

WIB BOARD MEMBERS

LARRY BOOTH
Frank M. Booth, Inc.

LESLIE BOTOS
Blood Source

BRIAN BROADWAY
Sacramento Job Corps

BILL CAMP
Sacramento Central Labor Council

PAUL CASTRO
California Human Development Corporation

LYNN R. CONNER
Parasec

MICHAEL DOURGARIAN
MDDV, Inc.

DIANE FERRARI
Employment Development Department

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

JASON HANSON
Sierra Pacific Home and Comfort, Inc.

LISA HARR
Vision Service Plan

NOAH HARRIS
Veterans Business Outreach Center

BARBARA HAYES
Sacramento Area Commerce & Trade
Organization

THOMAS P. KANDRIS
American River Packaging

MATTHEW KELLY

GARY R. KING
SMUD

DANIEL KOEN
California Teachers Association

KATHY KOSSICK
Sacramento Employment & Training Agency

STEVEN M. LADD, Ed.D
Elk Grove Unified School District

PAUL LAKE
County Department of Human Assistance

FRANK A. LOUIE
Xerox Corporation

JOANNE MAHANEY-BUEHLER
Area 4 Agency on Aging

SUSAN MANSFIELD
A. Teichert & Son, Inc.

ELIZABETH MCCLATCHY
The Safety Center, Inc.

DENNIS MORIN
Sacramento Area Electrical Training Center

ROGER NIELLO
Sacramento Metropolitan Chamber of
Commerce

JAY ONASCH
California Department of Rehabilitation

KIM PARKER
California Employers Association

MARTHA PENRY
California School Employees Association

DEBORAH PORTELA
Casa Coloma Health Care Center

JONATHAN RAYMOND
Sacramento City Unified School District

MAURICE READ
Sacramento Sierra Building & Construction
Trades Council

LORENDA T. SANCHEZ
California Indian Manpower Consortium

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

MICHAEL R. TESTA
Sacramento Convention & Visitors Bureau

DR. DAN THROGMORTON
Los Rios Community College District

TERRY A. WILLS, ESQ.
Cook Brown, LLP

RICK WYLIE
Beutler Corporation

DAVID P. YOUNGER
Lionakis Beaumont Design Group



SACRAMENTOWORKS

**REGULAR MEETING OF THE
SACRAMENTO WORKS, INC. BOARD**

DATE: Wednesday, September 25, 2013

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd.
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

PAGE NUMBER

- I. Call to Order/Roll Call**
 - ➔ **Introduction of New Member:** Susan Mansfield, A. Teichert & Son, Inc.
 - ➔ **Presentation: Progress Report:** Next Economy Core Business Cluster Initiative
- II. Consent Item (2 minutes)**
 - A. Approval of Minutes of the July 24, 2013 Meeting 1-6
- III. Discussion/Action Items (20 Minutes)**
 - A. Approval of Board Initiative Funding Allocation for Employer Outreach Activities (Terri Carpenter) 7
 - B. Approval to Modify Deliverables for Sacramento Works, Inc. Board Initiative Support of Next Economy - Core Business Cluster Engagement and Support (Robin Purdy) 8-11

C.	Approval of Final Negotiated Local Workforce Investment Area Performance Goals PY 2013-14 (Robin Purdy)	12-14
IV.	<u>Information Items</u> (20 Minutes)	
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E.	Unemployment Update from the Employment Development Department (Robin Purdy)	25-33
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1.	Chair	
2.	Members of the Board	
3.	Counsel	
4.	Public Participation	

VI. Adjournment

DISTRIBUTION DATE: THURSDAY, SEPTEMBER 19, 2013

Sacramento Works, Inc., Local Workforce Investment Board Strategic Plan

Sacramento Works, Inc., the local Workforce Investment Board for Sacramento County, is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Goals:

Goal 1 (Planning/Oversight Committee):

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee):

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council):

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

(Adopted 5/25/11)

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JULY 24, 2013 MEETING

BACKGROUND:

Attached are the minutes of the July 24, 2013 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room
925 Del Paso Blvd.
Sacramento, California

Wednesday, July 24, 2013
8:00 a.m.

I. Call to Order/Roll Call: Ms. Kim Parker called the meeting to order at 8:05 a.m.

Members Present: Larry Booth, Leslie Botos, Brian Broadway, Bill Camp, Paul Castro, Diane Ferrari, Noah Harris, Barbara Hayes, Gary King, Daniel Koen, Kathy Kossick, Steven Ladd, Frank Louie, JoAnne Mahaney-Buehler, Elizabeth McClatchy, Roger Niello, Dennis Morin, Kim Parker, Jay Onasch, Anette Smith-Dohring, Dan Throgmorton, Terry Wills, David Younger.

Members Absent: Lynn Conner, Mike Dourgarian, David Gordon, Jason Hanson, Thomas Kandris, Troy Givans, Lisa Harr, Paul Lake, Deborah Portela, Maurice Read, Martha Penry, Jonathan Raymond, Lorenda Sanchez, Mike Testa, Rick Wylie.

➔ **Member Spotlight** (5 Minutes): Terry Wills, Cook Brown LLP. Ms. Wills is a partner in the law firm Cook Brown LLP. This firm represents employers in labor and employment law. The firm also represents employers in field such as contract disputes, construction, ADA access, and public contract matters. Their firm works to avoid issues and providing directions to solve issues before a government agency comes to visit.

II. Consent Item

A. Approval of Minutes of the May 22, 2013 Meeting

Minutes were reviewed. Mr. Camp requested a modification to the minutes to indicate that he would want permanent employees, and not apprentice employees, come from within City of Sacramento ZIP codes. It is important to him because it is the city that is making the investment in the new arena.

Moved/Camp, second/Conner, to approve the minutes as corrected.
Voice Vote: Unanimous approval.

III. Discussion/Action Items: None.

The Chair of the California State WIB and Executive Director Tim Rainey want to convene with local WIB board members to make sure we are on the same page. Ms. Parker stated that informational questions for member-to-member conversations were distributed. This is provided to members that may be

contacted by the State WIB. If and when a board member is chosen, staff will provide additional information to those board members.

Board member comments:

- ✓ Mr. Camp thinks Career GPS is a great accomplishment for this board.
- ✓ Mr. Noah Harris asked if the Small Business Administration's cluster initiatives included in Career GPS? To what degree is that data included in this resource? Cull the data to see if there are relevant correlations between regional job clusters and national job clusters.
- ✓ Ms. Parker stated that one thing she has seen since they do business throughout the state; the regional collaboration here is not representative of the whole state. We have better success due to our partnerships regionally. There is consistency in the provision of services because of our strong linkages.
- ✓ Mr. King mentioned that there is some focus on the statewide basis looking at costs measurement and assessing value and return on investment. This board has a very strong measure of success. On the national level there is the same discussion on return on investment.
- ✓ Ms. Ferrari stated that one of the successes is how successful the local integrated service delivery system has been. This LWIB has seen more clients than any other WIB in the state. There has been a huge effort on the part of the partners and agencies in the region.
- ✓ Ms. Kossick stated that our board is able to collaborate with the community college programs and every board member works well together. Our board loves to collaborate; the spirit and culture of collaboration is very positive on our board. Ms. Kossick stated that the state WIB will be inviting members to participate in discussion of how they can help the local WIBS; there will be communication back and forth. Ms. Parker requested a report out on the collaboration.

Ms. Smith-Dohring stated that the state board meetings are open to the public; the next meeting is August 13. Everyone is invited to the meeting to see how the meeting works. Ms. Parker stated that the meetings are very lively.

