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7000 Franklin Blvd., Suite 540
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GREATER SACRAMENTO URBAN LEAGUE

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925 Del Paso Blvd.
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Website: <http://www.seta.net>



REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

DATE: Wednesday, May 26, 2010

TIME: 8:00 a.m.

LOCATION: SETA Board Room
925 Del Paso Blvd.
Sacramento, California 95815

While the Sacramento Works, Inc. Board welcomes and encourages participation in the Sacramento Works, Inc. meetings, it would be appreciated if you would limit your comments to five minutes so that everyone may be heard. Matters under the jurisdiction of the Sacramento Works, Inc. Board and not on the posted agenda may be addressed by the general public following completion of the regular agenda. The Sacramento Works, Inc. Board limits testimony on matters not on the agenda to five minutes per person and not more than fifteen minutes for a particular subject. Meeting facilities are accessible to persons with disabilities. Requests for Assisted Listening Devices or other considerations should be made through the Clerk's office at (916) 263-3827. This document and other Board meeting information may be accessed through the Internet by accessing the SETA home page: www.seta.net.

A G E N D A

Page Number

- I. Call to Order/Roll Call**
 - **Introduction of New Board Member:** Brian Broadway, Sacramento Job Corps
 - **Presentation:** Center for Strategic Economic Research Quarterly Briefing (Ryan Sharp)
 - **Presentation:** Green Jobs (Jim Cassio) 3
- II. Consent Item (2 minutes)**
 - A. Approval of Minutes of the March 24, 2010 Meeting 4-8
- III. Discussion/Action Items (30 minutes)**
 - A. Approval of Funding Extension Recommendations for the Workforce Investment Act (WIA) Title I, Youth Program for Program Year 2010- 2011 (Christine Welsch) 9-15

B.	Approval of the Workforce Investment Act Sacramento Works One Stop Career Center Resource Allocation Plan 2010-2011 (Robin Purdy)	16-18
C.	Approval to Participate in National Emergency Grant Statewide Proposals to the U. S. Department of Labor (William Walker)	19-27
IV.	<u>Information Items</u> (20 Minutes)	
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	➤ Planning/Oversight Committee	
	➤ Employer Outreach Committee	
	➤ Board Development Committee	
V.	<u>Other Reports</u> (5 minutes)	41
1.	Chair	
2.	Members of the Board	
3.	Counsel	
4.	Public Participation	
VI.	<u>Adjournment</u>	

DISTRIBUTION DATE: WEDNESDAY, MAY 19, 2010

Role of Sacramento Works, Inc., the Local Workforce Investment Board

Sacramento Works, Inc., the local Workforce Investment Board is a 41-member board charged with providing policy, planning and oversight for local workforce development initiatives.

Vision:

Building a dynamic workforce for the Sacramento Region.

Mission:

Sacramento Works partners with the workforce community to serve regional employment needs.

Sacramento Works, Inc.
Strategic Business Plan

Goals

Goal 1 (Planning/Oversight Committee)

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

Goal 2 (Employer Outreach Committee)

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

Goal 3 (Youth Council)

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

Green Jobs Presentation

The Sacramento Works, Inc. Executive Committee requested a presentation on Green Jobs to be delivered to the full WIB.

Jim Cassio, author of “Green Careers, Choosing Works for a Sustainable Future” and staff trainer for the Clean Energy Workforce Training Program, Green Careers Workshops, is considered to be a ‘Green’ industry expert.

Mr. Cassio’s “Green Jobs” presentation will cover the following:

- ➔ What is a green job?
- ➔ Green terms and concepts
- ➔ Where are green jobs?
- ➔ How many green jobs are there?

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE MARCH 24, 2010 MEETING

BACKGROUND:

Attached are the minutes of the March 24, 2010 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD

Minutes/Synopsis

SETA Board Room
925 Del Paso Blvd.
Sacramento, California

Wednesday, March 24, 2010
8:00 a.m.

- I. **Call to Order/Roll Call:** Mr. Gary King called the meeting to order at 8:04 a.m.

Members Present: Larry Booth, Bill Camp, Lynn Conner, Mike Egan, Mark Erlichman, Diane Ferrari, Patrick Godwin, Barbara Hayes, William Karns, Matt Kelly, Gary King, Kathy Kossick, Matt Mahood, Elizabeth McClatchy, Dennis Morin, James Pardun, Kim Parker, Deborah Portela, Lorenda Sanchez, Anette Smith-Dohring, Dan Throgmorton, Kingman Tsang, Mike Testa, Bruce Wagstaff, David Younger.

Members Absent: May Cha, Mike Dourgarian, David Gordon, Lisa Harr, Mark Ingram, James Lambert, Frank Louie, Michael Micciche, Maurice Read, and Terry Wills.

- Introduction of New Board Member: Tanja Poley, Area 4 Agency on Aging: Ms. Poley was introduced and stated that she is a program manager working with people 55 years of age and older.

II. **Consent Item**

- A. Approval of Minutes of the January 27, 2010 Meeting

Minutes were reviewed; no questions or comments.

Moved/Kelly, second/Tsang, to approve the minutes.

Voice Vote: Unanimous approval.

III. **Discussion/Action Items**

1. Approval of Workforce Investment Act/American Recovery and Reinvestment Act (WIA/ARRA) Annual Plan Modification

Ms. Melissa Noteboom and Ms. Sandra Kinsey presented the WIA plan modification and ARRA plan modification. The plan was originally written in 1999 and has been modified several times. This plan is backward looking, not forward looking. Any changes that take place over the year must be documented. The career centers are now utilizing a scanner to ensure documents are copied for eligibility. There is a 30-day comment period where comments are accepted.

Ms. Parker asked how many vouchers were distributed through Elevate America: Mr. Ed Proctor replied that 850 vouchers have been given out. There were multiple vouchers given per person; about 250-265 people were given the vouchers. The vouchers are to be distributed through the career center and there is no allocation to worry about. The Urban League has given out over 400 vouchers. Information being requested by those picking up the vouchers includes the person's name, age, education level, employment status and the type of voucher received. Ms. Purdy stated that an e-mail blast was sent through all of the people in our SMARTware system and there were flyers and handouts through the career system. Staff is also distributing this information to the Head Start centers.

Mr. Proctor stated that there are individual vouchers for separate software. There are vouchers to take software and certification tests. A significant number of vouchers are going to people wanting to take the certification exams. Microsoft is not offering certification exams for professional people since Microsoft wants people to go and purchase the certification. There are no income or eligibility requirements for the people requesting vouchers.

Moved/Kelly, second/Portela, to approve the modifications to the 2009-2010 Sacramento Local Workforce Investment Act and Local American Recovery and Reinvestment Act Strategic Five Year Plan.

Voice Vote: Unanimous approval.

2. Approval to Recommend Funding for the Northern California Center of Excellence to Conduct Labor Market Research on the Information and Communications Technologies Sector

Ms. Purdy stated that this item was reviewed by the Planning/Oversight Committee at their March 17 meeting.

Dr. Throgmorton and Dr. Karns stated their conflicts of interest and left the room.

Staff have been working on clean energy and were recently awarded \$200,000 from the California Workforce Investment Board to research green jobs and green technology energy. An emerging need is to look at the communications technology sector, which is where digital media is changing jobs throughout the industry sector. Staff also want to look at the skills that are needed and emerging through clean/green energy. Staff requests that this board approve the expenditure of \$20,000 of board initiative funds to this project. Current board initiative fund balance is \$47,800. This funding is to look at a new sector, information/communications technology.

