

**WORKFORCE DEVELOPMENT
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Kaiser Permanente

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2SS.com

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Sacramento Sierra's Building & Construction
Trades Council

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Department of Human Assistance

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County of Sacramento, Economic
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Sacramento County Office of Education

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Villara Building Systems

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DigiStream Investigations

MICHAEL JASSO
City of Sacramento

DENISE LEE
Sacramento Employment & Training Agency

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

JANET NEITZEL
Employment Development Department

DR. JAMEY NYE
Los Rios Community College District

ANDREA OLLANIK
Sacramento Metro Chamber of Commerce

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VSP, Inc.

SHARON O'SULLIVAN
California Department of Rehabilitation

JOHNNY PEREZ
Clutch Contracts & Consulting

KARL PINEO
Ironworkers Local 118

LAURIE RODRIGUEZ
SMUD

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH – Chair
Roth Staffing Companies, L.P.

DENISE TUGADE
SEIU – United Healthcare Workers.

SHELLY VALENTON
Sacramento Regional Transit



SACRAMENTOWORKS

**SPECIAL MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, November 16, 2022

TIME: 8:00 a.m.

LOCATION:

<https://us02web.zoom.us/j/88517880696?pwd=RDRsbUZZb3Z2L29ZOTk3LzFOV1NzQT09>

In response to the AB361 (Brown Act Section 54953) relating to the COVID-19 Pandemic, the Sacramento Works Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/88517880696?pwd=RDRsbUZZb3Z2L29ZOTk3LzFOV1NzQT09>. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting on One tap mobile +16699006833,,88517880696# US (San Jose). Meeting ID: 885 1788 0696. Passcode: 872815. Find your local number: <https://us02web.zoom.us/j/kc5sfvMrSo>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: Monica.Newton@seta.net. Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Monica Newton at (916) 263-3753 or Monica.Newton@seta.net. Please include in your request on which item you would like to participate. Additionally, during the meeting any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Sacramento Works Inc. Board and included in the record.

In the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBER

I. Call to Order/Roll Call

- Presentation: SMUD Resource Priorities Map (Susan Wheeler)

II. Consent Items (2 minutes)

- | | | |
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| A. | Approval of Minutes of the September 28, 2022 Regular Meeting | 2-8 |
| B. | Approval of Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing (Legal Counsel) | 9-10 |

III. Action/Discussion Items

- | | | |
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| A. | Discussion of Sacramento Works Board Action Plan (Anette Smith) | 11-13 |
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IV. Information Items

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| A. | Dislocated Worker Report (William Walker) | 14-15 |
| B. | Employer Recruitment Activity Report (William Walker) | 16-22 |
| C. | Unemployment Update/Press Release from the Employment Development Department (Roy Kim) | 23-28 |
| D. | Committee Updates | 29 |
| | ✓ Youth Committee (David Gordon) | |
| | ✓ Planning/Oversight Committee (Dr. Jamey Nye) | |
| | ✓ Employer Outreach Committee (Ron Ellis) | |
| | ✓ Board Development Committee (Lisa Clawson) | |
| E. | SETA Governing Board Agenda | 30-33 |

V. Other Reports

1. Chair
2. Members of the Board
3. Counsel
4. Deputy Director
5. Staff
6. Public Participation

VI. Adjournment

DISTRIBUTION DATE: Wednesday November 9, 2022

Sacramento Works Board meeting hosted by:
Anette Smith (Chair), Ronald Orr (Vice Chair), Lisa Clawson (Secretary/Treasurer)

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11; updated 5/12/16)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE SEPTEMBER 28, 2022 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the September 28, 2022 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

Meeting held electronically

Wednesday, September 28, 2022
8:00 a.m.

I. Call to Order/Roll Call

Ms. Smith called the meeting to order at 8:01 a.m. The roll was called and a quorum was established at 8:03 a.m.

Members Present: Ron Ellis, Kristin Gibbons (*joined at 8:10 a.m.*), David Gordon, Lynn Hosokawa, Janet Neitzel, Dr. Jamey Nye, Ronald Orr, Anette Smith, Lynn Conner, Sharon O'Sullivan, Frank Louie, Laurie Rodriguez, Denise Tugade, Denise Lee, Staci Anderson, Mandi Higley, Fabrizio Sasso (*joined at 8:08 a.m.*), Michael Jasso, Shelly Valenton, Karl Pineo (*joined at 8:35 a.m.*)

Members Absent: Lisa Clawson, Lisa Hutchinson, Kevin Ferreira, Andrea Ollanik, Edward Baker, Troy Givans, Johnny Perez

New Board members Ms. Shelly Valenton and Ms. Valenton gave self-introductions.

Presentation: Greater Sacramento Economic Council (GSEC)

Mr. Scott Powell with GSEC presented on their purpose and their Digital Upskills program. He reviewed why GSEC saw a need for the upskill program. They partnered with the Greater Sacramento Urban League. The two programs were IT Support and Data Analytics, as those were two of the most in demand categories. Thirty-one of the forty students accepted job offers after completing the program. Would like to see how GSEC and SETA can partner to create more industry driven, responsive programs that provide pathways out of poverty and are timely and desired by industry.

Ms. Smith thanked Mr. Powell for his presentation. She commented WIOA does have its limitation; we are looking for other creative ways to find additional funding, which could come from the private sector.

Mr. Nye asked if GSEC had the connection and commitment with employers before the program and the 31 jobs.

Mr. Powell replied they developed those connections as the program progressed. There were no guaranteed jobs for the program participants, however, companies committed to interviews.

Ms. Rodriguez commented SMUD completed a six-week skilled trade program. It took several years, with the impact of COVID-19, to get it up and going. The jobs are entry level with potential for upward movement. She asked Mr. Powell what is the ask from GSEC to the Sacramento Works Board. Mr. Powell suggested SETA to market better and look at tactical approaches.

Ms. Smith clarified the Sacramento Works Board is one of the best in the State. We have to abide by restrictions set by WIOA.

Mr. Powell stated his points were an inherent whole; looking at and executing the plan. How do we put something together? The successful workforce development boards they saw had philanthropic or private donations beyond the federal dollars.

Ms. Smith spoke on the training programs done after the recession hit. We can utilize resources to go forward in similar trainings.

Mr. Ellis asked if there is an economic justification that we are against to justify the training.

Mr. Powell replied GSEC is not a workforce group and does not have the current ability to continue with programs. Would be open to partnering with other organizations but do not have the ability to lead it.

Mr. Ellis asked if employers are not demanding the program to continue?

Mr. Powell replied companies are happy with the program but are not directly funding it. Companies welcome the training programs, especially specific skill trainings not necessarily college degrees.

Mr. Orr spoke on how his company worked with GSEC in the upskills program.

Ms. Anderson left the meeting at 8:43 a.m.

Ms. Smith commented a conversation could be had on how to facilitate trainings with community partners such as our community colleges to achieve trainings at an affordable rate.

Mr. Nye spoke on the Los Rios perspective and noted they do not have the employer connections needed, which could be an opportunity for a partnership.

Mr. Powell commented GSEC works with 150 to 200 companies a year. It will take more than just one organization to be successful in this endeavor; a partnership is needed.

Client Success Story:

Ms. Davis-Jaffe introduced Ms. Heather Witley, she is currently employed with the California Dental Association.

Ms. Witley stated she found SETA by googling where to find a typing certificate after she was laid off during COVID-19. Previously she worked at Dolphin Swim School which was affected by COVID-19. SETA helped her find needed resources and provided grant resources for rental assistance. Without rental assistance she would have needed to move outside the Sacramento area. She worked with Robert Half Recruiters and Employment Agency and SETA to find employment with the California Dental Association. She started as a temporary employee and was hired full time in September 2021.

Mr. Orr left the meeting at 9:00 a.m.

II. **Consent Items**

A. Approval of Minutes of the July 27, 2022 Regular Meeting

The minutes were reviewed; no questions or comment.

