

SACRAMENTO EMPLOYMENT & TRAINING AGENCY



Network Equipment
E-Rate Year 23 (2020-2021)
RFP# 2020-101

Proposer's Conference Q & A

February 11, 2020
3:00 p.m.

Q: Can the RFP PDF document be converted to a Word document to better support the responses required for this opportunity?

A: Yes, if your agency has the ability to convert the PDF document to a Word document you may do so. SETA will not be providing or publishing a Word version of the RFP. However, please note that an Excel workbook has been provided and published on the SETA website to assist with the pricing portion requested in the RFP. The Excel workbook can be found at <https://www.seta.net/public-notices-rfps/>, under the E-RATE section and is titled "SETA YR 23 RFP 2020-101 PRICE WORKSHEETS".

Q: Will the multi-switch sites be configured as virtual chassis?

A: Yes.

Q: Are the virtual chassis identified in the RFP?

A: Any site referencing DAC cables in the equipment list will be a virtual chassis.

Q: You reference fanless switches. Are you looking for a strictly fanless switch or a ruggedized switch?

A: Where listed, SETA is strictly looking for a fanless switch. The purpose for the fanless switch is to provide ambient noise reduction for the smaller sites in which the switches may be located in small offices next to a site staff workspace.

Q: What type of POE devices will be connecting?

A: VOIP (NEC) and approximately 75 Meraki devices (MR 33's and MR 16's).

Q: Any layer 3 routing on the access line or is it all done in from the core?

A: SETA has OSPF internal at all sites.

Q: The system support/network support requirement, are you looking for a 1, 2, 3, 4, or 5-year support?

A: The SKU's listed includes 3 years of support (identified with "EDU" for e-rate purposes as USAC will only reimburse one year at a time).

Q: Do you have an existing management network solution (MNS), or do want that included with the vendor of choice.

A: No, SETA is not looking for a management network solution.