

# Sacramento Works, Inc. Local Workforce Development Board Strategic Plan

Sacramento Works, Inc., the local Workforce Development Board for Sacramento County, is a 25-member board charged with providing policy, planning and oversight for local workforce development initiatives.

## **Vision:**

Building a dynamic workforce for the Sacramento Region.

## **Mission:**

Sacramento Works partners with the workforce community to serve regional employment needs.

## **Goals:**

### **Goal 1 (Planning/Oversight Committee):**

Prepare customers for viable employment opportunities and career pathways in the region by improving the one stop career center system.

### **Goal 2 (Employer Outreach Committee):**

Support regional employers' efforts to hire, train, and transition employees by enhancing and communicating the availability and value of Sacramento Works' employer and business services.

### **Goal 3 (Youth Committee):**

Prepare youth to thrive and succeed in the regional workforce by providing relevant work readiness and employment programs and engaging regional employers and academia.

ITEM II-A – CONSENT

APPROVAL OF MINUTES OF THE JANUARY 24, 2018 MEETING

BACKGROUND:

Attached are the minutes of the January 24, 2018 meeting for review.

RECOMMENDATION:

That your Board review, modify if necessary, and approve the attached minutes.

## **REGULAR MEETING OF THE SACRAMENTO WORKS, INC. BOARD**

### Minutes/Synopsis

*(The minutes reflect the actual progression of the meeting.)*

SETA Board Room  
925 Del Paso Blvd., suite 100  
Sacramento, California

Wednesday, January 24, 2018  
8:00 a.m.

#### **I. Call to Order/Roll Call**

Mr. Gary King called the meeting to order at 8:01 a.m. The roll was called and a quorum was established.

Members Present: Dennis Canevari, Lisa Clawson, Lynn Conner, David De Mers, Diane Ferrari, Troy Givans, Gary King, Kathy Kossick, Matt Legé, Frank Louie, Elizabeth McClatchy, Dr. Jamey Nye, Johnny Perez, Fabrizio Sasso, Anette Smith-Dohring, Peter Tateishi, Rick Wylie

Members Absent: Larry Booth, Ann Edwards, David Gordon, Kim Gusman, Tom Kandris, Dennis Morin, Jay Onasch

- ➔ Introduction of New Member: Mr. Johnny Perez was welcomed to the board. Mr. Perez stated that he has been interested in participating on this board for a long time.
- ➔ Valley Vision Presentation on Employer Engagement/Advisory Projects: Ms. Trish Kelly provided an overview of Valley Vision's role in various regional partner programs.

#### **II. Consent Items**

##### **A. Approval of Minutes of the November 15, 2017 Meeting**

Minutes were reviewed; no questions or corrections.

Moved/Clawson, second/Tateishi, to approve the minutes of the November 15, 2017 meeting.

Roll call vote:

Aye: 16 (Canevari, Clawson, Conner, De Mers, Ferrari, Givans, King, Kossick, Legé, Louie, McClatchy, Nye, Perez, Sasso, Tateishi, Wylie)

Nay: 0

Abstentions: 1 (Smith-Dohring)

Absent: 7 (Booth, Edwards, Gordon, Gusman, Kandris, Morin, Onasch)

### III. Discussion/Action Items

#### A. Approval of the Workforce Innovation and Opportunity Act (WIOA), Revised Self-Assessment Report for Certification of the Comprehensive America's Job Center – Hillsdale

Mr. Roy Kim at the last meeting the board approved the baseline criteria for the self-assessment document. The state is requiring a certification of all job centers. There were three teams that did the self-assessment comprised of partners, staff, and board members. There was not an implemented system for customer feedback. The customer satisfaction surveys were reviewed. Ms. Ferrari asked if there was a mechanism to follow up with employers if they have issues? Mr. Kim replied that there is an e-mail account that automatically goes to William Walker and his staff will then follow up. For each of the questions in the survey, there is an opportunity for comments. As we receive comments, the input will be utilized to adjust the survey going forward. The boxes may change as the survey evolves.

Mr. Wylie asked how the surveys are being requested and what kind of responses staff has received. Mr. Kim replied that they survey started January 2, 2018. There are links on the SETA and Sacramento Works websites. Customers and employers can go to the surveys and provide input. Mr. Ralph Giddings stated that the survey has not yet been sent out to employers. The job seeker survey has 50 responses so far. Mr. Canevari asked how many typically fill out the comment section and Mr. Giddings replied very few.

Ms. Smith-Dohring stated that people do not always know what services are available to them. Is there an opportunity to add a question about what services do you use? What services would you like to see?

Moved/DeMers, second/McClatchy, to approve the Workforce Innovation and Opportunity Act, Revised self-assessment report for certification of the comprehensive America's Job Center – Hillsdale.

Roll call vote:

Aye: 17 (Canevari, Clawson, Conner, De Mers, Ferrari, Givans, King, Kossick, Legé, Louie, McClatchy, Nye, Perez, Sasso, Smith-Dohring, Tateishi, Wylie)

Nay: 0

Abstentions:

Absent: 7 (Booth, Edwards, Gordon, Gusman, Kandris, Morin, Onasch)

#### B. Approval of Workforce Innovation and Opportunity Act (WIOA), Title I, Youth Program Funding Augmentations

Ms. Terri Carpenter stated that every year, funding recommendations are brought for the youth program. Approximately 20% of the funding is allocated to a paid work experience component. Many providers base their work experience

on the minimum wage. January 1 the minimum wage went up to \$11.00 and this board item requests an increase of .50 cents. The varying amounts are based on the slots and numbers of kids proposed to serve. The range is 200-340 hours, depending upon the provider. Staff is asking for an amount of \$28,159 to cover the increase in the minimum wage.

There were two providers that foresaw the minimum wage increase and it was built into their contract.

Moved/Fabrizio, second/Canevari, to approve the augmentation recommendation for the WIOA, Title I, Youth Program providers for PY 2017-18 as reflected in the agenda packet.

Roll call vote:

Aye: 17 (Canevari, Clawson, Conner, De Mers, Ferrari, Givans, King, Kossick, Legé, Louie, McClatchy, Nye, Perez, Sasso, Smith-Dohring, Tateishi, Wylie)

Nay: 0

Abstentions: 0

Absent: 7 (Booth, Edwards, Gordon, Gusman, Kandris, Morin, Onasch)

#### C. Discussion on the Role of the Sacramento Works Board

Mr. King stated that this board item is a result of new leadership on the board and a conversation with Ms. Kossick and Mr. Wylie. If you look at the members and there are members that are part of business, labor organizations, education and there is a wealth of experience, viewpoints, perspectives and we need to leverage that knowledge. The question was how to tap into the wealth of information in the membership. We spend time every other month to look at strategy and issues that are key and important to this area/region. It is important to identify a set of topics or issues and schedule them to dive into the topics. What would come out of the discussion is policy or strategy for staff to develop. This was also discussed at the Executive Committee. The outcome will be restructuring our board meeting agendas to set aside time to discuss issues.

Mr. Wylie asked that in keeping with our agenda items today, there are correlating activities. He served on the committee that did the self-assessment. Perhaps board members could assist in the recruitment of board members. What are our roles as board members? Is this a perfunctory meeting or are we going to accomplish things?

Ms. Kossick stated that some people are on committees and come, but others do not. It is important to have to give members a reason to come to meetings and to relook at the role of each board member.

