist	1
	9	Traffic Signs Maintenance Worker II	1
	9	Veterans Claims Representative	1
	9	Waste Management Program Assistant	1
	9	Waste Management Program Manager II	1
	9	Waste Management Superintendent	1
	9	Workforce Coordinator	1
Los Rios Community College District	4	Account Clerk I	1
	4	Account Clerk II	1
	4	Account Clerk III	1
	4	Accountant	2
	4	Accounting Specialist	1
	4	Adapted Physical Education Adjunct Assistant Professor Pool	1
	4	Administration of Justice Adjunct Assistant Professor Pool	
	4	Administrative Assistant I	
	4	Administrative Assistant III	1
	4	Administrative Services Analyst	2
	4	Admissions/Records Technician II	1
	4	Alternate Media Design Specialist	1
	4	Anthropology Adjunct Assistant Professor	1
	4	Art Adjunct Assistant Professor	1
	4	Art Adjunct Assistant Professor Pool	1
	4	Art History Adjunct Assistant Professor Pool	1
	4	Athletic Trainer	1
	4	Aviation Adjunct Assistant Professor Pool	2
	4	Aviation Assistant Professor	1
	4	Biology Adjunct Assistant Professor	1
	4	Campus Operations Supervisor	1
	4	Chemistry Assistant Professor	1
	4	Child Development Center Teacher	1
	4	Classified Recruit Training Officer	1
	4	Clerk III	3
	4	College Nurse Clinician	1

EMPLOYER CRITICAL CLUSTER		JOBS	# of Positions
		1=Advanced Manufacturing; 2=Clean Economy;3=Constructio d and Agriculture; 6=Health Services; 7=Information and	n;
Los Rios Community College District	4	Commercial Music Adjunct Assistant Professor	2
	4	Computer Information Science Assistant Professor	1
	4	Confidential Human Resources Generalist	2
	4	Confidential Human Resources Specialist II	1
	4	Confidential Human Resources Specialist III	2
	4	Counseling Clerk I	1
	4	Culinary Arts Management Adjunct Assistant Professor Pool	1
	4	Custodian	1
	4	Deaf Culture and Sign Language Studies Adjunct Assistant	1
	4	Professor Pool Dean of Arts	1
	4	Dean of Business, Computer Information Science, and Distance	1
	4	Learning Dean of Humanities and Fine Arts	1
	4	Diagnostic Medical Sonography Adjunct Assistant Professor Pool	1
	4	Director I of Human Resources	1
	4	Director VI of Training Source	1
	4	Director VII of the Apprenticeship Grants Project	1
	4	Director X for TRIO Project & Student Support Services	1
	4	Donor Relations Specialist	1
	4	Early Childhood Education Adjunct Assistant Professor	2
	4	Educational Center Clerk	1
	4	Educational Center Supervisor	1
	4	Electrician Trainee Assistant Professor	1
	4	Emergency Medical Technician Paramedic Adjunct Assistant Professor	1
	4	Employer Engagement Specialist - Special Projects	1
	4	Engineering Adjunct Assistant Professor	1
	4	Engineering Adjunct Assistant Professor Pool	1
	4	English Adjunct Assistant Professor Pool	1
	4	English as a Second Language Adjunct Assistant Professor Pool	1
	4	Facilities Steward	1
	4	Fashion Adjunct Assistant Professor	1
	4	Film and Media Adjunct Assistant Professor Pool	1
	4	Financial Aid Technician	2
	4	Fire Technology Adjunct Assistant Professor Pool	1

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
		: 1=Advanced Manufacturing; 2=Clean Economy;3=Constructi d and Agriculture; 6=Health Services; 7=Information and	ion;
os Rios Community College District	4	Fire Technology Coordinator	1
	4	Geography Assistant Adjunct Professor	1
	4	Geology Adjunct Assistant Professor Pool	1
	4	Grant Coordination Clerk	1
	4	Groundskeeper	1
	4	Hmong Adjunct Assistant Professor Pool	1
	4	Human Development Adjunct Assistant Professor	1
	4	Humanities Adjunct Assistant Professor Pool	1
	4	Information Tech Specialist II-Audio/Video Media Support	1
	4	Information Technology Application Systems Supervisor	1
	4	Information Technology Specialist I - Help Desk Support	1
	4	Information Technology Technician II - Help Desk	1
	4	Instructional Assistant - Anthropology	1
	4	Instructional Assistant - Campus Computer Laboratory	1
	4	Instructional Assistant - Cosmetology	1
	4	Instructional Assistant - Costuming and Makeup	1
	4	Instructional Assistant - Disabled Student Program & Services	1
	4	Instructional Assistant - Foreign Language	1
	4	Instructional Assistant - Learning Resources	1
	4	Instructional Assistant - Photography	1
	4	Instructional Assistant - Writing/English/Reading	1
	4	Instructional Assistant-Mathematics	1
	4	Laboratory Technician - Science	2
	4	Legal Assisting Assistant Adjunct Professor	1
	4	Maintenance HVAC Mechanic	1
	4	Maintenance Technician I	1
	4	Maintenance Technician II	1
	4	Mathematics Adjunct Assistant Professor Pool	1
	4	Media Systems/Resources Technician II	1

