

**WORKFORCE DEVELOPMENT  
BOARD MEMBERS**

**STACI ANDERSON**  
PRO Youth and Families

**EDWARD W. BAKER**  
Alto Ingredients, Inc..

**AMANDA BLACKWOOD**  
Sacramento Metro Chamber of Commerce

**N. LISA CLAWSON – Secretary/Treasurer**  
Kaiser Permanente

**LYNN R. CONNER**  
Better Business Bureau

**RONALD J. ELLIS**  
2SS.com

**KEVIN FERREIRA**  
Sacramento Sierra's Building & Construction  
Trades Council

**KRISTIN GIBBONS**  
Department of Human Assistance

**TROY GIVANS**  
County of Sacramento, Economic  
Development

**DAVID W. GORDON**  
Sacramento County Office of Education

**MANDI HIGLEY**  
Tri-Tool, Inc.

**LISA M. HUTCHINSON**

**MICHAEL JASSO**  
City of Sacramento

**GARY R. KING**  
SMUD

**KATHY KOSSICK**  
Sacramento Employment & Training Agency

**CHRISTINE LASTER**  
Siemens

**MATT LEGE**  
SEIU – United Healthcare Workers

**FRANK A. LOUIE**  
Sacramento Asian Chamber of Commerce

**JANET NEITZEL**  
Employment Development Department

**DR. JAMEY NYE**  
Los Rios Community College District

**RONALD R. ORR, JR.**  
VSP, Inc.

**SHARON O'SULLIVAN**  
California Department of Rehabilitation

**JOHNNY PEREZ**  
SAFE Credit Union

**KARL PINEO**  
Ironworkers Local 118

**FABRIZIO SASSO**  
Sacramento Central Labor Council

**ANETTE SMITH – Vice Chair**  
Smith Associates

**RICK WYLIE – Chair**  
Villara Building Systems



**SACRAMENTOWORKS**

**REGULAR MEETING OF THE  
SACRAMENTO WORKS, INC. BOARD**

**DATE:** Wednesday, July 28, 2021

**TIME:** 8:00 a.m.

**LOCATION:**

<https://us02web.zoom.us/j/87405568150?pwd=WkhsWjc1NS83RTdNazFNckdFRXVaQT09>

In response to the Governor's Executive Order N-29-20 relating to the COVID-19 Pandemic, the Sacramento Employment and Training Agency Sacramento Works, Inc. Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/87405568150?pwd=WkhsWjc1NS83RTdNazFNckdFRXVaQT09>. Meeting ID: 874 0556 8150. Passcode: 584361. This meeting will be closed captioned. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting by dialing any of the following telephone numbers: One tap mobile: +16699006833,,87405568150# US (San Jose). Dial by your location: +1 669 900 6833 US (San Jose). Find your local number: <https://us02web.zoom.us/j/87405568150?pwd=WkhsWjc1NS83RTdNazFNckdFRXVaQT09>. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: [Nancy.Hogan@seta.net](mailto:Nancy.Hogan@seta.net). Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Nancy Hogan at (916) 263-3827, or [Nancy.Hogan@seta.net](mailto:Nancy.Hogan@seta.net). Please include in your request on which item you would like to participate. Additionally, during the meeting, any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Sacramento Works members, and included in the record.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: [www.seta.net](http://www.seta.net)

**AGENDA**

**PAGE NUMBER**

**I. Call to Order/Roll Call**

➤ Introduction of New Member:

❖ Lisa Hutchinson

➤ Client Success Story: Jileen Vue

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A.	Approval of Minutes of the May 26, 2021 Regular Meeting	2-8
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B.	Employer Recruitment Activity Report (William Walker)	22-30
C.	Unemployment Update/Press Release from the Employment Development Department (Cara Welch)	31-36
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	✓ Planning/Oversight Committee (Dr. Jamey Nye)	
	✓ Employer Outreach Committee (Ron Ellis)	
	✓ Board Development Committee (Lisa Clawson)	
<b>V.</b>	<b><u>Other Reports</u></b>	40
1.	Chair	
2.	Members of the Board	
3.	Counsel	
4.	Public Participation	
<b>VI.</b>	<b><u>Adjournment</u></b>	

**DISTRIBUTION DATE: MONDAY, JULY 19, 2021**

# Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

## **Vision:**

Building a dynamic workforce for the Sacramento Region.

## **Mission:**

Sacramento Works partners with the workforce community to serve regional employment needs.

## **Goals:**

### **Goal 1 (Planning/Oversight Committee):**

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

### **Goal 2 (Employer Outreach Committee):**

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

### **Goal 3 (Youth Committee):**

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

*(Adopted 5/25/11; updated 5/12/16)*

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE MAY 26, 2021 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the May 26 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

## **REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD**

### Minutes/Synopsis

*(The minutes reflect the actual progression of the meeting.)*

Meeting held electronically

Wednesday, May 26, 2021  
8:00 a.m.

#### **I. Call to Order/Roll Call**

Ms. Anette Smith called the meeting to order at 8:02 a.m. The roll was called and a quorum was established.

Members Present: Staci Anderson, Lisa Clawson, Lynn Conner, Ron Ellis, Troy Givans, David Gordon, Mandi Higley, Michael Jasso, Gary King, Kathy Kossick, Christine Laster, Matt Lege', Frank Louie, Dr. Jamey Nye, Ronald Orr, Sharon O'Sullivan, Johnny Perez, Karl Pineo, Fabrizio Sasso, Anette Smith, Edward Baker (joined at 8:10 a.m.), Amanda Blackwood (joined at 8:51 a.m.)

Members Absent: Kevin Ferreira, Kristin Gibbons, Janet Neitzel, Rick Wylie

#### ➤ Introduction of New Member:

- ❖ Mandi Higley, Tri-Tool, Inc.: Ms. Higley introduced herself and gave a brief overview of her job and her company. Ms. Higley represents the Private Business sector on the Sacramento Works Board.

#### **II. Consent Item**

##### A. Approval of Minutes of the March 24, 2021 Regular Meeting

The minutes were reviewed; no questions or corrections.

Moved/Ellis, second/Clawson, to approve the March 24, 2021 minutes.

Roll call vote:

Aye: 20 (Anderson, Clawson, Conner, Ellis, Givans, Gordon, Higley, Jasso, King, Kossick, Laster, Lege', Louie, Nye, Orr, O'Sullivan, Perez, Pineo, Sasso, Smith)

Nay: 0

Abstentions: 0

Absent: 6 (Baker, Blackwood, Ferreira, Gibbons, Neitzel, Wylie)

Unanimous approval.

#### **III. Action/Discussion Items**

##### A. Approval of Funding Extension Recommendations for the Workforce Innovation and Opportunity Act (WIOA), Title I, Youth Program for Program Year 2021-2022

Ms. Staci Anderson stated that she has a conflict of interest on this item and left the meeting during the discussion and vote.

Ms. Terri Carpenter reviewed the youth funding recommendations. There is a \$254,000 decrease from last year's funding. The Youth Committee reviewed and approved these funding recommendations at their May 13 meeting.

Mr. Baker joined the meeting at 8:10 a.m.

Dr. Nye complimented Ms. Carpenter on the very clear report.

Moved/Clawson, second/Ellis, to approve the staff funding extension recommendation for the WIOA Title I, Youth Program, PY 2021-2022. Approve with the stipulation that all funding recommendations are contingent upon satisfactory year-end program performance reviews.

Roll call vote:

Aye: 20 (Baker, Clawson, Conner, Ellis, Givans, Gordon, Higley, Jasso, King, Kossick, Laster, Lege', Louie, Nye, Orr, O'Sullivan, Perez, Pineo, Sasso, Smith)  
Nay: 0

Abstentions: 1 (Anderson)

Absent: 5 (Blackwood, Ferreira, Gibbons, Neitzel, Wylie)

Ms. Anderson returned to the meeting.

- B. Approval of the Workforce Innovation and Opportunity Act (WIOA), Sacramento Works, Inc., Resource Allocation Plan for 2021-2022

Mr. Roy Kim made an update on the funding allocation. The allocation is separated by career services, training services, program support, administration, and board initiatives. There were no questions.

Moved/Clawson, second/Anderson, to approve the Resource Allocation Plan for 2021-22.

