

Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 25-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Committee):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE MARCH 27, 2019 MEETING

BACKGROUND:

Attached are the minutes of the March 27, 2019 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, California

Wednesday, March 27, 2019
8:00 a.m.

I. Call to Order/Roll Call

Mr. Gary King called the meeting to order at 8:02 a.m. The roll was called and a quorum was established.

Members Present: Larry Booth, Lisa Clawson, Diane Ferrari, Kevin Ferreira, Kristin Gibbons, Troy Givans, David Gordon, Gary King, Kathy Kossick, Christine Laster, Frank Louie, Dr. Jamey Nye, Rick Wylie, Amanda Blackwood (arrived at 8:05 a.m.)

Members Absent: Lynn Conner, Ronald Ellis, Tom Kandris, Matt Legé, Jay Onasch, Karl Pineo, Johnny Perez, Fabrizio Sasso, Anette Smith-Dohring

II. Consent Item

A. Approval of Minutes of the February 27, 2019 Meeting

Minutes were reviewed; no questions or corrections.

Moved/Booth, second/Clawson, to approve the February 27, 2019 minutes.

Roll call vote:

Aye: 13 (Booth, Clawson, Ferrari, Ferreira, Gibbons, Givans, Gordon, Kossick, Laster, Louie, Nye, Wylie, King)

Nay: 0

Abstentions: 0

Absent: 10 (Blackwood, Conner, Ellis, Kandris, Legé, Onasch, Perez, Pineo, Sasso, Smith Dohring)

Ms. Amanda Blackwood arrived at 8:05 a.m.

- ▶ Member Spotlight: Amanda Blackwood, Sacramento Metropolitan Chamber of Commerce provided an overview of the services provided by the Chamber of Commerce.

III. Action Item

A. Discussion on the Role of the Sacramento Works Board

Mr. Kim distributed a recap of statistics of the most recently completed program year. The agency served 25,000 people a year, 2,500 go on to individualized services, and 372 were enrolled in a skills training program. The entered employment rates were reviewed as well as the median wages. All of the performance outcomes meet or exceed negotiated performance outcomes with the state. Mr. Kim reviewed the rapid response and layoff aversion services provided by the agency. SETA has a robust partnership with the County Department of Human Assistance.

Mr. Kim reviewed a list of integrated services provided. Integrated services include programs that utilize different funding services. SETA also provides services to incoming refugees. One of the main objectives of this program is to transition people off of public assistance. All of the programs serve different groups and the supplemental funding assists in a wide variety of services. This board worked primarily with WIOA funds but there are a lot of different funding opportunities to expand services.

Mr. Kim reviewed a number of possible funding opportunities and how the funds will be integrated into SETA.

Dr. Nye spoke of how Los Rios is involved with the ex-offender population. The main thing to prevent recidivism is employment.

Ms. Blackwood asked if there were some programs that can be dropped to allow funding to go elsewhere? Mr. Kim replied that the job center program mandate is to be a resource to everyone.

Mr. Ferreira wants to identify the groups that would be untouchable such as veterans and dislocated workers.

Ms. Blackwood said that she did an exercise with her team called "Operation No Sacred Cows." on how to measure return on investment for programs. They gave extra points on collaboration and partnering with another organization. This gives you an objective dashboard. They went through exercises to give objectivity of where their priorities lie. This helped her group on what to discuss and what to put funding toward.

Mr. Givans said it is important to understand who else is providing services. This helps to decide how to more efficiently expend resources. It is not good to overlap services.

Mr. Ferreira suggested that ex-offenders and single parents be focused on. These two groups have a number of barriers and could use some assistance.

Mr. King provided an overview of the discussion. We are focused on reducing unemployed and underemployed. We have a serious scope of programs that are

required under mandate but there are communities that are underserved. While we are delivering our programs, it is important to ensure the funds are being used appropriately to receive the highest return. We are keeping in place programs showing the highest ROI. We must continue to see partnership with other organizations to work alongside us.

Mr. Gordon said it is also being conscious that many of our programs are prescriptive but need to align with local needs.

Mr. Louie stated that it is important to seek out discretionary funds that can be utilized in ways that prescriptive funds cannot.

Mr. King will work with the Executive Committee to come up with a guideline. At the next board meeting the board will turn attention to the second goal to determine the educational ability of currently employed to achieve wage gains.

IV. Information Items

A. Department of Labor Report on the WIA Adult and Dislocated Worker Programs

The report is just a summary; those interested in reading the whole report were asked to contact Roy Kim. Mr. Booth asked if staff would agree that the training programs were not as successful? Mr. Kim replied that training is a stand-alone product. Where there is not much case management, the training is not as successful. When a coach is involved, the training is much more successful.

B. Dislocated Worker Report: No additional report.

C. Employer Recruitment Activity Report: No additional report.

D. Unemployment Update/Press Release from the Employment Development Department

Ms. Cara Welch reviewed the latest EDD reports.

E. Committee Updates

- ✓ Youth Committee: Mr. David Gordon reported that there are two new Youth Committee members. Twenty-three proposals were submitted in response to the Request for Proposals which included some new proposals. Ms. Terri Carpenter reviewed some of the provider proposals. Mr. Gordon stated that the committee will meet in early May to come up with the funding recommendations.
- ✓ Planning/Oversight Committee: Dr. Jamey Nye reported that he just returned from a convention in DC. There was great emphasis on coordination and a lot of information about equity accountability measures. There are big gaps on how things are done. Ms. Laster stated that she

listened as both a board member and business member. There seems to be more focus on behaviors rather than technical training. She suggested changing from soft skills to essential skills; at Siemens, if you have the right attitude, they will hire you and then train to do the jobs. We need to get kids ready to work at an earlier age.

- ✓ Employer Outreach Committee: Mr. Rick Wylie reported that the EOC has been working on the Regional Business Summit that will be held May 15. Ms. Carpenter stated that there are sponsorship opportunities available to support the event from \$5,000 to lower amounts.
- ✓ Board Development Committee: The Committee is still working to fill a vacancy.

V. Other Reports

1. Chair: Mr. King announced that he has information on the Focus on Foster Youth summit to be held April 5 at CSUS.
2. Members of the Board: No comments.
3. Counsel: No report.
4. Public Participation: Mr. Kim reported that SETA worked with local unions and the County Office of Education to develop an apprenticeship program. Three SETA staff recently completed the training. Mr. Kim introduced Kim Oliver, Marco Contreras, and Mei Chinn, all of whom were been promoted as a result of completing this training.

VI. Adjournment: The meeting was adjourned at 9:53 a.m.

ITEM III-A - ACTION

APPROVAL OF THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA),
SACRAMENTO WORKS, INC., RESOURCE ALLOCATION PLAN FOR 2019-2020

BACKGROUND:

The Resource Allocation Plan (RAP) establishes how funds, allocated to Sacramento County through the Workforce Innovation and Opportunity Act (WIOA), Adult and Dislocated Worker programs, will support services, activities and functions within the Sacramento Works America’s Job Center System (SWAJC). Funds that are allocated provide activities and services that assist unemployed and underemployed individuals gain the skills necessary to enter high demand careers in the region and offer employers the services they need to hire qualified candidates. On an annual basis, Sacramento Works, Inc. (SWI) reviews the RAP and approves the percentage of funds that will be allocated to each activity for the next fiscal year.

The allocation for Program Year (PY) 2019-2020 for the WIOA Adult and Dislocated Worker programs is \$6,283,878, representing a 9.1 percent decrease (\$630,128) from PY2018-2019 funding levels. Over the last six (6) years, total WIOA allocations have decreased by over 24% (\$2,634,211).

To help offset the reductions in WIOA funding, the SWAJCs will be implementing new State-funded programs targeting “justice-involved” customers and other hard-to-serve groups and communities. In addition, the SWAJCs will continue to develop new partnerships and implement WIOA requirements.

For 2019-20, staff is recommending proportionate reductions in all RAP categories and maintaining the following RAP categories and percentages:

61.4%	Career Services
24.8%	Training Services
6.7%	Job Center Support
5.6%	Administration
<u>1.5%</u>	<u>Board Initiatives</u>
100%	Total

The proposed RAP chart and definitions are attached for your review.

RECOMMENDATION:

Review and approve the Resource Allocation Plan for 2019-20.