EMPLOYER CRITICAL CLUSTER		JOBS		
		1=Advanced Manufacturing; 2=Clean Economy;3=Construct d and Agriculture; 6=Health Services; 7=Information and	ion;	
Los Rios Community College District	4	Mental Health Advocate	2	
	4	Maintenance Plumber	1	
	4	Music Adjunct Assistant Professor	1	
	4	Nursing Assistant ProfessorMedical Surgical, Simulation & Clinical Liaison	1	
	4	Nursing Assistant Professor - Psychology	2	
	4	Outreach Specialist Limited Term	1	
	4	Payroll Accountant	2	
	4	Personal Activity Adjunct Assistant Professor Pool	1	
	4	Philosophy Adjunct Assistant Professor	1	
	4	Philosophy Adjunct Assistant Professor Pool	1	
	4	Photography Adjunct Assistant Professor Pool	2	
	4	Physics/Astronomy Adjunct Assistant Professor Pool	1	
	4	Police Captain	1	
	4	Police Officer	1	
	4	Project Director (X) for TRIO Educational Talent Search	1	
	4	Psychology Assistant Professor	1	
	4	Radio, TV and Film Adjunct Assistant Professor Pool	2	
	4	Real Estate Adjunct Assistant Professor	1	
	4	Senior Information Technology Technician - Lab/Area	1	
	4	Microcomputer Support Special Projects - Education Coach II	1	
	4	Special Projects - Open Educational Resources Specialist	1	
	4	Special Projects-Sustainability Coordinator	1	
	4	Student Support Assistant	4	
	4	Student Support Specialist	2	
	4	Student Support Supervisor	1	
	4	Theater Arts Film Adjunct Assistant Professor Pool	1	
	4	Theatre Arts Adjunct Assistant Professor	1	
	4	Theatre Arts Technical Adjunct Assistant Professor Pool	1	

EMPLOYER	CRITICAL CLUSTER				
Regional Industry/Occupational 4=Education and Knowledge Cro	Cluster Keys: eation; 5=Foo	1=Advanced Manufacturing; 2=Clean Economy;3=Construction d and Agriculture; 6=Health Services; 7=Information and	n;		
Los Rios Community College District	4	Tutoring Adjunct Coordinator Pool	1		
	4	4 Veterinary Animal Health Technology Adjunct Assistant Professor			
	4	Veterinary Technology Adjunct Assistant Professor Pool	1		
	4	Vice President of Instruction	2		
	4	Vice President of Student Services	1		
	4	Vice President of Student Services & Equity	1		
	4	Vietnamese Adjunct Assistant Professor Pool	1		
	4	Welding Technology Assistant Professor	1		
	4	Women and Gender Studies Adjunct Assistant Professor Pool	1		
	4	Women's Basketball Adjunct Head Coach	1		
Morrison Chopping LLC	9	Farmworker - Combine, Harvest, Equipment Operator - Multiple Commodities	9		
Resource Staffing Group	9	Call Center - Customer Service Representative			
	9	Data Entry Clerk	1		
	9	Document Management Clerk	1		
	9	Office Clerk	1		
TTEC Government Solutions, LLC	9	Bilingual Healthcare Customer Service Representative - Remote	2		
Total Maintenance Management	9	Airport Custodians	10		
	9	Airport Porters			
	9	Overnight Custodian	10		
UAW Center for Manufacturing a Green Economy	9	CMGE Community Director	1		
•	9	CMGE Workforce Development Director	1		
Total	1	<u> </u>	398		

INFORMATION ITEM III-D

Unemployment Update/Press Release from the Employment Development Department

BACKGROUND:

The unemployment rate for the Sacramento County for the month of January was 5.0%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

State of California March 14, 2025

EMPLOYMENT DEVELOPMENT DEPARTMENT Labor Market Information Division 9323 Tech Center Drive, Suite 1000 Sacramento, CA 95826

Contact: Cara Welch (916) 530-1700

SACRAMENTO-ROSEVILLE-FOLSOM METROPOLITAN STATISTICAL AREA (MSA) (EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES) Total employment down 17,100 over the month; up 8,700 over the year

The unemployment rate in the Sacramento-Roseville-Folsom MSA was 5.0 percent in January 2025, up from a revised 4.5 percent in December 2024, and above the year-ago estimate of 4.9 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 4.4 percent for the nation during the same period. The unemployment rate was 5.1 percent in El Dorado County, 4.3 percent in Placer County, 5.0 percent in Sacramento County, and 6.1 percent in Yolo County.

<u>NOTE</u>: Labor Force and Industry data contained in this release differ from previous information due to the U.S. Department of Labor's annual revision process.