Roll call vote:

Aye: 21 (Anderson, Baker, Clawson, Conner, Ellis, Givans, Gordon, Higley, Jasso, King, Kossick, Laster, Lege', Louie, Nye, Orr, O'Sullivan, Perez, Pineo, Sasso, Smith)

Nay: 0

Abstentions: 0

Absent: 5 (Blackwood, Ferreira, Gibbons, Neitzel, Wylie)

- C. Approval of the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2021-2024, and Authorize SETA's Executive Director to Make Revisions Required by the State

Mr. Kim reported that we are required to update the plans every four years with a mid-term update every two years. Unsigned drafts of the plan were submitted to the State by April 30. Because there may be changes once we get feedback from the State, we are requesting authority be given to Ms. Kossick to make changes if needed. Mr. Kim acknowledged Ms. Michelle O'Camb and Ms. Monica Barber for their work on the plans.

Moved/Nye, second/Sasso, to approve the Capital Region's Workforce Development Plan and the Sacramento Area's Workforce Development Plan for Program Years 2021-2024, and authorize SETA's Executive Director to make revisions required by the State.

Roll call vote:

Aye: 21 (Anderson, Baker, Clawson, Conner, Ellis, Givans, Gordon, Higley, Jasso, King, Kossick, Laster, Lege', Louie, Nye, Orr, O'Sullivan, Perez, Pineo, Sasso, Smith)

Nay: 0

Abstentions: 0

Absent: 5 (Blackwood, Ferreira, Gibbons, Neitzel, Wylie)

#### D. Sacramento Works Board Member Roles and Responsibilities

Mr. Phil Cunningham stated that the Sacramento Works board members are wearing two hats: volunteer directors of a 501c3 organization and at the same time, they are quasi-public officials subject to the Brown Act. Over the years before the Workforce Innovation and Opportunity Act (WIOA), Sacramento Works has served in an overlapping function of the workforce grants that were funding SETA. When WIOA was passed in 2014, the Governing Board appointed a workforce board and said Sacramento Works would be appointed as the WIOA board. In their capacity as a board of directors and WIOA board, they are serving in an oversight capacity. There are no direct employees and board members have no supervision or control over the staff of SETA; they depend on the staff to develop the plans for approval. SETA operates the Head Start program for the County. Mr. Kim is the primary contact and primary staff support from SETA. Sacramento Works board members have a legal duty to operate in good faith.

This board's primary role is to provide oversight and direction to SETA staff to ensure the WIOA funds received in Sacramento County are delivered appropriately. Congress intended this board to be the SETA staffs' antennae; this board gives feedback as far as employment needs and the future direction of the board.

Mr. Cunningham urged members to be informed, stay informed, and always ask questions.

- Client Success Story: Ms. Sarah Touy spoke of her experience with the Sacramento Works Job Center. She is a single mother of a two-year old and the Sacramento Works staff helped her navigate through the pandemic. She worked with Connie Torres who helped set her up with online courses to update her job skills. She was also provided financial assistance to pay for rent and food assistance. Ms. Touy thanked Kelly Xiong as her job coach and Ben Murti and Ira Baker for providing her with assistance with the state interview process. She is now working for the California Hospital Association making a really great salary.

Ms. Blackwood joined at 8:51 a.m.

E. Business Implications of COVID-19 on Board Members

**Ms. Amanda Blackwood, Sacramento Metropolitan Chamber of Commerce:** Ms. Blackwood reported that last year was brutal for their constituency. In March, 2020, they learned that they had to pivot and be of service to members. They helped their membership with PPP and business plans. From March-July, staff worked marathon 12-14 hour days to give their members information. Staff launched a web hub and partnered with the Asian Chamber of Commerce; they received hundreds of calls a day. They partnered with WellSpace Health to provide staff with mental health services. We need to hold each other to create community benefit. As we translate back to the 'new normal' it is important to not lose sight of that. We are humans with a shared experience navigating through a new world.

**Ms. Sharon O'Sullivan, Department of Rehabilitation:** Ms. O'Sullivan reported that the Department of Rehabilitation was considered an essential service. They also had to pivot in order to continue providing services and moved to a hybrid model; she had 25% of her staff in-office to ensure social distancing and to conserve cleaning supplies. Their staff had to maintain a clean environment for their clients. They had to track foot traffic in case there was an outbreak. Every district in DOR had to report to the Department of Health if there was a COVID-19 outbreak. They have over 1,000 staff in the field needing electronic equipment. It was challenging to provide job coaching services for their clients that were working from home. She will have 50% of her staff back in the office as of June 1.

**Mr. Fabrizio Sasso, Sacramento Central Labor Council:** They provide services to the organized labor community in just about every occupation. There were some affiliates that were impacted more than others during the pandemic. They established a worker hotline to help workers navigate through the unemployment process. They also worked with the Center for Workers Rights and advocated for rental moratoriums. They worked with the City and County to implement the Worker Protection Ordinance to set the process for when workers



return to work. They also established recall rights at the state level, mostly for service workers.

**Mr. Johnny Perez, SAFE Credit Union:** Mr. Perez reported that they had to adjust their open hours since there were staff out sick and they had a lack of cleaning supplies. They have developed new processes to do business at their branches; they are still limiting the number of people going into the branches. They are having a hard time filling their lower staffing levels, especially their call center. The restaurant industry is having a very hard time getting their full contingent of staff.

#### **IV. Information Items**

- A. Approval Letters from the California Workforce Development Board: Mr. Kim reviewed the approval letters that were submitted. No questions.
- B. Dislocated Worker Report: The report was reviewed. Ms. Smith stated that 4,000 jobs on the report is less than she anticipated. Mr. Walker stated that most of the layoffs are now permanent. Mr. Ellis asked if any of the dislocations involve our rapid response teams and Mr. Walker replied yes; quite a few were responded to.
- C. Employer Recruitment Activity Report: Mr. Walker stated that a lot of employers are looking for staff and they are getting a lot of requests for services. He spoke of participation in a virtual job fair.
- D. Unemployment Update/Press Release from the Employment Development Department: Ms. Cara Welch stated that the statistics are available on their website including unemployment statistics dashboard. Ms. Welch reported on the April unemployment statistics.
- E. Committee Updates
  - ✓ Youth Committee: Mr. David Gordon reported on the May 13 meeting; much of the meeting was to discuss and take action on the youth funding. They had an excellent report from the Youth Engagement Committee. They meet again July 8.
  - ✓ Planning/Oversight Committee: No report.
  - ✓ Employer Outreach Committee: Mr. Ron Ellis provided an overview of the most recent meeting. The committee is currently at 11 members and they are working to increase the number of business representatives, especially small- and mid-sized companies.
  - ✓ Board Development Committee: Ms. Clawson stated that there is still a private business opening on the board; she is in need for nominations or recommendations. She would love to have recommendations or introductions for business representatives.

**V. Other Reports**

1. Chair: Ms. Smith stated that we are looking at putting together a retreat for the board in September. Additional information will be provided at a later date.
2. Members of the Board: Ms. Kossick reported that there is a possibility that our July meeting will be in person and we will be discontinuing Zoom meetings. Staff is waiting to hear what the Governor decides.
3. Counsel: No report.
4. Public Participation: None.

**VI. Adjournment:** The meeting was adjourned at 9:43 a.m.

ITEM II-B - CONSENT

APPROVAL OF THE EMPLOYER OUTREACH BUDGET FOR PY 2021- 2022

BACKGROUND:

On June 3, 2021, the SETA Governing Board approved the Resource Allocation Plan for PY 2021-2022 which included \$94,641 for Sacramento Works, Inc. Board Initiatives. Funds approved for Board Initiatives include employer outreach. Based on the current year expenditures to date, the amount being recommended for employer outreach activities is \$65,000. This leaves a balance of \$88,844 for other Board Initiatives to be determined.

The chart below shows Employer Outreach expenditures for the PY 2020-2021 and the proposed Employer Outreach Budget for the PY 2021-2022.

<b>Employer Outreach Activity</b>	<b>PY 2020-2021 Budget</b>	<b>PY 2020-2021 Expenditures</b>	<b>PY 2020-2021 Unspent Funds</b>	<b>PY 2021-2022 Proposed Budget</b>
Job Fair/Business Events	\$2,000	--	\$2,000	\$5,000
Employer Outreach	\$62,000	--	\$62,000	\$60,000
Marketing-Graphic Design Services*	\$36,000	\$36,000	--	--
<b>TOTAL</b>	<b>\$ 100,000</b>	<b>\$ 36,000</b>	<b>\$64,000</b>	<b>\$65,000</b>

\* Allocated through multiple funding sources.

The Employer Outreach Committee met on July 13, 2021 and approved the Employer Outreach Committee budget.

RECOMMENDATION:

Approve the Employer Outreach budget for PY 2021- 2022.