Moved/Kelly, second/Mahood, to approve the expenditure of \$20,000 in Board Initiative funds be allocated to the Northern California Center of Excellence to

survey employers to identify IT job functions and identify the necessary skills to succeed in jobs in the ICT sector.

Voice Vote: Unanimous approval.

IV. Information Items

A. Unemployment Rates for Sacramento County: Ms. Purdy reviewed the most current unemployment rates.

B. Dislocated Worker Report: Staff is utilizing WorkKeys testing to screen applicants for Campbell Soup. Mr. Walker reported that Wells Fargo is merging their Northgate and Butano offices and will be dislocating 400 employees; he will give an update on how this will affect the region. Elk Grove Unified School District is laying off over 1,000 employees (classified and certified). Layoff notices were recently distributed.

C. Committee Updates

- **Youth Council**: Mr. Kelly stated that the Youth Council has not met. The next meeting will be in May.
- **Planning/Oversight Committee**: Ms. Connor reported that the Committee met last week and continue to juggle new and existing programs; kudos to staff to figure it all out.
- **Employer Outreach Committee**: This Committee will meet directly after this meeting. Ms. Carpenter will be attending the April 29 SARTA event which provides a speaking opportunity before 600 HR managers throughout the region. On behalf of Jim Lambert, the Safety Expo is March 30-April 1. Tickets are available. Ms. McClatchy reported that the Safety center is participating by providing disaster preparedness.
- **Board Development Committee**: Ms. Terri Carpenter reported that this committee met three months ago to come up with a target list of sectors we want to have on the board such as clean green jobs and allied health or health care. Ms. Carpenter stated that she has an application from Beutler and is waiting for Surewest, the Restaurant Association, and Pride Industries.

V. Other Reports

1. Chair: No report.

2. Members of the Board: Los Rios was congratulated for receiving funds for their Health Job Training Care program which will fund nursing residencies and medical assistants. It is expected to assist 750 people.

Mr. Mahood reported that the Metro Chamber is in final stages of preparing for Cap to Cap. There will be an emphasis on jobs and business growth, focused in clean green energy and infrastructure. Attendees will be working with some of

the elected officials to develop more momentum as a region around sustainable communities. The Sacramento region is pretty far ahead to receive funding but there is a need to promote the region's story better. The Fresno Bee published an article showing the federal stimulus dollars; the Northern California region has been the winner for the State of California outperforming other regions. It is important to apply for, and receive stimulus dollars.

Ms. Kossick reported that she recently testified before a joint senate committee talking about the expenditure of WIA funds. Stimulus funding is expected to be spent by the end of September. Through the end of February, the Agency has spent 52.8% of funds.

Mr. Camp stated that it is not clear about what bills are in the pipeline about jobs. It would be nice to know specifically what bills are coming and when that money will arrive. Ms. Purdy stated she will work on that.

Ms. Kossick reported that SETA will be receiving \$338,000 specifically for new or dislocated workers in the construction area.

Dr. Throgmorton reported that he had an opportunity meet with Barbara Halsey, from the California Workforce Investment Board. It was mentioned in that meeting that one of the strengths in our region is that everyone works so well together. That is important to tell legislators when Cap-to-Cap participants go back to Washington, D. C.

3. Counsel: No report.
4. Public Participation: No comments.
- VI. **Adjournment**: Meeting adjourned at 8:57 a.m.

ITEM III-A - ACTION

APPROVAL OF FUNDING EXTENSION RECOMMENDATIONS FOR THE WORKFORCE INVESTMENT ACT (WIA), TITLE I, YOUTH PROGRAM, FOR PROGRAM YEAR 2010 – 2011

BACKGROUND:

The Sacramento Works for Youth WIA program is designed to prepare youth to be successful in the local workforce. The service delivery is a collaborative approach that enhances the program funding, resources and services available to the community. The WIA Youth collaboratives are required to include active membership and participation from:

- Educational Institutions
- Sacramento Works One Stop Career Centers (SWCC),
- Community Based Organizations, and

The youth program serves youth ages 16 to 21 identified as in-school (ISY) and out-of-school (OSY) youth. The primary goals of the Sacramento Works Youth WIA program incorporate the following **required WIA Program Elements**:

- ⇒ **Improving Academic Achievement**
Secondary school completion & drop out prevention strategies (ISY)
Alternative secondary school services (OSY)
- ⇒ **Preparing for & Succeeding in Employment**
Occupational skills training
Work Experience / On-the-Job Training directly linked to academic and occupational learning
- ⇒ **Supporting Youth Development**
Leadership development opportunities
Supportive services
Adult mentoring
Comprehensive guidance & counseling including alcohol and drug abuse
Follow-up services for one year

The principles that guide the work of the Youth Council and the WIA Youth program include:

- ★ Asset-based - **Youth Development** approach
- ★ Focus on the identified **critical occupational groups** for training and placement;
- ★ Focus on soft skills to attain and retain employment and academic achievement
- ★ Services to **high-risk populations**, including youth at risk of or involved in the criminal justice systems and current and emancipating foster youth;
- ★ Continually reach out to the community, youth and employers to enhance and increase the services to Sacramento youth.

Evaluation Process

SETA staff routinely monitors and evaluates the WIA Youth program services and performance. Areas that are reviewed and addressed include:

- Demonstrated ability to attain of WIA Common Measures, enrollment, training completion and placement goals. Sacramento’s outcomes for the youth common measures are:
 - ⇒ **Placement in Employment or Education – 70%**
Defined as: *Employment, military service, enrolled in post-secondary education and/or advanced training or occupational skills training.*
 - ⇒ **Attainment of Degree Or Certificate - 53%**
Defined as: *Attaining a diploma, GED or certificate*
 - ⇒ **Literacy Or Numeracy Gains – 35%**
Defined as: *Advancing one or more Adult Basic Education (ABE) or English as a Second Language (ESL) functioning levels.*
- SMARTware documentation of services and progress toward goal attainment
- Understanding and adhering to the Youth Council's program design and performance requirements
- Ensuring that targeted challenged communities are served
- Commitment to youth development and a collaborative service delivery
- Staffing infrastructure – ensuring that funded agencies have an adequate staff to participant ratio
- Ability to implement all component elements.

Funding Challenges and Available Funding

The current WIA program year ends June 30, 2010. Annual performance reports will be completed and ready for review by August 2010. The 2010-2011 WIA Youth allocation is almost 10% less than last year. The attached recommendation is based on the estimate of available funds.

Individualized services	\$2,180,428
Universal Services	\$ 580,000
Total	<u>\$2,760,428</u>

Several programs continue to have challenges meeting enrollment goals. The under-enrollments are of concern given the increased demand for youth services. Although the program and funding year begins in July, several programs did not enroll youth until the third quarter (ending 3/31/10). The Sacramento Works Youth Council approved the recommendation to decrease the funding for two providers:

ITEM III-A – ACTION (continued)

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- Galt Joint Unified School District from 45 to 35 as the program has been continued to be under-enrolled and/or delayed enrollments.
- Staff is not recommending the continuation of funding for the Sacramento Regional Conservation Corps (SRCC).
 - ♦ For the past two years, Sacramento Regional Conservation Corps (SRCC) has been under-enrolled and/or delayed enrollments well into the program year. The enrollment goal for 2009-2010 is 25. The expectation is that programs are to be almost fully enrolled by the end of the second quarter. At March 31, 2010, of the twenty-one enrollments, fourteen (14) of SRCC current enrollments were made after December 1, 2009. When SETA raised this concern, the provider responded that they were waiting to enroll until work experience slots were available. Work experience is historically the culminating event for the youth and not the only activity. Other services such as life skills, academic enrichment, leadership training, etc. are to be provided and documented in SMARTware during the enrollment period.
 - ♦ As a stipulation of the funding, SRCC (and other Out-of-School Youth providers) is required to collaborate and be out-stationed at a specific career center. SRCC has not been a consistent presence at their appointed career center.
 - ♦ All providers are offered ongoing technical assistance and are required to attend routine training sessions. SRCC has not been consistent in attending both the required trainings, documenting program services nor opted for technical assistance regarding specific program and operational requirements.
 - ♦ These issues have been ongoing since the program's inception and SETA staff has continued to monitor for improvement and compliance. Staff is not recommending continuation of the WIA youth funding for SRCC.