Between December 2024 and January 2025, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo decreased by 17,100 to total 1,093,300 jobs.

- Over the month, most major industry sectors experienced job decline. Trade, trade, transportation, and utilities (down 6,000 jobs) led the decline with losses in retail trade (down 3,500 jobs), transportation, warehousing, and utilities (down 2,200 jobs) and wholesale trade (down 300 jobs).
- Professional and business services reduced by 3,700 jobs. Employment reductions occurred in administrative and support and waste services (down 2,600 jobs), professional, scientific, and technical services (down 1,000 jobs), and management of companies and enterprises (down 100 jobs).
- Construction payrolls continued to trend down in January with a drop of 2,000 jobs. Specialty trade contractors (down 1,400 jobs) accounted for most of the decrease. Construction of buildings shed 400 jobs.
- Additional month-over declines occurred in government (down 1,400 jobs), leisure and hospitality (down 1,200 jobs), financial activities (down 700 jobs), private education and health services (down 600 jobs), manufacturing (down 500 jobs), other services (down 400 jobs), farm (down 300 jobs) and information (down 300 jobs).

Between January 2024 and January 2025, total jobs in the region increased by 8,700 or 0.8 percent.

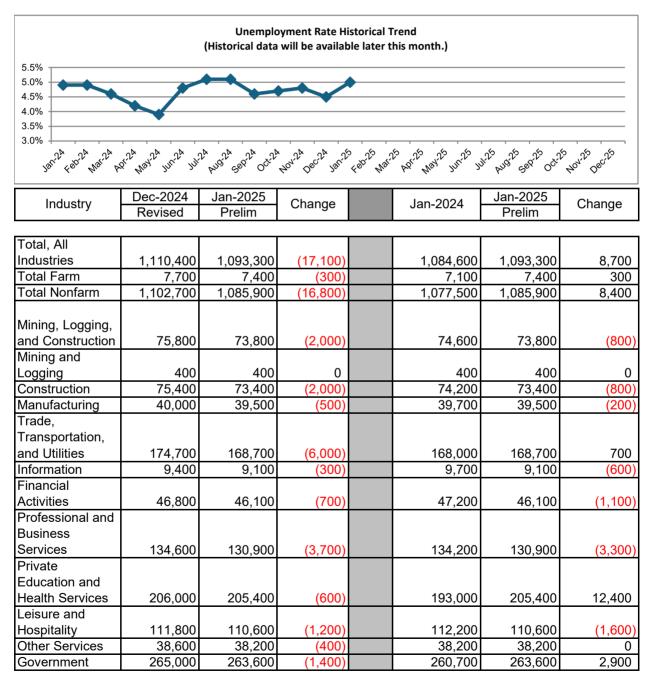
- Over the year, private education and health services reported the largest gain, adding 12,400 jobs.
 Within the industry sector, healthcare and social assistance rose by 11,800 jobs. Private educational services edged up 600 jobs.
- Government employment advanced by 2,900 jobs. Job gains were concentrated in local government (up 3,000 jobs). State government (down 100 jobs) showed little change while federal government remained unchanged.
- Six industries reported year-over declines: professional and business services (down 3,300 jobs), leisure and hospitality (down 1,600 jobs), financial activities (down 1,100 jobs), construction (down 800 jobs), information (down 600 jobs), and manufacturing (down 200 jobs).

March 14, 2025

Cara Welch 916-530-1700

IMMEDIATE RELEASE SACRAMENTO-ROSEVILLE-FOLSOM METROPOLITAN STATISTICAL AREA (MSA) (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Roseville-Folsom MSA was 5.0 percent in January 2025, up from a revised 4.5 percent in December 2024, and above the year-ago estimate of 4.9 percent. This compares with an unadjusted unemployment rate of 5.5 percent for California and 4.4 percent for the nation during the same period. The unemployment rate was 5.1 percent in El Dorado County, 4.3 percent in Placer County, 5.0 percent in Sacramento County, and 6.1 percent in Yolo County.



Notes: Data not adjusted for seasonality. Data may not add due to rounding Labor force data are revised month to month

March 14, 2025 Employment Development Department Labor Market Information Division (916) 262-2162