Mr. Cunningham stated that from a legal point of view, each member has the fiduciary obligation to represent the community and bring their expertise to the

table. The private sector needs to share with the public sector. The goal is collaboration to improve workforce development in this region.

Mr. Sasso stated that he sits on many other boards and he finds it a challenge in his own organization. What is helpful for him as a board member is having a one on one assessing him and holding him accountable as a member and tell board members what we need from them.

Mr. Louie stated that Board members need to choose what they are most interested in. He recommended that board members look at the definitions and roles and responsibilities of the committees.

Mr. Cunningham stated that there is a 501 c3 corporate vehicle and there is a need for funds to do things that we could not do with WIOA funds. There are entities that could donate funds to the organization.

Ms. McClatchy stated that there could be a topic to explore opportunities for funding development. The 501c3 allows us to 'sell' our services; this would be a good topic of conversation.

Ms. Clawson likes talking about our common interests and how we can go forward as independent board members with the common mission. She would like more interaction and it would help her feel more valuable to the organization.

Mr. Canevari referenced the Employer Outreach Committee's Build Your Own Workforce program; we have a lot of resources on the shelf. There are a lot of organizations working independently on the same issues. Is there something on the shelf to dust off or is there something that needs to go on the shelf?

Mr. Sasso asked if there was an asset survey and Ms. Kossick replied that years ago we had a document that board members were to complete and submit on an annual basis.

Mr. Cunningham suggests asking each of the committees to come up with a proposal of what can be done. Ms. Clawson stated that she can ask for money for community benefit. Ms. McClatchy suggested an outline showing the needs and the realistic ways to meet the needs.

Ms. Smith-Dohring talked about the programs that were done in employer resource training such as upgrading existing staff, i.e., nursing staff at Sutter. Maybe do interesting, creative programs that does not fit in the WIOA funding scope.

Mr. King stated that he will be working with Ms. Kossick and staff to set aside time to discuss ideas.



is and how to engage everyone. This could be a very vibrant committee. There is so much more it can do. Mr. Wylie stated that some of us are not participating as we should. We need everyone to use their talents and influence as they were intended at the committee level. Ms. Clawson urged board members to consider joining the committee or send her prospective board members.

**V. Other Reports**

1. Chair: No report.
2. Members of the Board: Ms. Kossick announced that Mr. Dourgarian recently resigned. He was on the board since 2000 and was a member of the initial Sacramento Works board.
3. Counsel: No report.
4. Public Participation: No comments.

**VI. Adjournment: The meeting was adjourned at 9:28 a.m.**



## ITEM III – ACTION/DISCUSSION

### DISCUSSION ON THE ROLE OF THE SACRAMENTO WORKS BOARD

#### BACKGROUND

At the January 24, 2018, Sacramento Works Board Meeting, each Committee was asked to return with ideas and priorities for the role of the Board. This item provides an opportunity to hear from the Planning/Oversight Committee and the Youth Committee (the Employer Outreach Committee has not yet met) on ideas and strategies identified to date, and specific actions as the Board moves forward with developing a vision and implementing strategies as a leader and broker of workforce issues. This item continues this discussion with the entire Board.

PRESENTER: Roy Kim

## ITEM IV- INFORMATION

### CREATION OF SACRAMENTO VALLEY MANUFACTURING INITIATIVE

#### BACKGROUND:

On February 21, 2018 the new Sacramento Valley Manufacturing Initiative (SVMI) was officially rolled out. SVMI is replicating the North State Grow Manufacturing Initiative's success in forming a manufacturers association in the Sacramento region that builds a robust manufacturing sector by informing educational and workforce development partners about the needs of the 21st century manufacturing workforce. These efforts will address the chronic shortage of qualified and skilled workers so that manufacturers can reduce costs and confidently plan for business growth.

SVMI has already planned the following three events for 2018, all focused around the educational development of youth at the high school and community college level:

- Manufacturers/educators summit on April 20, 2018
- Train-the-Trainer program to place high school teachers in manufacturing operations for one or two week externships this summer
- Manufacturing Week – October 15-19, 2018: a series of manufacturing plant tours for high school and community college students culminating in an October 19 job fair.

SVMI has approached SETA and the regional workforce boards for support in participating, organizing and hosting these events.

PRESENTER: Roy Kim

ITEM IV-B – INFORMATION  
DISLOCATED WORKER REPORT

BACKGROUND:

The most current dislocated worker update is attached; staff will be available to answer questions.

PRESENTER: William Walker

## Sacramento Employment and Training Agency

### Dislocated Worker Information PY 2017/2018

Date of information as of March 19, 2018 on the Worker Adjustment and Training Notification (WARN) notices and Non WARN notifications

Official	6/14/2017	<b>Kmart Corporation</b> 5100 Stockton Blvd. Sacramento, CA 95820	9/30/2017	84	7/25/17, 7/28/17, 8/15/17,8/18/17,8/2 9/17, 9/1/17
Official	6/30/2017	<b>First Response EMS</b> 10161 Croydon Way Sacramento, CA 95827	8/31/2017	66	8/11/2017
Official	8/16/2017	<b>Sunbridge Carmichael Rehabilitation Center</b> 8336 Fair Oaks Blvd. Carmichael, CA 95608	10/15/2017	72	Declined
Official	9/14/2017	<b>Molina Medical Management</b> 2180 Harvard St. Ste. 500 Sacramento, CA	11/15/2017	56	Services Not Needed
Official	11/30/2017	<b>Delta Dental</b> 11155 International Drive Rancho Cordova, CA 95670	1/29/2018	51	1/23/2018 2/6/2018
Unofficial	12/1/2017	<b>Dorris Lumber &amp; Molding</b> 2601 Redding Ave. Sacramento, CA 95820	12/7/2017	20	12/7/2017
Unofficial	12/27/2017	<b>EHS Medical</b> 77 Cadillac Dr. Suite 180 Sacramento, CA 95825	1/31/2018	10	1/11/2018
Official	1/11/2018	<b>Sam's Club</b> 3360 El Camino Ave. Sacramento, CA 95821	3/16/2018	162	1/24-26/2018
Official	1/11/2018	<b>Walmart</b> 3460 El Camino Ave. Sacramento, CA 95821	3/16/2018	359	Services Not Needed
Unofficial	2/28/2018	<b>Toys R Us</b> 1919 Arden Way Sacramento, CA 95815	3/14/2018	175	Pending
Official	3/16/2018	<b>Advanced Call Center</b> 4837 Watt Ave. North Highlands, CA 95660	5/18/2018	51	Pending
			<b>Total # of Affected Workers</b>	1,106	

ITEM IV-C – INFORMATION

EMPLOYER RECRUITMENT ACTIVITY REPORT

BACKGROUND:

Staff at Sacramento Works Job Centers and internal Employer Services staff work with local employers to recruit qualified employees. The most current update is attached.

Mr. William Walker will be available to answer questions.