Moved/Nye, second/Ellis, to approve the July 27, 2022 Regular Meeting

Roll call vote:

Aye: 17 (Ellis, Gibbons, Gordon, Hosokawa, Neitzel, Nye, Smith, Conner, O'Sullivan, Louie, Rodriguez, Tugade, Lee, Higley, Sasso, Jasso, Pineo)

Nay: 0

Abstention: 1 (Valenton)

Absent: 9 (Anderson, Clawson, Hutchinson, Ferreira, Ollanik, Baker, Givans, Orr, Perez)

III. **Action/Discussion Items**

A. Approval of Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing

Motioned/Ellis, second/Neitzel, to approve the Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing

Roll call vote:

Aye: 18 (Ellis, Gibbons, Gordon, Hosokawa, Neitzel, Nye, Smith, Conner, O'Sullivan, Louie, Rodriguez, Tugade, Lee, Higley, Sasso, Jasso, Pineo, Valenton)
Nay: 0
Abstention: 0
Absent: 9 (Anderson, Clawson, Hutchinson, Ferreira, Ollanik, Baker, Givans, Orr, Perez)

B. Election of Officers

Mr. Cunningham reviewed the Executive Committee moved the existing slate of Ms. Smith as Chair, Mr. Orr as Vice Chair, and Ms. Clawson as Secretary/Treasurer to remain. There were no objections.

Motioned/Smith, second/Neitzel, to approve the current slate of officers, Ms. Anette Smith as Chair, Mr. Ron Orr as Vice Chair, and Ms. Lisa Clawson as Secretary/Treasurer.

Roll call vote:

Aye: 18 (Ellis, Gibbons, Gordon, Hosokawa, Neitzel, Nye, Smith, Conner, O'Sullivan, Louie, Rodriguez, Tugade, Lee, Higley, Sasso, Jasso, Pineo, Valenton)
Nay: 0
Abstention: 0
Absent: 9 (Anderson, Clawson, Hutchinson, Ferreira, Ollanik, Baker, Givans, Orr, Perez)

C. Review of the Workforce Innovation and Opportunity Act Resource Allocation Plan

Mr. Kim reviewed the Planning/Oversight Committee (POC) did not take action; they did forward the item to the full Board for discussion. There was one correction - Workforce Investment should read as Workforce Innovation on the third chart. We are starting a digital skills initiative. He reviewed under career services items short term pre-vocational training, internship, work experience, English language acquisition and job readiness training are considered non-training activities under WIOA. He reviewed the grants associated with Aggie Square.

Ms. Smith commented the twenty-two percent spent on training services seemed disproportionate in budget.

Mr. Nye clarified the POC wanted to bring the item back to the Board to review the percentages and break down of the SETA budget. Some of the career services look like training services. Any changes would be for the 2024-2025 year.

Ms. Smith suggested a matrix is needed of what is being provided in the community and where. If we are spending a majority of our funding on career services, are we a training organization?

Mr. Ellis asked if there is a standard or best practice regarding the percentages and allocations.

Mr. Kim replied there is not a guide dictating what is right or wrong. Career services funds the majority of the job centers. Trainings funds the more technical skills training from postsecondary institutions. When it comes to allocating resources, the question is do we have the right mix of equity and are we meeting the need of high skill level customers.

Ms. Smith commented it is not the right mix. Although we serve a lot of people, we still have large pockets of poverty in the community. We are not meeting our mission and vision. Are we looking to be a training more than a social service agency? Will the conversation continue with POC?

Mr. Nye replied the POC will continue the conversation for a recommendation. He requested details of activities.

Ms. Rodriguez commented there is a need to prioritize where the dollars will be spent and to look at new training; is it possible to obtain those through partnerships. She agreed the Board needs more details.

Ms. Smith suggested at the November Board meeting we can look at more detail of other Workforce Development Boards to see what they are doing and where there is duplication in services within the community and where we can foster partnerships.

Mr. Nye suggested specificity on types of activities that are funded by career services. Then POC can come back with specific budget recommendations.

D. Discussion of Sacramento Works Board Action Plan

Ms. Smith reviewed this item. She proposed an ad hoc committee be assembled consisting of the Youth, Planning/Oversight and Employer Outreach Committee chairs or their designees to move the creation of what a quality job is.

Moved/Smith, Second/Nye, to approve the creation of an ad hoc committee consisting of the Youth Committee, Planning/Oversight Committee, and Employer Outreach Committee chairs or designees to develop and design a definition for what a quality job is.

Aye: 17 (Ellis, Gibbons, Gordon, Hosokawa, Neitzel, Nye, Smith, Conner, O'Sullivan, Louie, Rodriguez, Tugade, Lee, Higley, Sasso, Jasso, Valenton)

Nay: 0

Abstention: 0

Absent: 10 (Anderson, Clawson, Hutchinson, Ferreira, Ollanik, Baker, Givans, Orr, Perez, Pineo)

IV. Information Items

- A. Dislocated Worker Report: No Report
- B. Employer Recruitment Activity Report:

Mr. Walker reported we are working with Sacramento Regional Transit who has recruited 51 individuals.

- C. Unemployment Update/Press Release from the Employment Development Department

Ms. Welch reviewed the August unemployment rate of 3.5 percent. This rate is up from the revised unemployment rate of 3.3 percent for July 2022. The unemployment rate for August 2021 was 6.3 percent in comparison.

- D. Committee Updates
 - ✓ Youth Committee – No Report
 - ✓ Planning/Oversight Committee: No Report
 - ✓ Employer Outreach Committee

Mr. Ellis gave an update on the Employer Outreach Committee objectives and plans. There are several seminars in the works; looking to hold one every other month starting in 2023.

- ✓ Board Development Committee: No Report

V. Other Reports

- 1. Chair:

Ms. Smith requested a SETA staff report be added under other reports on the agenda.

- 2. Members of the Board: No Report.
- 3. Counsel: No Report.
- 4. Deputy Director:

Mr. Kim stated this report was added to provide an opportunity to update the Board on WIOA, programs, new grants and initiatives. Beginning with the new program year, we transitioned SETA's Mark Sanders staff to focus exclusively on employer services in coordination with EDD.

- 5. Public Participation: No Report

VI. Adjournment: The meeting was adjourned at 9:39 a.m.

ITEM II-B – CONSENT

APPROVAL OF FINDINGS AND AUTHORIZATION TO EXTEND USE OF TELECONFERENCING PROCEDURES FOR BOARD MEETINGS DURING DECLARED STATE OF EMERGENCY AND/OR WHILE STATE OR LOCAL OFFICIALS CONTINUE TO IMPOSE OR RECOMMEND MEASURES TO PROMOTE SOCIAL DISTANCING

BACKGROUND:

California Governor Gavin Newsom has issued long-existing state of emergency related to COVID-19, which remains in effect. Governor Newsom had previously authorized local agencies, by Executive Order, to conduct meetings under the Brown Act utilizing Zoom or other remote procedures to conduct meeting by modified teleconference procedures. In September 2021, the legislature signed and passed into law AB 361, which amended Section 54953 of the Brown Act to similarly authorize teleconferencing of Board Meetings, provided necessary procedures are followed.

Under AB 361, in the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the legislative body shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

AB 361 also authorizes public agencies to continue to hold subsequent meetings via teleconference procedures during any state of emergency that directly impacts the ability of the members to meet safely in person or while State or local officials continue to impose or recommend measures to promote social distancing. The Governor's declared continuing state of emergency remains active and continues to serve to protect members of the public from unnecessary risk and exposure to COVID-19. In addition, Cal OSHA continues to recommend physical distancing in places of employment as a measure to protect employees against the spread of COVID-19. Given these circumstances, in order to allow for the next Board meeting to be held by teleconference procedures consistent with AB 361, the Board must make the following findings no later than 30 days after the first teleconferencing meeting and every 30 days thereafter by majority vote:

- a. The legislative body has reconsidered the circumstances of the state of emergency.
- b. Any of the following circumstances exists:
 - i. The state of emergency continues to directly impact the ability of the members to meet safely in person.
 - ii. State or local officials continue to impose or recommend measures to promote social distancing.