Attachment 1
Recommended Resource Allocation Plan for FY 2019-2020

Job Center Services Activities and Functions	Allocation % for Fiscal Year 2018-2019	Estimated Allocation % for Fiscal Year 2019-2020	WIOA Adult and Dislocated Worker Funding 2018-2019	Estimated WIOA Adult and Dislocated Worker Funding 2019-2020	Increase/Decrease from last year
Career Services: Costs associated with welcoming customers, outreach, intake, orientation, registration, eligibility determination, skill review, initial/vocational assessments, career planning and coaching, counseling, short-term pre-vocational services, workforce preparation activities, financial literacy, English language acquisition, other services referral/coordination, information workshops, labor market information, and technology resources. This activity also includes ongoing comprehensive casemanagement services and business services.	61.4%	61.4%	\$ 4,245,201	\$ 3,858,301	\$ (386,900)
Training Services: Costs associated with customers enrolled in training activities, including Scholarships/Individual Training Accounts for occupational skills training, On-the-Job Training, pre-apprenticeship and apprenticeship, customized training, incumbent worker training and entrepreneurial training. This activity also includes ongoing comprehensive casemanagement services for customers enrolled in training services.	24.8%	24.8%	\$ 1,714,673	\$ 1,558,402	\$ (156,271)
Job Center Support: Program Monitoring and Quality Control, SacWorks support, Client tracking, reporting and follow-up.	6.7%	6.7%	\$ 463,238	\$ 421,020	\$ (42,218)
Administration: General Administration, Personnel, Payroll, Information Systems, Fiscal and Contracts staff.	5.6%	5.6%	\$ 387,184	\$ 351,897	\$ (35,287)
Board Initiatives: Funds are approved for Sacramento Works, Inc., Board initiatives, including employer outreach, labor market research, participating in regional workforce plans and initiatives.	1.5%	1.5%	\$ 103,710	\$ 94,258	\$ (9,452)
Total	100.00%	100.00%	\$ 6,914,006	\$ 6,283,878	\$ (630,128)

ITEM III-B - ACTION

APPROVAL OF FUNDING RECOMMENDATIONS FOR THE WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA), TITLE I, YOUTH PROGRAM, FOR PROGRAM YEAR 2019-2020

BACKGROUND:

In October 2018, the Sacramento Works, Inc. Youth Committee began the planning and public input process for developing a Request for Proposals (RFP) to procure the WIOA Youth Program Services for program years 2019-2023.

Through committee discussions, community and youth input the WIOA Youth Program RFP focused on the following:

- Increased flexibility and innovation in service delivery/program design
- Alignment with other regional initiatives
- Program enrollment of young people living in high-poverty, high-need areas of Sacramento County
- Industry sector partnerships providing work experience and career pathway opportunities to high-wage, high-demand occupations

The SETA Governing Board approved the release of the WIOA Youth Services RFP on Thursday, February 7, 2019. On February 8, 2019 the RFP was released to the public with a proposal deadline of March 21, 2019. Twenty-three proposals were received by the deadline from the following organizations:

1. Sacramento City Unified School District
2. City of Sacramento, Department of Parks & Recreation
3. Crossroads Diversified Services, Inc.
4. California Human Development Corporation
5. Lao Family Community Development, Inc.
6. International Rescue Committee, Inc.
7. Folsom Cordova Community Partnership
8. La Familia Counseling Center, Inc.
9. Asian Resources, Inc.
10. Improve Your Tomorrow, Inc.
11. Sacramento Chinese Community Service Center
12. Elk Grove Unified School District
13. Goodwill Industries of Sacramento Valley & Northern Nevada, Inc.
14. Greater Sacramento Urban League
15. Sacramento Chinese Community Service Center
16. North State Building Industry Foundation
17. JUMA Ventures
18. Bridge Network Corporation

ITEM III-B - ACTION (continued)

Page 2

19. Waking the Village
20. The Center at Sierra Health Foundation
21. Crocker Art Museum
22. Resources for Independent Living
23. Daughters of Zion Enterpryze, Inc.

Selection/Evaluation Procedure/Criteria

A proposal Evaluation Committee comprised of staff, partners, and Youth Committee members received presentations from proposers, evaluated and scored each proposal and assigned performance points based on each proposer's program performance. Staff then ranked all proposals by total score and developed funding recommendations.

Proposal evaluation criteria included program summary, target area, target group, program design, performance benchmarks, statement of capabilities/references, financial management and budget. Total proposal points possible were 100.

All applicants who are either current or recent SETA-funded program operators were evaluated based upon their ability to meet contractual performance standards for up to the last three fiscal years. Other organizations not currently or previously funded by SETA and service providers who received SETA funds prior to 2013 were evaluated based on information obtained from references submitted in their proposal. Total performance points possible were 60.

Performance Criteria

Demonstrated ability to attain WIOA Common Measures, enrollment, education/employment and diploma/credential:

Program Enrollment Numbers 100%

Defined as the number of participants to be served in the program year.

Placement in Employment or Education 59%

Defined as the percentage of youth who are in education or training activities, or in unsubsidized employment, during the second quarter after exit from the program.

Attainment of Degree or Certificate 55%

Defined as the percentage of those participants enrolled in an education or training program (excluding OJT and customized training) that attained a recognized postsecondary credential or a secondary school diploma, or its recognized equivalent, during participation in or within one year after exit from the program. A participant who has attained a secondary school diploma or its recognized equivalent is included in the

ITEM III-B - ACTION (continued)

Page 3

percentage of participants who have attained a secondary school diploma or its recognized equivalent ONLY if the participant also is employed or is enrolled in an education or training program leading to a recognized postsecondary credential within one year after exit from the program.

FUNDING ALLOCATIONS

The final WIOA Youth allocation for PY 2019-2020 was reduced by \$462,856 and funding amounts have been adjusted proportionately. The total youth funding recommendation for PY 2019-2020 is \$2,205,882. The remaining funds are allocated to program administration, support, monitoring and fiscal management.

The Sacramento WIOA youth funds are allocated in two categories: Individualized Services for In-School Youth and Individualized Services for Out-of-School Youth.

Individualized Services:

The Workforce Innovation and Opportunity Act identified specific program elements to be incorporated into the delivery of youth services.

1. Secondary School Completion Services
2. Alternative Secondary School Services
3. Paid or unpaid work experience that has academic and occupation education as a component of the work experience
4. Occupational Skills Training that leads to recognized post-secondary credentials that align with in-demand industry occupations
5. Education offered concurrently with and in the same context as workforce activities and training for a specific occupation
6. Leadership development opportunities, including community service and peer-centered activities encouraging responsibility and other positive and civic behaviors
7. Supportive Services
8. Adult Mentoring
9. Comprehensive Guidance and Counseling
10. Follow-up Services for not less than 12 months after program completion
11. Financial literacy education
12. Entrepreneurial skills training
13. Career awareness, career counseling and career exploration services about in-demand industry sectors/occupations
14. Activities that help youth prepare for and transition to post-secondary education and training.

The WIOA Youth Program requires that these elements be part of a comprehensive and community-focused program design providing an age continuum of services to the target population. Program services will address the barriers of the targeted youth and prepare them to obtain employment in a high wage/high growth industry or in an occupation with future career advancement opportunity, enter an education or training program, attain a degree/certificate, achieve measureable skill gains or return to/remain in secondary/alternative secondary school.

FUNDING RECOMMENDATIONS BASED ON AVAILABLE FUNDING AND WIOA PROGRAM REQUIREMENTS

Individualized Services: Attachments include: (1) Program summary for each applicant proposal (sent under separate cover); (2) Funding recommendation chart for In-School and Out-of-School WIOA youth services.

In-School Youth Total	\$ 0
Out-of-School Youth Total	\$ 2,205,892

The Youth Committee met on May 1, 2019 and reviewed the 2019-2020 WIOA Youth Funding Recommendations. While the committee supported the staff funding recommendation, there was not a quorum to take action on the item.

RECOMMENDATION:

Review and approve the staff funding recommendation for the WIOA Title I, Youth Program, PY 2019-2020. Approve with the stipulation that all funding recommendations are contingent upon satisfactory year-end program performance reviews.