ITEM III-A - ACTION/DISCUSSION

REVIEW AND DISCUSSION ON RESULTS OF THE SURVEY OF  
SACRAMENTO WORKS PRIORITIES

BACKGROUND:

In late June, a survey was sent out to all Sacramento Works Board members requesting input on the top three priorities for the Sacramento Works Board to address in the coming year. Attached is a summary of the responses submitted by board members.

This item provides an opportunity for board members to discuss the future focus of staff and board efforts regarding identified priorities.

## Tally of Survey for Sacramento Works Priorities

Area of Focus	Number of Votes
Promotion of Economic Recovery	7
Race/equity inclusion	7
Quality jobs	10
Digital literacy access & training	4
Career pathways development	14
Employer engagement	15
Alignment of internal and external workforce & education programs	12
Youth Engagement	4
Promotion of Sacramento Works	2

## ITEM III-B – ACTION/DISCUSSION

### DISCUSSION OF 2021-2022 CALIFORNIA WORKFORCE DEVELOPMENT BOARD AND OTHER STATE-FUNDED WORKFORCE DEVELOPMENT INITIATIVES

#### BACKGROUND:

The 2021-2022 California Budget includes significant investments in State-funded workforce development initiatives. This item provides an opportunity for the Board to discuss and provide input on local/regional responses in preparation for competitive solicitations that will be released by the State.

ITEM III-C – ACTION/DISCUSSION

DISCUSSION OF AMERICAN RESCUE PLAN FUNDS

BACKGROUND:

SETA has been requested to provide an update to the SETA Governing Board on the alignment of potential American Rescue Plan funds with the efforts of both the city and county. This item provides an opportunity for board members to provide input on the status of ARP funding that may be utilized complementing existing workforce systems funds.

ITEM III-D – ACTION/DISCUSSION

BUSINESS IMPLICATIONS OF COVID-19 ON BOARD MEMBERS

BACKGROUND:

This item provides an opportunity for selected board members to share from their perspective where their business has been, what is its current status, and where it is going based upon the economic conditions due to the pandemic.



ITEM IV-A - INFORMATION  
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

## Dislocated Worker Information PY 2020/2021

The following is an update of information as of June 30, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
<b>King's Casino Management Corporation</b> 6508 Antelope Rd. Citrus Heights, CA 95621	Gambling	7/1/2020	Temporary	319	Citrus Heights, CA	Yes	Y
<b>Philz Coffee Inc.</b> 1725 R Street Sacramento, CA 95811	Restaurant	7/10/2020	Permanent	2	Sacramento, CA	Yes	Y
<b>Paradies Shops, LLC</b> 6900 Airport Blvd. Sacramento, CA 95837	Retail	7/16/2020	Temporary	40	Sacramento, CA	Yes	Y
<b>Torrid</b> Sacramento County	Retail	7/20/2020	Temporary	13	Sacramento, CA	Yes	Y
<b>Goodwill Industries of Sacramento Valley and Northern Nevada, Inc.</b> Sacramento County, CA	Retail	7/22/2020	Permanent	178	Sacramento, CA	Yes	Y
<b>Hawaiian Airlines</b> 6900 Airport Blvd. Sacramento, CA 95837	Transportation	7/29/2020	Temporary	2	Sacramento, CA	No	Y
<b>Adesa, Inc. dba Adesa Brasher's</b> 233 Blacktop Rd. Rio Linda, CA 95673	Retail	8/1/2020	Permanent	113	Sacramento, CA	Yes	Y
<b>Embassy Suites by Hilton</b> 100 Capitol Mall Sacramento, CA 95814	Hospitality	8/7/2020	Temporary	46	Sacramento, CA	Yes	Y
<b>Champs Store 14539</b> 1689 Arden Way Sacramento, CA 95815	Retail	8/7/2020	Temporary	47	Sacramento, CA	Yes	Y
<b>Aramark</b> Sacramento, CA	Uniform Services	8/13/2020	Permanent	91	Sacramento, CA	Yes	Y
<b>Hertz</b> 6327 Aviation Dr. Sacramento, CA 95837	Retail	8/17/2020	Permanent	63	Sacramento, CA	Yes	Y
<b>The Niello Company</b> All Dealer in Sacramento County Sacramento, CA	Retail	8/18/2020	Temporary	139	Sacramento, CA	Yes	Y
<b>Decore-active Specialties, Inc</b> 10481 E. Stockton Blvd. Elk Grove, CA 95624	Retail	8/21/2020	Permanent	133	Elk Grove, CA	Yes	Y

## Dislocated Worker Information PY 2020/2021

The following is an update of information as of June 30, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Food Source-Raley's</b> 430 Elkhorn Blvd. Rio Linda, CA 95673	Retail	8/25/2020	Permanent	53	Sacramento, CA	Yes	Y
<b>Food Source-Raley's</b> 3547 Bradshaw Rd. Sacramento, CA 95827	Retail	8/25/2020	Permanent	48	Sacramento, CA	Yes	Y
<b>Pier 1 Imports</b> 7440 Laguna Blvd Elk Grove, CA 95758	Retail	8/31/2020	Permanent	12	Elk Grove, CA	Yes	Y
<b>Pier 1 Imports</b> 2775 E. Bidwell Folsom, CA 95630	Retail	8/31/2020	Permanent	12	Folsom, CA	Yes	Y
<b>Pier 1 Imports</b> 1874 Arden Way Sacramento, CA 95815	Retail	8/31/2020	Permanent	12	Sacramento, CA	Yes	Y
<b>Coca Cola Company</b> 826 National Dr. Ste 200 Sacramento, CA 95834	Distribution	8/31/2020	Permanent	17	Sacramento, CA	Yes	Y
<b>Taste, Inc.</b> 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/1/2020	Temporary	8	Sacramento, CA	Yes	Y
<b>Nordstrom</b> 1651 Arden Way Sacramento, CA 95815	Retail	9/10/2020	Permanent	296	Sacramento, CA	Yes	Y
<b>Crescent Resorts &amp; Hotel, LLC dba Residence Inn</b> 112115th St. Sacramento, CA 95814	Hospitality	9/23/2020	Permanent	30	Sacramento, CA	Yes	Y
<b>Parkwest Casino Cordova</b> 2801 Prospect Park Dr. Rancho Cordova, CA 95670	Gambling	9/23/2020	Temporary	6	Rancho Cordova, CA	Yes	Y
<b>Parkwest Casino Lotus</b> 6100 Stockton Blvd. Sacramento, CA 95824	Gambling	9/23/2020	Temporary	30	Sacramento, CA	Yes	Y
<b>SSP America</b> 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/27/2020	Temporary	171	Sacramento, CA	Yes	N
<b>WASH Laundry Systems, LLC</b> 8130-40 37th Avenue Sacramento, CA 95824	Commercial Laundry	9/30/2020	Permanent	1	Sacramento, Ca	Yes	Y

## Dislocated Worker Information PY 2020/2021

The following is an update of information as of June 30, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Phillips Image Guided Therapy Corporation</b> 2870 Kilgore Rd. Rancho Cordova, CA 95670	Medical	9/30/2020	Permanent	120	Rancho Cordova, CA	Yes	N
<b>Deja Vu Showgirls-Sacramento, LLC</b> 11252 Trade Center Dr. Rancho Cordova, CA 95742	Entertainment	9/30/2020	Permanent	90	Rancho Cordova, CA	Yes	Y
<b>Coit Cleaning and Restoration</b> 3499 Business Dr. Sacramento, CA 95820	Cleaning	10/6/2020	Temporary	6	Sacramento, CA	Yes	Y
<b>HMS Host</b> 6850 Airport Blvd Ste 28 Sacramento, CA 95837	Hospitality	10/15/2020	Permanent	78	Sacramento, CA	Yes	Y
<b>Liquid-box Corporation</b> 5000 Warehouse Way Sacramento, CA 95826	Packaging	11/2/2020	Permanent	22	Sacramento, CA	Yes	N
<b>Spare Time Sports Club</b> 2450 Natomas Park Dr. Sacramento, CA 95833	Health/Fitness	11/5/2020	Permanent	89	Sacramento, CA	Yes	Y
<b>Kaiser Permanente</b> Sacramento, CA	Medical	11/30/2020	Permanent	7	Sacramento, CA	Yes	N
<b>PT Gaming, LLC dba Capitol Casino</b> 411 N.16th St. Sacramento, CA 95811	Gambling	12/10/2020	Permanent	30	Sacramento, CA	Yes	Y
<b>Pavilion Car Wash, Quick Lube &amp; Detail Center</b> 2334 Fair Oaks Blvd. Sacramento, CA 95825	Retail	12/11/2020	Temporary	68	Sacramento, CA	Yes	N
<b>Southwestern &amp; Pacific Specialty Finance, Inc.</b> 4886 San Juan Ave. Fair Oaks, CA 95628	Finance	12/11/2020	Permanent	2	Sacramento, CA	Yes	Y
<b>LIFETIME</b> Sacramento County	Health/Fitness	12/12/2020	Temporary	17	Sacramento, CA	Yes	Y
<b>Knighted Ventures, LLC</b> 6010 Stockton Blvd. Sacramento, CA 95824	Gambling	12/21/2020	Temporary	108	Sacramento, CA	Yes	Y
<b>McClatchy Company, LLC</b> 2100 Q St. Sacramento, CA 95816	Publishing	12/27/2020	Permanent	199	Sacramento, CA	Yes	N