ITEM II-B-CONSENT (continued)
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RECOMMENDATION:

Authorize the continued use of teleconferencing for Sacramento Works Inc. Board meetings under AB 361, occasioned by the continuing state of emergency issued by Governor Newsom that directly impacts the ability of the members to meet safely in person and the continuation of Cal OSHA recommendations promoting physical distancing in places of employment and, based thereon, make the following findings in support of this action:

- a. The Board has reconsidered the circumstances of the state of emergency.
- b. The following circumstances exist:
 - i. The state of emergency continues to directly impact the ability of the members to meet safely in-person.
 - ii. State officials continue to recommend measures to promote social distancing.

PRESENTER: Legal Counsel

ITEM III - A – ACTION/DISCUSSION

DISCUSSION OF SACRAMENTO WORKS BOARD ACTION PLAN

BACKGROUND:

In late June, a survey was sent out to all Sacramento Works Board members requesting input on the top priority areas for the Sacramento Works Board to focus on in the coming year. Using the results of the survey, the Board engaged in two separate retreat sessions on October 6, 2021 and November 5, 2021.

At the November 17, 2021 Board Meeting, the Board approved the attached Sacramento Works Board Action Plan for 2022, and selected the following categories as the Board's priorities for 2022:

- Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable
- Develop and define quality jobs and livable wages in partnership with the business community

The Executive Committee met on January 24, 2022, and assigned specific action plan tasks to Committees. The assignments were approved by the full Board on January 26, 2022, and each Committee was asked to review the specific action plan tasks and provide feedback on tasks that fall within their respective areas.

In addition, the Board adopted as its top priority - ***develop a standardized definition of quality jobs and employers***, and requested that Committees discuss and respond with potential definitions. Attached is a summary of the Sacramento Works Board Action and recommended definitions from the Board's Committees.

At its February 28, 2022 meeting, the Executive Committee discussed the potential impact on customers with significant barriers to employment, and requested demographic data on participants served through the Job Center network. At its March 23, 2022 meeting, the Board reviewed demographic data for the most recent program year. At its September 28, 2022 meeting, the Board created an Ad Hoc Committee comprised of the Chairs (or their designees) of the Youth, Employer Outreach, and Planning/Oversight Committees.

This item provides an opportunity for the Board to continue the discussion.

RECOMMENDATION:

Discuss the Sacramento Works Board Action Plan and take appropriate action.

Sacramento Works Board Action Plan 2022

| Develop a roadmap of programs to ensure equity and lead to quality jobs | Review Board structure and processes to enable our organization to be creative, agile, dynamic, and equitable. | Develop and define quality jobs and livable wages in partnership with the business community. | Define set of data, goals, outcomes, and success stories that will consistently show ROI to the community | Seek strategic partnerships that provide targeted populations opportunities to quality jobs and expand and enhance Sac Works capacity. |
|---|--|---|---|--|
| Adopt Strategies for job readiness curriculum | Recruit members from high demand industries (BD) | Create a business support network (EO) | Research and develop Sacramento Works outcome dashboard | Connect with Sac County homeless leadership |
| Develop and deploy digital literacy training and tools | Increase program awareness of board members (EX/BD) | Explore possibility of investing in CRM or other tech to support business (PO/EO) | Improve our story telling capability | Implement an Aggie Square partnership |
| Replicate GSEC Coding Bootcamp | Initiate and complete board member composition review (BD) | Support COVID vaccine mandate deployment – Tabled | Develop and focus on job retention measurements | Coordinate strategic outreach to small and medium size businesses |
| Increase funding and access to OJT programs | Research and ID key industries for pipeline development (EX) | Pair Board members to program areas to leverage individual networks (ALL) | Develop and publish entry level job index | Create award program with Board initiative funds. |
| Develop and implement a turnkey internship program | Bring youth voice on the Board (YTH/EX/BD) | Adopt standard toolbox for wants and needs of employers (EO) | | Build partnerships around specific projects. |
| ID and articulate career pathways specifically for youth | Hold summit of select public and private industries (EO) | Develop a standardized definition of “quality” jobs and employers (ALL) – Priority #1 | | |
| Coordinate internships leading to employment | Develop and complete entry level job index report (EO) | Develop a SETA Virtual Bootcamp for employers (EO) | | |
| | | Conduct and publish a private sector wage and benefit survey (EX/EO) | | |

NOTE: All Committees to review and provide feedback on tasks that fall within their respective areas.

SACRAMENTO WORKS BOARD ACTION PLAN – SUMMARY OF COMMITTEE RECOMMENDATIONS ‘QUALITY JOBS’ DEFINITION

Planning/Oversight Committee

- **Data** - Need to ensure that data is collectible/available to support the definition. CalJOBS contains demographic and outcomes data that is typically self-reported.
- **Factors** – Generally agree with factors identified in the State’s definition, with emphasis on wages, benefits, and worker voice. Los Rios applies an 80% of median wage standard to define “healthy” programs.
- **Customer-Centered** – Need a definition that considers the needs of customers and recognizes pathways to careers and self-sufficiency. Consider weighting factors and/or developing a tiered approach based on the needs/skill levels of customers.
- **Evolving** – To help clarify the definition, provide examples of specific cases that meet the definition, as well as examples of specific cases that do not meet the definition.
- **Research** – Explore other Workforce Development Areas that have developed similar definitions and identify best practices.

Employer Outreach Committee

A high-quality job is one that provides all the necessities, a path of opportunity and features that align well with the individual’s and employer’s goals and circumstances.

Youth Committee

- **Youth Voice/Inclusion** – Definition should include input from youth and the needs of youth.
- **Career Pathways** – Definition must allow for career pathways that account for youth skill development.
- **Nontraditional** – Definition should recognize nontraditional opportunities for youth, such as self-employment, internships, etc.

ITEM IV-A - INFORMATION

DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Dislocated Worker Information PY 2022/2023

The following is an update of information as of October 24, 2022

| EMPLOYER | SECTOR/INDUSTRY | DATE OF LAYOFF | STATUS | NO. OF AFFECTED WORKERS | REGION/ LOCATION | Contacted | COVID-19 Related |
|---|------------------|----------------|-----------|-------------------------------|------------------|-----------|---------------------|
| Senate Rules Sacramento, CA | Government | 6/5/2022 | Permanent | 80 | Sacramento, CA | No | N |
| VoxPro 255 Parkshore Dr. Folsom, CA 95630 | Data Management | 7/7/2022 | Permanent | 180 | Folsom, CA | Yes | N |
| Silgan Containers 6200 Franklin Blvd. Sacramento, CA 95824 | Manufacturing | 8/15/2022 | Temporary | 58 | Sacramento, CA | No | N |
| JSL Transportation LLC 2315 Stockton Blvd. Sacramento, CA 95817 | Transportation | 8/31/2022 | Permanent | 18 | Sacramento, CA | Yes | N |
| Shift Technologies, Inc. 175 Commerce Circle Sacramento, CA 95815 | Retail | 10/8/2022 | Permanent | 81 | Sacramento, CA | Yes | N |
| Direct Deliveries Services Inc. 2400 McClellan Park Dr. McClellan Park, CA 95652 | Delivery Service | 11/8/2022 | Permanent | 49 | Sacramento, CA | Yes | N |
| Acuity Brands Lighting, Inc. dba Sunoptics 6201 27th Street Sacramento, CA 95822 | Manufacturing | 12/9/2022 | Permanent | 98 | Sacramento, CA | Yes | N |
| McClellan Park Exchange 5443 Dudley Blvd. McClellan Park, CA 95652 | Retail | 1/13/2023 | Permanent | 25 | Sacramento, CA | Yes | N |
| TOTAL | | | | 589 | | | |