PRESENTER: William Walker

**ERA**  
**July 1 - February 27, 2018**

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
<b>Critical Occupational Clusters Key: 1=Administrative &amp; Support Services; 2=Architecture &amp; Engineering;3=Construction; 4=Healthcare &amp; Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance &amp; Repair; 8=Tourism/Hospitality; 9=Transportation &amp; Production; 10=Non-Critical Occupations</b>			
Aacres, CA LLC.	4	Direct Support Professional	1
Accountemps/Robert Half International	1	Tax Preparer	2
Alsco, Inc.	1	Feeder/Folder	1
	1	Soil Counter Sorter	1
	1	Washroom-Tumbler Operator	1
Brookcrest Water	9	Bottled Water Delivery Driver	1
California Community Action Partnership Association	1	Executive Director	1
California Council of the Blind	1	Americorps VISTA Community Collaborations Coordinator	1
	1	Americorps VISTA Job Development Coordinator	1
CALPIA	1	Custodian	1
	1	Custodian Supervisor II	1
	1	Lead Custodian	1
Capitol Architectural Production	3	Shop Trainee	1
Carmichael Elks Lodge	1	Bookkeeper	1
Carmichael Recreation & Park District	1	Recreation Coordinator: Facilities	1
	1	Secretary/Receptionist	1
Child Action Inc.	1	Assessment Unit Clerk	1
	1	Supervisor - Referral	1
Children's Law Center of California	1	Secretary	1
City of Elk Grove	1	Assessment Unit Clerk	1
	1	Budget Manager	1
	1	Community Event Center Manager	1
	1	Dispatcher	1
	1	Economic Development Specialist	1
	6	Information Technology Analyst/ Sr. Information Technology Analyst	1
	7	Junior Plant Operator	1
	1	Multimedia Specialist	1
	7	Plant Operator	2
	1	Police Equipment and Supply Technician	1
	5	Police Officer	1
	1	Police Recruit	1
	6	Senior Applications Developer	1
	1	Senior Planner	2
	2	Traffic Engineer	1
	City of Sacramento	1	311 Manager
1		Accounting Auditor	1
1		Administrative Analyst	3
1		Animal Services Adoption Coordinator	1
6		Applications Developer	1
1		Arborist/Urban Forester	1
1		Archivist	1
8		Art in Public Places Specialist	1
1		Arts Program Coordinator	1
2		Assistant Civil Engineer	1
1		Assistant City Manager	1
1		Assistant Code Enforcement Officer	2
2		Associate Architect	1
1		Associate Planner	1
1		Budget Analyst	1
1		Building Inspector	1
1		Claims Collector	1
1		Code Enforcement Officer	1
1		Customer Service Specialist	2

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City of Sacramento	1	Deputy City Attorney I - Cannabis/Code	1
	1	Deputy City Attorney II	1
	1	Deputy City Clerk	1
	1	Development Services Technician I	1
	1	Development Services Technician III	1
	1	Director of Emergency Management	1
	1	Director of Governmental Affairs	1
	1	Dispatcher II	1
	1	Dispatcher Recruit	1
	1	Diversity and Equity Manager	1
	3	Electrician	1
	2	Engineer Technician I	1
	1	Facilities and Real Property Superintendent	1
	1	Facilities Manager	1
	9	Fleet Service Coordinator	1
	1	Fire Prevention Officer I	1
	1	Financial Operations Manager	1
	1	Fingerprint Clerk	1
	7	Generator Technician	1
	1	Integrated Wastes General Manager	1
	7	Junior Plant Operator	1
	1	Operations and Maintenance Wastewater and Drainage Division Manager	1
	1	Operations and Maintenance Water Division Manager	1
	3	Painter	1
	1	Paralegal	1
	7	Park Maintenance Worker III	1
	5	Park Safety Ranger	1
	5	Park Safety Ranger Assistant	1
	1	Parks Supervisor	1
	1	Payroll Technician	1
	1	Personnel Technician	1
	1	Personnel Transactions Coordinator	1
	1	Planning Director	1
	7	Plant Operator	1
	1	Police Officer	1
	1	Police Records Specialist I	1
	1	Police Recruit	1
	1	Principal Accountant	1
	6	Principal Applications Developer	1
	1	Principal Planner	1
	6	Process Control Systems Specialist	1
	1	Program Analyst	3
	1	Program Leader	1
	1	Program Specialist	2
	5	Public Service Aide	1
	1	Recreation General Supervisor	1
	1	Recreation Manager	1
	1	Security Officer	1
	1	Senior Accountant Auditor	1
	1	Senior Accounting Technician	1
6	Senior Applications Developer	1	
1	Senior Budget Analyst	1	

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City of Sacramento	6	Senior Department Systems Specialist	1
	10	Senior Deputy City Attorney	1
	2	Senior Engineer	1
	6	Senior Information Technology Support Specialist	1
	1	Senior Personnel Analyst	1
	1	Senior Personnel Transactions Coordinator	1
	1	Senior Planner	1
	1	Senior Police Records Supervisor	1
	10	Senior Recreation Aide	1
	1	Senior Staff Assistant	1
	10	Student Trainee Aquatics	1
	2	Supervising Engineer	1
	1	Supervising Financial Analyst	1
	1	Supervising Fire Service Worker	1
	1	Supervising Forensic Investigator	1
	1	Support Services Manager	1
	7	Survey Party Chief	1
	6	Systems Engineer	1
	1	Traffic Worker I	1
	7	Tree Maintenance Worker	1
1	Tree Pruner	1	
1	Typist Clerk II	1	
1	Typist Clerk III	1	
1	Utilities Operations and Maintenance Superintendent - Mechanical	1	
10	Zoning Investigator	1	
Conyers Auto Transport	10	Junk Removal Crew Member	4
Easter Seals Superior CA	1	Child Development Specialist	1
	1	Core Instructor -Class B Drivers License	4
	1	Driver - Class B	2
	1	Landscaping Training and Ops Coordinator	1
	9	Production Assistant	1
	1	Vocational Skills Trainer/Crew Lead	1
Folsom Premium Outlets	1	Guest Services Representative	1
Fortune Energy	1	Account Manager	5
Glory Children's Learning Center, Inc.	1	Childcare Center Teacher and Aide	2
	1	Preschool/Infant Teacher and Teacher's Aide	2
G W Demolition Inc.	3	Demolition Laborer	2
Hoppy Brewing Company	8	Line Cook	1
	8	Server/Bartender Shift Lead	1
Illum Solar	1	HR Admin/Accounting	1
	1	Warehouse Coordinator	1
Imko Workforce Solutions	9	Materials Processor	4
Indecare Corporation	4	Certified Nurse Aide	25
InSync Consulting Services LLC	1	Customer Service Specialist	250
Job Corps / Career Systems Development Corporation	1	Career Technical Instructor	1
	1	Safety & Security Manager	1
	4	Wellness Services Manager - RN	1
Kelly Services	9	Warehouse Worker	2