## Dislocated Worker Information PY 2020/2021

The following is an update of information as of June 30, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Public House Downtown LLC</b> 1132 16th Street Sacramento, CA 95814	Restaurant	12/31/2020	Temporary	45	Sacramento, CA	Yes	Y
<b>Sun G. Wong Enterprises, Inc. dba Iron Horse Tavern</b> 1800 15th Street Sacramento, CA 95811	Restaurant	12/31/2020	Temporary	101	Sacramento, CA	Yes	Y
<b>Tavern on the Hill, LLC, dba Iron Horse Tavern</b> 460 Palladio Parkway Folsom, CA 95630	Restaurant	12/31/2020	Temporary	69	Sacramento, CA	Yes	Y
<b>Tres Hermanas Y Amigo 3, LLC</b> Sacramento, County	Restaurant	12/31/2020	Temporary	179	Sacramento, CA	Yes	Y
<b>Wok in the Park, LLC</b> 1116 15th Street Sacramento, CA 95814	Restaurant	12/31/2020	Temporary	69	Sacramento, CA	Yes	Y
<b>Godiva Chocolatier, Inc.</b> 1689 Arden Way Sacramento, CA 95815	Retail	3/26/2021	Permanent	7	Sacramento, CA	Yes	Y
<b>Hyatt Regency Hotel</b> 1209 L Street Sacramento, CA 95814	Hospitality	1/22/2021	Temporary	18	Sacramento, CA	No	Y
<b>GroceryWorks.com</b> Sacramento County	Transportation	2/27/2021	Permanent	76	Sacramento, CA	Yes	Y
<b>Southwest Airlines</b> 6733 Lindbergh Dr. Sacramento, CA 95837	Transportation	3/15/2021	Temporary	107	Sacramento, CA	Yes	Y
<b>First Transit</b> 5621 Alan Boyd Dr. Sacramento, CA 95837	Transportation	3/31/2021	Permanent	105	Sacramento, CA	Yes	N
<b>Sutter Health</b> 3707 Schriever Ave. Mather, CA 95655	Health	4/2/2021	Permanent	277	Sacramento, CA	Yes	Y
<b>Sears</b> 1601 Arden Way Sacramento, CA 95815	Retail	4/18/2021	Permanent	110	Sacramento, CA	Yes	N
<b>ART Asset Adjustes, LLC</b> 5286 Auburn Blvd. Suite B Sacramento, CA 95841	Property Redemption	4/23/2021	Temporary	6	Sacramento, CA	Yes	Y

## Dislocated Worker Information PY 2020/2021

The following is an update of information as of June 30, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Centene Management Company, LLC</b> 1054 White Rock Rd. Rancho Cordova, CA 95670	Health	5/14/2021	Permanent	54	Sacramento, CA	Yes	N
<b>Elk Grove Restoration LLC -Chick-fil-A</b> 8430 Bond Rd., Elk Grove, CA 95624	Restaurant	5/15/2021	Temporary	138	Sacramento, CA	Yes	N
<b>Fli-Lo Falcon, LLC</b> 8249 Freeport Blvd. Sacramento, CA 95832	Transportation	5/15/2021	Permanent	60	Sacramento, CA	Yes	N
<b>Provenance dba ThinkSuite</b> 3840 Rosin Ct Suite 100 & 200 Sacramento, CA 95834	Education	6/30/2021	Permanent	17	Sacramento, CA	Yes	N
<b>Turning Point Community Programs</b> 10850 Gold Center Dr. Ste. 325 Rancho Cordova, CA 95760	Mental Health	5/15/2021	Permanent	7	Sacramento, CA	No	N
<b>Pep Boys</b> Sacramento County	Retail	6/10/2021	Permanent	100	Sacramento, CA	Yes	N
<b>TOTAL</b>				<b>4,263</b>			

### Dislocated Worker Information PY 2021/2022

The following is an update of information as of July 16, 2021

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKERS	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Sacramento Mattress King</b> 4160 14th Avenue Sacramento, CA 95820	Manufacturing/Distribution	7/4/2021	Temporary	30	Sacramento, CA	Yes	N
<b>Bag King</b> 230 Palladio Parkway #1217 Folsom, CA 95630	Retail	7/12/2021	Permanent	12	Folsom, CA	Yes	N
<b>TOTAL</b>				<b>42</b>			

ITEM IV-B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker



# SETA- Employer Activity Report

The following is an update of information as of June 30, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
All West Coachlines, Inc.	9	Motorcoach Operator Driver	1
AlSCO, inc	9	Counter Sorter	1
	9	Route Sales Representative	1
	9	Wash Aisle Operator	1
Amazon.com Services, LLC.	9	Warehouse Team Member	1
Carson Landscape Industries	9	Irrigation Technician	2
Children's Receiving Home of Sacramento	6	Behavioral Health Specialist	1
	6	Clinical Program Manager	1
City of Elk Grove	9	Animal Services Officer	1
	7	Communications Bureau Manager	1
	9	Community Service Officer	1
	9	Dispatcher	2
	9	Human Resources Director	1
	9	Police Officer - Entry Level	1
City of Sacramento	9	Account Clerk I	1
	9	Account Clerk II	1
	9	Accounting Technician	1
	9	Administrative Assistant	1
	9	Administrative Technician	1
	9	Animal Care Technician	1
	9	Animal Control Officer II	1
	9	Aquatics Recreation Supervisor	1
	9	Aquatics Specialist	3
	9	Assistant Camp Caretaker	1
	9	Assistant Camp Chef	1
	9	Assistant Electrical Engineer	1
	9	Assistant Pool Manager	1
	3	Associate Electrical Engineer	1
	9	Building Monitor	1
	9	Building Monitor (Summer Programs)	1
	9	Camp Aide	2
	9	Camp Caretaker	1
	9	Camp Chef	1
	9	Camp Host	1

# SETA- Employer Activity Report

The following is an update of information as of June 30, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Sacramento	9	Camp Program Director	1
	9	Camp Recreation Leader	1
	9	Cashier - Aquatics	1
	9	Claims Collector	1
	9	Community Service Officer I	1
	9	Community Service Officer I (Limited Term)	1
	9	Contracts and Compliance Specialist	1
	9	Crew Leader, Landscape and Learning	1
	9	Cultural and Creative Economy Manager	1
	9	Customer Service Representative (Limited Term)	1
	9	Deputy City Attorney I	1
	9	Deputy City Attorney II	1
	9	Deputy City Clerk	1
	9	Development Project Manager	1
	9	Director of Finance	1
	9	Dispatcher II	1
	3	Engineering Manager	1
	9	Environment Health & Safety Officer	1
	9	Equipment Mechanic III	1
	9	Events Services Supervisor	1
	9	Fleet Service Coordinator	1
	9	Forensic Investigator I	1
	4	Information Technology Supervisor	1
	9	Information Technology Trainee	1
	9	Integrated Waste Equipment Operator	1
	9	Labor Relations Officer	1
	9	Lifeguard	1
	6	Nurse -Adaptive Recreation	1
	9	Park Maintenance Worker II	1
	9	Parking Enforcement Officer	1
	9	Parking Lot Attendant	1
9	Payroll Technician	1	
9	Permit Services Supervisor	1	