ITEM IV-B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report

The following is an update of information as of October 24, 2022

| EMPLOYER | CRITICAL CLUSTER | JOBS | # of Positions |
|--|------------------|---|----------------|
| Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations | | | |
| Age in Place Sacramento | 6 | Life Enhancement Caregivers | 5 |
| Atelier Staffing LLC | 9 | Room Attendant | 10 |
| Blue White Robotics US Inc. | 7 | Robotic Field Technician | 1 |
| California Department of Social Services | 9 | Research Data Supervisor I | 1 |
| City of Elk Grove | 9 | Administrative Analyst I | 1 |
| | 9 | Associate Civil Engineer | 1 |
| | 9 | Real Time Information Center Specialist | 1 |
| | 9 | Public Works Division Manager-Engineering Traffic Engineering Manager | 1 |
| | 9 | Senior Code Enforcement Officer | 1 |
| | 9 | Senior Administrative Assistant | 1 |
| | 9 | Senior Human Resources Specialist | 1 |
| City of Sacramento | 9 | Account Clerk II | 1 |
| | 9 | Accounting Technician | 1 |
| | 9 | Administrative Analyst | 2 |
| | 9 | Administrative Assistant | 2 |
| | 9 | Administrative Officer | 1 |
| | 9 | Administrative Technician | 1 |
| | 9 | Administrative Technician - Museum Technician | 1 |
| | 9 | Animal Control Officer I | 2 |
| | 4 | Applications Developer | 1 |
| | 9 | Aquatics Specialist | 1 |
| | 9 | Arts Program Coordinator | 1 |
| | 3 | Assistant Architect | 1 |
| | 9 | Assistant Civil Engineer | 1 |
| | 9 | Assistant Director | 1 |
| | 3 | Assistant Electrical Engineer | 1 |
| | 9 | Assistant Pool Manager | 1 |
| | 9 | Associate Civil Engineer | 2 |
| | 9 | Associate Curator of Art | 1 |
| | 9 | Building Inspector I | 1 |
| | 9 | Cashier - Aquatics | 1 |
| | 9 | Chief Building Official | 1 |

SETA- Employer Activity Report

The following is an update of information as of October 24, 2022

| EMPLOYER | CRITICAL CLUSTER | JOB | # of Positions |
|--|------------------|---|----------------|
| Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations | | | |
| City of Sacramento | 9 | Community Center Attendant I | 1 |
| | 9 | Community Service Officer I | 1 |
| | 9 | Community Service Representative I | 1 |
| | 3 | Construction Inspector I | 1 |
| | 3 | Construction Inspector II | 1 |
| | 3 | Construction Inspector III | 1 |
| | 9 | Council Representative | 3 |
| | 9 | Customer Service Representative | 2 |
| | 4 | Department Systems Specialist I | 1 |
| | 9 | Deputy City Attorney I | 2 |
| | 9 | Deputy City Clerk | 1 |
| | 9 | Deputy Fire Chief | 1 |
| | 9 | Development Services Technician I | 1 |
| | 9 | Development Services Technician II | 1 |
| | 7 | Dispatcher I- Recruit | 1 |
| | 7 | Dispatcher II | 1 |
| | 9 | Electronic Maintenance Technician | 1 |
| | 9 | Electronic Maintenance Technician II | 1 |
| | 9 | Equipment Service Worker | 1 |
| | 9 | Events Duty Person | 1 |
| | 9 | HVAC Systems Mechanic | 1 |
| | 9 | Junior Planner | 1 |
| | 9 | Junior Plant Operator | 1 |
| | 9 | Legal Secretary | 1 |
| | 9 | Lifeguard | 1 |
| | 9 | Machinist Helper | 1 |
| | 9 | Meter Reader | 1 |
| | 9 | Neighborhood Resources Coordinator I | 1 |
| | 9 | Neighborhood Resources Coordinator II | 1 |
| | 9 | Park Maintenance Worker | 1 |
| | 9 | Park Maintenance Worker II | 1 |
| | 9 | Parking Facilities Maintenance Supervisor | 1 |

SETA- Employer Activity Report

The following is an update of information as of October 24, 2022

| EMPLOYER | CRITICAL CLUSTER | JOB | # of Positions |
|--|------------------|---|----------------|
| Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations | | | |
| City of Sacramento | 3 | Plant Operator | 1 |
| | 9 | Plant Operator-Water Division | 1 |
| | 9 | Police Officer | 1 |
| | 9 | Police Officer-Recruit | 1 |
| | 9 | Police Records Specialist I | 1 |
| | 9 | Pool Manager | 1 |
| | 9 | Program Coordinator | 1 |
| | 9 | Program Specialist | 1 |
| | 9 | Program Supervisor | 1 |
| | 9 | Real Property Agent II | 1 |
| | 9 | Recreation General Supervisor | 1 |
| | 9 | Recreation Leader | 1 |
| | 9 | Recreation Superintendent | 1 |
| | 9 | Senior Accounting Technician | 1 |
| | 4 | Senior Applications Developer | 1 |
| | 9 | Senior Code Enforcement Officer | 1 |
| | 9 | Senior Engineer | 1 |
| | 9 | Senior Office Specialist | 1 |
| | 9 | Senior Recreation Aide | 1 |
| | 9 | Senior Staff Assistant | 1 |
| | 3 | Street Construction Laborer | 1 |
| | 3 | Street Construction Laborer Trainee | 1 |
| | 9 | Supervising Engineer | 1 |
| | 9 | Ticket Seller | 1 |
| | 9 | Traffic Control and Lighting Technician I | 1 |
| | 9 | Traffic Control and Lighting Technician II | 1 |
| | 9 | Utilities Operations and Maintenance Service Worker | 2 |
| | 9 | Vehicle Service Attendant | 1 |
| | 9 | Veterinarian | 1 |
| DaSaMi Inc | 9 | Tow Truck Operator | 1 |
| Eskaton Properties, Inc | 4 | Licensed Vocational Nurse | 20 |
| Kaiser Permanente | 6 | Environmental Specialist | 4 |

SETA- Employer Activity Report

The following is an update of information as of October 24, 2022

| EMPLOYER | CRITICAL CLUSTER | JOB | # of Positions |
|--|------------------|--|----------------|
| Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations | | | |
| Leadpoint Business Services | 9 | Recycling Sorter | 15 |
| Los Rios Community College District | 4 | Account Clerk II | 1 |
| | 4 | Account Clerk II | 1 |
| | 4 | Accountant | 1 |
| | 4 | Administrative Assistant III | 2 |
| | 4 | Admissions/Records Evaluator II - Veterans Affairs | 1 |
| | 4 | Associate Dean of Student Success and Equity | 1 |
| | 4 | Associate Vice President of Student Resources and Financial Aid | 1 |
| | 4 | Athletic Trainer | 2 |
| | 4 | Business Services Supervisor | 1 |
| | 4 | Campus Patrol | 1 |
| | 4 | College Nurse Clinician | 1 |
| | 4 | College Safety Officer | 1 |
| | 4 | College Safety Officer | 1 |
| | 4 | Confidential Human Resources Specialist III | 1 |
| | 4 | Custodian | 5 |
| | 4 | Dean of Institutional Effectiveness and Innovation | 1 |
| | 4 | Director (VII) of Employer Partnership for Automation | 1 |
| | 4 | Educational Center Clerk | 1 |
| | 4 | Educational Center Supervisor | 1 |
| | 4 | Employee Benefits Specialist | 1 |
| | 4 | Financial Aid Clerk II | 1 |
| | 4 | Fire Technology Assistant Professor/Coordinator | 1 |
| | 4 | Health Services Assistant | 1 |
| | 4 | Information technology Business/Technical Analyst II- Customer Relationship Management | 2 |
| | 4 | Instructional Assistant - Accounting | 1 |
| | 4 | Instructional Assistant-Theatre Music | 1 |
| | 4 | Instructional Services Assistant II | 2 |
| | 4 | IT Systems/Database Administrator Analyst II | 1 |
| | 4 | Laboratory Technician - Science | 1 |
| | 4 | Laboratory Technician - Science-Chemistry | 1 |