Universal Services and Youth Advocates: The Sacramento Works Youth program is well integrated into the One Stop Career Center system helping to make the Sacramento Career Center system a youth-friendly system. Staff recommends the continuation of the Youth Specialists out stationed at the career centers. Additionally, staff recommends the continuation of the Youth Advocates which are “youth” working in the career centers. This demonstrates the ongoing commitment in career pathways and young people entering the workforce development field.

ITEM III-A – ACTION (continued)
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A chart outlining the funding recommendations and related stipulations are attached. On May 12, 2010, the Sacramento Works Youth Council approved the attached recommendation.

RECOMMENDATION:

Review and approve the Youth Council funding recommendations for the WIA, Title I, Youth Program, PY 2010-2011 with the program year beginning July 1, 2010.

Approve the stipulations noted and that all funding recommendations are subject to satisfactory year-end program performance reviews. Subgrantees that do not meet performance goals and benchmarks will be evaluated in August 2010 and may face deobligation of funds.

WIA Youth Funding Stipulations - 2010

Universal Services

- Services are for all youth – there is no age category nor eligibility
- Youth Specialists are not case managers nor job developers for Individualized Youth programs
- Funded providers are expected to staff one (1) FTE dedicated to provide SWCC Universal Services
- Youth Advocates will be stationed at the Sacramento Works Career Centers assisting the Youth Specialist and providing services to universal youth.

Individualized Services

- It is expected that the majority of Out-of-School services are provided at the Sacramento Works Career Centers. Therefore, staff should be co-located at a SWCC site.
- Out-of-school youth that do not have a GED or high school diploma must be provided services to attain either the GED or high school diploma.

Staffing

- Due to the complexity of the WIA youth program requirements, it is expected that funded staff are dedicated to the WIA Youth Program (not providing classroom training or other program case management services).
- Providers must submit rosters to SETA of WIA funded staff. Funds for unfilled positions (more than 60 days) are subject to deobligation and/or redirection.

WIA YOUTH FUNDING PY 2010-2011

		Recommended Funding PY 2010-2011					
Provider	2009-2010 Allocation	2010 Reduction	WIA 10 Elements	Youth Advocate	Total Served	Cost per participant	Total Allocation
Out-of-School Youth							
Elk Grove Unified School District	\$ 355,667	\$ 35,567	\$ 307,100	13,000	90	3,557	\$ 320,100
Galt Joint Union High School District *	\$ 195,261	\$ 39,052	\$ 143,209	13,000	35	4,463	156,209
La Familia Counseling Center	\$ 297,749	\$ 29,775	\$ 254,974	13,000	61	4,393	\$ 267,974
Sacramento City Unified School District	\$ 206,325	\$ 20,633	\$ 185,693		45	4,127	\$ 185,693
Asian Resources, Inc.	\$ 355,088	\$ 35,509	\$ 306,579	13,000	86	3,716	\$ 319,579
Sacramento Regional Conservation Corps	\$ 97,325		\$ -				\$ -
In School Youth							
Sacramento Chinese Community Service Center	\$ 428,753	\$ 42,875	\$ 359,878	26,000	80	4,823	\$ 385,878
Sacramento County Office of Education	\$ 174,600		\$ 174,600		30	5,820	\$ 174,600
City of Sacramento	\$ 220,173	\$ 22,017	\$ 198,156		59	3,359	\$ 198,156
SWY wage subsidies**					100		\$ 172,240
Total	\$ 2,330,941		\$ 1,930,188	78,000	586	3,294	\$ 2,180,428

* Amount reflects reduced enrollment goals

** Includes wages leveraged in CalGRIP, Career pathways and Green Jobs Corps program:

Total Individualized Services \$ 2,180,428
Toal Universal Services \$ 580,000
Total WIA Youth Funding \$ 2,760,428

WIA YOUTH FUNDING PY 2010-2011

UNIVERSAL SERVICES				
Provider	Number of Youth	2009 Allocation	2010-2011 Recommendation	SWCC
Asian Resources, Inc.	440	\$ 58,000	\$ 58,000	Broadway
Crossroads	440	\$ 58,000	\$ 58,000	Rancho
Crossroads	440	\$ 58,000	\$ 58,000	Citrus Heights
Elk Grove Unified School District	440	\$ 58,000	\$ 58,000	South County
Greater Sacramento Urban League	440	\$ 58,000	\$ 58,000	GSUL
La Familia Counseling Center	440	\$ 58,000	\$ 58,000	LFCC
Sacramento Chinese Community Service	440	\$ 58,000	\$ 58,000	Franklin
Sacramento City Unified School District	440	\$ 58,000	\$ 58,000	Lemon Hill
San Juan Unified School District	440	\$ 58,000	\$ 58,000	Hillsdale
SETA	440	\$ 58,000	\$ 58,000	Galt
Total	4,400	\$ 580,000	\$ 580,000	

ITEM III-B - ACTION

APPROVAL OF THE WORKFORCE INVESTMENT ACT SACRAMENTO WORKS
ONE STOP CAREER CENTER RESOURCE ALLOCATION PLAN 2010-2011

BACKGROUND:

The Resource Allocation Plan determines what activities and services are offered through the Sacramento Works One Stop Career Center system. On an annual basis, the Sacramento Works Workforce Investment Board reviews the plan determines the percentage of funds that will be allocated to each activity in the next fiscal year.

The final allocation for Fiscal Year 2010-2011 for the Workforce Investment Act Adult and Dislocated Worker programs is \$8,429,394, an 8.5% (or \$784,184) decrease from last fiscal year. The decrease is due to a decreased allocation to the state of California, based on high unemployment in other states in the nation.

The Planning/Oversight Committee revised the Resource Allocation Plan last year to support the redesign of the one-stop system as an integrated service delivery system. Staff is requesting approval to allocate funds to the following activities/functions in the one-stop system:

27%	Talent Engagement (skills assessment, review, and identification),
35%	Talent Development (skills enhancement and skills certification)
18%	Talent Marketing (skills marketing to employers).
2%	Board Initiatives
10.5%	One-Stop Support
<u>7.5%</u>	<u>Administration</u>
100%	Total

The decrease in funding will be managed by leveraging discretionary grant funding, decreasing subcontracts, and using sector initiatives to provide additional talent development and skills training.

Attachment 1 is the recommendation for One Stop Resource Allocation Plan, which includes definitions of activities/functions included in the plan, recommended percentages for Fiscal Year 2010-2011, dollars allocated to each activity.

The Planning/Oversight Committee reviewed this item; staff will provide an oral report.

RECOMMENDATION:

Approve the Resource Allocation Plan for Fiscal Year 2010-2011, allocating \$8,429,394 of Workforce Investment Act (Adult and Dislocated Worker) funding to support the Sacramento Works One Stop Career Center system.

