

**WORKFORCE DEVELOPMENT  
BOARD MEMBERS**

**STACI ANDERSON**  
PRO Youth and Families

**EDWARD W. BAKER**  
Pacific Ethanol, Inc.

**AMANDA BLACKWOOD**  
Sacramento Metro Chamber of Commerce

**LARRY BOOTH**  
Frank M. Booth, Inc.

**N. LISA CLAWSON – Secretary/Treasurer**  
Kaiser Permanente

**LYNN R. CONNER**  
Better Business Bureau

**RONALD J. ELLIS**  
2SS.com

**KEVIN FERREIRA**  
Sacramento Sierra's Building & Construction  
Trades Council

**KRISTIN GIBBONS**  
Department of Human Assistance

**TROY GIVANS**  
County of Sacramento, Economic  
Development

**DAVID W. GORDON**  
Sacramento County Office of Education

**MICHAEL JASSO**  
City of Sacramento

**GARY R. KING**  
SMUD

**KATHY KOSSICK**  
Sacramento Employment & Training Agency

**CHRISTINE LASTER**  
Siemens

**MATT LEGE**  
SEIU – United Healthcare Workers

**FRANK A. LOUIE**  
Sacramento Asian Chamber of Commerce

**JANET NEITZEL**  
Employment Development Department

**DR. JAMEY NYE**  
Los Rios Community College District

**RONALD R. ORR, JR.**  
VSP, Inc.

**SHARON O'SULLIVAN**  
California Department of Rehabilitation

**JOHNNY PEREZ**  
SAFE Credit Union

**KARL PINEO**  
Ironworkers Local 118

**FABRIZIO SASSO**  
Sacramento Central Labor Council

**ANETTE SMITH**  
Five Star Bank

**RICK WYLIE – Chair**  
Villara Building Systems



**SACRAMENTOWORKS**

**REGULAR MEETING OF THE  
SACRAMENTO WORKS, INC. BOARD**

**DATE:** Wednesday, November 18, 2020

**TIME:** 8:00 a.m.

**LOCATION:**–<https://us02web.zoom.us/j/85677356991>

In response to the Governor's Executive Order N-29-20 relating to the COVID-19 Pandemic, the Sacramento Employment and Training Agency Sacramento Works, Inc. Board is conducting this meeting on Zoom at <https://us02web.zoom.us/j/85677356991>. This meeting will be closed captioned. Members of the public may join the meeting by clicking the link above or typing the meeting address above into their web browser, or listen to the meeting by dialing any of the following telephone numbers and entering in the Webinar ID: 856 7735 6991: ++1 669 900 6833 or +1 346 248 7799 or +1 253 215 8782 or +1 301 715 8592 or +1 312 626 6799 or +1 929 205 6099. Members of the public are encouraged to participate in the meeting by submitting written comments by email to: [Nancy.Hogan@seta.net](mailto:Nancy.Hogan@seta.net). Any member of the public who wishes to speak directly to the board regarding any item on the agenda may contact Nancy Hogan at (916) 263-3827, or [Nancy.Hogan@seta.net](mailto:Nancy.Hogan@seta.net). Please include in your request which item you would like to participate on. Additionally, during the meeting, any questions or comments may be submitted via the Q&A or chat features on Zoom. Public comments will be accepted until the adjournment of the meeting, distributed to the Sacramento Works members, and included in the record.

Closed captioning will be available. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: [www.seta.net](http://www.seta.net)

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**DISTRIBUTION DATE: MONDAY, NOVEMBER 9, 2020**

# Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 27-member board charged with providing policy, planning and oversight for local workforce development initiatives.

## **Vision:**

Building a dynamic workforce for the Sacramento Region.

## **Mission:**

Sacramento Works partners with the workforce community to serve regional employment needs.

## **Goals:**

### **Goal 1 (Planning/Oversight Committee):**

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

### **Goal 2 (Employer Outreach Committee):**

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

### **Goal 3 (Youth Committee):**

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

*(Adopted 5/25/11; updated 5/12/16)*

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE SEPTEMBER 23, 2020 REGULAR MEETING

BACKGROUND:

Attached are the minutes of the September 23 regular meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

**REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD**

Minutes/Synopsis

*(The minutes reflect the actual progression of the meeting.)*

Meeting held electronically

Wednesday, September 23, 2020  
8:00 a.m.

**I. Call to Order/Roll Call**

Mr. Rick Wylie called the meeting to order at 8:03 a.m. The roll was called and a quorum was established.

Members Present: Staci Anderson, Edward Baker, Larry Booth, Lisa Clawson, Lynn Conner, Ron Ellis, Kristin Gibbons, Troy Givans, David Gordon, Gary King, Kathy Kossick, Matt Legé, Frank Louie, Janet Neitzel, Dr. Jamey Nye, Ronald Orr, Anette Smith, Rick Wylie, Karl Pineo (joined at 8:08 a.m.)

Members Absent: Amanda Blackwood, Kevin Ferreira, Christine Laster, Michael Jasso, Sharon O'Sullivan, Johnny Perez, Fabrizio Sasso

**II. Consent Item**

**A. Approval of Minutes of the July 22, 2020 Regular Meeting**

The minutes were reviewed; no questions or corrections.

Moved/Clawson, second/Booth, to approve the July 22 minutes.

Roll call vote:

Aye: 19 (Anderson, Baker, Booth, Clawson, Conner, Ellis, Gibbons, Givans, Gordon, King, Kossick, Legé, Louie, Neitzel, Nye, Orr, Smith, Wylie)

Nay: 0

Abstentions: 0

Absent: 8 (Blackwood, Ferreira, Jasso, Laster, O'Sullivan, Perez, Pineo, Sasso)

**B. Appointment of Youth Committee Members**

Ms. Carpenter reviewed this item which will add two members to the Youth Committee.

**C. Approval to Submit Workforce Innovation and Opportunity Act (WIOA), Self-Assessment Reports to the California Workforce Development Board for Certification of New America's Job Centers: Roy Kim explained that these new Job Centers will be submitted to the State for Certification.**

Mr. Pineo joined the meeting at 8:08 a.m.

D. Approval of Sponsorship Solicitation and Introductory Package

There were no questions or comments on the remaining consent items.

Moved/Ellis, second/Smith, to approve the consent items as follows:

- A. Approve the minutes from the July 22, 2020 meeting.
- B. Approve the appointment of Mr. Gary King and Mr. Michael Laharty to the Sacramento Works Youth Committee.
- C. Approve the submission of the Workforce Innovation and Opportunity Act, self-assessment reports to the California Workforce Development Board for certification of the new AJCCs.
- D. Review and approve the draft Sponsorship and Solicitation Introductory Package as submitted by the Employer Outreach Committee.