SETA- Employer Activity Report

The following is an update of information as of October 24, 2022

| EMPLOYER | CRITICAL CLUSTER | JOBS | # of Positions |
|--|------------------|---|----------------|
| Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations | | | |
| Los Rios Community College District | 4 | Laboratory Technician - Science-Physics | 1 |
| | 4 | Lead Laboratory Technician - Mechanics | 1 |
| | 4 | Maintenance HVAC Mechanic | 1 |
| | 4 | Occupational Therapy Adjunct Assistant Professor Pool | 1 |
| | 4 | Occupational Therapy Assistant Professor | 1 |
| | 4 | Outreach Specialist | 1 |
| | 4 | Payroll Specialist | 1 |
| | 4 | Physical Therapy Adjunct Assistant Professor Pool | 1 |
| | 4 | Police Captain | 1 |
| | 4 | Police Communication Dispatcher | 1 |
| | 4 | Police Detective | 1 |
| | 4 | President of Folsom Lake College | 1 |
| | 4 | Railroad Operations Adjunct Assistant Professor | 1 |
| | 4 | Regional Director (VII) of Philanthropy | 1 |
| | 4 | Senior Information Technology Business/Technical Analyst | 1 |
| | 4 | Senior Information Technology Technician - Lab/Area Microcomputer Support | 1 |
| | 4 | Staff Resources Center Assistant | 1 |
| | 4 | Student Personnel Assistant - Career & Job Opportunity Services | 1 |
| | 4 | Student Personnel Assistant - Career & Job Opportunity Services | 1 |
| | 4 | Student Personnel Assistant - Counseling | 1 |
| | 4 | Student Personnel Assistant - Disabled Student Programs and Services | 1 |
| | 4 | Student Personnel Assistant - Internship Developer | 1 |
| | 4 | Student Personnel Assistant - Student Life | 1 |
| | 4 | Student Personnel Assistant - Student Services | 1 |
| | 4 | Student Personnel Assistant - Student Services -Pride Center | 1 |
| | 4 | Student Support Specialist | 3 |
| | 4 | Student Support Specialist | 1 |
| | 4 | Theater Technician | 1 |
| | 4 | Vice President of Administrative Services | 1 |
| | 4 | Women's Basketball Adjunct Faculty Head Coach | 1 |
| McLaughlin Ranch, LLC | 5 | Equine Ranch Manager | 1 |
| Sacramento County Office of Education | 4 | Para Educator SH | 19 |

SETA- Employer Activity Report

The following is an update of information as of October 24, 2022

| EMPLOYER | CRITICAL CLUSTER | JOB | # of Positions |
|--|------------------|---|----------------|
| Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations | | | |
| Tesla | 1 | Material Handler | 1 |
| | 1 | Production Associates | 200 |
| TTEC Government Solutions, LLC. | 9 | Bilingual Healthcare Customer Service Representative - Arabic-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Armenian-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Cambodian-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Cantonese-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Farsi-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Hmong-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Korean-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative- Laotian-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Mandarin-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Russian-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Spanish-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative - Vietnamese-English | 50 |
| | 9 | Bilingual Healthcare Customer Service Representative- Tagalog-English | 50 |
| | 9 | Healthcare Customer Service Representative | 50 |
| Van Dermeyden Makus Law Corporation | 9 | HR Specialist | 1 |
| Total | | | 1,147 |

ITEM IV-C – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of September 3.3%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT
Labor Market Information Division
2901 50th Street
Sacramento, CA 95817

Contact: Cara Welch
(916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)
Total wage and salary jobs up 1,800 over the month; 35,200 over the year**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.3 percent in September 2022, down from a revised 3.6 percent in August 2022, and below the year-ago estimate of 5.4 percent. This compares with an unadjusted unemployment rate of 3.7 percent for California and 3.3 percent for the nation during the same period. The unemployment rate was 2.8 percent in El Dorado County, 2.5 percent in Placer County, 3.5 percent in Sacramento County, and 3.1 percent in Yolo County.

Between August 2022 and September 2022, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 1,800 to total 1,060,900 jobs.

- Government continued to lead the region on job gains in September, adding 4,500 jobs. Local government led the growth with the addition of 2,800 jobs. State government increased by 1,600 jobs while federal government picked up 100 jobs.
- Education and health services payrolls expanded by 1,900 from August to September with growth in healthcare and social assistance (up 1,500 jobs) and educational services (up 400 jobs).
- On the downside, leisure and hospitality employment fell by 1,800 jobs. Over the month, accommodation and food services and arts, entertainment, and recreation each lost 900 jobs.
- Employment in trade, transportation, and utilities decreased by 1,400 jobs from August to September. Within the industry sector, declines in retail trade (down 1,400 jobs) and wholesale trade (down 500 jobs) were partially offset by a gain in transportation, warehousing, and utilities (up 500 jobs).

Between September 2021 and September 2022, total jobs in the region increased by 35,200, or 3.4 percent.

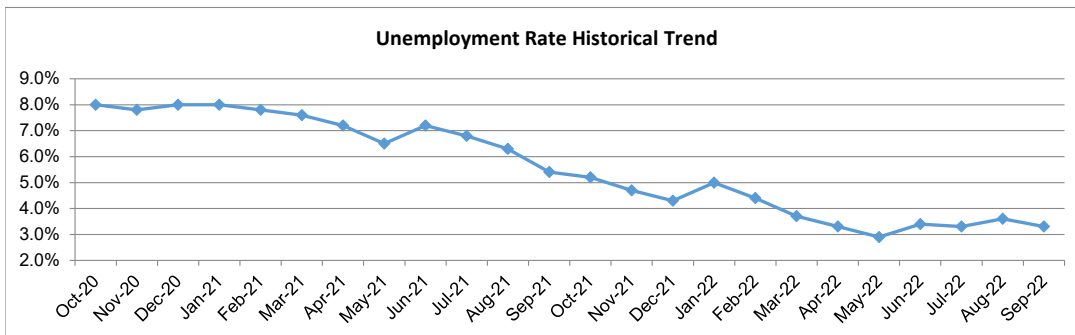
- Education and health services (up 9,200 jobs) led year-over job growth for the region. Healthcare and social assistance (up 8,800 jobs) was responsible for 96 percent of the gain while educational services picked up 400 jobs.
- Leisure and hospitality advanced by 7,500 jobs since the previous September. Accommodation and food services rose by 5,300 jobs. Arts, entertainment, and recreation added 2,200 jobs.
- Additional year-over employment gains occurred in the following sectors: government (up 5,100 jobs), trade, transportation, and utilities (up 4,000 jobs), professional and business services (up 3,000 jobs), construction (up 2,600 jobs), other services (up 2,400 jobs), financial activities (up 800 jobs), manufacturing (up 500 jobs), and information (up 200 jobs).
- Farm (down 100 jobs) was the only industry to experience year-over job decline.