Attachment 1
Recommended Resource Allocation Plan for FY 2010-2011

One-Stop Services Activities and Functions	Proposed Allocation % for Fiscal Year 2010 2011	WIA Adult and Dislocated Worker Funding 2009-2010	WIA Adult and Dislocated Worker Funding 2010-2011	Decrease from last year
Talent Engagement: Staffing, infrastructure, and equipment associated with welcoming customers, providing orientation, registration, skill review, initial assessments, career coaching, counseling, referral to social services, talent development or talent marketing.	27%	\$ 2,487,666	\$ 2,275,936	\$ (211,730)
Talent Development: Staffing, infrastructure, and equipment associated with vocational skills assessment, career planning, coaching, workshops, on-site skills development classes, scholarships and occupational skills training provided by training providers and educational institutions, employed worker training, English-language training and support services.	35%	\$ 3,224,752	\$ 2,950,288	\$ (274,464)
Talent Marketing: Staffing, infrastructure, and equipment associated with employer outreach, job development, resume and interview assistance, pre-screening and referral, job advancement and job retention	18%	\$ 1,658,444	\$ 1,517,291	\$ (141,153)
One Stop Support: Program Monitoring, SMARTware support, Client tracking, reporting and follow-up	10.5%	\$ 967,426	\$ 885,086	\$ (82,339)
Administration: General Administration, Personnel, Payroll, Information Systems, Fiscal and Contracts staff	7.5%	\$ 691,018	\$ 632,205	\$ (58,813)
Board Initiatives: Funds Sacramento Works Board initiatives, including employer outreach, labor market research, participating in regional workforce plans and initiatives	2%	\$ 184,272	\$ 168,588	\$ (15,684)
Total	100.00%	\$ 9,213,578	\$ 8,429,394	\$ (784,184)

Attachment 2
Resource Allocation Plan
Summary of One Stop Services

One Stop Services Activities/Services	Proposed Allocation	\$ Allocated
WIA Adult and Dislocated Worker Program		
Talent Engagement: Staffing, infrastructure, and equipment associated with welcoming customers, providing orientation, registration, skill review, initial assessments, career coaching, counseling, referral to social services, talent development or talent marketing.	27% of Total Funds	\$ 2,275,936
Staffing and infrastructure for Talent Engagement	100%	\$ 2,275,936
Talent Development: Staffing, infrastructure, and equipment associated with vocational skills assessment, career planning, coaching, workshops, on-site skills development classes, scholarships and occupational skills training provided by training providers and educational institutions, employed worker training, English-language training and support services.	35% of Total Funds	\$ 2,950,288
Scholarships (Tuition/Support services)	57%	\$ 1,681,664
Skill Development Pilot (On-line classes, Distance/E Learning)	8%	\$ 236,023
Vendor Services (financial literacy, job search workshops, job retention services)	5%	\$ 147,514
Staff and infrastructure for Talent Development	30%	\$ 885,086
Talent Marketing: Staffing, infrastructure, and equipment associated with employer outreach, job development, resume and interview assistance, pre-screening and referral, On-the-Job Training, job advancement and job retention	18% of Total Funds	\$ 1,517,291
Staffing and Infrastructure for Talent Marketing	100%	\$ 1,517,291

ITEM III-C – ACTION

APPROVAL TO PARTICIPATE IN NATIONAL EMERGENCY GRANT STATEWIDE PROPOSALS TO THE US DEPARTMENT OF LABOR

BACKGROUND:

The California Employment Development Department (EDD) and the California Workforce Association are preparing two National Emergency Grant applications to submit to the U.S. Department of Labor (DOL) on behalf of the local Workforce Investment Boards and unemployed individuals in the State of California. The DOL provides National Emergency Grants to states that have expended their Workforce Investment Act funds and continue to experience company layoffs of 50 employees or more, and/or industry-wide layoffs.

SETA/Sacramento Works is eligible to participate in both of the National Emergency Grants that are being written for submission to the U. S. DOL. Staff is requesting approval to submit the following proposals:

1. Industry-wide Layoffs in the Public Sector:

As of May 15, 2010, 4,449 public sector workers who are employed by local government and school districts, have received layoff notices. SETA is requesting \$2,245,000 to provide staff assisted one-stop career center services to all public sector dislocated workers seeking services and provide intensive/re-training services (classroom training, on-the-job-training, and supportive services) to 300-500 public sector dislocated workers (number served depends of the skills of the dislocated worker and re-training needs).

2. On-the-job-training to Dislocated Workers:

The Sacramento Employment and Training Agency's (SETA) On-the-Job Training (OJT) program provides job seekers with work experience and skills training needed to successfully obtain and retain employment. OJT is "hire first" program that provides a 50% to 90% reimbursement of the wages paid by an employer to an employee for up to six months of training. The percentage of the wage reimbursement and the length of training are based on the occupation, the elements of training, the experience and work readiness of the trainee, and the difficulty of the job.

SETA is requesting \$1,749,000 to fund staff and a network of seven contractors to develop 180-250 OJT training contracts (actual number will depend on wages paid to trainees and the length of each contract). The OJT contractors are:

Asian Resources, Inc.
Bach Viet Association, Inc.

ITEM III-C – ACTION (continued)
Page 2

Folsom Cordova Community Partnership
La Familia Counseling Center
Lao Family Community Development, Inc.
North State Building Industry Association
Sacramento Chinese Community Service Center

The Sacramento Regional Proposals are attached.

RECOMMENDATION:

- Approve SETA/Sacramento Works to participate in two NEG proposals to be submitted by the State of California and the California Workforce Association to the U. S. Department of Labor.
- Authorize the SETA Executive Director to execute the subgrant agreement, modifications and any other documents required by the funding source.

Sacramento Region Public Sector National Emergency Grant Proposal

1. Anticipated number of public sector layoffs from July, 2009 until July 1, 2011

Agency Name	No. of Affected Workers	No. Attended RR Orientation	Intervention
Sacramento County which includes: Probation Department Sheriffs Department	1,134	407	Conducted employee orientation in partnership with EDD UI and EDD Workforce Services to provide an overview of the services and benefits available to Dislocated Workers. Completed for budget 2009-2010
Sacramento Regional Transit	300	34 60 scheduled for second round in May	Conducted employee orientation in partnership with EDD UI and EDD Workforce Services to provide an overview of the services and benefits available to Dislocated Workers. Ongoing through July 2010 RR scheduled May 12, 19, and 20, 2010
Twin Rivers Unified School District	410	52	Conducted employee orientation in partnership with EDD UI and EDD Workforce Services to provide an overview of the services and benefits available to Dislocated Workers. Ongoing through June 2010 RR scheduled April -June
Elk Grove Unified School District	1,125	51 To date	Conducted employee orientation in partnership with EDD UI and EDD Workforce Services to provide an overview of the services and benefits available to Dislocated Workers. Ongoing through June 2010 RR scheduled April - June
Sacramento Unified School District	560		Ongoing through June 2010 RR scheduled May 27, 2010
Sacramento County	Projected 200		Ongoing for Budget 2010-2011 RR Scheduled for June and July
Sacramento County	Projected 630		Ongoing for Budget 2010-2011 RR Scheduled for June and July
*San Juan Unified School District	Unknown	Unknown	*Has not contacted agency to request services
*City Of Sacramento	Projected 140+	Unknown	Budget 2010-2011 *Has not contacted agency to request services

Total:

4,499

544

2. Identify the makeup of the regional economy, including the counties and municipalities

The counties included in the region are Sacramento County, El Dorado, Placer, and Yolo counties. There are 19 municipalities in the region. The population of the region exceeds 2,100,000 and the region's growth rate between 2002 and 2007 was 10.7% compared to 7.1% in California as a whole. Unemployment has risen to 13.1% in the region, with Placer County's rate growing to 12.1%, Sacramento County's rate growing to 13.1%, El Dorado County's rate growing to 13.6%, and Yolo County's rate growing to 14.7% in March 2010. The Region's total employment in March, 2010 was 923,700, below the peak employment in the region in 2007 of 953,000 jobs. Recent trends in unemployment insurance (UI) claims show that individuals are staying unemployed for longer periods of time. The poverty rate in Sacramento County, the county with the densest population, is 12.2%.

