

CAREER CENTERS

BROADWAY

915 Broadway
Sacramento, CA 95818
(916) 324-6202

CITRUS HEIGHTS

7640 Greenback Lane
Citrus Heights, CA 95610
(916) 676-2540

FRANKLIN

7000 Franklin Blvd., Suite 540
Sacramento, CA 95823
(916) 262-3200

GALT

1000 C Street, Suite 100
Galt, CA 95632
(209) 744-7702

GREATER SACRAMENTO URBAN LEAGUE

3725 Marysville Blvd.
Sacramento, CA 95838
(916) 286-8600

HILLSDALE

5655 Hillsdale Blvd., Suite 8
Sacramento, CA 95842
(916) 263-4100

LA FAMILIA COUNSELING CENTER

5523 34th Street
Sacramento, CA 95820
(916) 452-3601

LEMON HILL

5451 Lemon Hill Avenue
Sacramento, CA 95824
(916) 433-2620

MARK SANDERS COMPLEX

2901 50th Street
Sacramento, CA 95817
(916) 227-1395

MATHER

10638 Schirra Avenue
Mather, CA 95655
(916) 228-3127

RANCHO CORDOVA

10381 Old Placerville Rd.,
Suite 150
Sacramento, CA 95827
(916) 255-3255

SOUTH COUNTY

8401 - A Gerber Road
Sacramento, CA 95828
(916) 525-4717

Administrative Offices & Employer Services

925 Del Paso Blvd.
Sacramento, CA 95815
(916) 263-3800

Website: <http://www.seta.net>



SACRAMENTO WORKS, INC. EMPLOYER OUTREACH COMMITTEE

Date: Thursday, February 28, 2008

Time: 9:00 a.m.

Location: SETA Board Room
925 Del Paso Blvd.
Sacramento, CA 95815

AGENDA

1. Call to Order/Roll Call
2. Approval of the January 23, 2008 Minutes
3. MMC PR/Marketing activities (3/1/07-2/28/08)-Carlos Quiroz
4. Prison-to-Employment Program—Matt Powers, Mimi Budd
5. Adjournment

Committee Members: Kim Parker (Chair), Walter DiMantova, Diane Ferrari, Barbara Hayes, Mark Ingram, Matt Mahood, James Pardun, Maurice Read, Anette Smith-Dohring, Terry Wills.

This meeting is open to all members of the Sacramento Works, Inc. Board and the public.

DISTRIBUTION DATE: FRIDAY, FEBRUARY 22, 2008

**Sacramento Works, Inc.
Employer Outreach Committee
Minutes/Synopsis**

SETA Board Room
925 Del Paso Blvd
Sacramento, CA 95815

Wednesday, January 23, 2008
9:00 a.m.

- I. Meeting Order/Roll Call: To order at 9:53 a.m.

Members Present: Walter DiMantova, Barbara Hayes, Mark Ingram, Matt Mahood, James Pardun, Kim Parker.

Members Absent: Diane Ferrari, Maurice Read, Anette Smith-Dohring, Terry Wills

Others Present: Mark Erlichman, Pattie Espinosa, Terri Carpenter, Rudy Meza, Valerie Carrigan, Phil Cunningham, Robin Purdy, Kathy Kossick.

2. Approval of the November 29, 2007 Minutes

No questions or comments.

Moved/Pardun, second/Ingram, to approve the November 29 minutes.

3. **NSI Update**

Ms. Valerie Carrigan distributed a program summary of the Next Skills Institute. October 19 was the marketing roll out event. SETA is one of the sponsors and NSI is looking for funding for future trainings. This program can be run through the Employment Training Panel (ETP). Ms. Carrigan distributed copies of the certificates received by participants that attended, participated, and completed the NSI class. SETA has agreed to sponsor the SAHRA SWELL awards. This is available for other organizations to utilize.

4. **Report back on Career Builder**

Ms. Carpenter reported that the Committee looked at Employon and CareerBuilder; she looked at Yahoo Hot Jobs as well. The Committee gave her the 'green light' to go with CareerBuilder if the price would be for \$10,000; Ms. Carpenter negotiated a price of \$9,999. The Partnership includes five postings a month on CareerBuilder site; she reviewed the things included in the agreement with CareerBuilder. Ms. Carpenter stated that staff will be double entering jobs into both Cal Jobs and CareerBuilder. Ms. Ferrari is working to set up a meeting with a Cal Jobs person to get this worked out. Our CareerBuilder link is set up and will officially launch by February 1.

5. **Second Quarter Employer Outreach Report**

Ms. Carpenter distributed the report which indicates less hiring going on. Last year we got 250 hires out of the Franchise Tax Board. The average wage is down by 4%.

Ms. Hayes stated that she, Ms. Purdy and George Hempe will be meeting with ETP about two green energy training programs. A training curriculum for solar panel installers, inspectors and public works people that do permitting for solar energy is being developed. There is a growing need for people that can work on solar panels.

A second pot of ETP funds would be for entrepreneurial development for green/clean energy.

6. **Adjournment:** Meeting adjourned at 10:41 a.m.