Sacramento-Roseville-Folsom MSA

(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2024 Benchmark

Data Not Seasonally Adjusted

Data Not Seasonally Adjusted	lan 04	Nov 24	Dec 24	lon OF	Doroont	Change
	Jan 24	Nov 24	Dec 24 Revised	Jan 25 Prelim	Percent Month	Year
Civilian Labor Force (1)	1,169,900	1,181,900	1,183,100	1,190,500	0.6%	1.8%
Civilian Employment	1,113,000	1,125,500	1,129,400	1,131,300	0.0%	1.6%
Civilian Unemployment	56,900	56,400	53,700	59,200	10.2%	4.0%
Civilian Unemployment Rate	4.9%	4.8%	4.5%	5.0%	10.270	4.070
(CA Unemployment Rate)	5.4%	5.4%	5.2%	5.5%		
(U.S. Unemployment Rate)	4.1%	4.0%	3.8%	4.4%		
(o.o. onemployment reals)	7.170	4.070	0.070	7.770		
Total, All Industries (2)	1,084,600	1,106,900	1,110,400	1,093,300	-1.5%	0.8%
Total Farm	7,100	8,200	7,700	7,400	-3.9%	4.2%
Total Nonfarm	1,077,500	1,098,700	1,102,700	1,085,900	-1.5%	0.8%
Total Private	816,800	832,500	837,700	822,300	-1.8%	0.7%
Goods Producing	114,300	116,400	115,800	113,300	-2.2%	-0.9%
Mining, Logging, and Construction	74,600	76,300	75,800	73,800	-2.6%	-1.1%
Mining and Logging	400	400	400	400	0.0%	0.0%
Construction	74,200	75,900	75,400	73,400	-2.7%	-1.1%
Construction of Buildings	15,200	15,500	15,500	15,100	-2.6%	-0.7%
Specialty Trade Contractors	51,600	51,600	51,100	49,700	-2.7%	-3.7%
Foundation, Structure, and Building Exterior C	· ·	13,200	12,800	12,300	-3.9%	-9.6%
Building Equipment Contractors	22,500	21,900	22,000	21,500	-2.3%	-4.4%
Building Finishing Contractors	10,600	11,200	11,100	10,700	-3.6%	0.9%
Manufacturing	39,700	40,100	40,000	39,500	-1.3%	-0.5%
Durable Goods	25,400	25,700	25,700	25,300	-1.6%	-0.4%
Computer and Electronic Product Manufacturin		4,300	4,300	4,200	-2.3%	-6.7%
Non-Durable Goods	14,300	14,400	14,300	14,200	-0.7%	-0.7%
Food Manufacturing	5,800	6,400	6,400	6,300	-1.6%	8.6%
Service-Providing	963,200	982,300	986,900	972,600	-1.4%	1.0%
Private Service Providing	702,500	716,100	721,900	709,000	-1.8%	0.9%
Trade, Transportation, and Utilities	168,000	172,200	174,700	168,700	-3.4%	0.4%
Wholesale Trade	28,200	28,100	28,600	28,300	-1.0%	0.4%
Merchant Wholesalers, Durable Goods	16,100	15,900	16,100	15,900	-1.2%	-1.2%
Merchant Wholesalers, Nondurable Goods	10,600	10,800	11,000	10,900	-0.9%	2.8%
Retail Trade	97,900	100,300	101,500	98,000	-3.4%	0.1%
Motor Vehicle & Parts Dealer	14,200	14,100	14,200	14,100	-0.7%	-0.7%
Building Material and Garden Equipment and S	· ·	8,500	8,600	8,400	-2.3%	0.0%
Grocery and Convenience Retailers	20,400	20,600	20,600	20,300	-1.5%	-0.5%
General Merchandise Retailers	20,300	22,200	22,700	21,400	-5.7%	5.4%
Health and Personal Care Retailers	5,400	5,300	5,300	4,900	-7.5%	-9.3%
Clothing, Clothing Accessories, Shoe, and Jew		7,200	7,600	6,900	-7.5% -9.2%	3.0%
Sporting Goods, Hobby, Musical Instrument, B		10,900	11,000	10,600	-3.6%	-0.9%
Transportation, Warehousing, and Utilities	41,900	43,800	44,600	42,400	-4.9%	1.2%
Information	9,700	9,200	9,400	9,100	-3.2%	-6.2%
Publishing Industries	2,300	2,100	2,100	2,000	-4.8%	-13.0%
Telecommunications	2,300	2,100	2,100	2,100	-4.5%	-8.7%
Financial Activities	47,200	46,600	46,800		-4.5 % -1.5 %	-2.3%
Financial Activities Finance and Insurance			28,900	46,100 28,700	-0.7%	-2.3% -1.4%
Credit Intermediation and Related Activities inc	29,100 8,100	28,900 8,100		8,000	-1.2%	-1.4% -1.2%
		5,000	8,100 5,100	5,000	-1.2 % -2.0%	0.0%
Depository Credit Intermediation including Mo						
Nondepository Credit Intermediation	1,800	1,700	1,700	1,700	0.0%	-5.6%
Insurance Carriers and Related Activities	17,600	17,700	17,700	17,500	-1.1%	-0.6%
Real Estate and Rental and Leasing	18,100	17,700	17,900	17,400	-2.8%	-3.9%
Real Estate	13,900	14,200	14,400	13,900	-3.5%	0.0%
Professional and Business Services	134,200	134,500	134,600	130,900	-2.7%	-2.5%
Professional, Scientific, and Technical Services		58,900	59,400	58,400	-1.7%	-6.3%
Architectural, Engineering, and Related Servi		10,900	10,900	10,800	-0.9%	2.9%
Management of Companies and Enterprises	15,200	15,600	15,700	15,600	-0.6%	2.6%
Administrative and Support and Waste and Rem	56,700	60,000	59,500	56,900	-4.4%	0.4%