3. Define a series of layoffs totaling at least 50 workers (see chart above)

4. Describe how economic changes, including those causing major dislocations, have affected the regional economy and labor market

California is facing a \$20.7 billion in the general fund over the next 18 months according to the Legislative Analysts Office. State budget deficits led to the loss of 1,700 state government jobs in the Sacramento region last year and looming budget deficits are expected to bring deeper cuts with more impact in the next year. The State budget is adversely affecting County government. More than one in 8 County workers in the region lost their jobs last year and more cuts are coming. Sacramento County eliminated 1,600 positions over the last year, 725 of them filled with workers who had to be laid off. The region had significant public sector education layoffs in fiscal year 2009, including over 500 school district employees. State worker furloughs ordered by Gov. Arnold Schwarzenegger in January, 2009 and expanded in July to include a third day per month, led to a 15% reduction in pay for state workers which resulted in the loss of almost 3,000 private sector jobs in the region, according to figures from the [Center for Strategic Economic Research](#). "This is just one example of things happening from an internal (government) decision," center director Ryan Sharp said. "Sacramento has unique challenges. Government accounts for about a quarter of our entire work force." In addition to job losses, measures such as furloughs and efforts to shift employees from full to part time mean less disposable income — and less spending. Less shopping and eating out has a ripple effect to suppliers. "It's a cycle that continues downward, and the government sector is just one example," Sharp said. "As we eliminate more jobs and there are those who are unemployed and unable to get work, we can expect unemployment (rate) upwards of 14 percent." Cuts made to fill the \$20 billion hole in the state budget increased aggregate local county deficits to more than

\$250 million. All four of the local counties have approved new budgets; Sacramento County laid off 325 on Sept. 26, 2009. Four-hundred were let go in July 2009. The county eliminated 50 of the 100 beds at the county [Mental Health Treatment Center](#) and closed its crisis stabilization unit. Yolo County's budget is balanced, but to accomplish this the Supervisors had to cut \$24 million from a General Fund budget of \$65 million. The economic ripple is substantial because five of the six top employers in Yolo County are government entities. Placer County cut positions and called for one furlough day a month, but cut \$22 million without layoffs. El Dorado County reduced department budgets, put some employees on furloughs and cut both filled and vacant jobs to close a \$3.4 million gap.

In 2010, 4,449 public sector workers who are employed by local government, and school districts, have received layoff notices.

5. Demonstrate a substantial impact on workers and identify the economic and talent development challenges facing the region

Economic challenges facing the region are lack of significant job growth, a new home construction market that is not expected to rebound any time soon and the budget woes of state and local government. Dependent on state government employment and contracts, the region will continue to be challenged by California's budget crisis. Businesses are cautious about hiring more workers.

An analysis of the Dislocated Worker Survey for public sector workers collecting information on their dislocated workers salary, classification, and length of employment shows for the most part high wages, long histories of employment, and unique skill sets that are not easily transferable which is evident that dislocated public sector employees will face challenges and barriers to re-employment. For instance, position such as city planners or building inspectors; law enforcement or child protective services are all unique to local City, County, and State governments are impacted by on-going budgets decisions. Many of the public sector jobs are specialized or are in declining industries and do not translate to private sector employment.

Therefore, Talent Development challenges facing the region include development of re-training and incumbent worker training sector initiatives and strategies focusing on preparing workers for emerging jobs in green building, clean energy technology, healthcare, and healthcare information technology. These initiatives should include education, workforce development, employers and labor.

6. A complete listing of all rapid response activities targeting this population, including numbers served. (see chart above)

7. Strategies to serve the threshold number of applicants – the clearer defined the better. Services that will be available to public sector NEG enrollees will include:

One Stop Career Center staff assisted services: These services include an orientation to the career center system, work readiness, pre-employment, and life skills workshops, coaching and career counseling and planning, labor market information, on-line assessment tools, job listings and matching, employer recruitment events, and referral to education and training providers. (5 Workforce Development Coaches, 48% benefits, 29% services and supplies = \$416,000)

Re-Training Programs from Community College Certificate/Degree Programs in Green Building, Clean Energy Technology, Healthcare, and Healthcare IT. SETA will contract with the Los Rios Community College District (average cost per program is \$3,750) for certificate/degree programs in the following emerging/growing occupations:

Registered Nurse	Building Inspection Technology
Sonographer/Ultra Sound Technician	Construction Management
Health Care Interpreter	Electrical Construction Inspection
Clean Diesel Technology	Green Building-Environmental Design
Computer Networking Management	Home Energy Auditor
Digital Home Technology Integrator	HVAC Inspection
Digital Repair and Upgrade Technician	Plumbing Inspection
Electronics System Technology	Sustainable Facilities Management
Engineering Technology	Weatherization Specialist
Health Information Coding Specialist	Wastewater Management
Health Information Technology	Wastewater Treatment Plant Operator
Medical Laboratory Assistant and Technician	
Solar Energy Systems Design, Estimation and Sales	
Solar Energy Technology	

200 students x \$3,750 per program = \$750,000

On-the-job-training for emerging jobs in Green Building, Clean Energy Technology, Healthcare and Healthcare Information Technology. SETA will develop 50 contracts for On-the-job-Training with private sector employers to retrain public sector employees in emerging occupations at an average cost of \$5,500 per contract \$275,000

Supportive Services to ensure successful completion and transition to employment.
Average cost per participant for supportive services is \$2,000 x 300 = \$600,000

10% administrative costs (\$204,100)

Total Request: \$2,245,100

- 8. Commitment to meet the requirement of a 70% disbursement threshold of WIA dislocated worker formula funds, and 50% of ARRA dislocated worker formula funds by June 1, 2010.**

SETA will meet these requirements.

Sacramento Proposal

On-the-Job Training

The Sacramento Employment and Training Agency's (SETA) On-the-Job Training (OJT) provides job seekers with work experience and skills training needed to successfully obtain and retain employment. OJT is "hire first" program that provides a 50% to 90% reimbursement of the wages paid by an employer to an employee for up to six months of training. The percentage of the wage reimbursement and the length of training are based on the occupation, the elements of training, the experience and work readiness of the trainee, and the difficulty of the job.

SETA currently has a network of seven contractors who develop OJT training contracts and match the candidate's skill and employment interests with an appropriate job opening. The OJT contractors are:

Asian Resources, Inc.
Bach Viet Association, Inc.
Folsom Cordova Community Partnership
La Familia Counseling Center
Lao Family Community Development, Inc.
North State Building Industry Association
Sacramento Chinese Community Service Center

SETA Employer Services staff and the OJT contractors are responsible for recruiting employers, developing an OJT contract that includes the terms of payment, the elements of training, the length of training, the terms and conditions of the training, recruiting and screening applicants, setting up interviews/referrals to employers, and providing on-going coaching, mentoring and case-management to ensure successful transition to unsubsidized employment.