IV. Information Items

A. SETA Workforce Development Discretionary Grants

Ms. Robin Purdy stated that this report provides an overview of the kind of discretionary grants and the amount of funds coming into the area. This year, about \$20 million total has been received and the discretionary grants are targeted to a particular segment of the population. WIA money funds the infrastructure, staffing, and systems, and the discretionary funds allow for the provision of other services. The Agency received Veterans employment assistance funds which enabled a partnership between American River College, PG&E and SMUD for the PowerPathways program. Wages for the graduates

are extremely high and it has been a really great program overall. This is an example of funding with a targeted population.

The largest discretionary grant is the 25% grant received from EDD through collaboration of 17 WIBs in the state; Sacramento Works receives \$6 million to serve 800 dislocated employees recently dislocated in the area. There are a couple of high risk youth programs working to divert youth from high risk behavior. This group probably would not get services unless staff went after funds specifically for this group.

B. Update on Sacramento Works Training Center Implementation

Ms. Robin Purdy stated that the Agency needed to shift the service strategy to provide more training and less universal services. The model was changed 7/1 which eliminated six career centers and funded eight training centers. The five remaining career centers have seen double the amount of people coming through. There are 56 approved training providers and the One Stops can provide eligible customers with scholarships. There are 20 vendors that provide a variety of services, i.e. mental health, etc. Staff is working on contracts with all four Los Rios campuses to identify the courses that are impacted at the colleges due to their budget cuts but are very high needs for the employers. Staff is also working with Mr. Morin and all apprenticeship programs to support apprenticeship people to provide financial assistance and support.

Mr. Camp suggested that the state WIB board push the boards that have a regional plan to make sure that the critical training needed in that region be provided by the local colleges and local providers. It is important that programs that provide job training not be cut. Ms. Parker urged Mr. Camp to bring this up at the regional level.

Ms. Purdy stated that she has sat in on conversations where there was discussion of giving collaborative WIBs points for their collaborations.

C. Career GPS Updated Website Review

Ms. Terri Carpenter reviewed the Career GPS web site. Ms. Carpenter stated that the color pallets of the two organizations 'marry' very well. Ms. Carpenter stated that there are a few bugs to work out and there will be a media campaign announcing the revised site to the public.

Mr. Camp asked how to we make this useful to those that have a challenge with the English language. Ms. Carpenter stated that there is a need to look at the organizations that engage in the occupations and educate them so they take it to the populations we work with.

D. Showcase Employer Outreach Efforts

Ms. Terri Carpenter stated the 'You Haven't Met Me Yet, But I Work For Your Business' campaign was produced by EMRL. EMRL started with the branding years ago and has continued. When we market our services, we are marketing our people. Staff were involved in the production and shooting of the commercials. The staff auditioned for the commercials and all enjoyed the process. The campaign began July 1 and continues until November 1.

The campaign will be aired on News 10, KFBK radio, and My 58. Ms. Carpenter has received two employer calls due to the commercial.

E. Covered California Outreach and Education Program Update

SETA was awarded \$1 million to work on Covered California outreach; Ms. Cindy Sherwood-Green reported that SETA is the lead agency and the fiscal lead for this project. The goal is to reach over 132,000 individuals in a very short amount of time. There are 70 staff in the process of being certified for this program. Uninsured individuals, specifically young adults under 30, part-time employees, unemployed, and those under 65 with no insurance are being targeted.

Dr. Ladd stated that Valley High School has a health academy. He recommended that staff reach out to the students in the health academy. If the students get information on Affordable Care Act, they may assist in spreading the word; this reminds young people of the importance of health care insurance.

Ms. Sherwood-Green stated that there were several organizations that were funded to reach out to the small businesses. SETA has been asked to connect with businesses to assist in educating employers.

Mr. Camp asked for those people who qualify for medical under the new rules, how are they treated? Are they informed about their eligibility? Ms. Sherwood-Green stated that staff knows the resources to refer them to the Covered California web site and will be providing limited information to the individuals. SETA's funding covers Sacramento County alone.

F. Media Coverage Summary for the Period January 1, 2013 – June 30, 2013:
No additional report.

G. Dislocated Worker Report: No questions.

H. Employer Recruitment Activity Report: No questions.

I. Unemployment Update from the Employment Development Department: Ms. Purdy reported that she just received the June report and the unemployment rate for June is 8.6%.

J. Committee Updates

- ✓ Employer Outreach: No report.
- ✓ Youth Council: The next meeting is in September.
- ✓ Planning Committee: No report.
- ✓ Executive: No report.

V. Other Reports

1. Chair: Ms. Parker congratulated Mr. Castro on his promotion to director of Workforce Development at CHDC.

2. Members of the Board

Mr. Camp stated that he is excited on the arena progress. Concern has been expressed to the City Council that the people that work there permanently come from the low income ZIP code areas in the city. This should be an opportunity for low income people in the city to be considered for employment. Mr. Camp would like to schedule a discussion to develop an agreement with investors that we require that anyone applying for a position at the new arena have successfully passed a soft-skills program AND come out of low income areas.

Ms. McClatchy agreed that it is important to have soft skills prior to employment but she has issues with telling employers who they can hire.

Mr. Niello stated that it is really not a good idea; this organization is not a City of Sacramento organization and we should not advocate on behalf of the city. Mr. Niello stated that we can suggest but not require where employers must hire from. The more controlling issue is that if we advocate policies that will dictate how and who employers can hire, it will severely compromise the mission of this agency.

After discussion, Mr. Camp withdrew his suggestion; he will follow through in his own way.

Ms. Kossick acknowledged Ms. Purdy for her 25 years at SETA.

3. Counsel: No report.

4. Public Participation: No report.

VI. Adjournment: Meeting adjourned at 9:38 a.m.

ITEM III-A - ACTION

APPROVAL OF BOARD INITIATIVE FUNDING ALLOCATION FOR
EMPLOYER OUTREACH ACTIVITIES

BACKGROUND:

On May 22, 2013, the WIB approved the Sacramento Works Resource Allocation Plan for 2013-2014 which included \$174,792 for Board Initiatives.

Every fiscal year, a portion of the Board Initiative allocation is used for employer outreach activities.

On August 21, 2013, the Employer Outreach Committee approved allocating \$133,733 of the Board Initiative funds for the Employer Outreach Budget for FY 2013-2014.

Employer Outreach FY 2013-2014 Proposed Activity	Proposed Budget
Event Sponsorships	\$22,733
Job Fair/Business Events	\$10,000
Print Advertising	\$25,000
Broadcast Advertising	\$40,000
Public Relations-Graphic Design-Advertising Services	\$36,000
TOTAL BUDGET	<u>\$133,733</u>

The remaining \$41,059 is available for future Board Initiatives in this fiscal year. The sum of \$88,000 set aside in 2012-13 for the Next Economy initiatives is not included in these allocations.

RECOMMENDATION:

Approve the Employer Outreach Committee recommendation to allocate \$133,733 in Board Initiative funds for employer outreach activities for FY 2013-2014.

ITEM III-B – ACTION

APPROVAL TO MODIFY DELIVERABLES FOR
SACRAMENTO WORKS, INC. BOARD INITIATIVE SUPPORT OF NEXT
ECONOMY - CORE BUSINESS CLUSTER ENGAGEMENT AND SUPPORT

BACKGROUND:

On May 15, 2013 the Planning/Oversight Committee reviewed the scope of work for Next Economy Core Business Cluster Engagement and Support. The Committee approved investing \$28,000 for convening and oversight of the Next Economy planning process and administration (\$18,000), and developing accountability and reporting systems (\$10,000), including monthly updates to the Planning/Oversight Committee. This is considered overarching support for the Next Economy.

The Committee also approved investing up to \$60,000 for the facilitation of cluster alliance groups focused on identifying the priorities and action plans to increase jobs and drive implementation of needed growth activities. The initial allocation was for \$20,000 to be focused on conducting the first two cluster alliance groups: Information and Communications Technology and Life Sciences & Health Services.