March 14, 2025 Employment Development Department Labor Market Information Division (916) 262-2162

Sacramento-Roseville-Folsom MSA

(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2024 Benchmark

Data Not Seasonally Adjusted

	Jan 24	Nov 24	Dec 24	Jan 25	Percent (Change
			Revised	Prelim	Month	Year
Administrative and Support Services	53,400	56,600	56,100	53,500	-4.6%	0.2%
Employment Services	16,200	17,100	17,000	15,500	-8.8%	-4.3%
Services to Buildings and Dwellings	17,700	19,400	19,300	18,500	-4.1%	4.5%
Private Education and Health Services	193,000	203,800	206,000	205,400	-0.3%	6.4%
Private Educational Services	16,200	17,500	17,200	16,800	-2.3%	3.7%
Health Care and Social Assistance	176,800	186,300	188,800	188,600	-0.1%	6.7%
Ambulatory Health Care Services	63,400	65,500	66,800	66,400	-0.6%	4.7%
Hospitals	27,200	28,500	28,800	28,800	0.0%	5.9%
Nursing and Residential Care Facilities	19,200	20,500	20,900	20,900	0.0%	8.9%
Leisure and Hospitality	112,200	111,000	111,800	110,600	-1.1%	-1.4%
Arts, Entertainment, and Recreation	21,400	20,500	21,300	21,200	-0.5%	-0.9%
Accommodation and Food Services	90,800	90,500	90,500	89,400	-1.2%	-1.5%
Accommodation	9,200	9,000	9,200	9,100	-1.1%	-1.1%
Food Services and Drinking Places	81,600	81,500	81,300	80,300	-1.2%	-1.6%
Restaurants and Other Eating Places	77,300	77,000	76,800	75,800	-1.3%	-1.9%
Full-Service Restaurants	33,400	33,300	33,300	32,800	-1.5%	-1.8%
Limited-Service Restaurants and Other Eatin	43,900	43,700	43,500	43,000	-1.1%	-2.1%
Other Services	38,200	38,800	38,600	38,200	-1.0%	0.0%
Repair and Maintenance	11,500	10,900		10,700	-0.9%	-7.0%
Government	260,700	266,200	265,000	263,600	-0.5%	1.1%
Federal Government	14,600	14,700	14,700	14,600	-0.7%	0.0%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
Total State and Local Government	246,100	251,500	250,300	249,000	-0.5%	1.2%
State Government	135,800	136,500	135,900	135,700	-0.1%	-0.1%
State Government Educational Services	28,000	27,200	27,300	27,000	-1.1%	-3.6%
State Government Excluding Education	107,800	109,300	108,600	108,700	0.1%	0.8%
Local Government	110,300	115,000	114,400	113,300	-1.0%	2.7%
Local Government Educational Services	60,200	62,200	61,900	61,900	0.0%	2.8%
Local Government excluding Educational Serv	50,100	52,800	52,500	51,400	-2.1%	2.6%
County Government	20,200	20,900	20,600	20,200	-1.9%	0.0%
City Government	10,500	11,200	11,200	10,800	-3.6%	2.9%
Special Districts plus Tribes	19,400	20,700	20,700	20,400	-1.4%	5.2%

Notes:

- (1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- (2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-530-1700 or Alyssa Bonillas 916-982-9257

These data, as well as other labor market data, are available via the Internet at http://www.labormarketinfo.edd.ca.gov. If you need assistance, please call (916) 262-2162.