The employer is responsible for selecting, hiring, training and supervising the employees. Since this is a direct hire, the business makes the final decision on the appropriate candidate for the position. The business or agency is required to submit a monthly invoice to receive reimbursement for the wages paid to the employee and is responsible for keeping time sheets and evaluations on-site that document progress.

Wage reimbursement may be paid up to 40 hours per week. Wages are paid at the standard wage for the position in the company. Part-time employment may be approved on a case-by-case basis.

The following is SETA Plan for OJT NEG Funds:

- Estimated Number of OJT slots 180 slots (SETA used ARRA funds in 2009-2010 to procure providers. The goal for the providers in 2009-2010 is 265 slots)
- Estimated number of employers is 150.
- Targeted industries to be serviced:
 - Administrative and Support Services
 - Construction
 - Healthcare and Support Services
 - Information Technology
 - Installation, Maintenance, and Repair
 - Tourism and Hospitality
 - Transportation and Production
 - Clean/Green Energy Technology
- Estimated total costs
 - Staff costs: \$656,000 (staff and overhead)
 - OJT costs: \$834,000 (wages at \$8 per hour x 580 hours x 180 trainees)
 - Support Services costs: \$100,000
 - Admin: \$159,000
 - Total: \$1,749,000
 - Cost per participant \$9,716

SETA has successfully operated an on-the job training program for the last twenty years. In 2009-2010 SETA utilized WIA Recovery Act, Refugee Employment Social Services, and TANF ECF (Temporary Assistance to Needy Families – Emergency Contingency) to fund the On-the-Job Training program. As of March 31, 2009 267 trainees were enrolled and placed in OJT contracts, 85 had completed with an 85% entered employment rate and an average wage of \$10.30 per hour for adults and \$12.41 for dislocated workers.

ITEM IV-A - INFORMATION

SACRAMENTO WORKS CAREER CENTER THIRD QUARTER REPORTS

BACKGROUND:

The Third Quarter reports (July 1, 2009 through March 30, 2010), sent under separate cover, are for both the Workforce Investment Act and the American Recovery and Reinvestment Act programs. Included in this packet is a summary of career center performance, an overview of the Learning Lab measures (Process Measures), information on the numbers of customers receiving Scholarships and Support Services, Job Seeker Customer Satisfaction and Employer Outreach Activities. Additionally included are data outlining Universal Services and the demographics of the customers the career centers served during this time period.

ITEM IV-B – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of March was 13.1%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

**Monthly Labor Force Data for Cities and Census Designated Places (CDP)
 March 2010 - Preliminary
 Data Not Seasonally Adjusted**

Area Name	Labor Force	Employment	Unemployment		Census Ratios	
			Number	Rate	Emp	Unemp
Sacramento County	690,000	599,600	90,400	13.1%	1.000000	1.000000
Arden Arcade CDP	57,400	49,900	7,500	13.0%	0.083249	0.082638
Carmichael CDP	29,500	26,500	3,000	10.2%	0.044196	0.033389
Citrus Heights city	50,800	46,100	4,700	9.3%	0.076838	0.052031
Elk Grove CDP	35,600	31,800	3,800	10.7%	0.052995	0.042014
Fair Oaks CDP	17,200	16,000	1,200	7.1%	0.026690	0.013634
Florin CDP	13,100	10,400	2,600	20.2%	0.017414	0.029215
Folsom city	27,100	25,500	1,600	6.0%	0.042525	0.018086
Foothill Farms CDP	9,900	8,200	1,800	17.7%	0.013648	0.019477
Galt city	11,200	8,900	2,300	20.9%	0.014787	0.025876
Gold River CDP	4,800	4,700	100	2.6%	0.007807	0.001391
Isleton city	400	400	100	17.1%	0.000606	0.000835
La Riviera CDP	7,000	6,500	600	7.9%	0.010764	0.006121
Laguna CDP	20,600	19,100	1,500	7.2%	0.031834	0.016416
Laguna West Lakeside CDP	5,300	4,800	500	9.4%	0.008082	0.005565
North Highlands CDP	23,200	18,600	4,700	20.0%	0.030952	0.051475
Orangevale CDP	16,000	14,500	1,400	9.0%	0.024229	0.015860
Parkway South Sacramento CD	16,600	12,800	3,700	22.5%	0.021400	0.041180
Rancho Cordova City	31,500	26,800	4,700	15.0%	0.044619	0.052031
Rancho Murieta CDP	2,300	2,200	100	4.4%	0.003619	0.001113
Rio Linda CDP	6,000	4,700	1,200	20.3%	0.007917	0.013356
Rosemont CDP	14,100	12,500	1,600	11.1%	0.020867	0.017251
Sacramento city	219,900	186,300	33,600	15.3%	0.310678	0.371731
Vineyard CDP	5,900	5,500	400	6.8%	0.009185	0.004452
Walnut Grove CDP	500	300	200	30.7%	0.000569	0.001669
Wilton CDP	2,800	2,500	300	9.0%	0.004225	0.002782

CDP is "Census Designated Place" - a recognized community that was unincorporated at the time of the 2000 Census.

Notes:

- 1) Data may not add due to rounding. All unemployment rates shown are calculated on unrounded data.
- 2) These data are not seasonally adjusted.

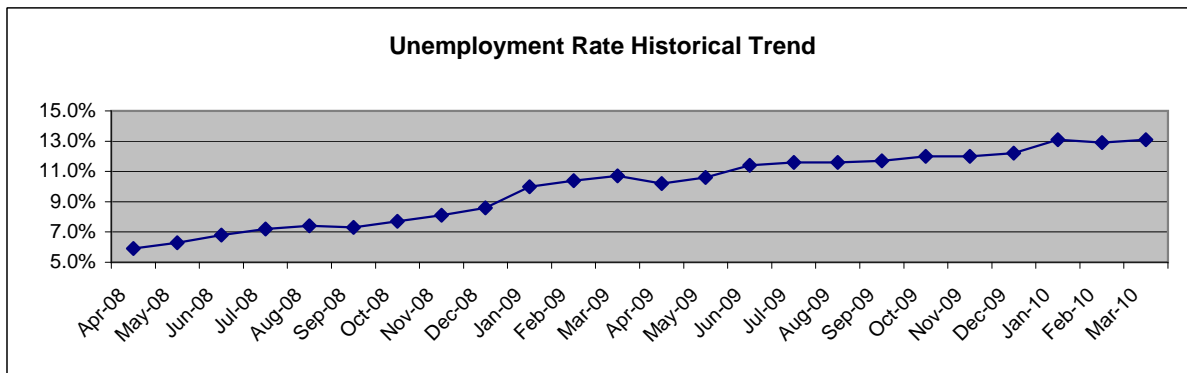
Methodology:

Monthly city and CDP labor force data are derived by multiplying current estimates of county employment and unemployment by the employment and unemployment shares (ratios) of

IMMEDIATE RELEASE

SACRAMENTO-ARDEN ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 13.1 percent in March 2010, up from a revised 12.9 percent in February 2010, and above the year-ago estimate of 10.7 percent. This compares with an unadjusted unemployment rate of 13.0 percent for California and 10.2 percent for the nation during the same period. The unemployment rate was 13.6 percent in El Dorado County, 12.1 percent in Placer County, 13.1 percent in Sacramento County, and 14.7 percent in Yolo County.