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Los Rios Community College District	1	Accounting Specialist	1
	1	Account Clerk III	1
	1	Accounting Specialist	1
	1	Administrative Assistant I	1
	1	Administrative Assistant I	1
	1	Administrative Services Analyst	1
	1	Admissions Records Evaluator I	2
	1	Admissions/Records Evaluator/Degree Auditor	1
	1	Alternate Media Design Specialist	1
	1	American Sign Language (ASL)/English Language Interpreter Assistant Professor	1
	1	Anthropology Assistant Professor	1
	1	Associate Vice Chancellor of Education Services and Student Success	1
	1	Associate Vice Chancellor of Finance	1
	1	Associate Vice Chancellor of Instruction	1
	1	Athletic Trainer	2
	1	Aviation Assistant Professor	1
	1	Biology (Anatomy & Physiology) Assistant Professor	1
	1	Biology (Bio-Technology) Assistant Professor	1
	1	Biology (Non-Majors) Assistant Professor	1
	1	Chemistry Assistant Professor	1
	1	Chemistry Assistant Professor	1
	1	Chief of Police	1
	1	Child Development Center Teacher	2
	1	Children's Center Clerk	1
	1	Clerk II	1
	1	Clerk III	2
	1	Computer Information Science Assistant Professor	1
	1	Confidential Administrative Assistant I	1
	1	Confidential Administrative Assistant II	1
	1	Confidential Human Resources Specialist III	1
	1	Counseling Clerk I	1
	1	Counseling Clerk II	1
	1	Counseling Supervisor	1
	1	Custodian	1
	1	Dean of Behavioral and Social Sciences	1
	1	Dean of Business and Computer Science	1
	1	Dean of Business and Family Science	1
	1	Dean of Career Education and Workforce Development	1
	1	Dean of El Dorado Center	1
	1	Dean of Financial Aid and Student Success	1
	1	Dean of Humanities and Social Science	1
	1	Dean of Mathematics, Science and Engineering	1
	1	Dean of Student Services, Counseling, and Transfer Services	1
	1	Dean of Student Services, Equity Programs, and Pathways	1
	1	Digital Communications Specialist	1
	1	Director of Accounting Services	1
	1	Director of Donor Relations	1
	1	Director of General Services	1
	1	Director of North/Far North Regional Consortium	1
	1	Director of Nursing Academic Program	2
1	Director of the Center of Excellence	1	
1	Disabled Students Programs and Services Coordinator / Counselor	1	

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Los Rios Community College District	1	District Financial Aid Specialist	1
	1	Educational Center Supervisor	1
	1	English Assistant Professor	1
	1	English Professor	1
	3	Facilities Planning and Engineering Specialist	1
	1	Financial Aid Clerk II	1
	1	Financial Aid Officer	2
	1	Financial Aid Supervisor	1
	1	Fire Technology Assistant Professor/Coordinator	1
	1	Fire Technology Coordinator	1
	1	Fiscal Services Supervisor	1
	1	Graphic Designer	1
	1	Head Custodian	1
	1	Health Information Technology Assistant Professor	1
	1	Human Services Assistant Professor	3
	7	HVAC Mechanic	2
	6	Information Technology Business/Technical Analyst II	1
	6	Information Technology Network Administrator Analyst II	3
	6	Information Technology Technician II-Lab/Area Microcomputer Support	1
	1	Instructional Assistant - Aeronautics	1
	1	Instructional Assistant - Biology	1
	1	Instructional Assistant - Costuming and Makeup	1
	1	Instructional Assistant - English as Second Language	1
	1	Instructional Assistant - Food Service Management	2
	1	Instructional Assistant - Fundamentals of Nursing	1
	1	Instructional Assistant - Health & Education Simulation Lab	1
	1	Instructional Assistant-Learning Resources	1
	1	Instructional Assistant - Welding	1
	6	IT Specialist II - Microcomputer Support	1
	1	Kinesiology, Health, and Athletics Assistant Professor/Head Women's Basketball Coach	1
	1	Library Technician	3
	7	Maintenance Electrician	1
	1	Maintenance Technician II	1
	1	Mathematics Assistant Professor	3
	1	McClellan/Sacramento Regional Public Safety Training Center Coordinator	1
	1	Mechanical- Electrical Technology Assistant Professor	1
	1	Media Systems/Resource Technician I	1
	1	Nursing Assistant Professor	2
	1	Outreach Specialist	1
	1	P.E. Adjunct Assistant Professor/Head Coach for Women's Tennis	1
	1	Police Officer	1
	1	Project Director of TRIO Upward Bound Programs	1
	1	Public Services Librarian	1
	1	Radio, Television, and Film Production Assistant Professor	1
	1	Research Analyst	1
	1	Senior Buyer/Contract Specialist	2
	1	Sociology Assistant Professor	1
	1	Special Projects - Makerspace Project Specialist	1
	1	Special Projects-Makerspace/Innovation Center Internship Opportunities Specialist	1
	1	Student Personnel Assistant	1
1	Student Personnel Assistant - Career & Job Opportunity Services	2	

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Los Rios Community College District	1	Student Personnel Assistant - Counseling	1
	1	Student Personnel Assistant - Outreach Services	3
	1	Student Personnel Assistant - Student Services	1
	1	Student Success and Support Program Specialist	1
	7	Utility Worker	1
	1	Veterinary Technology Assistant Professor and Program Director	1
	1	Vice President of Administrative Services	1
	1	Vice President of Instruction and Student Learning	1
Macias Gini & O'Connell LLP	1	Accounting Assistant	1
	1	Recruitment Assistant	1
Mack Road Partnership	7	Maintenance Team Member	1
Mather Golf Course	1	Administrative Assistant	1
McLane Company	1	Independent Sales Representative	2
	10	Reset Specialist	2
Merry Maids	1	Teammate House Cleaner	6
Mobile Management LLC	10	Outside Sales Associate	20
Murieta Hospitality Group	1	Houseperson-Days Overnight Cleaners	6
OBO' Italian Table and Bar	8	Cook	2
	8	Counter Server	2
	8	Dishwasher	2
Official Pest Prevention	1	Customer Service Representative	1
	1	Pest Control Service Technician	1
Options In Supported Living, LLC.	1	Personal Support Staff	15
Pacific Protection Services, Inc.	1	Unarmed Security Officer	5
Pacific Rim Fall Protection	7	Installer	2
Pavilion Touchless Car Wash & Quick Lube	7	Auto Lube Sales and Technician	1
	1	Car Wash Crew/Driver	4
Pepsi Bottling Group	1	Delivery Supervisor	1
Pinnacle Telecommunications, Inc.	7	Installers Level I	1
	9	Warehouse Associate	10
Precision Automotive Repair Inc.	7	Shop Porter/Helper	1
REMETRONIX	7	Mechanical Installation Service Technician	1
Research America, Inc.	1	Telephone Interviewer	12
Sacramento Asian/ Pacific Chamber	1	Public Policy Coordinator	1
Sacramento Children's Home	1	Cultural Broker Supervisor	1
Sacramento Employment & Training Agency	1	CFS Quality Assurance Analyst	1
	4	Family Services Worker II	1
	1	Head Start CFS Program Analyst	1
	1	Head Start Cook/Driver	1
	1	Head Start Courier/Maintenance	1
	1	Head Start Early Head Start Health-Nutrition Coordinator	1
	7	Head Start Education Coordinator	1
	1	Head Start Intervention Specialist	1
	1	Head Start Manager-CFS	1
	1	Head Start Site Supervisor	1
	1	Payroll Specialist	1
Sacramento Job Corps Center	1	HVAC Instructor	1
Saint John's Program for Real Change	1	Director of Finance	1
	1	Executive Assistant	1
	1	Grants Development Specialist	1
Sarenne Capital	7	Maintenance Technician	1
Square One Clubs	1	Receptionist	1