REPORT 400 C

Monthly Labor Force Data for Counties January 2025 - Preliminary

Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL		19,703,400	18,610,700	1,092,700	5.5%
ALAMEDA	11	866,500	826,400	40,000	4.6%
ALPINE	38	550	510	40	7.1%
AMADOR	28	14,980	14,050	930	6.2%
BUTTE	29	92,600	86,800	5,900	6.3%
CALAVERAS	31	17,590	16,430	1,170	6.6%
COLUSA	57	11,420	9,380	2,050	17.9%
CONTRA COSTA	12		The state of the s		
	32	582,600	554,900	27,700	4.8%
DEL NORTE		8,930	8,340	600	6.7%
EL DORADO	18	91,100	86,400	4,600	5.1%
FRESNO	47	475,800	434,900	40,900	8.6%
GLENN	44	12,210	11,260	960	7.8%
HUMBOLDT	23	60,300	56,900	3,400	5.6%
IMPERIAL	57	73,500	60,300	13,200	17.9%
INYO	12	8,300	7,890	400	4.8%
KERN	49	412,700	375,700	37,000	9.0%
KINGS	52	59,600	53,700	5,900	9.8%
LAKE	45	26,660	24,520	2,130	8.0%
LASSEN	41	8,150	7,560	590	7.2%
LOS ANGELES	24	5,098,100	4,802,700	295,400	5.8%
MADERA	46	70,500	64,500	6,000	8.5%
MARIN	3	125,100	120,000	5,100	4.1%
MARIPOSA	38	6,860	6,370	490	7.1%
MENDOCINO	30	36,530	34,170	2,360	6.5%
MERCED	56	122,200	108,800	13,400	11.0%
MODOC	50	3,070	2,790	280	9.1%
MONO	12	7,850	7,480	370	4.8%
MONTEREY	54	215,800	194,100	21,800	10.1%
NAPA	8	75,400	72,000	3,400	4.5%
NEVADA	15	48,160	45,780	2,380	4.9%
ORANGE	3	1,625,800	1,559,500	66,400	4.1%
PLACER	6	206,400	197,500	8,900	4.3%
PLUMAS	53	7,350	6,620	730	9.9%
-					
RIVERSIDE	20	1,193,100	1,129,300	63,800	5.3%
SACRAMENTO	16	781,200	742,300	38,900	5.0%
SAN BENITO	38	34,600	32,100	2,500	7.1%
SAN BERNARDINO	19	1,038,400	984,100	54,300	5.2%
SAN DIEGO	8	1,660,300	1,584,800	75,500	4.5%
SAN FRANCISCO	2	510,500	489,900	20,700	4.0%
SAN JOAQUIN	34	372,300	346,500	25,800	6.9%
SAN LUIS OBISPO	7	132,400	126,600	5,800	4.4%
SAN MATEO	1	417,600	401,700	15,900	3.8%
SANTA BARBARA	21	217,500	205,800	11,700	5.4%
SANTA CLARA	5	1,026,500	983,100	43,400	4.2%
SANTA CRUZ	36	135,500	126,000	9,500	7.0%
SHASTA	26	80.800	76,000	4,800	5.9%
		,			
SIERRA	34	1,310	1,220	90	6.9%
SISKIYOU	48	16,140	14,720	1,420	8.8%
SOLANO	21	216,800	205,100	11,700	5.4%
SONOMA	8	246,700	235,600	11,100	4.5%
STANISLAUS	43	257,600	238,600	19,000	7.4%
SUTTER	51	45,900	41,400	4,500	9.7%
TEHAMA	36	26,940	25,050	1,890	7.0%
TRINITY	33	5,390	5,030	370	6.8%
TULARE	55	224,200	200,000	24,300	10.8%
TUOLUMNE	24	21,800	20,530	1,270	5.8%
VENTURA	16	419,700	398,800	20,900	5.0%
	27	111,800	105,000	6,800	6.1%
YOLO					
YUBA	42	36,000	33,400	2,600	7.3%

Notes

 $^{{\}bf 1)}\ {\bf Data}\ {\bf may}\ {\bf not}\ {\bf add}\ {\bf due}\ {\bf to}\ {\bf rounding}.\ {\bf The}\ {\bf unemployment}\ {\bf rate}\ {\bf is}\ {\bf calculated}\ {\bf using}\ {\bf unrounded}\ {\bf data}.$

²⁾ Labor force data for all geographic areas now reflect the March 2024 benchmark and Census Vintage 2023 population controls at the state level. Sacramento Works, Inc. Board Page 66 Wednesday, March 26, 2025

INFORMATION ITEM III-E Committee Updates

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- ➤ Youth Committee David Gordon
- Planning/Oversight Committee Jamey Nye
- > Employer Outreach Committee Ron Ellis





Prepared Especially for the SETA/Sacramento Works Board Meeting: March 26. 2025

TOP UPCOMING AGENDA ITEMS

- Seminars Request-for-Interest 2025-26
- Staffing Firms initiative
- Monthly Newsletters
- KPI
- Promoting Employer Services
- Board Recruitment (LinkedIn)
- Housekeeping?
 - + Business Dev. Groups
 - + Quorum Mgmt.

Sacramento
Works

SETA Sacramento Works Employer Newsletter, June 2024

ANN	UAL PROG. 2025
Mar.	 No EOC Meeting eNewsletter Employer Meeting EOC Topical Seminar
Apr.	 EOC meeting 4-8-2025 eNewsletter <u>Seminar</u>: How Employers can Access Subsidized Employment. Opps (2 of 4)
May	 No EOC Meeting eNewsletter Employer Meeting EOC Topical Seminar
Jun.	 No EOC Meeting eNewsletter Seminar How to access and use SETA/SWI services (3 of 4).
Jul.	 EOC 7-8-25 meeting eNewsletter Employer Meeting EOC Topical Seminar
Aug.	No EOC Meeting eNewsletter

E.O.C. ENDORSED - 2025 PLAN

- 1 Develop and integrate an annual Employer Services promotion plan
- **2** Find 1 or 2 'small- 'and 'medium-' sized company representatives as EOC members & board prospects
- **3** Begin reaching out to staffing firms in an effort to help them work with SETA/SWI *(A win-win)*
- **4** Institutionalize gains (Annual Prg. calendar, Employer meetings, KPI reporting, eNewsletter, Seminars & Surveys)

E.O.C. MEMBERSHIP

12 members - 3 on SETA board

- *Micro* >10 to 24 (1, 2SS.Com)
- Small 25 to 49 (0)
- Medium 50 to 149 (2)
- Labor & State of CA (2)
- Large 150 to 499 (2)
 Digistream & Edges Electrical
- Very Large 500 to 999+ (3)
 Sac Job Corps, SMUD, Villara
- Economic Development (2) Sac City, Sac County, (Missing Valley Vision, Metro Chamber and GSEC.)

