WIA Sacramento Works Training Center RFP Funding Recommendations PY2013-2014

The Sacramento Employment and Training Agency has published the attached recommendation for WIA Adult and Dislocated Worker and CalWORKS funds for fiscal year 2013-2014. This recommendation will be presented to SETA's Governing Board on June 20, 2013.

The RFP solicited Sacramento Works Training Centers (SWTC) that provide Workforce Preparation and Functional Training activities. Staff is recommending eight organizations be funded as Sacramento Works Training Centers. Staff is recommending that the six of the eleven current Sacramento Works Career Centers who are being recommended for funding as SWTC continue to serve currently enrolled customers throughout the transition. Each of these centers is being recommended for an additional allocation of \$60,000 for staff to serve currently enrolled customers through completion of services.

Five respondents did not meet the criteria to be funded as Training Centers due to high cost, start-up expenses, lack of integration of proposed activities, and lack of experience in providing workforce preparedness and functional training activities. Staff is recommending setting aside funds for three of these respondents to provide vendor services and/or wage reimbursements for On-the-job training/Subsidized Employment opportunities. These recommendations have been made to ensure services are provided throughout the County and services are delivered to communities serving high-risk populations.

For planning purposes, staff has also included the proposed staff recommendations for extension of the current OJT/SE subgrant agreements for PY 2013-2014 in this document.

If you have any questions or concerns, please feel free to contact Robin Purdy, Christine Welsch, or Michelle O'Camb.

Sacramento Works Training Centers Funding Recommendations

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|-------------|---|------------------------------------|-----------------|-------------|---------------------|----------|---------------------------------------|--|
| Proposal | | | | | SWTC Recommendation | | Recommended Activities | |
| <i>ور</i> - | Name | Proposed Activities | Total Requested | Rank | Funding | # served | and Comments | |
| 1 | Center for Employment & Training | OSSI integrated with VESL/ABE; GED | \$446,760 | 1 | \$374,800 | 60 | OSSI integrated with VESL/ABE; GED | |
| 2 | Sac City Unified School District | VESL; ABE/GED; CT; OSSI, OJT | 1,806,330 | 1 | 816,700 | 500 | VESL; ABE/GED; OSSI | |
| 4 | Asian Resources, Inc. | VESL; ABE/GED; OJT | 708,852 | 1 | 365,260 | 220 | VESL; ABE/GED; OJT | |
| 10 | Elk Grove Unified School District | JR; VESL; ABE/GED; OSSI | 395,251 | 1 | 370,800 | 135 | JR; VESL; ABE/GED; OSSI | |
| 11 | Greater Sacramento Urban League | GED; OSSI | 762,206 | 1 | 416,580 | 105 | GED; OSSI | |
| 5 | California Human Development | JR; VESL; ABE/GED; OJT; | 548,483 | 2 | 279,800 | 145 | JR; VESL; ABE/GED; OJT; OSSI | |
| 8 | Crossroads Diversified Services, Inc. | JR; VESL; ABE/GED; OJT | 500,245 | 2 | 301,608 | 261 | JR; VESL; ABE/GED; OJT | |
| 9 | La Familia Counseling Center, Inc. | JR; VESL; ABE/GED; OJT; CT | 655,999 | 2 | 223,760 | 80 | VESL; ABE/GED; OJT | |
| 13 | Folsom Cordova Unified School District & Folsom Cordova Community Partnership | VESL; ABE/GED; OJT; CT | \$400,316 | 2 | | | | |
| 7 | Goodwill Industries & Stride Center - Joint Venture | JR; ABE/GED; OJT; OSSI | 1,694,585 | 3 | | | | |
| 3 | Center for Fathers & Families | ABE/GED; OJT | 529,458 | 3 | | | | |
| 6 | MTI College | JR; CT; OSSI | 1,195,603 | 3 | | | | |
| 12 | New Horizons | JR; OSSI | 417,578 | 4 | | | | |
| | Total - Sacramento Works Training Centers | \$10,061,666 | | \$3,149,308 | 726 | | | |

| | Funds set aside for Vendor Services | | | | | | | | | |
|----|---|---------------------------|-------------|---|-----------|-----|---------------------------------|--|--|--|
| 13 | Folsom Cordova Unified School District & Folsom Cordova Community Partnership | VESL; ABE/GED; OJT; CT | \$400,316 | 2 | \$122,300 | 50 | VESL; ABE/GED | | | |
| 3 | Center for Fathers & Families | ABE/GED; OJT | 529,458 | 3 | 124,200 | 20 | ABE/GED | | | |
| 7 | Goodwill Industries & Stride Center - Joint Venture | JR; ABE/GED; OSSI | 1,461,035 | 3 | 81,450 | 50 | JR (Goodwill Works) | | | |
| | Goodwill Industries | OJT | 233,550 | | 233,550 | 30 | SETA in-house OJT with Goodwill | | | |
| | Total Vendorized Services | | \$2,390,809 | • | \$561,500 | 120 | | | | |

Grand Total SWTC \$12,452,475 \$3,710,808

| Recommended OJT Extensions | PY 2012-13 Original Funding | WIA Adult/CWs # Served | DW/NEG # Served | Recommended Funding PY 13-14 | WIA Adult/CWs # Served | DW/NEG # Served | Total Served |
|--|--------------------------------|---------------------------|--------------------|---------------------------------|---------------------------|--------------------|--------------|
| Asian Resources, Inc. | \$608,556 | 81 | 0 | \$608,556 | 81 | | 81 |
| Folsom Cordova Community | 459,324 | 60 | 0 | 612,432 | 80 | | 80 |
| Bach Viet | 621,154 | 90 | 0 | 759,188 | 110 | | 110 |
| La Familia | 547,083 | 77 | 0 | 547,083 | 77 | | 77 |
| Lao Family Community Development | 548,041 | 70 | 0 | 548,041 | 70 | | 70 |
| North State Building Industry Foundation | 503,610 | 0 | 87 | 503,610 | 0 | 87 | 87 |
| Total OJT Extension | \$3,287,768 | 378 | 87 | \$3,578,910 | 418 | 87 | 505 |

GRAND TOTAL \$ 7,289,718