Industry	Feb-2010	Mar-2010	Change		Mar-2009	Mar-2010	Change
	Revised	Prelim				Prelim	
Total, All Industries	817,400	820,800	3,400		849,300	820,800	(28,500)
Total Farm	7,100	7,800	700		6,900	7,800	900
Total Nonfarm	810,300	813,000	2,700		842,400	813,000	(29,400)
Mining and Logging	400	400	0		400	400	0
Construction	34,500	35,600	1,100		43,900	35,600	(8,300)
Manufacturing	33,000	33,100	100		34,800	33,100	(1,700)
Trade, Transportation & Utilities	131,400	131,700	300		134,000	131,700	(2,300)
Information	17,900	17,600	(300)		18,600	17,600	(1,000)
Financial Activities	51,100	51,100	0		55,100	51,100	(4,000)
Professional & Business Services	96,500	96,800	300		102,200	96,800	(5,400)
Educational & Health Services	99,500	99,700	200		99,900	99,700	(200)
Leisure & Hospitality	79,100	79,500	400		82,500	79,500	(3,000)
Other Services	27,300	27,400	100		28,800	27,400	(1,400)
Government	239,600	240,100	500		242,200	240,100	(2,100)

Notes: Data not adjusted for seasonality. Data may not add due to rounding
 Labor force data are revised month to month
 Additional data are available on line at www.labormarketinfo.edd.ca.gov
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Data Not Seasonally Adjusted

Area Name	Labor Force	Employment	Unemployment Number	Unemployment Rate	Census Ratios	
					Emp	Unemp

each city and CDP at the time of the 2000 Census. Ratios for cities of 25,000 or more persons were developed from special tabulations based on household population only from the Bureau of Labor Statistics. For smaller cities and CDP, ratios were calculated from published census data.

City and CDP unrounded employment and unemployment are summed to get the labor force. The unemployment rate is calculated by dividing unemployment by the labor force. Then the labor force, employment, and unemployment are rounded.

This method assumes that the rates of change in employment and unemployment, since 2000, are exactly the same in each city and CDP as at the county level (i.e., that the shares are still accurate). If this assumption is not true for a specific city or CDP, then the estimates for that area may not represent the current economic conditions. Since this assumption is untested, caution should be employed when using these data.

REPORT 400 C
Monthly Labor Force Data for Counties
March 2010 - Preliminary
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL	---	18,317,000	15,935,900	2,381,000	13.0%
ALAMEDA	13	759,700	669,500	90,200	11.9%
ALPINE	13	560	490	70	11.9%
AMADOR	26	18,160	15,570	2,600	14.3%
BUTTE	30	105,400	89,500	15,900	15.1%
CALAVERAS	35	20,240	16,780	3,460	17.1%
COLUSA	57	12,300	9,100	3,200	26.0%
CONTRA COSTA	15	526,800	463,500	63,200	12.0%
DEL NORTE	25	11,750	10,110	1,650	14.0%
EL DORADO	24	92,800	80,200	12,600	13.6%
FRESNO	46	443,600	360,600	83,000	18.7%
GLENN	42	13,030	10,670	2,360	18.1%
HUMBOLDT	20	61,400	53,700	7,700	12.5%
IMPERIAL	58	74,800	54,600	20,200	27.0%
INYO	7	9,980	8,940	1,050	10.5%
KERN	43	364,300	297,500	66,800	18.3%
KINGS	45	63,100	51,400	11,700	18.6%
LAKE	50	25,500	20,520	4,980	19.5%
LASSEN	35	13,570	11,240	2,320	17.1%
LOS ANGELES	18	4,889,700	4,289,000	600,700	12.3%
MADERA	37	67,700	55,800	11,900	17.5%
MARIN	2	131,000	119,500	11,500	8.8%
MARIPOSA	27	9,420	8,050	1,360	14.5%
MENDOCINO	21	43,580	37,950	5,630	12.9%
MERCED	54	108,800	84,800	24,100	22.1%
MODOC	38	3,960	3,260	700	17.7%
MONO	1	10,080	9,260	820	8.1%
MONTEREY	34	215,100	178,900	36,200	16.8%
NAPA	9	75,500	67,400	8,100	10.7%
NEVADA	18	51,450	45,090	6,350	12.3%
ORANGE	4	1,607,900	1,446,100	161,800	10.1%
PLACER	17	179,200	157,400	21,800	12.1%
PLUMAS	56	9,620	7,410	2,210	23.0%
RIVERSIDE	30	918,900	779,800	139,100	15.1%
SACRAMENTO	23	690,000	599,600	90,400	13.1%
SAN BENITO	53	27,200	21,200	5,900	21.8%
SAN BERNARDINO	29	870,800	741,900	128,900	14.8%
SAN DIEGO	10	1,567,700	1,395,400	172,300	11.0%
SAN FRANCISCO	6	457,700	410,700	47,000	10.3%
SAN JOAQUIN	44	307,000	250,500	56,400	18.4%
SAN LUIS OBISPO	8	138,200	123,500	14,700	10.6%
SAN MATEO	3	372,400	336,000	36,400	9.8%
SANTA BARBARA	4	223,300	200,600	22,700	10.1%
SANTA CLARA	15	879,200	773,400	105,800	12.0%
SANTA CRUZ	32	149,900	127,000	22,900	15.3%
SHASTA	38	85,800	70,600	15,200	17.7%
SIERRA	41	1,720	1,420	310	17.8%
SISKIYOU	48	20,300	16,360	3,940	19.4%
SOLANO	22	215,000	187,100	27,900	13.0%
SONOMA	12	256,500	227,400	29,100	11.3%
STANISLAUS	47	239,800	193,700	46,100	19.2%
SUTTER	55	43,700	33,800	9,800	22.5%
TEHAMA	38	26,220	21,580	4,650	17.7%
TRINITY	52	5,160	4,040	1,120	21.7%
TULARE	48	208,000	167,700	40,300	19.4%
TUOLUMNE	33	26,450	22,330	4,110	15.6%
VENTURA	11	435,700	386,700	49,000	11.2%
YOLO	28	101,500	86,600	14,900	14.7%
YUBA	51	28,800	22,900	5,900	20.5%

Notes

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2009 benchmark and Census 2000 population controls at the state level.

**SACRAMENTO-ARDEN-ARCADE-ROSEVILLE METROPOLITAN STATISTICAL AREA (MSA)
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)**

Construction leads regional month over job growth

The unemployment rate in the Sacramento-Arden Arcade-Roseville MSA was 13.1 percent in March 2010, up from a revised 12.9 percent in February 2010, and above the year-ago estimate of 10.7 percent. This compares with an unadjusted unemployment rate of 13.0 percent for California and 10.2 percent for the nation during the same period. The unemployment rate was 13.6 percent in El Dorado County, 12.1 percent in Placer County, 13.1 percent in Sacramento County, and 14.7 percent in Yolo County.

Between February 2010 and March 2010, the total number of jobs located in the counties of El Dorado, Placer, Sacramento, and Yolo increased by 3,400 to reach 820,800.

- Construction added 1,100 jobs, slightly more than its average 1,000-job increase from February to March over the prior 20 years. Specialty trade contractors (up 900 jobs) made up most of the increase.
- Total farm advanced 700 jobs, higher than the prior 20-year average addition of 500 jobs between February and March.
- Government picked up 500 jobs, reporting gains in federal government (up 200 jobs), local government (up 200 jobs), and state government (up 100 jobs).
- Trade, transportation, and utilities reflected a seasonal gain of 300 jobs, comprised of retail jobs (up 400 jobs) offset slightly by losses in transportation, warehousing, and utilities (down 100 jobs).
- Information posted the only month-over job loss, falling by 300 jobs, mostly in telecommunications (down 200 jobs).
-

Between March 2009 and March 2010, the total number of jobs in the region fell by 28,500 or 3.36 percent.