At the August meeting of the Planning/Oversight Committee, the committee authorized staff to revise the deliverables of the cluster alliance groups to reflect functions necessary to complete all cluster alliance plans rather than deliverables for each of the clusters. Staff has met with Valley Vision and is recommending the following modification to the agreements. Valley Vision will be available to provide an update on the work completed and to answer questions.

Agreement #1 Overarching Support of Next Economy (no change)

Provide Funding for convening, coordination, and development of accountability and reporting systems and provide monthly updates to Planning/Oversight Committee of Sacramento Works.

Deliverables	Budget	Due Date
Convening and oversight of Next Economy planning process, administration and monthly reports to the Planning/Oversight Committee of Sacramento Works	\$18,000	June, 2014
Development of accountability and reporting systems (CSER)	\$10,000	March, 2014
Total	\$28,000	

ITEM III-B – ACTION (continued)

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Agreement #2: Diversify the Economy Through Growth and Support of Core Business Clusters

Invest in the facilitation of cluster alliance groups focused on identifying the priorities and action plans to increase jobs and drive implementation of needed growth activities. Fund project manager to develop sector plans for five identified industry business clusters, beginning with Information and Communications Technology.

<u>Core Business Clusters</u>
Information and Communications Technology
Life Sciences & Health Services
Advanced Manufacturing
Clean Energy Technology
Agriculture & Food

Revised Scope of Work and Cluster Deliverables:

Cluster Planning - Scope of Work and Deliverables	Budget	Timeline
<p>Complete, update, or expand database/list of the region’s cluster companies and identify companies for inclusion in outreach efforts within the industry cluster. These will serve as a first set of annual benchmarks by collecting employment counts, growth prospects, identification of peers and suppliers, and an assessment of business climate.</p> <ul style="list-style-type: none"> ➤ Blend the SARTA and CSER databases of ICT companies (we expect there are about 220 companies). ➤ Update contact information and gather employment data as available on websites. ➤ Use Phase II outreach conversations to add detailed information on a subset of companies (growth, employment, peers & suppliers) <p>(Payment of 25% upon completion of lists)</p>	\$12,500	September 30, 2013

ITEM III-B – ACTION (continued)

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<p>I. Gather input from CEO/C-level industry reps for each industry cluster by identifying 60 representative companies from the list to target for 1:1 outreach. Seek information from a minimum of 25 companies for each cluster regarding:</p> <ul style="list-style-type: none"> ○ Job listings they have posted in past 12 months ○ Projections re: future postings ○ Identify skill requirements from job postings ○ Identify hardest positions to find people to fill, and why ○ Identify training gaps <p>II. Bring findings from Phase II to applicable audiences for further review/feedback using established meetings of these partners</p> <p>III. Present findings to Sacramento Works Board, Next Economy Oversight Board, Next Ed Board of Directors, Regional WIBs and work with groups to develop a "response" plan</p>	<p>\$27,500</p>	<p>ICT and Healthcare by October, 2013</p> <p>Advanced Manufacturing, Clean Energy and Agriculture and Food by March 31, 2014</p>
<p>Review input received from CEO discussions, identify priorities and develop an action plan for each industry cluster that includes Next Economy Priorities:</p> <ol style="list-style-type: none"> 1. Identification of policy opportunities to improve the business climate 2. Identification of workforce gaps and opportunities 3. Identification of opportunities to better connect industry and education 4. Identification of opportunities and impediments for innovation 5. Identification of unforeseen challenges that impede growth <p>Present report to Sacramento Works and regional Workforce Investment Boards.</p> <p>Wrap up the sector strategy by confirming a final plan and launching next steps— do this using NE Oversight Board that engages key partner organizations, along with participation from education and workforce training partners.</p>	<p>\$7,500</p>	<p>May, 2014</p>

ITEM III-B – ACTION (continued)

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When CEO Business discussions and Industry Action Plans are complete, convene regional organizations and institutions to identify and assign duties as appropriate for each entity.	\$2,500	June, 2014
Total	\$50,000	

Agreement #3 - Contract with subject matter experts to assist with cluster identification of employers and interviews with CEOs. \$10,000

Total Initiative Amount Allocated: \$88,000

RECOMMENDATION:

Review the staff report and approve the modification of modify deliverables for Sacramento Works, Inc. board initiative support of Next Economy - core business cluster engagement and support

ITEM III-C – ACTION

APPROVAL OF FINAL NEGOTIATED LOCAL WORKFORCE INVESTMENT AREA
PERFORMANCE GOALS PY 2013-14

BACKGROUND:

On June 14, 2013 the State of California, Employment Development Department (EDD) and the California Workforce Investment Board (CWIB) released a draft Directive reflecting the Program Year(PY) 2013-14 State Proposed Local Workforce Investment Area (LWIA) Adult, Dislocated Worker, and Youth Performance Goals. The Directive informed LWIAs of the option to negotiate local performance goal levels, and included the process for doing so. LWIAs interested in negotiating performance goals were required to submit a local performance proposal. Proposals submitted were to be prepared considering the following:

- The Governor’s performance goals for PY 2013;

- The local area’s desired performance levels, taking into account the statewide performance levels; and,

- The rationale for the proposed performance goals based on the economics, demographics and service mix within the local area.

SETA staff prepared a PY 2013-14 local performance goals proposal consistent with the client populations served, the local economic landscape, and based on LWIA performance over the last three program years. The proposal was submitted to the CWIB by the deadline of June 24, 2013.

On August 2, 2013 SETA and staff of the CWIB entered into formal negotiations and reached agreement on the final PY 2013-14 Adult, Dislocated Worker, and Youth LWIA Performance Goals. The goals (State Proposed and Final Negotiated) are as follows:

WIA Requirement at Section 136(c)	State Proposed SETA/SWI PY 2013-14 Goals	SETA/SWI Negotiated PY 2013-14 Goals
Adults		
Entered Employment Rate	58.1%	51%
Employment Retention Rate	84.8%	78%
Average Earnings	\$13,081	\$12,177

ITEM III-C – ACTION (continued)

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Dislocated Workers		
Entered Employment Rate	69.1%	57.6%
Employment Retention Rate	91.0%	79.7%
Average Earnings	\$17,600	\$15,500
Youth (ages 14-21)		
Placement in Employment or Education	56.7%	64.3%
Attainment of a Degree or Certificate	71.0%	60.5%
Literacy and Numeracy Gains	71.8%	55%

RECOMMENDATION:

Approve the final negotiated Local Workforce Investment Area (LWIA) Adult, Dislocated Worker, and Youth performance goals for PY 2013-14. The State will take future action to make these final.