OUTREACH INITIATIVES

- Employer Meetings
- eNewsletter.





NW Staffing Resources

- Pursuing 3 Types of Seminars
- 'After-Service' Surveys

O SETA Sacramento Works

Employer Outreach Committee

Name/position	Company	Address	Phone	Fax	EMail
REPRESENTED				. 47	
Victor McGee Exec. Director Represented by:	Career Systems Development Corp. (a.k.a. Sacramento	3100 Meadowview Rd. Sacramento, CA 95832	(916) 394-4302		mcgee.victor@jobcorps.org
Nneka Anderson HR Director	Job Corps)		(916) 394-4302 (916) 805-3207		anderson.nneka@jobcorps.org
Melissa De La Cruz Job Developer	Lutheran Social Services	3200 V. Street Sacramento, CA 95817	(916) 281-9010	(916) 455-4282	mdelacruz@lssnorcal.org
Ronnie L. Cobb Director of Employee Relations	SearchPros Staffing	1750 Howe Avenue, Suite 600 Sacramento, CA 95825	(888) 774-4737 (916) 271-8788 (Cell)	(916) 560-4137	rcobb@spstaffing.com
Ronald 'Ron' J. Ellis Managing Director / Owner	2SS.com LLC	3901 Oak Hurst Circle Fair Oaks, CA 95628	(916) 801-3707 (Cell)	(630) 566-1962	ron_ellis@2ss.com
REPRESENTED Crystal Bethke Director of Economic Development	County of Sacramento	700 "H" Street, Suite 6750 Sacramento, CA 95814	(916) 874-5220 AA Kimberly Lettini (916) 874-1659	(916) 874-4390	bethkec@saccounty.net
Represented by: Linzie Fukushima Economic Develop. Specialist			(916) 874-7414		fukushimal@saccounty.net
REPRESENTED Vivian Hernandez- Obaldia Regional Director	CA Dept. of Rehabilitation	7849 Madison Ave. Suite 160 Fair Oaks, California 95628	(916) 558-5324	(916) 537-2658	Vivian.Hernandez- Obaldia@dor.ca.gov
Represented by: Spencer Hoke Analyst			(916) 537-2647		spencer.hoke@dor.ca.gov
Lynn Hosokawa Human Resources Manager	Villara Building Systems	4700 Lang Avenue McClellan, CA 95652	916-646-2260 x1101	(916) 646-2266	hosokawal@villara.com
Lisa Hutchinson Team Lead	DigiStream Investigations	681 W. Capitol Ave., Ste. 200	(530) 297-8571, ext. 948752 (916) 300-1787		lhutchinson@digistream.com

O SETA Sacramento Works

		West Sacramento, CA 95605	(Cell)		
Kerri Kasper Recruiting and Employee Engagement	EDGES Electrical Group	1701 National Drive, Suite 200 Sacramento, CA 95834	(916) 648-3900 ext. 6972	(916) 575-7830	kkasper@edgesgoup.com
REPRESENTED Laurie Rodriguez Director People Services & Strategies	Sacramento Metro. Utility Dist. (SMUD)	6201 S. Street Sacramento, CA 95817	(916) 732-5628 (Cell)	(916) 768-6297	laurie.rodriguez@smud.org
Represented by: Tegan Knifton Reg. Workforce Development			(916) 732-5389 (916) 203-4629 (Cell)		tegan.knifton@smud.org
REPRESENTED Michael Jasso Asst. City Manager Economic Develop.	City of Sacramento	915 'I' Street 5th Floor Sacramento, CA 95814	(202) 302-6332 (Cell)		mjasso@cityofsacramento.org
Represented by: Denise Malvetti Workforce Develop. Manager			(916) 808-7064		dmalvetti@cityofsacramento.org
Personned by:	State of CA - Employment Development Dept.	WOTC Center 2901 50th Street Sacramento, CA 95817	(916) 516-0162	(916) 227-0211	jeff.richard@edd.ca.gov
Represented by: Lenis (Len) McCalister Employment Program Manager II			(916) 227-0302 (916) 664-4537 (Cell)		lenis.mccalister@edd.ca.gov
Ex officio Lisa Clawson SETA/SWI Board Chair	Kaiser Permanente	2015 Morse Ave. Sacramento, CA 95825	(916) 973-6962 (916) 462-0421 (Cell)		lisa.n.clawson@kp.org
Staff support: William Walker	SETA/ Sacramento Works	925 Del Paso Blvd. Sacramento, CA 95815	(916) 263-3800 (916) 263-4639		william.walker@seta.net

INFORMATION ITEM III-F SETA Governing Board Agenda

BACKGROUND:

Attached for your information is a copy of the most recent SETA Governing Board agenda.