**ERA**  
**July 1 - February 27, 2018**

EMPLOYER	CRITICAL CLUSTERS	JOBS	NO OF POSITIONS
<b>Critical Occupational Clusters Key: 1=Administrative &amp; Support Services; 2=Architecture &amp; Engineering;3=Construction; 4=Healthcare &amp; Supportive Service; 5=Human Services; 6=Information Technology; 7= Installation, Maintenance &amp; Repair; 8=Tourism/Hospitality; 9=Transportation &amp; Production; 10=Non-Critical Occupations</b>			
Solar City	3	Licensed Electrician	10
	7	PV Solar Installer/Electrical Installer	10
	3	Roofers	10
Taylor Metal Products	9	Manufacturing Personnel	40
TimCo Construction Inc.	3	Carpenter	15
	3	Construction Laborer	10
	1	Project Manager	1
Tots of Love Child Development Center, LLC	1	Preschool Teacher	1
Villara Corporation	1	Accounts Payable Clerk	1
	1	Administrative Assistant	1
	9	Co-Driver	1
	1	Construction Admin	1
	9	Delivery+D176 Driver	1
	3	Duct Blaster	1
	7	Entry-Level Heating & Air Installers	1
	1	Estimator	1
	7	HVAC Installer	1
	3	HVAC Mechanical Designer	1
	7	HVAC Retro Fit Installer	1
	7	HVAC Retro Fit Installers/Lead Installers	1
	3	HVAC Tradesman	1
	7	HVAC Warranty Technician	1
	6	IT Help Desk Support Specialist	1
	1	Junior Administrative Assistant	1
	3	Manufacturing Worker	1
	1	Marketing Lead	1
	2	Mechanical Designer	1
	3	Plumbing Designer	1
	3	Plumbing Installers	1
	3	Plumbing Junior Estimator	1
	7	Plumbing Service Technician	1
	3	Project Manager Plumbing	1
	1	Quality Control Assistant	1
	1	Residential Fire Protection Designer	1
	1	Service & Warranty Parts Coordinator	1
	3	Solar Electrician	1
	7	Start Up Technician	1
	1	T24 Energy Analyst	1
	9	Warehouse Worker	2
1	Warranty Technician	1	
Visiting Angels	4	Caregiver/Home Care Aide	30
Wetsel Oviatt Recycling LLC	7	Equipment Operator	6
Wild Bill's Cheesesteaks	8	Cooks and Cashiers	2
You've Got Maids	10	House Cleaner	2
<b>Total</b>			<b>876</b>

ITEM IV-D – INFORMATION

UNEMPLOYMENT UPDATE/PRESS RELEASE FROM THE EMPLOYMENT  
DEVELOPMENT DEPARTMENT

BACKGROUND:

The unemployment rate for Sacramento County for the month of January was 4.2%.

Attached is a copy of a press release from the Employment Development Department breaking down the job losses and job creations for the regional area.

Staff will be available to answer questions.

PRESENTER: Roy Kim

**SACRAMENTO—ROSEVILLE—ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
(EL DORADO, PLACER, SACRAMENTO, AND YOLO COUNTIES)  
Construction led year-over growth with 8,400 jobs**

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 4.2 percent in January 2018, up from a revised 3.8 percent in December 2017, and below the year-ago estimate of 5.5 percent. This compares with an unadjusted unemployment rate of 4.6 percent for California and 4.5 percent for the nation during the same period. The unemployment rate was 4.0 percent in El Dorado County, 3.5 percent in Placer County, 4.2 percent in Sacramento County, and 5.0 percent in Yolo County.

**NOTE: Labor Force and Industry data contained in this release differ from previous information due to the U.S. Department of Labor's annual revision process.**

**Between December 2017 and January 2018**, combined employment in the counties of El Dorado, Placer, Sacramento, and Yolo decreased by 14,100 to total 979,800 jobs.

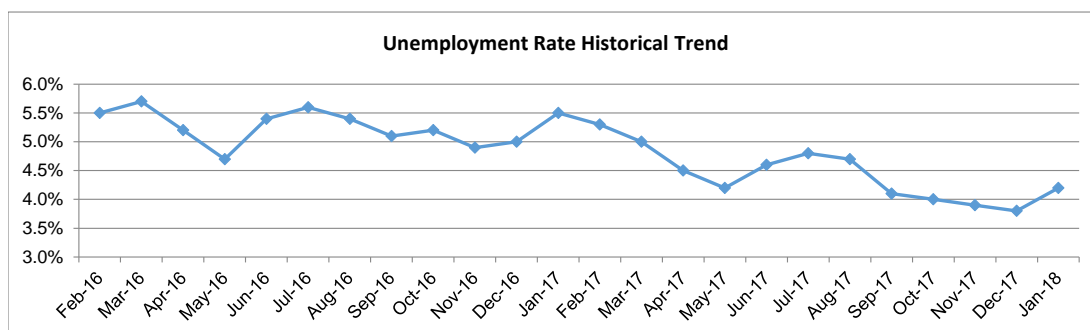
- Trade, transportation, and utilities (down 5,200 jobs) experienced a normal seasonal decline from December to January as holiday seasonal jobs ended. Retail trade (down 4,500 jobs) accounted for 86.5 percent of the decrease.
- Professional and business services shed 4,700 jobs over the month. Administrative and support and waste services (down 3,600 jobs) was responsible for a majority of the decline. Professional, scientific, and technical services cut back 800 jobs. Management of companies dipped by 300 jobs.
- Leisure and hospitality was down 2,200 jobs from December to January. Accommodation and food services (down 2,100 jobs) accounted for 95.5 percent of the cutbacks.
- Meanwhile, financial activities reported a month-over increase of 700 jobs, and manufacturing gained 300 jobs.

**Between January 2017 and January 2018**, total jobs in the region increased by 26,400, or 2.8 percent.

- Construction (up 8,400 jobs) led year-over job growth for the region. Specialty trade contractors led the expansion with 4,000 jobs.
- Education and health services added 7,700 jobs from last January. Health care and social assistance (up 6,700 jobs) accounted for 87.0 percent of the job gains for the industry.
- Government gained 5,600 jobs. State government expanded by 3,300 jobs. Local government increased by 2,100 jobs. Federal government ticked up by 200 jobs.
- Three major industry sectors experienced job reductions from last January. Information shed 1,400 jobs. Professional and business services was down 700 jobs. Other services cut back 500 jobs.

IMMEDIATE RELEASE  
 SACRAMENTO--ROSEVILLE--ARDEN-ARCADE METROPOLITAN STATISTICAL AREA (MSA)  
 (El Dorado, Placer, Sacramento, and Yolo Counties)

The unemployment rate in the Sacramento--Roseville--Arden-Arcade MSA was 4.2 percent in January 2018, up from a revised 3.8 percent in December 2017, and below the year-ago estimate of 5.5 percent. This compares with an unadjusted unemployment rate of 4.6 percent for California and 4.5 percent for the nation during the same period. The unemployment rate was 4.0 percent in El Dorado County, 3.5 percent in Placer County, 4.2 percent in Sacramento County, and 5.0 percent in Yolo County.



