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SACRAMENTOWORKS

**SACRAMENTO WORKS, INC.
Executive Committee**

Date: Wednesday, February 27, 2019

Time: 8:15 a.m.

Place: Sacramento Employment & Training Agency
SETA Board Room
925 Del Paso Blvd.
Sacramento, CA 95815

AGENDA

1. Call to Order/Roll Call
2. Approval of Minutes of the January 18, 2019 Meeting
3. Update on Discussion of Board Strategic Plan
4. Discussion on Use of Board Initiative Funds
5. Review of February 27, 2019 Board Packet
6. Adjournment

COMMITTEE MEMBERS: Lisa Clawson, Diane Ferrari, David Gordon, Gary King, Kathy Kossick, Dr. Jamey Nye, Rick Wylie

DISTRIBUTION DATE: TUESDAY, FEBRUARY 19, 2019

SACRAMENTO WORKS, INC.

Executive Committee

Minutes

(The minutes reflect the actual progression of the meeting.)

SETA Board Room
925 Del Paso Blvd.
Sacramento, CA 95815

Friday, January 18, 2019
3:00 p.m.

1. Call to Order/Roll Call

The meeting was called to order at 3:01 p.m.

Members Present: Lisa Clawson, Kathy Kossick, Rick Wylie, Dr. Jamey Nye, David Gordon, Gary King

Member Absent: Diane Ferrari

Others Present: Phil Cunningham, Roy Kim, Terri Carpenter, Ralph Giddings, William Walker

2. Approval of Minutes of the December 17, 2018 Meeting

The minutes were reviewed; no questions or corrections.

Moved/Clawson, second/Nye, to approve the December 17, 2018 minutes.

Roll call vote:

Aye: 5 (Clawson, Gordon, Kossick, Nye, Wylie)

Nay: 0

Abstentions: 0

Absent: 2 (Ferrari and King)

3. Approve Recommendation to the SETA Governing Board to Fill Vacant Private Sector Seat(s)

Ms. Clawson stated that there are two Private Business sector seats vacant on the board due to the resignations of Kim Gusman and Peter Tateishi; she reviewed the three applicants for the private sector seat. There was discussion of Mr. Ron Ellis; although his company is small, he has a lot of experience working with youth. There does not seem to be as much volunteerism with partner agencies. Ms. Kossick stated that all three have indicated their interest.

It is expected that another application for a representative in the construction industry will be submitted soon. Ms. Kossick suggested choosing one person today and then choose another person next month.

Mr. Gordon asked whether Dr. Nye had concerns about Mr. Ellis being on the foundation and Dr. Nye replied that he does not know Mr. Ellis. There is no real transfer of skills other than being on a board.

Ms. Kossick stated that Ms. Portela was on the board when it was under the Workforce Investment Act for maybe 10 years. When the board was made smaller, her name was not chosen.

Ms. Kossick broke down the 11 private sector seats currently on the board:

- 2 Chambers of Commerce (Blackwood and Louie)

- 1 Mechanical Engineering (Booth)

- 2 Health Care (Clawson and Smith-Dohring)

- 1 Construction (Wylie)

- 3 Industrial (Kandris, King, Laster)

- Other business

 - 1: Better Business Bureau (Conner)

 - 1: Credit Union (Perez)

There are regional industries that are not currently represented on the board.

Mr. Wylie and Ms. Clawson are leaning toward Mr. Ellis.

Mr. King arrived at 3:11 p.m.

Mr. Cunningham stated that the Committee can choose one of the names or wait until next month to see if additional applications are submitted.

Moved/Wylie, second/Clawson, to nominate Ron Ellis to a Private Business sector seat.

Roll call vote:

Aye: 6 (Clawson, Gordon, Kossick, King, Nye, Wylie)

Nay: 0

Abstentions: 0

Absent: 1 (Ferrari)

3. Update on Discussion of Board Strategic Plan

Mr. King stated that our last few meetings laid some groundwork from a number of different speakers. At this point, the board can pull it all together and get staff perspective on what we are already engaged in.

Mr. Kim provided a brief summary of the various presentations at the last several board meetings. A lot of the board members expressed appreciation for the speakers; they got value out of that.

Mr. Kim distributed some reports prepared through the CalJobs system. Cal-Jobs is not designed to extract reports so staff needs to work to pull out data. The first report shows Customers Serviced by neighborhoods/areas. By viewing the neighborhoods, it is apparent that SETA is heavily invested in areas of poverty/unemployment and it reinforces that we are invested correctly. One area that we could probably increase our concentration is Arden/Arcade.

Another chart shows who we serve by ethnicity. This chart shows the number of people coming in the door, the number of people actually enrolled, and the percentage relative to the County of Sacramento. Our programs are serving a higher number of African Americans with significantly fewer white. This report does not give reasons.

Ms. Clawson asked why 9,000 people failed to provide their ethnicity. Mr. Kim replied that there are two levels and it is self-reported. The first level does not collect information on Hispanic/Latino ethnicity but it does for other ethnicities. A secondary question then asks if you are of Hispanic descent. Overall, the report shows that SETA is heavily invested in ethnic minorities.

Mr. Kim reviewed a report of demographics showing gender, disabled (huge increase from 5 years ago attributable to the programs available), and other groups. The numbers for ex-offenders is low but this may be one area where people did not volunteer information. We know we are serving offenders because we have programs for them. Mr. Kim stated that the regional workforce boards will be submitting a proposal to the State to fund each of the 14 regions to serve ex-offenders.

The numbers for veterans is about the same; there is a specialized veterans program. The numbers for homeless was surprising; the Mather campus serves a lot of homeless customers.

4. **Discussion on Use of Board Initiative Funds:** This item will be continued to the February committee meeting.

5. **Review of January 23, 2019 Board Packet**

Mr. Gordon reported that Mr. Johnny Perez wants to be on the Youth Committee; there will be other applicants coming in the next few months. Mr. Gordon reported that at the last Youth Committee meeting, attendees heard information on the procurement process and provided input for the new RFP. There was also discussion of looking for new members.

Mr. Wylie stated that the Regional Business Summit is coming up in May and the Employer Outreach Committee will report back on that.

6. **Adjournment:** The meeting was adjourned at 4:06 p.m.