**DRAFT WIOA OSY YOUTH FUNDING
PY 2019-2020**

Rank	Total Points	Out of School Youth Provider	Amount Requested	Proposed Number to be Served	2018-2019 Funding/ Numbers to Serve	2019-2020 Funding	Cost Per Participant	# of Youth	Area/Location
1	149	Lao Family Community Development	\$175,000	29	N/A	\$120,690	\$6,034	20	North Sacramento, Foothill Farms, Del Paso Heights, Arden-Arcade, Oak Park, South Sacramento, Meadowview, Florin/Hillsdale, EGACE, SCUSD, Galt, Mark Sanders and Franklin AJCCs
1	146	Waking the Village	175,000	30	N/A	116,667	5,833	20	Foothill Farms, Rio Linda, Del Paso Heights, Arden-Arcade, North Sacramento, Oak Park, Florin, Meadowview/South Sacramento, Downtown/Franklin and Asian Resources AJCCs
1	145	Elk Grove Unified School District	415,236	75	\$277,619 51	276,824	5,536	50	South Sacramento, Elk Grove/Franklin and Galt AJCCs
1	144	Sacramento City USD	331,900	50	160,747 29	199,140	6,638	30	South Sacramento, Meadowview, Fruitridge, Florin, Florin-Perkins, North Sacramento, Rancho Cordova, Arden Arcade, Del Paso Heights/SCUSD AJCC
1	144	California Human Development	150,000	25	73,644 19	120,000	6,000	20	Galt/Franklin and Galt, AJCCs
2	142	Folsom Cordova Community Partnership	295,604	50	211,816 29	177,362	5,912	30	Rancho Cordova, Rosemont, Folsom/Folsom Cordova Community Partnership and Mather AJCCs
2	140	JUMA Ventures	118,625	20	N/A	118,625	5,931	20	Oak Park, Meadowview, Del Paso Heights, Mather Field/Hillsdale and Asian Resources AJCCs
2	139	International Rescue Committee	232,995	40	N/A	116,498	5,825	20	Arden-Arcade/Hillsdale AJCC
2	135	Goodwill Industries	196,289	25	164,913 21	157,031	7,852	20	Downtown, Midtown/ Mark Sanders AJCC
2	134	La Familia Counseling Center	508,762	65	299,208 42	195,678	7,827	25	Downtown, Midtown, South Sacramento/Franklin, and La Familia AJCCs
2	133	Crossroads Diversified, Inc.	215,881	30	174,413 24	143,921	7,196	20	Citrus Heights, Carmichael, Fair Oaks, Orangevale, Arden-Arcade, Foothill Farms, Antelope, Elverta, Rancho Cordova, Mather, Folsom/Crossroads AJCC
2	132	Asian Resources, Inc.	330,856	38	301,454 38	174,135	8,707	20	Downtown, Midtown, South Sacramento, Rancho Cordova, North Highlands, Arden-Arcade, South Natomas, Del Paso Heights/Asian Resources, Franklin and Mark Sanders AJCCs
2	132	North State Building Industry Foundation	257,709	35	178,190 23	147,262	7,363	20	Foothill Farms, North Highlands, Rancho Cordova, Arden Arcade, Meadowview, South Sacramento, Rosemont, Antelope/Hillsdale, Mather, Crossroads and Greater Sacramento Urban League AJCC
3	126	Greater Sacramento Urban League	142,060	20	85,093 21	142,060	7,103	20	Del Paso Heights, Oak Park/Greater Sacramento Urban League and Hillsdale AJCCs
3	125	Sacramento Chinese Community Service Center	467,367	70	167,263 24	0	6,677	0	North and South Sacramento/Hillsdale and Franklin AJCCs
3	120	Bridge Network Corporation	113,525	15	N/A	0	7,568	0	Fruitridge, Lemon Hill, Avondale, Glen Elder, Elder Creek, Fruitridge Manor, Colonial Village, Tallac Village, Southeast Sacramento/SCUSD AJCC
3	116	Center at Sierra Health Foundation	860,255	154	N/A	0	5,586	0	Arden-Arcade, Del Paso Heights, North Sacramento, Fruitridge/Stockton, Meadowview, North Highlands, Foothill Farms, Oak Park, and Valley Hi/Greater Sacramento Urban League AJCC
5	88	Resources for Independent Living	189,247	33	N/A	0	5,735	0	Sacramento County/South County and Crossroads AJCCs
Subtotal Out of School Youth			\$5,176,311	804	\$2,094,360 302	\$2,205,892	\$6,585	335	

At least 20% of funds must be expended on paid work experience.

**DRAFT WIOA ISY YOUTH FUNDING
PY 2019-2020**

Rank	Total Points	In School Youth Provider	Amount Requested	Proposed Number to be Served	2018-2019 Funding/ Numbers to Serve	2019-2020 Funding	Cost Per Participant	# of Youth	Area/Location
1	146	Sacramento Chinese Community Service Center	\$391,666	70	\$198,736 34	\$0	\$5,595	0	South Sacramento, Del Paso Heights, North Highlands, Foothill Farms, McClellan/Franklin and Hillsdale AJCCs
1	145	City of Sacramento Dept of Parks and Rec	267,637	48	157,814 33	0	5,576	0	South Natomas, North Sacramento, Del Paso Heights, Midtown, South Sacramento/SCUSD AJCC
3	117	Crocker Art Museum	160,348	10	N/A	0	16,035	0	Sacramento Promise Zone (95811, 95814, 95815, 95824)/ Mark Sanders AJCC
4	102	Improve Your Tomorrow	176,193	30	N/A	0	5,873	0	Del Paso Heights, North Sacramento, South Sacramento/Greater Sacramento Urban League and EGACE AJCCs
6	66	Daughters of Zion Enterpryz, Inc.	180,000	30	N/A	0	6,000	0	South Sacramento/Franklin and La Familia AJCCs
Subtotal In School Youth			\$1,175,844	188	\$356,550 67	\$0	\$7,815.78	0	

At least 20% of funds must be expended on paid work experience.

ITEM III-C - ACTION

APPROVAL OF APPLICATION FOR SUBSEQUENT LOCAL AREA DESIGNATION AND LOCAL BOARD RECERTIFICATION, PROGRAM YEAR 2019-2021

BACKGROUND:

On behalf of the Governor, the California Workforce Development Board is responsible for designating local workforce development areas and certifying Local Workforce Development Boards under the Workforce Innovation and Opportunity Act.

The current designation/certification expires June 30, 2019, and the State is requiring the submission of a local area application for subsequent designation and Local Board recertification no later than May 31, 2019. WIOA requires that the State approve requests for subsequent designation from local areas that performed successfully, sustained fiscal integrity, and engaged in the regional planning process; and recertification for Local Boards that meet the WIOA membership requirements, met or exceeded performance accountability measures and achieved sustained fiscal integrity.

The Executive Committee approved the application at its April 22, 2019 meeting, and the SETA Governing Board approved the application at its April 25, 2019 meeting.

The application has been sent under separate cover.

Staff will provide an oral report.

RECOMMENDATION:

Approve the submission of an application for subsequent local workforce development area designation and Local Board recertification to the California Workforce Development Board.

ITEM III- D - ACTION

RATIFICATION OF THE SUBMISSION OF WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) SELF-ASSESSMENT REPORTS TO THE CALIFORNIA WORKFORCE DEVELOPMENT BOARD FOR CERTIFICATION OF NON-COMPREHENSIVE AMERICA'S JOB CENTERS

BACKGROUND:

On June 9, 2017, the California Workforce Development Board (CWDB) and the Employment Development Department (EDD), acting under the authority of the Governor, released Workforce Services Directive WSD16-20, which provided guidance and established procedures regarding the certification of comprehensive America's Job Center of California (AJCC) locations. The Directive was intended to implement the key WIOA requirements for AJCC certification: 1) effectiveness of the AJCC, 2) physical and programmatic accessibility for individuals with disabilities, and 3) continuous improvement.

The Directive described two levels of AJCC certification: "Baseline" and "Hallmarks of Excellence". The "Baseline" criteria ensure that the AJCC complies with the key WIOA statutory and regulatory requirements. The "Hallmarks of Excellence" criteria were developed based on the State Plan and the AJCC Certification Workgroup's vision for the State's One-Stop delivery system. Its criteria are specific to comprehensive AJCCs and are intended to encourage continuous improvement by identifying areas where comprehensive AJCCs exceed quality expectations, as well as areas where improvements may be needed.