Roll call vote:

Aye: 20 (Anderson, Baker, Booth, Clawson, Conner, Ellis, Gibbons, Givans, Gordon, King, Kossick, Legé, Louie, Neitzel, Nye, Orr, Pineo, Smith, Wylie)

Nay: 0

Abstentions: 0

Absent: 7 (Blackwood, Ferreira, Jasso, Laster, O'Sullivan, Perez, Sasso)

**III. Action/Discussion Items**

A. Discussion and Approval of the Board Member Expectations Documents

Ms. Clawson reviewed the updated documents and expectations of board members. An added requirement is not to miss three consecutive board meetings. Board members will be asked to do a self-assessment at the end of the year.

Moved/Nye, second/Booth, to approve the Board Member Expectations documents as forwarded from the Board Development Committee.

Roll call vote:

Aye: 20 (Anderson, Baker, Booth, Clawson, Conner, Ellis, Gibbons, Givans, Gordon, King, Kossick, Legé, Louie, Neitzel, Nye, Orr, Pineo, Smith, Wylie)

Nay: 0

Abstentions: 0

Absent: 7 (Blackwood, Ferreira, Jasso, Laster, O'Sullivan, Perez, Sasso)

B. Discussion of Options for the Fund Development Committee

Mr. Wylie stated that this is a complex document and issue. He would like to form an advisory committee to discuss the possibility of forming a Fund Development Committee. Fundraising has been a non-existent activity on the board. Mr. Wylie stated that there is a question as to whether or not the

Sacramento region has significant opportunities for fund development. Mr. Wylie is involved in a number of different boards; the Capital Cup has recently raised \$1.4 million. It is possible; there are a number of options available to raise meaningful funds. He thinks a reasonable goal would be around \$250,000. Staff prepared a list of possible options to use the funds.

Mr. Kim stated that the Youth Committee and other committees can also discuss this and develop whatever suggestions they think appropriate. Items for initial consideration: food as a supportive service, technology (laptops, computers) stipends for customers needing financial assistance, scholarship funds, and marketing of SETA services. Staff will discuss with the committees to come back with a list of options for board consideration.

Mr. Gordon stated that the Youth Committee is looking to expand youth engagement and a youth voice in the community. There are so many needs in the county. There are outstanding organizations that need assistance to help kids qualify for 4-year colleges. My Brother's Keeper project is still going on in California being run out of Sacramento. It is a statewide project.

Ms. Neitzel stated that it is an excellent idea. These funds will help with wrap-around services for our customers. When we market it, we can provide a list of what we want to do and our expected outcomes. The additional funds to support the community is a great idea.

Mr. Cunningham stated that Michael Jasso came from Chicago. The Chicago workforce board had a 501c3 that provided support and they raised millions of dollars to support their community. There are a few large companies in this region and there is an opportunity to raise some funds.

Ms. Anderson stated that rental assistance is also a huge need. She wants to be able to help the young people especially.

Mr. Booth stated that it fits into our common goals; it has been his experience that people give to people. He liked the write up on SETA.

Ms. Smith stated that she was a fundraiser for multiple non-profits; Sacramento is very generous. For this purpose, our target is business leaders and we should seek corporate sponsors.

Mr. Wylie stated that he is very excited and pleased with the work of Ron Ellis and the EOC to engage the employer base. It is crucial to get employers involved in a way to make it meaningful for their business; they will then become great promoters within their networks. Mr. Wylie would like to form a review committee to determine the right approach which could then merge into the Fund Development Committee. Then staff, along with some of the committee

members, can craft the programs and the funds needed to bring value. We have to show the sponsors why their money will make a difference.

Mr. Wylie stated that he will lead the committee and is seeking support from the board.

Mr. King thinks the idea is a great one and a good way to allow the board to be nimble. He can see situations where there are partnerships formed between Sacramento Works and other groups. However, he wants to make sure (last section #5) this would not prohibit working together with other organizations toward fundraising for the same result. Mr. Cunningham replied that it does not.

Moved/Neitzel, second/Booth, to approve exploring and developing a Fund Development Committee and using the 501c3 vehicle; report back to the board. In addition, include the ability for the Chair to appoint members to the committee  
Aye: 20 (Anderson, Baker, Booth, Clawson, Conner, Ellis, Gibbons, Givans, Gordon, King, Kossick, Legé, Louie, Neitzel, Nye, Orr, Pineo, Smith, Wylie)  
Nay: 0  
Abstentions: 0  
Absent: 7 (Blackwood, Ferreira, Jasso, Laster, O'Sullivan, Perez, Sasso)

- C. Approval to Transfer Workforce Innovation and Opportunity Act (WIOA) Dislocated Worker Funds to Adult Funds, Program Year (PY) 2020-21, and Authorize Staff to Submit a Request to the State of California, Employment Development Department

Ms. Michelle O'Camb stated that this is a house-keeping item done annually to transfer funds between programs. This seeks approval to transfer up to 80% of Dislocated Worker allocation of \$2.3 million. The transfer of the funds results in greater flexibility.

Moved/Conner, second/Ellis, to approve the transfer of up to 80 percent (\$2,346,181) in WIOA Dislocated Worker formula funds to the WIOA Adult formula funding stream for PY 2020-21, and authorize staff to submit a request to the State of California, EDD.  
Aye: 20 (Anderson, Baker, Booth, Clawson, Conner, Ellis, Gibbons, Givans, Gordon, King, Kossick, Legé, Louie, Neitzel, Nye, Orr, Pineo, Smith, Wylie)  
Nay: 0  
Abstentions: 0  
Absent: 7 (Blackwood, Ferreira, Jasso, Laster, O'Sullivan, Perez, Sasso)

- D. Business implications of COVID19 on Board Members

Mr. Wylie stated that this section allows board members to share how COVID has impacted their businesses/employees. What is the current expectation in the next six months? Are there long-term changes expected in their industry?



Mr. Wylie stated that his business consists of construction of heating/air/solar systems in new homes and apartments. It has been 'a journey'. Initially, they did not know if the office would close; a lot of staff worked remotely. They did have a shut down in the Bay Area for 4 weeks. Their revenue fell off 20-25% during April/May. Villara was able to use Work Share to keep many people employed. The builders are selling more homes and there is a lot of pressure to get the work done. They are having issues getting the supplies. His industry has come back just as strong and they are grateful to be back at expected revenues.