# SETA- Employer Activity Report

The following is an update of information as of June 30, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Sacramento	9	Personnel Transaction Coordinator	1
	9	Pick-Up Driver	1
	9	Planning Director	1
	1	Plant Operator	1
	9	Police Office	2
	9	Police Officer Recruit	1
	9	Police Recruit	2
	9	Pool Manager	1
	9	Pool Manager	1
	9	Principal Budget Analyst	1
	9	Principal Planner	1
	4	Principal Systems Engineer	1
	9	Program Coordinator (Older Adults)	1
	9	Program Leader	1
	9	Program Manager	1
	9	Program Specialist	3
	9	Program Specialist -Financial Specialist	1
	9	Recreation Aide	3
	9	Recreation General Supervisor	1
	9	Recreation Leader (Adaptive Recreation)(SUMMER PROGRAMS)	1
	9	Senior Accounting Technician	1
	9	Senior Animal Care Technician	1
	4	Senior Applications Developer	1
	9	Senior Camp Aquatics Leader	1
	9	Senior Deputy City Attorney	1
	9	Senior Deputy City Clerk	1
	9	Senior Development Project Manager	1
	9	Senior Engineer	3
	9	Senior Lifeguard	1
	9	Senior Recreation Aide	1
9	Senior Staff Assistant	1	
9	Senior Tree Maintenance Worker	1	

# SETA- Employer Activity Report

The following is an update of information as of June 30, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Sacramento	9	Storekeeper	1
	3	Structural Maintenance Supervisor	1
	9	Student Trainee-Police Department	1
	9	Traffic Control And Lighting Supervisor	1
	3	Utility Construction Coordinator	1
	9	Utility Worker	2
	9	Utility Worker (PARK OPS)	2
	9	Worker's Compensation Claims Assistant I	1
Clerprem USA Corporation	1	Cutting Machine Operator	2
	1	Foaming Machine Operator	2
	1	Mechanical Assembler	2
	1	Sewing Machine Operator	2
	1	Upholstering Operator	2
Comfort Keepers	6	Caregiver	10
	6	CNA	10
	6	Home Care Aide	10
	6	Home Health Aide	10
	6	Personal Care Aide	10
Cordova Recreation & Parks District	9	Park Maintenance Worker	4
Cornerstone Staffing Solutions	9	Warehouse/General Labor	20
Cosumnes Community Service District	9	Fire Chief	1
Elite Pressure Washing Services, LLC	9	Pressure Washing Technician	2
Ertec Environmental Systems LLC	1	Manufacturing Assembler	6
	1	Sewer	6
EVO Emergency Vehicle Outfitters	6	Automotive Technician	5
Folsom Cordova Unified School District	4	Welding Instructor	1
Food 4 Less	9	General Clerk	10
Good Times Motorsports	9	Motorcycle Mechanic	1
	9	Parts Counter Sales Person	1
Habitat for Humanity of Greater Sacramento	9	Homeowner Services Manager	1
Health Advocates	9	Coordinator- Sacramento	1

# SETA- Employer Activity Report

The following is an update of information as of June 30, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
HealthNow Administrative Services	6	Customer Service Representative 1	4
HR TO GO	9	Shelter Worker	5
	6	Specimen Accessioner	1
Independent Electric Supply, Inc.	9	Vendor Managed Inventory Coordinator	1
KinderCare Education LLC	4	Teacher	8
Law office of William R Orr	9	Receptionist Secretary	1
Leadstart Security Inc.	9	Customer Facing Armed Security	1
	9	Mobile Patrol Officer	1
	9	Unarmed Security Guard	1
Los Rios Community College District	4	Administrative Assistant I	1
	4	Agriculture Mechanized Agriculture Technology Adjunct Assistant Professor	1
	4	Alternate Media Design Specialist	1
	4	Assistant Athletic Trainer	1
	4	Associate Vice Chancellor of Human Resources	1
	4	Certified Nursing Assistant Adjunct Professor	1
	4	Clerk III	1
	4	College Safety Officer	1
	4	Counseling Clerk I	1
	4	Counseling Clerk II	1
	4	Dean, Behavioral & Social Science	1
	4	Dean of Instruction	2
	4	Dean, Outreach, First Year Experience (FYE) and	1
	4	Director I, Enterprise Services	1
	4	Director (VII) Refugee Career Pathways	1
	4	Disabled Students Programs and Services Clerk	1
	4	Faculty Diversity Internship Program	1
	4	Fiscal Services Supervisor	1
	4	Grant Coordination Clerk	1
	4	History Assistant Professor	1
	7	Information Technology Technical Services	1
	4	McClellan/Sacramento Regional Public Safety	1
	4	Medical-Surgical Nursing Assistant Professor	1
4	Nursing Assistant Professor	3	
4	Nursing (Registered Nurse-RN) Assistant	1	
4	Police Officer	1	

# SETA- Employer Activity Report

The following is an update of information as of June 30, 2021

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
Los Rios Community College District	4	Senior Information Technical Business/Technical Analyst	1
	4	Special Projects Beacon Supplemental Instructions	1
	4	Special Projects - Education Coach II	1
	4	Student Personnel Assistant - Counseling	1
	4	Student Personnel Assistant - Student Services	5
	4	Tutorial Services Assistant	1
	4	Student Support Specialist	3
	4	Vice President, Administrative Services	1
	4	Vice President, Instruction	1
Maleko Personnel	9	Delivery Driver	1
	9	Production Packaging	3
	9	Production Packer	5
	9	Shipping Clerk	1
	9	Shipping/Receiving Clerk	2
Mark Seeding Services & Erosion Control Tech	3	Erosion Control Applicator	2
Masters Team Mortgage	9	Front Desk Receptionist	1
McLane Company, Inc	9	Reset Specialist	1
Panera Bread	5	Catering Coordinator	1
	5	Shift Supervisor	1
Options In Supported Living, LLC	9	Personal Support Staff	5
Remetronix	9	Customer Service Engineer	1
	9	Warehouse Technician	1
Rx HealthCare Services	6	In-Home Caregiver	
Sacramento LGBT Community Center	6	Assistant Director of Health Services	1
Sierra Waste Recycling & Transfer Station	9	Equipment Maintenance Supervisor	1
	9	Heavy Equipment Operator	2
	9	Laborer/ Sorter	1
	9	Tire Technician/ Maintenance Shop Technician	1

# SETA- Employer Activity Report

The following is an update of information as of June 30, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
SunStone Home Services	9	Appointment Setter	5
	9	Sales Consultant	5
Tesco Controls, Inc.	9	Engineering Manager	1
	9	Field Service Technician	1
	9	General Application	1
	9	Industrial Maintenance Technician	1
The Panther Group	9	Bilingual Customer Service Representative	50
USCB, Inc.	9	Representative I, Customer Service	1
UC Davis Health System	6	Academic HR Personnel Analyst	1
	6	Administrative Analyst	1
	6	Clinical Applications Professional 4	1
	6	Clinical Pharmacist-Per Diem-Ambulatory Care	1
	6	Decision Support Specialist 3	1
	6	Dietitian 2	1
	6	Senior Clinical Research Coordinator	1
Utiliquest, LLC	9	Utility Line Locater	5
Van Dermeyden Makus Law Corporation	9	Executive Assistant	1
Villara Corporation	1	Base Fabricator	1
	9	Delivery Driver	1
	3	HVAC Installer - Tradesman Journeyman	20
	9	Material Handler	1
	3	Plumbing Base Fabricator	1
	3	Plumbing Installer Tradesman	20
	3	Plumbing Installer/Tradesman	1
	9	Warehouse Worker	1
Walgreens DC	9	Warehouse Worker	70
Walmart	9	Freight Handler	30
	9	Power Equipment Operators	10
Westcoast Car Audio	9	12 Volt Trainee	2
Western Range Association	9	Range Sheepherder	1
<b>Total</b>			<b>576</b>

# SETA- Employer Activity Report

The following is an update of information as of July 16, 2021

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy;3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
AlSCO, Inc	9	Delivery Driver	5
	9	Office Clerk	1
	9	Production Associate	1
City of Sacramento	9	Camp Aide	1
	9	Community Service Officer I	1
	9	Events Services Supervisor	1
	9	Police Officer	1
	7	Senior Applications Developer -PeopleSoft	1
	9	Senior Recreation Aide-Summer Programs	1
Cordova Recreation & Parks District	9	Recreation Leader I - Teen Center	3
Department of Housing and Community Development	9	Housing Elements, Planning Grants & Incentives Manager	1
HR TO GO	9	Administrative Assistant	1
Los Rios Community College District	4	Building Inspection Technology Adjunct Assistant Professor	1
	4	Special Projects-Undocuscholars Liaison	1
	4	Student Personnel Assistant - Contract Education	1
	4	Student Support Supervisor	1
Pacful, Inc.	9	Deliver Driver	1
	9	Order Puller/ Warehouse Associate	1
Packaging Corporation of America	1	Assistant Machine Operator	1
	1	General Labor Helper	5
	1	Machine Operator	1
<b>Total</b>			<b>31</b>



ITEM IV-C – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT  
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for the Sacramento MSA for the month of June, 2021 was 6.8%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

EMPLOYMENT DEVELOPMENT DEPARTMENT  
Labor Market Information Division  
2901 50th Street  
Sacramento, CA 95817

Contact: Sheila Stock  
(916) 651-5914

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)  
Nonfarm payrolls up 9,800 over the month; 44,800 over the year**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 6.8 percent in June 2021, up from a revised 6.2 percent in May 2021, and below the year-ago estimate of 12.1 percent. This compares with an unadjusted unemployment rate of 8.0 percent for California and 6.1 percent for the nation during the same period. The unemployment rate was 6.0 percent in El Dorado County, 5.4 percent in Placer County, 7.4 percent in Sacramento County, and 6.1 percent in Yolo County.