Under the Directive, the initial AJCC certification process was required only for comprehensive AJCCs. Subsequently, the CWDB released additional guidance requiring that Local Boards certify other non-comprehensive AJCCs. In follow-up communications, CWDB staff clarified that the "Hallmarks of Excellence" criteria were specifically designed for comprehensive AJCCs and that the "Baseline" criteria would satisfy the certification requirements for non-comprehensive AJCCs. In May 2018, the Sacramento Works Board responded by approving the submission of WIOA self-assessment reports to the CWDB for the certification of non-comprehensive AJCCs.

On March 14, 2019, the State released a new Directive requiring that Local Boards apply a streamlined version of the "Hallmarks of Excellence" criteria to all non-comprehensive AJCCs. Staff responded by applying the "Hallmarks of Excellence" criteria to evaluate all non-comprehensive AJCCs.

Where Local Boards also function as the One-Stop Operator, the CWDB must certify the AJCC(s). Under this process, Local Boards must conduct an initial self-assessment and submit the results to the CWDB, whereupon the CWDB will make an official decision on the certification status of each AJCC.

ITEM III-D – ACTION (continued)
Page 2

Attached electronically, under separate cover, for review and approval are the new self-assessment reports for all non-comprehensive AJCCs. A hard copy will be available at the board meeting.

The Executive Committee approved the submission of the self-assessment reports at its April 22, 2019 meeting.

Staff will be available to answer questions.

RECOMMENDATION:

Ratify the submission of the Workforce Innovation and Opportunity Act, self-assessment reports to the California Workforce Development Board for certification of non-comprehensive America's Job Centers.

ITEM III-E – ACTION/DISCUSSION

DISCUSSION ON THE ROLE OF THE SACRAMENTO WORKS BOARD

BACKGROUND

At Sacramento Works Board meetings in 2018, each Committee was asked to return with ideas and priorities for the role of the Board. On January 23, 2019, the Board came to agreement on three goals that can be more fully developed. The three goals include:

- 1) Reduce the number of hard to employ, underemployed, and unemployed individuals
- 2) Determine the educational ability of currently employed to achieve wage gain.
- 3) Attract business to our region.

During the February 27, 2019, Executive Committee meeting, the Board requested that staff return with data on individuals currently being served in order to narrow the direction of the first goal. The purpose is to narrow the focus to 2-3 initiatives knowing what is being done and what may be on the horizon. The Executive Committee decided to discuss the first goal in detail at the March Workforce Development Board meeting.

Staff provided the following information for board discussion at the March 27, 2019 meeting:

1. Summary of the current programs and special initiatives including those served and the outcomes of each program
2. An overview of the resources allocated to current programs and initiatives
3. An update of future programs

The Executive Committee agreed to work on guidelines to define success. The Board agreed to turn attention to the second goal advancing the educational level of those currently employed.

This item continues the discussion with the full Board.

ITEM IV-A – INFORMATION

WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)
QUARTERLY PERFORMANCE REPORT

BACKGROUND:

Staff will provide an update of the current year WIOA performance at the meeting.

ITEM IV- B - INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

Sacramento Employment and Training Agency

Dislocated Worker Information PY 2018/2019

The following is an update of information as of May 14, 2019

	MONTH RECEIVED	COMPANY AND ADDRESS	WARN STATUS	AFFECTED WORKERS	SETA INTERVENTION
Unofficial	3/24/2018	Aaron Brothers 2345 Arden Way Sacramento, CA 95825	7/31/2018	20	7/31/2018
Official	4/18/2018	Sears Holdings 5900 Sunrise Mall Citrus Heights, CA 95610	7/8/2018	67	6/11/2018
Official	6/29/2018	Dream Center Education Holdings, LLC 2850 Gateway Oaks Dr. Ste.100 Sacramento, CA 95833	12/31/2018	125	11/13/2018
Unofficial	8/6/2018	Golden West Packaging Package One 4225 Pell Dr. Sacramento, CA 95820	9/30/2017	84	8/28/2018
Unofficial	8/22/2018	Orchard Supply Hardware 4249 Elverta Rd. Antelope, CA 95843	10/29/2018	46	10/29/2018
Official	8/23/2018	Well Fargo 11000 White Rock Road Rancho Cordova, CA 95662	8/23 -11/21/2018	191	9/17-20/2018
Official	9/28/2018	Aerojet Rocketdyne 2001 Aerojet Rd. Rancho Cordova, CA 95670	11/29/2018	120	9/26 & 27/2018
Official	10/1/2018	Ingenuity and Purpose Worldwide Services, Inc. 2900 Spruce St. McClellan, CA 95652	11/30/2018	8	11/13/2018
Official	10/18/2018	Sears Roebuck and Co. 5901 Florin Rd. Sacramento, CA 95823	12/31/2018	85	11/16/18, 11/19/1 12/3/18
Official	12/4/2018	Raley's Multiple Locations	12/19/2018	28	12/17/2018
Unofficial	12/6/2018	Brightwood College 4330 Watt Avenue Ste. 400 Sacramento CA 95821	12/14/2018	30	12/7/2018
Official	12/7/2018	Sacramento Bee 2100 Q Street Sacramento, CA 95816	2/8/2019	30	Declined Services
Unofficial	12/11/2018	Trinity Fresh 8200 Berry St. Sacramento, CA 95828	12/31/2018	96	Declined Services
Official	12/28/2018	Golden Shore Medical Group 7215 55th Street Sacramento, CA 95823	2/15/2019	77	1/14/19 1/23/19 1/29/19
Unofficial	1/17/2019	Gymboree Group, Inc. Multiple Locations	5/1/2019	52	Pending

Sacramento Employment and Training Agency

Dislocated Worker Information PY 2018/2019

The following is an update of information as of May 14, 2019

Official	1/30/2019	Smartrise Engineering 5800 88th St. Sacramento, CA 95828	4/1/2019	31	3/28/2019 5/30/19
Unofficial	2/4/2019	Elwyn 5029 Engle Rd Citrus Heights, CA 95608	2/15/2019	28	2/19/2019
Unofficial	2/4/2019	Performance Bicycle 919 Howe Ave. Sacramento, CA 95825	3/1/2019	12	2/25/2019 2/27/2019
Unofficial	2/15/2019	Rite Aid Multiple Locations	2/28/2019	40	Packets Only
Unofficial	2/15/2019	Payless Shoe Source Multiple Locations	6/30/2019	110	Packets Only
Official	2/28/2019	Location Services, LLC 2365 Iron Point Rd. Suite 210 Folsom, CA 95630	5/3/2019	33	4/5/2019
Official	3/5/2019	CoreLogic 11010 White Rock Rd. Suite 200 Rancho Cordova, CA 95670	5/3/2019	70	4/23/19 4/24/19
Official	3/27/2019	Voxpro Group, LLC 255 Parkshore Dr. Folsom, Ca 95630	5/31/2019	193	4/22/2019 4/25/19
Official	3/28/2019	Intel Corporation 1900 Prairie City Road Folsom, CA 95630	5/31/2019	65	Pending
Unofficial	4/9/2019	Office Max 1707 J Street Sacramento, CA 95814	6/15/2019	15	Packets Only
Official	4/17/2019	Aerojet Rocketdyne 2001 Aerojet Rd. Rancho Cordova, CA 95670	6/20/2019	180	5/20/19 6/10/19
Official	4/23/2019	Anka Behavioral Health, Inc. 9029 Pear Orchard Ct. Orangevale, CA 95662	6/27/2019	29	Pending
Official	4/24/2019	MV Transportation 10250 Iron Rock Way Elk Grove, CA 95624	6/30/2019	108	Pending
TOTAL				1,973	