Industry	Dec-2017	Jan-2018	Change		Jan-2017	Jan-2018	Change
	Revised	Prelim				Prelim	

Total, All Industries	993,900	979,800	(14,100)		953,400	979,800	26,400
Total Farm	8,000	7,800	(200)		6,900	7,800	900
Total Nonfarm	985,900	972,000	(13,900)		946,500	972,000	25,500
Mining, Logging, and Construction	61,000	60,300	(700)		51,800	60,300	8,500
Mining and Logging	500	500	0		400	500	100
Construction	60,500	59,800	(700)		51,400	59,800	8,400
Manufacturing	35,400	35,700	300		35,100	35,700	600
Trade, Transportation & Utilities	161,500	156,300	(5,200)		153,200	156,300	3,100
Information	12,200	12,000	(200)		13,400	12,000	(1,400)
Financial Activities	51,700	52,400	700		51,800	52,400	600
Professional & Business Services	131,100	126,400	(4,700)		127,100	126,400	(700)
Educational & Health Services	156,200	155,200	(1,000)		147,500	155,200	7,700
Leisure & Hospitality	104,800	102,600	(2,200)		100,600	102,600	2,000
Other Services	31,600	30,800	(800)		31,300	30,800	(500)
Government	240,400	240,300	(100)		234,700	240,300	5,600

Notes: Data not adjusted for seasonality. Data may not add due to rounding  
 Labor force data are revised month to month  
 Additional data are available on line at [www.labormarketinfo.edd.ca.gov](http://www.labormarketinfo.edd.ca.gov)

**REPORT 400 C**  
**Monthly Labor Force Data for Counties**  
**January 2018 - Preliminary**  
 Data Not Seasonally Adjusted

COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	---	<b>19,294,600</b>	<b>18,407,900</b>	<b>886,700</b>	<b>4.6%</b>
ALAMEDA	7	848,100	820,400	27,700	3.3%
ALPINE	23	550	530	30	4.5%
AMADOR	27	14,580	13,880	700	4.8%
BUTTE	31	102,400	96,600	5,700	5.6%
CALAVERAS	18	21,180	20,270	910	4.3%
COLUSA	58	10,430	8,500	1,930	18.5%
CONTRA COSTA	9	564,000	544,500	19,500	3.4%
DEL NORTE	37	9,700	9,080	620	6.4%
EL DORADO	15	90,300	86,700	3,600	4.0%
FRESNO	47	447,900	408,800	39,100	8.7%
GLENN	43	12,730	11,780	940	7.4%
HUMBOLDT	15	62,500	60,020	2,480	4.0%
IMPERIAL	57	72,800	60,400	12,400	17.0%
INYO	18	8,710	8,340	380	4.3%
KERN	51	382,700	347,600	35,100	9.2%
KINGS	49	56,900	51,800	5,100	9.0%
LAKE	34	29,890	28,110	1,780	6.0%
LASSEN	38	9,970	9,320	650	6.5%
LOS ANGELES	25	5,118,000	4,875,400	242,700	4.7%
MADERA	46	62,500	57,400	5,000	8.0%
MARIN	2	141,500	137,900	3,600	2.5%
MARIPOSA	39	7,000	6,520	480	6.9%
MENDOCINO	24	39,620	37,810	1,810	4.6%
MERCED	54	113,700	102,400	11,300	9.9%
MODOC	49	3,170	2,880	290	9.0%
MONO	12	9,450	9,100	350	3.7%
MONTEREY	53	208,200	188,300	19,800	9.5%
NAPA	14	71,700	68,900	2,800	3.9%
NEVADA	12	49,070	47,230	1,840	3.7%
ORANGE	5	1,621,800	1,571,200	50,700	3.1%
PLACER	10	182,600	176,200	6,300	3.5%
PLUMAS	55	7,180	6,460	720	10.0%
RIVERSIDE	25	1,084,900	1,034,100	50,800	4.7%
SACRAMENTO	17	703,300	673,500	29,800	4.2%
SAN BENITO	34	30,200	28,400	1,800	6.0%
SAN BERNARDINO	18	960,300	918,600	41,700	4.3%
SAN DIEGO	11	1,581,900	1,525,000	56,900	3.6%
SAN FRANCISCO	3	568,400	553,600	14,800	2.6%
SAN JOAQUIN	41	327,100	304,300	22,800	7.0%
SAN LUIS OBISPO	7	141,500	136,800	4,700	3.3%
SAN MATEO	1	452,100	441,400	10,700	2.4%
SANTA BARBARA	28	212,000	201,600	10,400	4.9%
SANTA CLARA	4	1,044,700	1,014,600	30,200	2.9%
SANTA CRUZ	41	142,500	132,500	10,000	7.0%
SHASTA	31	74,300	70,200	4,200	5.6%
SIERRA	39	1,280	1,190	90	6.9%
SISKIYOU	47	17,770	16,230	1,550	8.7%
SOLANO	22	208,000	198,800	9,200	4.4%
SONOMA	5	261,900	253,800	8,100	3.1%
STANISLAUS	43	241,800	223,900	17,900	7.4%
SUTTER	52	45,000	40,800	4,200	9.4%
TEHAMA	33	25,520	24,030	1,490	5.8%
TRINITY	36	4,790	4,490	300	6.2%
TULARE	56	203,500	181,300	22,100	10.9%
TUOLUMNE	30	21,160	20,070	1,100	5.2%
VENTURA	18	424,200	406,000	18,200	4.3%
YOLO	29	107,400	102,000	5,400	5.0%
YUBA	43	28,600	26,500	2,100	7.4%

**Notes**

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2016 benchmark and Census 2010 population controls at the state level.



**REPORT 400 M**  
**Monthly Labor Force Data for California**  
**Counties and Metropolitan Areas**  
**January 2018 - Preliminary**  
 Data Not Seasonally Adjusted