**Between May 2021 and June 2021**, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 10,100 to total 1,002,400 jobs.

- Leisure and hospitality employment continued to rise in the region, picking up 3,100 jobs. Accommodation and food services (up 2,100 jobs) accounted for a majority of the job growth. Arts, entertainment, and recreation added 1,000 jobs.
- Trade, transportation, and utilities advanced payrolls by 2,400 jobs, with more than half of the gain occurring in transportation, warehousing, and utilities (up 1,300 jobs). Wholesale trade increased by 600 jobs, and retail trade picked up 500 jobs.
- Additional gains of over a thousand jobs were reported in other services (up 1,900 jobs), government (up 1,700 jobs), and construction (up 1,500 jobs).
- Education and health services (down 2,300 jobs) was the only industry sector to record month-over decline. Losses occurred in health care and social assistance (down 1,800 jobs) and educational services (down 500 jobs).

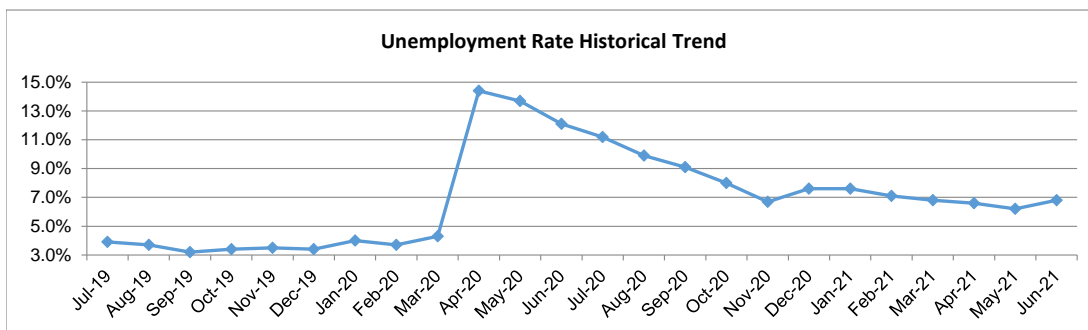
**Between June 2020 and June 2021**, total jobs in the region increased by 45,800 or 4.8 percent.

- Trade, transportation, and utilities (up 11,000) recorded the largest employment increase over the year. Retail trade added 6,600 jobs. Transportation, warehousing, and utilities grew by 3,800 jobs. Wholesale trade was up 600 jobs.
- Government advanced by 9,100 jobs. Employment additions were reported in local government (up 7,800 jobs), state government (up 1,100 jobs), and federal government (up 200 jobs).
- Construction picked up 8,000 jobs since last June. Specialty trade contractors (up 6,100 jobs) was responsible for 76 percent of the growth.
- Leisure and hospitality advanced payrolls by 6,100 jobs, with gains in accommodation and food services (up 3,600) and arts, entertainment, and recreation (up 2,500).

#####

IMMEDIATE RELEASE  
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 6.8 percent in June 2021, up from a revised 6.2 percent in May 2021, and below the year-ago estimate of 12.1 percent. This compares with an unadjusted unemployment rate of 8.0 percent for California and 6.1 percent for the nation during the same period. The unemployment rate was 6.0 percent in El Dorado County, 5.4 percent in Placer County, 7.4 percent in Sacramento County, and 6.1 percent in Yolo County.



Industry	May-2021	Jun-2021	Change		Jun-2020	Jun-2021	Change
	Revised	Prelim				Prelim	

Total, All Industries	992,300	1,002,400	10,100		956,600	1,002,400	45,800
Total Farm	9,600	9,900	300		8,900	9,900	1,000
Total Nonfarm	982,700	992,500	9,800		947,700	992,500	44,800
Mining, Logging, and Construction	77,200	78,700	1,500		70,700	78,700	8,000
Mining and Logging	600	600	0		600	600	0
Construction	76,600	78,100	1,500		70,100	78,100	8,000
Manufacturing	35,700	36,600	900		35,900	36,600	700
Trade, Transportation & Utilities	159,700	162,100	2,400		151,100	162,100	11,000
Information	9,700	9,800	100		9,600	9,800	200
Financial Activities	51,700	51,900	200		50,900	51,900	1,000
Professional & Business Services	132,200	132,500	300		129,100	132,500	3,400
Educational & Health Services	164,300	162,000	(2,300)		161,300	162,000	700
Leisure & Hospitality	81,000	84,100	3,100		78,000	84,100	6,100
Other Services	32,200	34,100	1,900		29,500	34,100	4,600
Government	239,000	240,700	1,700		231,600	240,700	9,100

Notes: Data not adjusted for seasonality. Data may not add due to rounding  
 Labor force data are revised month to month

July 16, 2021

Employment Development Department  
 Labor Market Information Division  
 (916) 262-2162

**Sacramento--Roseville--Arden-Arcade MSA**  
**(El Dorado, Placer, Sacramento, and Yolo Counties)**  
 Industry Employment & Labor Force  
 March 2020 Benchmark

Data Not Seasonally Adjusted

	Jun 20	Apr 21	May 21	Jun 21	Percent Change	
			Revised	Prelim	Month	Year
Civilian Labor Force (1)	1,087,600	1,077,500	1,082,100	1,092,800	1.0%	0.5%
Civilian Employment	956,000	1,006,700	1,014,900	1,018,200	0.3%	6.5%
Civilian Unemployment	131,600	70,800	67,200	74,600	11.0%	-43.3%
Civilian Unemployment Rate	12.1%	6.6%	6.2%	6.8%		
(CA Unemployment Rate)	14.1%	8.1%	7.5%	8.0%		
(U.S. Unemployment Rate)	11.2%	5.7%	5.5%	6.1%		