Ms. Anderson works for Pro Youth and Families and has an initiative Youth and Family Collective. They have grown from 13 employees to 30 employees since there is such a huge need. Their organization is sitting at an old school site. During COVID, their office became a site for anything that was needed for the community. They distributed diapers/food, etc., and collaborated with many local service providers. All of this is done while maintaining social distancing. Most everything is done virtually. She expects they will grow and will be working with CARES funding to pay young people to do workforce ready work. This is a model that is hugely important. The most important thing is getting funds out to the community.

Mr. Baker stated that he works with Pacific Ethanol, Inc. which manufactures and markets ethanol. They are based in Sacramento with 550 employees in five different states. When COVID hit, they were already hurting. People stopped driving and the demand for fuel went way down; they closed three plants and sold two plants eliminating 150 employees. They applied for a \$10 million PPP loan but did not get it in time to retain employees. The business has rebounded since there are other products that are made along with the ethanol. They found out how to market and produce various grades of ethanol used in pharmaceuticals and other products. They are working with fewer employees but are more profitable. Their office is located in the Wells Fargo building and he is generally the only person there. People have adjusted to working at home. Their production facilities are continuing and many office workers will not be going back to working in the office.

Ms. Clawson works for Kaiser Permanente. They are a member based not-for-profit hospital primarily in the North Valley area. The hospital has been greatly impacted as well as patients going to see the doctor. They have not seen a decline in membership but expecting it in January when people go through enrollment. The long-term impact of COVID is yet to be seen. They see 10,000 members a day and their video visits went from 10% to 55%. Many people are not reaching out to doctors when they are sick. In terms of health care, members are being asked to get their prescriptions filled through mail. Standard office visits will be done via video; that will be the first line of seeing members and the reason is to keep the clinics from being over-crowded. Some offices moved to temporary work. The biggest impact is the call centers and many of the advice

nurses have been working at home. Their attendance problem has essentially gone away. Most of their employees that have contracted COVID did so by themselves, not from patients.

Mr. Booth stated that he is in the commercial construction business; half of their revenue is in Sacramento and the other half in the Bay Area. They received a PPP loan so they maintained their employees. Their biggest concern is what will happen to large commercial office buildings. Many companies are not bringing office workers back until late next year which will have an effect on buildings. Overall things are okay but there will be a lot of concern in 2021, especially the lack of revenue in 2021.

#### **IV. Information Items**

- A. Regional Responses to COVID: Mr. Wylie stated that this is a statement of the regional workforce boards sent out to the press notifying them that 'we are here'.
- B. Dislocated Worker Report: Mr. William Walker offered to answer questions.
- C. Employer Recruitment Activity Report: No questions.
- D. Unemployment Update/Press Release from the Employment Development Department: Ms. Cara Welch reviewed the August report that was recently released. The unemployment rate went down to 9.4%; while the numbers are high, they are going down. The number of new unemployment insurance claims has trended downward. The pandemic unemployment claims have gone up; this is funded through the CARES Act. Fraudulent claims are where someone is getting paid with cash but still files for pandemic unemployment.
- E. Committee Updates
  - ✓ Youth Committee: Mr. David Gordon reported that the next meeting will be October 8. The Youth Committee will be discussing developing a list for possible uses of donated funds.
  - ✓ Planning/Oversight Committee: No report.
  - ✓ Employer Outreach Committee: Mr. Ellis reported that the EOC has been meeting once a month and set some action plan objectives. They are focusing on employer outreach and meeting with employers. Staff has been asked to develop a quarterly newsletter. The committee is curating membership and now Valley Vision, GSEC, and the Sacramento Metro Chamber are represented on our committee. He is actively looking for mid-sized businesses. Mr. Ellis invited potential members to join the EOC. They are developing an annual business program calendar and pursuing employer sponsorships. The next meeting is scheduled for 10/14.
  - ✓ Board Development Committee: Ms. Clawson asked that names of possible board nominees be sent to her.

**V. Other Reports**

1. Chair: No additional report.
2. Members of the Board: Ms. Kossick reported that SETA received a grant for \$1.1 million from the City of Sacramento to assist city residents to get back to work. There are wages for employers to hire participants and get reimbursed for \$15.00/hr. for up to 240 hours. The money has to be spent by December 30. Ms. Kossick asked that anyone knowing employers that are hiring to let her know.

Ms. Smith reported that there is still PPP money available to support their employees or a business. Five Star Bank is available to help in the application process, especially for smaller businesses.

Mr. Gary King reported that SMUD is going through leadership change. Their CEO is retiring August 2 and Paul Lau has been selected as their new CEO. He is an immigrant and a long-time SMUD employee. SMUD has Sustainable Communities connecting with community organizations. It has been very successful and is now a permanent program. It will be shared in more detail later.

3. Counsel: No report.
4. Public: No comments.

**VI. Adjournment: The meeting was adjourned at 9:34 a.m.**

ITEM III-A - ACTION

APPROVAL OF THE EMPLOYER OUTREACH BUDGET  
FOR PROGRAM YEAR (PY) 2020- 2021

BACKGROUND:

On June 4, 2020, the SETA Governing Board approved the Resource Allocation Plan for PY 2020-2021 which included \$94,402 for Board Initiatives. Funds approved for Sacramento Works, Inc. Board Initiatives include employer outreach. Based on the current year expenditures to date, and the carryover of \$62,010, the amount being recommended for employer outreach activities is \$100,000, leaving a balance of \$56,412 for other Board Initiatives to be determined in the next few months.

The chart below shows Employer Outreach expenditures for the PY 2019-2020 and the proposed Employer Outreach Budget for the PY 2020-2021.

<b>Employer Outreach Activity</b>	<b>PY 2019-2020 Budget</b>	<b>PY 2019-2020 Expenditures</b>	<b>PY 2019-2020 Unspent Funds</b>	<b>PY 2020-2021 Proposed Budget</b>
Job Fair/Business Events	\$ 2,000	\$ 1,990	\$ 10	\$ 2,000
Employer Outreach	62,000	--	62,000	62,000
Marketing-Graphic Design Services	36,000	36,000		36,000
<b>TOTAL</b>	<b>\$ 100,000</b>	<b>\$ 37,990</b>	<b>\$ 62,010</b>	<b>\$ 100,000</b>

On October 14, 2020, the Employer Outreach Committee approved the Employer Outreach Budget of \$100,000.

RECOMMENDATION:

Approve the PY 2020-2021 Employer Outreach Budget of \$100,000 to support employer outreach activities.

