

**WORKFORCE DEVELOPMENT
BOARD MEMBERS**

AMANDA BLACKWOOD
Sacramento Metro Chamber of Commerce.

LARRY BOOTH
Frank M. Booth, Inc.

N. LISA CLAWSON – Secretary/Treasurer
Kaiser Permanente

LYNN R. CONNER
Better Business Bureau

DAVID P. DE MERS
Sacramento Regional Conservation Corps

ANN EDWARDS
Department of Human Assistance

DIANE FERRARI
Employment Development Department

TROY GIVANS
County of Sacramento, Economic
Development

DAVID W. GORDON
Sacramento County Office of Education

KIM GUSMAN
California Employers Association

TOM KANDRIS
Package One, Inc.

GARY R. KING – Chair
SMUD

KATHY KOSSICK
Sacramento Employment & Training Agency

CHRISTINE LASTER
Siemens, Inc.

MATT LEGE
SEIU – United Healthcare Workers

FRANK A. LOUIE
Sacramento Asian Chamber of Commerce

DENNIS MORIN
Sacramento Area Electrical Training Center

DR. JAMEY NYE
Los Rios Community College District

JAY ONASCH
California Department of Rehabilitation

JOHNNY PEREZ
SAFE Credit Union

FABRIZIO SASSO
Sacramento Central Labor Council

ANETTE SMITH-DOHRING
Sutter Health – Sacramento Sierra Region

PETER TATEISHI
Associated General Contractors of California

RICK WYLIE – Vice Chair
Villara Building Systems



SACRAMENTOWORKS

**Meeting of the
Sacramento Works Youth Committee**

Date: Wednesday, September 5, 2018

Time: 8:30 a.m.

Location: SETA Board Room
925 Del Paso Blvd., Suite 100
Sacramento, CA 95815

AGENDA

1. Call to Order/Roll Call
2. **ACTION:** Approval of the August 1, 2018 Minutes
3. Discussion of WIOA Youth Program Design and Planning for 2019-2020 Procurement of Youth Program Services
4. Review/Discussion of the Youth Committee Goals
See chart attached.
5. Public Input
6. Adjournment

Members: Paul Castro, David De Mers, David Gordon, Brandon Louie, Dennis Morin, Matt Perry, Laron Robinson, Jane Ross, Lorenda Sanchez, Susan Wheeler, Peter Tateishi

DISTRIBUTION DATE: THURSDAY, AUGUST 30, 2018

SACRAMENTO WORKS YOUTH COMMITTEE

Minutes

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd.
Sacramento, CA 95815

Wednesday, August 1, 2018
8:30 a.m.

1. **Call to Order**: Mr. Perry called the meeting to order at 8:30 a.m.

Members Present: Paul Castro, Brandon Louie, Matt Perry, Susan Wheeler, Jane Ross, Laron Robinson, Lorenda Sanchez (arrived at 8:31 a.m.), David De Mers (arrived at 8:32 a.m.)

Members Absent: David Gordon, Dennis Morin, Peter Tateishi

Others Present: Terri Carpenter, Kathy Kossick, Becky Hansen, Phil Cunningham, Roy Kim

2. **ACTION**: Approval of the May 2, 2018 Minutes

Minutes were reviewed; no questions or corrections.

Moved/Louie, second/Castro, to approve the May 2, 2018 minutes.

Aye: 5 (Castro, Louie, Robinson, Ross, Wheeler)

Nay: 0

Abstentions: 0

Absent: (De Mers, Gordon, Morin, Sanchez, Tateishi)

Ms. Sanchez arrived at 8:31 a.m.

3. **Review of WIOA Program Year 17-18 Program Performance**

Ms. Carpenter distributed performance information for the year end.

Mr. De Mers arrived at 8:32 a.m.

There are two programs that did not meet their funding goals: City of Sacramento Parks and Recreation and California Human Development (CHD).

At the June 6 Governing Board meeting, funding extension recommendations were approved. Programs meeting their year-end performance goals will receive an increase in their full allocation.