Total, All Industries (2)	956,600	988,500	992,300	1,002,400	1.0%	4.8%
Total Farm	8,900	8,800	9,600	9,900	3.1%	11.2%
Total Nonfarm	947,700	979,700	982,700	992,500	1.0%	4.7%
Total Private	716,100	742,400	743,700	751,800	1.1%	5.0%
Goods Producing	106,600	111,600	112,900	115,300	2.1%	8.2%
Mining, Logging, and Construction	70,700	76,400	77,200	78,700	1.9%	11.3%
Mining and Logging	600	600	600	600	0.0%	0.0%
Construction	70,100	75,800	76,600	78,100	2.0%	11.4%
Construction of Buildings	14,700	15,000	15,100	15,200	0.7%	3.4%
Specialty Trade Contractors	48,100	52,400	52,900	54,200	2.5%	12.7%
Building Foundation & Exterior Contractors	12,700	14,800	14,900	15,200	2.0%	19.7%
Building Equipment Contractors	19,800	20,400	20,700	21,100	1.9%	6.6%
Building Finishing Contractors	10,300	10,700	10,900	11,300	3.7%	9.7%
Manufacturing	35,900	35,200	35,700	36,600	2.5%	1.9%
Durable Goods	22,900	22,400	22,600	23,300	3.1%	1.7%
Computer & Electronic Product Manufacturing	4,500	4,500	4,500	4,600	2.2%	2.2%
Nondurable Goods	13,000	12,800	13,100	13,300	1.5%	2.3%
Food Manufacturing	4,500	4,500	4,600	4,600	0.0%	2.2%
Service Providing	841,100	868,100	869,800	877,200	0.9%	4.3%
Private Service Providing	609,500	630,800	630,800	636,500	0.9%	4.4%
Trade, Transportation & Utilities	151,100	159,200	159,700	162,100	1.5%	7.3%
Wholesale Trade	26,300	25,800	26,300	26,900	2.3%	2.3%
Merchant Wholesalers, Durable Goods	15,800	15,300	15,500	15,600	0.6%	-1.3%
Merchant Wholesalers, Nondurable Goods	9,100	9,300	9,500	9,600	1.1%	5.5%
Retail Trade	91,500	97,000	97,600	98,100	0.5%	7.2%
Motor Vehicle & Parts Dealer	12,800	14,100	14,100	14,300	1.4%	11.7%
Building Material & Garden Equipment Stores	9,000	9,300	9,600	9,500	-1.0%	5.6%
Grocery Stores	20,100	20,100	20,000	20,000	0.0%	-0.5%
Health & Personal Care Stores	4,700	5,300	5,300	5,300	0.0%	12.8%
Clothing & Clothing Accessories Stores	5,300	7,200	7,400	7,600	2.7%	43.4%
Sporting Goods, Hobby, Book & Music Stores	2,900	3,100	3,100	3,100	0.0%	6.9%
General Merchandise Stores	17,900	18,100	17,800	18,200	2.2%	1.7%
Transportation, Warehousing & Utilities	33,300	36,400	35,800	37,100	3.6%	11.4%
Information	9,600	9,700	9,700	9,800	1.0%	2.1%
Publishing Industries (except Internet)	2,100	2,100	2,100	2,100	0.0%	0.0%
Telecommunications	2,900	2,800	2,800	2,800	0.0%	-3.4%
Financial Activities	50,900	51,700	51,700	51,900	0.4%	2.0%
Finance & Insurance	34,700	35,600	35,600	35,500	-0.3%	2.3%
Credit Intermediation & Related Activities	10,400	11,600	11,600	11,600	0.0%	11.5%
Depository Credit Intermediation	6,100	6,000	5,900	5,900	0.0%	-3.3%
Nondepository Credit Intermediation	2,300	3,000	3,000	3,000	0.0%	30.4%
Insurance Carriers & Related	20,500	19,500	19,300	19,300	0.0%	-5.9%
Real Estate & Rental & Leasing	16,200	16,100	16,100	16,400	1.9%	1.2%
Real Estate	13,200	13,200	13,300	13,400	0.8%	1.5%
Professional & Business Services	129,100	134,600	132,200	132,500	0.2%	2.6%
Professional, Scientific & Technical Services	56,800	59,700	57,800	57,600	-0.3%	1.4%
Architectural, Engineering & Related Services	10,300	10,400	10,500	10,500	0.0%	1.9%
Management of Companies & Enterprises	13,100	13,300	13,200	13,500	2.3%	3.1%
Administrative & Support & Waste Services	59,200	61,600	61,200	61,400	0.3%	3.7%
Administrative & Support Services	56,300	58,600	58,300	58,400	0.2%	3.7%
Employment Services	19,000	20,400	20,700	20,700	0.0%	8.9%

Data Not Seasonally Adjusted

	Jun 20	Apr 21	May 21 Revised	Jun 21 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	18,000	18,300	18,200	18,500	1.6%	2.8%
Educational & Health Services	161,300	163,800	164,300	162,000	-1.4%	0.4%
Education Services	10,500	11,000	11,100	10,600	-4.5%	1.0%
Health Care & Social Assistance	150,800	152,800	153,200	151,400	-1.2%	0.4%
Ambulatory Health Care Services	52,500	53,800	54,200	53,600	-1.1%	2.1%
Hospitals	24,800	25,200	25,100	25,000	-0.4%	0.8%
Nursing & Residential Care Facilities	17,300	16,900	16,900	16,700	-1.2%	-3.5%
Leisure & Hospitality	78,000	80,300	81,000	84,100	3.8%	7.8%
Arts, Entertainment & Recreation	9,100	10,500	10,600	11,600	9.4%	27.5%
Accommodation & Food Services	68,900	69,800	70,400	72,500	3.0%	5.2%
Accommodation	5,300	5,800	6,000	6,500	8.3%	22.6%
Food Services & Drinking Places	63,600	64,000	64,400	66,000	2.5%	3.8%
Restaurants	61,500	61,300	61,600	63,200	2.6%	2.8%
Full-Service Restaurants	24,200	25,700	26,200	27,100	3.4%	12.0%
Limited-Service Eating Places	37,300	35,600	35,400	36,100	2.0%	-3.2%
Other Services	29,500	31,500	32,200	34,100	5.9%	15.6%
Repair & Maintenance	9,800	10,100	10,300	10,400	1.0%	6.1%
Government	231,600	237,300	239,000	240,700	0.7%	3.9%
Federal Government	14,500	14,500	14,600	14,700	0.7%	1.4%
Department of Defense	1,700	1,800	1,800	1,800	0.0%	5.9%
State & Local Government	217,100	222,800	224,400	226,000	0.7%	4.1%
State Government	122,400	122,800	123,400	123,500	0.1%	0.9%
State Government Education	28,000	27,100	27,500	27,200	-1.1%	-2.9%
State Government Excluding Education	94,400	95,700	95,900	96,300	0.4%	2.0%
Local Government	94,700	100,000	101,000	102,500	1.5%	8.2%
Local Government Education	49,700	55,400	55,900	56,700	1.4%	14.1%
Local Government Excluding Education	45,000	44,600	45,100	45,800	1.6%	1.8%
County	19,200	19,000	19,000	19,100	0.5%	-0.5%
City	9,200	9,500	9,800	10,100	3.1%	9.8%
Special Districts plus Indian Tribes	16,600	16,100	16,300	16,600	1.8%	0.0%

**Notes:**

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

#####

**REPORT 400 C**  
**Monthly Labor Force Data for Counties**  
**June 2021 - Preliminary**  
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	---	<b>19,003,600</b>	<b>17,481,000</b>	<b>1,522,700</b>	<b>8.0%</b>
ALAMEDA	23	803,500	750,900	52,600	6.5%
ALPINE	47	470	430	40	8.9%
AMADOR	24	14,700	13,680	1,020	6.9%
BUTTE	31	92,600	85,900	6,700	7.3%
CALAVERAS	10	21,670	20,410	1,260	5.8%
COLUSA	57	11,070	9,760	1,300	11.8%
CONTRA COSTA	24	536,000	499,100	36,800	6.9%
DEL NORTE	42	9,390	8,650	750	7.9%
EL DORADO	14	90,800	85,300	5,500	6.0%
FRESNO	51	448,700	406,600	42,100	9.4%
GLENN	28	13,050	12,140	910	7.0%
HUMBOLDT	19	59,900	56,100	3,800	6.4%
IMPERIAL	58	68,100	56,200	11,900	17.5%
INYO	14	8,270	7,770	500	6.0%
KERN	55	381,300	340,100	41,200	10.8%
KINGS	52	55,600	50,000	5,700	10.2%
LAKE	33	29,670	27,460	2,210	7.4%
LASSEN	7	9,750	9,200	560	5.7%
LOS ANGELES	53	5,080,000	4,547,800	532,200	10.5%
MADERA	49	63,000	57,200	5,700	9.1%
MARIN	1	131,800	125,600	6,200	4.7%
MARIPOSA	30	7,730	7,190	550	7.1%
MENDOCINO	19	36,670	34,320	2,340	6.4%
MERCED	54	116,600	104,100	12,400	10.7%
MODOC	14	3,440	3,230	210	6.0%
MONO	33	7,620	7,060	570	7.4%
MONTEREY	31	225,900	209,300	16,500	7.3%
NAPA	14	70,700	66,500	4,300	6.0%
NEVADA	12	46,560	43,820	2,740	5.9%
ORANGE	19	1,564,400	1,464,000	100,400	6.4%
PLACER	5	185,600	175,500	10,100	5.4%
PLUMAS	39	8,130	7,510	620	7.6%
RIVERSIDE	42	1,113,500	1,026,000	87,500	7.9%
SACRAMENTO	33	709,800	657,300	52,500	7.4%
SAN BENITO	36	31,300	29,000	2,300	7.5%
SAN BERNARDINO	44	976,400	898,300	78,100	8.0%
SAN DIEGO	28	1,527,300	1,421,000	106,300	7.0%
SAN FRANCISCO	5	551,500	521,400	30,000	5.4%
SAN JOAQUIN	49	332,600	302,400	30,100	9.1%
SAN LUIS OBISPO	10	130,800	123,200	7,600	5.8%
SAN MATEO	3	432,700	411,200	21,500	5.0%
SANTA BARBARA	12	221,800	208,700	13,100	5.9%
SANTA CLARA	4	1,013,300	961,700	51,600	5.1%
SANTA CRUZ	24	134,300	125,100	9,200	6.9%
SHASTA	24	74,900	69,700	5,200	6.9%
SIERRA	2	1,390	1,320	70	4.9%
SISKIYOU	39	16,900	15,610	1,290	7.6%
SOLANO	41	202,400	186,800	15,700	7.7%
SONOMA	7	246,200	232,100	14,100	5.7%
STANISLAUS	45	239,200	218,000	21,100	8.8%
SUTTER	48	46,800	42,600	4,200	9.0%
TEHAMA	36	25,700	23,770	1,930	7.5%
TRINITY	7	4,800	4,520	270	5.7%
TULARE	56	202,000	179,800	22,200	11.0%
TUOLUMNE	36	19,830	18,340	1,490	7.5%
VENTURA	19	408,800	382,600	26,300	6.4%
YOLO	18	106,600	100,100	6,500	6.1%
YUBA	45	30,200	27,600	2,700	8.8%

**Notes**

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2020 benchmark and Census 2010 population controls at the state level.