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IMMEDIATE RELEASE

SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 3.3 percent in September 2022, down from a revised 3.6 percent in August 2022, and below the year-ago estimate of 5.4 percent. This compares with an unadjusted unemployment rate of 3.7 percent for California and 3.3 percent for the nation during the same period. The unemployment rate was 2.8 percent in El Dorado County, 2.5 percent in Placer County, 3.5 percent in Sacramento County, and 3.1 percent in Yolo County.



| Industry | Aug-2022 | Sep-2022 | Change | | Sep-2021 | Sep-2022 | Change |
|-----------------------------------|-----------|-----------|---------|--|-----------|-----------|--------|
| | Revised | Prelim | | | | Prelim | |
| Total, All Industries | 1,059,100 | 1,060,900 | 1,800 | | 1,025,700 | 1,060,900 | 35,200 |
| Total Farm | 10,400 | 9,800 | (600) | | 9,900 | 9,800 | (100) |
| Total Nonfarm | 1,048,700 | 1,051,100 | 2,400 | | 1,015,800 | 1,051,100 | 35,300 |
| Mining, Logging, and Construction | 79,300 | 79,400 | 100 | | 76,800 | 79,400 | 2,600 |
| Mining and Logging | 700 | 700 | 0 | | 700 | 700 | 0 |
| Construction | 78,600 | 78,700 | 100 | | 76,100 | 78,700 | 2,600 |
| Manufacturing | 39,300 | 39,200 | (100) | | 38,700 | 39,200 | 500 |
| Trade, Transportation & Utilities | 169,300 | 167,900 | (1,400) | | 163,900 | 167,900 | 4,000 |
| Information | 10,400 | 10,300 | (100) | | 10,100 | 10,300 | 200 |
| Financial Activities | 52,000 | 52,100 | 100 | | 51,300 | 52,100 | 800 |
| Professional & Business Services | 141,100 | 139,900 | (1,200) | | 136,900 | 139,900 | 3,000 |
| Educational & Health Services | 175,200 | 177,100 | 1,900 | | 167,900 | 177,100 | 9,200 |
| Leisure & Hospitality | 106,700 | 104,900 | (1,800) | | 97,400 | 104,900 | 7,500 |
| Other Services | 35,100 | 35,500 | 400 | | 33,100 | 35,500 | 2,400 |
| Government | 240,300 | 244,800 | 4,500 | | 239,700 | 244,800 | 5,100 |

Notes: Data not adjusted for seasonality. Data may not add due to rounding

Labor force data are revised month to month

Sacramento Area Workforce Board are available on line at www.labormarketinfo.edd.ca.gov

Wednesday, November 16, 2022

Sacramento--Roseville--Arden-Arcade MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2021 Benchmark

Data Not Seasonally Adjusted

| | Sep 21 | Jul 22 | Aug 22 Revised | Sep 22 Prelim | Percent Change Month Year | |
|---|-----------|-----------|-------------------|------------------|------------------------------|--------|
| Civilian Labor Force (1) | 1,103,300 | 1,120,200 | 1,120,400 | 1,121,500 | 0.1% | 1.6% |
| Civilian Employment | 1,043,700 | 1,083,300 | 1,080,400 | 1,084,900 | 0.4% | 3.9% |
| Civilian Unemployment | 59,600 | 36,900 | 40,000 | 36,500 | -8.8% | -38.8% |
| Civilian Unemployment Rate | 5.4% | 3.3% | 3.6% | 3.3% | | |
| (CA Unemployment Rate) | 6.1% | 3.9% | 4.1% | 3.7% | | |
| (U.S. Unemployment Rate) | 4.6% | 3.8% | 3.8% | 3.3% | | |
| | | | | | | |
| Total, All Industries (2) | 1,025,700 | 1,061,400 | 1,059,100 | 1,060,900 | 0.2% | 3.4% |
| Total Farm | 9,900 | 10,900 | 10,400 | 9,800 | -5.8% | -1.0% |
| Total Nonfarm | 1,015,800 | 1,050,500 | 1,048,700 | 1,051,100 | 0.2% | 3.5% |
| Total Private | 776,100 | 812,900 | 808,400 | 806,300 | -0.3% | 3.9% |
| Goods Producing | 115,500 | 119,500 | 118,600 | 118,600 | 0.0% | 2.7% |
| Mining, Logging, and Construction | 76,800 | 80,400 | 79,300 | 79,400 | 0.1% | 3.4% |
| Mining and Logging | 700 | 700 | 700 | 700 | 0.0% | 0.0% |
| Construction | 76,100 | 79,700 | 78,600 | 78,700 | 0.1% | 3.4% |
| Construction of Buildings | 15,000 | 17,400 | 17,200 | 17,100 | -0.6% | 14.0% |
| Specialty Trade Contractors | 52,700 | 52,900 | 52,100 | 52,400 | 0.6% | -0.6% |
| Building Foundation & Exterior Contractors | 14,700 | 14,800 | 14,600 | 14,600 | 0.0% | -0.7% |
| Building Equipment Contractors | 21,600 | 21,400 | 21,400 | 21,500 | 0.5% | -0.5% |
| Building Finishing Contractors | 11,000 | 11,900 | 11,500 | 11,600 | 0.9% | 5.5% |
| Manufacturing | 38,700 | 39,100 | 39,300 | 39,200 | -0.3% | 1.3% |
| Durable Goods | 23,600 | 24,000 | 23,800 | 23,700 | -0.4% | 0.4% |
| Computer & Electronic Product Manufacturing | 4,500 | 4,500 | 4,500 | 4,500 | 0.0% | 0.0% |
| Nondurable Goods | 15,100 | 15,100 | 15,500 | 15,500 | 0.0% | 2.6% |
| Food Manufacturing | 6,100 | 6,100 | 6,400 | 6,500 | 1.6% | 6.6% |
| Service Providing | 900,300 | 931,000 | 930,100 | 932,500 | 0.3% | 3.6% |
| Private Service Providing | 660,600 | 693,400 | 689,800 | 687,700 | -0.3% | 4.1% |
| Trade, Transportation & Utilities | 163,900 | 170,000 | 169,300 | 167,900 | -0.8% | 2.4% |
| Wholesale Trade | 26,500 | 27,600 | 27,300 | 26,800 | -1.8% | 1.1% |
| Merchant Wholesalers, Durable Goods | 15,500 | 16,600 | 16,500 | 16,000 | -3.0% | 3.2% |
| Merchant Wholesalers, Nondurable Goods | 9,700 | 9,800 | 9,600 | 9,600 | 0.0% | -1.0% |
| Retail Trade | 100,000 | 102,100 | 101,700 | 100,300 | -1.4% | 0.3% |
| Motor Vehicle & Parts Dealer | 14,500 | 14,800 | 14,900 | 14,700 | -1.3% | 1.4% |
| Building Material & Garden Equipment Stores | 9,200 | 9,100 | 8,700 | 8,500 | -2.3% | -7.6% |
| Grocery Stores | 19,800 | 20,300 | 20,400 | 20,200 | -1.0% | 2.0% |
| Health & Personal Care Stores | 5,400 | 5,700 | 5,800 | 5,900 | 1.7% | 9.3% |
| Clothing & Clothing Accessories Stores | 5,900 | 6,500 | 6,700 | 6,200 | -7.5% | 5.1% |
| Sporting Goods, Hobby, Book & Music Stores | 3,600 | 4,000 | 4,000 | 3,900 | -2.5% | 8.3% |
| General Merchandise Stores | 20,400 | 20,400 | 20,300 | 20,400 | 0.5% | 0.0% |
| Transportation, Warehousing & Utilities | 37,400 | 40,300 | 40,300 | 40,800 | 1.2% | 9.1% |
| Information | 10,100 | 10,500 | 10,400 | 10,300 | -1.0% | 2.0% |
| Publishing Industries (except Internet) | 2,100 | 2,200 | 2,200 | 2,100 | -4.5% | 0.0% |
| Telecommunications | 2,700 | 2,700 | 2,700 | 2,600 | -3.7% | -3.7% |
| Financial Activities | 51,300 | 51,800 | 52,000 | 52,100 | 0.2% | 1.6% |
| Finance & Insurance | 33,500 | 33,700 | 33,800 | 34,200 | 1.2% | 2.1% |
| Credit Intermediation & Related Activities | 10,400 | 10,200 | 10,200 | 10,500 | 2.9% | 1.0% |
| Depository Credit Intermediation | 5,400 | 5,400 | 5,300 | 5,500 | 3.8% | 1.9% |
| Nondepository Credit Intermediation | 2,600 | 2,600 | 2,600 | 2,600 | 0.0% | 0.0% |
| Insurance Carriers & Related | 19,800 | 20,200 | 20,100 | 20,200 | 0.5% | 2.0% |
| Real Estate & Rental & Leasing | 17,800 | 18,100 | 18,200 | 17,900 | -1.6% | 0.6% |
| Real Estate | 14,600 | 15,100 | 15,100 | 14,900 | -1.3% | 2.1% |
| Professional & Business Services | 136,900 | 141,600 | 141,100 | 139,900 | -0.9% | 2.2% |
| Professional, Scientific & Technical Services | 58,900 | 61,100 | 60,700 | 60,300 | -0.7% | 2.4% |
| Architectural, Engineering & Related Services | 10,500 | 11,300 | 11,400 | 11,300 | -0.9% | 7.6% |
| Management of Companies & Enterprises | 13,500 | 13,900 | 14,100 | 14,000 | -0.7% | 3.7% |
| Administrative & Support & Waste Services | 64,500 | 66,600 | 66,300 | 65,600 | -1.1% | 1.7% |
| Administrative & Support Services | 61,200 | 63,200 | 62,900 | 62,200 | -1.1% | 1.6% |
| Employment Services | 22,100 | 23,000 | 23,200 | 22,900 | -1.3% | 3.6% |