Sacramento LWIA Performance Comparison Chart (past, proposed, final negotiated)

	2010-11 Actual*	2011-12 Actual*	2012-13 Actual*	3-year Avg.	2013-14 Proposed Plan Goals	State 2013- 14 Proposed Goals	Proposed (State) increase from 2012-13	Proposed (State) Increase from 3-year Avg.	Plan Goal Increases compared to 3 Year Avg.	Final Negotiated PY 2013-14 Goals
Exiters (Adult)	11,153		2413							
Served (Adult)	9,486		3384							
num Adult EER	5,418	1792	1417	8,627						
den Adult EER	13,362	4071	2682	20,115						
Adult Entered Employment	40.5%	44.0%	52.8%	42.9%	52%	58.1%	5.3%	15.2%	9.1%	51%
num Adult Retention	4,629	3832	1767	10,228						
den Adult Retention	6,131	5078	2291	13,500						
Adult Retention	75.5%	75.5%	77.1%	75.8%	80%	84.8%	7.7%	9.0%	4.2%	78%
num Adult Avg Earnings	\$54,949,548	44203798	22277649	121430995						
den Adult Avg Earnings	4,629	3831	1761	10,221						
Adult Avg Earnings	\$11,871	\$ 11,538	\$ 12,651	\$ 11,881	\$ 11,500	\$ 13,081	\$ 430	\$ 1,200	\$ (381)	\$ 12,177
Exiters (DW)	3,672		1088							
Served (DW)	3,919		1574							
num DW EER	2,076	1041	860	3,977						
den DW EER	4,655	1866	1370	7,891						
DW Entered Employment	44.6%	55.8%	62.8%	50.4%	55%	69.1%	6.3%	18.7%	4.6%	57.6%
num DW Retention	1,030	1367	893	3,290						
den DW Retention	1,353	1776	1080	4,209						
DW Retention	76.1%	77.0%	82.7%	78.2%	81%	91.0%	8.3%	12.8%	2.8%	79.7%
num DW Avg Earnings	\$14,375,374	20595175	15200230	\$50,170,779						
den DW Avg Earnings	1,030	1367	893	3,290						
DW Avg Earnings	\$13,957	\$ 15,066	\$ 17,022	\$ 15,249	\$ 15,500	\$ 17,600	\$ 578	\$ 2,351	\$ 251	\$ 15,500
Exiters (Youth)	685		449							
Served (Youth)	748		991							
num Youth Placement	321	282	269	872						
den Youth Placement	701	531	522	1,754						
Youth Placement	45.8%	53.1%	51.5%	49.7%	72%	56.7%	5.2%	7.0%	22.3%	64.3%
num Youth Degree	304	205	213	722						
den Youth Degree	522	342	330	1,194						
Youth Attain Degree	58.2%	59.9%	64.5%	60.5%	60%	71.1%	6.6%	10.6%	-0.5%	60.5%
num Lit Num	68	19	92	179						
den Lit Num	91	30	141	262						
Literacy Numeracy	74.7%	63.3%	65.2%	68.3%	54%	71.8%	6.6%	3.5%	-14.3%	55%

*FutureWorks--Performance Matters Quarterly (PMQ)

ITEM IV-A - INFORMATION

CALIFORNIA WORKFORCE INVESTMENT BOARD ADDITIONAL PERFORMANCE MEASURES

BACKGROUND:

On August 13, 2013, the California Workforce Investment Board, through the work of an ad hoc subcommittee of the Issues and Policy Committee, approved seven “additional” performance measures for use in evaluating customer and system progress. These measures complement and further define the WIA common measures that are standard for the California system (these include job placement, job retention, and income increases for adult and dislocated workers, and placement in employment or education, skills increases, and certificate or degree attainment for youth).

In selecting these measures, it was the State Board’s intention to create measurements that are directly tied to the goals of the State and local strategic plans, and tailored to reflect meaningful outcomes for jobseekers, workers, and employers. The additional performance measures are attached for your review.

Sacramento Works, Inc. Board member Bill Camp and Deputy Director Robin Purdy have participated in the development of the additional performance measures and will be working with the CWIB to implement and test the effectiveness of the measures.

What is the Policy Goal?	How Will Success Be Measured?	How is the Measure Defined?	What Are the Details?
Increase the number of Californians with the skills necessary to compete in today's economy.	Attainment of Industry-Valued Credentials	<p>Certificates and credentials that enable students to enter middle skill jobs or career pathways.</p> <p><i>Credentials/certificates recognized by employers, trade associations, and licensing entities as meeting occupational requirements and used in hiring decisions.</i></p>	<p>“Industry –Valued” are those certificates, degrees, or credentials (C/D/C) that are necessary to:</p> <ul style="list-style-type: none"> • Enter into an occupation, without which the job seeker would not be allowed to practice or is at a disadvantage in the application process. • Enter into an occupation at a substantially higher wage rate than applicants w/o the C/D/C. • Advance in an occupation or along a career path, as evidenced by wage gain or job advancement (e.g. title change, scope of work change).
Increase the number of Californians who earn enough to make ends meet.	Placement in Quality Jobs (living wage jobs)	<p>Jobs that meet a minimum threshold for wage and/or benefits.</p> <p><i>A living wage is a wage that is high enough to maintain a decent standard of living (adequate food, shelter, and other necessities). Living wage varies based on the area-specific cost of living.</i></p>	<p>Quality jobs are those that meet or exceed the Self Sufficiency Standard or Lower Living Standard Income Level for a single adult for the county in which the job is located. This will be measured by the hourly wage at placement.</p>
Increase the number of Californians with jobs and careers in high-demand, priority industries in the regional or State economy.	Placement in Targeted Industry Sectors	<p>Occupations in priority industry sectors as identified by the State Board or local WIBs.</p> <p><i>Sectors may be high-demand (new jobs or replacement job openings), high-wage, or represent a critical or emerging role in the State/local economy.</i></p>	<p>Defined as placement of unemployed job seeker in a job in the priority industry, transition of an employed worker (in a different industry) to a job in priority industry sector, or advancement of current industry worker into new occupation in the same priority industry sector.</p>

What is the Policy Goal?	How Will Success Be Measured?	How is the Measure Defined?	What Are the Details?
Increase the income of Californians who participate in workforce services and/or training.	Return on Investment	Expenditures for workforce services as compared against outcomes achieved.	<p>Defined as income increase for workers placed in a new job or advanced to a new occupation as a result of services delivered through the local WIB.</p> <p>Return on Investment will be measured by the ratio between workforce service cost as compared to income change.</p>
Increase the value of the workforce system to businesses/employers.	Employer Engagement & Employer Investment	Employers are active partners in and customers of workforce services, and provide meaningful contributions – financial and in-kind- to programs.	<p>Measurement of the:</p> <ul style="list-style-type: none"> • Percentage of employers who are repeat customers of the local workforce system, and/or • Increase in the dollar value of percentage of total budget from employer contribution to training, internships, equipment, or other services.
Increase the responsiveness of the workforce system to local, regional, and State-wide economic conditions.	Industry Sector Partnerships	Collaboration among workforce system providers, educational and training institutions, labor, and employers that target the supply and demand gaps (hiring, training, productivity, diversity, etc.) in targeted industries.	<p>Increase in the number and /or strength of industry sector partnerships, as measured by:</p> <ul style="list-style-type: none"> • Number or percentage of workers hired from sector programs. • Number or percentage of credentials achieved for sector program graduates. • Improvement in sector employer/industry outcomes (increased productivity, decrease time to hire, etc.)
Increase the impact of the workforce system and limit duplication of services.	Alignment of Funding Streams	Local and/or regional funding decisions are reflective of workforce system goals.	Funding that is dedicated to workforce system performance and outcome measures defined in the local WIB plan (including those listed here), as measured by the percentage of total LWIB budget.

ITEM IV-B - INFORMATION

SACRAMENTO WORKS ONE STOP CAREER CENTER SYSTEM ANNUAL
PERFORMANCE REPORTS JULY 1, 2012 –JUNE 30, 2013

BACKGROUND:

A copy of the Annual Performance Reports for last fiscal will be sent under separate cover.

Staff will be available to answer questions.