PRESENTER: Terri Carpenter

## ITEM III- B - ACTION

### DETERMINATION OF METHOD OF SELECTION OF WIOA ONE STOP OPERATOR WHO MAY BE CONTRACTED TO FUNCTION AS THE ONE STOP OPERATOR FOR THIS WORKFORCE DEVELOPMENT AREA FOR UP TO FOUR YEARS

#### BACKGROUND:

As a part of your responsibility as the Workforce Development Board(WDB) for this County you are charged with selecting, with the concurrence of the SETA Governing Board, a One Stop Operator whom you may contract with for up to four years. The One Stop Operator will function under contract as the *“coordinator of the service delivery of required one stop partners and service providers.”* In addition you may require the One Stop Operator to *“coordinate service providers across the one-stop delivery system, be the primary provider of services within a center, provide some services within a center or coordinate service delivery in a multi-center area including affiliated sites.”* (678.620 (a)).

Selection of the One Stop Operator must be by competitive procurement unless the WDB can clearly demonstrate it has conducted sufficient market research and outreach to determine that a sole source procurement is justified.

Four years ago, the Executive Committee conducted a robust survey, inviting 28 local partners, community organizations and others to bid. In addition, it publicly advertised for bidders. As a result of this effort the Board received 3 expressions of interest and by the time the bidding process was completed the Board received only one bid. That bid was from SETA, who was ultimately selected as the local One Stop Operator. There is no reason to believe things will be different this year.

Therefore, in order to comply with the competitive procurement requirements and in an effort to make the process as efficient as possible Legal Counsel is recommending the Board skip the survey of interest process and move directly to a publicly advertised Request for Quotations. Further, in the interest of time, Legal Counsel recommends the Board authorize the Executive Committee to establish a time line for this procurement method, release the Request for Quotations, cause the Request to be publicly advertised, receive and review the responses, and return to the Board with a recommendation for its approval of the One Stop Operator for the next four years. Once the Board approves the selection it will be sent to the Governing Board with a request for concurrence.

#### RECOMMENDATION:

Hear the report from Legal Counsel and approve the process for procurement of the local One Stop Operator as outlined above.

ITEM III –C – DISCUSSION/ACTION

BUSINESS IMPLICATIONS OF COVID19 ON BOARD MEMBERS

BACKGROUND:

This item provides an opportunity for selected board members to share from their perspective where their business has been, what is its current status, and where it is going based upon the economic conditions due to the pandemic.

ITEM IV-A - INFORMATION

DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

### Dislocated Worker Information PY 2020/2021

The following is an update of information as of October 23, 2020

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKER	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Triwest Healthcare Alliance</b> 2995 Prospect Park Drive, Suite 200 Rancho Cordova, CA 95670	Healthcare	7/1/2020	Permanent	52	Rancho Cordova, CA	Yes	Y
<b>King's Casino Management Corporation</b> 6508 Antelope Rd. Citrus Heights, CA 95621	Gambling	7/1/2020	Temporary	319	Citrus Heights, CA	Yes	Y
<b>Parkwest Casino Cordova</b> 2801 Prospect Park Dr. Rancho Cordova, CA 95670	Gambling	7/2/2020	Temporary	99	Rancho Cordova, CA	Yes	Y
<b>Parkwest Casino Lotus</b> 6100 Stockton Blvd. Sacramento, CA 95824	Gambling	7/2/2020	Temporary	167	Sacramento, CA	Yes	Y
<b>Axcess Financial</b> Sacramento, CA	Financial	7/1/2020	Permanent	7	Sacramento, CA	Yes	N
<b>Philz Coffee Inc.</b> 1725 R Street Sacramento, CA 95811	Restaurant	7/10/2020	Permanent	2	Sacramento, CA	Yes	Y
<b>LIFETIME</b> 110 Serpa Way Folsom, CA 95630	Health/Fitness	7/14/2020	Temporary	28	Folsom, CA	Yes	Y
<b>Paradies Shops, LLC</b> 6900 Airport Blvd. Sacramento, CA 95837	Retail	7/16/2020	Temporary	40	Sacramento, CA	Yes	Y
<b>Torrid</b> Sacramento County	Retail	7/20/2020	Temporary	13	Sacramento, CA	Yes	Y
<b>PT Gaming, LLC dba Capitol Casino</b> 411 N.16th St. Sacramento, CA 95811	Gambling	7/16/2020	Permanent	43	Sacramento, CA	Yes	Y
<b>Goodwill Industries of Sacramento Valley and Northern Nevada, Inc.</b> Sacramento County, CA	Retail	7/22/2020	Permanent	178	Sacramento, CA	Yes	Y
<b>Hawaiian Airlines</b> 6900 Airport Blvd. Sacramento, CA 95837	Transportation	7/29/2020	Temporary	2	Sacramento, CA	No	Y
<b>Adesa, Inc. dba Adesa Brasher's</b> 233 Blacktop Rd. Rio Linda, CA 95673	Retail	8/1/2020	Permanent	113	Sacramento, CA	Yes	Y
<b>Embassy Suites by Hilton</b> 100 Capitol Mall Sacramento, CA 95814	Hospitality	8/7/2020	Temporary	46	Sacramento, CA	Yes	Y
<b>Champs Store 14539</b> 1689 Arden Way Sacramento, CA 95815	Retail	8/7/2020	Temporary	47	Sacramento, CA	Yes	Y