Area	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
<b>STATE TOTAL</b>	<b>---</b>	<b>19,294,600</b>	<b>18,407,900</b>	<b>886,700</b>	<b>4.6%</b>
ANAHEIM-SANTA ANA-IRVINE MD (Orange Co.)	7	1,621,800	1,571,200	50,700	3.1%
BAKERSFIELD MSA (Kern Co.)	57	382,700	347,600	35,100	9.2%
CHICO MSA (Butte Co.)	36	102,400	96,600	5,700	5.6%
EL CENTRO MSA (Imperial Co.)	63	72,800	60,400	12,400	17.0%
FRESNO MSA (Fresno Co.)	53	447,900	408,800	39,100	8.7%
HANFORD CORCORAN MSA (Kings Co.)	55	56,900	51,800	5,100	9.0%
LOS ANGELES LONG BEACH GLENDALE MD (Los Angeles Co.)	30	5,118,000	4,875,400	242,700	4.7%
MADERA MSA (Madera Co.)	51	62,500	57,400	5,000	8.0%
MERCED MSA (Merced Co.)	60	113,700	102,400	11,300	9.9%
MODESTO MSA (Stanislaus Co.)	48	241,800	223,900	17,900	7.4%
NAPA MSA (Napa Co.)	17	71,700	68,900	2,800	3.9%
OAKLAND HAYWARD BERKELEY MD	9	1,412,100	1,364,900	47,200	3.3%
Alameda Co.	9	848,100	820,400	27,700	3.3%
Contra Costa Co.	12	564,000	544,500	19,500	3.4%
OXNARD THOUSAND OAKS VENTURA MSA (Ventura Co.)	22	424,200	406,000	18,200	4.3%
REDDING MSA (Shasta Co.)	36	74,300	70,200	4,200	5.6%
RIVERSIDE SAN BERNARDINO ONTARIO MSA	27	2,045,100	1,952,700	92,400	4.5%
Riverside Co.	30	1,084,900	1,034,100	50,800	4.7%
San Bernardino Co.	22	960,300	918,600	41,700	4.3%
SACRAMENTO--ROSEVILLE--ARDEN-ARCADE MSA	20	1,083,500	1,038,400	45,100	4.2%
El Dorado Co.	18	90,300	86,700	3,600	4.0%
Placer Co.	13	182,600	176,200	6,300	3.5%
Sacramento Co.	20	703,300	673,500	29,800	4.2%
Yolo Co.	34	107,400	102,000	5,400	5.0%
SALINAS MSA (Monterey Co.)	59	208,200	188,300	19,800	9.5%
SAN DIEGO CARLSBAD MSA (San Diego Co.)	14	1,581,900	1,525,000	56,900	3.6%
SAN FRANCISCO REDWOOD CITY SOUTH SAN FRANCISCO MD	2	1,020,500	995,000	25,600	2.5%
San Francisco Co.	4	568,400	553,600	14,800	2.6%
San Mateo Co.	1	452,100	441,400	10,700	2.4%
SAN JOSE SUNNYVALE SANTA CLARA MSA	6	1,074,900	1,043,000	32,000	3.0%
San Benito Co.	39	30,200	28,400	1,800	6.0%
Santa Clara Co.	5	1,044,700	1,014,600	30,200	2.9%
SAN LUIS OBISPO PASO ROBLES ARROYO GRANDE MSA (San Luis Obispo Co.)	9	141,500	136,800	4,700	3.3%
SAN RAFAEL MD (Marin Co.)	2	141,500	137,900	3,600	2.5%
SANTA CRUZ WATSONVILLE MSA (Santa Cruz Co.)	46	142,500	132,500	10,000	7.0%
SANTA MARIA SANTA BARBARA MSA (Santa Barbara Co.)	33	212,000	201,600	10,400	4.9%
SANTA ROSA MSA (Sonoma Co.)	7	261,900	253,800	8,100	3.1%
STOCKTON LODI MSA (San Joaquin Co.)	46	327,100	304,300	22,800	7.0%
VALLEJO FAIRFIELD MSA (Solano Co.)	26	208,000	198,800	9,200	4.4%
VISALIA PORTERVILLE MSA (Tulare Co.)	62	203,500	181,300	22,100	10.9%
YUBA CITY MSA	52	73,600	67,200	6,300	8.6%
Sutter Co.	58	45,000	40,800	4,200	9.4%
Yuba Co.	48	28,600	26,500	2,100	7.4%
Alpine Co.	27	550	530	30	4.5%
Amador Co.	32	14,580	13,880	700	4.8%
Calaveras Co.	22	21,180	20,270	910	4.3%
Colusa Co.	64	10,430	8,500	1,930	18.5%
Del Norte Co.	42	9,700	9,080	620	6.4%
Glenn Co.	48	12,730	11,780	940	7.4%
Humboldt Co.	18	62,500	60,020	2,480	4.0%
Inyo Co.	22	8,710	8,340	380	4.3%
Lake Co.	39	29,890	28,110	1,780	6.0%
Lassen Co.	43	9,970	9,320	650	6.5%
Mariposa Co.	44	7,000	6,520	480	6.9%
Mendocino Co.	29	39,620	37,810	1,810	4.6%
Modoc Co.	55	3,170	2,880	290	9.0%
Mono Co.	15	9,450	9,100	350	3.7%
Nevada Co.	15	49,070	47,230	1,840	3.7%
Plumas Co.	61	7,180	6,460	720	10.0%
Sierra Co.	44	1,280	1,190	90	6.9%
Siskiyou Co.	53	17,770	16,230	1,550	8.7%
Tehama Co.	38	25,520	24,030	1,490	5.8%
Trinity Co.	41	4,790	4,490	300	6.2%
Tuolumne Co.	35	21,160	20,070	1,100	5.2%

**Notes**

- 1) Data may not add due to rounding. The unemployment rate is calculated using unrounded data.
- 2) Labor force data for all geographic areas now reflect the March 2016 benchmark and Census 2010 population controls at the state level.

March 7, 2018

Employment Development Department  
 Labor Market Information Division  
 (916) 262-2162

**Sacramento--Roseville--Arden-Arcade MSA**  
**(El Dorado, Placer, Sacramento, and Yolo Counties)**  
 Industry Employment & Labor Force  
 March 2017 Benchmark

Data Not Seasonally Adjusted

	Jan 17	Nov 17	Dec 17 Revised	Jan 18 Prelim	Percent Change	
					Month	Year
Civilian Labor Force (1)	1,072,300	1,085,300	1,082,400	1,083,500	0.1%	1.0%
Civilian Employment	1,013,500	1,043,200	1,041,100	1,038,400	-0.3%	2.5%
Civilian Unemployment	58,800	42,200	41,300	45,100	9.2%	-23.3%
Civilian Unemployment Rate	5.5%	3.9%	3.8%	4.2%		
(CA Unemployment Rate)	5.6%	4.2%	4.2%	4.6%		
(U.S. Unemployment Rate)	5.1%	3.9%	3.9%	4.5%		
<b>Total, All Industries (2)</b>	<b>953,400</b>	<b>995,300</b>	<b>993,900</b>	<b>979,800</b>	<b>-1.4%</b>	<b>2.8%</b>
Total Farm	6,900	8,300	8,000	7,800	-2.5%	13.0%
Total Nonfarm	946,500	987,000	985,900	972,000	-1.4%	2.7%
Total Private	711,800	744,900	745,500	731,700	-1.9%	2.8%
Goods Producing	86,900	96,800	96,400	96,000	-0.4%	10.5%
Mining, Logging, and Construction	51,800	61,500	61,000	60,300	-1.1%	16.4%
Mining and Logging	400	500	500	500	0.0%	25.0%
Construction	51,400	61,000	60,500	59,800	-1.2%	16.3%
Construction of Buildings	10,800	12,900	12,700	12,500	-1.6%	15.7%
Specialty Trade Contractors	36,400	42,000	41,500	40,400	-2.7%	11.0%
Building Foundation & Exterior Contractors	9,800	12,300	12,100	11,600	-4.1%	18.4%
Building Equipment Contractors	15,300	16,400	16,500	16,000	-3.0%	4.6%
Building Finishing Contractors	8,000	9,500	9,200	8,900	-3.3%	11.3%
Manufacturing	35,100	35,300	35,400	35,700	0.8%	1.7%
Durable Goods	23,400	23,200	23,300	23,600	1.3%	0.9%
Computer & Electronic Product Manufacturing	5,300	4,900	4,900	5,000	2.0%	-5.7%
Nondurable Goods	11,700	12,100	12,100	12,100	0.0%	3.4%
Food Manufacturing	4,000	3,900	3,900	3,900	0.0%	-2.5%
Service Providing	859,600	890,200	889,500	876,000	-1.5%	1.9%
Private Service Providing	624,900	648,100	649,100	635,700	-2.1%	1.7%
Trade, Transportation & Utilities	153,200	161,200	161,500	156,300	-3.2%	2.0%
Wholesale Trade	26,100	26,800	26,800	27,100	1.1%	3.8%
Merchant Wholesalers, Durable Goods	14,200	14,400	14,400	14,400	0.0%	1.4%
Merchant Wholesalers, Nondurable Goods	9,500	9,700	9,800	9,800	0.0%	3.2%
Retail Trade	101,200	107,100	107,000	102,500	-4.2%	1.3%
Motor Vehicle & Parts Dealer	14,100	14,600	14,600	14,600	0.0%	3.5%
Building Material & Garden Equipment Stores	7,900	8,300	8,300	8,200	-1.2%	3.8%
Grocery Stores	18,700	19,300	19,200	19,000	-1.0%	1.6%
Health & Personal Care Stores	5,900	6,000	6,000	6,000	0.0%	1.7%
Clothing & Clothing Accessories Stores	8,600	9,300	9,300	8,500	-8.6%	-1.2%
Sporting Goods, Hobby, Book & Music Stores	4,500	4,500	4,600	4,300	-6.5%	-4.4%
General Merchandise Stores	20,200	22,800	23,200	21,500	-7.3%	6.4%
Transportation, Warehousing & Utilities	25,900	27,300	27,700	26,700	-3.6%	3.1%
Information	13,400	12,200	12,200	12,000	-1.6%	-10.4%
Publishing Industries (except Internet)	2,500	2,500	2,500	2,500	0.0%	0.0%
Telecommunications	4,900	3,800	3,900	3,900	0.0%	-20.4%
Financial Activities	51,800	52,000	51,700	52,400	1.4%	1.2%
Finance & Insurance	37,300	36,800	36,400	37,200	2.2%	-0.3%
Credit Intermediation & Related Activities	11,800	11,600	11,600	11,600	0.0%	-1.7%
Depository Credit Intermediation	6,600	6,400	6,400	6,400	0.0%	-3.0%
Nondepository Credit Intermediation	2,700	2,800	2,800	2,800	0.0%	3.7%
Insurance Carriers & Related	21,500	21,500	21,300	21,500	0.9%	0.0%
Real Estate & Rental & Leasing	14,500	15,200	15,300	15,200	-0.7%	4.8%
Real Estate	11,400	11,900	11,900	11,900	0.0%	4.4%
Professional & Business Services	127,100	131,500	131,100	126,400	-3.6%	-0.6%
Professional, Scientific & Technical Services	54,200	55,300	55,700	54,900	-1.4%	1.3%
Architectural, Engineering & Related Services	9,500	10,200	10,200	10,000	-2.0%	5.3%
Management of Companies & Enterprises	12,000	12,900	13,000	12,700	-2.3%	5.8%
Administrative & Support & Waste Services	60,900	63,300	62,400	58,800	-5.8%	-3.4%
Administrative & Support Services	58,200	60,600	59,400	55,600	-6.4%	-4.5%
Employment Services	24,100	26,300	26,500	24,300	-8.3%	0.8%