ITEM IV-C – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

SETA- Employer Activity Report
July 1, 2018 - May 14, 2019

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering;3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
Adecco	1	Grower Quality Inspector I	1
	1	Grower Quality Inspector II	2
	1	Provider Relations Representative	1
	1	Sanitation	1
	1	Security Guard	1
Artegan at Prairie City	8	Dishwasher	2
	7	Maintenance Assistant	1
Bay Area Kenworth UD Trucks	7	Body Shop Technician	1
BTC Global, INC	1	Customer Service Cashier	2
California Human Development	1	Youth Case Manager	1
California Native Plant Society	1	Accounting and HR Analyst	1
California Moving Systems	9	Driver, Helper (Mover)	1
California State University Sacramento	1	Data Processing Representative	1
	1	Front Office Receptionist (ASA II)	1
Children's Receiving Home	5	Residential Counselor	10
Choices Person Centered Services	4	SLS In-Home Attendant	3
City of Elk Grove	1	Accounting Technician	1
	1	Animal Care Supervisor	1
	1	Animal Services Officer	1
	1	Animal Services Volunteer/Events Coordinator	1
	2	Civil Engineer	1
	1	Dispatcher - Entry Level	1
	1	Environmental Specialist	1
	1	Office Specialist I & II	2
	1	Parks Maintenance Aide	5
	1	Police Records Technician I	1
	1	Police Recruit	1
	1	Public Works Division Manager	1
	2	Senior Civil Engineer	1
	7	Senior Facilities Technician	1
	1	Strategic Planning and Innovation Program Manager	1
City of Sacramento	1	311 Customer Service Supervisor	1
	1	Account Clerk II	2
	1	ADA Coordinator	1
	1	Administrative Analyst	3
	1	Administrative Officer	3
	1	Administrative Technician	1
	1	Animal Care Technician	1
	10	Aquatics Recreation Coordinator	1
	10	Art Museum Registrar	1
	1	Arts Program Assistant	1
	10	Assistant Caretaker	2
	1	Assistant City Manager	1
	1	Assistant City Manager -Municipal Services	1
	2	Assistant Civil Engineer (Utilities)	1
	8	Assistant Cook	1
	1	Assistant Pool Manager	2
	7	Assistant Water Cross Connection Control Specialist	1
	2	Associate Civil Engineer (Water Resources)	1
	2	Associate Civil Engineer -Transportation	1
	2	Associate Civil Engineer-Hydraulic Model Reviewer	1
2	Associate Electrical Engineer	1	

SETA- Employer Activity Report
July 1, 2018 - May 14, 2019

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering;3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
City of Sacramento	1	Auditor	1
	3	Building Services Manager	1
	10	Camp Aide	2
	10	Camp Recreation Leader	1
	10	Camp Recreation Leader	1
	10	Camp Sacramento Supervisor	1
	10	Caretaker	2
	3	Carpenter	1
	1	Cashier	1
	10	Cashier-Community Services	1
	1	City Housing Manager	1
	1	Claims Collector	1
	3	Construction Inspector I	1
	1	Cultural Services and Creative Economy Manager	1
	6	Departments Systems Specialist I	1
	6	Departments Systems Specialist II	1
	1	Director of Youth, Parks, & Community Enrichment	1
	1	Dispatcher II	3
	1	Dispatcher Recruit	2
	3	Electrician	2
	2	Engineering Technician III	1
	1	Environmental Program Manager	1
	7	Equipment Mechanic I	1
	7	Equipment Mechanic II	1
	10	Event Associate	1
	1	Executive Assistant	1
	1	Financial Services Manager (Business & Revenue	1
	8	First Cook	1
	1	Fiscal Policy Analyst	1
	6	Information Technology Supervisor	1
	7	Instrument Technician I	1
	2	Junior Engineer	1
	7	Junior Plant Operator	2
	1	Labor Relations Officer	1
	1	Legal Secretary	1
	10	Lifeguard	3
	7	Machinist	1
	1	Meter Reader	1
	1	Office of Public Safety Accountability Specialist	1
	3	Painter	1
	1	Parking Enforcement Officer (PEO)	1
	1	Park Maintenance Worker II	1
1	Payroll Technician	1	
1	Personnel Analyst	2	
7	Plant Operator	2	
1	Police Administrative Manager	1	
1	Police Officer	3	
1	Police Officer	1	
1	Police Recruit	2	
1	Pool Manager	1	
1	Principal Accountant	1	
6	Principal Applications Developer	1	

SETA- Employer Activity Report
July 1, 2018 - May 14, 2019

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
City of Sacramento	6	Principal Systems Engineer	1
	6	Principal Systems Engineer -Information Security	1
	1	Program Analyst	6
	1	Program Coordinator	1
	1	Program Director	1
	1	Program Specialist	1
	1	Public Safety Administrative Manager (Fire	1
	10	Recreation Leader (Special Needs)	1
	10	Registered Veterinary Technician	1
	1	Senior Animal Care Technician	1
	6	Senior Applications Developer - PD Systems Support	1
	10	Senior Camp Aquatics Leader	2
	1	Senior Deputy City Clerk	1
	7	Senior Electronic Maintenance Technician	1
	2	Senior Engineer	1
	2	Senior Engineering Technician	1
	10	Senior Parking Lot Attendant	1
	10	Senior Recreation Aide	3
	1	Senior Staff Assistant	1
	6	Senior Systems Engineer	1
	10	Student Trainee	2
	3	Supervising Building Inspector	1
	2	Supervising Engineer	1
	7	Supervising Generator Technician	1
	1	Supervising Landscape	1
	7	Supervising Plant Operator	1
	1	Support Services Manager	2
	6	Systems Engineer	1
	1	Telecommunications Technician Trainee	1
	1	Traffic Control and Lighting Technician I	1
	1	Traffic Control and Lighting Technician II	1
	1	Treasury Analyst	1
	1	Tree Pruner II	1
7	Utility Worker	5	
7	Utility Worker (Park Ops)	1	
7	Water Cross Connection Control Specialist	1	
Clerprem USA Corp.	7	Cutting Machine Operator	2
	7	Foaming Machine Operator	2
	9	Forklift Operator	2
	7	Mechanical Assembler	1
	7	Sewing Machine Operator	4
	9	Upholstering Operator	1
Cosumnes Community Services District	1	Fire Inspector I	1
	1	Maintenance Aide	1
	1	Office Specialist I & II	2
	1	Park Maintenance Worker	1
	1	Preschool Aide-Tiny Tot Program	1
	10	Recreation Leader	1
Direct Delivery Service, Inc.	9	Delivery Driver	50
Easter Seals Superior CA	1	Community Skills Trainer	7
	1	Core Instructor w/Class B Drivers Li	2
	5	Rehab Assistant	1

SETA- Employer Activity Report
July 1, 2018 - May 14, 2019

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering;3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
Energy Star Lighting Electric Inc.	2	Lighting Technician-Electrician	10
Estelle's Baking Company	8	Assistant Pastry Chef	1
	8	Customer Service/Barista	1
	8	Dishwashers	1
	8	Line Cook	1
	8	Pastry/Bread Baker	1
Geological Logging Inc.	9	Truck Driver/Rig-up Lab Trailers/Shop Maintenance	1
General Produce Company	9	Order Selector	10
	7	Refrigeration & Maintenance Technician	1
Greater Sacramento Area Economic Council	6	Data Engineer	1
	1	Digital Marketing Manager	1
Health Advocates	1	Attorney	1
	4	Coordinator-Sacramento	1
Hearth & Home Technologies	9	Seasonal Material Handler	3
Helix Environmental Planning, Inc.	1	Restoration Foreman	1
Herold & Mielenz, Inc.	7	Electric Motor Winder/Mechanic	1
	7	Shop Helper	1
Kelly Services Inc. 159T	7	Machine Operator	1
Iron Mechanical, Inc.	7	Field HVAC Installer	20
Just Energy	1	Energy Advisor	12
Los Rios Community College District	1	Account Clerk II	1
	1	Account Clerk III	3
	1	Accounting Adjunct Assistant Professor	1
	1	Administration of Justice Adjunct Assistant Professor	1
	1	Administration of Justice Assistant Professor	1
	1	Administration of Justice Assistant Professor	1
	1	Administrative Assistant I	
	1	Admission/Records Clerk II	1
	1	Admissions/Records Evaluator I	1
	1	Admissions/Records Evaluator II	1
	1	Aeronautics Adjunct Assistant Professor	1
	1	Agricultural Business & Related Services,	1
	1	Agricultural Business Adjunct Assistant Professor	1
	1	Allied Health Adjunct Assistant Professor	1
	1	Alternate Media Design Specialist	1
	1	Animal Science Adjunct Assistant Professor	1
	1	Arabic Adjunct Assistant Professor	1
	1	Associate Vice Chancellor of Information Technology	2
	1	Athletic Trainer	1
	1	Biology Assistant Professor	2
	1	Business Assistant Professor	1
	1	Business Services Supervisor	1
	1	Buyer III	1
	1	Chemistry Assistant Professor	3
	1	Child Development Center Clerk	1
	1	Child Development Center Teacher	1
	1	Clerk III	12
	4	College Nurse	1
	1	College Safety Officer	1
	1	Communication Studies Assistant Professor	1
	1	Conditioning Coach Adjunct Assistant Professor	1
	1	Confidential Administrative Assistant III	1