ITEM IV-C – INFORMATION
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

Dislocated Worker Information PY 2013/2014

The following is an update of information as of September 18, 2013 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Official	7/1/2013	AT&T 7405 Greenhaven Drive Sacramento, CA 95831	9/1/2013	97	8/26/2013
Official	7/9/2013	Point Walker, Inc. dba Lucky Derby Casino 7433 Greenback Lane Citrus Heights, CA 95610	7/29/2013	113	7/25/2013
Unofficial	8/5/2013	Orchard Supply Hardware 6124 San Juan Ave. Citrus Heights, CA 95610	8/31/2013	48	8/11/2013
Unofficial	8/9/2013	Sears 1200 Blumfeld Dr. Sacramento, CA 95815	8/30/2013	20	8/21/2013
Unofficial	9/6/2013	Fresh & Easy 2540 Watt Ave. Sacramento, CA 95821	9/6/2013	72	9/16 - 19/2013
Official	9/6/2013	Bimbo Bakery 7125 Governors Cir. Sacramento, CA 95823	9/6/2013	100	9/24/2013
			Total # of Affected Workers	450	

ITEM IV-D – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Career Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

Employer Activity Report

July 1 - August 19, 2013

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
ALSCO, INC	7	Maintenance Technician	1
	8	Utility Laundry Worker	10
Atlas Disposal Industries	7	Diesel Mechanic	1
Babe's Famous for Ribs	8	Cashier Host/Hostess	2
California Association for Health Services at Home	1	Registration Assistant	1
California Association of Winegrape Growers	1	Administrative Assistant	1
California Department of Fish & Wildlife	10	Fish and Wildlife Seasonal Aide	1
California Primary Care Association	1	Senior Administrative Assistant	1
Center for Employment Training	1	Business Office Technology Instructor/Advisor	1
	1	Medical Assistant Instructor/Advisor	1
Cenveo	1	Adjuster	2
Certified Employment Group	1	Customer Service Representative (CSR)	30
Crossroads Diversified Services	1	Adult Education Instructor	1
Daniel B. Dunleuy, M.D., Inc.	1	Receptionist	1
Direct Marketing Specialists (DMS)	1	Residential Account Executive	15
Donor Development Strategies	1	Grassroots Canvassing and Field Managers in Training	5
Elk Grove Food Bank Services	1	Administrative Assistant	1
Fairytale Town	1	Education & Program Assistant	1
	1	Part-Time Grounds Keeper	1
General Produce Company	9	Commercial Drivers	4
	9	Delivery Route Truck Driver	3
	9	Order Selector	5
Gold Country Water	1	Customer Service/ Driver and Delivery	1
Golden State Overnight	1	Customer Service Representatives	5
International Homestay America	10	Homestay Host Family	25
Kyle's Rock & Redi-Mix, Inc.	10	Yard Laborer	1
Los Rios Community College District	1	Administrative Assistant I	1
	1	Administrative Assistant II	1
	1	Assistant Financial Aid Officer (Temporary)	
	1	Associate Vice President of Instruction and Student Learning	1
	1	Automotive Collision Technology Adjunct Professor Pool	1
	1	Clerk II	1
	1	Clerk III	1
	1	College Police Sergeant (2 Positions)	1
	1	Custodian	2
	1	Educational Media Design Specialist	1
	1	Facilities Management Operations Supervisor	1
	1	Grant Coordination Clerk	1
	1	Groundskeeper (2 Positions)	2

Employer Activity Report

July 1 - August 19, 2013

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
<small>Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations</small>			
Los Rios Community College District	1	Instructional Assistant - Math	1
	1	Instructional Assistant - Mechanical/Electrical Technology (Temporary)	1
	1	Instructional Services Assistant I	1
	1	Instructional Services Assistant II	1
	1	Outreach Clerk	1
	1	Payroll Clerk I	1
	10	President, American River College	1
	1	Special Projects - Human Resources Training (Temporary)	1
	1	Student Personnel Assistant - Student Services	1
Matrix Absence Management	1	Clerical Assistant- Temporary Assignment	1
	1	Workers' Compensation Claims Assistant	1
Mid Valley Funding	1	Mortgage Loan Processor	1
Nonprofit Resource Center	1	Administrative Assistant Part Time/Temporary	1
Northern Sheets LLC	1	Customer Service Representative (CSR)	1
Pacific Protection INC	1	Unarmed Security Officer	4
Prime Flight Aviation Services	10	Cabin Service Cleaner	3
Relationship Skills Center	10	REact Coordinator	1
Sacramento Employment and Training Agency	1	Associate Teacher III	1
Sacramento Loaves & Fishes	1	Part-Time Student Resource Specialist	1
Sacramento Regional Transit District	1	Clerk II	1
	1	Customer Service Supervisor	1
	4	Facilities Maintenance Mechanic	1
Society for the Blind	1	Part-Time Administrative Assistant	1
Staffing Network LLC	9	Production Workers	10
Stroppini Enterprises	7	Machinists	3
Support For Home	4	Home Care Aide	1
SVS GROUP, INC.	10	General Laborer	50
The Fresh Market	10	Assistant Deli Manager	1
	10	Assistant Front End Manager	1
	10	Assistant Grocery Specialist	2
	10	Assistant Produce Manager	2
	10	Baker	4
	10	Bulk Specialist	4
	10	Candy/Coffee Specialist	4
	10	Cheese Specialist	4
	10	Gift/Floral Specialist	4
	10	Meat Cutter	4
10	Seafood Specialist	4	

Employer Activity Report

July 1 - August 19, 2013

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
Critical Occupational Clusters Key: 1=Administrative & Support Services; 2=Architecture & Engineering; 3=Construction; 4=Healthcare & Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance & Repair; 8=Tourism/Hospitality; 9=Transportation & Production; 10=Non-Critical Occupations			
Transglobal Solutions, LLC.	9	Class A Commercial Truck Driver	20
Tony's Fine Foods, Inc.	10	Order Selector - Truckee	1
	10	Order Selector - West Sacramento	4
Visiting Angels Senior Home Care	4	In-Home Personal Attendants	10
WINDWALKER SECURITY PATROL, INC.	1	Security Guard	4
Youth Development Network	5	Youth Development Trainer Specialist	1
TOTAL			302

ITEM IV-E – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month July was 8.9%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

**SACRAMENTO-ARDEN-ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**

Total employment declined over-the-month, but increased over-the-year.

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 8.9 percent in July 2013, up from a revised 8.4 percent in June 2013, and below the year-ago estimate of 10.9 percent. This compares with an unadjusted unemployment rate of 9.3 percent for California and 7.7 percent for the nation during the same period. The unemployment rate was 8.4 percent in El Dorado County, 7.8 percent in Placer County, 9.2 percent in Sacramento County, and 8.7 percent in Yolo County.

Between June 2013 and July 2013, total wage and salary employment located in the counties of El Dorado, Placer, Sacramento, and Yolo decreased by 13,500 to total 837,300 jobs.

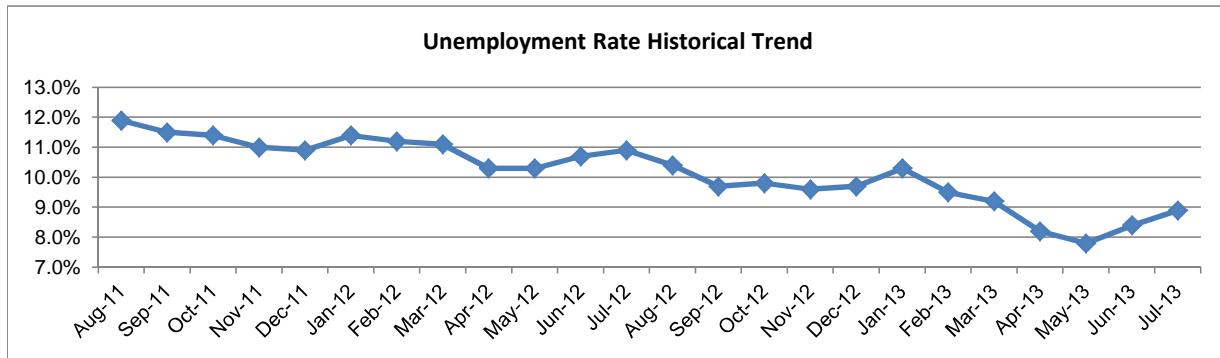
- Government cutback 13,000 jobs, predominately in local government (down 10,900 jobs), a normal seasonal change.
- Educational and health services lost 1,000 jobs over the month. Educational services led the decline (down 700 jobs).
- Construction (down 500 jobs) and other services (down 500 jobs) each contributed to the month-over reduction.
- Manufacturing added 900 jobs. Food manufacturing (up 500 jobs) and computer and electronic product manufacturing (up 400 jobs) lead the expansion.