SETA Governing Board agenda packet

Staff will be available to answer questions.

NOTES:



AGENDA

Sacramento Employment and Training Agency **GOVERNING BOARD Regular Meeting**

Thursday March 6, 2025 9:00 a.m.

925 Del Paso Boulevard, Suite 100, Board Room, Sacramento, CA 95815

PUBLIC COMMENT PROCEDURES

In response to AB 2449, the Sacramento Employment and Training Agency (SETA) Governing Board is conducting this meeting utilizing a hybrid approach, permitting members of the public to participate in person or via Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the members of the Board and included in the record.

In the event of disruption that prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

In-Person Public Comment

Members of the public are encouraged to participate in the meeting by completing a speaker card or submitting written comments by email to SETA's Clerk of the Boards, Anzhelika.Simonenkova@seta.net. Any member of the public who wishes to speak directly to the Board regarding any item on the agenda may contact Anzhelika Simonenkova at (916) 263-3753, or Anzhelika Simonenkova@seta.net. Please include in your request the item(s) on which you would like to participate.

Zoom Public Comment

Members of the public may participate in the meeting via Zoom by clicking the Zoom link, or listening to the meeting on one tap mobile +16699006833, 89342212346# US (San Jose).

Meeting ID: 893 4221 2346 Passcode: 927059 Find your local number

During the meeting any questions or comments may be submitted via the chat features on Zoom.

Accommodations

Request for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3753. Closed captioning will be available.

This meeting is digitally recorded and available to members of the public upon request.

This document and other Board meeting information may be accessed through the Internet by visiting the SETA webpage: www.seta.net/board/board-agendas.

GOVERNING BOARD

Rich Desmond

BOARD OF SUPERVISORS County of Sacramento

Eric Guerra

MAYOR PRO TEM City of Sacramento

Patrick Kennedy BOARD OF SUPERVISORS County of Sacramento

PUBLIC REPRESENTATIVE

Mai Vang COUNCILMEMBER City of Sacramento

	RO	ALL TO ORDER OLL CALL EDGE OF ALLEGIANCE	Page #
	Re	cognition of Long-term Employees: • Sandra Lee, Purchasing Analyst (35 years)	
I.	CO A.	ONSENT ITEMS: Approval of Minutes of the February 6, 2025 Regular Board Meeting (Anita Maldonado)	1-11
	В.	Approval of Claims and Warrants (Anita Maldonado)	12
	C.	Receive, Adopt and File the Sacramento County Annual Investment Policy of the Pooled Investment Fund – Calendar Year 2025 (Mario Maslac)	13
	D.	Approval of the Private Sector and Low-Income Sector Lists and the Appointment of Low-Income and Private Sector Organizations to Select Representatives and Alternates to Serve on SETA's Community Action Board (Julie Davis-Jaffe)	14-24
II.		CTION ITEMS: General Administration 1. Timed Item 9:00 A.M. and Public Hearing Approval of Addition of Changes to the SETA Personnel Policies and Procedures Sections 9 and 11 (Bevan Richardson)	25-68
		2. Approval to Award Contract for E-Rate IT Procurement (Kenji Castro)	69
		 Approval to Award Contract for Labor Negotiations and Consultation Services for the Sacramento Employment and Training Agency (Anita Maldonado) 	70
		Approval of Compensation Package for Executive Director (Mario Maslac)	71-74
	B.	Workforce Development Department General/Discretionary: No items One Stop Services: No items Community Services Block Grant: No items Refugee Services: No items	
	C.	Children And Family Services Department: No items	
III.		FORMATION ITEMS: Fiscal Monitoring Reports (Mario Maslac)	75-79
	В.	 Elk Grove Unified School District Employer Success Stories and Activity Report (William Walker) 	80-91

	C. D.	Unemployment Update/Press Release from the Employment	92-96
	E.	Development Department (Roy Kim/Cara Welch) Head Start Reports (Karen Griffith)	97-102 103-109
IV.	PU	BLIC COMMENTS RELATING TO MATTERS NOT ON THE POSTED AGENDA	110
V.	A.	PORTS TO THE BOARD: Chair Executive Director Deputy Directors Counsel Members of the Board	111
VI.	AD	JOURNMENT	

DISTRIBUTION DATE: Thursday, February 27, 2025

OTHER REPORTS ITEM IV

A. Chair

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

B. Members of the Board

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be places on the next agenda.

C. Counsel

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities.

D. Deputy Director

This item provides an opportunity for Mr. Roy Kim, Workforce Development Deputy Director, to provide an oral report on issues not included in the agenda packet.

E. Staff

This item provides an opportunity for SETA staff to provide oral report on issues not included in the agenda packet.

F. Public Participation

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.