### Dislocated Worker Information PY 2020/2021

The following is an update of information as of October 23, 2020

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKER	REGION/ LOCATION	Contacted	COVID-19 Related
<b>Knighted Ventures, LLC</b> 6010 Stockton Blvd. Sacramento, CA 95824	Gambling	8/15/2020	Temporary	57	Sacramento, CA	Yes	Y
<b>Aramark</b> Sacramento, CA	Uniform Services	8/13/2020	Permanent	91	Sacramento, CA	Yes	Y
<b>Hertz</b> 6327 Aviation Dr. Sacramento, CA 95837	Retail	8/17/2020	Permanent	63	Sacramento, CA	Yes	Y
<b>The Niello Company</b> All Dealer in Sacramento County Sacramento, CA	Retail	8/18/2020	Temporary	139	Sacramento, CA	Yes	Y
<b>Decore-ative Specialties, Inc</b> 10481 E. Stockton Blvd. Elk Grove, CA 95624	Retail	8/21/2020	Permanent	133	Elk Grove, CA	Yes	Y
<b>Food Source-Raley's</b> 430 Elkhorn Blvd. Rio Linda, CA 95673	Retail	8/25/2020	Permanent	53	Sacramento, CA	Yes	Y
<b>Food Source-Raley's</b> 3547 Bradshaw Rd. Sacramento, CA 95827	Retail	8/25/2020	Permanent	48	Sacramento, CA	Yes	Y
<b>Pier 1 Imports</b> 7440 Laguna Blvd Elk Grove, CA 95758	Retail	8/31/2020	Permanent	12	Elk Grove, CA	Yes	Y
<b>Pier 1 Imports</b> 2775 E. Bidwell Folsom, CA 95630	Retail	8/31/2020	Permanent	12	Folsom, CA	Yes	Y
<b>Pier 1 Imports</b> 1874 Arden Way Sacramento, CA 95815	Retail	8/31/2020	Permanent	12	Sacramento, CA	Yes	Y
<b>Coca Cola Company</b> 826 National Dr. Ste 200 Sacramento, CA 95834	Distribution	8/31/2020	Permanent	17	Sacramento, CA	Yes	Y
<b>Taste, Inc.</b> 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/1/2020	Temporary	8	Sacramento, CA	Yes	Y
<b>Nordstrom</b> 1651 Arden Way Sacramento, CA	Retail	9/10/2020	Permanent	296	Sacramento, CA	Yes	Y
<b>Crescent Resorts &amp; Hotel, LLC</b> <b>dba Residence Inn</b> 112115th St. Sacramento, CA 95814	Hospitality	9/23/2020	Permanent	30	Sacramento, CA	Yes	Y
<b>SSP America</b> 6900 Airport Blvd. Sacramento, CA 95837	Restaurant	9/27/2020	Temporary	171	Sacramento, CA	Yes	N

### Dislocated Worker Information PY 2020/2021

The following is an update of information as of October 23, 2020

EMPLOYER	SECTOR/INDUSTRY	DATE OF LAYOFF	STATUS	NO. OF AFFECTED WORKER	REGION/ LOCATION	Contacted	COVID-19 Related
<b>P.F. Chang's China Bistro</b> 1530 J St. Sacramento, CA 95814	Restaurant	9/17/2020	Permanent	75	Sacramento, CA	Yes	Y
<b>WASH Laundry Systems, LLC</b> 8130-40 37th Avenue Sacramento, CA 95824	Commercial Laundry	9/30/2020	Permanent	1	Sacramento, Ca	Yes	Y
<b>Phillips Image Guided Therapy Corporation</b> 2870 Kilgore Rd. Rancho Cordova, CA 95670	Medical	9/30/2020	Permanent	120	Rancho Cordova, CA	Yes	N
<b>Deja Vu Showgirls-Sacramento, LLC</b> 11252 Trade Center Dr. Rancho Cordova, CA 95742	Entertainment	9/30/2020	Permanent	90	Rancho Cordova, CA	Pending	Y
<b>Coit Cleaning and Restoration</b> 3499 Business Dr. Sacramento, CA 95820	Cleaning	10/6/2020	Temporary	6	Sacramento, CA	Yes	Y
<b>HMS Host</b> 6850 Airport Blvd Ste 28 Sacramento, CA 95837	Hospitality	10/15/2020	Permanent	78	Sacramento, CA	Pending	Y
<b>Hyatt Regency Hotel</b> 1209 L Street Sacramento, CA 95814	Hospitality	10/20/2020	Permanent	203	Sacramento, CA	Yes	Y
<b>Liquid-box Corporation</b> 5000 Warehouse Way Sacramento, CA 95826	Packaging	11/2/2020	Permanent	22	Sacramento, CA	Yes	N
<b>Spare Time Sports Club</b> 2450 Natomas Park Dr. Sacramento, CA 95833	Health/Fitness	11/5/2020	Permanent	89	Sacramento, CA	Pending	Y
<b>Kaiser Permanente</b> Sacramento, CA	Medical	11/30/2020	Permanent	7	Sacramento, CA	Pending	N
<b>McClatchy Company, LLC</b> 2100 Q St. Sacramento, CA 95816	Publishing	12/27/2020	Permanent	199	Sacramento, CA	Yes	N
<b>TOTAL</b>				<b>3,188</b>			

ITEM IV-B - INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

# SETA- Employer Activity Report

The following is an update of information as of October 23, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Elk Grove	7	Communications Bureau Manager	1
	10	Dispatcher	2
	10	Police Officer - Entry Level	1
City of Sacramento	9	Animal Control Officer II	1
	9	Aquatics Specialist	1
	9	Assistant Pool Manager	1
	9	Camp Caretaker	1
	9	Camp Program Director	1
	9	Contracts and Compliance Specialist	1
	9	Crew Leader, Landscape and Learning	1
	9	Cultural and Creative Economy Manager	1
	9	Dispatcher II	1
	9	Environment Health & Safety Officer	1
	10	Fleet Service Coordinator	1
	4	Information Technology Supervisor	1
	10	Labor Relations Officer	1
	6	Nurse -Adaptive Recreation	1
	9	Park Maintenance Worker II	1
	9	Payroll Technician	1
	10	Personnel Transaction Coordinator	1
	9	Planning Director	1
	1	Plant Operator	1
	9	Police Recruit	2
	10	Program Specialist -Financial Specialist	1
	9	Recreation Aide	2
	9	Senior Accounting Technician	1
	10	Senior Animal Care Technician	1
	4	Senior Applications Developer	1
	9	Senior Engineer	2
9	Senior Lifeguard	1	
9	Senior Recreation Aide	1	
10	Senior Staff Assistant	1	

# SETA- Employer Activity Report

The following is an update of information as of October 23, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
	3	Structural Maintenance Supervisor	1

# SETA- Employer Activity Report

The following is an update of information as of October 23, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
City of Sacramento	10	Student Trainee-Police Department	1
	9	Utility Worker	2
Comfort Keepers	6	Caregiver	10
	6	CNA	10
	6	Home Care Aide	10
	6	Home Health Aide	10
	6	Personal Care Aide	10
Cosumnes Community Service District	9	Fire Chief	1
Habitat for Humanity of Greater Sacramento	10	Homeowner Services Manager	1
Health Advocates	9	Coordinator / Sacramento	1
HealthNow Administrative Services	6	Customer Service Representative 1	4
Leadstart Security Inc.	9	Customer Facing Armed Security	1
	9	Mobile Patrol Officer	1
	9	Unarmed Security Guard	1
Los Rios Community College District	7	Certified Nursing Assistant Adjunct Professor	1
	4	History Assistant Professor	1
	7	Information Technology Technical Services	1
	6	Medical-Surgical Nursing Assistant Professor	1
	4	Special Projects Beacon Supplemental Instructions Leader	1
	7	Vice President, Instruction	1
Mark Seeding Services & Erosion Control Tech	3	Erosion Control Applicator	2
Options In Supported Living, LLC	10	Personal Support Staff	5
Remetronix	9	Customer Service Engineer	1
	9	Warehouse Technician	1
Sacramento LGBT Community Center	6	Assistant Director of Health Services	1
	9	Housing Navigator	1
The Panther Group	9	Bilingual Customer Service Representative	50