Sacramento--Roseville--Arden-Arcade MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2021 Benchmark

Data Not Seasonally Adjusted

| | Sep 21 | Jul 22 | Aug 22 Revised | Sep 22 Prelim | Percent Change | |
|---------------------------------------|---------|---------|-------------------|------------------|----------------|-------|
| | | | | | Month | Year |
| Services to Buildings & Dwellings | 18,800 | 20,200 | 20,000 | 19,700 | -1.5% | 4.8% |
| Educational & Health Services | 167,900 | 175,600 | 175,200 | 177,100 | 1.1% | 5.5% |
| Education Services | 12,000 | 11,800 | 12,000 | 12,400 | 3.3% | 3.3% |
| Health Care & Social Assistance | 155,900 | 163,800 | 163,200 | 164,700 | 0.9% | 5.6% |
| Ambulatory Health Care Services | 55,900 | 60,000 | 60,300 | 60,800 | 0.8% | 8.8% |
| Hospitals | 25,400 | 26,600 | 26,700 | 26,900 | 0.7% | 5.9% |
| Nursing & Residential Care Facilities | 16,500 | 17,500 | 17,500 | 18,000 | 2.9% | 9.1% |
| Leisure & Hospitality | 97,400 | 108,000 | 106,700 | 104,900 | -1.7% | 7.7% |
| Arts, Entertainment & Recreation | 13,700 | 17,200 | 16,800 | 15,900 | -5.4% | 16.1% |
| Accommodation & Food Services | 83,700 | 90,800 | 89,900 | 89,000 | -1.0% | 6.3% |
| Accommodation | 7,400 | 8,600 | 8,700 | 8,600 | -1.1% | 16.2% |
| Food Services & Drinking Places | 76,300 | 82,200 | 81,200 | 80,400 | -1.0% | 5.4% |
| Restaurants | 72,400 | 78,600 | 77,700 | 76,800 | -1.2% | 6.1% |
| Full-Service Restaurants | 31,600 | 35,400 | 35,200 | 34,700 | -1.4% | 9.8% |
| Limited-Service Eating Places | 40,800 | 43,200 | 42,500 | 42,100 | -0.9% | 3.2% |
| Other Services | 33,100 | 35,900 | 35,100 | 35,500 | 1.1% | 7.3% |
| Repair & Maintenance | 10,400 | 11,700 | 11,000 | 11,000 | 0.0% | 5.8% |
| Government | 239,700 | 237,600 | 240,300 | 244,800 | 1.9% | 2.1% |
| Federal Government | 14,500 | 14,400 | 14,300 | 14,400 | 0.7% | -0.7% |
| Department of Defense | 1,700 | 1,700 | 1,700 | 1,700 | 0.0% | 0.0% |
| State & Local Government | 225,200 | 223,200 | 226,000 | 230,400 | 1.9% | 2.3% |
| State Government | 127,200 | 127,600 | 126,100 | 127,700 | 1.3% | 0.4% |
| State Government Education | 29,200 | 28,800 | 27,700 | 28,800 | 4.0% | -1.4% |
| State Government Excluding Education | 98,000 | 98,800 | 98,400 | 98,900 | 0.5% | 0.9% |
| Local Government | 98,000 | 95,600 | 99,900 | 102,700 | 2.8% | 4.8% |
| Local Government Education | 52,900 | 48,100 | 52,200 | 54,600 | 4.6% | 3.2% |
| Local Government Excluding Education | 45,100 | 47,500 | 47,700 | 48,100 | 0.8% | 6.7% |
| County | 19,100 | 19,400 | 19,300 | 19,300 | 0.0% | 1.0% |
| City | 9,600 | 10,600 | 10,500 | 10,000 | -4.8% | 4.2% |
| Special Districts plus Indian Tribes | 16,400 | 17,500 | 17,900 | 18,800 | 5.0% | 14.6% |

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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REPORT 400 C
Monthly Labor Force Data for Counties
September 2022 - Preliminary
Data Not Seasonally Adjusted

| COUNTY | RANK BY RATE | LABOR FORCE | EMPLOYMENT | UNEMPLOYMENT | RATE |
|--------------------|--------------|-------------------|-------------------|----------------|-------------|
| STATE TOTAL | --- | 19,284,300 | 18,568,000 | 716,300 | 3.7% |
| ALAMEDA | 15 | 830,400 | 806,500 | 23,900 | 2.9% |
| ALPINE | 49 | 460 | 430 | 20 | 5.0% |
| AMADOR | 31 | 14,530 | 13,980 | 550 | 3.8% |
| BUTTE | 29 | 93,400 | 90,000 | 3,500 | 3.7% |
| CALAVERAS | 15 | 22,200 | 21,550 | 650 | 2.9% |
| COLUSA | 56 | 11,440 | 10,640 | 800 | 7.0% |
| CONTRA COSTA | 17 | 554,700 | 537,700 | 17,000 | 3.1% |
| DEL NORTE | 41 | 9,590 | 9,180 | 410 | 4.3% |
| EL DORADO | 13 | 93,000 | 90,500 | 2,600 | 2.8% |
| FRESNO | 52 | 455,300 | 430,500 | 24,800 | 5.4% |
| GLENN | 44 | 12,750 | 12,180 | 570 | 4.5% |
| HUMBOLDT | 21 | 60,800 | 58,900 | 2,000 | 3.2% |
| IMPERIAL | 58 | 70,500 | 59,200 | 11,300 | 16.0% |
| INYO | 13 | 8,390 | 8,160 | 240 | 2.8% |
| KERN | 55 | 392,700 | 368,500 | 24,200 | 6.2% |
| KINGS | 53 | 56,300 | 53,000 | 3,200 | 5.8% |
| LAKE | 40 | 29,100 | 27,870 | 1,230 | 4.2% |
| LASSEN | 21 | 9,230 | 8,930 | 300 | 3.2% |
| LOS ANGELES | 44 | 4,942,300 | 4,721,500 | 220,900 | 4.5% |
| MADERA | 50 | 63,300 | 60,000 | 3,300 | 5.2% |
| MARIN | 4 | 130,400 | 127,600 | 2,800 | 2.2% |
| MARIPOSA | 29 | 7,470 | 7,200 | 270 | 3.7% |
| MENDOCINO | 17 | 38,200 | 37,000 | 1,200 | 3.1% |
| MERCED | 54 | 119,100 | 111,900 | 7,200 | 6.0% |
| MODOC | 28 | 3,270 | 3,150 | 120 | 3.6% |
| MONO | 24 | 8,760 | 8,460 | 300 | 3.4% |
| MONTEREY | 37 | 219,600 | 210,700 | 8,900 | 4.0% |
| NAPA | 9 | 70,700 | 68,800 | 1,900 | 2.6% |
| NEVADA | 10 | 48,580 | 47,270 | 1,320 | 2.7% |
| ORANGE | 10 | 1,603,800 | 1,560,000 | 43,800 | 2.7% |
| PLACER | 5 | 193,200 | 188,300 | 4,900 | 2.5% |
| PLUMAS | 43 | 7,830 | 7,480 | 350 | 4.4% |
| RIVERSIDE | 37 | 1,166,600 | 1,120,500 | 46,100 | 4.0% |
| SACRAMENTO | 27 | 726,200 | 700,500 | 25,700 | 3.5% |
| SAN BENITO | 36 | 33,100 | 31,800 | 1,300 | 3.9% |
| SAN BERNARDINO | 31 | 1,020,300 | 981,400 | 39,000 | 3.8% |
| SAN DIEGO | 17 | 1,584,800 | 1,536,200 | 48,600 | 3.1% |
| SAN FRANCISCO | 2 | 577,400 | 565,200 | 12,200 | 2.1% |
| SAN JOAQUIN | 47 | 338,400 | 321,900 | 16,400 | 4.9% |
| SAN LUIS OBISPO | 5 | 137,500 | 134,100 | 3,400 | 2.5% |
| SAN MATEO | 1 | 457,000 | 448,100 | 8,900 | 1.9% |
| SANTA BARBARA | 10 | 226,400 | 220,400 | 6,100 | 2.7% |
| SANTA CLARA | 2 | 1,057,200 | 1,034,900 | 22,400 | 2.1% |
| SANTA CRUZ | 24 | 137,600 | 132,900 | 4,700 | 3.4% |
| SHASTA | 31 | 72,400 | 69,600 | 2,800 | 3.8% |
| SIERRA | 5 | 1,420 | 1,380 | 40 | 2.5% |
| SISKIYOU | 41 | 16,760 | 16,030 | 730 | 4.3% |
| SOLANO | 31 | 201,400 | 193,700 | 7,700 | 3.8% |
| SONOMA | 5 | 250,800 | 244,400 | 6,400 | 2.5% |
| STANISLAUS | 46 | 241,200 | 229,700 | 11,500 | 4.8% |
| SUTTER | 51 | 45,900 | 43,500 | 2,400 | 5.3% |
| TEHAMA | 37 | 26,230 | 25,170 | 1,060 | 4.0% |
| TRINITY | 24 | 4,560 | 4,410 | 160 | 3.4% |
| TULARE | 57 | 206,000 | 190,600 | 15,400 | 7.5% |
| TUOLUMNE | 31 | 19,950 | 19,200 | 750 | 3.8% |
| VENTURA | 23 | 413,700 | 400,200 | 13,500 | 3.3% |
| YOLO | 17 | 109,000 | 105,600 | 3,400 | 3.1% |
| YUBA | 47 | 31,100 | 29,500 | 1,500 | 4.9% |