- Construction lost 8,300 jobs, with declines in specialty trade contractors (down 5,400 jobs) and construction of buildings (down 2,400 jobs).
- Professional and business services declined by 5,400 jobs, primarily due to losses in professional, scientific, and technical services (down 3,000 jobs) and administrative and support and waste management and remediation services (down 2,100 jobs).
- Financial activities contracted by 4,000 jobs, mainly in finance and insurance (down 3,100 jobs). Real estate and rental and leasing registered a decline of 900 jobs.
- Leisure and hospitality shrank by 3,000 jobs, with losses divided between accommodation and food services (down 1,600 jobs) and arts, entertainment, and recreation (down 1,400 jobs).

ITEM IV- C – INFORMATION
DISLOCATED WORKER UPDATE

BACKGROUND:

The most current dislocated worker update will be distributed at the meeting and staff will be available to answer questions.

Dislocated Worker Information PY 2009/2010

The following is an update of information as of May 14, 2010 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Unofficial	7/20/2009	COUNTY OF SACRAMENTO SACRAMENTO, CA	9/23/2009	417	Ongoing
Official	8/4/2009	USAA 2201 Harvard St. Sacramento, CA 95815	10/5/2009	261	Pending
Unofficial	8/10/2009	Health Net, Inc. 12033 Foundation Place Rancho Cordova, CA 95670	10/1/2009	25	9/09 Services Ongoing
Official	8/12/2009	Calpine Corporation 1180 Iron Point Rd Folsom, CA 95630	11/4/2009	88	10/1/2009
Official	8/12/2009	Crossmark 4541 Florin Rd Sacramento, CA 95823	10/31/2009	15	Pending
Unofficial	8/14/2009	SMUD 6210 Street Sacramento, CA 95817	4/1/2010	120	On-Going
Unofficial	8/17/2009	Kaiser Permanente Sacramento, CA	10/15/2009	50	11/12/2009
Unofficial	10/6/2009	Safe Credit Union 12519 Folsom Blvd Rancho Cordova 95652	10/28/2009	20	10/28/2009
Unofficial	10/15/2009	Twin Rivers USD 5115 Dudley Blvd McClellan, CA 95660	1/10/2010	150	Pending
Official	11/4/2009	Centepate 400 Ballpark West Sacramento, CA 95691	1/14/2010	342	Coordinating Services West Sacramento
Official	11/19/2010	Worley Parsons 2330 E. Bidwell Folsom. CA 95630	12/30/2010	1	Pending
Official	12/18/2010	ATT Sacramento, CA	12/30/2010	333	12/30/2010
Official	12/22/2009	CDG Management, LLC 1215 Del Paso Blvd. Sacramento, CA 95815	12/31/2010	101	Pending
Official	1/10/2010	Sam's Club 3571 North Freeway Blvd Sacramento, CA 95834	1/22/2010	151	1/21/2010
Official	1/14/2010	Matheson 9780 Dino Drive Elk Grove, CA 95624	2/1/2010	74	1/25/2010
Official	1/22/2010	CVS Caremark 1625 West National Sacramento, CA 95834	3/26/2010	92	3/26/2010
Official	2/1/2010	JC Penney 4801 Urbani McClellan, CA 95834	3/20/2010	55	Pending

Dislocated Worker Information PY 2009/2010

The following is an update of information as of May 14, 2010 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications in Sacramento County

	MONTH RECEIVE NOTICE	COMPANY AND ADDRESS	WARN STATUS	# OF AFFECTED WORKERS	SETA'S INTERVENTION
Official	2/1/2010	Bank of America 10850 White Rock Road Rancho Cordova, CA 95670	2/9/2010	60	2/9/2010
Official	2/28/2010	Twin Rivers USD 5115 Dudley Blvd McClellan, CA 95660	3/9/2010	250	4/12/2010 5/25/2010
Official	3/1/2010	Elk Grove USD 9510 Elk Grove-Florin Road Elk Grove, CA 95670	3/15/2010	1,125	4/19/2010 Ongoing
Official	3/1/2010	Comcast 1242 National Drive Sacramento, CA 95834	3/3/2010	57	5/1/2010
Official	3/5/2010	Regional Transit 1400 29th St Sacramento, CA 95815	3/15/2010	60	April 2010 Ongoing
Unofficial	3/3/2010	Hard Rock Cafe 545 Downtown Plaza Sacramento, CA 95815	3/3/2010	45	3/27/2010
Official	3/3/2010	Sacramento Unified SD 5735 47th Ave Sacramento, CA	3/8/2010	560	5/13/2010
Unofficial	3/9/2010	AAA 8687 Weyand Ave Sacramento, CA	3/3/2010	100	5/13/2010 Ongoing
Official	3/16/2010	Wells Fargo 2860 Gateway Oaks Dr Sacramento, CA	3/18/2010	415	4/20-27/2010
Unofficial	3/28/2010	Washoe Tribe 3831 North Freeway Blvd Sacramento, CA	4/11/2010	34	5/22/2010
Official	4/23/2010	Bridges Behavioural Language Systems 6060 Sunrise Vista Dr. Citrus Heights, CA 95621	6/30/2010	100	Pending
			Total # of Affected Workers	5,101	

ITEM IV-D – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Career Centers and internal Employer Services staff work with local employers to recruit qualified employees. Attached is a listing of employers recently assisted.

Mr. William Walker will be available to answer questions.

Employer	Jobs	Number of Positions
Solar Power Inc	Solar Photovoltaic	50
ZETA	Construction	50
N Solar Inc	Green Jobs	150
OPDE	Solar Photovoltaic	150
California Redevelopment Association	Member Service Associate	1
Child Abuse Prevention Center	Community Ed Training Manager	1
Community Services Planning Council	Program Associate	1
Delta Dental of California	Workforce Management Coordinator	1
Campbell Soup	Maintenance Mechanics	7
General Produce Company	Retail Merchandiser	1
North Highlands Pharmacy Inc.	Pharmacy Clerk	2
Randstad	Bilingual Customer Service Reps	15
Raging Waters	Various Positions	50
Salvation Army Emergency Shelter	Case Manager & Housing Specialist	2
Nestlé Waters North America	Admin Staff & Warehouse Positions	40
PG&E	Utility Equipment Mechanics	20
Beutler Corporation	Consolitrades/Flash Cool	70
Union Pacific	Diesel Mechanic	1
Agilent Technologies	Manufacturing Engineer Supervisor	1
Intelligrated	Product Support Engineer	1
Grocery Outlet	Deli, Clerk, Cashier, Produce etc.	40
Amerikit	Warehouse, Administrative Asst.	3
Conveo	Maintenance Tech & Adjusters	2
Vacuum Process Engineering	Drafter/Designer & Technicians	2
HMS Host	Cashiers, Cook, Attendants etc	12
AccentCare	Caregivers	10
Support for Home	Caregivers	10
Capital Autism Services	Behavioral Tutors	8

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ITEM IV- E - INFORMATION

COMMITTEE UPDATES

BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Council – Matt Kelly
- Planning/Oversight Committee – Lynn Conner
- Employer Outreach Committee – Kim Parker
- Board Development Committee – Kingman Tsang

ITEM V - OTHER REPORTS

1. CHAIR'S REPORT: The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Investment Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

3. COUNSEL REPORT: The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

4. PUBLIC PARTICIPATION: Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.