SETA- Employer Activity Report
July 1, 2018 - May 14, 2019

EMPLOYER	CRITICAL CLUSTER	JOBS	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
Los Rios Community College District	1	Confidential Human Resources Specialist I	1
	1	Confidential Human Resources Specialist II	1
	1	Confidential Principal Internal Auditor	1
	1	Construction Adjunct Assistant Professor	1
	1	Construction Management Technology Adjunct	1
	1	Cosmetology Adjunct Assistant Professor	1
	1	Counseling Clerk I	1
	1	Counseling Clerk II	1
	1	Counselor	5
	1	Custodian	1
	1	Dean (III) of Fine and Applied Arts	1
	1	Dean (III) of Language and Literature	1
	1	Dean (III) of the Natomas Education Center	1
	1	Dental Assisting Adjunct Assistant Professor	1
	4	Diagnostic Medical Sonography (DMS) Adjunct	1
	4	Diagnostic Medical Sonography Assistant Professor	1
	1	Director (III) of Administrative Services	1
	1	Director (VI) of First-Year Experience	1
	1	Director (VI) of Workforce Development	1
	1	Disabled Student Programs and Services Counselor	1
	1	Distance Education Adjunct Coordinator	1
	1	Drafting (CADD) Adjunct Assistant Professor	2
	1	Early Childhood Education/Child Development	1
	1	Earth Science Adjunct Assistant Professor	1
	1	Economics Adjunct Assistant Professor	2
	1	Educational Center Clerk	1
	1	Electrician Trainee Adjunct Assistant Professor	2
	1	Electronics Technology Adjunct Assistant Professor	1
	7	Energy Management Controls Specialist	1
	1	Engineering Assistant Professor	1
	1	English as a Second Language (ESL) Assistant	1
	1	English Assistant Professor	1
	7	Equipment Mechanic I	1
	7	Equipment Mechanic II	1
	1	Extended Opportunity Programs and Services	1
	1	Film and Media Studies Assistant Professor	1
	1	Financial Aid Clerk II	1
	1	Financial Aid Officer	1
	1	Financial Aid Supervisor	1
	1	Fiscal Services Accounting Specialist	1
	1	Fiscal Services Supervisor	1
	1	Geography Assistant Professor	2
1	Groundskeeper	1	
1	Head Groundskeeper	1	
1	Health Information Technology Assistant Professor	1	
7	Heating, Ventilation, and Air Conditioning (HVAC)	1	
1	Horticulture Assistant Professor	1	
9	Hospitality Management Culinary Supervisor	1	
1	Human Services Assistant Professor	1	
6	Information Technology Business/Technical Analyst I	1	
6	Information Technology Production Services	1	
1	Instructional Assistant - Art	1	

SETA- Employer Activity Report
July 1, 2018 - May 14, 2019

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
Los Rios Community College District	1	Instructional Assistant - Aeronautics	1
	1	Instructional Assistant-Campus Computer Laboratory	1
	1	Instructional Assistant-Fundamentals of Nursing	1
	1	Instructional Assistant-Health & Education Simulation	1
	1	Instructional Services Assistant II /Attendance	1
	1	Laboratory Technician Science (Chemistry)	1
	7	Maintenance Technician I	1
	1	Mathematics Assistant Professor	2
	4	Nursing (Registered Nurse-RN) Assistant Professor	2
	1	Nutritional Science/Dietetics Assistant Professor	1
	1	Paramedic/Emergency Medical Technician Assistant	1
	1	Payroll Specialist	1
	1	Pharmacy Technology Assistant Professor and	1
	1	Philosophy Assistant Professor	1
	1	Physics/Astronomy Assistant Professor	2
	1	Police Captain	1
	1	Police Communications Supervisor	1
	1	Political Science Assistant Professor	1
	6	Programmer I	1
	1	Public Services Librarian	1
	1	Research Analyst	2
	1	Senior Buyer/Contract Specialist	1
	6	Senior Information Technology Systems/Database	1
	1	Senior Information Technology Technician	1
	1	Special Projects - Shuttle Driver	1
	1	Speech-Language Pathology Assistant Program	2
	1	Student Life Supervisor	1
	1	Student Personnel Assistant - Internship Developer	1
	1	Student Personnel Assistant - Counseling	1
	1	Student Personnel Assistant - Student Services	1
1	Student Personnel Assistant-Outreach Services	1	
1	Student Services Supervisor	1	
1	Technical Director - Harris Center for the Arts	1	
1	Technical Services Librarian	1	
1	Tutoring Coordinator	1	
1	Vice President of Student Services	1	
Lotus Intermodal Inc.	9	Truck Drivers	6
Michael Bozzuto Insurance Agency	1	Commercial Lines Account Manager	1
Mi Rancho Tortilla	9	Machine Operator	10
Mova Stone	7	Fabricator	1
	7	Fabricator	1
	7	Polisher	1
	3	Installers	1
	7	Saw Operator	1
Nesco Resource	9	Wine Cellar Laborer	5
Pacific Hearth & Home	1	Production Manager	1
People Ready	9	Auto Auction Driver	2
	8	Food Service Worker	3
	9	General Labor Associate	5
	1	Warehouse Worker	5
Rainbow Daycare	1	Preschool Teacher	3
	1	Toddler Teacher	3

SETA- Employer Activity Report
July 1, 2018 - May 14, 2019

EMPLOYER	CRITICAL CLUSTER	JOB	# of Positions
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
Sacramento Children's Home	5	Child Care Worker	8
Sacramento Employment and Training	1	Accountant I	2
	1	Accountant II	1
	7	CFS Maintenance/Courier	1
	1	CFS Program Specialist	1
	1	Facilities Specialist	1
	1	Family Service Worker - Range 2	1
	1	Family Service Worker - Range 3	1
	1	Head Start Associate Infant/Toddler Teacher	1
	9	Head Start Cook/Driver	1
	1	Head Start Infant/Toddler Lead Teacher	1
	1	Head Start Manager	1
	1	Head Start Program Analyst	1
	1	Head Start Site Supervisor	1
	1	Head Start Teacher	2
	1	Personnel Clerk	1
	4	Registered Dietician Consultant	1
1	Workforce Development Analyst III	1	
Sacramento LGBT Community Center	1	Events Manager	1
	1	Outreach and Training Institute Director	1
	1	Volunteer Resource Coordinator	1
San Juan Unified School District	1	Substitute Child Development Assistant ECE	1
Sierra College	1	Agriculture Instructor-Plant Science & Crop Production	1
	1	Anthropology Instructor	1
	1	Art Instructor-2D	1
	1	Chemistry Instructor	1
	1	Computer Science Instructor	1
	1	English Instructor	3
	1	Enrollment Services Counseling Coordinator	1
	1	Microbiology Instructor	1
	1	Psychology Instructor	1
1	Spanish Instructor	1	
Sierra Forever Families	5	Outreach Coordinator	1
SunStone Home Services	1	Appointment Setter	5
Tharaldson Hospitality Staffing	8	Hotel General Manager	1
Two Men and a Truck	9	Mover/Driver	1
Univision Television Group	1	Account Executive	1
	10	Show Host	1
USCB, Inc.	1	Representative I, Customer Service	1
Wild Bill's Cheesesteaks	8	Cooks and Cashiers	1
Wisetek Solutions	1	Audit Technician	2
	9	Warehouse Associate	4
Worldwide Flight Services	9	Ramp Service Agent	20
ZankerRoad Resource	9	Class A/B Driver	2
	1	Customer Service Associate	2
	9	Load Checker	3
	9	Sorters	5
TOTAL			634

ITEM IV-D – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of March, 2019 was 4.3%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)
Seasonal gains in government led month-over job growth**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 4.3 percent in March 2019, up from a revised 4.1 percent in February 2019, and above the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 4.6 percent for California and 3.9 percent for the nation during the same period. The unemployment rate was 4.4 percent in El Dorado County, 3.7 percent in Placer County, 4.3 percent in Sacramento County, and 5.3 percent in Yolo County.