Mr. De Mers stated that he knows that every program runs their program differently, but there seems like such a wide range for WEX. When there is

such a range, there's something to learn about what each program is doing. Work experience puts so much in the hands of youth. Mr. De Mers asked if there has been any exploration as to why WEX varies so much from one program to the next? It could help programs that struggle with outcomes.

Ms. Carpenter stated that each program allocates different staffing ratios for their program which plays into how they deliver their services. Staff can look to see why there's such a large range among programs. Mr. De Mers agreed that it may be worthwhile to explore why there is such a difference and develop best practices.

Mr. Perry asked if there were opportunities to visit the sites? Ms. Carpenter replied that she goes out annually to visit the programs. Mr. Perry asked if CHD would be able to visit other programs and Ms. Carpenter replied yes; collaboration between programs is encouraged.

Mr. Louie stated that compared to the numbers at the last meeting, BIA's numbers are radically different. Ms. Carpenter replied that the earlier numbers were projections; these are final numbers.

Mr. Louie requested a list of what leadership options are available. Ms. Carpenter agreed to provide a list of activities available and a separate list of what each provider offers. Ms. Carpenter asked if providers should be invited to the next meeting to share this information and Mr. Perry agreed since this is a non-threatening time to meet as they have already been allocated funds for the year.

Mr. De Mers suggested that we dig into the metrics of successful programs, how they did it, and maybe make this information available to other programs to help in their success.

Ms. Carpenter would like to release an RFP next year (January, 2019, with the programs to begin July 1, 2019). The RFP needs to be fine-tuned since there have been so many changes in the youth program and so many new youth workforce initiatives. The development of the RFP will be discussed at the next meeting.

Mr. Perry suggested that there may be some things such as computer science that needs to be explored. Ms. Carpenter would like to see career pathways built into the WIOA Youth Program service delivery model.

4. Review/Discussion of the Youth Committee Goals

Ms. Carpenter reviewed the Youth Committee Goals and asked the Committee if they had anything to add.

Mr. Perry said that while driving the kids to achieve a certificate or higher education is good, enrollment is not as important as completion. Mr. Perry suggested that we define or identify sectors that may be missing. Maybe the Hacker Lab should be a provider; there's intense interest in getting youth into IT. We should also look at other high growth areas.

Mr. Castro wants work experience to be a larger part of the program. The Youth Committee should focus on internships and it should be part of the Youth Committee goals.

Ms. Carpenter stated that there is a range of hours that each provider allocates to WEX. SETA can standardize the amount of hours offered for WEX so that each provider is offering the youth the same amount of hours for the paid work experience component of the program.

Mr. De Mers asked why do we struggle to fill our slots since there are so many youth that could benefit from our services. It would be worth identifying what the communication challenge is to get our youth to know about the opportunities. Ms. Carpenter replied that often the youth do not want to commit to a year-long program plus eligibility is also an issue. Mr. Louie said it is important to have youth more engaged in the process so they tell us what they want.

Mr. Perry suggested exploring a youth driven media campaign; is there room within the system for a youth intern to develop a social media campaign?

Ms. Carpenter said that another issue is that sometimes the youth leave the program and staff can no longer get in touch with them.

5. Public Input

Mr. Castro introduced the new youth manager in Galt, Alejandro Gomez, Youth Program Case Manager.

Mr. De Mers stated that his program is not a recipient of WIOA funds; they think they are better in a support role to other programs. He appreciates being able to sit on the board. The average youth that comes to the Sacramento Regional Conservation Corps is earning \$17,000 more than when they arrived. Since July 1, 2017, the numbers keep growing; they place a lot of youth in union jobs. He suggests if there are youth providers working with youth, please consider that his program has employers seeking qualified youth. He can put a youth in a union job within 30 days.

6. Adjournment: The meeting was adjourned at 9:41 a.m.

Sacramento Works, Inc. Board Structure

WORKFORCE DEVELOPMENT BOARD
6 Board Meetings Per Year
Work Done by Committees

Staffing:
 1. SETA staff assigned to Board and Committees
 2. SETA staff assigned for Clerical Support
 3. Assign required partners to staff Committee