Between July 2012 and July 2013, total jobs in the region increased by 5,000, or 0.6 percent.

- Trade, transportation, and utilities dominated the year-over growth with an increase of 5,100 jobs. Retail trade was the largest contributing factor, with a gain of 3,600 jobs.
- Leisure and hospitality picked up 3,600 jobs. The majority of the gains were in accommodation and food services (up 3,200 jobs).
- Educational and health services added 3,100 jobs over the year. The increase was split between health care and social assistance (up 1,600 jobs) and education services (up 1,500 jobs).
- Construction lost 4,100 jobs. Residual construction (down 2,600 jobs), specialty trade contractors (down 800 jobs), and construction of buildings (down 700 jobs) all contributed to the decline.

IMMEDIATE RELEASE
SACRAMENTO-ARDEN ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
(El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 8.9 percent in July 2013, up from a revised 8.4 percent in June 2013, and below the year-ago estimate of 10.9 percent. This compares with an unadjusted unemployment rate of 9.3 percent for California and 7.7 percent for the nation during the same period. The unemployment rate was 8.4 percent in El Dorado County, 7.8 percent in Placer County, 9.2 percent in Sacramento County, and 8.7 percent in Yolo County.



Industry	Jun-2013	Jul-2013	Change		Jul-2012	Jul-2013	Change
	Revised	Prelim				Prelim	
Total, All Industries	850,800	837,300	(13,500)		832,300	837,300	5,000
Total Farm	9,600	9,700	100		10,400	9,700	(700)
Total Nonfarm	841,200	827,600	(13,600)		821,900	827,600	5,700
Mining and Logging	400	400	0		400	400	0
Construction	37,000	36,500	(500)		40,600	36,500	(4,100)
Manufacturing	34,600	35,500	900		34,300	35,500	1,200
Trade, Transportation & Utilities	143,100	143,200	100		138,100	143,200	5,100
Information	14,500	14,500	0		15,300	14,500	(800)
Financial Activities	47,300	47,300	0		48,200	47,300	(900)
Professional & Business Services	115,100	115,300	200		114,300	115,300	1,000
Educational & Health Services	107,500	106,500	(1,000)		103,400	106,500	3,100
Leisure & Hospitality	89,700	89,900	200		86,300	89,900	3,600
Other Services	26,700	26,200	(500)		28,600	26,200	(2,400)
Government	225,300	212,300	(13,000)		212,400	212,300	(100)

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov

REPORT 400 C
Monthly Labor Force Data for Counties
July 2013 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,690,400	16,947,000	1,743,500	9.3%
ALAMEDA	12	780,800	720,200	60,600	7.8%
ALPINE	44	410	360	50	12.0%
AMADOR	29	16,570	14,920	1,650	9.9%
BUTTE	34	100,300	89,400	10,900	10.8%
CALAVERAS	31	19,550	17,520	2,030	10.4%
COLUSA	55	12,060	10,320	1,740	14.4%
CONTRA COSTA	11	538,900	497,500	41,400	7.7%
DEL NORTE	45	10,900	9,580	1,320	12.1%
EL DORADO	22	90,000	82,500	7,500	8.4%
FRESNO	47	447,200	391,200	56,000	12.5%
GLENN	52	12,410	10,790	1,620	13.1%
HUMBOLDT	25	58,800	53,500	5,300	9.0%
IMPERIAL	58	75,900	56,100	19,800	26.1%
INYO	16	9,280	8,540	730	7.9%
KERN	42	394,500	348,500	45,900	11.6%
KINGS	49	62,100	54,300	7,900	12.6%
LAKE	47	25,060	21,920	3,140	12.5%
LASSEN	31	12,440	11,140	1,300	10.4%
LOS ANGELES	34	4,991,800	4,451,600	540,200	10.8%
MADERA	40	68,700	60,900	7,800	11.3%
MARIN	1	143,400	135,800	7,600	5.3%
MARIPOSA	10	10,350	9,580	770	7.4%
MENDOCINO	16	42,170	38,830	3,340	7.9%
MERCED	56	108,500	92,700	15,800	14.6%
MODOC	33	3,930	3,520	420	10.6%
MONO	19	8,360	7,680	680	8.1%
MONTEREY	20	237,300	217,800	19,400	8.2%
NAPA	4	81,200	76,300	4,900	6.0%
NEVADA	12	50,040	46,130	3,910	7.8%
ORANGE	5	1,638,400	1,531,900	106,500	6.5%
PLACER	12	178,600	164,700	14,000	7.8%
PLUMAS	30	10,050	9,010	1,040	10.3%
RIVERSIDE	38	933,600	829,600	103,900	11.1%
SACRAMENTO	26	681,600	618,500	63,000	9.2%
SAN BENITO	28	26,300	23,700	2,600	9.8%
SAN BERNARDINO	34	850,100	758,700	91,500	10.8%
SAN DIEGO	12	1,615,900	1,490,100	125,900	7.8%
SAN FRANCISCO	3	486,400	457,600	28,800	5.9%
SAN JOAQUIN	50	298,800	260,700	38,200	12.8%
SAN LUIS OBISPO	7	146,100	136,000	10,100	6.9%
SAN MATEO	2	403,000	380,100	22,900	5.7%
SANTA BARBARA	6	234,100	218,400	15,800	6.7%
SANTA CLARA	8	928,700	862,800	65,900	7.1%
SANTA CRUZ	20	159,500	146,300	13,200	8.2%
SHASTA	37	80,500	71,700	8,800	10.9%
SIERRA	38	1,510	1,340	170	11.1%
SISKIYOU	41	19,140	16,940	2,200	11.5%
SOLANO	23	220,300	201,600	18,700	8.5%
SONOMA	8	258,800	240,500	18,300	7.1%
STANISLAUS	51	238,200	207,300	30,800	12.9%
SUTTER	53	42,200	36,500	5,800	13.6%
TEHAMA	46	24,450	21,460	2,980	12.2%
TRINITY	43	4,950	4,370	580	11.8%
TULARE	54	204,800	176,600	28,200	13.8%
TUOLUMNE	26	25,610	23,250	2,370	9.2%
VENTURA	18	441,000	405,800	35,200	8.0%
YOLO	24	97,000	88,600	8,400	8.7%
YUBA	56	27,900	23,900	4,100	14.6%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2012 benchmark and Census 2010 population controls at the state level.