Between February 2019 and March 2019, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 1,700 to total 1,022,100 jobs.

- Government (up 2,300 jobs) led the region in job growth from February to March. Local government accounted for nearly 70.0 percent of the job additions, picking up 1,600 jobs.
- Professional and business services expanded by 1,100 jobs. Administrative and support and waste services (up 1,200 jobs) was responsible for the expansion. This gain offset a slight loss in professional, scientific, and technical services, which dipped by 100 jobs.
- Education and health services experienced a gain of 900 jobs.
- Meanwhile, six major industries reported month-over decline, led by construction (down 1,000 jobs), trade, transportation, and utilities (down 700 jobs), and financial activities (down 400 jobs).

Between March 2018 and March 2019, total jobs in the region increased by 28,300, or 2.8 percent.

- Education and health services led the year-over gains with an increase of 7,900 jobs. Health care and social assistance (up 7,300 jobs) accounted for 92.4 percent of the growth.
- Leisure and hospitality advanced by 4,500 jobs. Accommodation and food services gained 4,200 jobs. Arts, entertainment, and recreation picked up 300 jobs.
- Trade, transportation, and utilities added 4,000 jobs since last March. Retail trade grew by 1,800 jobs. Wholesale trade gained 1,300 jobs. Transportation, warehousing, and utilities was up 900 jobs.
- Information (down 300 jobs) was the only major industry sector to experience year-over job decline.

Data Not Seasonally Adjusted

	Mar 18	Jan 19	Feb 19 Revised	Mar 19 Prelim	Percent Change Month	Year
Civilian Labor Force (1)	1,087,700	1,118,900	1,119,600	1,113,100	-0.6%	2.3%
Civilian Employment	1,044,200	1,070,300	1,074,200	1,065,200	-0.8%	2.0%
Civilian Unemployment	43,500	48,600	45,400	47,900	5.5%	10.1%
Civilian Unemployment Rate (CA Unemployment Rate)	4.0%	4.3%	4.1%	4.3%		
(U.S. Unemployment Rate)	4.4%	4.8%	4.4%	4.6%		
	4.1%	4.4%	4.1%	3.9%		
Total, All Industries (2)	993,800	1,015,500	1,020,400	1,022,100	0.2%	2.8%
Total Farm	7,900	7,600	8,000	8,200	2.5%	3.8%
Total Nonfarm	985,900	1,007,900	1,012,400	1,013,900	0.1%	2.8%
Total Private	745,900	770,100	773,900	773,100	-0.1%	3.6%
Goods Producing	94,500	100,300	100,800	99,600	-1.2%	5.4%
Mining, Logging, and Construction	59,500	62,900	63,400	62,400	-1.6%	4.9%
Mining and Logging	400	500	500	500	0.0%	25.0%
Construction	59,100	62,400	62,900	61,900	-1.6%	4.7%
Construction of Buildings	13,000	13,700	13,700	13,700	0.0%	5.4%
Specialty Trade Contractors	40,900	43,000	43,400	42,500	-2.1%	3.9%
Building Foundation & Exterior Contractors	11,500	12,100	12,200	12,200	0.0%	6.1%
Building Equipment Contractors	16,400	16,600	16,700	16,500	-1.2%	0.6%
Building Finishing Contractors	8,900	9,300	9,400	9,500	1.1%	6.7%
Manufacturing	35,000	37,400	37,400	37,200	-0.5%	6.3%
Durable Goods	22,800	24,400	24,400	24,300	-0.4%	6.6%
Computer & Electronic Product Manufacturing	4,400	4,700	4,700	4,700	0.0%	6.8%
Nondurable Goods	12,200	13,000	13,000	12,900	-0.8%	5.7%
Food Manufacturing	4,000	3,900	3,900	3,900	0.0%	-2.5%
Service Providing	891,400	907,600	911,600	914,300	0.3%	2.6%
Private Service Providing	651,400	669,800	673,100	673,500	0.1%	3.4%
Trade, Transportation & Utilities	156,200	162,300	160,900	160,200	-0.4%	2.6%
Wholesale Trade	28,100	29,000	29,100	29,400	1.0%	4.6%
Merchant Wholesalers, Durable Goods	15,600	16,000	16,100	16,400	1.9%	5.1%
Merchant Wholesalers, Nondurable Goods	10,800	11,200	11,200	11,100	-0.9%	2.8%
Retail Trade	99,900	103,900	102,700	101,700	-1.0%	1.8%
Motor Vehicle & Parts Dealer	14,800	15,000	15,100	15,000	-0.7%	1.4%
Building Material & Garden Equipment Stores	8,700	8,200	8,300	8,500	2.4%	-2.3%
Grocery Stores	18,700	19,500	19,700	19,800	0.5%	5.9%
Health & Personal Care Stores	6,100	6,100	6,000	5,900	-1.7%	-3.3%
Clothing & Clothing Accessories Stores	7,900	8,200	8,000	7,900	-1.3%	0.0%
Sporting Goods, Hobby, Book & Music Stores	4,100	4,100	4,000	3,900	-2.5%	-4.9%
General Merchandise Stores	18,600	20,600	19,500	19,200	-1.5%	3.2%
Transportation, Warehousing & Utilities	28,200	29,400	29,100	29,100	0.0%	3.2%
Information	12,300	12,000	12,000	12,000	0.0%	-2.4%
Publishing Industries (except Internet)	2,400	2,300	2,300	2,300	0.0%	-4.2%
Telecommunications	3,600	3,400	3,300	3,300	0.0%	-8.3%
Financial Activities	53,400	54,600	55,500	55,100	-0.7%	3.2%
Finance & Insurance	37,000	37,700	38,400	38,100	-0.8%	3.0%
Credit Intermediation & Related Activities	11,400	11,300	11,300	11,200	-0.9%	-1.8%
Depository Credit Intermediation	6,300	6,500	6,500	6,500	0.0%	3.2%
Nondepository Credit Intermediation	2,800	2,600	2,600	2,600	0.0%	-7.1%
Insurance Carriers & Related	21,700	22,400	22,800	22,500	-1.3%	3.7%
Real Estate & Rental & Leasing	16,400	16,900	17,100	17,000	-0.6%	3.7%
Real Estate	13,000	13,400	13,500	13,400	-0.7%	3.1%
Professional & Business Services	133,000	134,200	135,300	136,400	0.8%	2.6%
Professional, Scientific & Technical Services	56,000	57,200	58,000	57,900	-0.2%	3.4%
Architectural, Engineering & Related Services	9,700	10,300	10,300	10,300	0.0%	6.2%
Management of Companies & Enterprises	13,200	12,800	13,100	13,100	0.0%	-0.8%
Administrative & Support & Waste Services	63,800	64,200	64,200	65,400	1.9%	2.5%
Administrative & Support Services	61,000	61,000	61,000	62,200	2.0%	2.0%
Employment Services	26,000	26,800	27,300	27,000	-1.1%	3.8%

Data Not Seasonally Adjusted

	Mar 18	Jan 19	Feb 19 Revised	Mar 19 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	13,100	13,400	13,400	13,600	1.5%	3.8%
Educational & Health Services	157,700	162,200	164,700	165,600	0.5%	5.0%
Education Services	12,300	12,300	13,000	12,900	-0.8%	4.9%
Health Care & Social Assistance	145,400	149,900	151,700	152,700	0.7%	5.0%
Ambulatory Health Care Services	51,100	52,900	53,500	53,800	0.6%	5.3%
Hospitals	24,300	24,900	24,900	25,000	0.4%	2.9%
Nursing & Residential Care Facilities	17,200	17,800	17,900	17,900	0.0%	4.1%
Leisure & Hospitality	105,400	110,300	110,200	109,900	-0.3%	4.3%
Arts, Entertainment & Recreation	17,100	17,300	17,500	17,400	-0.6%	1.8%
Accommodation & Food Services	88,300	93,000	92,700	92,500	-0.2%	4.8%
Accommodation	10,200	11,100	11,000	10,900	-0.9%	6.9%
Food Services & Drinking Places	78,100	81,900	81,700	81,600	-0.1%	4.5%
Restaurants	74,000	77,800	77,700	77,500	-0.3%	4.7%
Full-Service Restaurants	34,500	36,300	35,800	35,500	-0.8%	2.9%
Limited-Service Eating Places	39,500	41,500	41,900	42,000	0.2%	6.3%
Other Services	33,400	34,200	34,500	34,300	-0.6%	2.7%
Repair & Maintenance	10,200	10,200	10,300	10,400	1.0%	2.0%
Government	240,000	237,800	238,500	240,800	1.0%	0.3%
Federal Government	14,000	13,900	14,000	13,900	-0.7%	-0.7%
Department of Defense	1,600	1,700	1,700	1,700	0.0%	6.3%
State & Local Government	226,000	223,900	224,500	226,900	1.1%	0.4%
State Government	120,500	122,100	122,800	123,600	0.7%	2.6%
State Government Education	31,700	32,000	32,500	32,800	0.9%	3.5%
State Government Excluding Education	88,800	90,100	90,300	90,800	0.6%	2.3%
Local Government	105,500	101,800	101,700	103,300	1.6%	-2.1%
Local Government Education	59,100	55,200	55,000	56,400	2.5%	-4.6%
Local Government Excluding Education	46,400	46,600	46,700	46,900	0.4%	1.1%
County	19,200	19,400	19,300	19,400	0.5%	1.0%
City	9,900	9,800	9,900	10,000	1.0%	1.0%
Special Districts plus Indian Tribes	17,300	17,400	17,500	17,500	0.0%	1.2%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