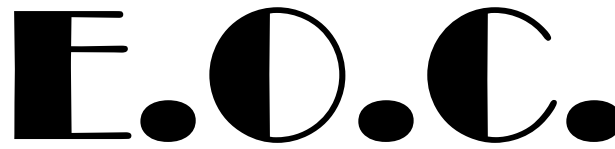
## ITEM IV-D - INFORMATION

### COMMITTEE UPDATES

#### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson
- Fund Development Committee – Rick Wylie



Prepared Especially for the SETA/Sacramento Works Board meeting on: July 28,2021

TOP UPCOMING AGENDA ITEMS	ANNUAL PROGRAM CALENDAR								
<ul style="list-style-type: none"> <li>○ Action items endorsed 7-13-2021               <ul style="list-style-type: none"> <li>▪ Seminar by CPS Consulting “<b>Conducting an Effective Virtual Meeting</b>”</li> <li>▪ 2021-2022 Employer Outreach Budget</li> </ul> </li> <li>○ Top Agenda items going forward:               <ul style="list-style-type: none"> <li>▪ Additional seminar opportunities</li> <li>▪ Developing <b>EOC Key Performance Indicators</b> for <i>(Surveys, Data, Services, Newsletter response)</i></li> <li>▪ Developing an updated EOC Action Plan</li> <li>▪ Targeted EOC membership recruiting - Currently 4 Business, 4 Economic Development, 2 State of CA agencies &amp; 1 Labor Union. <i>(11/13 members will become 14/16)</i></li> </ul> </li> </ul>	<p><i>(Upcoming months only)</i></p> <table border="1"> <tr> <td data-bbox="1073 531 1214 783">Aug</td> <td data-bbox="1214 531 1528 783"> <ul style="list-style-type: none"> <li>• <b>No</b> EOC meeting</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting <b>Christine</b> Laster</li> </ul> </td> </tr> <tr> <td data-bbox="1073 783 1214 1035">Sep.</td> <td data-bbox="1214 783 1528 1035"> <ul style="list-style-type: none"> <li>• EOC meeting 9-14</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting - <b>Andrea</b> Ollanik</li> </ul> </td> </tr> <tr> <td data-bbox="1073 1035 1214 1287">Oct.</td> <td data-bbox="1214 1035 1528 1287"> <ul style="list-style-type: none"> <li>• EOC meeting 10-12</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting - <b>Spencer</b> Hoke</li> </ul> </td> </tr> <tr> <td data-bbox="1073 1287 1214 1539">Nov.</td> <td data-bbox="1214 1287 1528 1539"> <ul style="list-style-type: none"> <li>• EOC meeting 11-9</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting - <b>Janet</b> Neitzel</li> </ul> </td> </tr> </table>	Aug	<ul style="list-style-type: none"> <li>• <b>No</b> EOC meeting</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting <b>Christine</b> Laster</li> </ul>	Sep.	<ul style="list-style-type: none"> <li>• EOC meeting 9-14</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting - <b>Andrea</b> Ollanik</li> </ul>	Oct.	<ul style="list-style-type: none"> <li>• EOC meeting 10-12</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting - <b>Spencer</b> Hoke</li> </ul>	Nov.	<ul style="list-style-type: none"> <li>• EOC meeting 11-9</li> <li>• Newsletter &amp; survey results</li> <li>• Employer Meeting - <b>Janet</b> Neitzel</li> </ul>
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E.O.C. OBJECTIVES	
In June 2020 we established several ‘ <b>Acton Plan</b> ’ items for each board committee. These are the plan points for the E.O.C.	
Plan Point	Rating
Conduct regular Employer Outreach activities (3.5)	4.2
Curate the committee’s membership (3.8)	4.1
Develop an annual E.O.C.	4.0

E.O.C. RECRUITING 1 OF 2
<div style="display: flex; justify-content: space-between; align-items: center;">   </div> <p style="text-align: center;"><b>HELP SACRAMENTO EMPLOYERS SUCCEED</b></p> <p style="text-align: center;">The Sacramento Employment and Training Agency (SETA) and Sacramento Works, Inc., want employers to succeed.</p>





Program calendar (3.5)	
Pursue Employer Program sponsorships (3.3)	<b>3.2</b>
Be responsive to 'in-place' or new Employer-based Internship programs (2.9)	<b>3.2</b>

The above ratings are an average of individual .E.O.C. member and staff assessments.

SETA/Sacramento Works, Inc., the Local Workforce Development Board that oversees federal workforce programs and the network of Sacramento Works Job Centers, assist employers with valuable services. One of the Board's strategic objectives is to routinely and effectively conduct outreach to area employers. Recently the board committee that focuses on outreach has been fortunate to attract members from the Sacramento region's major business development organizations including the **Sacramento Metropolitan Chamber of Commerce**, the **Greater Sacramento Economic Council**, and **Valley Vision**.

(See next page)

### PROSPECTIVE E.O.C. MEMBERS

(Currently 11 members)

**Kriztina Palone** representing **Michael Jasso**, Sacramento - Asst. City Manager for Economic Development

**Susan Wheeler** representing **Gary King**, SMUD - Chief Workforce Officer

### E.O.C. RECRUITING 2 OF 2

#### Are you the one?

We're looking for top-level hiring managers/executives who are interested in joining our committee and working with us to help other employers thrive. Ideal candidates will be engaged in industries we target (*Construction, Business Services, Manufacturing, Clean Economy, Food & Agriculture, and Health Care*) and in medium-sized (*25 to 150 employees*) organizations. If this is you, or someone you know please contact Employer Outreach Chair [Ron Ellis@2SS.Com](mailto:Ron_Ellis@2SS.Com).

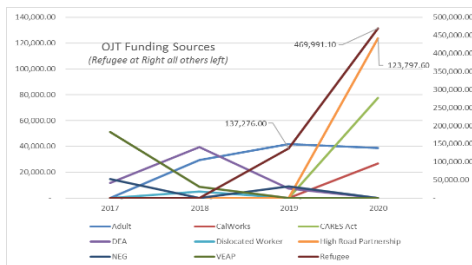
To learn more about Sacramento Works, Inc., visit [www.sacramentoworks.org](http://www.sacramentoworks.org)

### OUTREACH INITIATIVES

1. Monthly Employer Meetings
2. Regular surveys
  - Recent Contacts,
  - Previous Contacts, and
  - SETA/SWI Prospects
3. Every 2 weeks EMail Newsletter/Bulletin
4. Three types of Seminars & Workshops (*In the works*)

### 'OJT FUNDING SOURCES'

They vary widely in time and source.



### SETA/SACRAMENTO WORKS INTRODUCTORY PACKET

Visit <https://www.seta.net/board-operations/sacramento-works-inc/>

SETA IS ON TWITTER  
 members made by local educational higher education. General organizations of or general organizations of such agencies Private and proprietary schools or entity of Sacramento are also eligible to individuals wishing to apply for membership commensurate.

Follow SETA on Twitter for meeting and event reminders: @seta\_net



signed State and local labor

Community Development

development entities; (ii) 1 five of Vocational Rehabilitation programs; administering programs serving the local (v) and may include representatives of

is as the chief elected official in the local

organizations that represent these sectors.

BOARD & EMPLOYER OUTREACH COMMITTEE MEMBERS

Download the SETA-Sacramento Works Introductory Packet

On the above web page look for the link at bottom-right under the 'Twitter' symbol... (As with the red & yellow arrow above ↑).

## ITEM V - OTHER REPORTS

### 1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

### 2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

### 3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

### 4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.