Data Not Seasonally Adjusted

	Jan 17	Nov 17	Dec 17 Revised	Jan 18 Prelim	Percent Change	
					Month	Year
Services to Buildings & Dwellings	11,900	13,000	12,900	12,600	-2.3%	5.9%
Educational & Health Services	147,500	156,500	156,200	155,200	-0.6%	5.2%
Education Services	11,500	12,800	12,600	12,500	-0.8%	8.7%
Health Care & Social Assistance	136,000	143,700	143,600	142,700	-0.6%	4.9%
Ambulatory Health Care Services	48,400	50,800	50,600	49,100	-3.0%	1.4%
Hospitals	23,200	24,200	24,300	24,300	0.0%	4.7%
Nursing & Residential Care Facilities	16,800	17,300	17,400	17,400	0.0%	3.6%
Leisure & Hospitality	100,600	103,200	104,800	102,600	-2.1%	2.0%
Arts, Entertainment & Recreation	16,300	14,900	16,400	16,300	-0.6%	0.0%
Accommodation & Food Services	84,300	88,300	88,400	86,300	-2.4%	2.4%
Accommodation	9,200	9,100	9,900	9,800	-1.0%	6.5%
Food Services & Drinking Places	75,100	79,200	78,500	76,500	-2.5%	1.9%
Restaurants	71,100	75,300	74,500	72,600	-2.6%	2.1%
Full-Service Restaurants	33,800	35,500	34,900	33,900	-2.9%	0.3%
Limited-Service Eating Places	37,300	39,800	39,600	38,700	-2.3%	3.8%
Other Services	31,300	31,500	31,600	30,800	-2.5%	-1.6%
Repair & Maintenance	9,200	10,000	9,900	9,700	-2.0%	5.4%
Government	234,700	242,100	240,400	240,300	0.0%	2.4%
Federal Government	13,900	14,300	14,500	14,100	-2.8%	1.4%
Department of Defense	1,700	1,700	1,700	1,700	0.0%	0.0%
State & Local Government	220,800	227,800	225,900	226,200	0.1%	2.4%
State Government	117,400	120,400	120,600	120,700	0.1%	2.8%
State Government Education	30,400	31,100	32,000	31,900	-0.3%	4.9%
State Government Excluding Education	87,000	89,300	88,600	88,800	0.2%	2.1%
Local Government	103,400	107,400	105,300	105,500	0.2%	2.0%
Local Government Education	57,800	60,700	58,800	59,200	0.7%	2.4%
Local Government Excluding Education	45,600	46,700	46,500	46,300	-0.4%	1.5%
County	19,000	19,100	19,000	19,200	1.1%	1.1%
City	9,700	10,000	10,100	9,800	-3.0%	1.0%
Special Districts plus Indian Tribes	16,900	17,600	17,400	17,300	-0.6%	2.4%

**Notes:**

(1) Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

(2) Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

These data are produced by the Labor Market Information Division of the California Employment Development Department (EDD). Questions should be directed to: Cara Welch 916/865-2466 or Elizabeth Bosley 530/741-5191

These data, as well as other labor market data, are available via the Internet at <http://www.labormarketinfo.edd.ca.gov>. If you need assistance, please call (916) 262-2162.

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## ITEM IV-E - INFORMATION

### COMMITTEE UPDATES

#### BACKGROUND:

This item provides an opportunity for a report from the following committees:

- Youth Committee – David Gordon
- Planning/Oversight Committee – Dr. Jamey Nye
- Employer Outreach Committee – Rick Wylie
- Board Development Committee

## ITEM V - OTHER REPORTS

### 1. CHAIR'S REPORT

The Chair of the Sacramento Works, Inc. Board, on a regular basis, receives numerous items of information concerning employment and training legislation, current programs, agency activities, and miscellaneous articles.

The important information from the material received and meetings attended will be shared with the entire Board and the method proposed by the Chair is to give a verbal report at each regular meeting. It will also allow time for the Board to provide input on items that may require future action.

### 2. MEMBERS OF THE BOARD

This item provides the opportunity for Workforce Development Board members to raise any items for consideration not covered under the formal agenda. It also provides the opportunity for Board members to request staff to research or follow up on specific requests or to ask that certain items be placed on the next agenda.

### 3. COUNSEL REPORT:

The Sacramento Works, Inc. Legal Counsel is the firm of Phillip M. Cunningham, Attorney at Law. This item provides the opportunity for Legal Counsel to provide the Sacramento Works, Inc. Board with an oral or written report on legal activities

### 4. PUBLIC PARTICIPATION:

Participation of the general public at Sacramento Works, Inc. Board meetings is encouraged. The Sacramento Works, Inc. Board has decided to incorporate participants of the audience as part of its agenda for all meetings. Members of the audience are asked to address their requests to the Chair, if they wish to speak.