# SETA- Employer Activity Report

The following is an update of information as of October 23, 2020

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
<b>Regional Industry/Occupational Cluster Keys: 1=Advanced Manufacturing; 2=Clean Economy; 3=Construction; 4=Education and Knowledge Creation; 5=Food and Agriculture; 6=Health Services; 7=Information and Communication Technology; 8=Life Sciences; 9=Non-Critical Occupations</b>			
USCB, Inc.	9	Representative I, Customer Service	1
Utiliquest, LLC	9	Utility Line Locator	5
Walgreens DC	9	Warehouse Worker	70
Westcoast Car Audio	9	12 Volt Trainee	2
	9	Window Tinting Trainee	2
<b>Total</b>			<b>247</b>

ITEM IV-C – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT  
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of September, 2020 was 8.9%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim



EMPLOYMENT DEVELOPMENT DEPARTMENT  
 Labor Market Information Division  
 2901 50th Street  
 Sacramento, CA 95817

Contact: Cara Welch  
 (916) 227-0298

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA  
 (MSA)  
 (EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)  
Sacramento region gains 4,600 jobs over the month; down 79,300 over the year**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 8.9 percent in September 2020, down from a revised 9.0 percent in August 2020, and above the year-ago estimate of 3.1 percent. This compares with an unadjusted unemployment rate of 10.8 percent for California and 7.7 percent for the nation during the same period. The unemployment rate was 7.5 percent in El Dorado County, 7.1 percent in Placer County, 9.8 percent in Sacramento County, and 7.1 percent in Yolo County.

**Between August 2020 and September 2020**, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 4,600 to total 950,500 jobs.

- Government recorded the largest month-over employment growth with an increase of 3,600 jobs. Gains in local government (up 2,400 jobs), and state government (up 1,700 jobs) offset a loss of 500 jobs in federal government.
- Education and health services reported an addition of 1,600 jobs. Healthcare and social assistance (up 1,400 jobs) accounted for 87.5 percent of the job additions.
- Trade, transportation, and utilities expanded by 900 jobs from August to September. Retail trade (up 1,000 jobs) and transportation, warehousing, and utilities (up 200 jobs) were responsible for the expansion.
- Between August and September, employment in the region declined in farm (down 700 jobs), financial activities (down 500 jobs), other services (down 400 jobs), information (down 100 jobs), and construction (down 100 jobs).

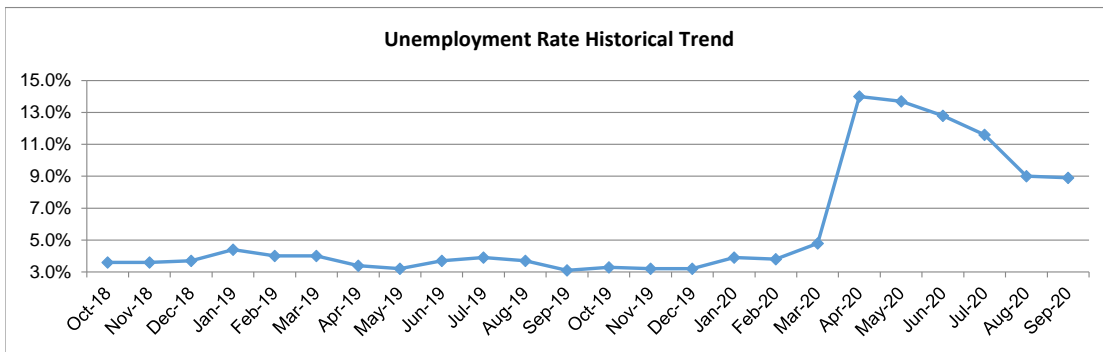
**Between September 2019 and September 2020**, total jobs in the region decreased by 79,300, or 7.7 percent.

- Leisure and hospitality led the year-over decline for the region, dropping 30,600 jobs. Accommodation and food services (down 22,700 jobs) was responsible for the majority of the job losses. Arts, entertainment, and recreation lost 7,900 jobs.
- Trade, transportation, and utilities fell by 12,700 jobs. Retail trade was down 7,700 jobs. Wholesale trade shed 3,500 jobs, and transportation, warehousing, and utilities cut back 1,500 jobs.
- Other services employment declined by 10,300 jobs since last September.
- Financial activities (up 1,200 jobs) was the only major industry to report year-over job growth. Finance and insurance gained 1,000 jobs. Real estate and rental and leasing picked up 200 jobs.

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IMMEDIATE RELEASE  
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 8.9 percent in September 2020, down from a revised 9.0 percent in August 2020, and above the year-ago estimate of 3.1 percent. This compares with an unadjusted unemployment rate of 10.8 percent for California and 7.7 percent for the nation during the same period. The unemployment rate was 7.5 percent in El Dorado County, 7.1 percent in Placer County, 9.8 percent in Sacramento County, and 7.1 percent in Yolo County.



Industry	Aug-2020	Sep-2020	Change		Sep-2019	Sep-2020	Change
	Revised	Prelim				Prelim	
Total, All Industries	945,900	950,500	4,600		1,029,800	950,500	(79,300)
Total Farm	9,300	8,600	(700)		9,900	8,600	(1,300)
Total Nonfarm	936,600	941,900	5,300		1,019,900	941,900	(78,000)
Mining, Logging, and Construction	66,400	66,300	(100)		72,600	66,300	(6,300)
Mining and Logging	500	500	0		500	500	0
Construction	65,900	65,800	(100)		72,100	65,800	(6,300)
Manufacturing	34,100	34,200	100		37,300	34,200	(3,100)
Trade, Transportation & Utilities	147,600	148,500	900		161,200	148,500	(12,700)
Information	10,500	10,400	(100)		11,600	10,400	(1,200)
Financial Activities	54,100	53,600	(500)		52,400	53,600	1,200
Professional & Business Services	134,100	134,300	200		135,700	134,300	(1,400)
Educational & Health Services	155,100	156,700	1,600		166,800	156,700	(10,100)
Leisure & Hospitality	77,900	77,900	0		108,500	77,900	(30,600)
Other Services	25,800	25,400	(400)		35,700	25,400	(10,300)
Government	231,000	234,600	3,600		238,100	234,600	(3,500)