REPORT 400 M
Monthly Labor Force Data for California
Counties and Metropolitan Statistical Areas
July 2013 - Preliminary
 Data Not Seasonally Adjusted

Area	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,690,400	16,947,000	1,743,500	9.3%
BAKERSFIELD DELANO MSA (Kern Co.)	47	394,500	348,500	45,900	11.6%
CHICO MSA (Butte Co.)	38	100,300	89,400	10,900	10.8%
EL CENTRO MSA (Imperial Co.)	64	75,900	56,100	19,800	26.1%
FRESNO MSA (Fresno Co.)	52	447,200	391,200	56,000	12.5%
HANFORD CORCORAN MSA (Kings Co.)	54	62,100	54,300	7,900	12.6%
LOS ANGELES LONG BEACH GLENDALE MD (Los Angeles Co.)	38	4,991,800	4,451,600	540,200	10.8%
MADERA CHOWCHILLA MSA (Madera Co.)	45	68,700	60,900	7,800	11.3%
MERCED MSA (Merced Co.)	62	108,500	92,700	15,800	14.6%
MODESTO MSA (Stanislaus Co.)	56	238,200	207,300	30,800	12.9%
NAPA MSA (Napa Co.)	5	81,200	76,300	4,900	6.0%
OAKLAND FREMONT HAYWARD MD	13	1,319,700	1,217,700	102,000	7.7%
Alameda Co.	15	780,800	720,200	60,600	7.8%
Contra Costa Co.	13	538,900	497,500	41,400	7.7%
OXNARD THOUSAND OAKS VENTURA MSA (Ventura Co.)	21	441,000	405,800	35,200	8.0%
REDDING MSA (Shasta Co.)	41	80,500	71,700	8,800	10.9%
RIVERSIDE SAN BERNARDINO ONTARIO MSA	42	1,783,700	1,588,300	195,400	11.0%
Riverside Co.	43	933,600	829,600	103,900	11.1%
San Bernardino Co.	38	850,100	758,700	91,500	10.8%
SACRAMENTO ARDEN ARCADE ROSEVILLE MSA	28	1,047,300	954,300	92,900	8.9%
El Dorado Co.	25	90,000	82,500	7,500	8.4%
Placer Co.	15	178,600	164,700	14,000	7.8%
Sacramento Co.	30	681,600	618,500	63,000	9.2%
Yolo Co.	27	97,000	88,600	8,400	8.7%
SALINAS MSA (Monterey Co.)	23	237,300	217,800	19,400	8.2%
SAN DIEGO CARLSBAD SAN MARCOS MSA (San Diego Co.)	15	1,615,900	1,490,100	125,900	7.8%
SAN FRANCISCO SAN MATEO REDWOOD CITY MD	2	1,032,800	973,600	59,200	5.7%
Marin Co.	1	143,400	135,800	7,600	5.3%
San Francisco Co.	4	486,400	457,600	28,800	5.9%
San Mateo Co.	2	403,000	380,100	22,900	5.7%
SAN JOSE SUNNYVALE SANTA CLARA MSA	11	955,000	886,500	68,500	7.2%
San Benito Co.	32	26,300	23,700	2,600	9.8%
Santa Clara Co.	9	928,700	862,800	65,900	7.1%
SAN LUIS OBISPO PASO ROBLES MSA (San Luis Obispo Co.)	8	146,100	136,000	10,100	6.9%
SANTA ANA ANAHEIM IRVINE MD (Orange Co.)	6	1,638,400	1,531,900	106,500	6.5%
SANTA BARBARA SANTA MARIA GOLETA MSA (Santa Barbara Co.)	7	234,100	218,400	15,800	6.7%
SANTA CRUZ WATSONVILLE MSA (Santa Cruz Co.)	23	159,500	146,300	13,200	8.2%
SANTA ROSA PETALUMA MSA (Sonoma Co.)	9	258,800	240,500	18,300	7.1%
STOCKTON MSA (San Joaquin Co.)	55	298,800	260,700	38,200	12.8%
VALLEJO FAIRFIELD MSA (Solano Co.)	26	220,300	201,600	18,700	8.5%
VISALIA PORTERVILLE MSA (Tulare Co.)	59	204,800	176,600	28,200	13.8%
YUBA CITY MSA	60	70,200	60,300	9,800	14.0%
Sutter Co.	58	42,200	36,500	5,800	13.6%
Yuba Co.	62	27,900	23,900	4,100	14.6%
Alpine Co.	49	410	360	50	12.0%
Amador Co.	33	16,570	14,920	1,650	9.9%
Calaveras Co.	35	19,550	17,520	2,030	10.4%
Colusa Co.	61	12,060	10,320	1,740	14.4%
Del Norte Co.	50	10,900	9,580	1,320	12.1%
Glenn Co.	57	12,410	10,790	1,620	13.1%
Humboldt Co.	29	58,800	53,500	5,300	9.0%
Inyo Co.	19	9,280	8,540	730	7.9%
Lake Co.	52	25,060	21,920	3,140	12.5%
Lassen Co.	35	12,440	11,140	1,300	10.4%
Mariposa Co.	12	10,350	9,580	770	7.4%
Mendocino Co.	19	42,170	38,830	3,340	7.9%
Modoc Co.	37	3,930	3,520	420	10.6%
Mono Co.	22	8,360	7,680	680	8.1%
Nevada Co.	15	50,040	46,130	3,910	7.8%
Plumas Co.	34	10,050	9,010	1,040	10.3%
Sierra Co.	43	1,510	1,340	170	11.1%
Siskiyou Co.	46	19,140	16,940	2,200	11.5%
Tehama Co.	51	24,450	21,460	2,980	12.2%
Trinity Co.	48	4,950	4,370	580	11.8%
Tuolumne Co.	30	25,610	23,250	2,370	9.2%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2012 benchmark and Census 2010 population controls at the state level.

Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2012 Benchmark

Data Not Seasonally Adjusted

	Jul 12	May 13	Jun 13	Jul 13	Percent Change	
			Revised	Prelim	Month	Year
Civilian Labor Force (1)	1,055,200	1,044,600	1,051,900	1,047,300	-0.4%	-0.7%
Civilian Employment	940,300	962,900	963,200	954,300	-0.9%	1.5%
Civilian Unemployment	114,800	81,800	88,700	92,900	4.7%	-19.1%
Civilian Unemployment Rate	10.9%	7.8%	8.4%	8.9%		
(CA Unemployment Rate)	11.0%	8.1%	8.9%	9.3%		
(U.S. Unemployment Rate)	8.6%	7.3%	7.8%	7.7%		