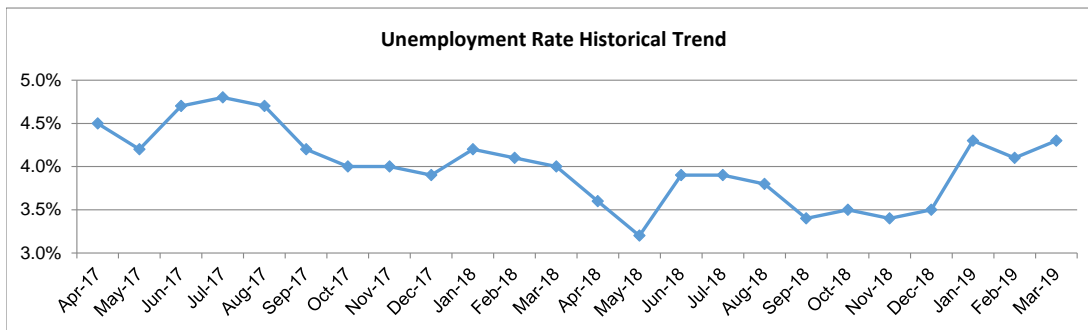
These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916-227-0298 or Sheila Stock 916-651-5914

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

#####

IMMEDIATE RELEASE
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 4.3 percent in March 2019, up from a revised 4.1 percent in February 2019, and above the year-ago estimate of 4.0 percent. This compares with an unadjusted unemployment rate of 4.6 percent for California and 3.9 percent for the nation during the same period. The unemployment rate was 4.4 percent in El Dorado County, 3.7 percent in Placer County, 4.3 percent in Sacramento County, and 5.3 percent in Yolo County.



Industry	Feb-2019	Mar-2019	Change		Mar-2018	Mar-2019	Change
	Revised	Prelim				Prelim	

Total, All Industries	1,020,400	1,022,100	1,700		993,800	1,022,100	28,300
Total Farm	8,000	8,200	200		7,900	8,200	300
Total Nonfarm	1,012,400	1,013,900	1,500		985,900	1,013,900	28,000
Mining, Logging, and Construction	63,400	62,400	(1,000)		59,500	62,400	2,900
Mining and Logging	500	500	0		400	500	100
Construction	62,900	61,900	(1,000)		59,100	61,900	2,800
Manufacturing	37,400	37,200	(200)		35,000	37,200	2,200
Trade, Transportation & Utilities	160,900	160,200	(700)		156,200	160,200	4,000
Information	12,000	12,000	0		12,300	12,000	(300)
Financial Activities	55,500	55,100	(400)		53,400	55,100	1,700
Professional & Business Services	135,300	136,400	1,100		133,000	136,400	3,400
Educational & Health Services	164,700	165,600	900		157,700	165,600	7,900
Leisure & Hospitality	110,200	109,900	(300)		105,400	109,900	4,500
Other Services	34,500	34,300	(200)		33,400	34,300	900
Government	238,500	240,800	2,300		240,000	240,800	800

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov

REPORT 400 C
Monthly Labor Force Data for Counties
March 2019 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	19,512,600	18,611,000	901,500	4.6%
ALAMEDA	6	857,400	829,100	28,300	3.3%
ALPINE	27	650	610	30	5.1%
AMADOR	25	14,810	14,080	730	4.9%
BUTTE	31	104,500	98,000	6,500	6.2%
CALAVERAS	23	21,380	20,350	1,030	4.8%
COLUSA	58	11,400	9,050	2,350	20.6%
CONTRA COSTA	9	570,800	550,600	20,200	3.5%
DEL NORTE	34	9,700	9,070	620	6.4%
EL DORADO	19	93,100	89,100	4,100	4.4%
FRESNO	47	461,700	418,600	43,200	9.4%
GLENN	44	13,120	12,050	1,070	8.2%
HUMBOLDT	16	64,000	61,200	2,700	4.3%
IMPERIAL	57	70,200	57,700	12,500	17.8%
INYO	23	8,780	8,350	420	4.8%
KERN	49	388,700	349,400	39,300	10.1%
KINGS	51	58,800	52,700	6,100	10.3%
LAKE	31	29,570	27,730	1,840	6.2%
LASSEN	35	9,810	9,170	640	6.5%
LOS ANGELES	19	5,115,600	4,892,200	223,400	4.4%
MADERA	46	62,700	57,100	5,600	8.9%
MARIN	3	142,000	138,200	3,800	2.7%
MARIPOSA	36	7,320	6,820	500	6.9%
MENDOCINO	28	39,850	37,790	2,060	5.2%
MERCED	54	117,900	105,000	12,900	11.0%
MODOC	53	3,200	2,860	340	10.8%
MONO	11	9,510	9,160	360	3.7%
MONTEREY	49	222,000	199,400	22,500	10.1%
NAPA	9	74,400	71,800	2,600	3.5%
NEVADA	15	49,230	47,190	2,040	4.1%
ORANGE	5	1,631,500	1,578,700	52,700	3.2%
PLACER	11	188,100	181,100	7,000	3.7%
PLUMAS	56	7,800	6,800	1,000	12.8%
RIVERSIDE	22	1,100,000	1,048,600	51,400	4.7%
SACRAMENTO	16	721,300	690,300	30,900	4.3%
SAN BENITO	36	31,700	29,500	2,200	6.9%
SAN BERNARDINO	16	968,000	926,000	42,100	4.3%
SAN DIEGO	11	1,602,100	1,543,400	58,700	3.7%
SAN FRANCISCO	2	587,100	572,000	15,100	2.6%
SAN JOAQUIN	40	327,300	303,300	23,900	7.3%
SAN LUIS OBISPO	6	142,000	137,200	4,700	3.3%
SAN MATEO	1	463,600	452,400	11,100	2.4%
SANTA BARBARA	25	220,000	209,300	10,700	4.9%
SANTA CLARA	4	1,063,500	1,033,000	30,600	2.9%
SANTA CRUZ	36	143,600	133,600	9,900	6.9%
SHASTA	31	74,000	69,500	4,600	6.2%
SIERRA	45	1,280	1,170	110	8.5%
SISKIYOU	48	17,370	15,690	1,680	9.6%
SOLANO	21	209,300	199,800	9,500	4.6%
SONOMA	6	260,700	252,200	8,500	3.3%
STANISLAUS	41	244,300	225,900	18,400	7.5%
SUTTER	51	46,400	41,600	4,800	10.3%
TEHAMA	39	25,660	23,810	1,850	7.2%
TRINITY	43	4,660	4,280	380	8.1%
TULARE	55	208,500	183,300	25,200	12.1%
TUOLUMNE	30	21,630	20,370	1,260	5.8%
VENTURA	14	429,000	411,600	17,400	4.0%
YOLO	29	110,600	104,700	5,900	5.3%
YUBA	42	29,700	27,300	2,400	7.9%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2018 benchmark and Census 2010 population controls at the state level.

ITEM IV-E - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Rick Wylie
- Board Development Committee – Lisa Clawson

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.