Notes: Data not adjusted for seasonality. Data may not add due to rounding  
 Labor force data are revised month to month

Data Not Seasonally Adjusted

	Sep 19	Jul 20	Aug 20 Revised	Sep 20 Prelim	Percent Change Month	Year
Civilian Labor Force (1)	1,104,400	1,085,200	1,072,100	1,077,600	0.5%	-2.4%
Civilian Employment	1,069,800	959,400	975,500	981,800	0.6%	-8.2%
Civilian Unemployment	34,600	125,900	96,500	95,800	-0.7%	176.9%
Civilian Unemployment Rate (CA Unemployment Rate)	3.1%	11.6%	9.0%	8.9%		
(U.S. Unemployment Rate)	3.6%	13.9%	11.3%	10.8%		
	3.3%	10.5%	8.5%	7.7%		
<b>Total, All Industries (2)</b>	<b>1,029,800</b>	<b>932,000</b>	<b>945,900</b>	<b>950,500</b>	<b>0.5%</b>	<b>-7.7%</b>
Total Farm	9,900	9,000	9,300	8,600	-7.5%	-13.1%
Total Nonfarm	1,019,900	923,000	936,600	941,900	0.6%	-7.6%
Total Private	781,800	701,400	705,600	707,300	0.2%	-9.5%
Goods Producing	109,900	98,700	100,500	100,500	0.0%	-8.6%
Mining, Logging, and Construction	72,600	65,700	66,400	66,300	-0.2%	-8.7%
Mining and Logging	500	500	500	500	0.0%	0.0%
Construction	72,100	65,200	65,900	65,800	-0.2%	-8.7%
Construction of Buildings	15,200	16,400	16,700	16,400	-1.8%	7.9%
Specialty Trade Contractors	49,500	42,100	42,600	43,000	0.9%	-13.1%
Building Foundation & Exterior Contractors	14,100	11,900	12,100	12,100	0.0%	-14.2%
Building Equipment Contractors	19,700	18,100	18,200	18,600	2.2%	-5.6%
Building Finishing Contractors	10,400	8,000	8,200	8,200	0.0%	-21.2%
Manufacturing	37,300	33,000	34,100	34,200	0.3%	-8.3%
Durable Goods	23,600	21,300	21,600	21,600	0.0%	-8.5%
Computer & Electronic Product Manufacturing	4,700	4,900	4,900	4,900	0.0%	4.3%
Nondurable Goods	13,700	11,700	12,500	12,600	0.8%	-8.0%
Food Manufacturing	5,100	3,800	4,700	4,700	0.0%	-7.8%
Service Providing	910,000	824,300	836,100	841,400	0.6%	-7.5%
Private Service Providing	671,900	602,700	605,100	606,800	0.3%	-9.7%
Trade, Transportation & Utilities	161,200	147,700	147,600	148,500	0.6%	-7.9%
Wholesale Trade	28,400	25,800	25,200	24,900	-1.2%	-12.3%
Merchant Wholesalers, Durable Goods	16,400	14,300	14,300	13,700	-4.2%	-16.5%
Merchant Wholesalers, Nondurable Goods	10,400	9,800	9,500	9,500	0.0%	-8.7%
Retail Trade	99,800	90,500	91,100	92,100	1.1%	-7.7%
Motor Vehicle & Parts Dealer	15,200	13,200	13,400	13,600	1.5%	-10.5%
Building Material & Garden Equipment Stores	8,200	8,400	8,000	8,000	0.0%	-2.4%
Grocery Stores	19,200	19,800	19,700	19,700	0.0%	2.6%
Health & Personal Care Stores	5,700	5,400	5,400	5,500	1.9%	-3.5%
Clothing & Clothing Accessories Stores	7,700	4,800	4,700	5,000	6.4%	-35.1%
Sporting Goods, Hobby, Book & Music Stores	3,800	3,000	3,100	3,200	3.2%	-15.8%
General Merchandise Stores	18,500	18,500	18,900	18,800	-0.5%	1.6%
Transportation, Warehousing & Utilities	33,000	31,400	31,300	31,500	0.6%	-4.5%
Information	11,600	10,500	10,500	10,400	-1.0%	-10.3%
Publishing Industries (except Internet)	2,300	2,300	2,200	2,200	0.0%	-4.3%
Telecommunications	3,000	3,000	3,000	3,000	0.0%	0.0%
Financial Activities	52,400	54,200	54,100	53,600	-0.9%	2.3%
Finance & Insurance	35,000	36,300	36,300	36,000	-0.8%	2.9%
Credit Intermediation & Related Activities	10,200	10,400	10,400	10,300	-1.0%	1.0%
Depository Credit Intermediation	6,200	6,200	6,300	6,200	-1.6%	0.0%
Nondepository Credit Intermediation	2,100	2,200	2,200	2,200	0.0%	4.8%
Insurance Carriers & Related	20,900	21,700	21,600	21,700	0.5%	3.8%
Real Estate & Rental & Leasing	17,400	17,900	17,800	17,600	-1.1%	1.1%
Real Estate	13,400	13,900	13,800	13,700	-0.7%	2.2%
Professional & Business Services	135,700	132,000	134,100	134,300	0.1%	-1.0%
Professional, Scientific & Technical Services	59,600	60,800	61,400	61,500	0.2%	3.2%
Architectural, Engineering & Related Services	10,800	10,900	10,900	11,200	2.8%	3.7%
Management of Companies & Enterprises	13,300	13,700	14,000	13,800	-1.4%	3.8%
Administrative & Support & Waste Services	62,800	57,500	58,700	59,000	0.5%	-6.1%
Administrative & Support Services	59,900	55,200	56,300	56,700	0.7%	-5.3%
Employment Services	21,400	17,500	18,100	18,800	3.9%	-12.1%