Notes

1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

2) Labor force data for all geographic areas now reflect the March 2021 benchmark and Census Vintage 2021 population controls at the state level.

ITEM IV-D - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson

ITEM IV-E-INFORMATION

SETA GOVERNING BOARD AGENDA

BACKGROUND:

Attached for your information is a copy of the most recent SETA Governing Board agenda.

Here is the link to access an electronic copy of the full SETA Governing Board agenda packet: https://www.seta.net/app/uploads/2012/08/packet.gb_.2022.11.03.final_.pdf

Staff will be available to answer questions.

NOTES:



**REGULAR MEETING OF THE
SETA GOVERNING BOARD**

GOVERNING BOARD

ERIC GUERRA
Councilmember
City of Sacramento

PATRICK KENNEDY
Board of Supervisors
County of Sacramento

DON NOTTOLI
Board of Supervisors
County of Sacramento

SOPHIA SCHERMAN
Public Representative

MAI VANG
Councilmember
City of Sacramento

DENISE LEE
Interim Executive Director

925 Del Paso Blvd., Suite 100
Sacramento, CA 95815

Main Office
(916) 263-3800

Head Start
(916) 263-3804

Website: <http://www.seta.net>

DATE: Thursday, November 3, 2022

TIME: 10:00 a.m.

LOCATION: Zoom Location

<https://us02web.zoom.us/j/81554892458?pwd=SDICaVErZDdvQ2lmd0VRWmUvSk11Zz09>

In response to the AB361 (Brown Act Section 54953) relating to the COVID-19 Pandemic, the Sacramento Employment and Training Agency Governing Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/81554892458?pwd=SDICaVErZDdvQ2lmd0VRWmUvSk11Zz09>. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting on One tap mobile +16699006833,,81554892458# US (San Jose). Meeting ID: 815 5489 2458. Passcode: 902483. Find your local number: <https://us02web.zoom.us/j/81554892458?pwd=SDICaVErZDdvQ2lmd0VRWmUvSk11Zz09>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: Monica.Newton@seta.net. Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Monica Newton at (916) 263-3753, or Monica.Newton@seta.net. Please include in your request on which item you would like to participate. Additionally, during the meeting any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Governing Board and included in the record.

In the event of disruption which prevents broadcasting of the meeting to members of the public using the call-in or internet-based service options, or in the event of a disruption which prevents members of the public from offering public comments, the Board shall take no further action on items appearing on the meeting agenda until public access to the meeting is restored.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

**REVISED
A G E N D A**

I. Call to Order/Roll Call/Pledge of Allegiance

| II. | <u>Consent Items</u> | <u>Page Number</u> |
|-------------|---|---------------------------|
| A. | Approval of Minutes of the October 6, 2022 Regular Board Meeting | 1-6 |
| B. | Approval of Claims and Warrants | 7 |
| C. | Approval of Findings and Authorization to Extend Use of Teleconferencing Procedures for Board Meetings During Declared State of Emergency and/or While State or Local Officials Continue to Impose or Recommend Measures to Promote Social Distancing (Legal Counsel) | 8-9 |
| D. | Approval to Add RH Squared Consultant, LLC to SETA's Vendor Services List | 10-14 |
| III. | <u>Action Items</u> | |
| A. | GENERAL ADMINISTRATION/SETA: | |
| 1. | <i>Reappointment of the Public Representative Member to the SETA Governing Board</i> | |
| 2. | <u>TIMED ITEM 9:00 A.M. AND PUBLIC HEARING</u> Approval of Revisions to the Hourly Rate of Pay for the Head Start Substitute Teacher Assistant and On-Call Cook/Driver Classifications | 15 |
| 3. | Election of Officers of the Sacramento Employment and Training Agency Governing Board | 16 |
| 4. | Approval to Purchase Agency Insurance for General Liability, Vehicle Liability, Umbrella Liability, Property, Crime, Inland Marine, Professional Liability, Employee Benefits, Sexual/Physical Abuse, Directors and Officer's Liability, Employment Practices Liability, Participant Accident, Flood, and Cyber (D'et Saurbourne) | 17 |
| 5. | Approval to Release a Request for Proposals (RFP) for Building Maintenance, Repair and Construction Projects (Denise Lee) | 18-19 |
| B. | WORKFORCE DEVELOPMENT DEPARTMENT <u>Community Services Block Grant:</u> No Items <u>One Stop Services:</u> No Items <u>Refugee Services:</u> No Items | |
| C. | CHILDREN AND FAMILY SERVICES: No Items | |

IV. Information Items

| | | |
|----|---|-------|
| A. | Fiscal Monitoring Reports (D'et Saurbourne) | 20-36 |
| | <ul style="list-style-type: none">• Asian Resources, Inc.• Elk Grove Unified School District Adult and Community Education• Lao Family Community Development• My Sister's House• PRIDE Industries• Waking the Village• WIND Youth Services, Inc.• Women's Civic Improvement Club | |
| B. | Employer Success Stories and Activity Report (William Walker) | 37-43 |
| C. | Dislocated Worker Update (William Walker) | 44-45 |
| D. | Unemployment Update/Press Release from the Employment Development Department (Roy Kim) | 46-51 |
| E. | Head Start Reports (Denise Lee) | 52-60 |

V. Reports to the Board 61

- A. Chair
- B. Interim Executive Director
- C. Deputy Directors
- D. Counsel
- E. Members of the Board
- F. Public

VII. Adjournment

REVISED DISTRIBUTION DATE: Monday, October 31, 2022

DISTRIBUTION DATE: Thursday, October 27, 2022

SETA Governing Board meeting hosted by:
Councilmember Eric Guerra (Chair) & Supervisor Patrick Kennedy (Vice Chair)