Total, All Industries (2)	832,300	842,900	850,800	837,300	-1.6%	0.6%
Total Farm	10,400	9,200	9,600	9,700	1.0%	-6.7%
Total Nonfarm	821,900	833,700	841,200	827,600	-1.6%	0.7%
Total Private	609,500	608,600	615,900	615,300	-0.1%	1.0%
Goods Producing	75,300	69,900	72,000	72,400	0.6%	-3.9%
Mining and Logging	400	300	400	400	0.0%	0.0%
Construction	40,600	34,800	37,000	36,500	-1.4%	-10.1%
Construction of Buildings	9,700	8,800	8,900	9,000	1.1%	-7.2%
Specialty Trade Contractors	25,900	23,300	24,900	25,100	0.8%	-3.1%
Building Foundation & Exterior Contractors	6,400	4,900	5,100	5,200	2.0%	-18.8%
Building Equipment Contractors	10,200	10,400	10,900	10,900	0.0%	6.9%
Building Finishing Contractors	5,800	4,700	5,200	5,200	0.0%	-10.3%
Manufacturing	34,300	34,800	34,600	35,500	2.6%	3.5%
Durable Goods	23,300	23,800	23,600	23,900	1.3%	2.6%
Computer & Electronic Product Manufacturing	7,800	8,400	8,300	8,700	4.8%	11.5%
Nondurable Goods	11,000	11,000	11,000	11,600	5.5%	5.5%
Food Manufacturing	4,800	4,500	4,800	5,300	10.4%	10.4%
Service Providing	746,600	763,800	769,200	755,200	-1.8%	1.2%
Private Service Providing	534,200	538,700	543,900	542,900	-0.2%	1.6%
Trade, Transportation & Utilities	138,100	140,600	143,100	143,200	0.1%	3.7%
Wholesale Trade	25,300	26,000	26,100	26,300	0.8%	4.0%
Merchant Wholesalers, Durable Goods	13,800	14,000	14,100	14,200	0.7%	2.9%
Merchant Wholesalers, Nondurable Goods	8,700	8,700	8,700	8,800	1.1%	1.1%
Retail Trade	90,700	92,100	94,300	94,300	0.0%	4.0%
Motor Vehicle & Parts Dealer	12,000	12,500	12,500	12,600	0.8%	5.0%
Building Material & Garden Equipment Stores	7,500	7,600	7,700	7,700	0.0%	2.7%
Grocery Stores	16,900	17,400	17,600	17,600	0.0%	4.1%
Health & Personal Care Stores	5,500	5,400	5,500	5,500	0.0%	0.0%
Clothing & Clothing Accessories Stores	7,400	7,100	7,300	7,400	1.4%	0.0%
Sporting Goods, Hobby, Book & Music Stores	4,000	4,000	4,000	4,000	0.0%	0.0%
General Merchandise Stores	18,700	18,200	18,400	18,600	1.1%	-0.5%
Transportation, Warehousing & Utilities	22,100	22,500	22,700	22,600	-0.4%	2.3%
Information	15,300	14,600	14,500	14,500	0.0%	-5.2%
Publishing Industries (except Internet)	2,800	2,700	2,700	2,700	0.0%	-3.6%
Telecommunications	7,500	7,200	7,200	7,200	0.0%	-4.0%
Financial Activities	48,200	47,300	47,300	47,300	0.0%	-1.9%
Finance & Insurance	35,400	34,700	34,500	34,500	0.0%	-2.5%
Credit Intermediation & Related Activities	12,500	12,700	12,700	12,700	0.0%	1.6%
Depository Credit Intermediation	8,400	8,300	8,200	8,200	0.0%	-2.4%
Nondepository Credit Intermediation	2,200	2,500	2,500	2,500	0.0%	13.6%
Insurance Carriers & Related	18,800	18,600	18,600	18,600	0.0%	-1.1%
Real Estate & Rental & Leasing	12,800	12,600	12,800	12,800	0.0%	0.0%
Real Estate	9,500	9,300	9,400	9,300	-1.1%	-2.1%
Professional & Business Services	114,300	115,100	115,100	115,300	0.2%	0.9%
Professional, Scientific & Technical Services	52,300	54,700	54,400	53,600	-1.5%	2.5%
Architectural, Engineering & Related Services	9,000	9,000	9,100	9,100	0.0%	1.1%
Management of Companies & Enterprises	9,500	9,700	9,800	9,800	0.0%	3.2%
Administrative & Support & Waste Services	52,500	50,700	50,900	51,900	2.0%	-1.1%
Administrative & Support Services	50,200	48,500	48,500	49,100	1.2%	-2.2%
Employment Services	21,000	20,600	20,700	20,600	-0.5%	-1.9%

Sacramento Arden Arcade Roseville MSA
(El Dorado, Placer, Sacramento, and Yolo Counties)
Industry Employment & Labor Force
March 2012 Benchmark

Data Not Seasonally Adjusted

	Jul 12	May 13	Jun 13	Jul 13	Percent Change	
			Revised	Prelim	Month	Year
Services to Buildings & Dwellings	12,000	12,100	12,200	12,300	0.8%	2.5%
Educational & Health Services	103,400	108,000	107,500	106,500	-0.9%	3.0%
Education Services	12,000	15,100	14,200	13,500	-4.9%	12.5%
Health Care & Social Assistance	91,400	92,900	93,300	93,000	-0.3%	1.8%
Ambulatory Health Care Services	39,800	40,700	40,700	40,700	0.0%	2.3%
Hospitals	23,200	22,900	22,800	22,900	0.4%	-1.3%
Nursing & Residential Care Facilities	14,700	15,000	15,100	15,100	0.0%	2.7%
Leisure & Hospitality	86,300	85,900	89,700	89,900	0.2%	4.2%
Arts, Entertainment & Recreation	15,100	14,400	15,200	15,500	2.0%	2.6%
Accommodation & Food Services	71,200	71,500	74,500	74,400	-0.1%	4.5%
Accommodation	8,400	7,800	8,300	8,500	2.4%	1.2%
Food Services & Drinking Places	62,800	63,700	66,200	65,900	-0.5%	4.9%
Full-Service Restaurants	29,900	29,200	30,200	30,800	2.0%	3.0%
Limited-Service Eating Places	29,900	30,000	31,000	31,200	0.6%	4.3%
Other Services	28,600	27,200	26,700	26,200	-1.9%	-8.4%
Repair & Maintenance	8,100	8,300	8,300	8,300	0.0%	2.5%
Government	212,400	225,100	225,300	212,300	-5.8%	0.0%
Federal Government	13,700	13,700	13,600	13,800	1.5%	0.7%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	198,700	211,400	211,700	198,500	-6.2%	-0.1%
State Government	106,500	110,300	110,600	108,300	-2.1%	1.7%
State Government Education	25,500	28,500	28,500	26,100	-8.4%	2.4%
State Government Excluding Education	81,000	81,800	82,100	82,200	0.1%	1.5%
Local Government	92,200	101,100	101,100	90,200	-10.8%	-2.2%
Local Government Education	48,500	57,900	56,900	46,300	-18.6%	-4.5%
Local Government Excluding Education	43,700	43,200	44,200	43,900	-0.7%	0.5%
County	18,000	18,000	18,000	18,000	0.0%	0.0%
City	10,100	9,700	10,300	10,100	-1.9%	0.0%
Special Districts plus Indian Tribes	15,600	15,500	15,900	15,800	-0.6%	1.3%

Notes:

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Diane Patterson 916/865-2453

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 July 2013 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios Emp	Census Ratios Unemp
Sacramento County	681,600	618,500	63,000	9.2%	1.000000	1.000000
Arden Arcade CDP	56,700	51,500	5,200	9.2%	0.083249	0.082638
Carmichael CDP	29,400	27,300	2,100	7.1%	0.044196	0.033389
Citrus Heights city	50,800	47,500	3,300	6.5%	0.076838	0.052031
Elk Grove CDP	35,400	32,800	2,600	7.5%	0.052995	0.042014
Fair Oaks CDP	17,400	16,500	900	4.9%	0.026690	0.013634
Florin CDP	12,600	10,800	1,800	14.6%	0.017414	0.029215
Folsom city	27,400	26,300	1,100	4.2%	0.042525	0.018086
Foothill Farms CDP	9,700	8,400	1,200	12.7%	0.013648	0.019477
Galt city	10,800	9,100	1,600	15.1%	0.014787	0.025876
Gold River CDP	4,900	4,800	100	1.8%	0.007807	0.001391
Isleton city	400	400	100	12.4%	0.000606	0.000835
La Riviera CDP	7,000	6,700	400	5.5%	0.010764	0.006121
Laguna CDP	20,700	19,700	1,000	5.0%	0.031834	0.016416
Laguna West Lakeside CDP	5,400	5,000	400	6.6%	0.008082	0.005565
North Highlands CDP	22,400	19,100	3,200	14.5%	0.030952	0.051475
Orangevale CDP	16,000	15,000	1,000	6.2%	0.024229	0.015860
Parkway South Sacramento CD	15,800	13,200	2,600	16.4%	0.021400	0.041180
Rancho Cordova City	30,900	27,600	3,300	10.6%	0.044619	0.052031
Rancho Murieta CDP	2,300	2,200	100	3.0%	0.003619	0.001113
Rio Linda CDP	5,700	4,900	800	14.7%	0.007917	0.013356
Rosemont CDP	14,000	12,900	1,100	7.8%	0.020867	0.017251
Sacramento city	215,600	192,200	23,400	10.9%	0.310678	0.371731
Vineyard CDP	6,000	5,700	300	4.7%	0.009185	0.004452
Walnut Grove CDP	500	400	100	23.0%	0.000569	0.001669
Wilton CDP	2,800	2,600	200	6.3%	0.004225	0.002782

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of

Data Not Seasonally Adjusted

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios	
					Emp	Unemp

each city and CDP at the time of the 2000 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

ITEM IV-F – INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Lynn Conner
- Employer Outreach Committee – Terry Wills

ITEM IV - OTHER REPORTS

1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.