Data Not Seasonally Adjusted

	Sep 19	Jul 20	Aug 20 Revised	Sep 20 Prelim	Percent Change Month	Year
Services to Buildings & Dwellings	17,100	16,200	16,200	16,100	-0.6%	-5.8%
Educational & Health Services	166,800	153,600	155,100	156,700	1.0%	-6.1%
Education Services	12,800	11,200	11,400	11,600	1.8%	-9.4%
Health Care & Social Assistance	154,000	142,400	143,700	145,100	1.0%	-5.8%
Ambulatory Health Care Services	55,400	54,600	55,700	57,000	2.3%	2.9%
Hospitals	25,000	24,700	24,600	24,700	0.4%	-1.2%
Nursing & Residential Care Facilities	17,300	17,000	16,900	16,900	0.0%	-2.3%
Leisure & Hospitality	108,500	78,800	77,900	77,900	0.0%	-28.2%
Arts, Entertainment & Recreation	16,300	9,200	8,500	8,400	-1.2%	-48.5%
Accommodation & Food Services	92,200	69,600	69,400	69,500	0.1%	-24.6%
Accommodation	10,100	3,800	3,900	3,900	0.0%	-61.4%
Food Services & Drinking Places	82,100	65,800	65,500	65,600	0.2%	-20.1%
Restaurants	77,500	61,100	61,000	61,200	0.3%	-21.0%
Full-Service Restaurants	35,700	24,200	23,700	24,400	3.0%	-31.7%
Limited-Service Eating Places	41,800	36,900	37,300	36,800	-1.3%	-12.0%
Other Services	35,700	25,900	25,800	25,400	-1.6%	-28.9%
Repair & Maintenance	10,700	7,700	7,700	7,700	0.0%	-28.0%
Government	238,100	221,600	231,000	234,600	1.6%	-1.5%
Federal Government	14,200	14,600	16,500	16,000	-3.0%	12.7%
Department of Defense	1,600	1,700	1,700	1,700	0.0%	6.3%
State & Local Government	223,900	207,000	214,500	218,600	1.9%	-2.4%
State Government	121,000	119,900	119,800	121,500	1.4%	0.4%
State Government Education	29,300	25,500	25,000	26,400	5.6%	-9.9%
State Government Excluding Education	91,700	94,400	94,800	95,100	0.3%	3.7%
Local Government	102,900	87,100	94,700	97,100	2.5%	-5.6%
Local Government Education	55,200	41,100	49,200	52,000	5.7%	-5.8%
Local Government Excluding Education	47,700	46,000	45,500	45,100	-0.9%	-5.5%
County	19,400	19,400	19,300	19,300	0.0%	-0.5%
City	10,400	9,600	9,500	9,200	-3.2%	-11.5%
Special Districts plus Indian Tribes	17,900	17,000	16,700	16,600	-0.6%	-7.3%

**Notes:**

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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**REPORT 400 C**  
**Monthly Labor Force Data for Counties**  
**September 2020 - Preliminary**  
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	---	<b>18,761,200</b>	<b>16,744,000</b>	<b>2,017,200</b>	<b>10.8%</b>
ALAMEDA	37	806,200	731,400	74,900	9.3%
ALPINE	52	460	410	50	10.7%
AMADOR	31	14,150	12,920	1,230	8.7%
BUTTE	28	93,900	85,900	8,000	8.5%
CALAVERAS	14	20,320	18,810	1,510	7.4%
COLUSA	49	9,850	8,810	1,040	10.6%
CONTRA COSTA	37	536,000	486,200	49,800	9.3%
DEL NORTE	33	9,130	8,320	810	8.8%
EL DORADO	17	88,800	82,200	6,600	7.5%
FRESNO	47	442,500	396,500	45,900	10.4%
GLENN	12	12,650	11,730	920	7.3%
HUMBOLDT	18	59,600	55,000	4,500	7.6%
IMPERIAL	58	67,800	53,300	14,600	21.5%
INYO	12	8,130	7,540	590	7.3%
KERN	56	369,100	323,500	45,700	12.4%
KINGS	43	55,200	49,500	5,700	10.3%
LAKE	30	28,680	26,200	2,480	8.6%
LASSEN	1	9,150	8,580	570	6.3%
LOS ANGELES	57	4,942,400	4,196,300	746,100	15.1%
MADERA	39	61,600	55,800	5,800	9.4%
MARIN	2	133,400	124,700	8,600	6.5%
MARIPOSA	25	7,660	7,010	650	8.4%
MENDOCINO	24	36,670	33,620	3,050	8.3%
MERCED	49	114,600	102,500	12,100	10.6%
MODOC	2	3,030	2,830	200	6.5%
MONO	53	6,610	5,870	740	11.2%
MONTEREY	33	194,200	177,200	17,100	8.8%
NAPA	18	71,500	66,000	5,400	7.6%
NEVADA	14	45,780	42,380	3,390	7.4%
ORANGE	35	1,571,600	1,429,300	142,200	9.0%
PLACER	7	181,300	168,400	12,800	7.1%
PLUMAS	20	7,540	6,950	590	7.8%
RIVERSIDE	48	1,084,100	969,900	114,200	10.5%
SACRAMENTO	42	703,700	634,800	68,900	9.8%
SAN BENITO	31	30,400	27,700	2,700	8.7%
SAN BERNARDINO	43	951,900	853,800	98,200	10.3%
SAN DIEGO	35	1,560,000	1,419,100	140,900	9.0%
SAN FRANCISCO	25	564,600	517,100	47,500	8.4%
SAN JOAQUIN	54	323,000	286,200	36,800	11.4%
SAN LUIS OBISPO	10	130,100	120,800	9,400	7.2%
SAN MATEO	7	439,900	408,600	31,300	7.1%
SANTA BARBARA	14	211,700	196,100	15,600	7.4%
SANTA CLARA	6	1,023,900	951,700	72,100	7.0%
SANTA CRUZ	22	128,700	118,300	10,400	8.1%
SHASTA	20	72,600	66,900	5,700	7.8%
SIERRA	4	1,250	1,170	80	6.7%
SISKIYOU	28	15,920	14,570	1,350	8.5%
SOLANO	41	202,600	182,900	19,700	9.7%
SONOMA	10	250,900	232,800	18,100	7.2%
STANISLAUS	43	237,100	212,800	24,300	10.3%
SUTTER	43	41,200	36,900	4,200	10.3%
TEHAMA	23	24,630	22,620	2,010	8.2%
TRINITY	4	4,340	4,050	290	6.7%
TULARE	55	190,600	167,300	23,300	12.2%
TUOLUMNE	40	19,400	17,540	1,860	9.6%
VENTURA	25	407,300	373,100	34,100	8.4%
YOLO	7	103,800	96,400	7,400	7.1%
YUBA	49	28,100	25,100	3,000	10.6%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2019 benchmark and Census 2010 population controls at the state level.

## ITEM IV-D - INFORMATION

### COMMITTEE UPDATES

#### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Ron Ellis
- Board Development Committee – Lisa Clawson
- Fund Development Committee – Rick Wylie

## ITEM V - OTHER REPORTS

### 1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

### 2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

### 3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

### 4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.